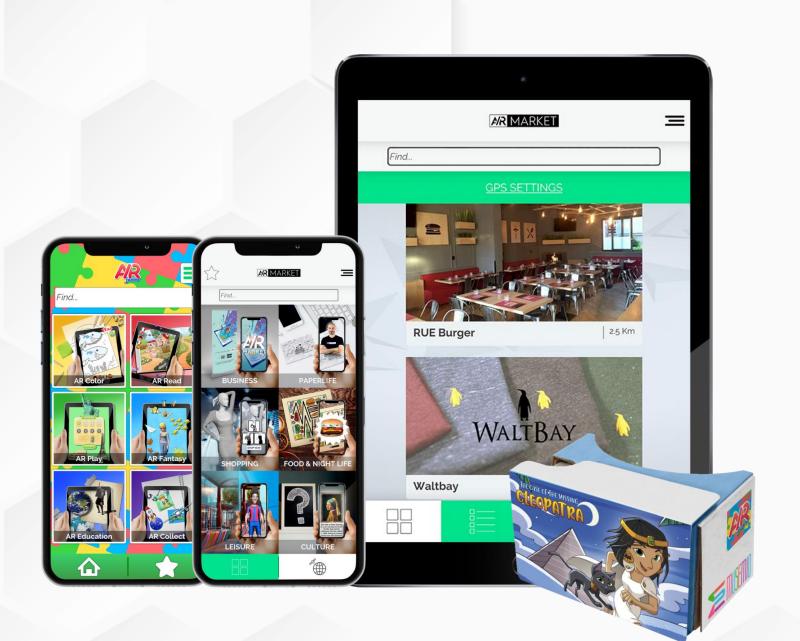


### **IMMERSIVE TECHNOLOGIES FOR BETTER HUMANS**

**SHAPING EDUCATION AND TRAINING** 









# BETTER EDUCATION AND TRAINING



PREINVENT EDUCATION BUILDING ON ITS CORE VALUES

2 - REDUCE THE DISTANCE BETWEEN SCHOOL &UNIVERSITY AND THE REAL NEEDS OF THE MARKET

INCREASE THE QUALITY, SKILLS
AND HAPPINESS OF WORKERS TO
ENHANCE PRODUCTIVITY

4 – AVOID LOSS OF KNOW-HOW ACROSS GENERATIONS

### THE PATH



## THE CYCLE OF KNOWLEDGE **ALL CONNECTED**

**OUR COMPANY MISSION** AND WHY IS BEING PART **OF THE PROCESS** TO KEEP THE CYCLE OF KNOWLEDGE FLOWING FOR A **BETTER SOCIETY** 













