

New York, 10/21/2022

ADDENDUM TO THE OPEN CALL FOR BIDS

” SERVICES OF A HEAD-HUNTING AGENCY IN ORDER TO SEARCH AND SELECT TWO (2) FOREIGN DIRECT INVESTMENT SPECIALISTS”

Please note the following addendums to the Open Call for bids:

At page 2, under the heading “Professional requirements of the Head-Hunting Agency”, paragraph 3 should read as follows (*changes are in italics and undelined*):

The Head Hunting Agency is expected to submit *no less than three and up to five* potential Foreign Direct Investment (FDI) Lead Generation Specialists candidates to the ITA for the Los Angeles Position. Final selection of the New York FDI Specialist will be made by the ITA.

At page 9, under the heading “Security Deposit”, paragraph one should read as follows (*changes are in italics and undelined*):

Under Italian Law (D.Lgs. 50/2016, commonly referred to as “Codice Appalti), the winner of the bid must submit **a performance surety bond or a non-transferable cashier's check** *that amounts to 10% of the winning Bid before signing the contract*. The expenses to obtain the performance surety bond shall be the responsibility of the bidder. *The Security deposit will be returned provided all candidates have the required profile.*

New York

At Page 10, under the heading “Agency’s Obligations”, the requirements should read as follows (*changes are in italics and undelined*):

The Agency is required to carry out the service with the maximum care and diligence, in accordance with the provisions of these specifications and in accordance with the procedures described below. The contracted Agency undertakes to:

- Submit a list of *no less than three and up to* five candidates for the San Francisco FDI desk within two weeks of the contract being awarded.
- Submit a list of *no less than three and up to* five candidates for the New York FDI desk within two weeks of the contract being awarded.
- The Two lists must be submitted to ITA NY on a date to be determined before the signing of the contract, but preferably by November 22nd, 2022. *The effective date is to be negotiated by the ITA and the Agency.*

At Page 11, under the Heading “ITA’s Obligations”, the requirements should read as follows (*changes are in italics and undelined*):

ITA undertakes to pay the Agency on completion of the search process *within thirty days of receipt of the invoice. The Services included in the present request for bids will be deemed complete upon conclusion of the first interviews of all accepted candidates.*



New York

For any additional information, please contact Claudio Bertinetto – Head of Division - Information, Investments and Startup – T 212-848-0371 - Email: c.bertinetto@ice.it

Best regards,

Antonino Laspina
Trade Commissioner
Italian Trade Agency
New York

Italian Trade Commission - New York
Trade Promotion Section of the Consulate General of Italy
33 East 67th Street
New York, NY 10065-5949
T 212-980-1500 F 212-758-1050
E-mail: newyork@ice.it
www.ice.it

Certificate N. 38152/19/S
ISO 9001 / UNI EN ISO 9001:2015

Member of CISQ Federation

