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# MESSAGES FROM THE AMBASSADOR OF ITALY TO AUSTRALIA AND THE ITALIAN TRADE COMMISSIONER



The Italian participation in INDO PACIFIC, the international maritime exposition, confirms the significant interest of Italian enterprises, along with our competent national authorities and associations (i.e., Ministry of Defence and Italian Industries Federation for Aerospace, Defence and Security), in the dynamic Australian market. It is a unique opportunity, especially for those specialising in the maritime domain, to showcase their products, know-how and experience, meet with Australian stakeholders, both institutional and private, and explore new business opportunities.

Thanks to full-hearted institutional support, the Italian industry in the defence sector enjoys a global outreach, and it is well known for the use of the most advanced technologies in research, design and production. The presence of Italian companies here in Sydney is also very significant as it demonstrates their interest in developing more partnerships in the wider Indo-Pacific region.

I seize this opportunity to thank Simona Bernardini, Director of ITA Sydney, and her team for the brilliant preparatory work conducted to support the event and the participation of Italian companies.



H.E. Paolo Crudele

Ambassador of Italy to Australia



The Amerigo Vespucci, the historic and iconic Training Ship of the Navy, left Genoa on 1 July 2023 for a world tour that will last for 20 months, heralding the values of national history and culture as well as Italian manufacturing excellence.

The Italian naval-mechanical and defence industry shows growing competitiveness worldwide due to the increase in international cooperation and technological progress.

Italy is intensifying its presence in both the economiccommercial and security fields, in the Indo-Pacific area. This region in the last decade has proven to be an important centre of global dynamics.

As we wait for the Vespucci, this incredible ambassador of Made in Italy, to arrive in Australia next year, the Italian Trade Agency is thrilled to be exhibiting – together with key Italian manufacturing companies active in the maritime and defence sectors – at the INDO PACIFIC 2023 edition.

Simona Bernardini



Italian Trade Commissioner for Australia and New Zealand

# THE ORGANISERS



### ITALIAN TRADE AGENCY

The Italian Trade Agency (ICE/ITA) is the governmental agency that promotes Made in Italy throughout the world, supporting the growth of Italian companies and contributing to the attraction of foreign investment to Italy.

In doing so, ITA implements the strategies set by the Ministry of Foreign Affairs and International Cooperation and works closely with all the stakeholders appointed for the internationalisation of the Italian market.

ITA facilitates, develops and promotes Italian economic

and trade relations with foreign countries, focusing on SMEs' needs, their associations and partnerships.

Through its HQ in Rome and a worldwide network of about 80 offices, ITA provides information, consultancy and training to Italian companies on foreign markets, promoting and fostering export and cooperation in all areas – consumer and capital goods, technologies, agrifood, services, etc. – to increase Italian companies' presence abroad and make it more effective.

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# ITALIAN SECRETARIAT GENERAL OF DEFENCE AND NATIONAL ARMAMENTS DIRECTORATE / DNA

The Italian Secretariat General of Defence / National Armaments Directorate was established in 1965.

The Secretary General is directly accountable to the Minister of Defence for administrative tasks and to the Chief of Defence Staff for technical-operational tasks. He directs, controls and coordinates all the activities of the Ministry's General Directorates.

The Secretariat General of Defence's main responsibilities include: the implementation of high-level administrative directives issued by the Minister, the operation of the Defence technical-administrative area, the fostering and coordination of technological research relating to armament materiel, the procurement of material, equipment and weapon systems for the Armed Forces, and the support to the Italian Defence industry.

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### AIAD - ITALIAN INDUSTRIES FEDERATION FOR AEROSPACE, DEFENCE AND SECURITY

AIAD, a member of Confindustria, is the Federation that represents the Italian Companies for Aerospace, Defence and Security. It includes almost all the national enterprises that operate with advanced technology in the design, production, research and services activities for the civil and military aerospace, military navy and army sectors, along with all the related electronic systems connected to these sectors. AIAD maintains strong relationships with national, international and NATO-related institutions to promote, represent and guarantee the interests of all its industries.

AIAD provides a significant contribution to the development of the sector's plans that deal with research and innovation, procedure, technical and contract guidelines.

