



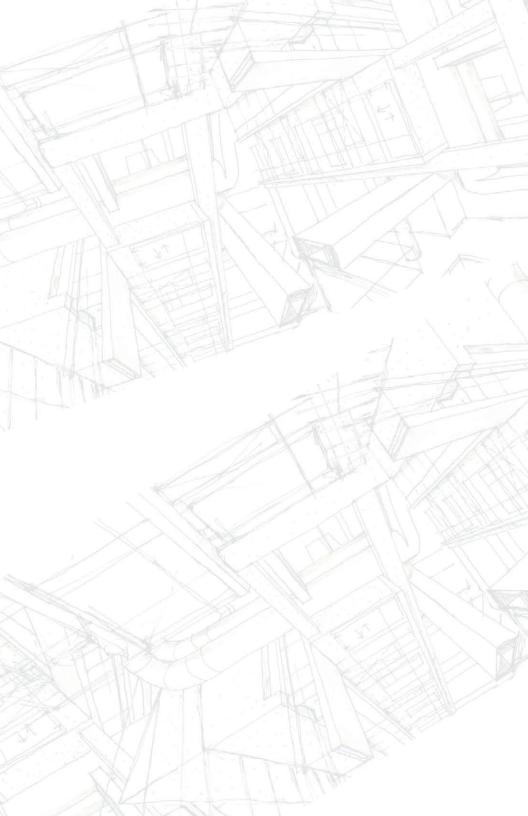


# ITALY

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### BOUTIQUE DESIGN TRADE FAIR





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ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

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ALTEREGO DIVANI SRL was established in May 2006. The company has always produced fixed sofas, sofa beds and armchairs, but in recent years, it has decided to focus on the market of convertible sofa beds. In doing so, it has distinguished itself from the classic sofa manufacturers, giving desing concepts to its production. The quality of the finishes and details are assured by our expert craftsmen characterizing the product making it personal, original and unique for each buyer. A particular attention given to the convertible sofa has allowed us to offer, in addition to a new design. relevant to the latest trends, a high level of wellbeing thanks to our rest systems, designed to meet every need. Nets and mattresses are the flagship of sofa beds, comfortable and functional. Thanks to the mechanic system our sofas becomes comfortable beds with just a simple gesture, guaranteeing you a double functionality according to the different needs.



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## arrmet

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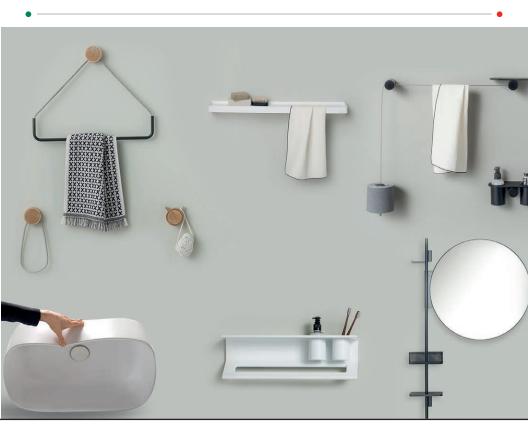
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**Bruno Lugnani** T. +39 335 1338492 brunolugnani@arrmet.it Since 1960 Arrmet has designed and produced chairs and tables on the border between tradition and experimentation. Expression of curiosity together with a desire to get involved led the collections to have evolved rapidly, moving from the first metal furniture to the community chairs signed by the designers. Exploration of woods, marbles and fabrics marks the most recent evolution of a style, that is always in balance between craftsmanship and industrialization, in the name of a quality "Made-in-Italy", today recognized throughout the world.



A young and smart brand with new ideas for bathroom and home, with the high quality of Made in Italy. EVER Life Design is the result of the idea and intuition of Rossella Ragazzi and Jacopo Antoniazzi, who have been involved for years in the market of accessories for bathroom with the brand Thermomat. Thanks to this experience they realize a new project called EVER Life Design: a collection of multifunctional accessories, in which a simple towel holder can be used like a shelf or a strong support.

The ambition is to create functional and multifunctional accessories for bathroom and home, and combine safety with design. EVER Life Design: high quality products for all, for people in different stages of life, evolving accessories, adapting to change and different needs.



