

# BIBES

*a world of flavours*



BEST   
QUALITY 

*Gulia*  
*bio*





# ABOUT US

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## ABOUT US

The story begins in 1945 with Raffaele Spadafora who started the business. Years after years, thanks to clever decision, the company became a well-established industrial reality, today headed by the grandson of the founder Raffaele Spadafora junior. Located close to Cosenza, in Calabria, our production is fully equipped of technologically advanced machinery with a potential of 150,000 units per work shift.

Our production lines are dedicated for can, PET and glass jar.

Our Company is fully certified and strongly focused on quality and safety.

We favours the purchase of raw materials locally.

Certifications: BRC, IFS





# PRODUCTS





## PRODUCTS



BIO

BERGAMOT

Cod. **SPOB01**

250ml



glass x 18



BIO

CHINOTTO

Cod. **SPHC01**

250ml



glass x 18



BIO

GINGER LIME

Cod. **SPEB01**

250ml



glass x 18







## PRODUCTS



RED ORANGE

Cod. **SPOA01**  
250ml



glass x 18



CEDRATA

Cod. **SPEC01**  
250ml



glass x 18



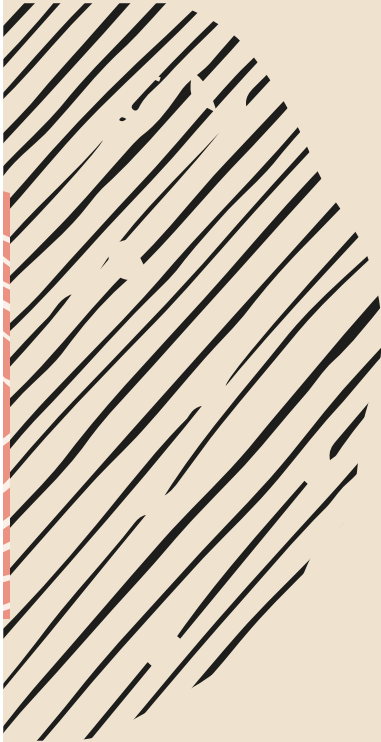
POMEGRANATE

Cod. **SPEM01**  
250ml



glass x 18





**COFFEE**

# BIBES

*espresso coffee*

PRODUCT OF ITALY



.....  
100% ARABICA  
.....





**BIBES**

*espresso coffee*

**ITALIANO**

PRODUCT  
OF ITALY

150ml  
5.1 oz



# BIBES ESPRESSO



BIO

BIBES ESPRESSO

Cod. **TPZOM01**

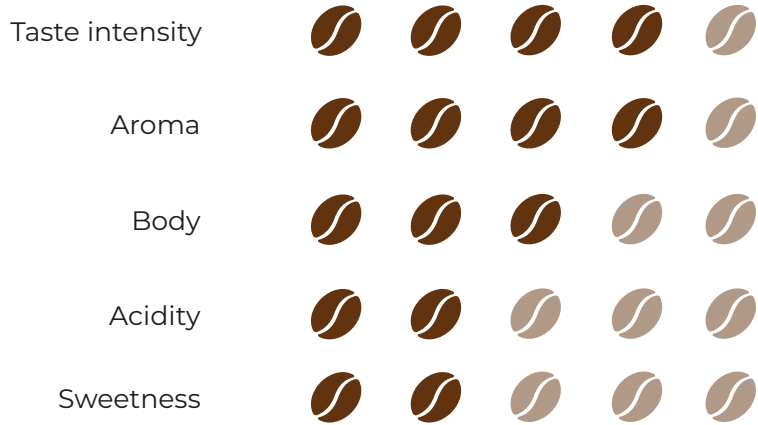
150ml



can x 24pz



# CHARACTERISTICS



Blonde

Medium

dark



5

VARIETIES OF  
COFFEE



NICARAGUA **Pradera Gonzales**



VENEZUELA **Maracaibo Cucula**



JAMAICA **Blue Mountain**



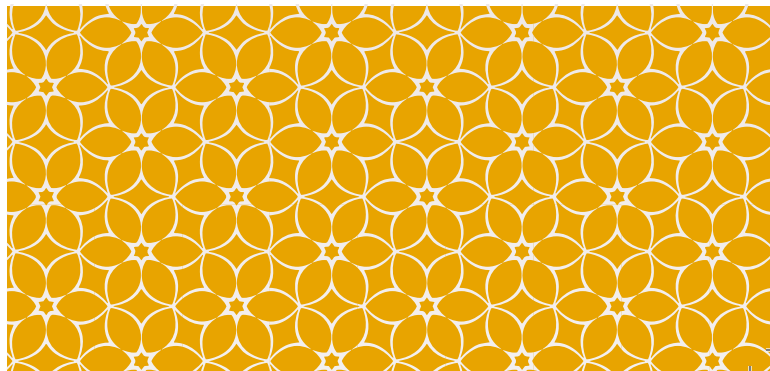
PORTO RICO **Yauco Selecto**



ETHIOPIA **Bale wild forest**



A selection of five varieties of coffee from the plantations and the most renowned countries in the world blended by our experts for a harmonious and suggestive taste.



**PROJECT**





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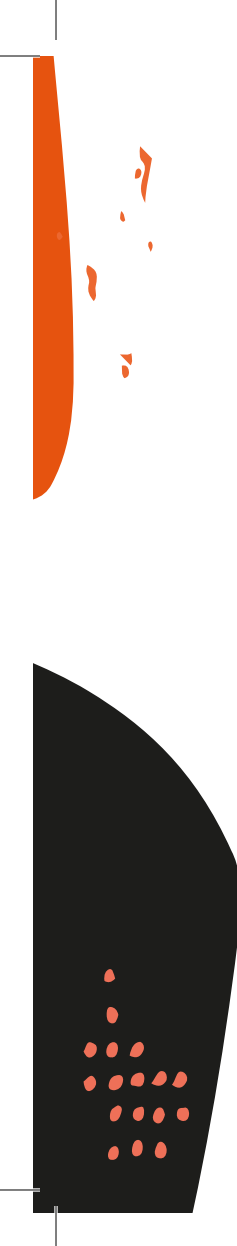
## PROJECTS

The year 2018 began with a growth of 2 Mios bottles of 250 ml of carbonated soft drinks (tonic water, red orange, bergamot, cedar, chinotto, etc.) to be exported in Brazil.

In 2018, we signed an agreement with **Caffè KIMBO SPA** and **AUTOGRILL SPA** of a semi-finished product for professional use to produce **GRANITE**.

Entry in the South Korean market with 1,5 Mios of 250 ml cans of coffee drink. Investments are planned during 2019/2020 for the strategic development in Asian countries (China, Japan, South Korea).





Launch of 2 new strategic projects with investments in machinery and new technologies, namely:

- 1)** Creation of a 100% natural fruit juice line exclusively with Italian raw material
- 2)** Realization of flat nutraceutical and energizing drinks in 250 ml cans, a project developed with the University of Calabria.

## MARKETS

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Italian market fully covered under own and PL brands to many main retailers such as Conad, Despar, Carrefour, Sidis, whilst sales abroad are currently done under PL in many countries.







*Gulia*  
*bio*

The logo consists of the word "Gulia" written in a black, elegant cursive script. A small, vibrant green leaf is positioned on the upper right side of the letter "i". Below "Gulia" is the word "bio" in a smaller, green, lowercase script font. A decorative swoosh underline is positioned between the two words, with a red line on top and a green line on the bottom, both curving from left to right.

COMMERCIAL OFFICE



*Gulia*  
*bio*



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