There is a strong cooperation with the Administration, the Secretariat General of Defence, the Ministry of Foreign Affairs, the Ministry of Economical Development, University and Scientific Research and other bodies and institutions such as ENAC, ASI, CNR, etc.

To monitor and facilitate more effective coordination about EU activities and initiatives, it has its own office in Brussels; a permanent presence is also active at the General Secretariat of Defense to monitor and coordinate initiatives in support of the internationalisation of its companies and to promote a structured and daily dialogue between Defense and Industry.

The Federation coordinates a variety of work groups in national and international sectors, promotes the organisation of seminars and congresses and collects statistical reports on the performance of key economic indicators.

Finally, AIAD is involved in promotional activities abroad, e.g. Italian participation in major international events, missions of Italian enterprises abroad and visits of foreign delegations in Italy.

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# PARTICIPATING ITALIAN COMPANIES

### AZ S.P.A.

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♠ www.azspa.it

AZ's mission is to design machines tailored to each customer and to solve grinding problems specific to complex workpiece shapes.

Thanks to a team of highly skilled engineers, AZ can ensure advanced technological solutions and performance machines.

AZ supplies various strategic industrial sectors: automotive, aerospace, marine, railway, energy, oil & gas and precision mechanical components.

AZ's solutions integrate different types of machining operations in a single project: external, internal and orbital grinding, conical profiles, threads and superfinishing.



AZ is specialised in the production of:

- Crankshaft-Camshaft Grinding machines, from 1 to 14 meters in length for different sectors, for maintenance and production.
- Grinding machines for Landing Gear and Aircraft Components for the direct and indirect OEM and MRO industry.
- High-tech Universal grinding machines modularly designed in numerous dimensional sizes and wheel conformations.



AZ S.P.A.

### FINCANTIERI S.P.A. FINCANTIERI

Via Genova, 1 34121 Trieste, Italy

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♠ www.fincantieri.com

Fincantieri is one of the world's largest shipbuilding groups, the only one active in all high-tech marine industry sectors.

It is a leader in the construction of cruise, naval, oil & gas and wind offshore vessels, in the production of systems

and component equipment, after-sales services and marine interior solutions.

With over 230 years of history and more than 7,000 ships built, Fincantieri maintains its know-how, expertise and management centres in Italy, employing 10,000 workers and creating around 90,000 jobs, which double worldwide thanks to a production network of 18 shipyards operating in four continents and with almost 21,000 employees.



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# PIETRO CARNAGHI S.P.A.





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- +39 0331 434500
- ♠ www.pietrocarnaghi.it

Pietro Carnaghi S.p.A., with 100 years of experience and over 1,000 machines installed all over the world, is a leader in the design and production of high precision, heavy duty hydrostatic vertical turning and milling centres, movable portal milling machines (gantry), flexible manufacturing cells (FMS) and multitasking machines (Flexturn).

Pietro Carnaghi's machines are used in the fields of: energy (machining of gas, steam and hydro-electrical turbines, nuclear energy, wind energy and renewable energy), Aeronautics, jet engines, Aerospace, Mining equipment and earthmoving, Bearings and General mechanics.

Pietro Carnaghi's headquarter is in Italy, with branches in Germany, China and USA, with full qualified service engineers.



PIETRO CARNAGHI S.P.A.

## SITEP ITALIA S.P.A.

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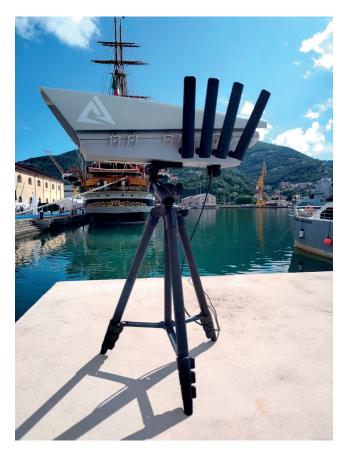
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www.sitepitalia.it

Sitep Italia can boast a long tradition of design, development, manufacturing and support of advanced electronic systems for military and commercial applications since 1975.

Born as a small manufacturer of military equipment for the Italian Navy, continuous investment allowed the company to gain a leading role as a supplier to the Italian naval market, export its innovative technology all over the world, diversify its technology and expand into commercial applications.





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ITALIAN TRADE AGENCY

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