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Ministero degli Affari Esteri
e della Cooperazione Internazionale

ITTA 
ITALIAN TRADE AGENCY

BORSA
VINI
2025

WARSAW
28TH MAY, 2025
PRESIDENTIAL HOTEL


THE EXTRAORDINARY
ITALIAN TASTE



ITALIAN TRADE AGENCY

Message from the Ambassador of Italy in Poland



Ambasciata d'Italia
Varsavia

It is a pleasure to take part once again in this key initiative, which reaffirms Italy's global leadership in wine exports and its long-standing commitment to quality, tradition, and innovation.

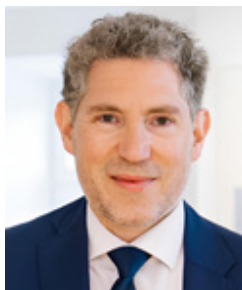
The Polish wine market is evolving rapidly, driven by a growing demand for premium wines and a more conscious approach to consumption. In this dynamic environment, Italy proudly maintains its position as Poland's top wine supplier, accounting for 25% of total imports. This success is not only a matter of numbers – it reflects the deep and enduring ties between our two countries, built over centuries of cultural exchange and sustained today by the many Polish visitors who choose Italy as a beloved destination. Among other things, Italian wine, with its ability to evoke landscapes, traditions and stories, serves as a lasting bridge between our peoples – even across distance.

The 11th edition of Borsa Vini Italiani, organised by the Italian Trade Agency with the support of the Embassy of Italy, brings together 30 wineries from 12 regions, offering over 150 distinctive labels. Events like this allow Polish professionals and consumers to experience the richness of Italy's viticultural heritage without leaving Warsaw.

As part of its broader strategy to support Italian exports, the Ministry of Foreign Affairs and International Cooperation (Farnesina) continues to promote the excellence of our agri-food sector worldwide. In this context, Poland stands out as one of the most receptive and promising markets in Europe — a land of opportunity for Italian producers and a fertile ground for mutual appreciation.

Luca Franchetti Pardo
Ambassador of Italy in Poland

Message from the Director of the Italian Trade Agency in Warsaw



ITALIAN TRADE AGENCY

Dear Friends,

It is a great pleasure to welcome you to the **11th edition of BORSA VINI ITALIANI in Warsaw**, the traditional and eagerly awaited professional wine tasting event organized by ITA – Italian Trade Agency. This year, the initiative brings together **30 Italian wineries from 12 regions, presenting over 150 wines** to Polish and Lithuanian importers, distributors, and wine enthusiasts.

Italian wines continue to be appreciated worldwide for their exceptional quality, diversity of styles, and strong regional identity. These characteristics, along with the prestige of the “Made in Italy” label, make Italian wines increasingly popular among international consumers and trade professionals.

In this context, Italy confirms its leadership: according to data from Polish Customs, in 2024 Italy ranks as Poland’s **top wine supplier in both volume and value**, exporting **approximately 37 million liters of wine – 25% of Poland’s total wine imports** – for a total value of **121 million euros**, up **5.5%** compared to the previous year. This positive performance reflects a long-standing growth trend: over the past five years, Italian wine exports to Poland have increased by **45% in value**, with **double-digit annual growth rates**.

Italy’s presence in 2024 is strong across all categories: in **still wines**, it holds an **18% market share in volume** (+7%), while in the **sparkling wine segment**, Italian labels continue to dominate with an impressive **70% market share** and a growth of **+4%**, reaffirming the unique appeal and trusted quality of Italian sparkling wines on the Polish market.

This year’s edition features a special **Masterclass led by Mr. Wojciech Bońkowski**, Poland’s first Master of Wine, renowned wine critic and author, who will guide participants through a curated tasting of selected Italian wines. For the first time, two additional masterclasses will be organized in the following weeks in **Gdańsk** and **Poznań**, expanding the promotional outreach to other key cities and wine professionals across Poland.

The program will be followed by the **“walking around” tasting session**, offering guests the opportunity to explore a wide range of wines directly with producers, discover new labels, and discuss future business opportunities.

We wish you a successful and enjoyable event!

Roberto Cafiero
Director of the Italian Trade Agency in Warsaw

ITA – ITALIAN TRADE AGENCY



TRADE AND INVESTMENT

OPEN DOORS TO A WORLD
OF OPPORTUNITIES



ITA headquarter in Rome

ITA – Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

www.ice.it

Italian Trade Agency



@ITAttradeagency



ITA – Italian Trade Agency



@itatradeagency





ITA office in Warsaw

Established in 1960, **ITA's Office in Warsaw** operates throughout Poland, in coordination with the Embassy of Italy, also responsible for Lithuania's market, supporting the business development of Italian companies, increasing business opportunities, improving the image of „Made in Italy“, promoting industrial collaboration and foreign investment in Italy. And every year we also organize many **Polish buyers' delegations to Italy trade fairs**, including to Vinitaly Verona, Cibus Parma, Tuttofood Milan.

Furthermore if you are interested in Italian products or looking for partnership with Italian companies, by „**Find your Italian partner**“ – our business directory with virtual showcases of Made in Italy companies – we offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information.

For more information please visit our English version website www.ice.it/en or write to varsavia@ice.it

ITALY'S WINE PRODUCTION AND CLASSIFICATION

2024

Italy is the 1st wine producer in the world with 41,0 million of hectolitres

* Source: OIV - International Organization of Vine and Wine

THE ITALIAN WINE CLASSIFICATION



75% wine with indication of origin:

- **407 D.O.P. (P.D.O.)** wines with Protected Designation of Origin:
 - 77 wines with Controlled and Guaranteed Designation of Origin (DOCG)
 - 330 wines with Controlled Designation of Origin (DOC)
- **118 I.G.P. (P.G.I.)** wines with Protected Geographical Indication (or I.G.T. – Typical Geographical Indication)



