

 Business Mission  
to the UAE

April 14-16, 2019



ITALIA

LA BELLEZZA UNISCE LE PERSONE

BEAUTY CONNECTS PEOPLE

الجمال يجمع الناس



UNIONCAMERE

**Sunday April 14<sup>th</sup>**

**DUBAI**

During the day

**Arrival of the delegation**

*Transfer from the Dubai International Airport T3 to Grand Hyatt Hotel provided for the flights EK 100 and EK 102 both arriving at h. 19.20*

h.20.30

**Registration of Italian participants**

*Grand Hyatt Convention Center (Riyadh Street, Sheikh Rashid Road)  
Pre-function Area Baniyas Ballroom*

h.21.00

**Welcome Briefing**

*Grand Hyatt Center - Baniyas Ballroom 1*

Speakers:

- Fabrizio Lucentini, Director General for Internationalization and Trade Promotion - Ministry for Economic Development
- Gianpaolo Bruno, Trade Commissioner - Italian Trade Agency
- Alessandro Decio, CEO SACE
- Marcello Fondi, Deputy Commissioner of Italy for Expo 2020 Dubai
- Carlo Maria Ferro, President - Italian Trade Agency

**Monday April 15<sup>th</sup>**

**DUBAI**

h.8.30

**Registration of the Italian and UAE participants**

*Grand Hyatt Convention Center (Riyadh Street, Sheikh Rashid Road)  
Pre-function Area Baniyas Ballroom*

h.9.00-10.30

**Focus Sectors Roundtables**

- Infrastructure: *Baniyas Ballroom 3*
- Energy, Water, Environment: *Baniyas Ballroom 1*
- ICT: *Al Maeshah Room*

## **INFRASTRUCTURE**

### **UAE infrastructure development: current and future strategies and projects**

*Grand Hyatt Convention Center – Baniyas Ballroom 3*

#### **Co-chaired by:**

- **Muna Al Osaimi**, Director of Transportation and strategic planning  
Road and Transport Authority
- **Gaetano Vecchio**, Vice President of Italian International Contractors

#### **Topics:**

- Presentation of the opportunities in the EAU related to roads, airports, ports, railways and tourism projects
- Presentation of Italian technologies and projects:
  - Roberto Nassi, Head of Branch Dubai of MM
  - Manuel Giros, Vice President Middle East Railway of Ansaldo STS\*
  - Silvia Rossi, Manager at Clust-ER Build
- The support of SACE (Italian ECA) in the UAE  
Federica Pocek, Senior Relationship Manager
- Presentation of the Italian Special Economic Zones  
Pietro Spirito, President of Naples Special Economic Zones
- Debate between Italian and EAU Companies and conclusions

## **ENERGY-WATER-ENVIRONMENT**

### **Opportunities and challenges for strategic partnerships with Italian companies in the evolving**

#### **UAE energy sector**

*Grand Hyatt Convention Center – Baniyas Ballroom 1*

#### **Co-chaired by:**

- **Waleed Salman**, Executive Vice President of Business Development & Excellence  
(Dubai Electricity & Water Authority)
- **Gabriele Scicolone**, President of OICE (Italian Engineering Association)

#### **Topics:**

- Presentation of the opportunities in the UAE related to (UAE Speakers):
  - Energy efficiency
  - Circular economy
  - Renewable energies
  - Smart grid
- Presentation of Italian technologies and projects
  - Matteo Codazzi, CEO of CESI
  - Giuseppe D'Alessandro, Director Eemax Engineering
  - Carlo Vergano, Project Manager ROWS UAE Pavillon Duplomat
  - Massimiano Tellini, Head Circular Economy Intesa Sanpaolo
  - Roberto Zanino, Dep. Energy Politecnico Torino
- The support of SACE (Italian ECA) in the UAE  
Maurizio D'Andria, Head of SACE Dubai
- Debate between Italian and EAU Companies and conclusions

**ICT**

**UAE future agenda for digital transformation and smart cities**

*Grand Hyatt Hotel – Al Maeshah room*

**Co-chaired by:**

- **H.E. Khalfan Belhouf** , Chief Executive Dubai Future Foundation
- **Matteo Zoppas**, President of Confindustria Veneto

**Topics:**

Presentation of the opportunities in the EAU related to (EAU Speakers):

- ICT
- Artificial Intellingence
- Cybersecurity
- Smart cities
  
- Presentation of Italian technologies and projects
  - Giorgio Metta, Vice Scientific Director, iCub Facility Director  
Italian Institute of Technology
  - Valeria Sandei, CEO Almawave an Almagiva Company
  - Federico Cornagliotto, Partner AizoOn Technology Consulting
  - Riccardo Monti, Executive Director Triboo
  
