



Los Angeles Office

Prot. 0093659/20
Los Angeles, September 8th, 2020

Bid n.7868851

Lot 1 (Silicon Valley) - CIG: 8424996EA0

Lot 2 (Los Angeles County) - CIG: 8428311E40

RUP: Antonino Laspina

Co.An.: U176Z099T1, U194Z101A1

Co.Ge. 652502004

CdC 3CB2

OPEN CALL FOR BIDS
GLOBAL STARTUP PROGRAM - 2ND EDITION
COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS

PLEASE READ THIS O.C.B. CAREFULLY AND VERIFY THE REQUIREMENTS IN ADVANCE. INCOMPLETE SUBMISSION WILL NOT BE ACCEPTED. ONCE A COMPLETE SUBMISSION IS RECEIVED, YOU ARE DEEMED TO HAVE UNDERSTOOD AND AGREED TO THE TERMS AND CONDITIONS OF THIS O.C.B..

SHOULD YOU HAVE ANY QUESTIONS BEFORE SUBMISSION, FEEL FREE TO CONTACT ITA LOS ANGELES AT THE EMAIL INDICATED BELOW.

1. General Information

AWARDING ENTITY

Italian Trade Agency ("ITA") – Los Angeles Office

1900 Avenue of the Stars, Suite 350, 90067 Los Angeles, CA – U.S.A.

Website: www.ice.gov.it

Mr. Antonino Laspina, Trade Commissioner of The Italian Trade Agency in Los Angeles Office

E-mail: losangeles@ice.it Tel +1 (323) 879-0950- Fax +1 (310) 203-8335

The **Italian Trade Agency (ITA)**, the governmental Agency for the promotion and internationalization of Italian companies abroad, has been directed to organize an integrated development program (the "Program") for Italian Startups to foster new business opportunities and attract international investments.

The **Global Start Up Program - 2nd Edition** offers participants a period of acceleration abroad with some of the most prominent international players. The selected companies will have the opportunity to interact with local stakeholders to increase their skills for professional development and interaction with potential foreign investors, with the condition that the Start-up participants undertake to maintain the know-how or resources acquired during this process in Italy for a minimum period of time. The focus countries for the second edition are: Argentina, China, United



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Arab Emirates, France, Germany, Japan, India, Israel, United Kingdom, and the United States of America.

After a careful selection, ITA selected more than 100 start-up companies in the following fields:

- **ICT** - artificial intelligence, cyber security, fintech, blockchain, big data, e-commerce, augmented and virtual reality, videogames, services, infrastructures and telecommunication components;
- **Robotics and Industry 4.0;**
- **Aerospace;**
- **Automotive** - with attention to future mobility (electric and connected vehicles and related services);
- **Life Sciences** - medical and biotech equipment and applications;
- **Smart Agriculture and Foodtech;**
- **Circular Economy** - low carbon technologies, sustainable materials, renewable energy;
- **Smart Cities and Home Automation** - critical infrastructure, urban design, IoT, citizen services, digital design.

The Program has **two phases**.

- **Phase 1** - A short initial start-up introductory class of two days, conducted by ITA in Italy, which will include a first orientation session to provide logistical information and a second country specific session with the introduction of the partner accelerators. The orientation will be offered in the English language. Phase 1 will also be available via remote connection for those who are not able to participate in person. Phase 1 will also include a “pre-Program” training - delivered remotely by a group of selected US accelerator to prepare the startups to maximize the impact of the Program.
- **Phase 2** – An 8 (eight) week in person incubation/acceleration component abroad before selected incubators/accelerators in 10 focus countries, including the USA. The commencement of Phase 2 will be determined at ITA’s sole discretion, within 2021 and according to current international travel restrictions. The commencement date will be notified by ITA to the partner accelerator with an advance notice to be agreed.

