



### IOTTI HYDRAULIC CYLINDERS WHO WE ARE 2021

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#### About us



**IOTTI HYDRAULIC CYLINDERS** was founded in the 60s in Reggio Emilia thanks to the entrepreneurial spirit of Giovanni lotti. The company operates in the Italian and international market, as partner in the production of fluid power cylinders. Thanks to our fifty-year experience in the field, IOTTI HC was able to set off a new development phase and started producing cylinders for applications in the heavy-duty handling sector, as well as for applications in truck cranes and waste compression presses. The growth trend consolidated in more than 50 years of business is confirmed by its turnover and sales that export 90% of the IOTTI HC production to foreign markets.



Our history

### **1963 IOTTI HYDRAULIC CYLINDERS** was founded in Reggio Emilia

The 70s	Corporate development phase



Our history

1982

Giovanni lotti relocated the business into new areas given the constant growth in production volume, the purpose being to set off mass production of cylinders.

1995

Giovanni lotti works alongside his son Stefano who started to pursue the production of large cylinders.

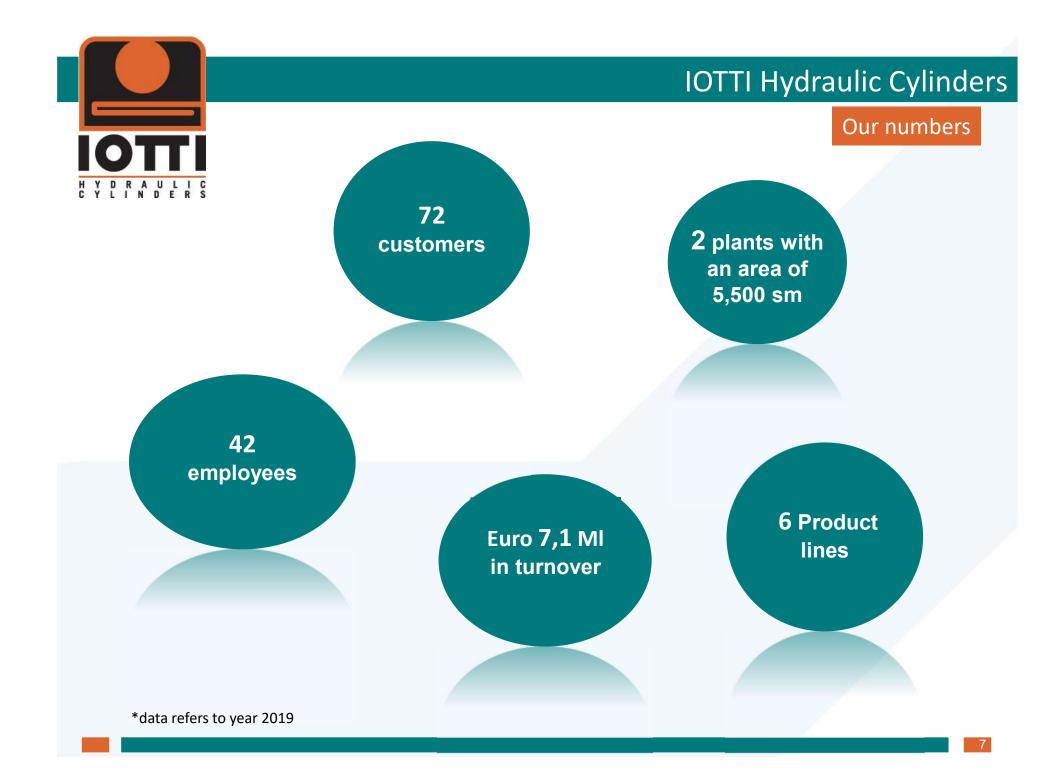


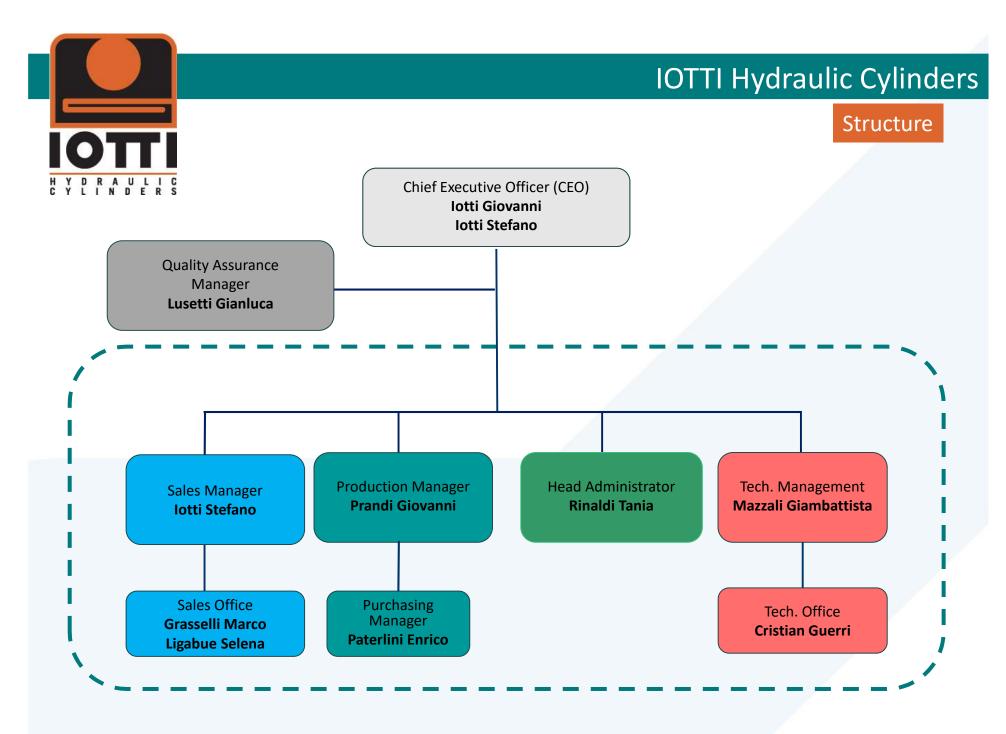
Our history

**IOTTI HYDRAULIC CYLINDERS** starts a new development phase and produces cylinders for applications in the heavy-duty handling **The 2000s** sector, as well as for applications in truck cranes and waste compression presses.



A growth in turnover and sales take 80% of the **IOTTI HC** production to foreign markets.

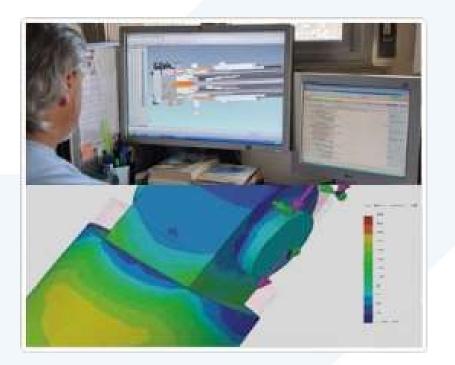








