

RAPPORTO SUL MERCATO CINESE PER MACCHINE LAVORAZIONE LEGNO

February 2011

CHINESE MARKET OF WOODWORKING MACHINERY

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1. Industry overview

- Woodworking machines is mainly the processing equipment which from the original wood saw into finished wood products. Mainly used in construction, furniture and wooden doors and other manufacturing industry.
- Woodworking machines can be divided into woodworking saw, woodworking planer, woodworking lathes, milling machines, wood working, wood working drill press, mortising machines, mortising machines, wood working sanding machine, and finishing, wood working tool sharpening and other auxiliary equipment.
- With the rapid development of Chinese furniture industry in recent years, China's woodworking machinery industry has developed rapidly too. The woodworking machinery and equipment of Germany, Austria, Italy and Spain still remain a world leader.
- However, it is find that in the domestic woodworking machinery market, the local woodworking machinery manufacturers have begun developing, the domestic market potential is releasing. The competition between domestic enterprises and foreign enterprises become intense.
- Under the combined effects of various factors, the woodworking machinery industry show the trend is that the market position of foreign brands has declined in recent years, the rapid growth of domestic woodworking machinery brands and is expected to gradually replace the foreign brands' market position.
- Major problem of China's woodworking machinery industry
The technological innovation ability is poor; the low product quality; products are varieties but lack of features with low market share and poor market approach are all the industry's problems.
- There are about 1200 companies in the wood working and furniture making machinery industry; and about 200 companies dominate the market with about 80% market share. 10 million employees which including six thousand engineering and technician. The industrial output value of 100 billion.



- These manufacturers could provide users with about 1,500 kinds of products, such as plywood, block board, timber, fiberboard, particleboard, MDF, Shavings molded products, plywood, gorgeous plates, polystyrene plates, furniture, solid wood doors, floors, all wood products and other equipment.

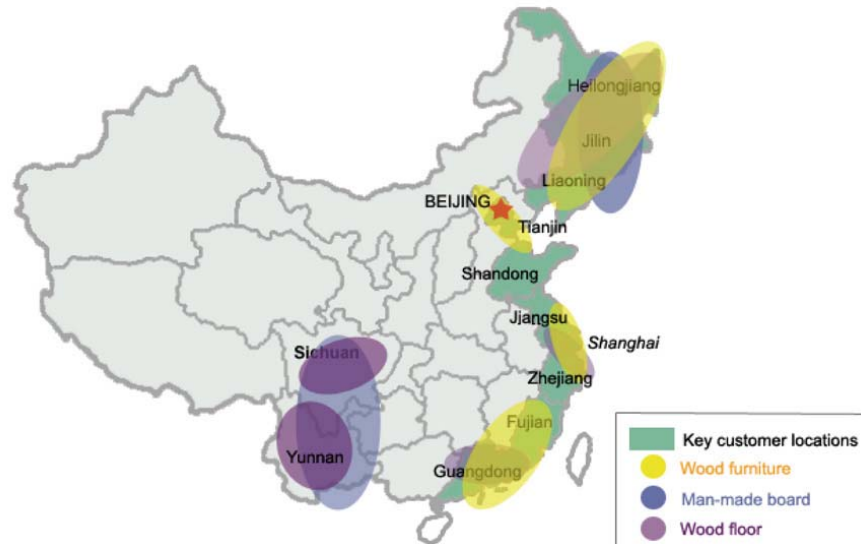
2. Market demand

- Chinese market for woodworking machinery is very complicated with fast growing rate and promising trend.
- About 60% of the market is fulfilled by domestic production, while imports account for 40%.
- In this market, we can define quite a few key customer segments with different market demands that are summarized in the following chart.

Enterprises Types	Demands
<i>Large-scale wood processing enterprises</i>	<i>Automated and digital controlled lathes</i>
<i>Medium-sized wood processing enterprises</i>	<i>Semi-automated machines</i>
<i>Small-scale wood processing enterprises</i>	<i>Semi-automated & manually operated machinery</i>
<i>Self-employed small businesses</i>	<i>Manually operated machinery</i>

- The chart shows the key customer industries for wood working and furniture making machinery- more than 85% of production of these industries are concentrated in the Pearl River Delta, Yangtze River Delta and Northeast China

Geographical distribution of key customer industries for wood working and furniture making machinery