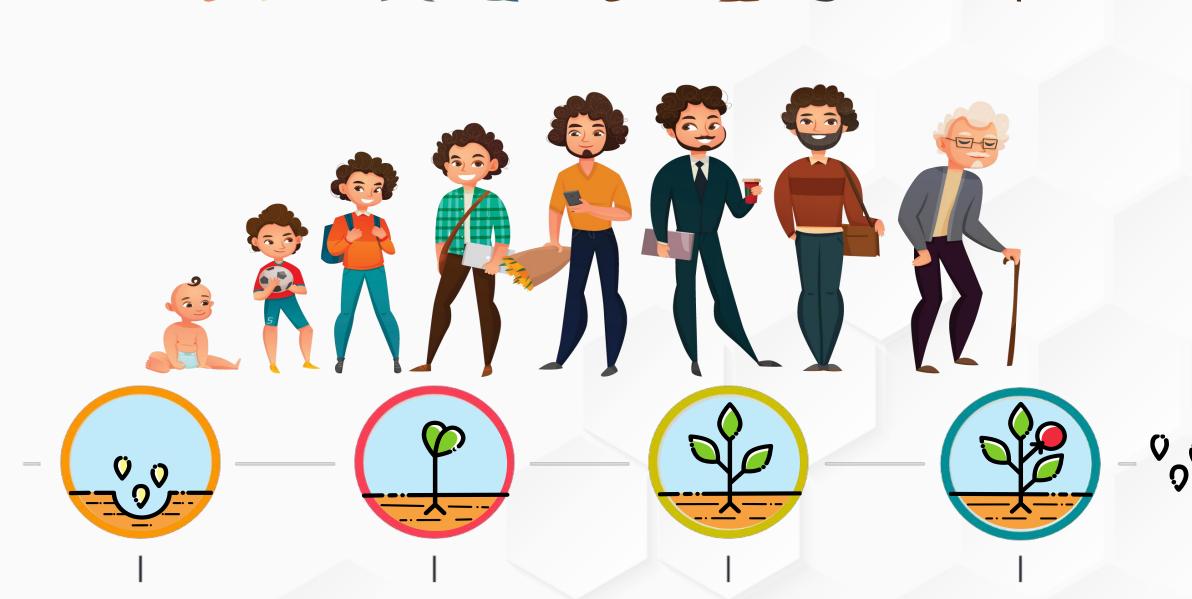


WORLD

LEARN AND TRY **CHOOSE YOUR PATH** IN A CONSCIOUS WAY

**KEEP LEARNING.** ADAPTING TO CHANGE AND INCREASING SKILLS

**SHARE BACK YOUR KNOW HOW** AND PASSION TO THE ONES GETTING THERE



### THE SOLUTION

## AR MARKET

## IMMERSIVE TECHNOLOGY AND GAMIFICATION



WE TURN KNOWLEDGE INTO
 SOMETHING COOL THROUGH AR/VR
 & GAMIFIED EXPERIENCES



2 - WE USE AR/VR TO SIMULATE WORK
- ENVIRONMENTS AND TRAIN ON
SKILLS REQUIRED IN REAL LIFE



3 - WE ENABLE A CONSTANT TRAINING
TO INCREASE THE INTEREST AND
AMBITION WHILE DISCOVERING THE
TALENTS



WE CREATE TRAINING MODELS

BASED ON TRADITIONAL
FRAMEWORKS AND TURN THEM
INTO GAMES THAT ALL
GENERATIONS CAN PLAY TOGETHER



## THE MARKET



### **EDTECH Global**

\$252 BILLION (2020) 17% CAGR



### **EUROPE**

2nd largest EdTech — Market, following NA



### AR/VR Global Size

18.8 Billion (2020) \$570 Billion (2025) 63% CAGR



### **Global Users**

AR 2.4 Billion VR 171 Million



## Big potential to disrupt



## THE COMPETITION

AR MARKET

CROWDED ENVIRONMENT

## AR MARKET and VR for B2B AR JUNIOR for EDTECH & B2C





EXPLORIAMO IL FUTURO CHE GIOCHIAMO

SOCIAL / EDUCATION





AVIDIA

7r bodyswaps

VR TRAINING





### **POINTS OF DIFFERENCE**

- PUBLISHER APPROACH
- PATH TO WORK HAPPINESS
- GAMIFICATION TO LEARN & LIVE LIFE WITH FUN WHILE PLAYING







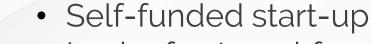




PRIVATE / BUSINESS

## **SWOT**





- Lack of external funding for scale-up
- Limited Sales headcount
- Limited commercial partners
- Lack of Marketing funds

- Stronger competition
- Large competitors longer in market
- Potentially high R&D expenses
- Educational system slow to embrace tech changes
- Lack of investors' funds

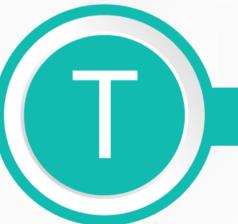




**WEAKNESSES** 



**OPPORTUNITIES** 



THREATS



Multifunctional team

STRENGTHS

- Gamification as core of educational content
- Publisher approach
- B2C and B2B business model
- Flexible structure leveraging partnerships



- Increasing request for digitalization, even on education
- Big market potential to disrupt
- Team and markets expansion
- Commercial partnerships