**Our Technical Office** is a point of reference where any issue is resolved in relation to the use of fluid power and where any type of fluid power cylinders are designed for any application. Highly advanced 3D systems are used for an in-depth understanding of products.





## MANAGEMENT TECHNICAL QUALITY POST SALES R&D

#### **IOTTI HYDRAULIC CYLINDERS** is

constantly in the search for utmost quality, as per our certifications of proven achievements. Checks on sealings and on the materials used are conducted in liaison with external labs that certify the validity of the products (ultrasound GRAPHICS, magnetoscopic tests, X-rays, chemical and mechanical analysis, as well as macrographic analysis).

All finished products are inspected through a series of tests that verify pressure tightness.





**IOTTI HYDRAULIC CYLINDERS** is able to guarantee the availability of own products for 18 months of operation without having to make special any arrangements with customers. During this period, assistance is provided to technical staff of Post Sales divisions of own customers for any type of work whether on field, at the customer's premises or at our premises. After the warranty period expires, our company guarantees assistance for the supply of spare parts and overhaul of cylinders even if built by other producers.



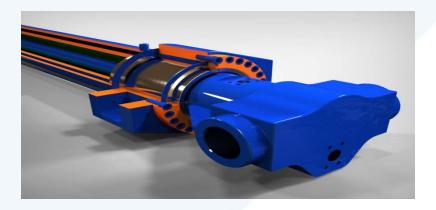


#### IOTTI HYDRAULIC CYLINDERS has

developed innovative technologies, such as the control of multiple rods through manifolds equipped with electrovalves of the cylinder's stroke using position transducers.

Our strong orientation towards innovation has led the Company to register a series of European Patents in various fields of application.





H Y D R A U L I C C Y L I N D E R S

Responsiveness

In an increasingly fast-paced market, we are capable of meeting our customers' demands with good responsiveness and flexibility.

Research and development activities are carried out based on the materials and processes used for the realisation of products with special emphasis on sealing.