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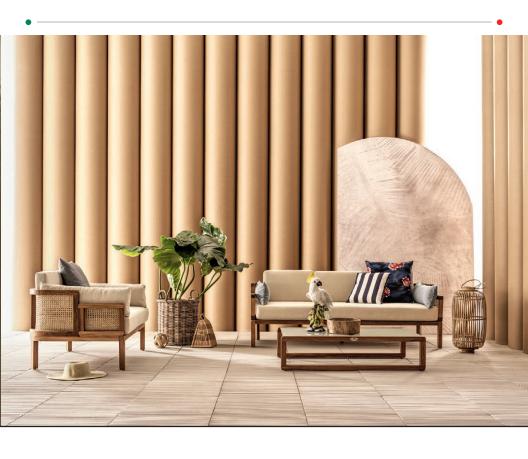
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**Serena Napolitano** T. +39 346 515 0778 serena@foglizzo.com Foglizzo, since 1921, has successfully architected the very best solutions to meet the needs and enhance the value of environments designed by our clients providing top quality leather. The pursuit of excellence and the quality of the service are core values for our business. The creation of bespoke leather to fit one's most sophisticated desires is part of our DNA. Connecting past, present and future, we continue an exceptional tradition of craft, innovation and creativity to create beautiful, unique leather.



"Il Giardino di Legno" has been an active trademark since 2003. Thanks to a cooperative network of different companies and to the attendance to a lot of events of the sector abroad, the trademark is now distributed in more than 40 countries in the world. The ability to produce specific articles for any different planning requirement has led to continuative cooperation with well-known architectural firms to realize glamorous projects throughout the five continents. The attention to details, design, quality of the materials and productive technique, is the common and distinguishing element of the collections by "Il Giardino di Legno".



#### IL GIARDINO DI LEGNO

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With over 50 years of growth and success, Indel B is one of the world's leading manufacturers of refrigeration equipments for the Hospitality and Marine sectors. Leading innovator in the Industry, Indel B products first allow the operators to reach otherwise unachievable performances and savings, seeing the minibar as a key element of hotel design, as well as a way to engage with the quests and improve their experience.





MLE was born in Paris 35 years ago. The key to the success of the brand is the strong specialization. Working closely with luxury hotel Interior Designers has allowed us to understand which were the needs of our common customers. Our culture of lighting allowed us to respond to these needs with innovative, functional and, above all, beautiful products. In 1986, when the lamp technology provides us with the miniaturized low-power halogen lamps, MLE develops the first reading lamp with adjustable arm. The new device makes light and can be oriented without burning. MLE arises then a new concept of illumination which is then developed with the introduction of the LEDs.

In 1998 MLE moves to Florence (Italy) where is available a fantastic manufacturing network dedicated to luxury goods.

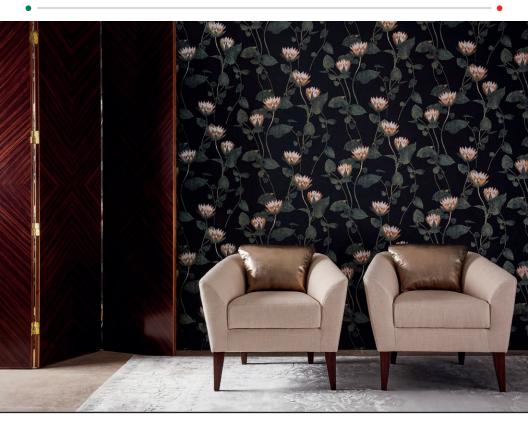
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## N

#### NALESSO

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**Michele Marchiori** m.marchiori@nalesso.it Developing Furniture. More Than Tailoring.

Creativity, manufacturing excellence and a personalized approach for a production process that goes beyond tradition, reflecting the demands of each customer beautifully.

Nalesso is a well-known name in the high-end bespoke furniture business. Since 1980, we have been leveraging tailoring tradition, design experience and technical research to create occasional furniture of the highest quality-timeless. We serve customers worldwide, managing projects of any scale, from developing individual prototypes to fitting out large spaces, from creating an object from scratch to refurbishing an existing piece.



