





I  AM  LA CUCINA ITALIANA
CANDIDATA A PATRIMONIO UNESCO

 MINISTERO
DELLA
CULTURA



MINISTERO DELL'AGRICOLTURA
DELLA SOVRANITÀ ALIMENTARE
E DELLE FORESTE





The 10th edition



MESSAGE FROM THE AMBASSADOR OF ITALY



Embassy of Italy
Warsaw

It is an honour to be here again this year, reminding that Italy is the world's leading wine exporter by volume. In this context, Poland is emerging as an important market for Italian wines, with growing interest among Polish consumers in their quality and variety. This trend is confirmed by the success of events like Borsa Vini, attracting more and more Polish importers and distributors.

Such events are crucial as the Farnesina – the Italian MFA – aims to promote our territories' productive excellence and wine is undoubtedly a profound expression of Italian "stile di vita", blending ancient traditions with modern innovation. In its taste, one can experience the diversity of our regions, with a great variety of grapes, soil, sun, wind, and water exposure.

This year, at the 10th edition of Borsa Vini, we proudly present 26 wineries from 10 Italian regions. Attendees will sample high-quality wines and distillates, showcasing Italy's rich history and exceptional taste profiles.

Luca Franchetti Pardo
Ambassador of Italy in Poland

MESSAGE FROM THE DIRECTOR OF THE ITALIAN TRADE AGENCY IN WARSAW



Dear Friends,

It is a great pleasure to welcome you to **the 10th edition of BORSA VINI ITALIANI in Warsaw**, the traditional, eagerly awaited and unmissable professional wine tasting meeting for Polish and Lithuanian wine importers, distributors and wine lovers. The event, organized by ITA – Italian Trade Agency, this year involves **26 Italian companies** and showcases **over 120 wines and spirits from 10 Italian regions**.

Italian wines are well known for quality and diversity in types, colors, and flavors. Those are the underlying factors that give them reputation and high rankings worldwide, making Italy one of the most appreciated wine maker country in the world.

In 2023 Italy is confirmed to be the world's leading wine exporter in terms of quantity with over 21.4 million hectoliters sold abroad for a value of approximately 7.8 billion euros, as well as the 2nd world producer with a wine production of 38.3 million hectoliters.

Italy is the 1st Poland's supplier of wine with a market share of 29%. In the last five years Poland's imports of wine from Italy have grown at an average rate of 10.5% per year, achieved a record value of 114.3 million euros in 2023 (+10.7% year on year).

Furthermore, **Italy confirms itself as Lithuania's leading wine supplier in 2023** with a value of approximately 80.2 million euros and a market share of 27.6%, even if a large part of the wine is then re-exported to other countries.

The event schedule includes a **Masterclass led by Mr. Eros Teboni**, Italian certified sommelier by the Court of Master Sommelier in London and the WSA Best Sommelier of the World 2018, **with Mr. Wojciech Bońkowski**, the Poland's First Master of Wine, author of eight wine books and co-founder of *Winicjatywa* website and *Ferment* printed magazine. The two experts will present an own selection of wines chosen among those brought to this edition of Borsa Vini.

Then **the "walking around" tasting session** will follow. Through the Italian companies stands you will have the chance to taste marvelous Italian wines and spirits, learn more about them, get your personal impression and discuss any potential business collaborations with the wineries' representatives.

Enjoy the event and have a great time!

Paolo Lemma
Director of the Italian Trade Agency in Warsaw



TRADE AND INVESTMENT

OPEN DOORS TO A WORLD
OF OPPORTUNITIES







ITA headquarter in Rome

ITA – Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

www.ice.it

Italian Trade Agency  @ITAttradeagency 
ITA - Italian Trade Agency  @itatradeagency 



ITA office in Warsaw

Established in 1960, **ITA's Office in Warsaw** operates throughout Poland, in coordination with the Embassy of Italy, also responsible for Lithuania's market, supporting the business development of Italian companies, increasing business opportunities, improving the image of „Made in Italy“, promoting industrial collaboration and foreign investment in Italy. And every year we also organize many **Polish buyers' delegations to Italy trade fairs**, including to Vinitaly Verona, Cibus Parma, Tuttofood Milan.

Furthermore if you are interested in Italian products or looking for partnership with Italian companies, by „**Find your Italian partner**“ – our business directory with virtual showcases of Made in Italy companies – we offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information.

For more information please visit our English version website www.ice.it/en or write to varsavia@ice.it

ITALY'S WINE PRODUCTION AND CLASSIFICATION

2023 Italy is the 2nd wine producer in the world with 38.3 million hectoliters

* Source: OIV – International Organization of Vine and Wine

THE ITALIAN WINE CLASSIFICATION



70% wine with indication of origin:

408 D.O.P. (P.D.O.) wines with Protected Designation of Origin:

- 76 wines with Controlled and Guaranteed Designation of Origin (DOCG)
- 332 wines with Controlled Designation of Origin (DOC)

118 I.G.P. (P.G.I.) wines with Protected Geographical Indication (or I.G.T. – Typical Geographical Indication)

30% wine without indication of origin
(generic wines with the possibility of indicating vintage and/or grape)

* Source: Coldiretti

ITALY'S WINE EXPORTS

2023 € 7.772 million
–0.81% change 2023/22

* Source: TDM on EuroStat data (Italy is the declarant Country)



