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Ministry of Foreign Affairs
and International Cooperation

ITCA
ITALIAN TRADE AGENCY



Meet ITALY at ISM



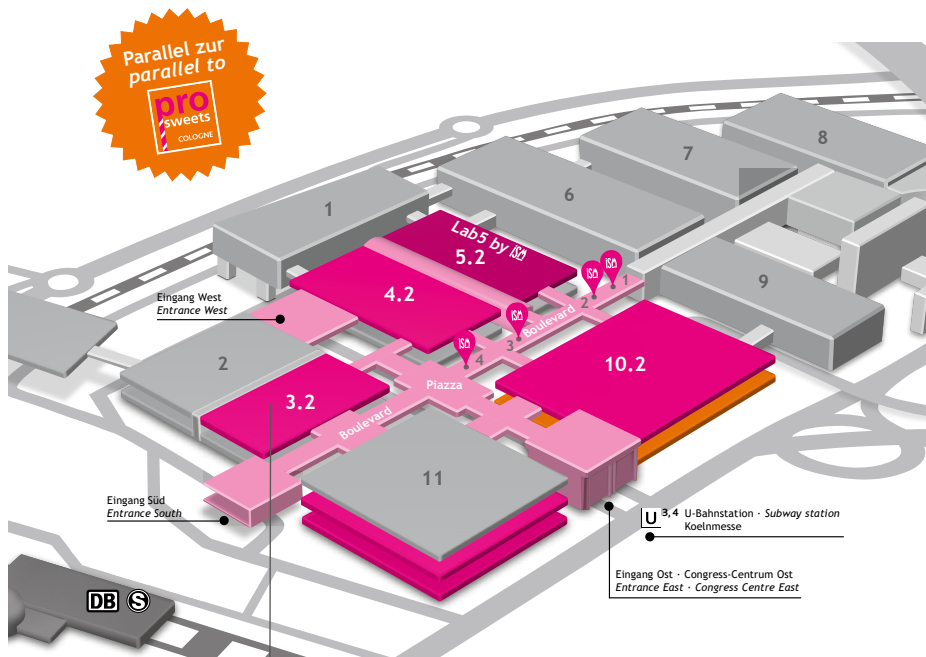
Cologne
28-31 January 2024

Hall 3.2
Stand C011-D018



ism-cologne.de · ism-cologne.com

KÖLN · COLOGNE, 28. - 31.01.2024
HALLENBELEGUNG · HALL ALLOCATION



HALL 3.2
STAND C011 - D018

ISM
 Die weltweit größte Messe für Süßwaren und Snacks
 The world's largest trade fair for sweets and snacks

Pro Sweets Cologne 2024
 Die internationale Zuliefermesse für die Süßwaren- und Snackindustrie
 The international supplier fair for the sweets and snacks industry

Lab5 by ISM
 · Finest Creations - hand crafted
 · Newcomer Area
 · New Product Showcase
 · Start-up Area
 · Trend Snacks
 · Instagram Point

- 1 Expert Stage
- 2 Sweet Trends
- 3 Gismo Square
- 4 Halal Market

Exhibitor Catalogue

Cologne, 28.-31.01.2024
 Hall 3.2, Stand C011 - D018

Exhibition grounds Messe Köln 02

Table of content 03

Welcome 04

The Italian Trade Agency – ICE 05

Italian Confectionery & Bakery Products..... 06

Stand plan 07

Exhibitors 08

Dear trade fair visitors,

As Director of the ITA in Germany, the Italian Trade Promotion Agency in Germany, I am pleased to welcome you to the ISM 2024 and the joint ITA stand in Cologne. The Italian exhibitors at our stand will present to international visitors their original Italian quality products, which are created using traditional recipes and production techniques. Here, every product is a true original – Made in Italy!

Our 15 exhibitors will this year present a highly diverse and innovative selection of products. These range from exquisite fruit delicacies with chocolate, sweet taralli, sweet creams, biscuits and Sardinian specialities to chocolate bars, pralines, bonbons, nougat, fruit bars, bakery products, panettone and gianduiotti.

