

Lagos 14/10/2024

Selection Notice n. 0103644/24 of 20/09/2024 (Verb. n.1)

CANDIDATES ADMITTED TO THE WRITTEN TESTS:

CANDIDATE NUMBER
JTA-001
JTA-002
JTA-003
JTA-004
JTA-005
JTA-006
JTA-007
JTA-008
JTA-009
JTA-010
JTA-011
JTA-012
JTA-013
JTA-014
JTA-015
JTA-016
JTA-017
JTA-018
JTA-019
JTA-020
JTA-021
JTA-022
JTA-023
JTA-024
JTA-026
JTA-027
JTA-028

The test will take place on **01/11/2024 at 09:00** in Lagos, Victoria Island. The address will be communicated in the coming days.

On the day of the exam, candidates must bring a valid identification document.

We invite the candidates to regularly visit the page <https://www.ice.it/en/group/667/job-openings>, where all information related to the selection will be published

The written test will consist of:

Written tests (up to 45 points):

It will consist of a multiple-choice and open-ended question test in English and Italian, designed to assess the candidates' knowledge as well as reasoning skills.

The test will focus on the following topics:

- **Macro-economic, market, and foreign trade data of Nigeria**
- **Macro-economic, market, and foreign trade data of Italy**
- **Main Italian private and public institutions supporting Italian companies in entering foreign markets** (i.e., ICE-Italian Trade Agency; Ministry of Foreign Affairs and International Cooperation - MAECI; SACE; SIMEST; Chambers of Commerce, etc.)
- **Main private and public sectors involved in import and export processes in Nigeria**
- **International trade and marketing strategies:** How to choose a target market; How to enter a new market (i.e., direct sales vs permanent presence); Contractual and technical topics in international trade (i.e., terms of delivery; terms of payments, etc.).

Candidates must score at least 27 points to be admitted to the subsequent phase (practical and interview).

SIGNED

La Commissione Giudicatrice