

ICE Agência - Escritório de Maputo

### **Expo Riva Schuh Fair**

The ICE Agency is organizing a delegation of operators to the two editions of Expo Riva Schuh (https://exporivaschuh.it/en), which will take place from 14-17 January and from 17-20 June 2023.

Expo Riva Schuh is the main trade fair dedicated to footwear and is organized in Riva del Garda in Trento Province.

It is an event that presents both branded and private label products, with an average wholesale price positioning of products ranging from 8 to 60 euros. In any case, there is no shortage of products with wholesale prices of up to 110-120 euros.

At this link https://exporivaschuh.it/en/ers-presentation it is possible to download the presentation of the event in English.

Buyers from Mozambique interested to 9 participate to the January 2022 event can send an email to maputo@ice.it no later than 23 December 2022.

www.ice.it

# exporivaschuh gardabags



See you in Riva del Garda

Riva del Garda

**14** > **17**.01.2023

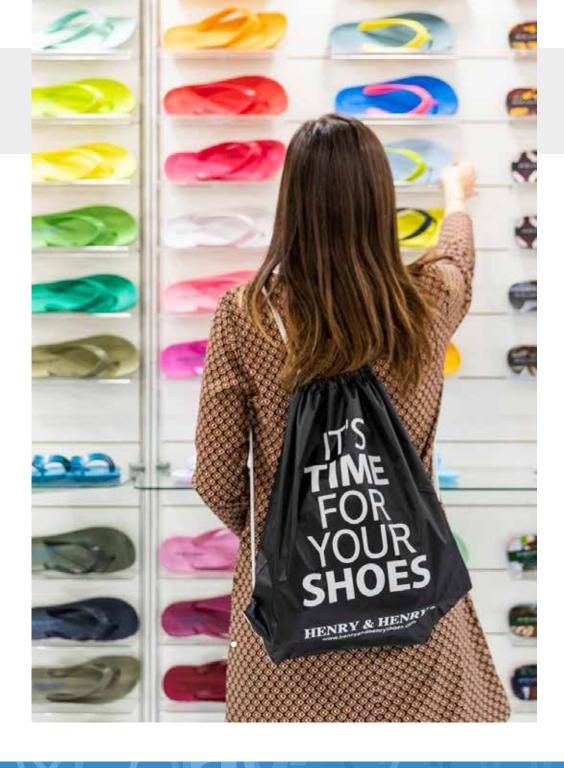
**17**→**20**.06.2023





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www.exporivaschuh.it

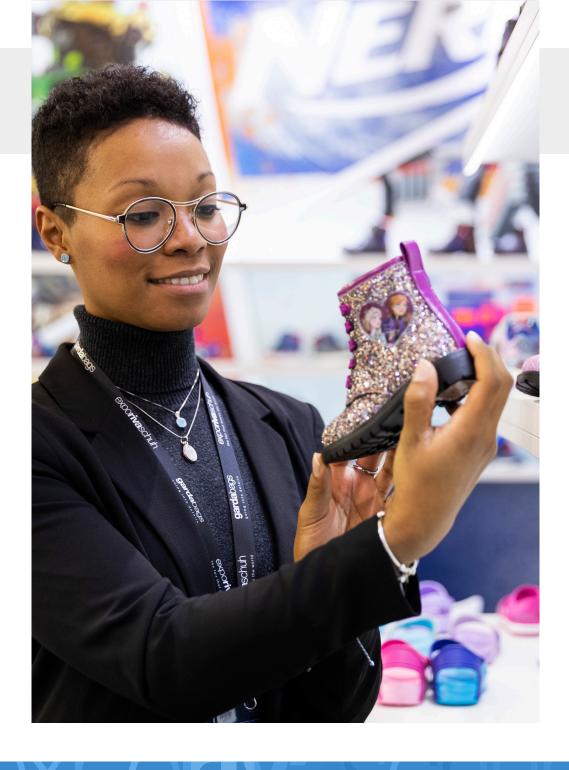


## exporivaschuh

the fair that moves the world

Expo Riva Schuh is the most important international exhibition dedicated to volume footwear.