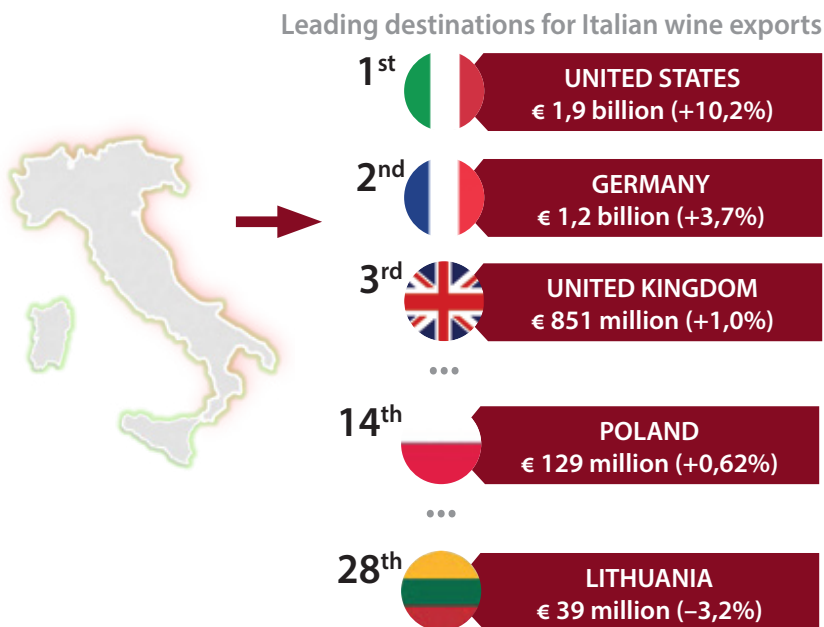
25% wine without indication of origin
(generic wines with the possibility of indicating vintage and/or grape)

* Source: FederDoc/Istat

ITALY'S WINE EXPORTS

2024 € 8,13 million
+5,5% yoy 2024/23

* Source: TDM on EuroStat data (Italy is the declarant Country)



Italian wine exports worldwide in 2024 increased by 3,2% compared to the previous year, reaching a total of 21,7 million hectolitres.

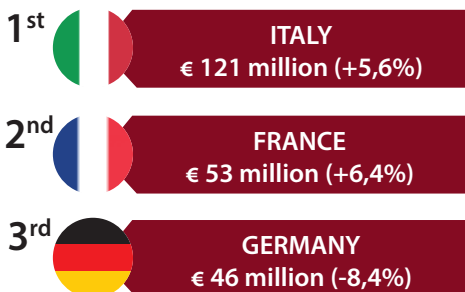
POLAND'S WINE IMPORTS

2024 € 393 million
-0,16% yoy 2024/23

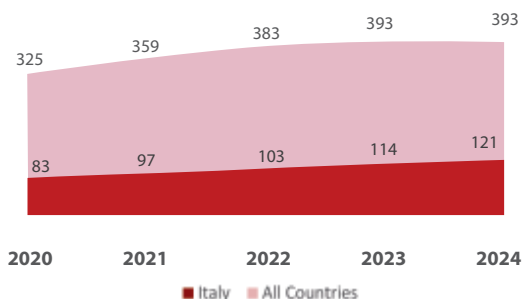
* Source: TDM on GUS data (Poland is the declarant Country)



Poland's Top Country-Suppliers



Poland's Global Wine Imports (2020-2024, million Euros)



- Wine imports from Italy account for almost 31% of Poland's total wine imports.
- **Italy is the 1st supplier of sparkling wine** with a market share of **60,6%**

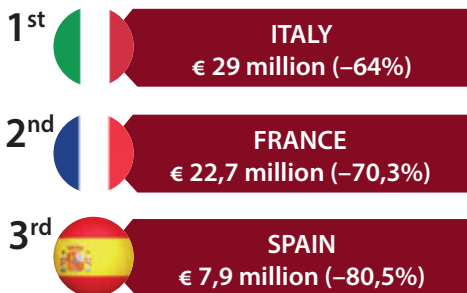
LITHUANIA'S WINE IMPORTS

2024 € 105 million
-64% yoy 2024/23

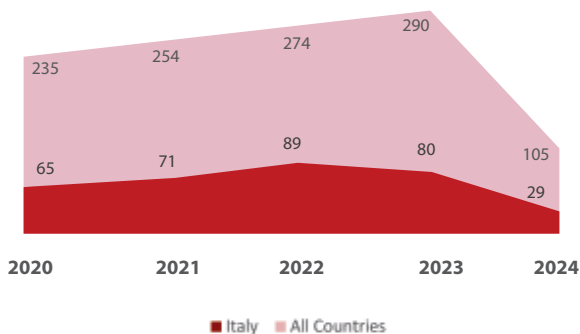
* Source: TDM on EuroStat data (Lithuania is the declarant Country)



Lithuania's Top Country-Suppliers



Lithuania's Global Wine Imports (2020-2024, million Euros)



- Wine imports from Italy account for 27,8% of Lithuania's total wine imports.
- **Italy is the 1st supplier of sparkling wine** with a market share of **34,3%**

WINES

FROM 12 REGIONS OF ITALY



LIST OF ITALIAN COMPANIES

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Agricola Bellaria



BELLARIA
ROCCABASCIERANA

Founded in 2002, Bellaria is nestled in the picturesque valleys of Sabato and Calore, surrounded by the majestic Partenio Park and the Picentini Mountains. This unique geographical setting creates a one-of-a-kind microclimate, ideal for producing exceptional wines. Bellaria has quickly gained a reputation for excellence, exporting its award-winning wines globally and earning prestigious accolades in major international competitions. Renowned for its dedication to tradition and innovation, Bellaria continues to be a significant player in the world of fine wine.

Società Agricola Bellaria Srl

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83016 Roccascaerana (Avellino)
Campania

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info@agricolabellaria.it
www.agricolabellaria.com
contact person: Antonio Pepe



Greco di Tufo DOP DOCG

Oltre  **Greco** **2022**

Fiano di Avellino DOP DOCG

Fiano di Avellino  **Fiano** **2022**

Taurasi DOP DOCG

Taurasi  **Aglianico** **2017**

Irpinia DOP DOC

Vigna Tuoro  **Falanghina** **2024**

Irpinia Aglianico  **Aglianico** **2020**





Annalisa Zorzettig



ZORZETTIG

IL VINO IN FRIULI DAL 1874

Nature, authenticity, passion, quality.

Wine is a pleasure. Since 1874 at Zorzettig Winery.

Born from the generosity of nature, of human mastery and care, it becomes a gift.

It is a symbol of passion, life and conviviality. It builds relationships and enhances emotions in the flow of our everyday life.

Zorzettig classic line offers unique suggestions, in every single vintage.

The winery Selection is pure love for authentic values and small intense sensations, all this is Myò Vigneti di Spessa.

Annalisa Zorzettig

Via Strada Sant'Anna 37
33043 Cividale del Friuli (Udine)
Friuli Venezia Giulia

T. +39 351 1345918
alan@zorzettigvini.it
www.zorzettigvini.it
contact person: Francesca Pulz



Friuli / Friuli Venezia Giulia / Furlanija DOP DOC

| | | | |
|--------------------------|---|----------------|------|
| Zorzettig Pinot Grigio |  | Pinot Grigio | 2024 |
| Zorzettig Sauvignon |  | Sauvignon | 2024 |
| Zorzettig Cabernet Franc |  | Cabernet Franc | 2023 |

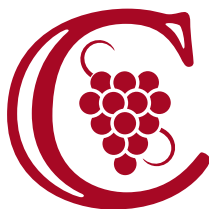
Friuli Colli Orientali DOP DOC

| | | | |
|---------------|---|---------------|------|
| MYO Zorzettig |  | Friulano | 2022 |
| MYO Zorzettig |  | Schioppettino | 2020 |





Azienda Agricola Cincinelli



The history of the winery goes back in 1940, when Siro Cincinelli with great passion began to cultivate vines in the lower Casentino area (Arezzo).

