



Singapore, 18.05.2023
CIG 9831592660

singapore@ice.it

GLOBAL STARTUP PROGRAM – Invitation for Bid Acceleration service for startup program in Singapore

1. GENERAL INFORMATION

AWARDING ENTITY

Italian Trade Agency

7 Temasek Boulevard, #19-01A, Suntec Tower One

Singapore 038987

T +65 6820 3180

Mr. Marco Pintus, Trade Commissioner of the Italian Trade Agency in Singapore Office

E-mail: singapore@ice.it website www.ice.gov.it/en

The **Italian Trade Agency (ITA)**, the governmental Agency for the promotion and internationalization of Italian companies abroad, has been directed to organize an integrated development program (the “Program”) for Italian start-ups to foster new business opportunities and attract international investments.

2. GENERAL RULES AND OBJECT OF THE TENDER



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The **Global Start Up Program – 4th Edition** offers participants a period of acceleration abroad with some of the most prominent international players. The selected companies will have the opportunity to interact with local stakeholders to increase their skills for professional development and interaction with potential foreign investors, with the condition that the start-up participants undertake to maintain the know-how or resources acquired during this process in Italy for a minimum period of time.

ITA-Italian Trade Agency Singapore (hereafter called "ITA-Singapore") is looking for an **Accelerator** to entrust the task of organization of the above mentioned "GLOBAL STARTUP PROGRAM 4th edition" (hereafter called "GSUP"), for the duration of 8 weeks (2 digital+6 in presence).

ADMISSION REQUIREMENTS OF THE ACCELERATOR

- Location/Legal Entity in Singapore;
- Interest and experience in high innovative/tech sectors;
- Previous significant experience in holding similar programs in partnership with foreign entities and governments is a plus
- Availability to conceive and realize an alternative and online acceleration programme, in case of force majeure circumstances (e.g pandemic);
- No compulsory investment condition in the start-ups capital shall be envisaged;
Targets to reach:
- Guarantee at least the kpi's specified in section paragraph 4.
- Acceptance of Acceleration period 8 consecutive weeks: 2 weeks digital ad 6 weeks in presence (estimated to be October – November 2023);
- Provide a package of customized services for the selected start-ups;
- Availability to provide office space in the same premises of the Accelerator or to host the startups in a co-working space

The project is addressed to startups in the following sectors:

- ICT, cyber security, Industry 4.0, fintech, big data, cloud, e-commerce, telecommunications, virtual reality virtual, video games, automotive, aerospace, robotics, future mobility, life, biotech, smart agriculture, food-tech; circular economy and smart cities
- **For a maximum of 10 Italian start-ups**

The Program has **two phases**:



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- Phase 1 – ITA and the Accelerator selected through this invitation for bids will organize a remote 2 (two)-week “Program” training with the aim to prepare the startups to maximize the impact of the Program in presence
- Phase 2 – 6 (six) continuative weeks in person acceleration component abroad.

The commencement of Phase 1 and 2 will be determined at ITA’s sole discretion. The estimated period will be spread through October and November. The date will be notified by ITA to the partner accelerator with an advance notice to be agreed. The duration can be shortened due to force majeure. If the period is shortened, the final payment will be negotiated between ITA-Singapore and the selected Company, although due consideration will be given to the fixed cost required to implement this programme.

To run the program, the Accelerator must assign **one full-time tutor**, in charge of the following activities:

- a) Assistance to the participants during the Program and management of the relationships among the startups, the Accelerator and ITA-Singapore
- b) Daily monitoring of the activities carried out by the startups
- c) Recording of participants daily attendance to the program.
- d) The collection from the startups of the following reports: weekly report of the activities (that must include the following KPIs: number of group pitchings, number of one2one meetings with investors/partners, number of group visits to companies/hubs, number of networking events)
- e) Providing to ITA a biweekly report of the activities of the startups, as per the format provided by ITA HQ
- f) Provide emergency service such as accompanying to a hospital with English speaking doctor as needed.
- g) Reporting any problem or issue to ITA Offices in Singapore.

At the end of the GSUP, the Accelerator must, within 2 weeks from the final day of the GSUP, submit a final report, including:

- h) A report with a general feedback about the startups strengths and weaknesses, with a benchmark to the local standards
- a) An evaluation of each start-up based on categories ranges that will be provided by ITA Singapore

In case the current sanitary situation does not allow the physical setting of the GSUP, the Accelerator must be able to implement an online version also for the 6 week supposed to be in presence, performing all the required tasks (mentoring, coaching, networking, pitching etc.) remotely. A specific technical proposal for a whole online version must be provided.



