

Los Angeles Office

**OPEN CALL FOR BIDS
GLOBAL STARTUP PROGRAM - 2ND EDITION
COOPERATION WITH U.S. BASED INCUBATORS/ACCELERATORS**

**Lot 1 (Silicon Valley) - CIG: 8424996EA0
Lot 2 (Los Angeles County) - CIG: 8428311E40**

FREQUENTLY ASKED QUESTIONS

Question n. 1: By Submission deadline, do you mean the day and time the offer is sent by the participant, or the day and time the offer arrives at the ITA Los Angeles Office?

Answer: The Submission deadline is the latest time for the offers to be received and officially registered at the Italian Trade Agency – Los Angeles Office. The applicants offers must arrive at the Italian Trade Agency and receive a protocol number by September 28th 2020, 12 PM PST.

Question n. 2: Is there any document that requires to be notarized?

Answer: The Annex 2 requires the Signature of Notary Public.

Question n. 3: Can the Bid documents be delivered in person and dropped off at the Italian Trade Agency office in Los Angeles?

Answer: Yes, it is possible. To be allowed to enter the building, it will be required at the entrance to provide the Name, Last Name and the ID of the person in charge to be registered in the security system.

Question n. 4: Are you looking for two investor meetings for each startup or the entire cohort?

Answer: Each investor meeting can be organized to introduce all the startups of the cohort to the investors.

Question n. 5: All the information we want to include in the offer (pictures, details, annexes) makes the final document longer than 20 pages. It is ok to have a longer document? If not, is it possible to add attachments separately, either printed or in a different format (USB drive, CD/DVD, other) and include them in the envelop?

Answer: It is not possible to provide more than 20 printed pages to describe the offer. As described in the letter:

- 1. The Technical Offer shall be presented according to the requirements of the project listed in section 3 (in the same order as indicated in that section) in any form deemed effective by the bidder and highlighting the qualitative and quantitative elements of the offer assessed according to the requirements under Section 6 of this letter.*
- 2. The Technical Offer shall not exceed 20 (twenty) pages in total.*
- 3. Every page shall be initialized by the agent/representative/director/manager of the incubator and bear a full signature in the last page.*