

Fort Lauderdale

INTERNATIONAL BOAT SHOW

ITALY AT FORT LAUDERDALE BOAT SHOW



OCT 31 - NOV 4, 2018

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ITALIAN STYLE



Fort Lauderdale INTERNATIONAL BOAT SHOW

ITALY AT FORT LAUDERDALE BOAT SHOW



ITALIAN TRADE AGENCY

ICE - Italian Trade Commission
Trade Promotion Office of the Italian Embassy

The **Italian Trade Agency (ITA)** is the government agency that supports the globalization of Italian firms, implementing the strategies of the Ministry of Economic Development.

ITA helps develop, facilitate and promote Italian economic and trade relations with foreign countries, focusing on the needs of SMEs (Small and Medium-sized Enterprises), their associations and partnerships.

ITA sustains Italian firms in their internalization processes, in the marketing of Italian goods and services while promoting the "Made in Italy" image around the world, and it is directly involved in attracting foreign direct investments.

ITA provides information, support and consultancy to Italian companies on foreign markets, promoting and fostering exports and cooperation in all areas- industry (consumer and capital goods), agricultural technology and agri-food, services, and training- with the aim of increasing and making more effective their presence on international markets.

ITA works closely with Italian Regions, the network of the Italian Chamber of Commerce, business organizations and other public and private entities.

ITA headquarter is in Rome and its network of offices around the world act as "Trade Promotion Offices and/or Section" of the Italian Embassies or Consulates.

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UCINA CONFINDUSTRIA NAUTICA

A member of Confindustria (the Confederation of Italian Industry), trade association UCINA CONFINDUSTRIA NAUTICA has been representing the entire Italian boating industry – from shipbuilding to components, from services to tourism – since 1967.

With 312 member companies, UCINA represents over 80% of the domestic boating industry and 65% of overall turnover and strives to promote the growth of the boating sector, also by presenting legislative proposals, collecting and distributing industry data, encouraging the spreading of a sea culture and fostering the development of boating tourism. On an institutional level, UCINA acts as a counterpart for exchange with political, social and government entities and is a member of Confindustria, FederTurismo, Federazione del Mare, Comitato Fiere Industria, Fondazione Edison, Fondazione Sviluppo Sostenibile, of which it shares the founding principles and action. On an international level, UCINA is present in the governing bodies of World and European Federations ICOMIA and EBI.

In line with its purposes for the promotion of the boating industry, UCINA also organises – through the company I Saloni Nautici – the Genoa Boat Show, a leading event worldwide and a showcase for the Italian marine industry.

www.ucina.net

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protective coatings
and resin flooring

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protective coatings
and resin flooring



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API is one of the most important producers of resin flooring in the industry and since 2011, is part of RPM Int Inc family, which is known internationally for its reliability and competence. Over the years, the company has developed close relationships with leading domestic and international brands, promoting the 'Resin' and 'Made in Italy' culture worldwide. API has always focused on the quality of its materials and their special patterns, the research and development activities gave birth to original flooring solutions with a high aesthetic and decorative value with the lowest environmental impact.



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MY BEST is a successful and dynamic Italian bespoke furniture, lighting & interior fit out specialist and offer complete solutions for a broad range of projects (Hospitality, F&B- Restaurants, Cruise & Yacht Industry, Airports, Residential apartments and Villas).
Our custom tailor-made products are made to satisfy the needs of interior designer and FF&E procurement offices. No minimum quantity required, turnkey projects (including original fabric specs) are possible on specific demand. Prototypes can be made at optimized cost in a few weeks time.



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The Chamber of Commerce of Venezia Giulia promotes the development of the yacht industry in the province of Trieste and Gorizia, promoting SME's products and services as well as the facilities of its marinas and ports. Trieste and Monfalcone have become a renowned destination for superyachts which over the past years have become crossing in growing numbers the Adriatic Sea. The yacht cluster of Venezia Giulia is able to offer an ample range of services, tailor made to the specific needs of all types of vessels.

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Atep Italia SRL is located on Iseo lake since 1986. A vast range comfortable ergonomics marine equipment, marine accessories and 'on request' items from a company whose long experience, high professional staff, Italian style and quality make it a stand-out in the industry. Since many years now, the company is specialized in Led backlit yacht's names and table pedestals. More than 40.000 fonts, endless possibility of logos, different finishing, RGB system to meet every owner taste for the yacht's name. A wide range of table pedestals. Electrical, gas pistons and fixed column made in stainless steels aisi 316L mirror polished and/or high grade marine alloy.