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3. STARTUP SELECTION CRITERIA

For your kind information, the Startups admitted to the Program are evaluated according to the following criteria by ITA Headquarters:

- ownership of innovative projects / services (in terms of product and / or technology and / or process and / or business model), which have measurable objectives, scalable at an international level and with the ambition of being able to grow exponentially quickly; the project will be evaluated by the foreign partner structure identified;
- have already had a first round of financing / seed capital, minimum requirement of € 100,000;
- have a product / service already marketed or marketable
- having already taken part and completed an incubation and / or acceleration program in Italy or abroad will be considered a preferential requirement.

4. PROGRAM REQUIREMENTS – TECHNICAL OFFER

The Accelerator shall meet the following requirements, which constitute the “Technical Offer”, to be considered for the ITA Global Start Up Program – 4th Edition. The following criteria will be used for awarding the bid. Please provide relevant documentation supporting and/or detailing the Accelerator’s ability to meet each criterion listed. **An application will be considered incomplete, and the Accelerator will be excluded by the tender, if even one single following requirement is missing unless it is clearly marked “optional”:**

- a) Relevant, qualified, and documented experience in holding acceleration programs in the sectors indicated in Paragraph 2 of this letter, with hosting foreign based startup companies. Previous significant experience in holding similar programs in partnership with foreign entities and governments is a plus. Please provide supporting material, if available, and program description;
- b) Qualified network of mentors and investors that will be involved in the Program. Please provide relevant insights and data on this matter, including but not limited to the number of professionals in your network and the range of their skills and backgrounds;
- c) Track record in providing value to the Startups, in terms of fund raised, scale up, exit opportunities or other similar benefits. Please provide the number of startup companies financed by your accelerator, average funding raised, and number of exits and/or scaleups in 2020, 2021, 2022.
- d) For the physical setting, the accelerator must provide one working space in their premises or in a co-working space. The space provided shall also give the possibility to the startups to hold private meetings, upon room availability. Please provide a confirmation of your availability to host the startups for the indicated period, plus a description of the workspace, its dimension, amenities, and location.

- e) Availability to provide ITA a non-binding assessment of the compatibility of the Startups selected within your company's mission;
- f) Availability to plan and provide a 2-week program training offered remotely, with at least 6 hours per week of engagement. Please provide a draft schedule of such a program.
- g) Availability to provide a formal 6-week acceleration training program in person of at least 12 hours per week (working days) of masterclasses to include, but not limited to: mentoring and coaching on pitching; setting up and running a business in Singapore, educate the participants about the Singapore business culture and Singapore market, provide information about general issues (legal issues, patenting procedures, intellectual property, taxes etc.) to the participants, 1to1 sessions, best experiences of entrepreneurs. Please provide a draft schedule with subjects and themes
- h) The program must also foresee the direct support and experience of at least one Senior associate of the Accelerator, meaning the startups should not be only followed by mentors/entrepreneurs-in-residence/external consultants. The request is addressed during the in-presence program as following:
 - at least 1h/week presence of the senior associate tutoring the group of startups
 - at least 2 meetings 1to1 per startup of the Senior Associate during the 6-week program

Please confirm availability of Accelerator Senior Associate.
- i) The Accelerator must arrange **at least 8 business meetings** (either physical or virtual) **average per start-up** with potential investors/partners (Vc/corporate, investment fund, investment banks). If possible, specify the number and type (banks, funds, business angels, etc.) of meetings that have been planned for each startup
- j) The Accelerator must arrange **2 group visits** to incubators or other innovative structure of the innovative system, including innovation centres, universities and/or leading companies relevant to the startups
- k) Planning and execution of at least **2 pitching events**, tailored to the startups, to relevant industry stakeholders and investors. Please provide documentation about pitching events previously organized, indicating the broad categories of attendees and number of participants.
- l) At least participation to **3 networking events in presence** in the mentioned sectors. Please provide any documentation outlining potential networking events planned, or of similar types of events executed in the past;
- m) Availability to follow up with the Startups after the program ends, that might include access to the knowledge base, mentors network, coworking facilities, alumni network or more (please provide details);
- n) Availability to convert the program into a whole remote version for the same duration. Please note that a separate item is included in the price list to be included in your bid. The price for the remote version must be lower than the price for the in-person version. Please indicate what activities would be offered for that price
- o) **Optional:** The accelerator can include any other unique proposal/tool to enhance the value added for the Start-ups and/or general interest to Italian start-ups. The accelerator can



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include the list or the number of investor companies including venture companies and private equities, etc., that the accelerator worked with in start-up events in the past. The accelerator can opt to commit for larger number of matchmaking meetings and/or participants to events, etc.