Source: Analysis based on multiple sources

- Among which, WOFE are the largest customers for imported wood working and furniture making machinery, although imports by some high quality private Chinese companies also grow stably
- In timber industry, with the impact of the freight; labor; raw material prices rising, the price of wood are soaring too. In 2010, house prices bucked, the market trend has also led to the real estate on the cusp of social concern. In terms of log sheet, whether common or rare mahogany wood species, have suffered different degrees of increase.
- In Wood-based panels industry, after shuffling the financial crisis, the price level finally return to the “rise” in March, 2010. Plywood, MDF, particle board, finger-board price began to increase. After the timber price rising, the wood-based panel price follows the trend. However, because of the tightening of domestic forest resources, a big impact on the plywood market.
- In the first half of 2010, Yunnan, Guangxi, Chongqing, Sichuan, Guizhou provinces all have the frequent forest fires, pest infested which seriously affecting domestic raw materials for wood-based panels and other wood products normal supply.

- In the second half of 2010, China has suffered a large-scale storm; the bad weather affected the exploitation of logs which incite the raw material prices rise. By the impact of raw material prices rising, the production wood-based panel manufacturers begin to be irregularly since May of 2010.
- In floor industry, by the impact of floor stock prices rising, but the floor price decrease, profits are being compressed. The main reason is strict control policy at the national property market; many consumers are in a wait state. The floor market which as the strongest dependence on the real estate industry, the overall sales in 2010 showed a declining trend, while the price of the floor has been increasing. In the market downturn, manufacturers are afraid to raise the floor price; the profits of the floor have to be further compressed.
- In mahogany market, although China will continue to implement the control policy on real estate in 2011, but the impact of mahogany furniture is minor. On the contrary, such a strong policy on the mahogany furniture market will be a push to promote the products. Mainly due to investors withdraw money from real estate investments which are expected to switch to "blue chip" mahogany furniture. Therefore, for mahogany in 2011, the market will probably continue to grow up.
- In addition, China has a huge market demand for timber in 2011. Since more than 40% China's timber is imported, the import volume of timber will continue to increase in 2011. Russia, Africa, South America and other forest-rich region will continue to be the main target supplier country of China.
- In the wood-based panels market, along with the rapid development of wood based panel industry to ease the contradiction of China's timber supply and demand;
- With the increasing of residents' consume ability and consume attitudes changing in the future, and the implementation of natural forest protection project in the decoration, furniture, packaging, shipbuilding, automobile and other industries, the demand for wood-based panels will have a new growth peak.

3. Import - Export analysis

China Import

3.1 Woodworking Machinery Total Import by countries

Millions of US Dollars

Rank	Country	January - December			% Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
0	-- World --	658.65	409.02	875.83	100	100	100	114.13
1	Taiwan	164.30	84.71	280.45	24.94	20.71	32.02	231.07
2	Germany	136.23	132.74	241.85	20.68	32.45	27.61	82.2
3	Japan	231.05	76.81	219.81	35.08	18.78	25.1	186.15
4	Italy	27.25	26.35	41.84	4.14	6.44	4.78	58.8
5	Korea, South	28.88	22.45	35.38	4.39	5.49	4.04	57.61
6	Austria	10.50	14.39	8.96	1.59	3.52	1.02	-37.7
7	United States	11.08	9.24	8.37	1.68	2.26	0.96	-9.43
8	Switzerland	12.23	2.87	6.24	1.86	0.7	0.71	117.52
9	Netherlands	2.60	2.91	5.99	0.4	0.71	0.68	106.13
10	Singapore	1.59	2.22	5.30	0.24	0.54	0.61	138.88

Source of data: China Customs

China import turnover have a big increase since 2010.

Italy ranks forth to China with **4.78%** market share in 2010 which have an increase of **+58.8%**. Compare with the supplier country position in 2008, Italy get advance from No. 5 to No. 4.

Taiwan has the biggest increase **+231%** and become the top one supplier to China's wood machinery in 2010.

3.2 Woodworking Machinery Import from World by products

Millions of US Dollars

HS code	Description	January - December			% Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
	-- World --	658.65	409.02	875.83	100	100	100	114.13
846510	Mach Which Can C/O Diff Typ Of Mach Op W/O Tl Chan	10.22	7.05	17.52	1.55	1.72	2	148.46
846591	Sawing Machines For Working Wood/Cork/ Bone/Hard R	23.73	24.02	35.07	3.6	5.87	4	46.02
846592	Planing/Milling Or Moulding (By Cutting) Mach For	76.47	50.23	112.52	11.61	12.28	12.85	123.98
846593	Grinding/Sanding Or Polishing Mach For Working Woo	64.75	41.78	58.94	9.83	10.22	6.73	41.06
846594	<i>Bending Or Assy Mach For Wrkg Wood/Cork/ Bone/Hard</i>	6.79	4.44	32.53	1.03	1.09	3.71	633.11
846595	Drilling Or Morticing Mach For Wrkg Wood /Cork/Bon	272.23	98.43	360.52	41.33	24.06	41.16	266.28
846596	Splitting/Slicing Or Paring Mach For Wrkg Wood/Cor	82.54	48.22	81.86	12.53	11.79	9.35	69.76
846599	Mach-Tls For Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl	77.07	59.34	120.22	11.7	14.51	13.73	102.59