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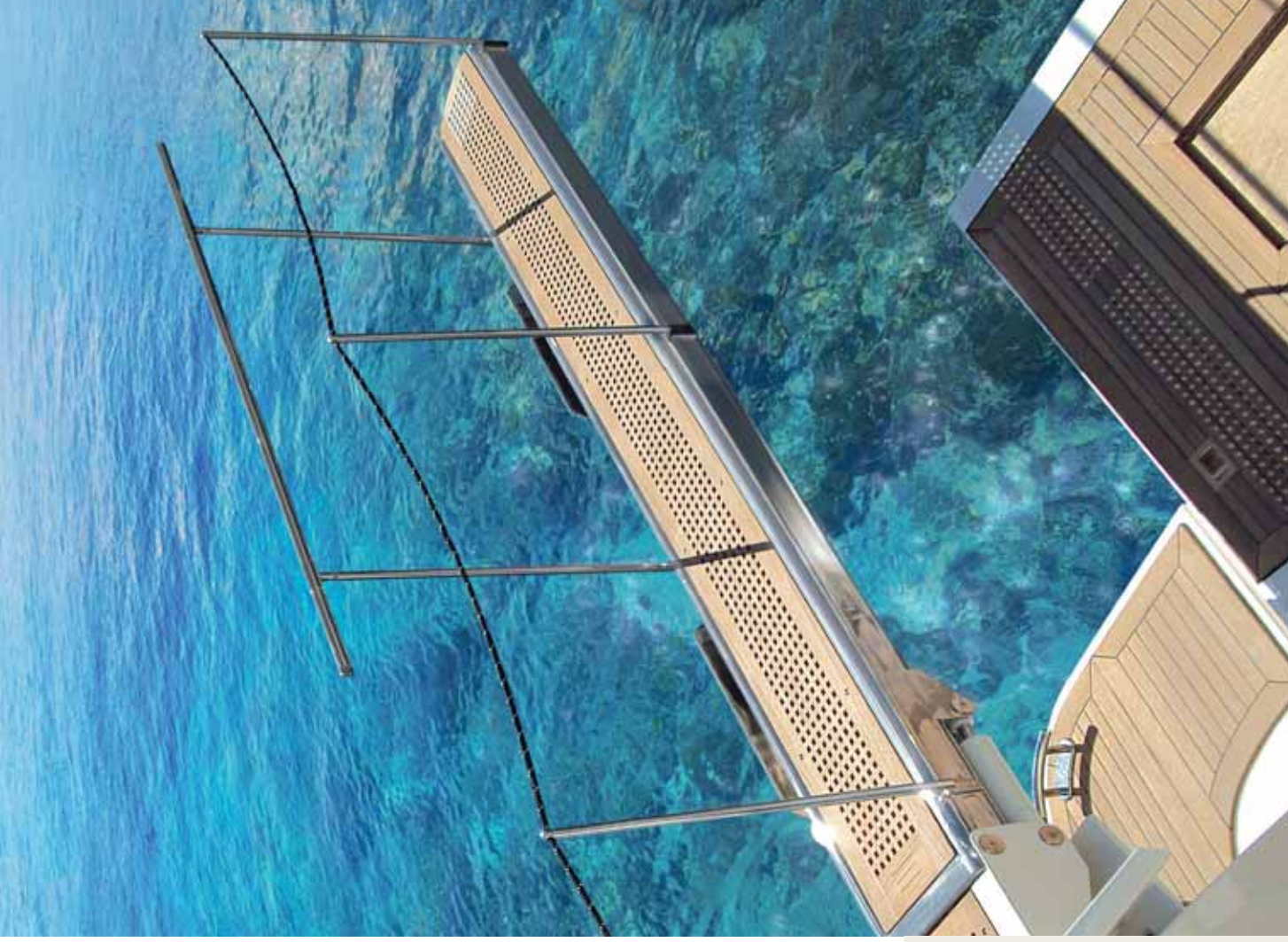
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Besenzoni has established the widest product range available on the market: external hydraulic and retracting gangways, cranes for flybridge and stern, pilot seats, electric side doors and Patio doors, hydraulic bathing ladders and side ladders, hard tops, bimini tops and tent parasol, tender slides, electric opening windows, hydraulic tender lifts and much more.
For 50 years Besenzoni has been constantly serving and assisting its clients in 90 countries qualifying itself in the world as one of the flagship companies of the Made in Italy. The extensive network ensures a strong international presence in 59 countries with 187 business representative points.
More than 60 patents and constant technological upgrading.
7 collections gather over 170 products.



BOAT LIFT

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BOAT LIFT is the result of decades of technical and commercial experiences in the field of lifting and handling systems, with particular focus on the needs of operators dealing with pleasure craft and industry. Our corporate philosophy is based on our ability to evaluate our customers' needs with the purpose of satisfying them at any production stage: from design to implementation. A modern and future-oriented approach relies on new materials, machinery, and up-to-date technology that can only result in a product of undisputed quality. Our trailers and hoist are equipped with the components from the best brands available on the market.

Tailor-made production, high quality products and reliable service are our strengths.

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Frigomar since 1973 develops and manufactures innovative and reliable air conditioning and refrigeration systems for boats.

Frigomar in 2013 launched the first variable capacity chiller in the marine market obtaining the DAME Design Award nomination, and one year later the first variable capacity self-contained unit, allowing 45% energy savings compared to the existing products. Frigomar has also a very strong reputation in manufacturing stainless steel custom-made fridges, freezers, and cold rooms for luxury yachts.