- Debate between Italian and EAU Companies
  
- Conclusions by the co-chairmen

h.10.30-11.00

Coffee Break

*Grand Hyatt Convention Center – Pre-function Area Baniyas Ballroom*

h.11.00-12.30

**UAE-Italy Business Forum**

*Grand Hyatt Convention Center – Baniyas Ballroom 2*

**UAE-Italy Business Forum**

*Grand Hyatt Convention Center – Baniyas Ballroom 2*

**11.00 -11.20** **MC Gianpaolo Bruno – Italian Trade Commissioner to the UAE, Oman & Pakistan**  
**Welcome address**

***H.E. Sultan Bin Saeed Al Mansouri***  
Minister of Economy, United Arab Emirates

***Hon. Luigi Di Maio***  
Deputy Prime Minister and Minister of Economic Development, Italy

**11.20-11.30** **Dubai Economy Presentation**  
**Hamad Buamim**, President & CEO of Dubai Chamber of Commerce & Industry

**11.30-11.40** **Output of the Sectorial Roundtables**  
**Gaetano Vecchio**, Italian Co-chairman of the Infrastructure Roundtable  
**Waleed Salman**, Co-Chairman of the Energy Water Environment Roundtable  
**Matteo Zoppas**, Italian Co-Chairman of the ICT Roundtable

**11.40-12.15** **How to strengthen the economic cooperation between UAE and Italy**  
**Marcella Panucci**, Director General of Confindustria  
**Humaid Mohamed Ben Salem**, Secretary General of the Federation of UAE Chambers of Commerce & Industry  
**Carlo Maria Ferro**, President of Italian Trade Agency  
**Marwan Al Sarkal**, CEO, Sharjah Investment and Development Authority (Shurooq)  
**Giuseppe Mazzarella**, Vice President of Confartigianato  
**Abdul Baset Al Janahi**, CEO, M. Bin Rashid Establishment for SME  
**Roberta Datteri**, Vice President CNA  
**Mouza Obeid Al Naseri**, Acting CEO, Khalifa Fund for Enterprise Development-Abu Dhabi  
**Guido Rosa** Chairman of International Affairs Committee ABI

**12.15 – 12.30** **Conclusion and MOUs Signature Ceremony**  
- MOU Italian Ministry of Economic Development and UAE Ministry of Economy  
- MOU Sace – Ethiad Credit Insurance  
- MOU Joint Italian Arab Chamber of Commerce and Ethiad Credit Insurance

h.12.30-13.15 **Buffet Lunch**  
*Grand Hyatt Convention Center – Show Kitchen Area*  
h.13.15-16.30 **Site visits and meetings in parallel**

**Transfers for all visits with departure from  
Grand Hyatt Hotel - Convention Centre Area**

h. 12.45	Transfer to <b>DEWA</b> and following to <b>Mohamed bin Rashid Al Maktoum SOLAR PARK</b> (Water/Energy/Environment sectors)
h. 13.15	Transfer to <b>Sharjah</b> (Infrastructure Sector)
h. 13.15	Transfer to <b>Jafza and Meeting with DP World</b> (multisectorial)
h. 13.00	Transfer to <b>Al Rawabi Dairy Company &amp; Farm</b> (Agro-industry)
h.13.30	<b><u>HEALTH SECTOR Visits</u></b> Transfert to : <b>Dubai Health Authority</b> <b>Valiant Clinic</b>
h. 14.15	Transfer to <b>Dubai Future Accelerator</b> (ICT sector)

Following Return to Grand Hyatt Hotel

h.15.00 Presentation of **EXPO 2020 Dubai – Procurement**  
*Grand Hyatt Convention Center – Baniyas Ballroom 1*

h. 18.45 *Transfer to Palazzo Versace*  
*(departure from Convention Center Area - Grand Hyatt Hotel)*

h.19.30 **Dinner at the Italian Soirée**  
*Palazzo Versace (Jaddaf Waterfront)*

*Following* *Transfer to Grand Hyatt Hotel*

**Tuesday April 16<sup>th</sup>** **DUBAI - ABU DHABI - SHARJAH**

Morning **Sites visits and meetings in parallel**

**Transfers for all visits with departure from  
Grand Hyatt Hotel - Convention Centre Area**

h. 07.30	Transfer to <b>Marjan Island</b> (Infrastructure sector)
h. 08.15	Transfer to <b>Dubai Science Park</b> following <b>International Center for Biosaline Agriculture</b> (Agro-industry)
h. 08.30	Transfer to <b>Ajman Hospital</b> (Health sector) Lunch with Italian Doctors in Dubai – Grand Hyatt Hotel
h. 09.15	Transfer to <b>RTA</b> (Infrastructure and Transport sector)
h.09.00	Transfer to <b>EXPO 2020 Dubai site</b>
h. 10.30	<b>Transfer to ABU DHABI</b> Visit to <b>IRENA</b> with Buffet Lunch (Energy-Water-Environment) <i>Following</i> Visit to <b>MASDAR city</b> - Abu Dhabi (Energy-Environment)
h. 16.30 / h. 17.00	Departure from Abu Dhabi to Grand Hyatt Hotel in Dubai

Free Evening

**Wednesday April 17<sup>th</sup>** **DUBAI**

During the day **Departure of the delegation**

h. 06.30 *Transfer from Grand Hyatt Hotel to Dubai International airport T3*  
*provided for the following flights*

- *EK 135 h.09.05*
- *EK 97 h. 09.10*
- *EK 205 h.09.45*

h.13.15 *Transfer for the flight EK 95 h. 15.45*

\*To be defined