



Revolutionize
Your Way
Of Viewing



COMPANY PROFILE

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MESSAGE FROM LUCA RICCARDI

FOUNDER & CEO - TECNOMED ITALIA

“Flexibility, innovation and development are our key words, which guide our daily commitment.

We are driven by the continuous search for the satisfaction of your expectations, adopting meticulous attention to detail and offering solutions that we can propose or design together. At every stage of our work, we aim to exceed your expectations, providing solutions that reflect the excellence and dedication that are at the heart of our corporate mission.

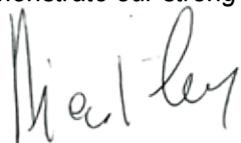
Our adventure in a new ecosystem of Medtech products such as the FALKO System begins with curiosity and the goal of providing added value to medical professionals.

The transformation of this commitment into innovative solutions is the driving force of our research and development.

It is also essential to actively collaborate with universities and renowned scientific research societies.

Being innovative means transforming all this into commercial equipment and systems. Tecnomed Italia Srl not only develops innovative medical devices, but also produces them with attention to the quality of the materials.

*Our numbers, such as **the 5% share of sales reinvested annually in research and development** and the number of patents applied for each year, demonstrate our strong commitment to innovation.”*



Partnering up with Tecnomed Italia as a reseller is the best way to stand out in today's highly competitive technology market and grow your business.



ABOUT US

Tecnomed Italia was founded as a technical service in 1999, to develop later into an importer and become what it is today: a company focusing mainly on manufacturing.

This is the business core, a journey that began in 2013 and has enabled it to be recognised in the market as a “quality maker” and as a “designer of exclusive, patented solutions for the doctors of the future”. These include the Handy Surgery range, a line of surgical room equipment made entirely of stainless steel, the SKUDO aerosol equipment, and FALKO, the first augmented and enhanced reality multimedia system within everyone’s reach.

Thanks to this new invention, Tecnomed has received three prestigious nominations. FALKO was shortlisted at the “Dental Industry Awards 2022” as “High-Tech Launch of the Year” and “Product or Innovation of the Year”. The first Italian company to achieve this goal. In addition, FALKO won the “2022 GOOD DESIGN® Awards in Chicago”, the world’s most prestigious, recognised and oldest design awards programme, and was selected as a finalist in the Med-Tech Innovation Awards 2023.

Tecnomed Italia is focusing more and more on in-house production and Made in Italy quality. This enables the company to offer its customers innovative, customised, durable solutions at the right price. The aim is to create unique products, tailor-made with and for medical professionals, listening to their needs, to improve the level and quality of their work.

Our Made in Italy production is a testament to our commitment to excellence. Every phase, from design to quality control, takes place in our modern facilities in Italy. This not only guarantees high-quality products but also promotes Italian craftsmanship and tradition, strengthening our commitment to the national manufacturing industry.

OUR VISION

We seek to contribute significantly to the evolution of the medical technology sector, focusing on constant innovation aimed at improving health on a global scale. We aspire to become a reliable partner, inspiring positive transformations in access to care and the management of health challenges. Our vision is to be recognized for creating advanced solutions that respond effectively to the needs of the medical community and patients, promoting a future in which health is accessible, personalized and sustainable for all.

OUR MISSION

Our mission is driven by the will to transform health care through innovation. We are committed to developing and providing advanced and reliable medical solutions, focusing on our customers' satisfaction and people's well-being. With dedication and passion, we pursue excellence to contribute to the advancement of the medical industry, providing tools and services that improve quality of life and promote health globally.



TEAM MEMBER

A united, dynamic and proactive team is essential to open up new horizons. In a collaborative and positive work environment, synergy among team members becomes the key to facing challenges and achieving new goals.



Our commitment is to ensure the full professional fulfilment of those who work with us, whether they are partners, customers or end consumers.

We aim to enhance everyone's work, improving everyone's quality of life. In this way, we promote a people-centred approach, building strong relationships and supporting the professional development of those with whom we interact. We believe this commitment is critical to building lasting relationships and positively contributing to individual and collective well-being.

OUR VALUES

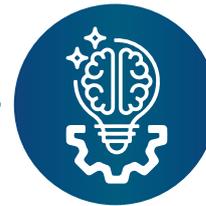
PEOPLE ARE
THE HEART
OF THE COMPANY

Tecnomed Italia stands out on the international scene for the production of cutting-edge medical devices, combining Italian craftsmanship with technological innovation. Product quality and attention to detail characterise every phase of the production process.