Innovation

With more than fifty years in the fluid power sector, **IOTTI HYDRAULIC CYLINDERS** is a competent and reliable partner in the development of fluid power cylinders of any type and for any application.

Customisable

products

Technology

Our Strength

Highly advanced production systems and machinery allows us to ensure high quality constantly for different production projects.



#### Our Products

#### Lifting cylinders



## Technical featuresRange specificationsBenefits• 80 to 280 mm Bore• Customized fixations• 50 to 240 mm Rod• Never leakage• Up to 4000 mm Stroke• Smooth motion

- Max Pcont 550 bar
- High quality solution

#### **Telescopic cylinders**



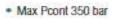


#### Our Products

#### Steering cylinders

Technical features		
Range specifications	Benefits	
<ul> <li>50 to 200 mm Bore</li> </ul>	<ul> <li>Easy assemblage</li> </ul>	
• 30 to 180 mm Rod	Hardened rod	
Up to 500 mm Stroke	Smooth motion	

· Long life





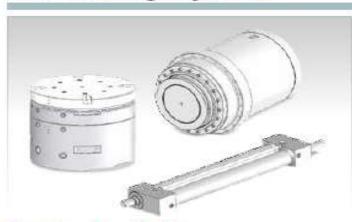
#### **Outrigger cylinders**

Technical features		
Range specifications	Benefits	
<ul> <li>50 to 180 mm Bore</li> </ul>	Maintenance tree	OR
<ul> <li>30 to 150 mm Rod</li> </ul>	• 50 µ hard chrome	
<ul> <li>Up to 1500 mm Stroke</li> </ul>	<ul> <li>Floating head</li> </ul>	
Max Poont 350 bar	Cheaper solution	



#### Our Products

#### **Custom design cylinders**



#### **Technical features**

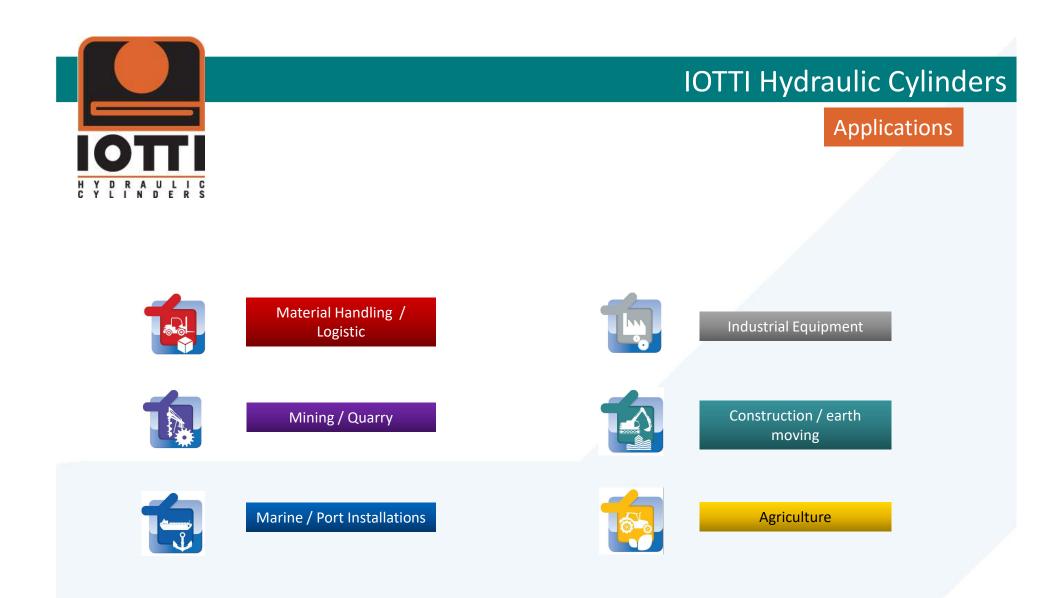
**Range specifications** 

- 50 to 900 mm Bore
- 30 to 880 mm Rod
- Up to 13000 mm Stroke
- · Max Pcont 600 bar

- Benefits
- Customized design
- Stroke control
- Coating for all situation
- · High technology solution

#### **Standard cylinders**

# Technical featuresRange specificationsBenefits• 30 to 200 mm Bore• ISO 6020/1 standard• 15 to 140 mm Rod• ISO 6020/2 standard• Up to 2500 mm Stroke• ISO 6022 standard• Max Poont 350 bar• Welded Double Acting standard