## THE BUSINESS MODEL

## **B2C - PUBLISHER**

### **EDTECH**

APP FREMIUM WITH IAP
AR/VR EDUCATIONAL BOOKS
AR/VR EDUCATIONAL GAMES
CARDBOARDS





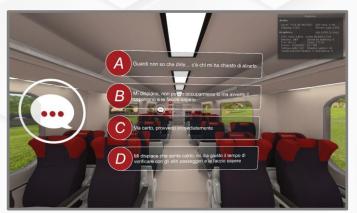
## B<sub>2</sub>B

### TRAINING - EVENTS - INDUSTRY

APP SAAS
WHITE LABELS/WEB AR
AR/VR/MR EXPERIENCES



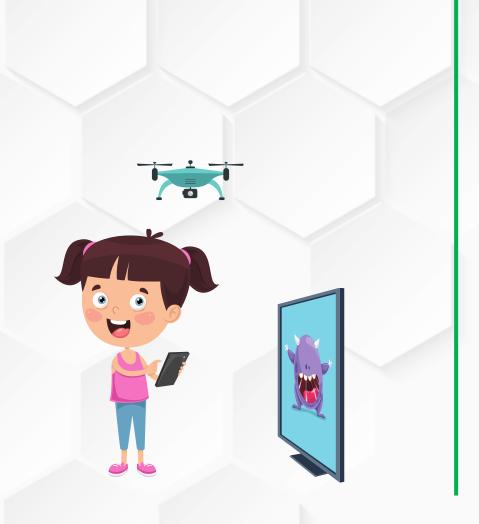






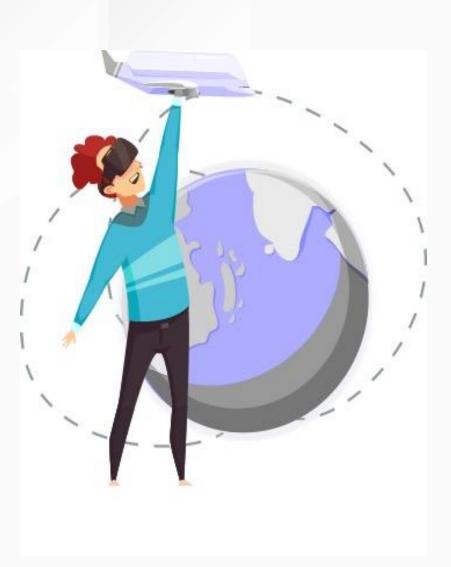








APP FREMIUM WITH IAP
AR/VR EDUCATIONAL
BOOKS
AR/VR EDUCATIONAL
GAMES
CARDBOARDS



### AR – VR - WEB

TRAINING ON:

- LABOUR SAFETY
- FIRE SAFETY
- CPR
- TALENT DISCOVERY



#### MX- VR- AR -WEB

TRAINING FOR:

- CAREER GROWTH
- TESTING SKILLS



MX- VR- AR -WEB

BUILDING TRAINING SIMULATIONS FROM KNOW HOW

### **TEAM** AND LOCATION





ANDREA BALDINI CEO & CO-FOUNDER Serial Entrepreneur



FLAVIA D'ALTRUI CO-FOUNDER/CMO Master in Buz & Admin Corporate experience



ALESSANDRO CONTI CFO Degree in Business Economics



FRANCESCO IAFOLLA
CO-FOUNDER
Angel Investor



**ROME - ITALY** 





ALEXANDER CENTILI
CTO
AIV Programming



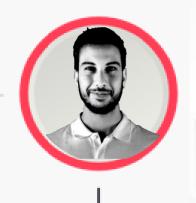
ROBERTO POMPILI SENIOR 3D ARTIST Degree Computer Graphics & Multimedia Design



PATRIZIA DI BIASI PROGRAMMER Master in AR/VR



GABRIELE DI MAIO SOCIAL MEDIA MANAGER Degree in Psychology



ALESSIO PICCHI WEB DESIGNER

### **AWARDS AND TRACTION**





HORIZON 2020
AR EDUCATIONAL KITS
SEAL OF EXCELLENCE
(April and June Calls)



da & MANAGEMENT ACADEMY WEB MKTG FESTIVAL 2020 AR/VR EDTECH & TRAINING

THE HIVE – BUSINESS SCHOOL SIDA EXECUTIVE MASTER



GAETANO MARZOTTO 2019 SPECIAL PRIZE ERNST & YOUNG

2020



10K DOWNLOADS

7K WEB USERS 21K VIEWS MONTHLY



### **PARTNERS AND CLIENTS**



















































**MARKET** 

"We can only see a short distance ahead, but we can see plenty there that needs to be done."

**Alan Turing** 







Viale di Val Fiorita 86 00144 Rome, Italy