Top Importers of Italy's Wine

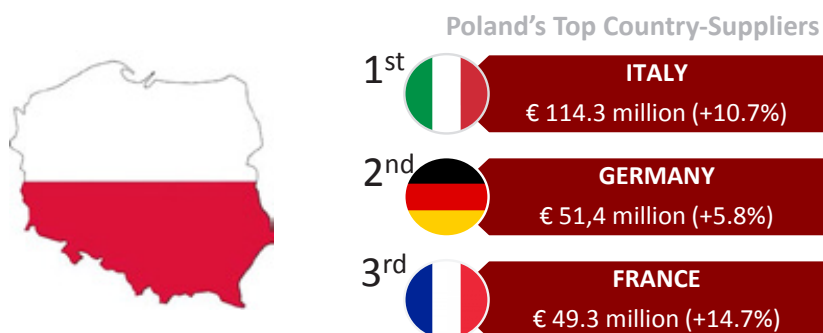
| | | |
|------------------|--|---|
| 1 st | | UNITED STATES € 1,760 million (-5.3%) |
| 2 nd | | GERMANY € 1,189 million (+2.7%) |
| 3 rd | | UNITED KINGDOM € 843 million (+4.0%) |
| ... | | |
| 14 th | | POLAND € 126 million (+16.7%) |
| ... | | |
| 26 th | | LITHUANIA € 40 million (+7.7%) |

Italian wine exports all over the world in 2023 essentially confirms the value of the past year, at a wine total quantity of 21.3 million hectoliters.

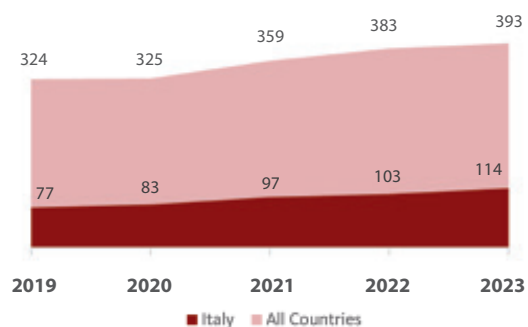
POLAND'S WINE IMPORTS

2023 € 393.4 million
+2.75% change 2023/22

* Source: TDM on GUS data (Poland is the declarant Country)



Poland's Global Wine Imports and from Italy, Period 2019-2023 Million Euros



- Poland's wine imports from Italy account for **29%** of the country's total
- **Italy is the 1st supplier of sparkling wine** with a market share of **60.5%**

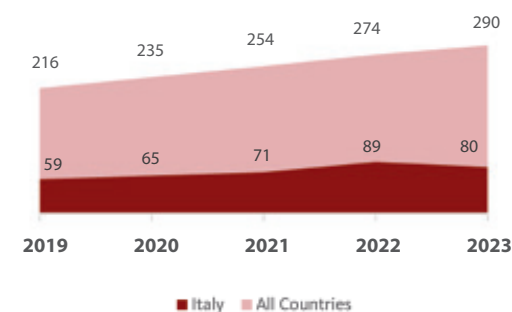
LITHUANIA'S WINE IMPORTS

2023 € 290.4 million
+5.9% change 2023/22

* Source: TDM on EuroStat data (Lithuania is the declarant Country)



Lithuania's Global Wine Imports and from Italy, Period 2019-2023 Million Euros



- Lithuania's wine imports from Italy account for **27.6%** of the country's total
- **Italy is the 2nd supplier of sparkling wine** with a market share of **33.5%**

FROM 10 REGIONS OF ITALY



| | |
|---|----|
| Al.Si. | 14 |
| Angoris | 16 |
| Bianchin | 18 |
| Cantina Miglianico | 20 |
| Cantine Bosco | 22 |
| Cipriani Drinks | 24 |
| Collemattoni | 26 |
| Colombo Antonio e Figli | 28 |
| Drius | 30 |
| Erminio Campa – Viticoltore | 32 |
| Export Union Italia | 34 |
| Firriato | 36 |
| Furlan | 38 |
| Gleni Wines | 40 |
| Iagain | 42 |
| Il Borro Toscana | 44 |
| Inserrata Organic Farm | 46 |
| Malenchini | 48 |
| Midnight Lab. Spirits & Co. | 50 |
| Ottoventi | 52 |
| San Valentino Azienda Agricola Bio | 54 |
| Tenuta Secolo IX | 56 |
| Tenute d'Italia | 58 |
| Viano Michele | 60 |
| Vigna Rampante | 62 |
| Zeni 1870 | 64 |



Al.Si. Srl, Italian company based in Fermo (Marche) is company specialized in Export and B2B tastings of Italian wines in the world (CHINA/JP/USA/EUROPE).

Our international organization has been active in the F&B for over twenty years; we are suppliers of wines with a strategy to support importers both in purchase and sales: organization of B2B tastings, exclusive supplies, purchase benefits.

We offer to the Polish market wines from over 60 medium/small Italian wineries, family-owned wineries, from all Italian regions; wines are delivered directly from wineries or with groupage from our centralized warehouse, in Italy.

Al.Si. SRL

Via dell'Industria 51/A
63 900 Fermo
Marche

T. +39 0734 277655
info@alsisrl.com
www.alsisrl.com
contact person: Claudio Trasatti



Calabria IGP IGT

| | | | |
|---------------------------|---|-------------------|------|
| Terragrande – Zagarella |  | Calabrese, Merlot | 2022 |
| Cabernet Sauvignon | | | |

Marche IGP IGT

| | | | |
|-----------------------|---|-------------------|------|
| B54 – Terra Argillosa |  | Incrocio Bruni 54 | 2020 |
|-----------------------|---|-------------------|------|

Bianchetto del Metauro DOP DOC

| | | | |
|---------------------|---|------------|------|
| Riflessi – Mariotti |  | Bianchetto | 2022 |
|---------------------|---|------------|------|

Cònero DOP DOCG

| | | | |
|--------------------------------------|---|---------------|------|
| Pigmento Riserva – Conte Leopardi |  | Montepulciano | 2014 |
|--------------------------------------|---|---------------|------|



AZIENDA AGRICOLA
MARIOTTI CESARE



Conte Leopardi



Since 1648, Tenuta di Angoris takes care of both Villa Locatelli, the historical mansion heart of the company, and the 600 hectares of forests, arables and vineyards covering the most suitable areas of the Region: DOC Friuli Isonzo, DOC Friuli Colli Orientali and DOC Collio.