At ISM 2024, the 15 Italian producers at the ITA joint stand will be exhibiting in Hall 3.2. at Stand C011-D018. Here you will have the opportunity to meet the Italian exhibitors, make new contacts and obtain further information. The Italian Trade Agency information desk you will find at stand C015.

The ITA team and the Italian exhibitors are looking forward to seeing you at the ISM 2024!



Francesco Alfonsi
Director



ITALIAN TRADE AGENCY

The ICE-Italian Trade Agency is the Italian government organization working to develop, facilitate and promote economic and commercial relationships abroad and marketing Italian goods and services internationally. It further promotes the “Made in Italy” image around the world and Italy itself as a destination for foreign investment.

The ICE-Italian Trade Agency operates under the authority and supervision of the Ministry of Foreign Affairs and International Cooperation (MAECI). Through its international presence, alongside the Italian diplomatic network, the ICE-Italian Trade Agency works together with business organizations and other public and private entities to offer coordinated support for businesses and Italian organizations involved in the globalization process.

From its Rome headquarters, with offices in Milan and around the world, the ICE-Italian Trade Agency provides information, assistance and promotion services to businesses and institutions, encouraging cooperation within the industrial, agricultural and agrifood sectors, distribution and tertiary businesses, to expand the presence of Italian companies on international markets. In order to support the Italian agricultural and food sector the ICE-Italian Trade Agency offers a wide range of initiatives worldwide, such as participation in trade fairs, presentations and bilateral workshops.

In Germany the ICE-Berlin office organizes many promotional events with Italian regions, provinces, manufacturers associations, chambers of commerce, private companies and collective pavilions in international trade fairs such as Fruit Logistica, ISM, Biofach, ProWein and Anuga.

Headquarters:

ICE – Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane
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German Office:

ICE – Italienische Agentur für Außenhandel
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Italian Confectionery & Bakery Products: Facts and Numbers

According to the Italian Food Union, Italy produced 121,879 tonnes of confectionery products worth 1,469.3 million euros in 2022, highlighting the sector's traditional export strength. Italian confectionery companies exported 73,416 tonnes worth 277.8 million euros. At a national level, per capita consumption is approximately 1.8 kg.

For chocolate products, Italian production reached 378,760 tonnes, for a total of 6,112 million euros. Over 415,212 tons were exported and per capita consumption exceeded 1.8 kg.

Ice cream production in Italy reached 177,560 tons, for a value of 1,867 million euros, with an increase in value of 10%. The total consumption for the year was 129,000 tonnes, equivalent to 2.18 kg per capita per year.

The extensive production of baked products (biscuits, crackers, rusks, snacks, cakes, brioches) in 2022 reached 1,319,329 tonnes, with a slight decrease of -0.3% compared to the previous year. In terms of value, the stock reached 6,809.1 million euros, recording a positive change of +7.9%.

German imports of Italian confectionery and bakery products

In 2022, Germany imported from Italy:

- sugar-based products** (not containing cocoa) such as sweets and chewing gum worth approximately 38.7 million euros (+1,77%);
- chocolate and other cocoa products** worth 203.7 million euros (+7,3%);
- bakery, pastry, and confectionery products** worth approximately 423.8 million euros (+6,7%).
- ice cream** worth approximately 45 million euros (+5,7%).

Considering these four product categories, in 2022 Germany imported Italian confectionery and bakery products worth approximately 711.2 million euros, an increase of 6.55% compared to the previous year.

Italy is the fourth largest exporter of the above-mentioned product categories (in value) in Germany, just behind Poland, Belgium and the Netherlands.

Hall 3.2

C-019 CAMPO D'ORO SRL	C-018A SCAPIGLIATI BISCOTTI DAL 1926
C-017A TERRE DI PUGLIA	C-016A RAFF SRL
C-017 SAGI	C-016 NERONOBILE SRL
C-015 ICE - ITALIAN TRADE AGENCY	C-014A FURLAN GOURMET
	C-014 I.T.A.N SNC F.LLI NARDONE
	C-012S BONTA' & SALUTE
C-013A CORILU	C-012 GRUPPO MILO
C-013 SOLO COSE BUONE	C-010A SCYAVURU SRL
C-011A CACAO CRUDO	C-010 MONVISO GROUP



BONTÀ & SALUTE @ D012s

Laerbiem Pharma srl
Via Togliatti 73/a
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www.bonta-salute.it

Since 2011, Laerbiem has been producing a wide range of products based on functional chocolate, including sugar-free chocolate, raw chocolate, chocolate bars enriched with Mediterranean herbal extracts, and chocolate bars containing probiotics. We are able to produce in contract manufacturing. We also have a wide range of ready to market products.