5. BID BASED VALUE

ITA is a tax-exempt organization. Due to applicable Italian laws, ITA must follow strict procedural rules in terms of assembling this Invitation for Bid and awarding contract.

There is a maximum budget of euro 19.700/SGD 28,653.65 (tax excluded) per Startup involved in the Program, up to a total maximum budget (the “Budget”) of euro 197.000/286,536.5 SGD (tax excluded). The exchange rate EURO/SGD used is the official one published on May 16th, 2023 by Bank of Italy (1 euro=1.4545 SGD)

This Budget is inclusive of all fees and costs, including the one full-time tutor, the organizational costs for the pitching and networking events, the space for running the program and for the startups.

Bid offers will be made on the price per single Startup.

Bids exceeding the mentioned amount per single Startup will be automatically excluded from the Bid.

Based on the price offered for each Startup, ITA reserves the right to increase the number of Startups to allocate to the awarded provider up to a maximum of 20% over the total admitted, considering the maximum budget of euro 197.000/286,536.5 SGD (tax excluded).

The responsible for the bidding procedures is the Trade Commissioner of ITA-Italian Trade Agency, Trade Promotion Section of the Embassy of Italy in Singapore — Mr. Marco Pintus.

6. TERM AND METHODS FOR SUBMISSION OF BIDS

The deadline for submission of the bid documents (paper format), written in English, **shall be sent by 12.00 p.m. (Singapore time) of 05/06/2023** to ITA-Italian Trade Agency, Trade Promotion Section of the Embassy of Italy in Singapore – 7 Temasek Boulevard, #19-01A Suntec Tower 1, Singapore 038987.

Applications for participation arriving after the stated deadline will not be considered, even if dispatched before the expiry date concerned.

Since ITA-Singapore will not accept more than one offer per Accelerator, participating companies must submit one, and only one, offer. Bids that are incomplete, multiple, under condition or partially expressed, will not be accepted.

Accelerators intending to send their offers, if not already registered, must proceed to register in the “ITA-Singapore Suppliers' Register” (a link to the relevant webpage can be found on the Singapore ITA website: <https://www.ice.it/en/markets/singapore/singapore/supplier-register-ice-singapore-and-philippines>).

7. THE EVALUATION PROCESS

According to the Ministerial Decree 192/2017 of the Italian Ministry of Foreign Affairs, the Selection Committee will select the offer obtaining the highest score according to the “most economically advantageous offer” (or “best value”) criterion. This criterion, set forth in article 11 of Ministerial Decree 192/2017, has been chosen due to the very specific characteristics of the offers to be received and the high-quality standards required.

ITA-Singapore has the authority to award the contract even if only one bid has been submitted, provided it to be deemed valid and worth accepting. Moreover, ITA-Singapore has the authority not to award the contract, if it deems appropriate to exercise the right of self-protection and if the Selection Committee finds that the bids received do not comply with the technical and financial contents set forth herein.

Each bid will be evaluated:

- To the very specific characteristics of the offer and the standards offered.
- The amount of of euro 19.700/SGD 28,653.65 per single Startup constitutes the basis of the auction with an obligation to offer a discount. Therefore, only offers at a discount compared to the auction base will be accepted.
- Offers above the established bid amount will not be accepted.

Each offer shall be given a maximum score of 100, with the following breakdown:

- Technical offer: max 85 points
- Economic offer: max 15 points

Each offer will be evaluated by a Committee appointed by the Director of ITA Singapore Office, in accordance with the following criteria and corresponding points scale, according to the requirements under Paragraph 4 of this letter “ Program Requirements (Technical Offer)”:

ASSESSMENT CRITERIA	Max points:
A) Economic Offer - Price of services offered for the Program	15
<i>A.1 – In person Program price per startup</i>	<i>10</i>
<i>A.2 – Remote contingency Program price per startup</i>	<i>5</i>