Thanks to the constant care we dedicate to our land and products, we are SQNPI certified since 2017 for our attention to sustainability: from the vineyard management to the winemaking in the cellar, all the procedures respect the biodiversity of the environment.

Tenuta di Angoris Srl

Località Angoris 7
34071 Cormons – Gorizia
Friuli Venezia Giulia

T. +39 0481 60923
export@angoris.it
www.angoris.com
contact person: Ilaria Longhin



Collio DOC DOP

Pinot Grigio  Pinot Grigio 2022

Isonzo del Friuli DOP DOC

Cabernet Franc  Cabernet Franc 2022
– Villa Locatelli

Isonzo del Friuli DOP DOC

Sauvignon Blanc  Sauvignon Blanc 2023
– Villa Locatelli

Collio DOP DOC

Langor Collio Bianco  Friulano 70% 2019
– Riserva Giulio Locatelli Sauvignon Blanc 20%
Malvasia Istriana 10%

Friuli Colli Orientali DOP DOC

Refosco dpr  Refosco dal Peduncolo Rosso 2020



BIANCHIN

Our vineyards lie in the heart of the Montello in the province of Treviso, north eastern Italy.

This is a place where nature and a glorious past come together and time seems to stand still. In order to protect the traditions and values of this secret world we work with real passion and great care to produce our Asolo DOCG Prosecco Superiore.

Azienda Agricola Bianchin Alessandro

Via Adelaide 5
31044 Montebelluna – Treviso
Veneto

T. +39 334 77206410
www.bianchin-montello.it
info@bianchin-montello.it
contact person: Tommaso Tamai



Asolo Prosecco / Asolo DOP DOCG

| | | |
|---|--|-------------|
| Asolo Prosecco Superiore Extra Dry Millesimato |  Glera | 2022 |
|---|--|-------------|

Asolo Prosecco / Asolo DOP DOCG

| | | |
|--|--|-------------|
| Asolo Prosecco Superiore Brut Millesimato |  Glera | 2023 |
|--|--|-------------|

Asolo Prosecco / Asolo DOP DOCG

| | | |
|--|--|-------------|
| Asolo Prosecco Superiore Extra Brut Millesimato |  Glera | 2023 |
|--|--|-------------|

Prosecco DOP DOC

| | | |
|---------------------------------------|---|-------------|
| Prosecco Rosé Brut Millesimato |  Glera 85% Pinot Nero 15% | 2023 |
|---------------------------------------|---|-------------|





We are children of the intuition of a parish priest and the audacity of a handful of peasants.

In 1961 Don Vincenzo Pizzica understood that, to avoid the underestimation of the local wine by the great producers, it was necessary to form a cooperative. A few years later, in 1966, the associated farmers began producing the first bottles.

Today we are about 300 winegrowers and we manage over 500 hectares of vineyards in the province of Theatine.

The peculiarity of our winery is the wine tower.

Still used today for pouring wine by gravity using the height of the tower. There are 10 concrete basins on each floor. This technique allows to obtain clear and fresh wines, without using mechanical pumps.

Cantina Miglianico soc. coop. agr. a r.l.

Via San Giacomo 40
66010 Miglianico – Chieti
Abruzzo

T. +39 0871 95831
info@cantinamiglianico.it
www.cantinamiglianico.it
contact person: Antonio Marascia



Montepulciano d'Abruzzo DOP DOC

Miglianico  Montepulciano 2023

Abruzzo DOP DOC

Pietra Majella  Pecorino 2023

Trebbiano d'Abruzzo DOP DOC

Murelle  Trebbiano 2022

Cerasuolo d'Abruzzo DOP DOC

Murelle  Montepulciano 2022

Montepulciano d'Abruzzo DOP DOC

Murelle  Montepulciano 2023





Bosco Sca is a Company, located in southern Italy, of the De Padova Family has devoted itself to the cultivation of olives and vineyards and to the production of olive oil and wine for four generations.

The company checks and follows the whole production chain of the olive oil and wine. Production, Oil-mill, Bottling; Wine cellar (red, rosè, white wines: DOC, DOCG, IGT), panoramic tasting room.

On their land, near the Ionian sea, is located Relais Terre di Terre - Masseria Bosco and Masseria Strazzati – (Hotel, Restaurant, meeting rooms, swimming pool, trullo bar) hosting customers from all over the world.

Bosco Società Cooperativa Agricola

Via Piave 146
74020 Avetrana – Taranto
Puglia

T. +39 099 9704513
info@coopagricolabosco.it
www.depadovaexperience.com
contact person: Francesco Cazzolla



Primitivo di Manduria DOP DOC

Gladio  **Primitivo di Manduria** 2020

Salento IGP IGT

Pindaro  **Primitivo** 2022

Salento IGP IGT

Era  **Chardonnay
Malvasia Bianca** 2023

Salento IGP IGT

Negro  **Negroamaro** 2021

Primitivo di Manduria Dolce Naturale DOP DOCG

Nonna  **Primitivo di Manduria** 2022



WWW.DEPADOVAEXPERIENCE.COM



Bicobi is the sole authorized user of the Cipriani® brand for alcoholic products worldwide.

Cipriani Drinks aims to bring a dash of the Harry's Bar experience into the comfort of your home. Allow us to accompany you in imagining or reliving those special moments in Calle Vallaresso, nestled in the heart of Venice and its whimsical atmosphere of history, myth, and liberty.

Bicobi Srl

Piazza Rinaldi 4
31100 Treviso
Veneto

T. +39 342 3852103
eleonora.venzaga@bicobi.com
www.cipriandidrinks.com
contact person: Alberto Bortolon



Spumante

The Original Bellini Cipriani

Liquor

Amaro 7 Parti

Distillate

London Dry Gin

Prosecco DOP DOC

Cipriani



Glera





Collemattoni takes its name from the farmhouse which, over time, has become the trademark of our cellar and our wines. Collemattoni is located on the top of a hill on the southern side of the municipal area of Montalcino, a short distance from the town of Sant'Angelo in Colle. The Collemattoni farmhouse dates back to the end of the 17th century.