846692	Parts And Accessories Nes For Use On Machines Of H	23.70	15.85	22.86	3.6	3.88	2.61	44.23
847930	Press F The Mfr Of Part/Fib Board Or For Treat Of	21.16	59.66	33.80	3.21	14.59	3.86	-43.35

Source of data: China Customs

According to above table, we find the product "***Bending or Assy Mach For Wrkg Wood/Cork/ Bone/Hard***" (HS code: 846594) had the biggest increase **+633.11%** than other products.

Compare to 2008, "***Drilling or Morticing Mach For Wrkg Wood /Cork/Bon***" (HS code: 846595) ranks first in the woodworking machinery which China imported from Italy with a market share of **41.16%**.

3.3 Woodworking Machinery Import from Italy by products

Millions of US Dollars

HS code	Description	January - December			%Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
	Italy	27.25	26.35	41.84	4.14	6.44	4.78	58.8
846510	Mach Which Can C/O Diff Typ Of Mach Op W/O Tl Chan	2.54	1.47	3.33	9.31	5.58	7.95	126.46
846591	Sawing Machines For Working Wood/Cork/Bone/Hard R	1.85	3.61	3.25	6.78	13.7	7.77	-9.87
846592	Planing/Milling Or Moulding (By Cutting) Mach For	6.42	3.09	7.04	23.57	11.74	16.82	127.57
846593	Grinding/Sanding Or Polishing Mach For Working Woo	4.71	4.13	4.97	17.3	15.67	11.88	20.39
846594	Bending Or Assy Mach For Wrkg Wood/Cork/Bone/Hard	0.78	0.42	1.05	2.86	1.6	2.5	148.31
846595	Drilling Or Morticing Mach For Wrkg Wood /Cork/Bon	1.79	2.56	2.31	6.57	9.73	5.52	-9.94
846596	Splitting/Slicing Or Paring Mach For Wrkg Wood/Cor	1.54	0.71	0.88	5.65	2.7	2.09	23.25
846599	Mach-Tls For Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl	6.19	7.98	13.02	22.7	30.3	31.13	63.14

846692	Parts And Accessories Nes For Use On Machines Of H	1.32	2.37	3.80	4.84	9	9.09	60.41
847930	Press F The Mfr Of Part/Fib Board Or For Treat Of	0.12	0.00	2.19	0.43	0	5.25	0

Source of data: China Customs

"*Bending or Assy Mach for Wrkg Wood/Cork/ Bone/Hard*" (HS code: 846594) had the biggest increase, **+148.31%**, compared to other categories.

The biggest market share **31.13%** belongs to "*Mach-Tls for Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl*" (HS code: 846599), which has also experienced an increase of **63.14%**.

3.4 Machinery for Bending or Assembling (HS code 846594)

Millions of US Dollars

Rank	Country	January - December			% Share			% Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
0	-- World --	6.79	4.44	32.53	100	100	100	633.11
1	Taiwan	0.81	0.66	10.09	11.95	14.88	31.04	1428.71
2	Japan	0.82	0.77	6.69	12.06	17.4	20.57	766.63
3	Germany	2.84	1.03	4.24	41.81	23.27	13.05	311.13
4	Korea, South	0.31	0.49	3.88	4.63	11.00	11.92	694.69
5	United States	0.36	0.51	1.63	5.3	11.58	5.01	217.25
6	Singapore	0.06	0.08	1.45	0.92	1.73	4.45	1788.81
7	Hong Kong	0.00	0.00	1.37	0.02	0.00	4.2	137
8	Italy	0.78	0.42	1.05	11.50	9.49	3.21	148.31
9	Denmark	0.17	0.00	0.90	2.53	0	2.78	90
10	Switzerland	0.24	0.17	0.33	3.57	3.89	1.01	89.38
11	Canada	0.00	0.00	0.25	0.07	0	0.76	25

Source of data: China Customs

In this product category, Italy recorded the biggest increase in 2010, **+148.31%**, compared to the other product sectors.

