



## Company profile

More than 60 years ago, Montalbano Agricola Alimentare Toscana S.p.A was founded thanks to the hard work, passionate dedication and strong commitment of some Tuscan farmers working in the olive oil field. These same core values have led the company to become one of the main leaders on today's regional and national olive oil scene as part of the Oleificio Cooperativo Montalbano, a cooperative producing extra virgin olive oil in Vinci, the renowned birthplace of the genius Leonardo da Vinci. The medieval town of Vinci is situated in the fascinating area of the Montalbano hills - from which our company takes its name - a terroir always devoted to the art of olive growing. Its production site is therefore located in the heart of the Tuscan PGI extra virgin olive oil production area. In fact, the farmers of our associated agricultural cooperatives adopt a traditional type of cultivation, growing olive tree varieties typical of Tuscany according to production guidelines regulated by the Toscano IGP Consortium.

At present, our company is one of the leading producers and packers of Toscano IGP extra virgin olive oil at regional and national level, as well as packing other high quality extra virgin olive oils, which are thoroughly selected in the oil mills with which we collaborate in the Italian regions with the highest olive growing vocation, such as Puglia, Sicily and Calabria.

We market our products through our own brands *Terre Nostre* and *Il Genio*, as well as through the exclusive private brands of our customers, who operate both in Italy and abroad. In fact, our company works with some of the most renowned operators in the retail sector, both national (e.g., Coop Italia, Conad) and international, such as Metro, Aldi, SOK, Axfood, Globus, Comercial Mexicana.... In this last year, our market presence is gradually expanding on some major e-commerce platforms such as Ocado (UK) and Rakuten (Japan).

The company's expansion into numerous foreign markets has led it over time to acquire the most important certifications recognised worldwide, in order to guarantee the safety, reliability, traceability and excellent quality of our oils. These include:

- ✓ IFS certification (higher quality level)
- ✓ BRC certification (AA+ grade)
- ✓ Accreditation of Italian CCPB for organic products (EC Reg. 834/2007)
- ✓ AEO certificate

Our modern and efficient storage and packaging facilities, our direct relationship with production and the presence of an in-house analysis laboratory and tasting room allow us to provide an excellent service in terms of product quality and safety, as well as efficiency, considering that our company packaged an average of more than 15.000.000 litres of olive oil in the last years. In addition, the commitment, fairness and transparency towards our customers, the close cooperation with our suppliers, a reliable logistics and a collaborative, professional and highly functional corporate culture make our company an excellent business partner. All these factors make us stand out not only for the high quality of our products but also for the dedication that accompanies our work, day by day.

For more information, please visit our website: <https://www.oliomontalbano.it>

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