The winery properties extend for about 45 hectares, of which 40 are vineyards and 4 are olive groves.

The variety that dominates is definitely Sangiovese along with Syrah, Merlot.

In addition, by will and passion, the winery has also chosen to grow a rare native Tuscan grape called Mammolo, that almost no one produces.

Azienda Agricola Cincinelli

Piazza della Vittoria 11
52010 Capolona (Arezzo)
Toscana

T. +39 377 3376489
marina@aziendaagricolacincinelli.it
www.aziendaagricolacincinelli.it
contact person: Marina Petrocchi



Chianti DOP DOCG

Chianti  **Sangiovese** **2023**

Toscana IGP IGT

Cinci  **Sangiovese, Merlot, Syrah** **2024**

Mammolo Rosato  **Mammolo** **2023**

L'Avanzo  **Sangiovese, Mammolo** **2021**

Il Legato  **Mammolo** **2021**





Aziende Agricole D'Addario



Aziende Agricole

D'ADDARIO

Established in the late 2000s, the company is headquartered in Puglia, with two production facilities.

Leading the Aziende Agricole D'Addario today is Leonetta, a 32-year old winemaker that, after gaining experience working for wineries initially in Italy (Piedmont, Puglia, and Lombardy) and then in California, she decided to come back to her home region to develop her concept of modern apulian wines.

Despite the predominantly male nature of the industry, she brings determination and fresh perspectives, adding a delicate feminine touch to the wines.

Aziende Agricole D'Addario Srl

Contrada Mandurini SNC
Strada provinciale SP 62 via Torre Santa Susanna
72024 Oria (Brindisi)
Puglia

T. +39 346 2684523
daddario@daddariowines.com
www.daddariowines.com
contact person: Leonetta D'Addario



Salento IGP IGT

| | | | |
|----------------------------|---|---------------------|-------------|
| Casale Ciliani |  | Fiano | 2023 |
| Casale Ciliani Rosé |  | Negroamaro | 2023 |
| Accanto |  | Susumaniello | 2023 |
| Casale Ciliani |  | Primitivo | 2022 |

Primitivo di Manduria DOP DOC

| | | | |
|------------------|---|------------------|-------------|
| Giaramano |  | Primitivo | 2018 |
|------------------|---|------------------|-------------|





Bonacchi



BONACCHI®

dalle Colline di Toscana

Cantine Bonacchi has 4 different estates in Tuscany with more than 100 ha of vines in Quarrata, Montalcino, Bolgheri and Castelnuovo Berardenga, a very modern wine-making and bottling plant composed of two bottling lines, that, combined with the storage potential of the cellars, allow us to satisfy any request. The company currently produces over 2,500,000 bottles a year, destined for the domestic and international market. We bottle with our brands and private labels (bottles and Bag in Box). As a further guarantee of quality and organization, Cantine Bonacchi is ISO 9001/2015, BRC and IFS certified.

Cantine Bonacchi SpA

Via Collimozzi 26
51039 Quarrata (Pistoia)
Toscana

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info@bonacchi.it
www.bonacchi.it
contact person: Andrea Bonacchi



Brunello di Montalcino DOP DOCG

Bonacchi  **Sangiovese** **2019**

Bolgheri DOP DOC

Bonacchi  **Cabernet Sauvignon 40%,
Cabernet Franc 30%,
Merlot 20%, Syrah 10%** **2022**

Chianti Classico DOP DOCG

Riserva – Bonacchi  **Sangiovese** **2020**

Chianti DOP DOCG

GentileSCO  **Sangiovese** **2024**

Vernaccia di San Gimignano DOP DOCG

Bonacchi  **Vernaccia** **2024**





Bronzato



BRONZATO

Our vineyards are located in the upper Squaranto Valley in the hills north of Verona, part of the Valpolicella region near the Lessinia Regional Nature Park. The land lies in an area unique for the particular nature of its soil: basalt, Lessinia marble, and flint rocks emerge from the ground. The latter has been used by man since the Stone Age for the manufacture of tools, and later as flint. Flint has also become the symbol of our company. For us flint means continuity, a bond between man and territory that renews itself and has lasted for millennia. This was our initial approach to organic wine production. Everything stems from the awareness that the vineyards are located in an “intrinsically healthy” environment, far from built-up areas, highways, and other sources of pollution. This is high, hilly terrain with a wide temperature difference between day and night and almost constant ventilation, ideal for “intrinsically healthy” grapes.

Agricola Vittoria S.s.

Via dei Peschi 21
37141 Verona
Veneto

T. +39 334 618 4343
info@bronzatowine.it
www.bronzatowine.com
contact person: Massimo Bronzato



Amarone della Valpolicella DOP DOCG

| | | | |
|-----------------------------------|---|---|-------------|
| Amarone della Valpolicella |  | Corvina 70%, Corvinone 20%, Rondinella 10% | 2020 |
|-----------------------------------|---|---|-------------|

Valpolicella Ripasso DOP DOC

| | | | |
|---|---|---|-------------|
| Valpolicella Ripasso Superiore |  | Corvina 70%, Corvinone 20%, Rondinella 10% | 2022 |
|---|---|---|-------------|

Valpolicella DOP DOC

| | | | |
|-------------------------------|---|---|-------------|
| Valpolicella Superiore |  | Corvina 70%, Corvinone 20%, Rondinella 10% | 2022 |
|-------------------------------|---|---|-------------|





Cantine Birgi



Cooperative founded in 1960 in Marsala. We produce more than 20 different grapes, but our main focus is in grapes like Grillo, Catarratto and Nero d'Avola.

Birgi Vini Srl

Contrada Birgi Nivaloro 158
91025 Marsala (Trapani)
Sicilia

T. +39 328 4932942
export@cantinabirgi.it
www.cantinebirgi.it
contact person: Salvatore Marino



Sicilia DOP DOC

| | | | |
|-----------------|---|--------------------------|-------------|
| Treventi |  | Grillo | 2024 |
| Treventi |  | Nero d'Avola | 2024 |
| Trisole |  | Zibibbo | 2024 |
| Trisole |  | Nerello Mascalese | 2021 |

Terre Siciliane IGP IGT

| | | | |
|------------------------|---|--------------------------|-------------|
| Spumante Lucido |  | Catarratto Lucido | 2024 |
|------------------------|---|--------------------------|-------------|





Cantine Francesco Minini



Minini

CASA VINICOLA

The story of Cantine Minini is deeply linked to the story of the Minini Family. The Company has been founded in 1920 by Mr. Francesco Minini, a young farmer who, after the first World War, with little money but a great passion started our Winery. The Family has continued the business with the same enthusiasm until today.