B) Technical Offer - Quality of experience, network and Program proposed according to the following criteria	85
B.1 Track record in providing value to the accelerated startups, in terms of funds raised, scaling up or exit opportunities or other benefits, such as (but not limited to): <ul style="list-style-type: none"> ○ Total capital raised so far; ○ Number of startups involved in acceleration programs so far; ○ Average funding round amounts; ○ Exits, scaleups, or other relevant outcomes for involved startups; 	15
- B.2 Relevant, qualified, and documented experience in holding acceleration programs in the sectors indicated above (par. 2. General Rules) with previous significant experience in holding similar programs in partnership with foreign entities and/or governments;	20
- B.3 Quality of the program proposed, such as (but not limited to): <ul style="list-style-type: none"> ○ Availability of the Senior associate during the program, ○ visits to local startup ecosystem ○ meetings with local investors ○ contingency plan and conversion into a modular remote training / pitching /networking ○ subjects covered by the training program 	25
- B.4 Mentor and investor network provided such as (but not limited to): <ul style="list-style-type: none"> ○ Number of professionals ○ Range of skills and expertise areas covered 	15
- B.5 Availability and main features/services of premises and working spaces to be provided to the Startups during the program in Singapore	10
Total maximum score	100

Excessive low bid

There is no assurance that the lowest bid will prevail. ITA reserves the right to ask for additional information if one or more offers are substantially lower than the others (Excessive low bid).

Excessive low offers are considered “anomalous” if the scores relating to the price and to the other elements being assessed are both at least equal to or higher than four fifths (4/5) of the maximum score that can be attributed (Article 13, paragraph 1, letter (b) of the Decree No. 192, November 2nd, 2017).

Score evaluation process



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Technical Offer (Score)

The technical offer score will be assigned multiplying the average evaluation class expressed from 0 to 1 (see conversion chart below) with the maximum points in the criteria chart above (85 points):

GRADE CONVERSION TABLE	ASSOCIATED VALUE
Excellent	1.00
Very good	0.9
Good	0.8
Sufficient	0.65
Not sufficient	0.55
Not adequate	0

The “most economically advantageous offer” is to be determined by applying the following formula (Paragraph VI, nr. 1 of the Guidelines ANAC nr. 2/2016):

$$P_i = \sum_n [W_i * V_{ai}]$$

where:

P_i = score of the i-th bid;

n = total number of requirements

W_i = weight or score attributed to the (i) requirement;

V_{ai} = coefficient of the performance of offer (a) with respect to requirement (i) that varies between zero and one.

Score evaluation process

Economic Offer (Score)

Regarding the Economic offer, by using the Linear Interpolation formula, a variable coefficient from zero to one is assigned.

$$C_i = R_a / R_{max}$$

where:

C_i = coefficient attributed to the i-th competitor;

R_a = percentage reduction in the offer of the i-th competitor;



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Rmax = percentage reduction of the lowest bid.

In practical terms:

the score of the Economic offer will be calculated by multiplying the total awarded score (maximum 15 points) by the quotient of the competitor's discount offer and the most convenient discount offer.

The contract will be awarded by ITA-Singapore to the Company submitting the economically most advantageous offer

The proposals of the bidding companies may be made more clearly understandable and "visible" by means of whatever documentation deemed necessary for their evaluation, to be used as documents for participation to the bid.

8. Bidding instructions

The offer must be put in ONE sealed envelope, on which shall be clearly written the **name of the sender** and the **subject of the contract**, as follows:

(Name of the sender)

<<Do Not Open: bid for the exhibition "GLOBAL START-UP PROGRAM">>

The sealed envelope must contain THREE envelopes which are also sealed, identified as follows:

→ Envelope No. 1 "TENDER DOCUMENTATION"

Inside it must include:

1. This invitation letter signed in each page
2. Antipantouflage declaration signed (**attachment N.1**)
3. Statutory declaration with notarized signature and data protection notice (**attachment N. 2**)
4. A copy of the signer's valid ID

In this envelope no economic information must be mentioned.

All the above listed documents must be signed by the legal representative of the bidding company or a person authorized by a specific proxy given by the legal representative who authorizes him/her to sign (with copy of ID of the legal representative), stamped with the company seal, as an acceptance of the terms contained therein, and returned to ITA-Singapore.

