



**UNIAFRICA**

Union for the development of  
Italian and African Relations

# About us

**UNIAFRICA is an organization created to:**



Develop the relations  
between Italian and  
African public and private  
institutions



Coordinate the  
relations between  
Italian and African  
public and private  
stakeholders in  
Africa.



Promoting Italian  
technology and  
excellence in  
sub-Saharan Africa.



[www.uniafrica.org](http://www.uniafrica.org)

# UNIAFRICA's model

The idea blossomed in Italy, where entrepreneurship has boosted the creation of worldwide renowned companies, admired for their excellence, reliability and expertise. We firmly believe that **entrepreneurship** is the foundation of social, economic and democratic progress in all countries. Starting a business encourages people to reach their full potential and is one of the most effective ways to achieve individual aspirations and boost economy.



“

*New firms do not arise as natural by-products of a free market regime, they spring from an entrepreneurial system. A concept sadly not accounted for in traditional development models over the last decades.*

*Carl Schramm, President Kauffman Foundation*

# UNIAFRICA's activities

UNIAFRICA has created an integrated ecosystem that combines **technical and technological expertise**, represented by the Associate Network, with **financial and export credit expertise** by partners companies, with the aim of:



Identifying  
supply and  
investment  
opportunities



Providing clear  
and up-to-date  
information on  
the continent



Supporting Italian  
enterprises interested  
in exporting their  
products and providing  
their clients with  
deferred payments .



Enhancing  
development projects in  
Africa through Italian  
technologies, financing  
and know-how.



# Our competitive advantages

## Partnerships

### Partners



ETC INVEST SPA



110 ADVISORY SRL



INTERNATIONALIA SRL

PAVIA e ANSALDO  
STUDIO LEGALE



PAVIA E ANSALDO

### Multilateral Organisations



OHADA



BIDC/EBID



FAGACE

### Public and private institutions



CCIB

CCIB BENIN



CCIT TOGO



UNCCI UGANDA



ITALIAN CONSULATE  
IN BENIN



FEBERUGBY BENIN

# Our competitive advantages

## The partnership with OHADA



Given the absolute importance of information and training to learn and operate in African markets, we are pleased to announce the signature of a **partnership agreement between UNIAFRICA and OHADA** (Organization for the Harmonization of Business Law in Africa) with the aim of promoting knowledge of the OHADA legal system in Italian-speaking territories.



# The OHADA Project in Italy



## The role of UNIAFRICA

Thanks to the partnership with the secretary of OHADA, **Uniafrica** is the permanent training and information centre on OHADA in Italy.



## Motivation

**Italian companies** face several difficulties in finding qualified workforce capable of operating in African markets.



## Goals

To carry out university and professional studies aimed at **promoting the development of skills in order to effectively operate in African markets.**



# The OHADA Project in Italy



## Training courses

**Academic courses** with internship and placement

**Executive courses** for qualified managers and professionals



## Academic partners

Partner university in Africa: **Wanilo University SA, Benin**  
We are currently looking for partner universities in Italy and Africa



## Business partners

We are currently looking for partners among companies and professionals in Italy and Africa





# CEOUI: Executive Committee OHADA-Uniafrica Italy



The aim of the committee is the **translation OHADA's uniformed acts into Italian** and their dissemination.

To achieve this objective, the committee proposes workshops, specialised courses for professionals in the sector and Masters courses for students with a legal and economic background, who wish to deepen their knowledge of the commercial law sector in Africa in a comparative perspective with Italian/European jurisdiction.

The committee sees **UNIAFRICA, ETC group** and the law firm **Pavia e Ansaldo** as main players.



# Contacts

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