



#### De Roccis is part of one of the biggest italian roasting Group



## Our world in a cup

2° largest roasting operations in Italy

Dedicated product ranges for each sales channel

HoReCa, Retail & Vending

37,000 tons of green coffee

2 Plants in Italy

Made in Italy heritage

Presence in over 87 countries

A passion without borders

More than **35** years expertise

To meet consumer needs and requirements

2 Business Units

Ground & Beans, Portioned

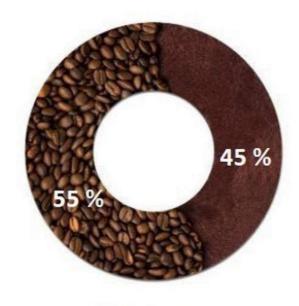
Private Label Supplier for roaster and retail channel: 65 customers



# Company data

#### Annual Volume: 37,000 tons of green coffee

2nd Italian roaster in volume



55 % Beans 45 % Ground (including portioned)



50% Mass merchandisers 30% HoReCa, 20% Vending



60% Italy 40 % Foreign markets

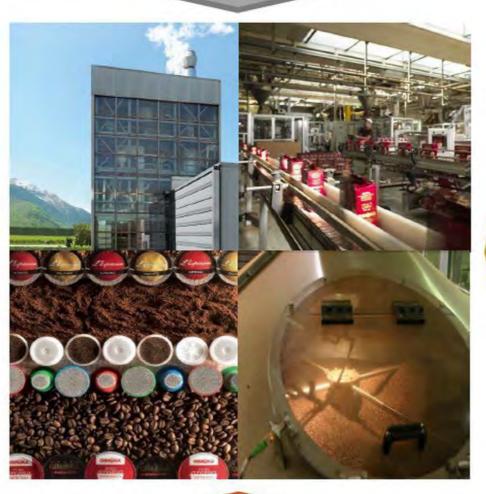


#### Company overview

Our passion for coffee has grown, now covering all the industry related technologies thanks to its expertise built up over the years. The Company boasts a range of products: its technological know-how enables the Group to satisfy an evolving market in terms of the best extraction solutions.

Keeping up with a continuously evolving market, our group has introduced new process and product quality standards, raising its quality control levels. Constantly improving coffee mixtures, investing in production processes and its supply chain, optimizing roasting curves in R&D labs, setting quality standards higher and ensuring aroma consistency.

PASSION



QUALITY

Our coffee is a pleasure that can be tasted also through our "private label" service.

Thanks to our expertise, gained working alongside many local and international customers, the Company is a trustworthy partner able to manage Private Label projects either for supermarket channels and for roaster.

The substantial presence within various market segments is the fruit of our experience and knowledgeable understanding of diverse tastes and needs of consumers and professionals partners around the world. The group's brand portfolio is designed to offer a range of blends to a broad segment of the market: tailor made solutions designed to suit household or professional market tastes and needs.

DEVELOPMENT



EXPERTISE

### Beans and ground coffee





#### Nespresso\* compatible capsules





#### Dolce Gusto\* compatible capsules



De Roccis

### Coffee pods 44 mm Ese





#### Lavazza compatible capsules



Espresso Point A Modo Mio

Blue

Available blends:

Cremoso - Intenso - Elite - Decaffeinato



#### K CUP - KEURIG®





















A passion widely recognized

Our continuos strive to investing in and developing brand new technological solutions has been awarded by all of its national and international clients.

Only in Italy, our company serves more than 10 mass retail channel operators (including Lidl, Auchan, Eurospin, In's Mercato, Selex and Coop).

This trust has also been granted by all of our international clients, either supermarkets or roasters, which refer to us both for direct selling or for private label deals.





#### A passion renowned and certified





#### The pursuit of perfection



**SEE THEM BORN** SELECT THEM MAKE THEM UNIQUE

Our Group offers its client the best coffee that **nature** can offer, enhanced by a **flawless manufacturing** which integrates the **best technologies** with the expertise of more than **30 years** of familiar and entrepreneurial passion.