2. Start Up Selection Criteria

The Startups admitted to the Program are evaluated according to the following criteria, by ITA Headquarters:

- Internationalization strategy;
- Value proposition, competitive advantage, marketability of product/service, current presence in foreign markets, seed capital, and possession of intellectual property;
- The opinion of the accelerator or the incubator;
- Commitment of the Founder or, alternatively, a manager (C level) to take an active role in the Phase 2 abroad; Commitment to refrain from transferring its intellectual property rights abroad within a specific period of time; Female Founder or C level staff (executive or managerial level) are encouraged to apply.

3. Program requirements - Technical Offer

ITA's Los Angeles Office is looking for an incubator/accelerator to carry out the organization of the Phase 2 of the **Global Start Up Program - 2nd Edition** in the United States of America - California, for the Italian Startups.

ITA's Los Angeles Office intends to deploy the "in person" phase of the Program in the two following areas:

Lot 1 - Silicon Valley

(San Jose–San Francisco–Oakland, CA Combined Statistical Area) a 14-county Combined Statistical Area (CSA) designated by the United States Office of Management and Budget in Northern California, that includes the following counties:

Alameda, Contra Costa, San Francisco, San Mateo, Marin, Santa Clara, San Benito, San Joaquin, Stanislaus, Sonoma, Solano, Santa Cruz, Merced and Napa Counties.

Lot 2 - Los Angeles County;

Therefore, ITA needs to select accelerators / incubators for each of the two areas indicated above (Lot 1 and Lot 2). Accelerators / incubators interested in participating in the Program may submit their application in relation to one of the two areas; for those accelerators / incubators interested in both areas, it is allowed to submit two different applications, one for each area, separately.

Incubators and accelerators ("incubators") shall meet the following requirements, which constitute the "**Technical Offer**", to be considered for the ITA Global Start Up Program – 2nd Edition. The following criteria will be used awarding the bid. Please provide relevant documentation supporting and/or detailing the incubators' ability to meet each criterion listed.

An application will be considered incomplete if even one single requirement is missing unless it is clearly marked "optional".

- a) Relevant, qualified, and documented experience in holding acceleration programs in the high-tech sectors indicated in section 1 of this letter, with hosting foreign based startup companies. Previous significant experience in holding similar programs in partnership with foreign entities and governments is a plus. Please provide supporting material, if available, and program description;
- b) Qualified network of mentors and investors that will be involved into the program. Please provide relevant insights and data on this matter, including but not limited to the number of professionals in your network and the range of skills and backgrounds;
- c) Track record in providing value to the startups, in terms of fund raised, scale up or exit opportunities or other similar benefits. Please provide the number of startup companies financed by your accelerator, average funding raised and number of exits and/or scaleups in 2017, 2018 and 2019 (indicate the average calculated over three years);
- d) Availability and description of premises and working spaces in the area you are applying



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for (Lot 1 or Lot 2 or both, for those applying for Lot 1 and Lot 2). Please provide a detailed description of the workspace, its dimension, amenities, and address within the Lot 1 - Silicon Valley and/or within the Lot 2 - Los Angeles County;

