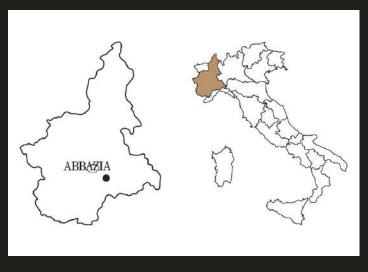


#### FROM THE VINEYARDS TO THE GLASS



Abbazia is located in S. Stefano Belbo, a small town near Monferrato, Langhe and Roero, in the heart of Piedmont region.

Our owned vineyards, exposed to the warm Italian sun, are perfectly positioned on hillsides that, since the 9th Century, have been producing quality wines.

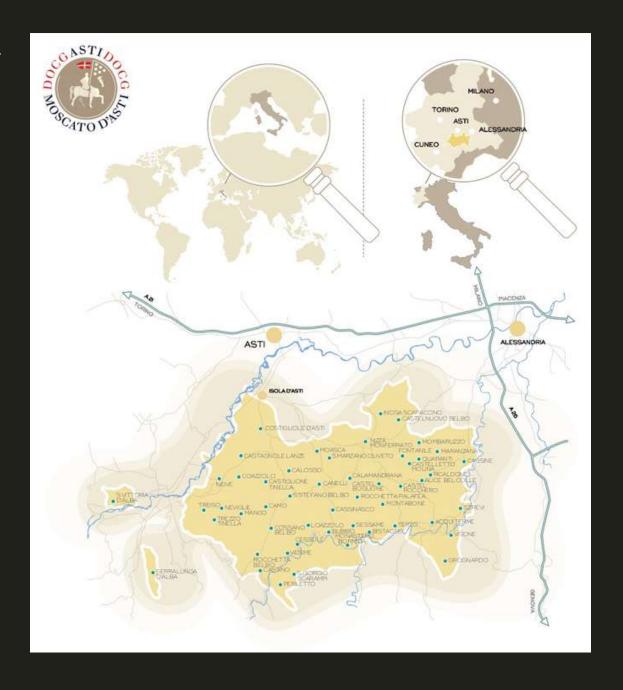


### THE TERRITORY

We are in the center of the so called "Moscato Valley". The beauty of this landscape is recognized by UNESCO.

Soils mainly made of calcareous and clayey marls, with sand veins guarantee to Moscato Bianco grapes an extraordinary balance between natural sugars of the grape and acidity.

We also cultivate the rare Moscato black used to produce Moscato spumante rosè.



# **OUR ESTATES**

La Giungla 4,6 hectares of heroic vine-grower south-eastern exposure 350 meters above the sea Moscato white and Nebbiolo

#### Torbane

19 hectares eastern exposure 250 meters above the sea Moscato white and Dolcetto

#### Pelassa

18 hectares eastern exposure 400 meters above the sea Moscato black and Barbera

#### Fontanette

14 hectares south-west exposure 170 meters above the sea Moscato white and Freisa









### A FAMILY RUN WINERY



We are a family run winery. Since 1848 Santeros oversaw the transformation of bunches of our grapes into glasses of sparkling wines.

The name Abbazia derives from the winery's proximity to the historic Benedictine monastery of the 12th Century, which even earlier it was a Roman Temple dedicated to Jupiter.

### **ORGANISATION CHART**









Pierluigi Santero

winemanking director

Walter Santero

sales director

Annalisa Santero

financial director

Mario Santero

quality director



60 ha of vineyards owned

6 millions of bottles yearly

2.000 tons of pressed grapes

10.000 mt of production plant

Distribuited in more than 40 nations

95% of export

26 employees

# **QUALITY SYSTEM**

All the production process is guaranted by HACCP and since 2011 third-party organizations (**IFS and BRC**) regularly certify our quality standards.

As a confirmation of our "know-how" to make sparkling wines we are members of the "Consorzio di Tutela del **Prosecco DOC**" and "Consorzio dell'**Asti DOCG**"





### OUR WINES



We produce **Asti Docg**, any Brut and sweet **Moscato's based** sparkling and the today's mainstream sparkling, the **Prosecco Doc**.

According with your market trend you can choose different **bottle shapes**, products **lines**, always supported by the **strong identity** of the ABBATTA brand

#### take a look here:



atmosphere line



fortuna line

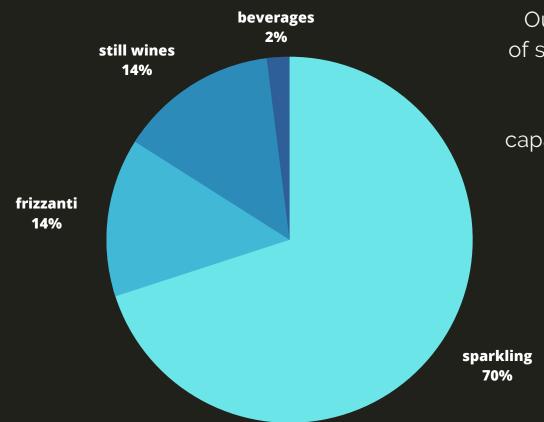


impronte line



wines line

# PRODUCT RANGE



Our core business focuses on the production of sparkling wines using the **Charmat method**.

We have 200 closed tanks with a total capacity of 40,000 hectolitres, of which 30,000 hectolitres are in a **refrigerated storage**.

sales data referred to year 2022

## **DISTRIBUTION MAP**



We export in more than 40 countries all over the world

EUROPE: 55%

CENTRAL ASIA/EASTERN EUROPE: 20%

UNITED SATES OF AMERICA: 12%

SOUTH-EAST ASIA/ASIA: 11%

OTHERS: 2%

\*sales data of the 2022

### DISTRIBUTION CHANNELS

Our products are sold trough: Retail and supermarket chains, Importers, Distributors, Wines shops chians and Online sales.

The deep knowledge of the markets allow each Abbazia Area Manager to offer expertise, taking into account requests from your market, the peculiarities of each distribution channel and new trends.

We can develope together your private label project.



A lean and efficient structure allows: timely decision-making, rapid problem-solving and production flexibility.

### ITALIAN STYLE

More than twenty years ago, alongside mith many colleagues from the Veneto region, we understood the growing interest of consumers for drier sparkling wines, starting to produce Prosecco when it was still a simple IGT wines. We are members of the "Consorzio di Tutela del Prosecco DOC" since its foundation.

Prosecco DOC is a social habit that has become an icon of italian lifestyle. We also produce Rosè and Organic.





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