Pianca creates furniture systems and occasional furniture for residential contexts – bedrooms and living rooms – and for the contract market. Pianca's approach to design aims at customising products and places to meet the needs of people whose lifestyles are based on flexibility, mobility and change but who still want to feel at home no matter what. The respect for the history and founding values of the brand – the territory, the Italian culture, family and genius – and the desire to make authentically sustainable products, make appreciating the human aspects of the company second nature to it, resulting in the ability to blend rational side (thinking) with more emotional and empathic side (loving).

## **PIANCA**

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Contacts: **Luca Vardanega** T. +39 335 216474 info@potaporter.com Pot à Porter pots are a fusion of the great Italian manufacturing tradition and contemporary design .Pot à Porter is the prêt-à-porter for your home: ready to wear, ready to experience. Elegant, high fashion and timeless, the range gives your home personality, gracing both indoor and outdoor spaces and giving each its very own style, colour and distinctive appeal. Pots are taken to the next level: from a furnishing accessory, important in their own right, to the defining statement of your home. Pots now dress houses, interpreting the mood, preferences and desires of the people who live there. All Pot à Porter creations are unique and exclusive. They may look similar, but not two pieces are the same.



Quagliotti, high quality Italian linens since 1933. Weaving and creating for the bed, table and bath.

A Family history, of continual professional commitment, that combines passion, people and territory. Quagliotti brings artisanal excellence with dedication and knowledge offering bespoke retail and hospitality collections.

Quagliotti works with it's clients, giving them a unique custom-made experience creating bespoke collections, guided by a tailoring spirit with an attention to details.

Quagliotti is one of the few weaverswho's production is completely internal, from the design to details and the finishings.

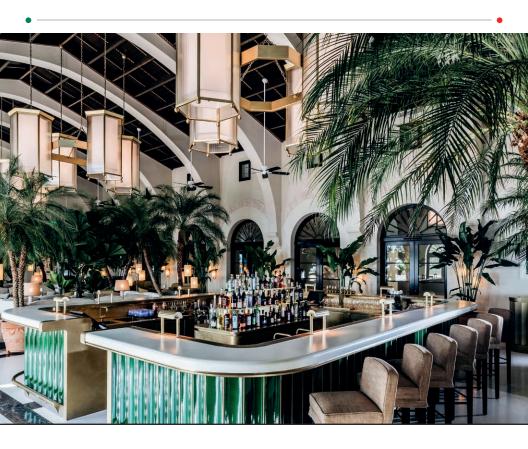


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Ranieri Lava Stone company boasts a 30year experience in the industry, started at the foot of the Vesuvius, in the South of Italy, by Ranieri family.

Our stone applications are endless and range from pieces of furniture to ornamental objects, all united by one single concept: customisation. Our clients' ideas come to life thanks to our tailored work.

Ranieri stone can be used bare as is, glazed in any colour or hand-decorated according to the classic well-known decorative technique of the Amalfi Coast, where one of our laboratories are located.

As lava stone experts and consultants, our contribution is crucial to the success of a project, not only due to our extensive technical knowledge, but also to the artisan beauty of the product itself, which makes it unique amongst any other existing stone.



Sf collection has been producing chairs and tables for over 30 years.

Production takes places entirely within our 2 factories in MANZANO and SAN GIOVANNI, where we carry out all processing stages on hardwood; thanks to a modern painting plant we can provide almost all RAL finishes, offering different shades of brightness fire-repllent painting and anti UV rays protection. We actively collaborate with various architect offices in developing new products.

Our chair Jules, from our latest collection, figured among the finalists of the "2018 Young Design" award at the MILAN FURNITURE FAIR.

The backrest of the Jules family articles is made out of a single piece of wood bent several times; allowing us to furnish a very solid, smooth structure.