- first Show in the Exhibition Calendar (January for the A/W collection and June for the S/S collection)
- a **highly international exhibition** (over 40 countries exhibiting and int. visitors from more than 100 different nationalities)
- fair spread over the territory, with 10 different venues involved
- complete marketplace for footwear and leather goods with Gardabags
- located on Lake Garda, a territory with a dual, business and leisure, identity



## exporivaschuh

the fair that moves the world

### **Expo Riva Schuh is:**

- an international exhibition all about the footwear sector
- an event where companies and buyers from all over the world get together
- an opportunity to identify **international market** trends and shifts

### Why Expo Riva Schuh?

- certified venue for sustainable events UNI ISO 20121
- strategic positioning within the world trade fair calendar
- a significant degree of internationality among buyers and exhibitors
- a event that, together with Gardabags, provides a complete marketplace for footwear and leather goods

### **Expo Riva Schuh where?**

- an event which takes place in 10 different venues within the local area
- it is located on **Lake Garda**, a destination with a dual identity: business and leisure

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www.exporivaschuh.it





Gardabags is a showroom that attracts the main manufacturing districts specialising in **leather goods** and **fashion accessories**. Thanks to certain, special, strategic advantages, it helps to reinforce the international business of the **main manufacturing districts** that rotate around this sector.

### Why Gardabags?

- the fame of one of the fashion world's most important international events Expo Riva Schuh
- a **consolidated experience** in the fashion world, offering a conscious and competent selection of exhibiting companies
- a unique, single, international hub dedicated to the manufacturing sector

## Facts & Figures of the 97<sup>th</sup> Edition - June 2022

- 1002 Exhibitors from 41 countries
- 300 Italian Companies
- 175 Turkish Companies
- 95 Indian Companies
- 89 Chinese Companies with 42 hybrid stands
- 45 Gardabags Exhibitors

**25.000** smq net

INCOMING PROGRAM OF

80

BUYERS & JOURNALISTS

from Northen Europe, America, Central Asia, Middle East, Far East and Africa



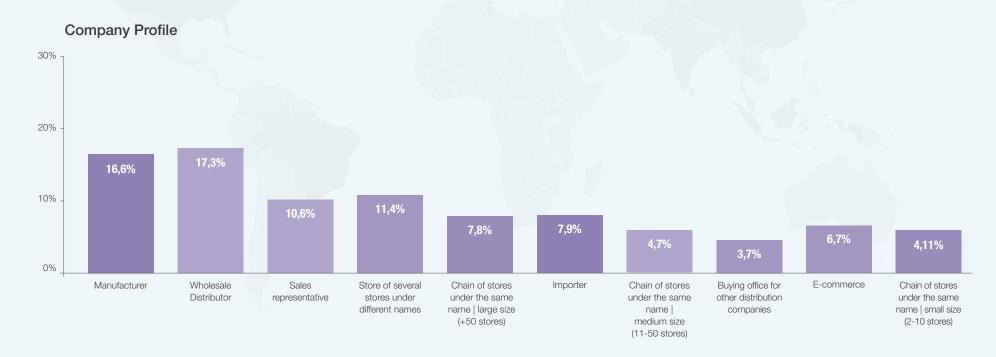
### Who are the buyers?

The buyers at Expo Riva Schuh are predominantly Importers, Retailers and Brand Companies looking for both branded and unbranded products for the wholesale chain and also for the end user.