- e) Availability to physically host from 1 to 15 Italian startups in your own premises for an 8-week period of incubation and/or acceleration taking place in 2021;
- f) Availability to provide ITA with a non binding assessment of the compatibility of the startups selected within your company's mission;
- g) Availability to plan and provide a "pre-program" training for a total of 8-16 hours offered remotely and with a one-to-one session for additional 2 hours per Startup. Please provide a draft schedule of such a program, avoiding any overlapping with the next item;
- h) A formal acceleration training program in person of at least 4-6 hours per week to include, but not limited to: mentoring and coaching on pitching; protecting intellectual property rights; setting up and running a business in the US; marketing innovative products and other topics relevant for the Startup. Please provide a draft schedule with subjects and themes;
- i) Availability to supervise Startup progresses with one written report per week for the entire group and two individual reports per week;
- j) Ability to organize at least 1 tailor made networking event for the Startups with relevant industry stakeholders. Please provide any documentation outlining potential networking events planned, or of similar types of events executed in the past;
- k) Planning and execution of at least 2 pitching events, tailored to the Startups, to relevant industry stakeholders and investors. Please provide documentation about pitch events previously organized, indicating the broad categories of attendees and number of participants;
- l) Planning and execution of visits to local startup ecosystems, including business incubators, innovation centers, universities, and/or leading companies relevant to the Startups. Please provide a tentative list of proposed tours **(optional requirement)**;
- m) Organization of at least 2 meetings with local investors (venture capitalists, corporate investors, investment funds, investment banks and the like) that must be preceded by a coaching session. Please provide a description of how the meetings would be arranged;
- n) Availability to follow up with the Startups after the program ends, that might include access to the knowledge base, mentors network, coworking facilities, alumni network or more (please provide details);
- o) Availability to provide proof of Insurance policy covering property and general liability coverage within accelerator's premises at contract signing;
- p) Possibility to provide and/or arrange room and board for the Startups. Please mention what services you would be able to offer **(optional requirement)**;

- q) Availability to convert the program into a "Remote contingency Program", intending with this a remote version for the same duration, with modular remote training / pitching /networking. Please note that a separate item is included in the price list to be included in your bid (Section A.2 of the Assessment Criteria on the following paragraph 6). Please note that the price for the "Remote contingency Program" version must be lower than the price for the "in person" version. Please indicate what activities would be offered for that price.

4. Estimated contract timeframe

Estimated Execution Date: October 5st – 30st, 2020 on the bid awarding timing.

Estimated End Date: As soon as the contractual obligations have been fulfilled.

It is understood that work program of the contract, including all main deadlines and event dates will be discussed with the awarded incubator or accelerator.

5. Bid Based Value (Budget)

ITA is a tax-exempt organization. Due to applicable Italian laws, ITA must follow strict procedural rules in terms of assembling this Open Call for Bids and awarding contract.

Accelerators / incubators interested in participating in the program are required to submit one application for the Lot of interest (Lot 1 - Silicon Valley; Lot 2 - Los Angeles). Therefore, for those accelerators / incubators who intend to submit the application for both the Lots, two different applications have to be submitted.

Lot 1 – Silicon Valley: regarding this Lot, there is a maximum budget of US\$ 25,000.00 (tax excluded) per Startup involved in the Program, up to a total maximum budget of US\$ 110,000.00 (tax excluded) (the "Budget") (equal to Euro 92.890,00 at the official exchange rate published on September 4th 2020 by Banca d'Italia).

Lot 2 – Los Angeles County: regarding this Lot, there is a maximum budget of US\$ 25,000.00 (tax excluded) per Startup involved in the Program, up to a total maximum budget of US\$ 110,000.00 (tax excluded) (the "Budget") (equal to Euro 92.890,00 at the official exchange rate published on September 4th 2020 by Banca d'Italia).

The total maximum budget for the two Lots (Lot 1 and Lot 2) is US\$ 220,000.00 (tax excluded) (equal to Euro 185.779,00 at the official exchange rate published on September 4th 2020 by Banca d'Italia), allocated for this project:

This Budget is inclusive of all fees and costs, with the exclusion of Startup accommodation or room and board expenses.

Bid Offers will be made on the price per single Startup for each Lot (Lot 1 and Lot 2) separately. For those who are applying for both Lot 1 and Lot 2, two separate bids offer are required, one per each Lot, on the price per single Startup.

Bids exceeding the mentioned amount per single Startup will be automatically excluded from the Bid.

For each Lot (Lot 1 and Lot 2) ITA will decide the number of Startups to allocate to the awarded provider based on the price offered for each Startup and other criteria, taking into account the maximum total budget of US\$ 110,000.00 for each Lot.



