

## **SERVE STRATEGY**

## BEPI TOSOLINI

MASTRO DISTILLATORE IN UDINE

Situated in the northeast of Italy, Friuli is one of the country's smallest regions. BEPI TOSOLINI DISTILLERY was founded in 1943 during World War II when Bepi decided to continue his natural and simple family tradition of grappa production and create his first distillery. Giovanni, his son, is following his father's footsteps, with the same philosophy and production style. Respect, good will and honesty helped Bepi grow the dream of a big family and today his grandchildren Bepi,

Bruno and Lisa work together in the distillery to preserve the traditions of this old and ancient, unwritten story.



TOSOLINI FAMILY
The entire family behind all
the operations for premium
quality



MICRO DISTILLERY

Quality against quantity
with small productions
and limited editions



NATURAL WATER
The pureness of the Friulian
Alps water



SMALL BATCH 100% artisanal steam distillation in small alembics, manually operated



A NATURAL SHOT

0% colourings

0% artificial aromas

0% preservatives



100%
HANDCRAFTED
GRAPE SPIRIT
Premium distillate from
grapes used in all our
distillates and liqueurs



THE CELLAR

100% natural aging process under permanent control by the State Authorities

### TIME FRAMES FOR ARTISANAL DISTILLATION

"FROM THE VINEYARD TO THE BOTTLE, AN EXCELLENT DISTILLATE IS THE RESULT OF OVER 2 YEARS' ARTISANAL WORK"



**DISTILLATION** 

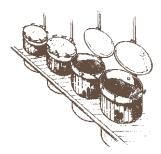
**HARVEST** 

**PRESSING** 

**VINEYARD** 

1. VINEYARD

6 months to obtain ripe grapes



**5. DISTILLATION** 

2 hours to obtain the alcoholic vapours in the artisanal Friulian hand-operated pot stills



FERMENTATION

2. GRAPES

2 months of harvesting



6. CUT

2 hours during which the Master Distiller separates "The Head, the Heart and the Tail" of the distillate



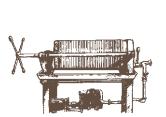
**FILTERING** 

**AGEING** 

CUT

3. PRESSING

4 hours of gentle pressing to maintain the pomace moist



7. FILTERING

Grappa is freezed at -18°C for 24 hours and then filtered to obtain a distillate free of impurities



4. POMACE

In 5 days, the pomace ferments and its sugar is transformed into alcohol ready for distillation



8. AGEING

12-18 months ageing in barriques or stainless steel tanks



### HANDCRAFTED LIQUEURS

1. TOP-QUALITY INGREDIENTS

100% artisanal infusion in small steel tanks. Each fruit, herb, spice or citrus fruit is selected to obtain the best quality and the best aromatic properties.

### 2. ARTISANAL DISTILLATION

Manual distillation in ancient botanical stills, dated 1955, have always preserved the precious aromas and value of the primary ingredients. Most of the liqueurs are produced with Tosilini's own Eaux di Vie as an authentical Italian base.



### 3. HANDCRAFTED

All the production is carried out
with manual operations to guarantee
the quality and genuinity of
our liqueurs: small batches, hand
bottling and a slow production
rhythm that follows seasons in
harmony with nature.



### THE FAMILY





700 cc





700 cc



700 cc







700 cc



700 cc



700 cc



700 cc





700 cc















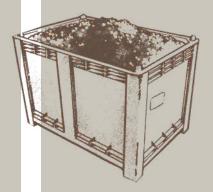


# **GRAPPA**



15 ml Bepi Tosolini Grappa Agricola, chilled 1 scoop lemon sorbet, slightly softened 100 ml prosecco, chilled

- 1. Spoon the lemon sorbet into a cocktail shaker.
- 2. Gently stir the sorbet with a fork or small whisk until it becomes smooth.
- 3. Add the well-chilled prosecco and Grappa to the shaker.
  - 4. Stir again to combine all the ingredients.
    - 5. Pour the mixture into a flute
    - 6. Garnish with a lime twist.



45 ml Bepi Tosolini Grappa Moscato
22.5 ml freshly squeezed lemon juice
15 ml Honey mix (3 parts honey to 1 part water)
15 ml Chamomile liqueur
10 ml Egg white or acquafaba

### **METHOD**

- 1. Add all the ingredients into a cocktail shaker without ice.
  - 2. Dry shake for 10-15 seconds.
- 3. Open the shaker, add ice and shake again until the cocktail is well chilled.
  - 4. Strain the cocktail into a chilled coupé
- 5. Garnish with lemon peel and two white grapes speared on a cocktail pick.

### Don't have **Chamomile Liqueur? Make your own!**

3 grams (about 1 1/2 teaspoons) dried chamomile flowers or tea 240 ml vodka 2 large strips of lemon zest 30 ml honey

Add all ingredients together in a pint jar (or larger if you are multiplying the batch). Close the jar tightly and shake well. Allow to infuse for about 3-4 weeks.

Strain and filter!