Italy ranks 8th among the exporter countries, with **3.21%** market share. Taiwan has the biggest increase **+1428.71%** compare to other supplier countries and become to the top one supplier country to China. Germany's market share decrease to **13.05%**.

Chinese main supplier countries were changed from Europe to Asia. Taiwan became to the most competitive supplier in 2010.

China Export

3.5 Woodworking Machinery Export by countries

Millions of US Dollars

Rank	Country	January - December			% Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
0	-- World --	841.36	599.21	793.10	100	100	100	32.36
1	United States	175.98	162.04	176.93	20.92	27.04	22.31	9.19
2	Germany	83.46	89.79	114.82	9.92	14.99	14.48	27.87
3	Canada	44.00	26.63	48.30	5.23	4.45	6.09	81.34
4	Russia	47.96	24.58	38.50	5.7	4.1	4.85	56.62
5	Australia	22.85	17.96	27.85	2.72	3	3.51	55.04
6	Iran	12.88	15.23	25.62	1.53	2.54	3.23	68.19
7	United Kingdom	29.28	15.66	25.31	3.48	2.61	3.19	61.62
8	Italy	25.05	14.60	19.74	2.98	2.44	2.49	35.19
9	France	17.57	13.48	18.69	2.09	2.25	2.36	38.66
10	Vietnam	21.84	13.58	16.58	2.6	2.27	2.09	22.05

Source of data: China Customs

In the export market of Woodworking Machinery Industry, Italy ranks 8th position with **2.49%** market share and **+35.19%** increases than previous year.

China's main customer country is still USA. Canada became to the third customer country which has an increase **+81.34%** compare to the previous year.

3.6 Woodworking Machinery Industry Export to World by products

Millions of US Dollars

HS code	Description	January - December			% Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
	-- World --	841.36	599.21	793.10	100	100	100	32.36
846510	Mach Which Can C/O Diff Typ Of Mach Op W/O TI Chan	52.15	34.49	41.00	6.2	5.76	5.17	18.89
846591	Sawing Machines For Working Wood/Cork/ Bone/Hard R	375.11	280.53	391.79	44.58	46.82	49.4	39.66
846592	Planing/Milling Or Moulding (By Cutting) Mach For	103.58	66.67	83.76	12.31	11.13	10.56	25.63
846593	Grinding/Sanding Or Polishing Mach For Working Woo	45.34	13.82	21.82	5.39	2.31	2.75	57.96
846594	Bending Or Assy Mach For Wrkg Wood/Cork/ Bone/Hard	12.73	3.29	2.18	1.51	0.55	0.28	-33.68
846595	Drilling Or Morticing Mach For Wrkg Wood /Cork/Bon	15.23	9.06	18.54	1.81	1.51	2.34	104.61
846596	Splitting/Slicing Or Paring Mach For Wrkg Wood/Cor	39.09	53.71	54.62	4.65	8.96	6.89	1.69
846599	Mach-TIs For Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl	38.21	33.19	52.44	4.54	5.54	6.61	58.02
846692	Parts And Accessories Nes For Use On Machines Of H	90.05	61.21	87.78	10.7	10.21	11.07	43.42
847930	Press F The Mfr Of Part/Fib Board Or For Treat Of	69.89	43.25	39.15	8.31	7.22	4.94	-9.48

Source of data: China Customs

According to above table, the product "*Drilling Or Morticing Mach For Wrkg Wood /Cork/Bon*" (HS code: 846595) has the biggest increase +**104.61%** than other products in 2010.

The product "*Saw mach for work wood cork bone hard rubber etc*" (HS code: 846591) occupied the biggest market share **49.4%**, ranks the first position in the woodworking machinery which China exported to the world.