ITALIAN SPIRIT

For us, Made in Italy is synonymous with quality, high specialisation, differentiation and style. Handcrafted detail, cutting edge medical device.



INNOVATION

Constantly innovate to find new solutions to your requests, and seek maximum production reliability thanks to the optimisation of our processes



COMPLIANCE

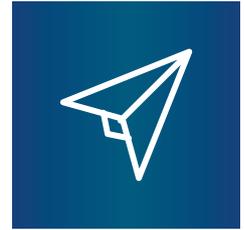
Tecnomed Italia is organised to guarantee the conformity of its products with statutory, qualitative and regulatory requirements. Our dedication to ensuring compliance reflects our commitment to safety, reliability and quality in all our offers.



QUALITY

We ensure and guarantee total quality in all processes. We follow international standards and apply strict internal methods, developed through the know-how accumulated in over 20 years of experience.

OUR ORIGINS



1991 ←

Tecnomed Service was born, which carries out customer service, repair and consultancy activities.



2000 ←

Development of the first dental trolleys dedicated to veterinary dentistry.



2004 ←

The first innovative ideas take shape and new solutions are developed to simplify the work of dentists.



2010 ←

PRETTY & KIDS: marketing of the first dental units designed specifically for children.



2013 ←

OVER was born, the first Tecnomed Italia top-of-the-range dental unit, designed and manufactured entirely in Italy.



2015 ←

HANDY SURGERY was born, the first professional medical line designed to meet the needs of the outpatient clinic and outpatient surgical rooms.



We listen to our customers, understand their unique requirements, and strive to surpass their expectations. Our customers' satisfaction is what drives us to become better and better!



2018 ←

STERINOX, the sterilization line designed to guarantee maximum professionalism and hygiene, takes shape.



2019 ←

The HANDY SURGERY family is extended with two new lines: SOFT LINE and CLASSIC LINE.



2020 ←

The pandemic creates new challenges, with these premises Skudo was born, a non-invasive aerosol protection system



2022 ←

The FALKO head-mounted display and the entire product line for managing multimedia flows are launched



2024 ←

FALKO grows up and becomes 3D



2025 ←

WORK IN PROGRESS

OUR ESSENCE

The satisfaction of professional doctors who use Tecnomed Italia products grows over time, also thanks to the availability and professionalism of our after-sales service. We actively support the assistance service of our distributors and we are proud of the efficiency and size of our spare parts warehouse. We guarantee the supply of spare parts even after 20 years, ensuring that the devices can be maintained and repaired for their entire service life. This commitment testifies to our constant dedication to the satisfaction and trust of our customers in the long term.



DOCTORS

Over 2,300 customers located all over the world who recognise Tecnomed Italia as a reliable partner.



PARTNERS

A network of partners characterised by long-lasting business relationships, based on a common vision and supported with the utmost commitment and mutual respect.



IN-STOCK PRODUCTS

Over 8500 products ready for delivery. Reduced wait time thanks to our large warehouse.