The first news of the Bucci family dates back to the end of the 19th century with Giuseppe Bucci.

Today the company is led by Marcello Bucci, focusing on a winemaking philosophy that allows technology but with a style that comes from belonging to the place and respect for the territory.

Thanks to the presence of a biomass-fueled heating system and solar panels, Collemattoni produces 80% of the electricity needed in the cellar. Inside the estate there are also pipes for the recovery of rainwater.

Az. Agr. Collemattoni di Bucci Marcello

Podere Collemattoni n 100
53024 Montalcino – Siena
Toscana

T. +39 0577 844127
collemattoni@collemattoni.it
www.collemattoni.it
contact person: Marcello Bucci



Brunello di Montalcino DOP DOCG

Riserva Vigna Fontelontano  Sangiovese 2018

Brunello di Montalcino DOP DOCG

Collemattoni  Sangiovese 2019

Rosso di Montalcino DOP DOC

Collemattoni  Sangiovese 2022

Toscana IGP IGT

Adone  Sangiovese 90% 2021
Canaiolo and Merlot 10%

Toscana IGP IGT

Rosato  Sangiovese 2022





Colombo was founded in 2003 in Valle Bormida in Alto Monferrato and immediately specialized in the production of Pinot Noir and Chardonnay.

Colombo is a nucleus around which the different and complementary forces of men and nature rotate, in a cyclical nature that follows the very long times of the geological formation of the soil and the very short times of cellular reactions, through the return of the seasons, the rising and setting of the sun, moon and stars.

Our goal is to spread the high quality we produce throughout the world.

Colombo Antonio e Figli – Cascina Pastori Soc. Agricola Semplice

Reg. Cafrà 172/B
14051 Bubbio – Asti
Piemonte

T. +39 0144 852807
info@colombovino.it
www.colombovino.it
contact person: Andrea Pietro Colombo



Piemonte DOP DOC

| | | | |
|----------------|---|--|-------------|
| Natusia |  | Pinot Nero 60% Chardonnay 40% | 2021 |
|----------------|---|--|-------------|

Piemonte DOP DOC

| | | | |
|-----------------|---|--|-------------|
| Pentaris |  | Pinot Nero 50% Chardonnay 50% | 2020 |
|-----------------|---|--|-------------|

Piemonte DOP DOC

| | | | |
|-----------------|---|-------------------|-------------|
| Apertura |  | Pinot Nero | 2020 |
|-----------------|---|-------------------|-------------|





Drius is a family-owned winery located in Cormons, Friuli Venezia Giulia.

The wine tradition has handed down for generations in Drius family. Today in the cellar Mauro works together with his wife Nadia and their son Denis and daughters Erika and Valentina.

The winery extends for 17 hectares in DOC Collio and DOC Isonzo. Joining the tradition with continuous study, the respect for the natural environment is the mainstay of the Drius' farming philosophy. Drius farming is neither conventional nor organic. The Drius approach is rational and strives to balance tradition, experience renewed each day and experimentation underpinned by study.

Azienda Agricola Drius Mauro

Via Filanda 100
34071 Cormons – Gorizia
Friuli Venezia Giulia

T. +39 0481 60998
info@driusmauro.it
www.drius.it
contact person: Erika Drius



Collio DOP DOC

| | | | |
|----------|---|----------|------|
| Friulano |  | Friulano | 2022 |
|----------|---|----------|------|

Collio DOP DOC

| | | | |
|-----------|---|-----------|------|
| Sauvignon |  | Sauvignon | 2022 |
|-----------|---|-----------|------|

Isonzo del Friuli DOP DOC

| | | | |
|------------|---|------------|------|
| Chardonnay |  | Chardonnay | 2022 |
|------------|---|------------|------|

Isonzo del Friuli DOP DOC

| | | | |
|--------------|---|--------------|------|
| Pinot Grigio |  | Pinot Grigio | 2022 |
|--------------|---|--------------|------|

Isonzo del Friuli DOP DOC

| | | | |
|--------|---|--------|------|
| Merlot |  | Merlot | 2019 |
|--------|---|--------|------|





Today, wine is not just a beverage to drink during our meals. Wine is a lot more. It is a set of colours, flavours and parfums which tells us the story of the vineyard where the grapes grow, of the hands that take care of them. Our winery, really starting from this simplicity, produces a wine with all the features which make it unique: the result of the “sea and sun’s land”.

The vineyards: for over three generations, the wise experience handed down from Grandfather Francesco and Dad Angel, our company produces grapes from vineyards owned in the heart of Salento. The company is located in the province of Taranto, in the municipality of Torricella, typical area of Primitivo di Manduria, about 3 km from the Ionian Sea, in contrada “Cameli” and “Janni”, from which the name of our best wines derives. The company has a total area of approximately 25 hectares of vines and produces only Primitivo di Manduria.

Erminio Campa

S.P. 129 Torricella Monacizzo
74020 Torricella – Taranto
Puglia

T. +39 338 3940636
export@erminiocampa.it
www.erminiocampa.it
contact person: Fabio Tonalini



Primitivo di Manduria DOP DOC

Li Cameli Riserva  **Primitivo** **2020**

Primitivo di Manduria DOP DOC

Li Cameli  **Primitivo** **2021**

Primitivo di Manduria DOP DOC

Li Janni  **Primitivo** **2022**

Salento IGP IGT

Cicci Traccia  **Primitivo** **2022**

Salento IGP IGT

Brillio  **Primitivo** **2022**



export union Italia

THE PARTNER FOR ITALIAN WINES



Your trusted partner for exceptional Italian wines. With 30 years of industry expertise, we specialize in sourcing and exporting Italian wines to markets worldwide. We're excited to showcase our diverse portfolio, featuring timeless classics and exciting new varietals.