3.7 Woodworking Machinery Industry Export to Italy by products

Millions of US Dollars

HS code	Description	January - December			% Share			%Change
		2008	2009	2010	2008	2009	2010	- 10/09 -
	Italy	25.05	14.60	19.74	2.98	2.44	2.49	35.19
846510	Mach Which Can C/O Diff Typ Of Mach Op W/O TI Chan	2.94	2.27	2.05	11.72	15.52	10.39	-9.51
846591	Sawing Machines For Working Wood/Cork/ Bone/Hard R	8.16	4.87	7.55	32.56	33.37	38.26	55.03
846592	Planing/Milling Or Moulding (By Cutting) Mach For	3.68	1.81	2.29	14.68	12.41	11.61	26.44
846593	Grinding/Sanding Or Polishing Mach For Working Woo	0.62	0.13	0.13	2.46	0.87	0.67	3.78
846594	Bending Or Assy Mach For Wrkg Wood/Cork/ Bone/Hard	2.61	1.36	0.01	10.44	9.32	0.04	-99.36
846595	Drilling Or Morticing Mach For Wrkg Wood /Cork/Bon	0.50	0.20	0.56	2.01	1.36	2.84	182.05
846596	Splitting/Slicing Or Paring Mach For Wrkg Wood/Cor	0.55	2.01	2.03	2.19	13.77	10.27	0.82
846599	<i>Mach-Tls For Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl</i>	2.77	0.34	2.99	11.05	2.33	15.16	780.62

846692	Parts And Accessories Nes For Use On Machines Of H	1.84	0.62	1.59	7.35	4.23	8.04	157.08
847930	Press F The Mfr Of Part/Fib Board Or For Treat Of	1.39	1.00	0.54	5.55	6.83	2.73	-46.02

Source of data: China Customs

According to above table, the product "***Mach-Tls for Working Wod/Crk/Bne/Hrd Rubber/Hrd Pl***" (HS code: 846599) has the biggest increase **+780.62%** than other products compare to the previous year.

The product "***Saw mach for work wood cork bone hard rubber etc***" (HS code: 846591) occupied the biggest market share **38.26%**, ranks the first position in the woodworking machinery which China exported to Italy in 2010.

4. Distribution channels and market entry strategies

4.1 Importers and Distributors

Italian companies may use agents / distributors to help them sell their woodworking machinery in China. However, finding the right distributor is critical; more than one distributor is often needed as most have a regional focus.

4.2 Direct sales

If the Italian companies want to have a direct control of their business in China, they can try to find the end users in China and set up the business relationship by themselves.

4.3 Joint-Venture with local manufacturers

If the Italian companies want to decrease their production cost, they can setting-up the JV with local producer or end user. The cooperation mode could be Italian side provide the technology and Chinese side provide the labor, equipment and other local resource.

4.4 Setting-up a factory in China

Setting-up the factory in China can help the Italian companies reduce their running cost not only in produce but also have the fully control of the profit. But the risk will also be taken by them only.

5. Market trends and opportunities

5.1 Technology development driving and market trends

- China's woodworking machinery industry is expected to grow continuously in the coming years, thanks to the fast development of furniture making industry and construction material industry.
- In the past decade, China's furniture making industry witnessed rapid development. As international players are gradually moving production to China, the industry is entering a second fast development phase. The

prosperous development of the furniture making industry is generating huge demand for woodworking machinery.

- The construction material industry is a pillar industry in Chinese economy. The quick and sustainable development in China has directly brought the rapid growth of the construction material industry.
- The demand for both commercial buildings (infrastructure works, hotel, office buildings, and high-grade plants) and residential buildings are rising. Newly built houses are increasing at the rate of 500 million m² per year. As construction material industry is the biggest consumer of woodworking machinery, demand for woodworking machinery is expected to increase significantly.
- Wood production and consumption is developing towards environment friendly and material-saving which raises new demands for woodworking machinery.
- At present, the comprehensive utilization rate of wood is only 60%, compared to 80% in developed countries. Backward production technology and poor recycling mechanism have led to severe resource waste.
- In the top market segments the focus is increasingly on customized production that also meets the criteria of industrial quality and performance. Truly flexible systems and manufacturing cells meet these needs. They are used, for example, for the production of high-quality kitchens with a wide range of different dimensions and surfaces.
- No one customer requirement is the same—every production batch consists of a single customized product. Furniture is manufactured using state-of-the-art, data-networked machines or processing centers, offering a range of functions up to ready-to-assemble finishing operations.

Level of technology

- Current domestic technology level is low, and adequate for the lower end market; however, for high-end equipments (i.e. CNC wood working lathe, MDF making machine), domestic manufacturers are often unable to produce, or only able to supply low quality with poor quality, the technology gap between developed countries to China is about 15 years

Equipment used

- Wood numerical control machinery, flexible manufacturing system and high accuracy log processing equipments are the three key segments which the domestic manufacturers will focus on in the near future. With constant growth in China wood furniture industry, there is increasing use of high technological and energy-saving machines to boost production and improve quality of finished products

Green wood working and furniture making machinery

- In line with increasing attention toward environmental protection and greater enforcement of existing laws, green wood working and furniture making machinery is a key trend, especially on the emission control of formaldehyde on wood furniture, wood floor etc, using epoxide resin paint instead of lauxite paint etc; this sector will be driven by foreign technology.