40ml Grappa Moscato Tosolini 40ml soda water 20ml fresh lime juice 2 tbsp brown sugar Mint (to taste)



- 1. .Crush the mint, lime juice and brown sugar in the bottom of a tall glass to extract the essences.
  - 2. Add the ice, soda water and Grappa Moscato.
    - 3. Garnish with the sprig of mint and serve.



50ml Bepi Tosolini Grappa Smoked 10ml Sugar Syrup 4 dashes Angostura Bitters

- 1. Stir Bepi Tosolini Grappa Smoked, sugar syrup and angostura bitters for 20 seconds with ice
  - 2. Strain into a rocks glass
  - 3. Garnish with an orange twist
- 4. Garnish with orange candied slice



## LIQUEURS

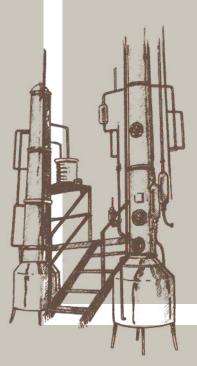


45ml Bepi Tosolini Amaretto Salizá 20ml Lemon Juice 15ml simple syrup Half egg white



- 1. Add Amaretto, lemon juice, simple syrup and egg white to a shaker and dry-shake ( no ice) for 15 seconds.
  - 2. Add ice and shake again until well chilled.
    - 3. Strain into a rocks glass over fresh ice
      - 4. Garnish with a dried orange slice.

40ml Bepi Tosolini Grappa I Legni Barrel-Aged 20ml Bepi Tosolini Expre Coffee Liqueur 10ml simple syrup 30ml espresso coffee



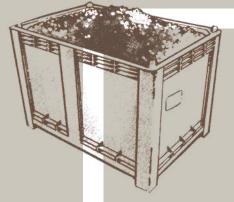
- 1. Mix the ice with the Grappa, Expre Coffee Liqueur and simple syrup in a shaker & shake.
- 2. Filter and pour into a martini glass.
- 3. Add the siphoned coffee foam and decorate with the coffee powder and coffee beans.
  - 4. Garnish with coffee beans and powder siphoned coffee foam.





35ml Bepi Tosolini Expre Coffee Liqueur 30ml cream 10 sugar syrup 90 ml espresso coffee

- 1. Pour the Expre Coffee Liqueur into a warm glass with the hot coffee espresso and the sugar syrup, stir.
- 2. Top with a collar of the whipped heavy cream by pouring gently over back of spoon.



50ml Bepi Tosolini Dolce Vita Aperitivo 75ml Prosecco 25ml Soda Water

- 1. Pour ingredients into a glass over ice
- 2. Stir & Garnish with an orange wheel







25ml Bepi Tosolini Limoncello 150ml Prosecco

- 1. Pour the Limoncello in a champagne glass and top with Prosecco.
- 2. Garnish with a slice of lemon and a leaf of basil.

30ml Bepi Tosolini Fragola Liqueur 20ml Vodka 15ml Lime juice Ginger Beer

- 1. Pour the Fragola, vodka and lime juice into a mug, add ice cubes and top with Ginger beer.
  - 2. Stir to combine.
- 3. Drop a lime wedge into the mug for garnish





50ml Bepi Tosolini Amaro 150ml Lemonade or Ginger Beer

### **METHOD**

 Pour over ice into a low tumbler
 Garnish with mint leaves, lime slices and pieces of strawberry.

**Perfect for sharing pitchers!** 







25ml Bepi Tosolini Amaro Tonic water

- 1. Pour ice into a low tumbler to cool it and then discard.
- 2. Add fresh ice to the glass, pour the Amaro Tosolini and fill to top with tonic water.
- 3. Stir and complete with a slice of orange.





45ml Amaro Tosolini 20 ml Lemon Juice 15ml simple syrup Half egg white



- 1. Add Amaro Tosolini, lemon juice, simple syrup and egg white to a shaker and dryshake (no ice) for 15 seconds.
- 2. Add ice and shake again until well chilled.
  - 3. Strain into a rocks glass over fresh ice
- 4. Garnish with a dried orange slice and a candied cherry

25ml Bepi Tosolini Gin T 25ml Bepi Tosolini Amaro 25ml Red vermouth

- 1. Chill a rocks glass with ice and then discard.
- 2. Stir ingredients in a mixing jar over ice.
- 3. Strain into the rocks glass and garnish with an orange slice.





20 ml cucumber vodka 40 ml Amaro Tosolini 40 ml Lemon Soda



### **METHOD**

pour on ice into a low Tumbler, stir and garnish with mint leaves, lime slices and pieces of strawberry.

## ACQUAVITE D'UVA MOST



45 ml Most acquavite d'uva 20 ml Lime juice 15 ml simple syrup One egg white



- 1. Add Most acquavite d'uva, lime juice, simple syrup and egg white to a shaker and dry-shake (no ice) for 15 seconds.
  - 2. Add ice and shake again until well chilled.
- 3. Strain into a sour glass and add mint leaf to garnish.









Berlin Bar Convent BERLINO







## **BEPI TOSOLINI**

MASTRO DISTILLATORE IN UDINE

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