→ Envelope No. 2 "TECHNICAL BID"

The Technical Bid must include:



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1. The Technical Offer shall be presented according to the requirements of the project listed in paragraph 4 (in the same order as indicated in that paragraph) in any form deemed effective by the bidder and highlighting the qualitative and quantitative elements of the offer assessed according to the requirements under Section 6 of this letter.
2. The Technical offer shall not exceed 20 (twenty) pages in total.
3. Every page shall be initialized by the legal representative/ authorized person of the Accelerator and bear a full signature in the last page.

→ **Envelope No. 3 “ECONOMIC BID”**

Inside it must be included a comprehensive quotation of any burden and expense (**attachment n. 3**)

In case of a discrepancy between the numerical figures with respect to the written description in words, the figure considered will be the most advantageous for ITA-Singapore.

IMPORTANT: Multiple offers will not be considered, including multiple prices offered for each service category, and will be excluded.

Please indicate Price Information ONLY in your ECONOMIC OFFER, NOT in the ADMINISTRATIVE DOCUMENTS as THAT WILL MAKE YOUR PROPOSAL INCOMPLETE.

The proposals of the bidding companies **will be opened and evaluated on:**

- **Public Session, June 9th 2023, at 9.30h (SGT)** opening of the offers.
It will be ascertained that the envelopes contain envelope A. “Tender Documentation”, envelope B. “Technical Bid” and envelope C. “Economic Bid”.
During the same session, the content of envelope A “Documentation” will be checked and reviewed.
Any incomplete, irregular, or incorrect contents in envelope A “Documentation” will be ascertained and notified to the offering company. Pursuant to Art. 83, Par. 9 of Legislative Decree No. 57/2017, the offering company will be given a new deadline for the presentation of the correct documentation: **the deadline will be June 15th, 2023, at 4.00 pm (SGT)**
- **Public Session, June 16th 2023, at 9.30h (SGT):** checking of the new documentation provided (if applicable, as per previous point), following opening and checking the content of envelope B “Technical Bid”.

The Selection Committee consists of members appointed by Director of ITA-Singapore. The Committee will decide at its discretion and without appeal.

- The Committee will meet in one or more **Closed Sessions** (from **June 16th** following the Public Session), to review and evaluate the content of envelope "B - Technical Bid", assigning a score to each item up to a total of 85.

The Committee will meet again on the next public session, as follows:

- **Public Session, June 21st, 2023 at 12.00h (SGT)**: opening and checking of envelope C. "Economic Bid". A score will be assigned to each bid and results will be put on record. Finally, the Commission will award the tender.

The three public sessions will be held at the ITA-Italian Trade Agency, Trade Promotion Section of the Embassy of Italy in Singapore – 7 Temasek Boulevard, #19-01A Suntec Tower 1, Singapore 038987.

The sessions may be attended only by one authorized representative from each bidder or by a person authorized by specific proxy given by the legal representative who authorizes him/her to be present on his / her behalf+copy of ID of the legal representative.

The bidder provider with the highest overall score (which is the sum of all partial scores based on each criterion) will be the successful bidder. In case of bids with the same total score in the final list, ITA-Singapore will request a better proposal and subsequently, if necessary, the contract will be awarded by drawing lots.

At the end of the session, after opening all the Economic bids, a final list will be compiled and the temporary winning company declared, subject to the submission of all requested documentation.

ITA-Singapore will formally communicate the result of the tender to the successful bidder, asking them to provide:

- the documentation proving compliance with the established requirements to participate in the bid.
- the documentation that is necessary to sign the contract.

8. CONTRIBUTION FEE EXEMPTION

The companies participating in the bid have been exempted from paying any contribution fee (Decree MAECI 192/17).

9. GUARANTEE FEE



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In order to guarantee the execution of the contract, the winning company should pay a “guarantee fee” (in the form of a bank or insurance guarantee), for an amount **equal to the 10%** of the contract value, within 15 business days from the protocol date of the contract. The fee will be released and returned to the winning company after ITA-Singapore confirms that the winning company has duly provided the services in accordance with the contract.

10. PENALTIES

For each day of delay in starting the GSUP activity, the contractual penalty will be applied for an amount equal to 1 per thousand of the contract value for each day of delay, with a maximum of 10% of the contract value.

11. RIGHT TO TERMINATE THE CONTRACT

ITA-Singapore reserves the right to terminate the contract if the Contractor does not comply with the contract provisions.

12. OBLIGATIONS OF ITA-SINGAPORE

ITA-Singapore agrees to pay the accelerator as follows:

25% at the signing of the contract and after receiving a proper invoice.

25% of the total amount upon the beginning of the Acceleration Program.