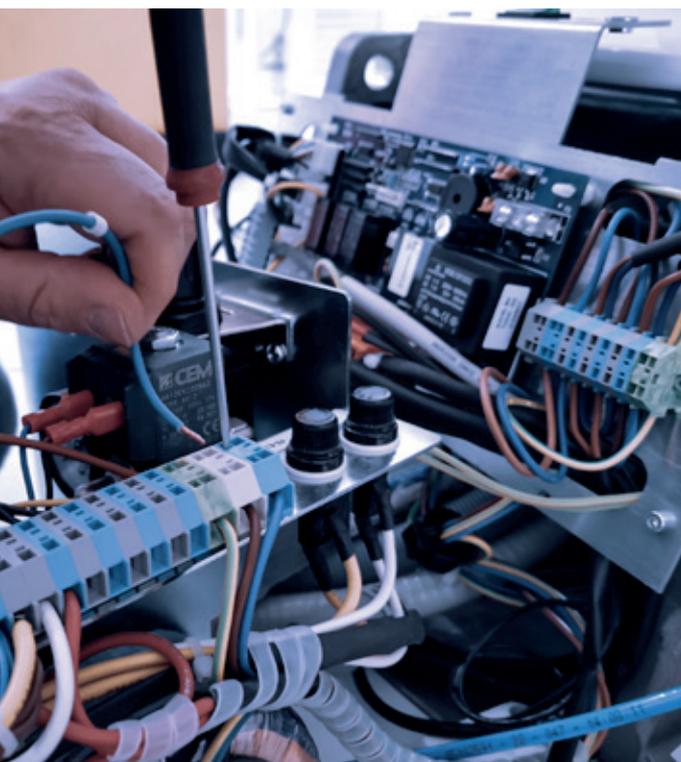
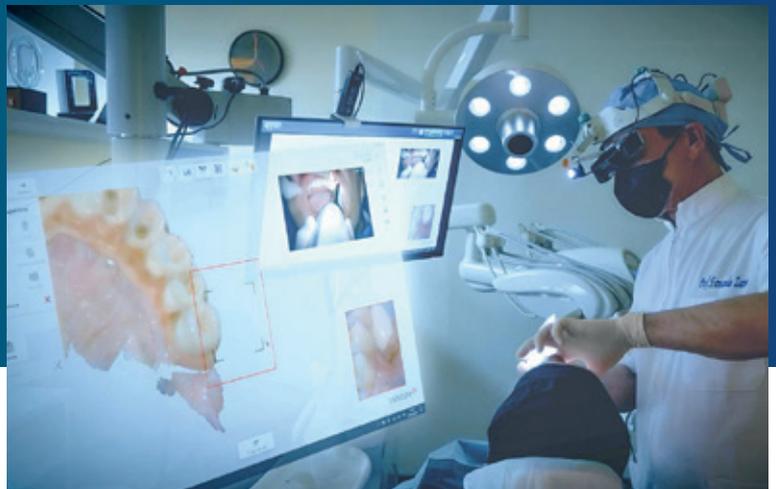
PRODUCTS SOLD

Over 200,000 products sold worldwide to date thanks to the wide selection of items.



Partnering up with Tecnomed Italia as a reseller is the best way to stand out in today's highly competitive technology market and grow your business.

Active collaboration with the national and international health system, together with industrial and academic partners, is aimed at promoting the sharing of knowledge and stimulating the evolution of MedTech solutions. These synergies allow us to stay constantly updated on the latest scientific findings and to adapt promptly to the changing needs of the sector. Through this shared commitment, we contribute to the advancement of medical technology, ensuring a positive impact on medical practices and the overall quality of health care.



PRODUCTION MODEL

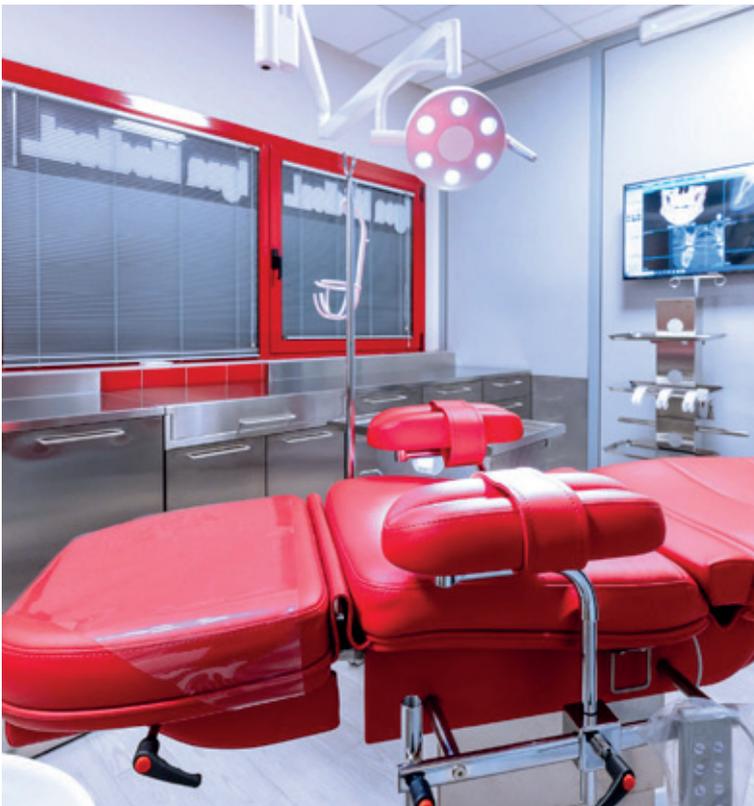
Tecnomed Italia Srl's production model is characterized by its constant commitment to the production of high quality medical devices, superior performance and customization, consolidating its position of excellence in the "Made in Italy" sector. Based on many years of experience, production flexibility is at the heart of this methodology, allowing rapid adaptability to market dynamics and preserving the Italian artisan tradition. The continuous search for innovation leads the company towards advanced solutions, while the optimisation of processes ensures operational efficiency and high quality standards. This synergy positions Tecnomed Italia as a leader, offering distinctive products that face the challenges of operating rooms with quality and innovation.