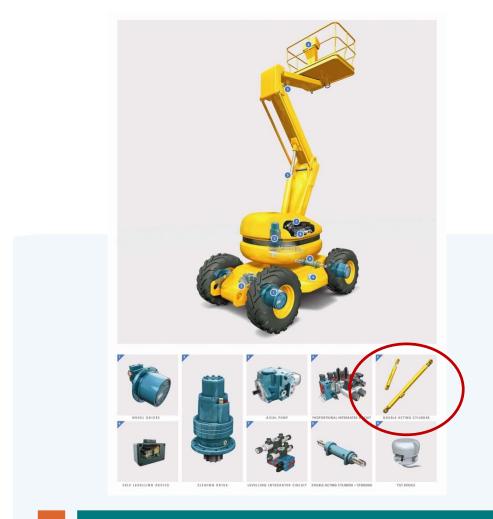


Material Handling / Logistic

### IOTTI Hydraulic Cylinders

Applications

#### **Cranes and Aerial Platform**







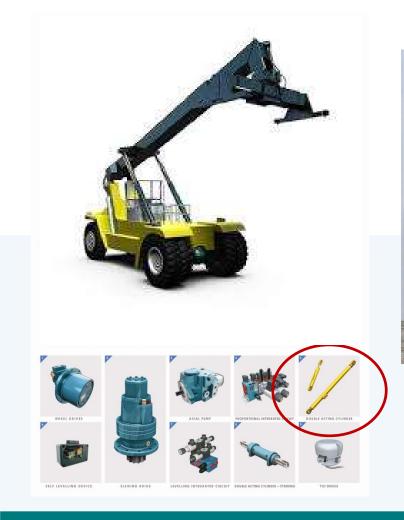


Material Handling / Logistic

### IOTTI Hydraulic Cylinders

Applications

**Reach Stacker** 





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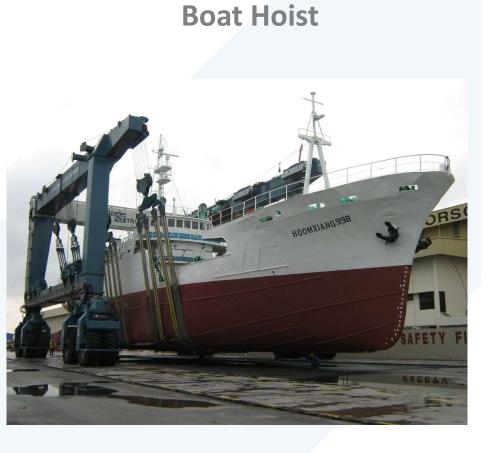