50% within one month after the acceptance of monitoring final report of the Acceleration Program, upon presentation of an invoice.

13. COMPETENT JURISDICTION

Any controversy that should arise between the parties involved in this contract will be resolved in a spirit of mutual goodwill.

Should an amicable solution not be possible, the parties agree that the Court of Singapore shall have exclusive jurisdiction to settle any dispute or claim.

11. KEEP NOTICE

This selection could be suspended, postponed and/or cancelled at any moment and for any reason by ITA-Singapore at its full discretion, without generating any moral or legal commitment towards all the participants, including those that have sent their bid for the selection.



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Furthermore, if, due to the worsening of the current sanitary situation, it shall not be possible to implement the program during the stated months of 2023, ITA-Singapore shall require the selected Accelerator to realize the online version of the Programme.

Marco Pintus

Trade Commissioner

Italian Trade Agency – Singapore

ATTACHMENT N. 1- CIG 9831592660

ANTI PANTOUFLAGE CLAUSE

According to Italian Law n.190/2012

I, undersigned, confirm and declare that I have not retained or engaged professionally any ex-public sector employee who has ceased his or her employment with ICE Agenzia (ITA) within the last three years and who has occupied a management role in the said organization or has been delegated management powers to execute contracts or other commercial transactions on behalf of the organization.

Agreed the above by

Company Name

Person with Authority to sign:

Signature:



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Date:

Company Stamp:

ATTACHMENT N. 2- CIG 9831592660

STATUTORY DECLARATION

To: The Italian Trade Agency – Singapore Office

7 Temasek Boulevard
Suite 19-01A,
Suntec Tower 1,
Singapore 038987

I, _____ (Full name of director/authorized person of Supplier), holder of _____ No. _____ (identity document no.) of _____ (Address), do solemnly and sincerely declare as follows:

1. I am a director/ authorized person of _____ (Name & Company Registration No. of Supplier) ("**Supplier**") and am duly authorized to make this declaration on its behalf.
2. A certified true copy of my personal identity document is attached hereto and marked as "**Exhibit-1**".
3. The Supplier has been selected for the provision of goods and/or services ("**Goods and/or Services**") to the Italian Trade Agency – Singapore Office ("**ITA Singapore**") as set out in ITA Singapore's offer letter to the Supplier dated _____
4. For the purposes of entering into a contract with ITA Singapore for the provision of the Goods and/or Services ("**Contract**"), I confirm that the Supplier is not aware of the existence of, and has not concealed any information which may give rise to, any of the following grounds for excluding it from public procurement procedures under European Union, Italian, and



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Singapore laws:

- (a) (i) the Supplier; (ii) a director or management staff of the Supplier; or (iii) any person who has power of representation, decision or control in the Supplier, has been convicted of one or more serious offences, including offences involving bribery, false accounting, corruption, conspiracy, criminal organisations, fraud, dishonesty, money laundering or terrorist financing, terrorist activities, proceeds of crime, child labour and other forms of human trafficking at any time during a period of five years preceding the submission of its quotation/tender ("**Quotation/Tender Submission Date**") and thereafter up to the time of Contract award;
- (b) it has failed to pay taxes and social insurance in accordance with the applicable laws and regulations during a period of five years preceding the Quotation/Tender Submission Date and up to the time of Contract award;
- (c) it is in violation of any health and safety, environmental or employment law obligations;
- (d) a petition is presented or a proceeding is commenced which has not been withdrawn or an order is made or a resolution is passed for the winding up or bankruptcy of the Supplier, or the Supplier is in an analogous situation arising from a similar procedure under the laws and regulations of a foreign country;
- (e) it is guilty of grave professional misconduct, including any breach of good industry practice, committed during a period of five years preceding the Quotation/Tender Submission Date and up to the time of Contract award, that impacts on its commercial integrity;
- (f) it controls or has entered into agreements with other contractors/suppliers aimed at distorting competition in relation to the same procurement;
- (g) there is a conflict of interest that cannot be effectively remedied by other, less intrusive measures;
- (h) it was involved in the preparation of the procurement procedure in respect of which it has submitted a quotation/tender;
- (i) it has shown significant or persistent default(s) or deficiency(ies) in the performance of any requirement or obligation under a public contract or any other contract awarded by ITA Singapore, which led to early termination of that prior contract, damages or other comparable sanctions;
- (j) it is guilty of misrepresentation in supplying the information required for the verification of the absence of exclusion grounds or the fulfilment of the selection criteria; or has withheld such information or is unable to provide supporting documents requested by ITA Singapore;
- (k) it has made or submitted a false, inaccurate or incomplete statement or representation or a forged document in its quotation/tender or in any subsequent submission or communication with ITA Singapore since submission of that quotation/tender;
- (l) it has undertaken to unduly influence the decision-making process or obtain confidential information that may confer upon it undue advantages in the procurement process, or has negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award;
- (m) it has failed to report an incident of bribery or extortion that has come to its attention to the relevant authorities;
- (n) it employs or otherwise engages a person who was an employee of ITA Singapore during a period of three years preceding the Quotation/Tender