Now we are at the fourth generation and we still feel there are plenty of new ideas to develop and projects to work on.

Cantine Minini has grown significantly to an annual production of about 15 million bottles. The Italian wines selected are the most representative of the Italian production. Export sales are now 80% of the entire turnover.

The philosophy of the Company has always been to build solid and long-lasting cooperation with the growers. Our staff of winemakers takes care of following the vinification in the various regions to maintain a style of wines thoroughly elegant, clean and modern.

We have wines from Veneto, Apulia, Tuscany, Campania and Sicily. The Minini Family together with the Caruso Family have restored an ancient Baglio (typical Sicilian cellar) of 1850 to rely on a prestigious Winery in Marsala. This cellar (Caruso & Minini) includes 125 hectares of vineyards and 30 hectares of olive trees producing high quality Extra Vergin Olive Oil.

Cantine Minini have always been technologically up-dated and have gained the most important Certifications: ISO – BRC – IFS – Equalitas.

Our aim, also for the future, is to keep the same track of a tight cooperation with the growers in the different wine areas to select and offer new and appealing wines to their clients.

Everyday the world of wine, which has ancient roots and traditions, brings us fresh new energy which we try to translate, with great passion and enthusiasm, into creativity for our wines."

Cantine Francesco Minini SpA

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25028 Verolanuova (Brescia)
Lombardia

T. +39 030 9361761
mario@cantineminini.it
www.cantineminini.it
contact person: Alessandro De Luyk



Venezia DOP DOC

Pinot Grigio Minini



Pinot Grigio

2024

Table wine

MEA CULPA Minini



Italian grapes

Puglia IGP IGT

**TANK 32 Primitivo da uve
leggermente appassite**



Primitivo

2023

TANK 63 Primitivo Rosato



Primitivo

2024

Soave DOP DOC

Soave Minini



**Garganega,
Trebbiano di Soave**

2024





Cantine Sgarzi Luigi



Sgarzi Luigi

CANTINE DAL 1933

Cantine Sgarzi Luigi is a family-owned winery founded in 1933 in Castel San Pietro Terme, Emilia-Romagna. Today, it exports wines to over 80 countries, offering a complete range that includes entry-level to premium labels, both conventional and organic wines – as well as innovative wine-based cocktails and dealcoholized wines. A market leader in Italy and second in Europe for canned wine production, it is a trusted partner for both retail and HoReCa sectors. A strong focus on quality, sustainability, and innovation makes Cantine Sgarzi Luigi a key player in the Italian and international wine industry.

Cantine Sgarzi Luigi Srl

Via Bernarda 1650
40024 Castel San Pietro Terme (Bologna)
Emilia Romagna

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info@cantinesgarzi.com
www.cantinesgarzi.com
contact person: Stefano Sgarzi



Romagna DOP DOC

**SL Pignoletto extra dry
spumante**



Grechetto gentile

Salento IGP IGT

SL Primitivo Susumaniello



Primitivo, Susumaniello 2023

Non-alcoholic

**Zero SL Zero Spumante
Bianco Alcohol Free**



Chardonnay

2017

Terre di Chieti IGP IGT

Naadia



Pecorino

2024

Naadia



Pinot Nero

2023





Carpineto



Carpineto was founded in 1967 in the small town of Dudda, within the municipality of Greve in Chianti, by the Sacchet and Zaccheo families, who still run it today. Carpineto cultivates in a sustainable and carbon-neutral way 500 hectares of estate land divided among 5 estates in the historic areas of Tuscany: Chianti Classico, Vino Nobile di Montepulciano, Brunello di Montalcino, Alto Valdarno and Maremma.

Carpineto Srl

Località Dudda 17B
50022 Greve in Chianti (Firenze)
Toscana
T. +39 055 8549062
info@carpineto.com
www.carpineto.com
contact person: Mario Mancuso



Toscana IGP IGT

Dogajolo Rosso  **Sangiovese 70%, Cabernet Sauvignon 30%** **2022**

Farnito  **Cabernet Sauvignon** **2019**

Chianti Classico DOP DOCG

Chianti Classico Riserva  **Sangiovese 90%, Canaiolo and colorino 10%** **2017**

Vino Nobile di Montepulciano DOP DOCG

Vino Nobile di Montepulciano Riserva  **Sangiovese 90%, Canaiolo and colorino 10%** **2019**

Brunello di Montalcino DOP DOCG

Brunello di Montalcino  **Sangiovese** **2020**





Castello di Gabiano



CASTELLO GABIANO

MARCHESI CATTANEO ADORNO GIUSTINIANI

The Castello di Gabiano, in the heart of Monferrato, is a historic wine estate in Piedmont. Owned by the Cattaneo Adorno Giustiniani family for centuries, it spans 260 hectares, with 25 hectares of vineyards. Since the 16th century, it has produced wines from Grignolino, Barbera, and Freisa, reflecting the region's rich heritage.

Its altitude and exposure to Alpine winds create a significant temperature difference, enhancing aromas and complexity. The estate follows organic viticulture, with hand-harvesting and a mix of traditional and modern winemaking techniques.

The 13th-century underground cellars provide ideal conditions for aging. Today, Marquis Giacomo Cattaneo Adorno and his wife Emanuela continue the tradition, crafting high-quality wines appreciated worldwide.

Az. Agr. Cattaneo Adorno Giustiniani SSA

Via San Defendente 2
15020 Gabiano (Alessandria)
Piemonte

T. +39 0142 945004
betta.currado@castellodigabiano.com
www.castellodigabianowine.it
contact person: Elisabetta Currado



Gabiano DOP DOC

A Matilde Giustiniani



Barbera 95%, Freisa 5% 2019

Rubino di Cantavenna DOP DOC

Rubino di Cantavenna



Barbera 75%, Freisa 25% 2019

Barbera d'Asti DOP DOCG

La Braja



Barbera

2021

Grignolino del Monferrato Casalese DOP DOC

Il Ruvo



Grignolino

2022

Piemonte DOP DOC

Castello



Chardonnay

2020





Castino



CASTINO

casa fondata nel 1854

Castino is a family-run winery founded in 1854 and located in Agliano Terme, in the Monferrato Astigiano region, Piemonte.

For seven generations, love for the territory and dedication to viticulture guided our family's work.