OUR PRODUCTION

We offer a wide range of in-house designed and engineered MedTech solutions, ranging from medical imaging devices to integrated surgical rooms.

Our leadership in producing innovative medical technologies translates into greater clinical accuracy, enabling healthcare professionals to provide high-quality care to their patients.

We are committed to constantly pushing the boundaries of innovation to contribute to the progress of medicine and improve the effectiveness of medical practices.



HANDY SURGERY INOX LINE

HANDY SURGERY - Inox Line is the surgery line made entirely of stainless steel. It has been designed with an emphasis on flexibility, quality and durability of materials and electronic components, all of which are made entirely in Italy. Modular and “transformable”, this line can be adapted and configured to the specific needs of the surgeon or type of surgery. Particularly suitable for dental practices, multidisciplinary clinics and hospitals. It can be easily sanitised, an essential feature for maintaining a sterile and safe surgical environment for patients.



HANDY SURGERY SOFT LINE

HANDY SURGERY - Soft Line - is the line 100% on wheels. It is designed to guarantee maximum clinical performance for those practising conservative dentistry as well as implantology and endodontics. Modular and configurable, this Line provides a functional and cosy environment for both practitioner and patient. Like its “big sister” in stainless steel, the Soft line is also characterised by the quality and durability of its materials and electronic components, all of which are manufactured entirely in Italy. Seeing is believing.

OVER DENTAL UNIT

The OVER dental unit, made entirely in Italy, is widely recognised and appreciated for its robustness, hygiene and exceptional value for money. It is an ideal choice for a wide range of general dentistry procedures as well as dental hygiene and prophylaxis activities. This workstation is ergonomically designed to ensure maximum comfort during operations performed by one or two dental professionals. Thanks to its optimal ratio of purchase cost to maintenance costs, the OVER dental unit is a highly profitable investment for dental practitioners.





OPERATING LIGHTS

Esacam is the medical operating light with a full HD camera that combines functional design with state-of-the-art technology to propel your work into the future. This lamp is able to provide the right amount of light for each treatment, using a cross-beam system of 6 LED light beams to perfectly cover a 100×200 mm spot.

The body incorporates a full HD camera with 30X zoom and autofocus to allow you to see even the most microscopic details. It is available in multiple installation types.

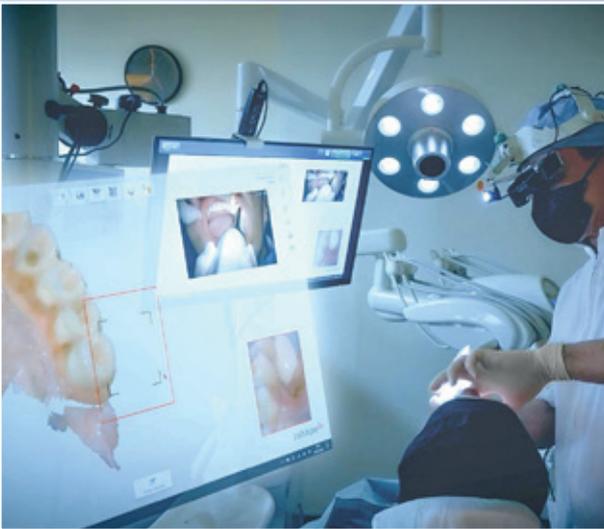
STERILISATION ROOM

The STERINOX sterilisation line from Tecnomed Italia has been carefully designed to provide an environment of maximum professionalism and hygiene. Its ease of sanitisation is crucial to maintaining an impeccably sterile and safe medical space.

The STERINOX line is fully modular to suit specific space requirements and also boasts an innovative integrated LED lighting system. This lighting is strategically placed behind a steel rail to avoid any direct glare from the operator and is angled at 45°, eliminating any possibility of indirect glare or unwanted reflections.