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Submission Date and who had authority to enter into contracts with the Supplier on behalf of ITA Singapore; or

(o) it is otherwise subject to a prohibition on dealing with public entities.

5. I confirm that the Supplier meets all the selection criteria for the provision of the Goods and/or Services to ITA Singapore.

6. I hereby irrevocably authorise ITA Singapore, and any third parties it engages, to make enquiries with the relevant authorities to verify the information provided in this declaration.

7. And I make this solemn declaration by virtue of the provisions of the Oaths and Declarations Act (Cap. 211), and subject to the penalties provided by that Act for the making of false statements in statutory declarations, conscientiously believing the statements contained in this declaration to be true in every particular.

Declared by [name of Declarant])
on this day of 2023)
at [country of execution])

BEFORE ME,

*A COMMISSIONER FOR OATHS / NOTARY PUBLIC

EXHIBIT PAGE

This is the Exhibit marked "Exhibit-1"
referred to in the Statutory Declaration of (Name of Declarant)
made on the day of 2023

*Please enclose certified true copy of Personal Identification Document

DATA PROTECTION NOTICE

This Data Protection Notice ("**Notice**") is to inform you of how ITA Singapore may use, collect, disclose or otherwise process your personal data or personal data of others which you provide to us.

1. The provision of personal data required by this form is mandatory, and any Contract between the Supplier and ITA Singapore is conditional on the provision to ITA Singapore of a duly completed and declared declaration in this form.
2. All personal data provided will be used by ITA Singapore for the purposes of verifying your identity, conducting background and due-diligence checks for procurement purposes, and entering into and performing the Contract with the Supplier.
3. ITA Singapore may disclose or transfer any or all personal data provided to the following categories of persons, organisations or any one of them (whether within or outside Singapore) from time to time for the purposes set out above:
 - a. internal and external auditing bodies of ITA Singapore;
 - b. legal advisers and other professional advisers engaged by ITA Singapore;
 - c. persons or organisations to whom ITA Singapore is under any obligations or requirements to disclose personal data by any laws, regulations or guidelines issued by regulatory or other authorities or law enforcement agency, or by any court or judicial body; and
 - d. persons or organisations to whom ITA Singapore is required to disclose personal data by any policies and measures implemented by ITA Singapore for prevention or detection of any unlawful activities or suspicious activities.
4. By making and delivering a declaration in this form to ITA Singapore, you are regarded to have agreed to the collection and use by ITA Singapore of the personal data provided for the purposes set out above.
5. You have the right to request access to and correction of your personal data. Any such request should be made in writing to ITA Singapore's Personal Data Protection Officer at privacy@ice.it.

Acknowledged and accepted:

Signature: _____
Name of Supplier:
Representative Name and Designation:



ITALIAN TRADE AGENCY

ATTACHMENT N. 3- CIG 9831592660 (one page)



To be inserted only inside the envelope ENVELOPE "C" – "ECONOMIC OFFER" do not insert any other documents inside of envelope "C".

Acceleration service for startup program in Singapore

CIG: 9831592660

Multiple bids will be cause for exclusion.

**Economic Offer Enter your bid in the box below:
(In number and letters)**

The offered bid price, all inclusive for each startup involved in the program and assigned by ITA (in person version of the program) is <i>*use exchange rate of May 16th (1 euro=1.4545 SGD)</i>	Numbers euro/sgd
	Letters

The offered bid price, all inclusive for each startup involved in the program and assigned by ITA (contingency digital only version) is <i>*use exchange rate of May 16th (1 euro=1.4545 SGD)</i>	Numbers euro/sgd
	Letters

Signature _____
Company _____
First and last name (legible) _____
Location _____
Date _____

*Personal data processing in accordance with Regulation (EU) 679/2016.
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