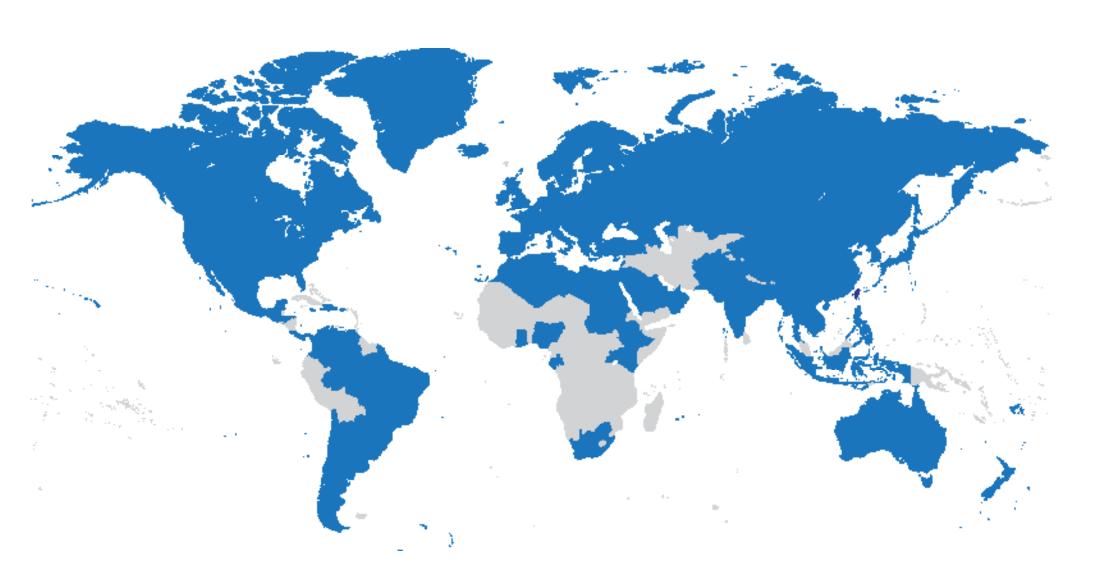


Data refer to the 97th edition - June 2022

## **Buyers' Countries of Origin**

Expo Riva Schuh & Gardabags has a significant degree of internationality among buyers, with visitors from over 100 different countries.

Official delegations of international buyers come from Northern Europe, North America, Central Asia, the Middle East, the Far East and Africa.



# **Innovation Village Retail**

A village open to start-ups, companies, institutions and professionals, designed to share the culture of innovation and create networking and business opportunities between emerging talent and established players. Innovation Village is not just an exhibition area, but also a space for pitch events and presentations.



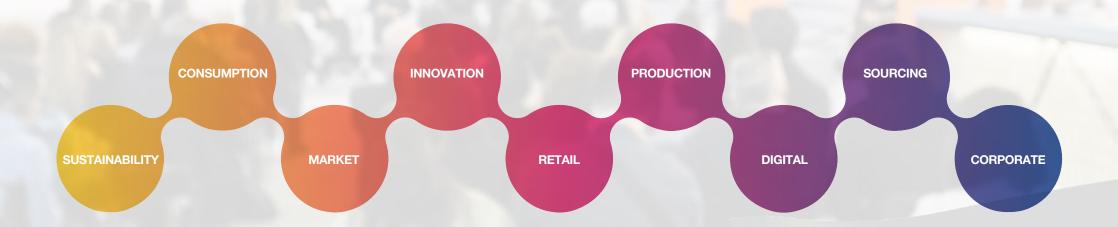


# **EXPORIVA SHOW**

### **EVENTS PROGRAMME**

A programme of online and in-person meetings designed to support the footwear and accessories community over the days of the show and throughout the year.

Talk shows, seminars and panel discussions with industry opinion leaders to discuss news, trends and innovation.







# Digital Connection

- A virtual networking experience that connects the interests of the Expo Riva Schuh & Gardabags community
- Exhibitor and product catalogue to enable intelligent searches for new companies with which to establish business relationships
- Connection with new prospects and useful contacts for your business through the use of artificial intelligence
- The show at your fingertips, beyond space and time: relationships and visibility before, during and after the event
- A useful **tool** with which to **organise and plan your visit** to Riva del Garda

## **Hybrid Service:** the perfect solution for remote participation

- 1. SEND YOUR SAMPLE COLLECTION TO THE EXHIBITION CENTRE
- 2. AN ADEQUATELY TRAINED HOSTESS WILL TAKE CARE OF:
  - picking up your samples and setting-up your stand
  - welcoming buyers interested in your products
  - looking after your sample collection
  - showing your samples to current and potential customers
- 3. MANAGE YOUR NEGOTIATIONS AT A DISTANCE, SIMPLY AND EFFICIENTLY WITH THE DIGITAL DEVICES PROVIDED BY THE FAIR
- 4.AT THE END OF THE FAIR, THE HOSTESS WILL TAKE CARE OF:
  - packing up your samples
  - returning them and shipping the samples







# exporivaschuh gardabags



See you in Riva del Garda

## Riva del Garda

**14** $\rightarrow$ **17**.01.2023

**17**→**20**.06.2023



#### Organized by



#### Office Locations

Congress Centre - Parco Lido 38066 - Riva del Garda (TN) Italy +39 0464 - 570 153 info@exporivaschuh.it

#### **Exhibition Centre**

Via Baltera, 20 38066 - Riva del Garda (TN) Italy 0464 - 570 153 info@exporivaschuh.it

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