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6. Evaluation process

Each Incubator proposal will be evaluated on the basis of the “**Most economically advantageous offer**” criterion (or "lowest evaluated bidder" or “best value”) (art. 95 of Legislative Decree no. 50/2016 and subsequent amendments), in accordance with the following criteria and corresponding points scale, according to the requirements under Section 3 of this letter “*Accelerator/Incubator Program Requirements – Technical Offer*”:

Each bid will be evaluated:

- To the very specific characteristics of the offer and
- to the standards offered.

The amount of US\$ 25,000 per single Startup, for each Lot (Lot 1 and Lot 2), constitutes the basis of the auction with an obligation to offer a discount. Therefore only offers at a discount compared to the auction base will be accepted.

Offers above the established bid amount will not be accepted.

The award will take place even with one single offer for each Lot as long as it is complete.

Each offer shall be given a maximum score of **100**, with the following breakdown:

- **Technical offer: max 85 points**
- **Economic offer: max 15 points**

Each offer will be evaluated, by a Committee appointed by the Director of ITA’S Los Angeles Office (as the Sole Responsible Agent of the Procedure for ITA (RUP), in accordance with the following criteria and corresponding points scale, according to the requirements under Section 3 of this letter “*Accelerator/Incubator Program Requirements -Technical Offer*”:

ASSESSMENT CRITERIA	Max points:
A) Economic Offer - Price of services offered for the Program	15
<i>A.1 – In person Program price per startup</i>	<i>10</i>
<i>A.2 – Remote contingency Program price per startup</i>	<i>5</i>
B) Technical Offer - Quality of experience, network and Program proposed according to the following criteria	85
- <i>B.1 Track record in providing value to the accelerated startups, in terms of funds raised, scaling up or exit opportunities or other benefits, such as (but not limited to):</i>	<i>15</i>
<ul style="list-style-type: none"> o <i>Total capital raised so far;</i> o <i>Number of startups involved in acceleration programs so far;</i> o <i>Average funding round amounts;</i> 	

<ul style="list-style-type: none"> ○ Exits, scaleups, or other relevant outcomes for involved startups. 	
<ul style="list-style-type: none"> - B.2 Relevant, qualified, and documented experience in holding acceleration programs in the high-tech sectors indicated above (1. General Information) with previous significant experience in holding similar programs in partnership with foreign entities and/or governments. 	20
<ul style="list-style-type: none"> - B.3 Quality of the program proposed, such as (but not limited to): <ul style="list-style-type: none"> ○ Visits to local startup ecosystem; ○ Meetings with local investors; ○ Remote contingency Program; ○ Subjects covered by the training program. 	25
<ul style="list-style-type: none"> - B.4 Mentor and investor network provided such as (but not limited to): <ul style="list-style-type: none"> ○ Number of professionals ○ Range of skills and expertise areas covered 	15
<ul style="list-style-type: none"> - B.5 Availability and main features/services of premises and working spaces to be provided to the Startups during the program in the area you are applying for (Lot 1 or Lot 2). 	10
Total maximum score	100

Excessive low bids

There is no assurance that the lowest bid will prevail. ITA reserves the right to ask for additional information if one or more offers are substantially lower than the others (Excessive low bid).

Excessive low offers are considered “anomalous” if the scores relating to the price and to the other elements being assessed are both at least equal to or higher than four fifths (4/5) of the maximum score that can be attributed (Article 13, paragraph 1, letter (b) of the Decree No. 192, November 2nd, 2017).