Sugar free bars, Sugar free snacks, Chocolate food supplements with vitamins and minerals, Chocolate enriched with probiotics, Beauty Chocolate, Chocolate with mediterranean botanicals extracts.



CAMPO D'ORO S.R.L. @ C-019

Campo D'oro Srl
Via V. Monti 8
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cd@campodoro.com
www.campodoro.com

For 35 years the Campo d'Oro company has been producing a vast line of preserves and food specialties that reflect the Sicilian culinary tradition. All raw materials are processed with traditional methods, and packaged with modern machinery, without any chemical additives or dyes in compliance with BRC GS, IFS Food, Fssc 22000, BIO, JAS, Kosher Siks, Halal, NoGmo, Vegan, Ecovadis, Carbon Neutral.

Sweet creams with pistachio, chocolate sweet cream, sweet creams with almonds, nougat and hazelnuts.



CACAO CRUDO @ C-011a

Cacao Crudo Srl
Via Prenestina Nuova 86
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www.cacaocrudo.it

CACAO CRUDO is a new way to produce and savour chocolate. To preserve the precious qualities of the cacao and the other ingredients we are constantly seeking new production methods and new ways to enjoy it. Cacao Crudo is the supply chain we want ! CACAO CRUDO is the first manufacturer of raw chocolate in Italy.

Chocolate Bars, Fruit Bars, Pralines, Stuffed Fruits, Spreadable Creams, othe chocolate and cacao products



CORILU @ C013a

Corilu Soc Coop Agricola
Località Fontanino Snc
15037 Lu e Cuccaro Monferrato AL
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Info@corilu.it
www.corilu.it

Corilu was founded in 1996 in Lu, a village of a thousand inhabitants in the heart of Monferrato. The gentle hills of Monferrato are the perfect place to grow hazelnuts: the mild slopes and sunny climate are an integral part of food and wine excellence. Today, Corilu cultivates and processes the most precious of Piedmont hazelnuts. We are farmers before being entrepreneurs!

Shelled Piedmont Hazelnuts, Roasted Piedmont Hazelnuts, Hazelnut Paste, Hazelnut Grains, Hazelnut Powder, Hazelnut spreads, etc



FURLAN GOURMET
@ D-014a

Sweet Club
Z.I. Aversa Nord Consorzio Impre.Co
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81032 Carinaro CE
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www.furlangourmet.it

3 decades of presence on the market have allowed us to develop the new original concept "Furlan Gourmet", a container of excellent made in Italy products. We group under a single brand the best that Italian craftsmanship can offer, collaborating with artisans who are the pride of Italian culinary art. Here we give life to flavours and creative concepts with the sole aim of improve our products.

Elenco di prodotti per il catalogo (max 300 caratteri spazi inclusi) Panettone, Dragees, Praline, Torrone, Macarons, Chocolate Bars.



GRUPPO MILO
@ D-012

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Gruppo Milo is a leading producer of fresh pasta, dry pasta, savoury snacks. We count on 3 production plants, each dedicated to a specific product family - for a total area of 20.000 sqm. We supply the main supermarket chains worldwide and our main strenghts are flexibility, product innovation and the latest production technologies. From the heart of Puglia to food-lovers all around the world.