All the Frigomar products are manufactured in Italy, within a ISO 9001:2008 certified organization, and distributed all over the world.



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The Navaltecnosud Boat Stand Engineering Company, specialised in the design, producing and marketing of products for the shipyards and in particular Cradles, Heels for the Keel, Boat-Stand, Modules for transporting boats on ships, Spreader Beams and facilities for handling and stowing boats, racks for dry storage and more goods for shipyards.

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Opacmare is a cutting-edge company, operating in the nautical components sector. It is the leading world producer of top quality stainless steel and aluminium accessories for yachts and superyachts. Its clients include major shipyards, naval architects and designers.





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Sanguineti Chiavari Produzione Articoli Nautici SRL is the world leader in the design and manufacturing of nautical products for yachts and megayachts. This year we are very proud to celebrate our 60th anniversary. The company was established in 1958 from its founder Mr. Sanguineti Virginio and it soon became leader in the nautical history. Shipyard's technical offices know that they can rely on proven and lasting engineering expertise. Our wide range of products are subdivided into standardized and custom made products according to our Client's requests.



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Schenker is the European leading manufacturer of the new generation watermakers based on an energy recovery device. The company is awarded with the ISO 9001 Quality System certification, issued by Bureau Veritas. Schenker's reputation has been built upon this innovative design, that allows to reduce the electric consumption of the watermakers up to 80%, respect traditional systems. As consequence small-medium systems can be also DC powered, directly from service batteries, even without electric generator. These attributes are combined with quality engineering and corrosion free materials. The range is extended from 30 to 500 lit/h (190 to 3170 gal/day).

VIRAVER TECHNOLOGY

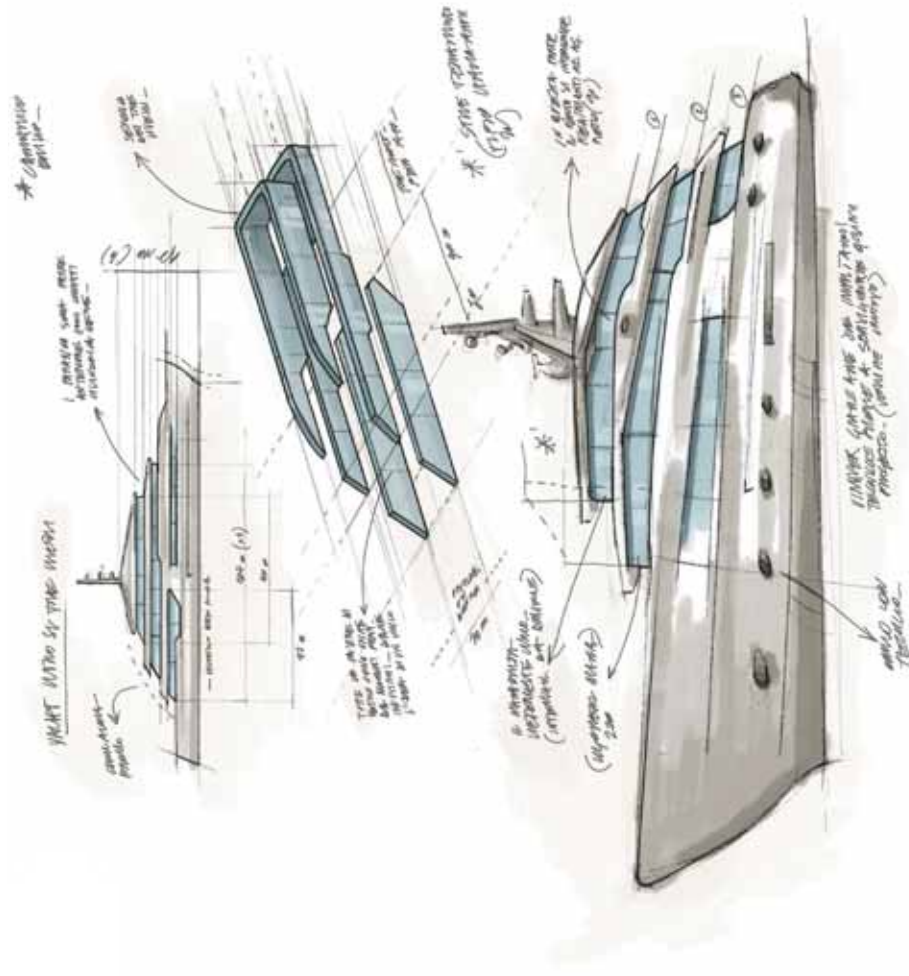
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Viraver is an Italian company made of specialists in the design and manufacturing of curved glass for yachts. We are recognized as the excellence for the quality of our products and services offered: presales support, template survey, design with naval architects, proposal of better technical solutions with the approval of the naval registry, aftersales support.

Most recently Viraver innovation and technical precision have resulted in leadership in the area of the chemical strengthening of glass in very large sheets – up to 8m x 3,21m – with very high quality guaranteed. Extending the company's glass-bending furnaces means Viraver can now offer curved glass sheets of 6m x 3,10m.







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