5.2 Potential opportunities for Italian companies

- The market is growing and still highly dependent on foreign technology, thus representing good opportunities for Italian wood working and furniture making machinery suppliers
- Italian companies may seek agents/ distributors to sell their wood working and furniture making machinery in China, or try to sell directly to the local customer. However, finding the right distributor is critical; more than one distributor is often needed as most distributors have a regional focus
- Establishing a Representative Office in China can be a first step that allows for a direct presence in the market without committing to large investments. Some players have also established a manufacturing presence in China through WOFEs or JVs like the German company- Leitz

6. Import - export regulations and duties

Import custom duties

HS code	Description	Custom Duty	VAT	Export Tax Rebate
846591	Saw Mach For Work Wood Cork Bone Hard	10%	17%	17%
846592	Plane Mill Etc Mach For Work Wood Cork Bone E	10%	17%	17%
846510	Mach Work Wood Operations Without Tool Change	10%	17%	17%
846599	Mach Tools For Working Wood Cork Bone Nesoi	10%	17%	17%
846594	Bend assembling machines for working wood cork bone etc	10%	17%	17%
846692	Parts For Machines Of Heading 8465	10%	17%	17%
847930	Presses F Partcle Bd & Oth Mch F Treat Wood, Cork	10%	17%	17%
846593	Grind Sand Etc Mach For Work Wood Cork Bone	10%	17%	17%
846596	Split Slice Etc Mach For Workng Wood Cork Bone	10%	17%	17%
846595	Drill Mortisng Mach For Working Wood Cork Bone	10%	17%	17%

New regulations for export tax rebates

Tax rebate (exemption) for export goods are a taxation measure of indirect tax rebate or exemption that is generally adopted in international trade and universally accepted by all countries around the world, with an aim to encourage all countries to export goods on the principle of fair competition.

As for China, tax rebate (exemption) for export goods refers to rebate or exemption of value-added tax and consumption tax paid in course of domestic production and circulation for the export goods declared at Chinese customs.

The basic elements of tax rebate (exemption) for export goods include tax rebate (exemption) scope, tax category, tax rebate rate, tax base, declaration period, place, and budgetary level.

Enterprise scope of tax rebate (exemption) of export goods refers to, in general, the enterprises having import and export rights and the productive enterprises entrusting foreign trade enterprises with export of their self-made goods, as approved by China's economic relation and foreign trade authority or its authorized organs. The following five categories of export enterprises now enjoy the treatment of tax rebate (exemption) for export goods:

1. Foreign trade enterprises with import and export rights as approved by China's economic relations and foreign trade authority or its authorized organs;
2. Self-operating productive enterprises with import and export rights as approved by China's economic relation and foreign trade authority or its authorized organs;
3. Enterprises with foreign investment;
4. Productive enterprises entrusting foreign trade enterprises with export of their goods;
5. Specified tax rebate (exemption) enterprises.

The goods scope applicable to export tax rebate (exemption) in China primarily refer to the goods subject to value added tax and consumption tax that are declared at China's customs for export. However, in consideration of the need for China's macro-control and international practice, China also adopts tax rebate (exemption) for some specific goods.

Tax categories applicable to tax rebate (exemption) for export goods are limited to value-added tax and consumption tax.

Tax rebate rate for export goods refers to the ratio of rebate to tax base for export goods, which consists of seven grades in China, i.e. 17%, 13%, 11%, 8%, 6%, 5%, and 4%.

Tax base applicable to tax rebate (exemption) for export goods: in respect of foreign trade enterprises, export volume and goods procurement amount

shall be treated as tax base in calculation of tax rebate for export goods; in respect to productive enterprises, FOB shall be treated as tax base in calculation of tax rebate for export goods.

Declaration period of tax rebate (exemption) for export goods: foreign trade enterprises should within 90 days from customs declaration of export goods and after accounting treatment, go through tax rebate procedures for export goods with the tax authority by presenting relevant certificates and vouchers; productive enterprises should, after customs declaration of export goods and completion of accounting treatment, and after handling value-added tax declaration within the legal tax declaration period, go through tax exemption, credit and rebate with the tax authority on the date prior to the fifteenth day of every month, by presenting relevant certificates and vouchers. The declaration period for tax exemption, credit and rebate shall be within 90 days of customs declaration of export goods.