Export Union Italia – where passion meets excellence in wine exporting.

Export Union Italia Srl

Via San Paolo 29
39057 Appiano – Bolzano
Trentino – Alto Adige

T. +39 0471 664468
info@exportunion.it
www.exportunion.it
contact person: Claus Drescher



Puglia IGP IGT

Chiave d'oro  Primitivo 2023

Puglia IGP IGT

Chiave Oro Blanc de Blancs  Malvasia, Chardonnay 2023

Table Wine

Strade Bianche Amabile BIO 2023

Prosecco DOP DOC

Heritage BIO  Glera N/V

Table wine

Posidone Rosso Appassimento BIO 2021





Terroir, identity, quality, pure Sicilian.





Firriato is, among the largest quality wine producers that, in less than three decades, has been successful in finding its own original and a specific style of production. Started in 1984 from Trapani countryside. Today Firriato also embraces the Etna and the Island of Favignana with limited niche productions, for an audience of sophisticated and innovative wine lovers. Extremely prestigious labels that witness of a style of production able to give the right remark to the Sicilian wine production.

Firriato Distribuzione Srl

Via Trapani 4
91027 Paceco – Trapani
Sicilia

T. +39 0923 526337
export@firriato.it
www.firriato.it
contact person: Luca Muscente



| Etna DOP DOC Spumante | | | |
|--------------------------|---|--|------|
| Gaudensius Blanc de Noir |  | Nerello Mascalese | N/V |
| Etna DOP DOC | | | |
| Sabbie dell'Etna Rosso |  | Nerello Mascalese Nerello Cappuccio | 2021 |
| Etna DOP DOC | | | |
| Cavanera Bianco |  | Carricante | 2022 |
| Sicilia DOP DOC | | | |
| Santagostino Rosso |  | Nero d'Avola, Syrah | 2018 |
| Sicilia DOP DOC | | | |
| Ribeca |  | Perricone | 2018 |





Furlan winery was founded by our grandfather Amadio in 1930, and is now run by nephews Amedeo, Alberto and Moreno who, always with respect to the tradition, have guided it into the future adding modern technologies.

In 2018 we obtained the "Biodiversity Friend" attesting the company's commitment to viticulture practices with a low environmental impact to safeguard the biodiversity. This sustainable approach is aimed to protect the vineyards and the surrounding environment to further guarantee healthy and high quality grapes.

Furlan Società Agricola S.S.

Vicolo Saccon 48
31020 San Vendemiano – Treviso
Veneto

T. +39 0438 778267
info@furlanvini.com
www.furlanvini.com
contact person: Monia Carlet



Conegliano Valdobbiadene – Prosecco Conegliano – Prosecco DOP

| | | | |
|---------------------------------|---|-----------------------|-------------|
| Conegliano Valdobbiadene |  | Glera 85% | 2023 |
| Prosecco | | Chardonnay 15% | |
| Millesimato Extra Brut | | | |

Conegliano Valdobbiadene – Prosecco Conegliano – Prosecco DOP

| | | | |
|---------------------------------|---|-----------------------|-------------|
| Conegliano Valdobbiadene |  | Glera 85% | 2023 |
| Prosecco | | Chardonnay 15% | |
| Millesimato Extra Dry | | | |

Prosecco DOP DOP

| | | | |
|----------------------|---|-----------------------|-------------|
| Prosecco Brut |  | Glera 85% | 2023 |
| | | Chardonnay 15% | |

Prosecco DOP DOP

| | | | |
|---------------------------|---|-----------------------|-------------|
| Prosecco Extra Dry |  | Glera 85% | 2023 |
| | | Chardonnay 15% | |

Piave DOP DOP

| | | | |
|-----------------------|---|-------------------------|-------------|
| Manzoni Bianco |  | incrocio Manzoni | 2023 |
| | | Bianco | |





The history of the Mosolo's company started in the 20th century. Grandfather Angelo decided to invest his life and his passion in growing grapes and producing wine for the local market.

In the early 1970s his son Gleni, decided to increment the business by starting to select the grapes for making a high quality wine and decided to start bottling the wine to increase the market. In a few years the company was bigger than the origin and started to invest in new agricultural land in the Colli Orientali del Friuli.

In recent years Gleni's son Michele decided to invest in technology. His idea is to preserve Mother Nature by using the best hi-tech techniques and machinery. This brings high quality wines maintaining the traditions passed by the Grandfather Angelo. The second innovation was introduced

Soc. Sem. Agr. Mosolo Gleni di Angela e Michele

Via Cividale 12
33040 Faedis – Udine
Friuli Venezia Giulia

T. +39 0432 728461
info@gleniwines.com
www.gleniwines.com
contact person: Michele Mosolo



by Angela, Gleni's daughter, who wants to transfer her idea of beauty and modernity to the "dress" of the wines. Her creativity brings a new image of the wines by using modernity to redesign the traditions.

Michele and Angela then decided to implement the variety of wines introducing the sparkling ones: Prosecco and Ribolla Gialla sparkling.

Prosecco DOP DOC

Gleni



Glera

Friuli / Friuli Venezia Giulia / Furlanija DOP DOC

Michele's



Pinot Grigio

2023

Trevezie Tri Benečije IGP IGT

Michele's



Pinot Nero

2022

Trevezie Tri Benečije IGP IGT

Michele's



Cabernet

2022

Trevezie Tri Benečije IGP IGT

Michele's



Refosco dal Peduncolo Rosso 2022





your international advisor

IAGAIN offers the best of "MADE IN ITALY" for the food and wine sector. It has expertise in finding the perfect combination of excellent products and the appropriate distribution channels, ensuring a winning product for the end consumer.