The winery is located in the Nizza DOCG production area, where the Barbera grape expresses its full potential and unique character.

A good wine must give emotions. That's why, before we make it, we imagine it.

With a clear vision of the final result, we follow what the land offers us, enhancing its natural qualities to share its story with the world.

Castino s.a.s. di Castino Samuele e C.

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14041 Agliano Terme (Asti)
Piemonte

T. +39 349 5151206
samuele@castino.wine
www.castino.wine
contact person: Samuele Castino



Piemonte DOP DOC

Chardonnay  **Chardonnay** **2024**

Barbera d'Asti DOP DOCG

„del Fan“  **Barbera** **2023**

„l'Antica“  **Barbera** **2022**

Nizza DOP DOCG

„Gemma“  **Barbera** **2021**

Monferrato DOP DOC

„Costamola“  **Nebbiolo** **2021**





Col di Lamo



Giovanna Neri, graduated in Law, inherited from her father the great passion for wine and today she is an established and sought-after producer.

What makes the company's wines special is Giovanna's ability to convey to her products that exclusive love that only a woman, a mother, can feel for a child.

In fact, this is how she considers her „creatures“, to the production of which she dedicates herself personally, determining and guiding each stage of the production. Just like her father taught her. Today, to the unmistakable touch of Giovanna, is added that of her daughter Diletta. Their disruptive enthusiasm, combined with commitment and dedication, makes Col di Lamo one of the most dynamic and sophisticated realities on the Ilcinese scene.

Soc. Agr. Col di Lamo S.s.

Podere Grosseto 28
53024 Montalcino (Siena)
Toscana

T. +39 345 3700864
info@coldilamo.com
www.coldilamo.com
contact person: Giovanna Neri



Brunello di Montalcino DOP DOCG

| | | | |
|-------------------------------|---|-------------------|-------------|
| Brunello di Montalcino |  | Sangiovese | 2020 |
| „A Diletta“ |  | Sangiovese | 2016 |





Famiglia Cecchi



TENUTE DELLA FAMIGLIA CECCHI

Cecchi is a historical and prestigious Tuscan winery. Founded over 130 years ago by Luigi Cecchi, it is led today by Andrea Cecchi, the family's fourth-generation, President and CEO of the company. The winery's headquarters are in Castellina in Chianti, the heart of the Chianti Classico DOCG appellation.

Intuition, passion and the desire for professional and personal growth inspired the Cecchi family to undertake the acquisition of five wine estates, four in Tuscany and one in Umbria.

Today, Cecchi's wines are distributed in over 65 countries.

Casa Vinicola Luigi Cecchi & Figli Srl

Località Casina dei Ponti 56
53011 Castellina in Chianti (Siena)
Toscana

T. +39 345 066 6921
cecchi@cecchi.net
www.famigliacecchi.it
contact person: Asia Guercini



Maremma toscana DOP DOC

| | | | |
|-----------------|---|-------------------------------|-------------|
| Litorale |  | Vermentino | 2024 |
| Aurelio |  | Merlot, Cabernet Franc | 2020 |

Montefalco DOP DOC

| | | | |
|---------------------|---|----------------------------|-------------|
| Aria di Casa |  | Trebbiano Spoletino | 2021 |
|---------------------|---|----------------------------|-------------|

Morellino di Scansano DOP DOCG

| | | | |
|------------------|---|---------------------------|-------------|
| Rosamante |  | Sangiovese, Merlot | 2023 |
|------------------|---|---------------------------|-------------|

Chianti Classico DOP DOCG

| | | | |
|--------------------|---|-----------------------------|-------------|
| Villa Cerna |  | Sangiovese, Colorino | 2020 |
|--------------------|---|-----------------------------|-------------|





Fattoria il Muro



Historical family winery in Tuscany with fresh and fruity wines, easy to be approached with an excellent ratio in terms of quality/price.

Fattoria il Muro della famiglia Pancaro S.s. soc. agr.

Via delle Conserve 51
52100 Arezzo
Toscana

T. +39 349 4342169
pancarofederico@gmail.com
www.fattoriailmuro.it
contact person: Giacomo Cecconi



Chianti DOP DOCG

| | | | |
|-----------------|---|---------------------------------------|-------------|
| Spigallo |  | Sangiovese 80%, Merlot 20% | 2023 |
|-----------------|---|---------------------------------------|-------------|

| | | | |
|------------------------|---|-------------------|-------------|
| Riserva Il Muro |  | Sangiovese | 2021 |
|------------------------|---|-------------------|-------------|

Toscana IGP IGT

| | | | |
|-------------|---|-------------------|-------------|
| Lama |  | Chardonnay | 2024 |
|-------------|---|-------------------|-------------|

| | | | |
|---------------|---|--|-------------|
| Castro |  | Merlot 75%, Sangiovese 20%, Cabernet Sauvignon 5% | 2023 |
|---------------|---|--|-------------|

| | | | |
|----------------|---|----------------------------|-------------|
| Sassone |  | Trebbiano, Malvasia | 2024 |
|----------------|---|----------------------------|-------------|





Il Colle 1978

Azienda Vitivinicola



IL COLLE
EST. 1978

VISIONI



DI VITE

Il Colle 1978 is a family-owned winery settled in the natural scenic hills of San Pietro di Feletto, in the heart of the Prosecco Superiore DOCG region.

With a deep respect for tradition and a passion for innovation Il Colle produces elegant and refined local wines, such as Prosecco, Verdiso, Merlot, Cabernet and Pinot Grigio, that capture the essence of the Veneto terroir.

Surrounded by vineyards and history, the winery is dedicated to quality, checked in all production steps, from vineyards until the art of winemaking.

Az. Vitivinicola Il Colle Srl

Via Colle 15
31020 San Pietro di Feletto (Treviso)
Veneto

T. +39 0438 486093
backoffice@proseccoilcolle.it
www.proseccoilcolle.it
contact person: Sara Ceschin



Conegliano Valdobbiadene – Prosecco DOCG

| | | | |
|--------------------------------|---|--|-------------|
| Prosecco Superiore Brut |  | Glera 90%, Pinot Bianco 10% | 2024 |
|--------------------------------|---|--|-------------|

Prosecco DOC

| | | | |
|--------------------------------|---|--------------------------------------|-------------|
| Prosecco Superiore Brut |  | Glera 85%, Chardonnay 15% | 2024 |
|--------------------------------|---|--------------------------------------|-------------|

| | | | |
|---------------------------|---|--------------------------------------|-------------|
| Prosecco Extra Dry |  | Glera 85%, Chardonnay 15% | 2024 |
|---------------------------|---|--------------------------------------|-------------|

| | | | |
|-----------------------------------|---|--------------------------------------|-------------|
| Prosecco Treviso Frizzante |  | Glera 85%, Chardonnay 15% | 2024 |
|-----------------------------------|---|--------------------------------------|-------------|

Sparkling Wine

| | | | |
|---|---|--------------|-------------|
| Icy Bubbles – Couvèe Blanche Extra Dry |  | Glera | 2024 |
|---|---|--------------|-------------|





La Tordera



Family has been our strength for over a century, the bond between Humankind and Nature, the seal of warranty of every single bottle we produce.