Marine / Port Installations



Applications



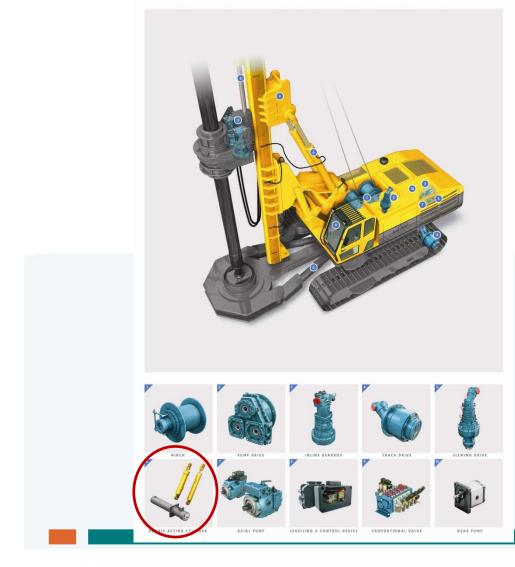




#### Construction / earth moving

#### Applications

#### **Drilling Machines**













Industrial Equipment

### IOTTI Hydraulic Cylinders

Applications







Main Customers











#### **KONECRANES**°





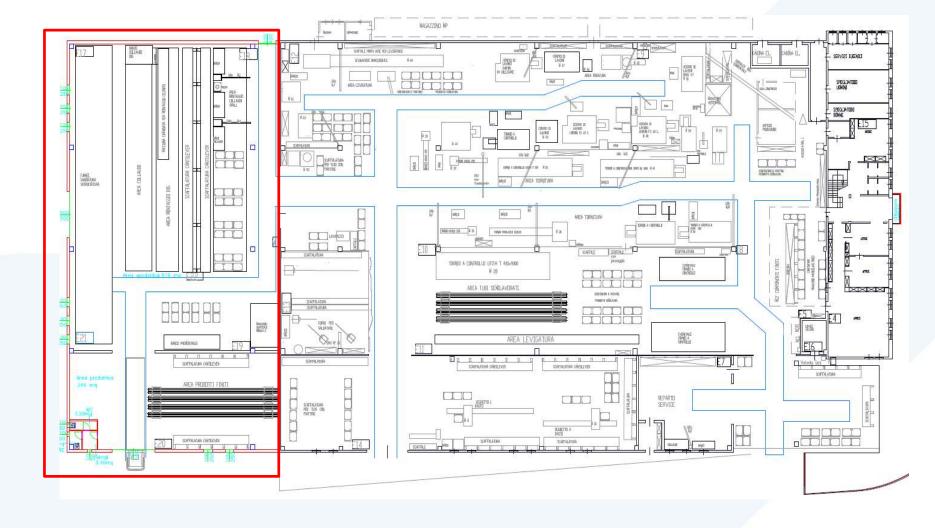






#### New Layout

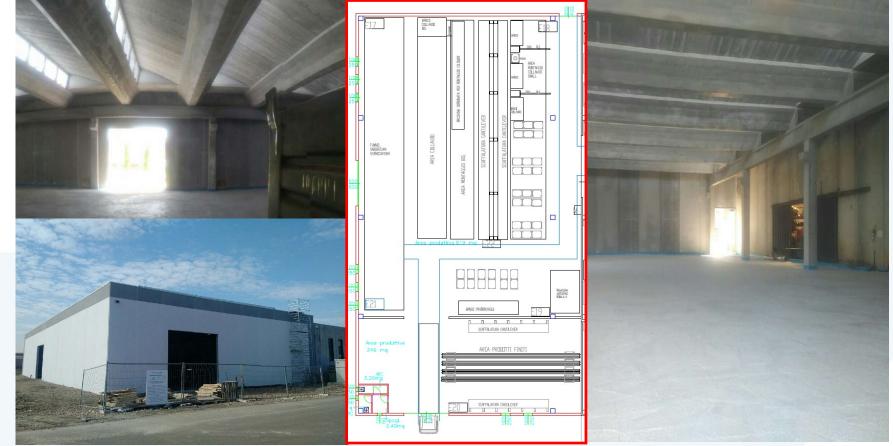
New bulding





#### New Layout

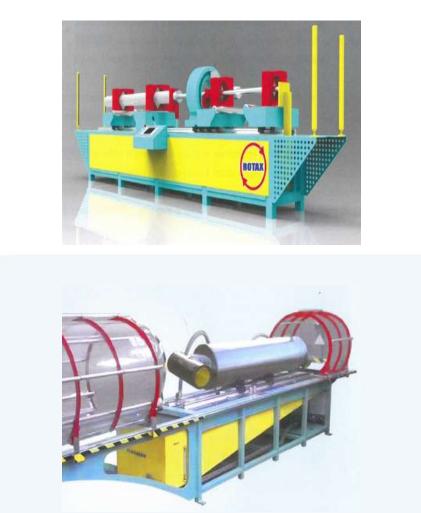
New bulding

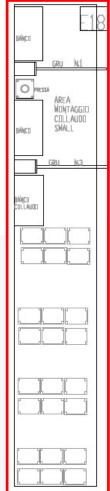


#### New Layout



#### < 3mt stroke cylinders assembling and test area</p>









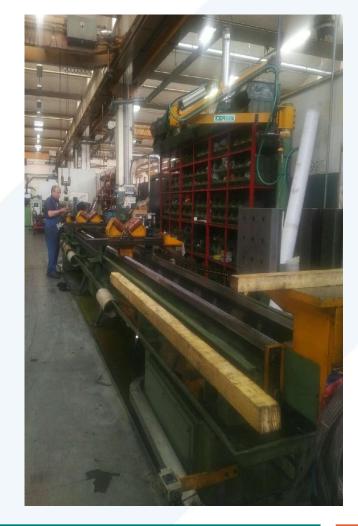
#### New Layout

#### Long stroke cylinders assembling area





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ADEA MINITALGTE RIG	



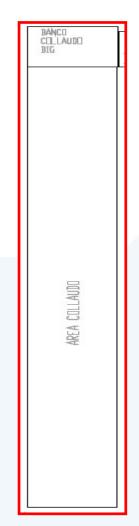


#### New Layout

#### Long stroke cylinders test area









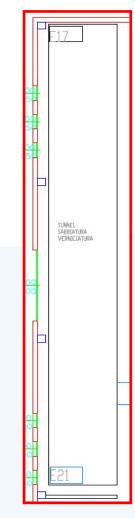


#### New Layout

#### New sandblasting and painting area





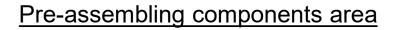






#### New Layout









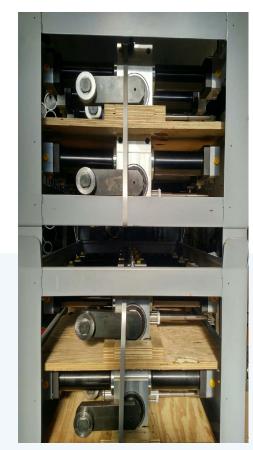






#### New Layout

#### Shipping area









Technological capability

RAULIC NDERS		
Operations	Available in-house	To be subcontracted
Lathe	up to 700mm diameter up to 9.500mm length	up to 1500mm diameter up to 15.500mm length
Milling/Drilling	800mm x 2.500mm 500mm h.	2000mm x 3000mm 2000mm h.
Honing	40 to 600mm diameter up to 9.000mm length	up to 1500mm diameter up to 15.500mm length
Grinding	120 to 400mm diameter up to 14.000mm length	up to 1000mm diameter up to 15.500mm length