Iagain Srl

Via L. Cariglia 12
71122 Foggia
Puglia

T. +39 0881 044139
sara@iagain.it
www.iagain.it
contact person: Sara Marinaccio



| | | | |
|-------------------------|---|-------------------------|------|
| Puglia IGP IGT | | | |
| Favugne |  | Pinot Grigio | 2023 |
| Puglia IGP IGT | | | |
| Favugne |  | Primitivo | 2021 |
| Puglia IGP IGT | | | |
| Falanghina |  | Falanghina | 2023 |
| Puglia IGP IGT | | | |
| Nero di Troia |  | Nero di Troia | 2022 |
| Table wine | | | |
| Conte Simi Rosso Umbria |  | Blend of Italian grapes | 2022 |



your international advisor

IL BORRO TOSCANA



„Il Borro” extends over an area of 1,100 hectares surrounding a thousand-year-old medieval village in the heart of Tuscany. It is situated in the Upper Arno Valley, a wide basin between the Pratomagno massif and the Chianti hills. Today it is a cutting-edge farm, entirely organic and eco-sustainable since 2015. The pride of the estate are the 85 hectares of vineyards and the 29 of olive groves. In 1993 the Ferragamo family became owner of Il Borro Estate and a major work was undertaken throughout the medieval hamlet which was completely restored for the purpose of enhancing its history. Authenticity, respect for the environment, preserving cultural traditions and enhancing local expertise remain the pillars of the Estate’s sustainable philosophy.

Il Borro Srl

Località Borro 1
52024 San Giustino Valdarno – Arezzo
Toscana

T. +39 320 6752545
mariagrazia.dicaterino@ilborro.it
www.ilborro.it
contact person: Maria Grazia Di Caterino



Toscana IGP IGT

Lamelle  **Chardonnay 60%** **2023**
Vermentino 20%
Viognier 10%
Trebbiano 10%

Toscana IGP IGT

Pian di Nova  **Syrah 75%** **2020**
Sangiovese 25%

Toscana IGP IGT

Borrigiano  **Sangiovese 70%** **2022**
Cabernet Sauvignon 30%

Valdarno di Sopra DOP DOC

Polissena  **Sangiovese** **2019**

Toscana IGP IGT

Il Borro  **Merlot 50%** **2020**
Cabernet Sauvignon 35%
Syrah 15%





Innovative, contemporary and romantic, In Serrata is reinventing a wholly modern approach to farming since 1997.

In Serrata SSA

Via XXIV Maggio 36
56024 San Miniato – Pisa
Toscana

T. +39 320 6750994
info@inserrata.com
www.inserrata.com
contact person: Marcella Tinghi



Toscana IGP IGT

Insieme Rosso  Merlot 2020

Toscana IGP IGT

Inusuale Bianco  Sangiovese 2020

Toscana IGP IGT

Inebriante Rosato  Sangiovese 2022

Toscana IGP IGT

Intrigo Bianco  Chardonnay 2022

Toscana IGP IGT

Insolito Bianco  Trebbiano, Vermentino 2023





Malenchini

The Malenchini family has been producing wine for over a hundred years in the Villa Medicea di Lilliano Wine Estate, a few kilometres from Florence, in the seductive scenery of the Chianti Colli Fiorentini in Tuscany.

The estate covers 70 hectares with 18 of vineyards and 42 of olive groves entirely conducted in organic farming. For eight generations we have been committed to transmitting our ancient vocation to the territory in wine production, with selections of native vines such as Sangiovese, Canaiolo and Pugnitello. To these are added other international varieties such as Merlot and Cabernet Sauvignon.

Our selection of products includes different types of Chianti and some IGTs, including a Rosé and a White, as well as our organic extra virgin olive oil.

Malenchini Società Semplice Agricola

Via Lilliano e Meoli 82
50012 Bagno a Ripoli – Firenze
Toscana

T. +39 055 642602
info@malenchini.it
www.medicivilla.com
contact person: Alice Brizioli



Toscana IGP IGT

| | | |
|---------------|--|-------------|
| Bianco |  Chardonnay Trebiano | 2023 |
|---------------|--|-------------|

Toscana IGP IGT

| | | |
|---------------|---|-------------|
| Rosato |  Sangiovese | 2023 |
|---------------|---|-------------|

Chianti DOP DOCG

| | | |
|---------------------------------|---|-------------|
| Chianti Colli Fiorentini |  Sangiovese, Canaiolo | 2022 |
|---------------------------------|---|-------------|

Chianti DOP DOCG

| | | |
|--------------------------|---|-------------|
| Chianti Superiore |  Sangiovese, Pugnitello | 2021 |
|--------------------------|---|-------------|

Chianti DOP DOCG

| | | |
|---|---|-------------|
| Chianti Colli Fiorentini Riserva „Vigna di Lappeggi“ |  Sangiovese | 2020 |
|---|---|-------------|





Midnight Lab is a young generation company focused on High quality Spirits, in particular Gin with an eye to the top Italian Wine production. In our portofolio you can find amusing products which identify the terroir with a stunning packaging and a great value for money.

Midnight Lab. Spirits & Co.

C.S. San Pietro a Cegliolo 427
52044 Cortona – Arezzo
Toscana

T. +39 329 6680827
sales@midnightlab.it
www.midnightlab.it
contact person: Ylenia Consoli



Distillate

Midnight Gin

Brunello di Montalcino DOP DOCG

I Vini di Milena  Sangiovese Grosso 2019

Arcole DOP DOC

Nero d'Arcole Bixio Produttori  Merlot Appassito 90% 2015
Cabernet Appassito 10%

Venezia DOP DOC

Pinot Grigio Bixio Produttori  Pinot Grigio 2023

Amarone della Valpolicella DOP DOCG

Amarone della Valpolicella  Corvina 80% 2019
Etichetta Bronze Corvinone 15%
Bixio Poderi Rondinella 5%





Ottoventi wine cellar marks the landscape with his building as reminiscent of the agricultural settlements, the massive, squashed courtyard „bagli” of the Sicilian tradition.