We are two brothers, Renato and Paolo, constantly supported by our parents Pietro and Mirella. The love for the vine and its fruits was handed down to us by our great-grandfather Bepi Vettoretti who in the 1920s of the last century planted the vineyards on the Tordera hill, in the heart of the Cartizze production area. His teachings, which have survived intact until today, have allowed us to found La Tordera winery in the historical production area of Valdobbiadene DOCG."

Az. Agricola La Tordera di Vettoretti Pietro e Figli S.s.

Via Alnà Bosco 23
31020 Vidor (Treviso)
Veneto

T. +39 0423 985362
sales@latordera.it
www.latordera.it
contact person: Laura Quatraccioni



Importer:
Winoland, Frozo

Valdobbiadene – Prosecco DOP DOCG

| | | | |
|---|---|--------------|-------------|
| Brunei Brut |  | Glera | 2023 |
| Otreal – Rive di Guia Extra Brut |  | Glera | 2023 |

Asolo – Prosecco DOP DOCG

| | | | |
|----------------------|---|--------------|-------------|
| A3 Extra Brut |  | Glera | 2023 |
|----------------------|---|--------------|-------------|

Prosecco DOP DOC

| | | | |
|--|---|--------------|-------------|
| Alnè Prosecco DOC Treviso Extra Dry |  | Glera | 2024 |
|--|---|--------------|-------------|





MARINA PALUSCI

Marina Palusci

„We are passing through, the plants will stay“. This is how Massimiliano D'Addario likes to talk about his plants. Pianella, Adriatic coast, Majella National Park, twelve hectares of vineyards and eighty olive groves; clay-limestone soil, the vines are biodynamically managed: Pecorino, Cerasuolo and Montepulciano with nothing added.

Azienda Agricola Marina Palusci

Via Fontegallo 349
65019 Pianella (Pescara)
Abruzzo

T. +39 339 2285185
info@olivetoependone.com
www.olivetoependone.com
contact person: Marek Košník



Colline Pescaresi IGP IGT

Senzaniente  **Pecorino** **2023**

Cerasuolo d'Abruzzo DOP DOC

Senzaniente  **Montepulciano d'Abruzzo** **2023**

Montepulciano d'Abruzzo DOP DOC

Senzaniente  **Montepulciano d'Abruzzo** **2021**

Sparkling wine

Doppiabarba Red Sparkling  **Montepulciano**

Colline Pescaresi IGP IGT

Milf Orange Wine  **Passerina**





Mario Costa



Mario Costa, established in 1952, is a historic winery located in Canale, Roero. Now in its fourth generation under the leadership of Luca and Giuseppe, the winery spans 25 hectares of vineyards. Certified SQNPI, Mario Costa specializes in producing iconic Piedmontese wines, including Arneis, Barbera, Nebbiolo, and Bonarda. The winery combines tradition with modern techniques, ensuring the highest quality in every bottle.

Mario Costa SSA

Via Torino 155
12043 Canale (Cuneo)
Piemonte

T. +39 389 6761154
luca@cantinamariocosta.it
www.cantinamariocosta.it
contact person: Giovanni Cilento



Barbera d'Alba DOP DOC

| | | | |
|--------------------------|---|----------------|-------------|
| Barbera d'Alba |  | Barbera | 2024 |
| Superiore S-Ciass |  | Barbera | 2021 |

Roero DOP DOCG

| | | | |
|---------------------|---|---------------|-------------|
| Roero Arneis |  | Arneis | 2024 |
|---------------------|---|---------------|-------------|

Langhe DOP DOC

| | | | |
|---------------|---|-----------------|-------------|
| Langhe |  | Nebbiolo | 2024 |
|---------------|---|-----------------|-------------|

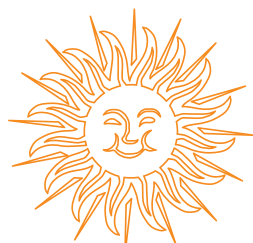
Nebbiolo d'Alba DOP DOC

| | | | |
|----------------------------------|---|-----------------|-------------|
| Superiore Cianin da Stiva |  | Nebbiolo | 2020 |
|----------------------------------|---|-----------------|-------------|





Montespada Agricola



Montespada
Italian Superior Quality Wines

Montespada, established in 1992, is a distinguished winery located in the heart of Gallura, northeastern Sardinia and now also extended to Veneto, Verona. Spanning approximately 160 hectares of granite-rich terrain, the estate benefits from a unique microclimate near the Vignola River, ideal for viticulture. Specializing in Vermentino di Gallura, Montespada achieved DOCG status in 1996, reflecting its commitment to quality. The winery also cultivates Carignano and Cannonau grapes in arid regions, showcasing adaptability and dedication to producing exceptional wines that embody Sardinia's rich terroir. Since 2023 we are committed also to produce dealcoholised wines.

The warehouse for all wines, including Sardinian wines, is in Bussolengo Verona, in order to be able to serve customers located in Europe, quicker.




Montespada Agricola Srl

Via del Lavoro 21
37012 Bussolengo (Verona)
Veneto

T. +39 349 3737613
montespada@gmail.com
www.montespada.com
contact person: Roberto Albertini



Non-alcoholic

| | | | |
|-------------|---|----------|------|
| Zero Rosso |  | Cabernet | 2024 |
| Zero Bianco |  | Traminer | 2024 |
| Zero Rose |  | Merlot | 2024 |

Vermentino di Gallura DOP DOCG

| | | | |
|-----------------------|---|-----------------------|------|
| Vermentino di Gallura |  | Vermentino di Gallura | 2024 |
|-----------------------|---|-----------------------|------|

Cannonau di Sardegna DOP DOC

| | | | |
|---------------------------------|---|----------|------|
| Cannonau di Sardegna Riserva |  | Cannonau | 2019 |
|---------------------------------|---|----------|------|





Mormoraia



MORMORAIA

Mormoraia's farm and winery includes over 100 hectares, 40 of which are vineyards and 10 hectares are olive groves. Giuseppe Passoni takes care of the vineyard cultivation and he does it with deep respect for the land and the environment. In fact, Mormoraia is an organic farm since 2013 and all of our products have the organic certification. The farm is at 300 mt above sea level and our soil has a pliocene origin with medium texture, widespread clayey soil partly loose with higher skeleton content. The most of our production is dedicated to Vernaccia di San Gimignano but also red wines have an important part in our work. We produce Chianti Colli Senesi and different varieties of IGT Toscana. The production uses the most updated technique for the vinification, with a computerized control of temperatures during the fermentation of the must. Barrels and French oak barriques that are used during the ageing process permits to reach a high quality level.

