

ING. ROBERTO FASOLIN: COVER LETTER

Dear Society,

I am pleased to send my curriculum vitae .

As by CV I have a 30-year operational experience and my professionalism It has developed into top prestige Company Group of large, medium and small dimension, managing with increasing responsibility the analysis of business processes, the industrial problems, operational, technical, manufacturing, commercial, organizational, and financial-economic as Top Executive Manager acting with first level of Company and Board of Director.

I have collaborated throughout the world in my operating activities with best International Management Consulting Companies such as MCKINSEY & Company, BAIN & Company, BCG, AT KEARNEY, ACCENTURE JMAC and FESTOCTE.

I gained familiarity in contexts international in defining business strategies and tactics, reorganizing the profitability aspects and the industrial, commercial , process and product management, as well as rationalizing resources and redefining the company organization chart .

I worked in Italy, Europe, Russia, China, India, all ASEAN Countries, Indonesia , Singapore, Hong Kong , South America , United States, South Africa, Turkey, Qatar and United Arab Emirates .

I held positions in:

CEO - Director in the Board of Directors - **General Manager**- Industrial Technical Director – **COO** - Purchasing Director - Supply Chain Director- Operations Director- Director of Strategic and Operational Marketing Director - Sales Director - **CSO** - Quality Safety Environment Director- CFO - Management Control Manager – HSE Manager

In recent years I have assumed strategic , tactical and operational responsibilities in defining the objectives planning, in the drafting of the industrial plan, in the development of technologies, in the definition of new markets, in the commercial and market development at national and international level and in the rationalization of the range, in the development of new products and in the optimization of production capacities, introducing Lean manufacturing and management logics and restructuring the supply chain flow externally and internally and in parallel, optimizing company layouts .

I am familiar with the re-engineering of product and with re-industrialization of the production process flows, in the restructuring of the company production departments, technical areas and in the reorganization of the commercial areas processes, areas of administration and finance and management control with the primary objective of steadily improving the indicators of company profitability in line with the CDA guidelines . I have experience in managing business renewal and change in line with the new needs of the reference international market. I have experience in managing the passage generational corporate

Putting to result all the experience gained in this way in 2007 was born LRSTM Consulting Ltd. of which I am the founding owner and CEO . In LRSTM Consulting I have been working for 2007 both in direct roles of Top Executive Management and in roles of Consultancy Corporate Management - CDA in contexts National and International and in small and medium and large sized companies with a **turnover from 10 to 1200 ML of euro.**

The activities carried out are best described on the website in Italian and English:

www.lrstm-consulting.com

In addition to the companies described in my CV, I have collaborated nationally and internationally since 2007 with several companies and only some names:

CBMGROUP, CASAGRANDE ELETTROCoSTRUZIONI, VERNI & FIDA, SAMOINDUSTRIES, VICENZI GROUP, ADLER MOTORCYCLE, VENTURI ACCIAI, CORGHI, OMR AUTOMOTIVE , TLM HYDRAULICS, TCM INDUSTRIES, MOTOVARIO, BOSCH REXROTH OIL CONTROL, SAMEDEUTZFAHR, SOCAGE GROUP, SALVAGNINI GROUP, METALPRESS SPA, WARCOM , BLMGROUP, TECNOFIRMA SPA and others

I characterize operational autonomy, flexibility, leadership, skills and ability of motivation enhancement and management of cross-functional teams, with strong determination in the renewal managing and overseeing the short-medium-long term objectives determined from Company - CDA as well as a strong propensity to solve problems .

I have a good knowledge of the English language that allows me for 30 years to work in every business and every company area-field-department and in any international contest

I wait your evaluation and your kind return .

With the occasion I offer cordial and kind regards

Ing.Fasolin Roberto

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