Ottoventi and its vineyards cover approximately 65 hectares in the Erice, Valderice and Trapani area and in eastern Sicily. Vineyards cultivated between land and sea with the ever-present help of the Mediterranean winds.

Our production philosophy is to create fresh wines with great minerality, acidity and naturalness in which fruit and structure define an elegantly unforgettable product. The union of the two figures, winegrower and wine producer, defines and identifies our strategy.

Agricola Ottoventi Srl

Via Giuseppe Errante 11
91100 Trapani
Sicilia

T. +39 348 8638765
info@ottoventi.wine
www.ottoventi.wine
contact person: Arturo D'Angelo



Terre Siciliane IGP IGT

| | | | |
|--------------|---|-------------------------------------|------|
| Kubila white |  | Grecanico, Catarratto Vermentino | 2023 |
|--------------|---|-------------------------------------|------|

Terre Siciliane IGP IGT

| | | | |
|------------|---|--|------|
| Kubila red |  | Nerello Mascalese Nero d'Avola, Syrah | 2023 |
|------------|---|--|------|

Sicilia DOP DOC

| | | | |
|---------|---|--------|------|
| Punto 8 |  | Grillo | 2023 |
|---------|---|--------|------|

Sicilia DOP DOC

| | | | |
|----------|---|--------------|------|
| Punto 20 |  | Nero d'Avola | 2021 |
|----------|---|--------------|------|

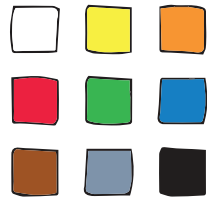
Spumante

| | | | |
|---------------|---|------------|------|
| Lucida Follia |  | Catarratto | 2023 |
|---------------|---|------------|------|



SAN VALENTINO AZIENDA AGRICOLA BIO

SAN VALENTINO



AZIENDA AGRICOLA BIO

San Valentino is an organic winery located on the hills of Rimini, a few steps from the sea, in Emilia-Romagna region, Italy. It was founded in 1990 and today it covers an area of 15 hectares. Its vineyards extend on a hillside kissed by the sun and caressed by the breeze of the Adriatic sea which mitigates the microclimate of the area. They are mainly cultivated with red grapes Sangiovese, Cabernet Franc, Syrah and with the white native grape Rebola.

Today San Valentino produces completely organic wines of excellence, under the guidance of the well-known wine maker Luca D'Attoma.

San Valentino Società Agricola Srl

Via Tomasetta 13
47923 Rimini
Emilia-Romagna

T. +39 054 1752231
export@vinisanvalentino.com
www.vinisanvalentino.com
contact person: Roberto Mascarin



Colli di Rimini DOP DOC

Scabi  Rebola 2023

Romagna DOP DOC

Scabi  Sangiovese 2021

Spumante

Boom  Bombino Bianco 2022

Romagna DOP DOC

Il Conte di Covignano Riserva  Sangiovese 2018

Rubicone IGP IGT

Vivi  Sangiovese, Syrah
Cabernet Franc 2019





TENUTA SECOLO IX, owned by family Allegrino, extends over 22 hectares of vineyards owned between Mount Morrone, Majella and, not far, the Adriatic Sea in the province of Pescara, in the Municipality of Castiglione in Casauria.

Land of old peasant traditions that guarded a precious vine, unique in the world: the MOSCATELLO DI CASTIGLIONE A CASAURIA.

The first written traces of this vine date back to the year '800, hence the name of the Winery, and speak of a vine, cultivated and worked by the Monks of the Abbey of San Clemente, who sent the wine produced by this grape in Rome, for the Pope's canteen.

About 20 years ago, Antonio Angelucci, an industrialist from Castiglione, left the company to his children, remembering this wine that had characterized his childhood and youth, wanted to try to bring back into production the Moscatello vine; with the help of the University of Chieti and the fundamental support of the agronomist Romano D'Amario, managed to bring back to production the vine called: MOSCATELLO

Tenuta Secolo IX

Contrada Vicenna 5/A
65020 Castiglione a Casauria – Pescara
Abruzzo

T. +39 335 6517747
stefano.zuchegna@tenutasecoloix.it
www.tenutasecoloix.it
contact person: Stefano Zuchegna



DI CASTIGLIONE A CASAURIA, BIOTIPO CASAURIENSE, CLONE D'AMARIO and only we have it! So the history of this ancient grape has begun...

With the precious work of the Enologist Donato di Tommaso, a range of modern and recognizable wines has been created, where the Abruzzese wine tradition and the modernity in the processing of grapes are fulfilled to make our wines recognized and appreciated by consumers all over the world.

Montepulciano d'Abruzzo DOP DOC

Fioravante  **Montepulciano** **2019**

Colline Pescaresi IGP IGT

Fonte Grotta  **White grapes** **2023**

Colline Pescaresi IGP IGT

Tre Massi  **Pecorino** **2023**

Colline Pescaresi IGP IGT

Fonte Fiorita Rosé  **Montepulciano** **2023**

Colline Pescaresi IGP IGT

Moscatello Passito  **Moscatello di Castiglione a Casauria** **2019**





What Tenute d'Italia is: Over 80 years of experience and passion.

Created by a Team of Oenologists, Agronomists and Producers from Emilia-Romagna, Tenute d'Italia is an innovative Network that unites numerous Italian wine cellars coordinated by a single technical and commercial management.

The objective of Tenute d'Italia is to offer the best of our land, but paying close attention to the specific needs of each individual importer.