Mormoraia Srl

Loc. Sant'Andrea
53037 San Gimignano (Siena)
Toscana

T. +39 0577 940096
info@mormoraia.it
www.mormoraia.it
contact person: Marco Bruschetti



Vernaccia di San Gimignano DOP DOCG

| | | | |
|----------------|---|------------------|-------------|
| Suavis |  | Vernaccia | 2024 |
| Ostrea |  | Vernaccia | 2023 |
| Antalis |  | Vernaccia | 2022 |

Chianti DOP DOCG

| | | | |
|---------------|---|---|-------------|
| Haurio |  | Sangiovese 90%, Canaiolo 5%, Merlot 5% | 2022 |
|---------------|---|---|-------------|

Toscana IGP IGT

| | | | |
|---------------|---|--------------|-------------|
| Agrios |  | Syrah | 2022 |
|---------------|---|--------------|-------------|





Pesolillo



PESOLILLO

TENUTA AGRICOLA

We are a family owned winery that produce autochthonous grapes from Abruzzo, east-coast of Italy. We are 100% organic certified and part of FIVI, independent growers, it means we guarantee every bottle in the production chain, from the vines to the bottle.

The location of the estate (200 m above sea level) and the territory on which the vineyards extend, guarantees the vines a microclimate made of strong thermal changes, sea breeze, and an optimal sun exposure that favors an excellent ripening of the grapes, a natural health of the bunches and the formation of aromas and scents that are an expression of environmental context, naturally suited to the cultivation of the vine.

Azienda Agricola Pesolillo

Via Colle Rotondo 40
66100 Chieti
Abruzzo

T. +39 349 6426468
info@pesolillo.it
www.pesolillo.it
contact person: Lorenzo Pesolillo



Abruzzo DOP DOC

| | | | |
|--|---|--------------------------------|-------------|
| Pecorino Superiore |  | Pecorino | 2023 |
| Riserva Montepulciano d'Abruzzo |  | Montepulciano d'Abruzzo | 2020 |
| Montepulciano d'Abruzzo |  | Montepulciano d'Abruzzo | 2022 |
| Filari in Costa |  | Montepulciano d'Abruzzo | 2020 |
| Passerina Brut |  | Passerina | 2023 |





Piero Mancini



Passion is an engine that pushes us to dare, to go past the point where others stop, to dream when reality is showing us a different path. This was the case for Piero Mancini– the founder of our company – who believed in his dream 50 years ago and followed the call of the land. A land – Gallura – made of a granite that is as strong as his willpower. We owe him what we have become today and we carry on our activity with exactly the same strong and proud passion.

Cantina delle Vigne di Piero Mancini Srl

Via Madagascar 17
07026 Olbia (Sassari)
Sardegna

T. +39 0789 50717
piero.mancini@tiscali.it
www.pieromancini.it
contact person: Laura Giannotti



Vermentino di Gallura DOP DOCG

Cucaione  **Vermentino** **2024**

Adelasia  **Vermentino**

Vermentino di Sardegna DOP DOC

Vermentino di Sardegna  **Vermentino** **2024**

Cannonau di Sardegna DOP DOC

Falcale  **Cannonau** **2023**

Moscato di Sardegna DOP DOC

Cucaione  **Moscato**





Pravis



PRAVIS

Pravis is a family-run winery in Trentino's Valle dei Laghi, founded 50 years ago and now led by the second generation. Nestled beneath Castel Madruzzo and partially built into limestone rock, it blends tradition and innovation. The Dolomitic production area is renowned for Trento doc, the celebrated mountain sparkling wine. Pravis focuses on native grapes like Nosiola and Negrara, while also embracing sustainable PIWI varieties. The region is equally suited to international grapes such as Pinot Noir and Sauvignon, which thrive in the alpine-mediterranean climate. Pravis follows a minimal intervention philosophy, crafting expressive, terroir-driven wines.

Azienda Agricola Pravis

Loc. Le Biolche 1
38076 Madruzzo (Trentino)
Trentino

T. +39 0461 564305
info@pravis.it
www.pravis.it
contact person: Giulia Pedrini



Trento DOP DOC

| | | | |
|--------------|---|---------------------|-------------|
| Ariàl |  | Pinot Bianco | 2019 |
|--------------|---|---------------------|-------------|

Vigneti delle Dolomiti Weinberg Dolomiten IGP IGT

| | | | |
|-----------------|---|------------------|-------------|
| Teramara |  | Sauvignon | 2024 |
|-----------------|---|------------------|-------------|

| | | | |
|--------------|---|---------------------|-------------|
| Polin |  | Pinot Grigio | 2023 |
|--------------|---|---------------------|-------------|

| | | | |
|-----------------|---|-------------------|-------------|
| Madruzzo |  | Pinot Nero | 2021 |
|-----------------|---|-------------------|-------------|

| | | | |
|--------------|---|--------------|-------------|
| Syrae |  | Syrah | 2020 |
|--------------|---|--------------|-------------|





Pribus



T E N U T A
PRIBUS
SINCE 1681

Located right in the middle of the Friulian plain, Pribus Estate extends on 25 ha of clayey soils, perfect for growing great wines. In our Winery we produce white and red wines, and a range of fine wines, patiently aged in wood. We grow both international and native grape varieties, to keep the deep bond with our territory alive. SQNPI Certification.

Tenuta Pribus Società Agricola a R.L.

Località Antonini 4 – Frazione Privano
33050 Bagnaria Arsà (Udine)
Friuli Venezia Giulia

T. +39 0432 923670
info@tenutapribus.it
www.tenutapribus.it
contact person: Arcangelo Tomasello



Friuli DOP DOC

| | | | |
|---|---|-----------------------------|------|
| Pinot Grigio |  | Pinot Grigio | 2024 |
| Chardonnay |  | Chardonnay | 2024 |
| Pinot Nero |  | Pinot Nero | 2022 |
| Refosco dal Peduncolo Rosso Linea Augusta |  | Refosco dal Peduncolo Rosso | 2019 |





Produttori di Govone



PRODUTTORI DI
GOVONE



Produttori di Govone is a cooperative Winery founded in 1957. We have an headquarter in Govone and other 2 locations in Monferrato and Asti areas. We produce 2.500.000 bottles and we have about 400 hectares of vineyards. We produce BAROLO, BARBARESCO, BARBERA, NIZZA, ARNEIS, NEBBIOLO, DOLCETTO, SPARKLING ETC. The territory has been recognized by Unesco as World Heritage Site.