Savoury bakery snacks, traditional bakery items, organic savoury snacks



I.T.A.N SNC F.LLI NARDONE
@ D-014

I.t.a.n Snc F.lli Nardone
Zona P.i.p. c. da Ilici Lotto 11
83030 Venticano AV
Campania

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nardone@nardone.it
www.nardone.it

Family run company that has been producing crumbly and soft nougat ince 1903, nougat with sponge spoge cake nougats soakedin liquer and covered in dark chocolate: " i pannardin"

Soft and crumbly nougats...chocolate



MONVISO GROUP
@ D-010

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www.monviso1936.it

Since 1936, Monviso's products have reflected tradition, experience and research. A leading manufacturer of high-quality and healthy bakery products, it continues to pursue its wellness-oriented inclination. Monviso produces the famous rusk BISCOTTO SALUTE, Chocolate coated toast, crackers, grissini (breadsticks), cream filled biscuits, Gluten Free biscuits, bruschette and croutons.

Rusk/Toasts - Gluten Free biscuits - Yeast free crackers - Crackers bruschette - Croutons - Grissini (breadsticks) - Cream Filled biscuits - Chocolate coated toasts.



NERONOBILE SRL
@ D-016

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Neronobile Coffee Group, is a leader in Private Label specialists, we could produce a variety of caps in personalized packaging with graphics, design and sort according to your needs. Our capsules are compatible with Nespresso, Dolce Gusto, Caffitaly, A Modo Mio, Espresso Point and ESE 44mm.

Compatible capsules with Nespresso, Dolce Gusto, A Modo Mio, Caffitaly.



SAGI
@ C-017

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www.sagisrl.org

Sagi, over the years, has diversified and expanded the range of its products and has launched on the market:

- Ciocofrutta (fruits covered with chocolate) A delicate layer of chocolate covering the best fruits carefully to create a delicious "moment of pleasure" to be enjoyed on any occasion.
- Evviva a series of delicious snacks always with an eye for calories.

CIOCOFRUTTA Linea bustine , Ciocofrutta Gourmet, Ciocofrutta Linea Cup, Ciocofrutta Linea asttucci, EVVIVA.



RAFF SRL
@ D-016a

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www.cuscinetticroccanti.com

RAFF srl was born in the heart of Sardinia, with the desire to let know the specialities of our island and it had become the connection between the modern world and the Sardinian tradition. Our products are inspired by the excellence of the Sardinian cuisine and they are revisited in a modern key, offering to the customer fast, tasty and genuine solutions. Cuscinetti Croccanti are thin, puffy and crunchy "small pillows" of bread, obtained only from the best 100% Sardinian semolina.

They come from the recipe of the carasau bread, the most representative product of the Sardinian tradition and they are characterized from lightness and an unique taste.



SCAPIGLIATI BISCOTTI DAL 1926
@ D-018a

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Scapigliati is a well-known producer of Cantuccini in Tuscany, founded in 1926 in Florence. Currently, the factory is led by the fourth generation. The aim that guides the work of Scapigliati is the pursuit of the best ingredients and the constant improvement of recipes. The company is specialized in the production of traditional Tuscan biscuits.

Traditional Tuscan biscuits: Cantuccini Toscani PGI almond, Chocolate Cantuccini, Orange Cantuccini and other flavors. Ricciarelli (soft almond pastry), Quaresimali, Brutti e Buoni. All biscuits are made without colorings or preservatives. BIO - organic Cantuccini.



SCYAVURU SRL
@ D-010a

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Scyavuru is an Italian manufacturing company which mainly produces Spreadable Creams, Topping, Sauces, Marmalades and Jams.

The company main goal is to satisfy every customer's needs providing them quality products for the preparation of delicious and tasty recipes. Our company is IFS and BRC and KOSHER and Halal certificated.

Spreadable Creams, Topping, Sauces, Marmalades and Jams.



TERRE DI PUGLIA
@ C-017a

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We manufacture taralli and snack



SOLO COSE BUONE
@ C-013

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Emilia-Romagna

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www.solocosebuone.it

In 2001 Soffritti's brothers begin their activity specialising in the production of bread and oven baked products in Ferrara. Despite the several difficulties caused by the earthquake and Covid 19, Solo Cose Buone keeps on growing, searching for innovative ideas to satisfy the Italian and foreign market.

Triangolosi in paper jars - tasty triangular snacks available in many different flavors open & taste - salty snacks with dipping sauce crackers and breadsticks in bag available in different flavors ciabattine in bowl multipack - packaging containing singular doses

ITALY at ISM



ITALIAN TRADE AGENCY

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