Tenute d'Italia

Via Bruno Buozzi 6
40026 Imola – Bologna
Emilia-Romagna

T. +48 793 155131, +39 388 9898238
info@tenuteditalia.com
www.tenuteditalia.com
contact person: Krzysztof Żółtowski




Romagna Albana DOP DOCG

| | | | |
|--------------------------|---|---------------|-------------|
| Gualchiera Secco |  | Albana | 2023 |
| Canale dei Molini | | | |

Romagna DOP DOC

| | | | |
|---------------------------------|---|-------------------|-------------|
| Ilione, Canale dei Molin |  | Sangiovese | 2022 |
| Sangiovese Superiore | | | |

Rubicone IGP IGT

| | | | |
|--|---|--------------------------|-------------|
| Larone, Tenuta del Principe Rosso |  | Sangiovese 50% | 2018 |
| | | Malbo Gentile 25% | |
| | | Centesimino 15% | |
| | | Syrah 10% | |

Terre di Chieti IGP IGT

| | | | |
|--------------------------------|---|----------------------|-------------|
| Preturo, Stella del Sud |  | Montepulciano | 2022 |
| Rosso Passito | | | |

Puglia IGP IGT

| | | | |
|----------------------------------|---|------------------|-------------|
| Capilungo, Stella del Sud |  | Primitivo | 2023 |
|----------------------------------|---|------------------|-------------|





Through the sand and steep hills of Roero, which has always been considered the cradle of great wines, you will find the winery Viano Michele: for over three generations it has engaged in the continuous quest for the best quality results in the vineyard and winery.

Before Viano Michele, the current owner, two other predecessors have initiated and developed the culture of the vineyard and wine: Gallo Michele (maternal grandfather) and Viano Carlo (Dad). Today, as well as in the past generations the company has wonderfully and successfully engaged in the production of high quality Langhe and Roero.

In the village of Vezza d'Alba in the heart of the Roero country, where the hills are majestically stretching towards the sun, there are the wineries of the company that historically fosters the traditional vineyards of the area: Arneis, Barbera, Dolcetto, Nebbiolo, Barolo, Barbaresco and Moscato that mature and refine in the premises of the winery.

Viano Michele S.a.S.

Via Montaldo Roero 5
12040 Vezza d'Alba – Cuneo
Piemonte

T. +39 335 6993656
info@vianomichele.com
www.vianomichele.com
contact person: Michele Viano



| Barolo DOP DOCG | | | |
|-------------------------|---|----------|------|
| Barolo |  | Nebbiolo | 2019 |
| Barbaresco DOP DOCG | | | |
| Barbaresco |  | Nebbiolo | 2018 |
| Roero DOP DOCG | | | |
| Roero Arneis |  | Arneis | 2022 |
| Nebbiolo d'Alba DOP DOC | | | |
| Nebbiolo d'Alba |  | Nebbiolo | 2021 |
| Barbera d'Alba DOP DOC | | | |
| Barbera d'Alba |  | Barbera | 2021 |





The backdrop to the Gobbo family's history has been the wild beauty of the Montello Hill, with its picturesque slopes embroidered with neatly-ordered vines. Over the years, memories of the Great War have appeared, and one such relic is the small shrine dedicated to Francesco Baracca, Italy's ace fighter pilot, who crashed on the Montello during the Second Battle of the Piave River with his plane emblazoned with the legendary Cavallo Rampante, or Prancing Horse. The charm of this story, together with the Gobbo family's enduring passion for horses and viticulture, led to them adopting this emblem as the symbol for the new business. So, history and legend, the pairing of a symbol and nature, blended into one identity: the Vigna Rampante brand.

Vigna Rampante Srl

Via Frati 14
31040 Nervesa della Battaglia – Treviso
Veneto

T. +39 327 7732999
michele.sabadin@vignarampante.it
www.vignarampante.it
contact person: Michele Sabadin



Asolo Prosecco / Asolo DOP DOCG

Asolo Prosecco  Glera 2022
Superiore Brut
„Bacca Nuda”

Asolo Prosecco / Asolo DOP DOCG

Asolo Prosecco  Glera 2022
Superiore Extra Dry
„Selvatico”

Asolo Prosecco / Asolo DOP DOCG

Asolo Prosecco  Glera 2022
Superiore Extra Brut
„Zero”

delle Venezie DOP DOC

„Paso Fino”  Pinot Grigio 2021

Colli Trevigiani IGP IGT

„Prima Presa”  Merlot 2021





Zeni is an historical winery sitting in the morainic hills of Bardolino (Lake of Garda, Italy). Since 1870 (more than 150 years) the family has dedicated themselves to producing some of the finest and crafted wines in Verona.

Today, the 5th generation, represented by Fausto, Elena and Federica drives with dedication and passion two main locations with estate-owned vineyards. The main one is in the heart of Bardolino and the second one in Fumane, Valpolicella Classica area.

Cantina F.lli Zeni Srl

Via Costabella 9
37011 Bardolino - Verona
Veneto

T. +39 045 7210022

info@zeni.it

www.zeni.it

contact person: Silvia Giordano



Importer:
Le Barbatelle Sp. z o.o.

Soave DOP DOC

Classico Vigne Alte  Garganega, Trebbiano 2023

Valpolicella Ripasso DOP DOC

Superiore Marogne  Corvina, Corvinone 2021
Rondinella

Amarone della Valpolicella DOP DOCG

Amarone della Valpolicella  Corvina, Corvinone 2021
Classico Rondinella

Lugana DOP DOC

Vigne Alte  Trebbiano di Lugana 2023

Valpolicella DOP DOC

Valpolicella Superiore  Corvina, Rondinella 2022
Vigne Alte



NOTES



Warsaw Office

ul. Marszałkowska 72
00-545 Warszawa

T. +48 22 6280243

varsavia@ice.it

www.ice.it/en/markets/Poland
www.ice.it/en/markets/Lithuania

www.ice.it

Italian Trade Agency



@ITAttradeagency



ITA - Italian Trade Agency



@itatradeagency