FALKO 3D SYSTEM



Healthcare is evolving through digital innovation, enhancing diagnostics, treatment planning, and precision care. The FALKO 3D System, an advanced Italian technology, revolutionizes clinical workflows by integrating imaging, mixed reality, and telementoring. Its open architecture seamlessly connects with medical imaging systems, including 3D scanners, Cone Beam CT, and surgical navigation platforms, ensuring greater accuracy and efficiency. The dual-headset configuration enhances surgical collaboration, enabling real-time shared 3D views between surgeons and assistants. Beyond surgery, FALKO 3D transforms medical education, offering immersive learning and remote mentoring for future professionals. Recognized by global institutions, including the iNovo Awards and GOOD DESIGN Award, it represents a breakthrough in digital healthcare. By embracing this innovation, clinics, hospitals, and universities invest in a future where technology enhances precision, efficiency, and patient care, setting new standards in modern medicine.



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DOCTOR REVIEWS



DR. TEOLINDO ALESSANDRI

ODONTOLOGIST- Umbria Dental Clinic

"Tecnomed Italia was the company that first and impeccably responded to the needs of the practitioners of dentistry. The Handy Surgery line is an example of innovation and technology that fully meets all the needs I face in my practice on a daily basis; from complex software-assisted implant surgery to sinus surgery, as well as all other periodontal surgery practices."



DR. DAVIDE BERARDI

SPECIALIST IN ODONTOSTOMATOLOGICAL SURGERY

"The Handy Surgery line has enabled us to successfully combine traditional dental treatments and simple and complex surgery treatments in the same areas. What impressed us the most was the spatial ergonomics of this line which, with a few movements, allows us to move from a cutting-edge dental studio to a real surgical room. In particular, with the versatility of the chair Morpheus, which with simple movements guarantees positions relating to different needs, we found a significant advantage over the use of a traditional dental unit."



DR. MASSIMO ZANNA

PROFESSIONAL MAXILLOFACIAL SURGEON

"Among the problems faced by a dentist who constantly practices oral surgery there are undoubtedly those related to the non-surgical specificity of the common equipment. Some frequent difficulties are, for example: lighting often not sufficient with normal operating lights; poor sanitation of surfaces; need to improve the ergonomics and the insufficient versatility for the set-up of the surgical room. Tecnomed was one of the first companies in the dental field to be interested in the solution of these problems, creating a whole range of products for the preparation of surgical outpatient clinics practicing various specializations, with particular regard to odontostomatological surgery."



DARIO RICCI

OWNER OF IGEA MEDICAL SANTHIÀ

“ Due to the rapid growth of our facility and the increasing number of professionals, we needed a new multipurpose room to provide excellence in surgery and introduce new services such as aesthetic medicine. Handy Surgery proved to be the perfect solution, thanks to its stainless steel structure—an enduring material that symbolizes hygiene, order, and quality, enhancing the patient’s perception of care. I sincerely thank the team and the owner of Tecnomed Italia for their availability, expertise, and valuable advice in setting up the room. Outstanding service and a flawless experience—highly recommended to all industry professionals! ”



DR. ALESSANDRO BUTI

ODONTOLOGIST

“ Thanks to the solutions offered by the Handy Surgery line, we have been able to set up a dental practice for activities alike to dentistry. The versatility of the entire line allows for multidisciplinary activities: we therefore found a significant advantage over the use of a traditional dental unit. What struck us most was the essentiality of this range and the speed in transforming itself and being quickly ready to satisfy the various disciplines; to move from a cutting-edge dental practice to a real surgical room. What impressed us, was the essentiality of chair Morpheus and the rapidity to transforming itself and being quickly ready to satisfy the various disciplines. ”



DR. ANTONIO ACHILLI

PROFESSIONAL MAXILLOFACIAL SURGEON

“ In my job I deal mainly with surgery, so I had previously used an area to perform this activity as an outpatient. The Handy Surgery line has significantly enhanced daily practice from a medical point of view, while from the patient’s point of view it has actually improved the comfort and the perception of the work done by the surgeon. The Chair Morpheus, in details, with its extraordinary ergonomics allows you to carry out every surgical and dentistry activity. ”



DR. MAURIZIO RADI

PHISIOTHERAPIST, OSTEOPATH, CHIROPRACTIC & SPORT THERAPIST

“ After 25 years of experience we felt ourselves in need of changing solutions, we started to look for first class local suppliers, possibly around Marche region area. With these basics, after analyzing and checking on references, we have contacted Tecnomed Italia for our surgical Sterilisation room. A Company with a Team we felt right away at ease with and found what we were looking for: professionalism, availability, flexibility and high product quality. The Sterilisation room by Tecnomed Italia with all its accessories, it is now considered a flagship of our business. ”



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