Produttori di Govone

Via Umberto I 46
12040 Govone (Cuneo)
Piemonte

T. +39 331 7478786
mg@produttorigovone.com
www.produttorigovone.com
contact person: Maria Di Paolo



Barolo DOP DOCG

Terre Sabaude  **Nebbiolo** **2019**

Barbaresco DOP DOCG

Terre Sabaude  **Nebbiolo** **2020**

Nebbiolo d'Alba DOP DOC

Terre Sabaude  **Nebbiolo** **2021**

Piemonte DOP DOC

Barbera Appassimento  **Barbera** **2023**

Roero DOP DOCG

**Sigillo Ducale Sparkling
Classic Method**  **Arneis** **2021**





Tenuta Ribusuoli



The Ribusuoli Estate is located in the heart of Tuscany, in Montalcino, renowned for Brunello and Rosso di Montalcino. This small Estate (54 acres) has 12 acres of vineyard, and maintains a cultivation equilibrium with woods, sown fields, olive groves, orchards and vineyards, ensuring biodiversity.

Organic since 2023. Holiday farm.

Three employees work at the Estate with permanent contracts and reside in the area with their families.

Oil: Typically Tuscan cultivars: Moraiolo, Leccino, Olivastra, Frantoio, Leccio del corno.

Exclusively Tuscan grapes: Sangiovese, Canaiolo, Ciliegiole, Colorino del Valdarno.

Red wines representative of the territory: IGT, DOC, DOCG; rosé wines; traditional method brut rosé.

Future production white grapes: Malvasia, Vermentino, white Canaiolo, Grechetto.

Production: about 10,000 bottles a year.

Tenuta Ribusuoli Società Agricola Srl

Piazzetta Europa n° 2
53024 Montalcino (Siena)
Toscana

T. +39 348 4432400
alessandrotenutaribusuoli@gmail.com
www.ribusuoli.com
contact person: Alessandro Lambardi



Brunello di Montalcino DOP DOCG

Ulmus  **Sangiovese** **2019**

Toscana IGP IGT

Homagium  **Sangiovese, Ciliegolo, Canaiolo, Colorino del Valdarno** **2020**

Altus  **Sangiovese, Colorino del Valdarno** **2019**

Rosea - rosato biologico  **Sangiovese, Canaiolo, Ciliegolo** **2023**

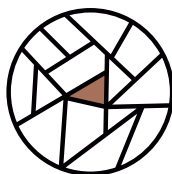
Sparkling Wine

Zephyrus brut rosato Classic Method  **Sangiovese, Ciliegolo**





Tenuta Villanova



T E N U T A
V I L L A N O V A

PIÙ VITE, DAL 1499

Founded in 1499 Tenuta Villanova is the oldest winery continuously operating in Friuli Venezia Giulia.

Its vineyards span around one hundred hectares, from the fertile plains of the Isonzo River to the gentle hills of Collio.

The winery excels in both winemaking and distillation with a strong emphasis on white wines crafted from both local and international grape varieties.

Società agricola Tenuta Villanova Srl

Via Contessa Beretta 29
34072 Farra d'Isonzo (Gorizia)
Friuli Venezia Giulia

T. +39 0481 889311
info@tenutavillanova.com
www.tenutavillanova.com
contact person: Arianna Brugnera



Collio DOP DOC

| | | | |
|-----------------------|---|-----------------------|-------------|
| Ribolla Gialla |  | Ribolla Gialla | 2023 |
| Merlot |  | Merlot | 2022 |

Isonzo del Friuli DOP DOC

| | | | |
|------------------------------------|---|------------------------------------|-------------|
| Pinot Grigio |  | Pinot Grigio | 2024 |
| Chardonnay |  | Chardonnay | 2024 |
| Refosco dal Peduncolo Rosso |  | Refosco dal Peduncolo Rosso | 2022 |





Tenute di Fraternita



Founded in 1263, the Fraternita dei Laici is the oldest and most prestigious secular institution in Arezzo. With a legacy linked to figures such as Giorgio Vasari and Francesco Redi, it promotes culture, art, and the common good. Today, it manages 1000 hectares of organic farmland, including 46 hectares of vineyards, under the „Tenute di Fraternita” brand, producing high-quality agri-food products. Its mission is to promote sustainable viticulture, environmental protection, and the conservation of local biodiversity. Some labels feature artworks from its historic museum in Piazza Grande, celebrating centuries of tradition.

Tenute di Fraternita Srl

Via Giorgio Vasari 6
52100 Arezzo
Toscana

T. +39 333 9022820
info@tenutedifraternita.it
www.tenutedifraternita.it
contact person: Letizia Mosconi



Toscana IGP IGT

Lya  **Chardonnay, Trebbiano 2023**
Toscano, Malvasia
Bianca

Donna Lù  **Chardonnay, Grechetto, 2024**
Vermentino

Maria Carlotta Rosato  **Sangiovese** **2024**

Chianti DOP DOCG

Priore  **Sangiovese 90%, 2021**
Cabernet Sauvignon 10%

Ser Mariotto  **Sangiovese 85%, 2019**
Cabernet Sauvignon 15%





Valpanera



Valpanera is a family-owned winery located in Friuli Venezia Giulia, Northern Italy, dedicated to producing premium wines with a strong identity. Specializing in native varieties like Refosco, Ribolla Gialla and Traminer, Valpanera combines tradition with innovation, focusing on sustainability and terroir expression. With a history rooted in excellence and guided by renowned enologist Nicola Biasi, the winery aims to showcase the unique character of its region through elegant, authentic wines.

Valpanera Società Semplice Agricola

Via Adriano Olivetti 52/1
33059 Fiumicello Villa Vicentina (Udine)
Friuli Venezia Giulia

T. +39 0431 970395
Cell. +39 366 937 2000
export@valpanera.it
www.valpanera.it
contact person: Monique Salotti



Importer:
biuro@coppia.pl; kontakt@vinitalia.pl;
francescobruno.pl@gmail.com

Venezia Giulia IGP IGT

Valpanera  **Ribolla Gialla** **2024**

Trevenezie Tri Benečije IGP IGT

Album  **Riesiling, Chardonnay** **2024**
Malvasia

Atrum  **Refosco dal Peduncolo** **2021**
Rosso, Cabernet
Sauvignon, Merlot

Friuli Aquileia DOP DOC

Valpanera  **Pinot Grigio** **2024**

Aquilio  **Refosco dal Peduncolo** **2020**
Rosso



Notes



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@itatradeagency