Welding	up to 1500 diameter	not used
Chromium plating	5 BELLACTED	up to 1000mm diameter up to 15.500mm length
Ceramic coating	EL EL CARA	up to 800mm diameter up to 15.500mm length

OTT



Technological capability

Operations	Available in-house	To be subcontracted
Heat treatments		only subcontracted
Assembling	up to 20Ton product	not used
Testing	up to 600 bar	not used
Sandblasting		only subcontracted
Painting	up to 700mm diameter up to 9.500mm length	special painting
3d Design	Solid Works Software	not used
3d Controls	up to 400mm diameter up to 400mm length (Faro)	up to 1500mm diameter up to 6000mm length

#### Capacity





#### Using existing facilities in two shifts

- 1000 Telescopic cylinders per year
- 2000 Boom tilt cylinders per year
- 10.5 Million Euros Turnover

#### Using existing facilities in one shift

- 550 Telescopic cylinders per year
- 1100 Boom tilt cylinders per year
- 6.5 Million Euros Turnover



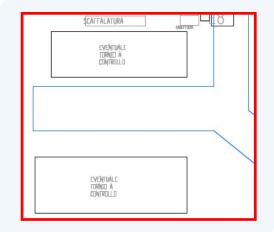


Future CNC machines









Lathe Puma 500 x 4000mm

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#### IOTTI Hydraulic Cylinders

#### **Future Capacity**





#### New investment



Improved organisation

#### Using existing and future facilities in two shifts

- 2000 Telescopic cylinders per year
- 4000 Boom Tilt cylinders per year
- 15 Million Euros Turnover



Better management

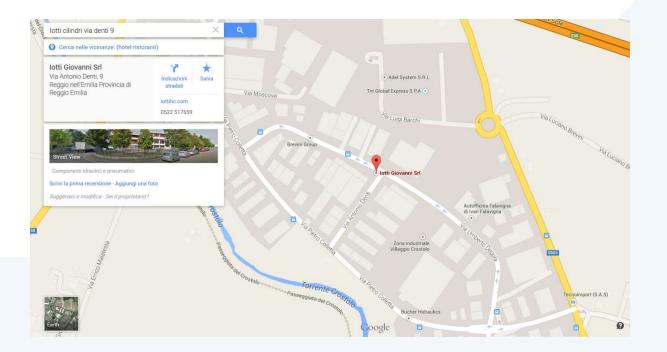


Thanks to:

Customers/products

Where we are

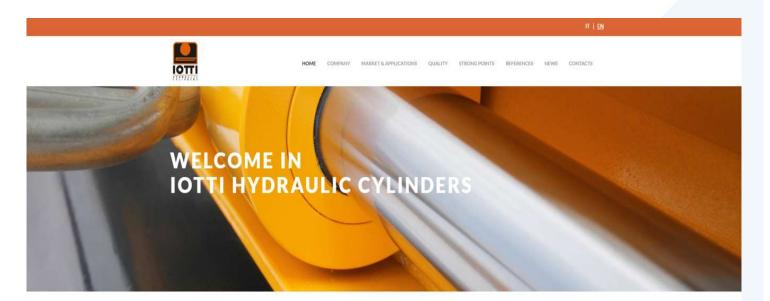
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#### Outline





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