Score evaluation process

- **Technical Offer (Score)**

The technical offer score will be assigned multiplying the average evaluation class expressed from 0 to 1 (see conversion chart below) with the maximum points in the criteria chart above (85 points)

Evaluation conversion chart	
Assessment	Score
Excellent	1
Very Good	0.9
Good	0.8



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Sufficient	0.65
Not sufficient	0.55
Not adequate	0

After assigned a qualitative assessment to the Technical Offer, the Committee will proceed to elaborate each offer score according to the ANAC guidelines No. 2/2016 paragraph VI, n.1

The score calculation will be determined using the following formula:

$$Pa = \sum_n [Wi *Vai]$$

Legend:

Pa = score of the single a offer

n = total number of the criteria listed in the criteria chart

Wi = percentage weight of the single criterion (i)

Vai = Average assessment of the offer a compared with the criterion i according to the charts above

- Economic Offer

Regarding the Economic Offer, by using the Linear Interpolation formula, a variable coefficient from zero to one is assigned.

The maximum score will be awarded to the lowest bid.

The other bids will be given a lower score determined as follows.

The price scoring shall be calculated according to the following formula:

$$Ci = Ra / Rmax$$

where:

Ci = coefficient attributed to the i-th competitor;

Ra = percentage reduction in the offer of the i-th competitor;

Rmax = percentage reduction of the lowest bid

In practical terms:

the score of the Economic offer will be calculated by multiplying the total awarded score by the quotient of the competitor's discount offer and the most convenient discount offer.

7. Submission deadline

The deadline for submission of bid documents, for each of the two above-mentioned Lots, (Lot 1 and Lot 2), is **September 28, 12:00 PM (PST)**.

The offer shall be submitted **no later than** the deadline indicated above, to:

Italian Trade Agency – Los Angeles Office
 1900 Avenue of the Stars, Suite 350 - 90067 Los Angeles, CA – U.S.A.
 Att. Mr. Antonino Laspina, Trade Commissioner



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No offer shall be accepted after the deadline. Incomplete offers, even if mailed within the stated deadline, shall be excluded.

Please make sure to follow all instructions carefully to avoid a rejection or a disqualification. Failure to include all requested items will render your tender incomplete and will not be considered.

For any inquiry on the Global Startup Program and on the cooperation terms, please contact:

Sebastiano Peluso – Tel. +1 212 4706883 email: s.peluso.contr@ice.it

8. Bidding Instructions and requirements for the submission of proposals

According to Italian law and under penalty of exclusion, all components of **an offer (for a single LOT) shall be submitted in one single closed and sealed envelope (“MAIN ENVELOPE”)** indicating on the outer surface:

CONFIDENTIAL - Do Not Open. Bid Documents: “BID - COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS - LOT_____” (Specify: LOT 1 or LOT 2).

For those who are applying for both Lot 1 and Lot 2, two separate "MAIN ENVELOPE"s are required (one per each Lot).

The Main Envelope shall clearly indicate the complete name of the sender and the complete address (telephone and email) where all subsequent notices shall be sent.

Furthermore, **the Main Envelope shall clearly contain THREE separate envelopes, all of them closed and sealed, indicating on the outer surface the following:**

- **ENVELOPE “A” [indicate NAME of the COMPANY] - “ADMINISTRATIVE DOCUMENTATION - LOT_____”** (Specify: LOT 1 or LOT 2).

In this Envelope the bidder must submit the following documents signed by its director or manager

1. **Annex 1** (attached) duly signed for acceptance.
2. **Annex 2** Affidavit under California and Italian Law (attached) (DPR 445/2000 and D.Lgs. 550/2016) with notarized signature.
3. **A copy of the signer's valid ID** (State issued driver's license or ID or Passport).

Any incomplete, irregular or incorrect contents in envelope “A” - "Administrative Documentation" will be ascertained and notified to the offering company. Pursuant to Art. 83, Par. 9 of Legislative Decree no. 50/2016, the offering company with an incomplete application, will be given an opportunity to cure.

- **ENVELOPE “B” [indicate NAME of the COMPANY] - “TECHNICAL OFFER - LOT_____”** (Specify: LOT 1 or LOT 2).