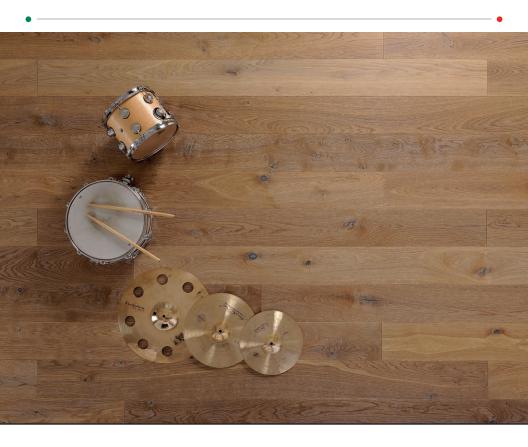
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#### feeling wood

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Stile was born in 1965 out of a passion and devotion to lumber. Today Stile is a well-known brand in Italy and all around the world Stile is synonymous with quality and elegance. The continued use of more and more advanced and newer technology, together with their care and experience in selecting the most valuable wood species from all over the world, allow to Stile to be a leading brand name in the wood flooring market. Choosing a Stile product, you don't only buy a wooden floor, but you also make a lifestyle choice.



For three generations, the Rossi family has presented its own production of metal mesh for architecture and industry, a refined expression of Made in Italy, preciously cured in every detail.

Today, starting a series of collaborations with important names of architectural firms on the world scene, there are façade, ceiling and partition wall made with T.T.M. Rossi metal mesh, through the streets of the world: New York, Dubai, Paris...

An international showcase, expression of our Italian excellence in the world.



#### **TESSITURA TELE METALLICHE ROSSI**

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Our constant commitment to quality woodworking and our vast experience, acquired in over fifty years work, have earned us a fine international reputation. Our production targets a very discerning and increasingly demanding market in terms of functionality, aesthetics and stability – specific characteristics which the market finds in Todone products.

The selection of our wide range of community and contract seating are based on the superior creativity and attentiveness to the market's expressed and hidden needs.



TonucciManifestodesign, founded in 2006, is a brand created by Tonuccidesign and it is a family run Company. It uses natural materials processed in the least invasive possible manner with the intent and will of concretely and tangibly promote the culture of the project in respect of nature and man, combining design and manufacturing processes. The products created by TonucciManifestodesign, follow the harmony of nature and human beings so to satisfy as much as possible those who wish to enjoy them as their "companions".



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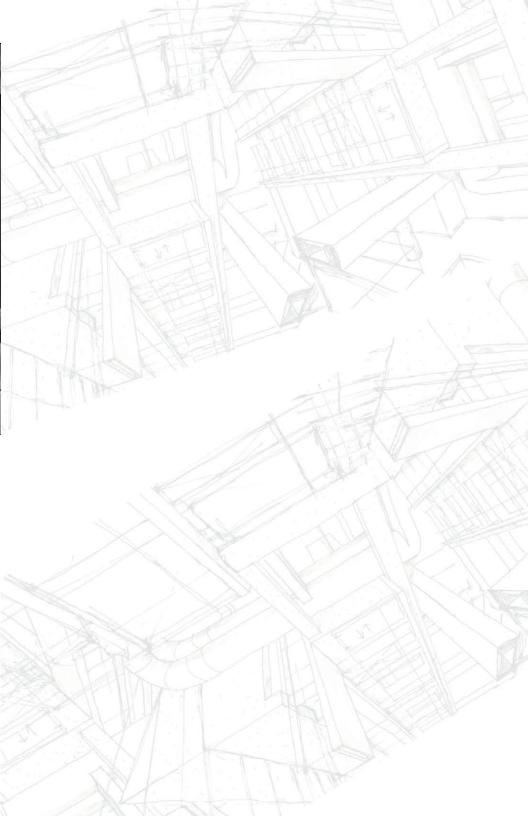
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T. +39 335 5732341 f.scacchetti@villadesteitalia.ita francesco.scacchetti@gmail.com WE develops, produces and distributes high quality furniture collections

Villa d'Este Italia, is a project born with the aim of sharing the main Italian heritage: the ability to create "beauty". From 1920 we work to design and implement the desires of those who want to make their spaces elegant, unique and inimitable. The Villa d'Este Italia's collections are a combinations characterized by a great balance of taste and character.

All the style process, which is meticulously followed by our Art Director Francesco Scacchetti, takes shape through the skill and knowledge of the best Italian artisans who are able to make each element of our design proposal unique and immediately recognizable, whether dedicated to a prestige interiors





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