1. The **Technical Offer** shall be presented **according to the requirements of the project listed in section 3 (in the same order as indicated in that section)** in any form deemed effective by the bidder and highlighting the qualitative and quantitative elements of the offer assessed **according to the requirements under Section 6 of this letter.**



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2. The Technical Offer shall not exceed 20 (twenty) pages in total.
 3. Every page shall be initialized by the agent/representative/director/manager of the incubator and bear a full signature in the last page.
- **ENVELOPE “C” [indicate NAME of the COMPANY] - “ECONOMIC OFFER - LOT_____” (Specify: LOT 1 or LOT 2)."**
- The **Economic Offer** shall be completed in accordance with the template at **Annex 3 attached**. It shall be expressed clearly in numbers and letters and signed by the agent/representative/director/manager of the bidder.

IMPORTANT:

- **Multiple offers will not be considered, including multiple prices offered for each service category, and will be excluded.**
- **Please indicate Price Information ONLY in your ECONOMIC OFFER NOT in ADMINISTRATIVE DOCUMENTS or in TECHNICAL OFFER as that will invalidate your proposal.**

A separate offer must be submitted for each Lot (Lot 1 and Lot 2).

Therefore, **for each Lot of your interest**, for which you apply for, **you must submit the following documentation, as specified above:**

- **MAIN ENVELOPE** - CONFIDENTIAL - Do Not Open. Bid Documents: “BID - COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS - LOT____” (specify: LOT 1 or LOT 2)
- **ENVELOPE "A"** - "ADMINISTRATIVE DOCUMENTATION - LOT____" (specify: LOT 1 or LOT 2)
- **ENVELOPE "B"** - "TECHNICAL OFFER - LOT____" (specify: LOT 1 or LOT 2)
- **ENVELOPE "C"** - "ECONOMICAL OFFER - LOT____" (specify: LOT 1 or LOT 2)

It is possible to submit an offer for LOT 1 or an offer for LOT 2 or two offers: one for LOT 1 and one for LOT 2.

It is important that bids for both LOTS are submitted separately and contained in separate MAIN ENVELOPS, on each of which the LOT of interest must be indicated.

Bids for both LOTS that will not be submitted separately in separate MAIN ENVELOPS will not be valid.

ITA will make 2 separate evaluations, one for LOT 1 and one for LOT 2, and select the winner for each LOT.

An accelerator / incubator bidding for both LOTS may be the winner of a LOT or even both LOTS.



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9. Terms of payment

Terms of payment are subject to the following terms:

Payments will be made according to the following schedule:

- **25% of the total amount** after execution of the contract with the incubator and upon presentation of an original invoice.
- **25% of the total amount** upon the beginning of the acceleration/incubation Program.
- **50% balance** 30 days after the conclusion of the acceleration/incubation Program, upon presentation of an original invoice and receipt of all required reports.
-

10. Guarantee

Under Italian Law (D.Lgs. 50/2016, commonly referred to as “Codice Appalti”), ITA may require the awarded incubator to post a bond to ensure the correct performance of the obligations.

The only subject in charge of the proceeding is **Mr. Antonino Laspina - ITA – Los Angeles, Italian Trade Commissioner.**

ITA is an Italian Government organization. The interpretation of all of the foregoing terms and conditions shall be made by ITA in its sole discretion and such interpretation shall be final and binding upon all bidders.

Antonino Laspina
Italian Trade Commissioner

Annex 1 (one page) - LOT _____

(Specify the Lot you apply for)

To be duly signed and inserted only inside the ENVELOPE marked “A - ADMINISTRATIVE DOCUMENTATION”

**AWARDING OF THE CONTRACT
COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS**

**LOT 1 CIG: 8424996EA0 (Silicon Valley)
LOT 2 CIG: 8428311E40 (Los Angeles County)**

The proposed bid must include all materials and services in accordance with the requested specifications. The undersigned incubator agrees to perform the services in compliance with the Terms and Conditions as described in this letter.

I have received, read and understood all the material pertaining to the Call for Bids for the COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS –

(Company name)

(Print and Sign name)

(date)

Annex 2 (two pages) – LOT _____

(Specify the Lot you apply for)

To be duly signed and inserted only inside the ENVELOPE marked “A - ADMINISTRATIVE DOCUMENTATION”

AFFIDAVIT

**Under California Law and Italian Law (DPR 445/2000 and D. Lgs 50/2016)
“OPEN CALL FOR BIDS FOR THE “COOPERATION WITH U.S. BASED
INCUBATORS/ACCELERATORS”**

**LOT 1 CIG: 8424996EA0 (Silicon Valley)
LOT 2 CIG: 8428311E40 (Los Angeles County)**

STATE OF _____

COUNTY OF _____

BEFORE me, the undersigned Notary _____ on this _____ (day of the month) day of _____ (month), 2020, personally appeared _____ (name of affiant), known to me to be a credible person and of lawful age, who being by me first duly sworn, on his/her oath, deposes and says:

My name is _____, born on _____, in _____, residing at _____, agent of _____ (name of the company),

- **Tax ID:** _____

- **Attorney Registry no.** _____

With the company role of _____ and for the purpose of the bid this

Affidavit I authorize to use of the following address at _____



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I DECLARE THAT

I have read and understood all the documents related to the bid this affidavit refers to, its policy and regulations (the PROPOSAL PROCEDURES”) and accept without any reservation each and every provision of the Proposal Procedures.

1. I am aware that because of bidding with the Italian Government, we have to abide by domestic, federal and foreign regulations and in particular I confirm that I am not aware of the existence of any legal or economic reasons that can exclude me and the company I represent from becoming General contractor and/or Subcontractor;
2. During the year preceding the publication of the bid, no corporate executive officers have resigned or being laid off or the following executive officers have been laid off (list names, DOB, residences, citizenship, role, ..) and for those individuals:
 - a) To the best of my knowledge the have not being criminally condemned to fraud, money laundering, corruption, conspiracy as stated under Section 45 of CE Directive 2004/18; or
 - b) There have been criminal judgements, but they are now rehabilitated
3. I, the affiant, am an authorized corporate officer of the bidding company or the sole owner of the bidding company/or the owners of the company are (provide list) and each one of them shall submit a similar affidavit;
4. I have subscribed a general liability insurance policy that is currently in effect;
5. I am not aware of any other economic or legal impediment to deal with the Italian Government.
6. I am aware that my information and data shall be stored and used by the Italian Government and waive any privacy rights.

Lastly, I authorize the use of the following facsimile number _____ for official communications.

COMPANY _____
 Name/Print _____
 Date _____
 Title _____

Subscribed and sworn to before me on this _____ day of _____, 2020 by affiant.

Signature of Notary Public

Annex 3 (one page) - LOT _____

(Specify the Lot you apply for)



To be inserted only inside the envelope ENVELOPE “C” – “ECONOMIC OFFER” do not insert any other documents inside of envelope “C”.

COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS

LOT 1 CIG: 8424996EA0 (Silicon Valley)
 LOT 2 CIG: 8428311E40 (Los Angeles County)

Multiple bids will be cause for exclusion.

Economic Offer Enter your bid in the box below:
 (In number and letters)

The offered bid price, all inclusive for each startup involved in the program and assigned by ITA (in person version of the program) is	Numbers
	Letters

The offered bid price, all inclusive for each startup involved in the program and assigned by ITA (Remote contingency Program) is	Numbers
	Letters

Signature _____
Company _____
First and last name (legible) _____
Location _____
Date _____

*Personal data processing in accordance with Regulation (EU) 679/2016.
 Your personal data are processed by automated means for institutional, administrative and accounting purposes. The Italian Trade Agency is the data controller. For further information regarding your personal data processing, please visit the following page on ITA website:
<https://www.ice.it/en/privacy>.*