

JOIN OUR STORY

**BE ITALIAN**

AD MAIORA SEMPER

# The Company



In the fast growing global competition of the Food Industry, BE ITALIAN Srl is committed to providing and supporting Italian Small and Medium Size Enterprises (SMEs) in the Export process and International trading. Across our destination markets We are the ambassadors of quality, lifestyle and products of Italian Food Industry.

In details:

- We identify the right positioning "destination market-brand-product".
- We shortlist the potential international clients and negotiate a commercial agreement with them, optimizing revenues and profits.
- We select the logistic process and partners.
- We oversee the shipping and the delivery to the destination markets.
- We locally promote our Partner products through customized marketing plan and activations, exhibitions, liasing with key clients and press.
- We check over the distribution process over local markets.
- We provide full information and surveys regarding the macro-trend and market updates to our Partners.

# Destination Markets



- MIDDLE EAST
- NORTH AFRICA
- BALKANS
- CAUCASUS REGION
- EASTERN EUROPE
- SCANDINAVIA + BALTIC REGION

BE ITALIAN Srl operates with over 25 Countries across Europe, Asia and Africa.

# Vertical Integration



**RAW MATERIAL &  
PACKAGING  
PRODUCERS**

**FOOD  
MANUFACTURERS**



**FOOD EQUIPMENT  
SUPPLIERS**

**LOGISTIC COMPANIES**

# Our Partners

BE ITALIAN Srl effort is on daily scouting the best products in each category. We work side by side with the Food Industry to select only Premium Quality Products from our Partners.



APICOLTURA RE.DA.



AD MAIORA SEMPER



**Gabro is a truly Italian business adventure. Established in 1909, when Oronzo Brogna understood that fertile soil, mild weather and passion were the perfect ingredients for a successful recipe.**

**Brogna Family kept on following the path of the Founder: from the olive production, through the patient pressing process, to the final bottling of an Italian Excellence.**

**After more than one century, Innovation and Tradition are perfectly mixed and Gabro Olive Oil has still the same taste and since 90ies it has been made just with 100% organic olives.**





The Bronte Pistachio, an unique variety grown in eastern Sicily, is definitely the King Of Pistachio. In this land, eating pistachios is a ritual that involves the entire population. Planting pistachios is a tradition handed down from father to son without interruption. The peasant culture says that thanks to “rest”, the plant absorbs from the lava soil substances needed to produce richer aromas and an unmistakable taste.

Gusto Etna is a family business based in Bronte; they are firstly growers and then manufactures, which grants a perfect control over the supply chain and the production.

The assortment range includes Pasta, Dessert, Savory Sauces and Sweet Creams.



# Tenuta Fernanda Cappello



Tenuta Fernand Cappello, a family business founded in 1970, stands in the "Natural Park of the Friuli Dolomites", a natural heritage recognized by UNESCO. A land that gives nobility and character to its produce thanks to natural allies: the Alpine breeze, which caresses and ventilates the vineyards, and the limestone, which literally feeds the soil with minerals.

An intense colour, a strong flower aroma, a velvet and smooth taste are the features of these wines, with many of iconic varieties such as Chardonnay, Pinot, Prosecco, Cabernet and Merlot.



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# Bottega di Sicilia



Bottega di Sicilia was established in 1930 in Sicily, an Italian Region completely devoted to taste and food. The whole Company story is based on one of the most extraordinary Italian food excellence: Pachino Cherry Tomato, the unequalled king of tomatoes in terms of sweetness and flavour. Bottega di Sicilia is firstly a grower of this variety and then a producer of tomato sauce for pasta and hundreds of other recipes.



The full vertical integration in the production process allows Bottega di Sicilia to grant the best quality all year long.



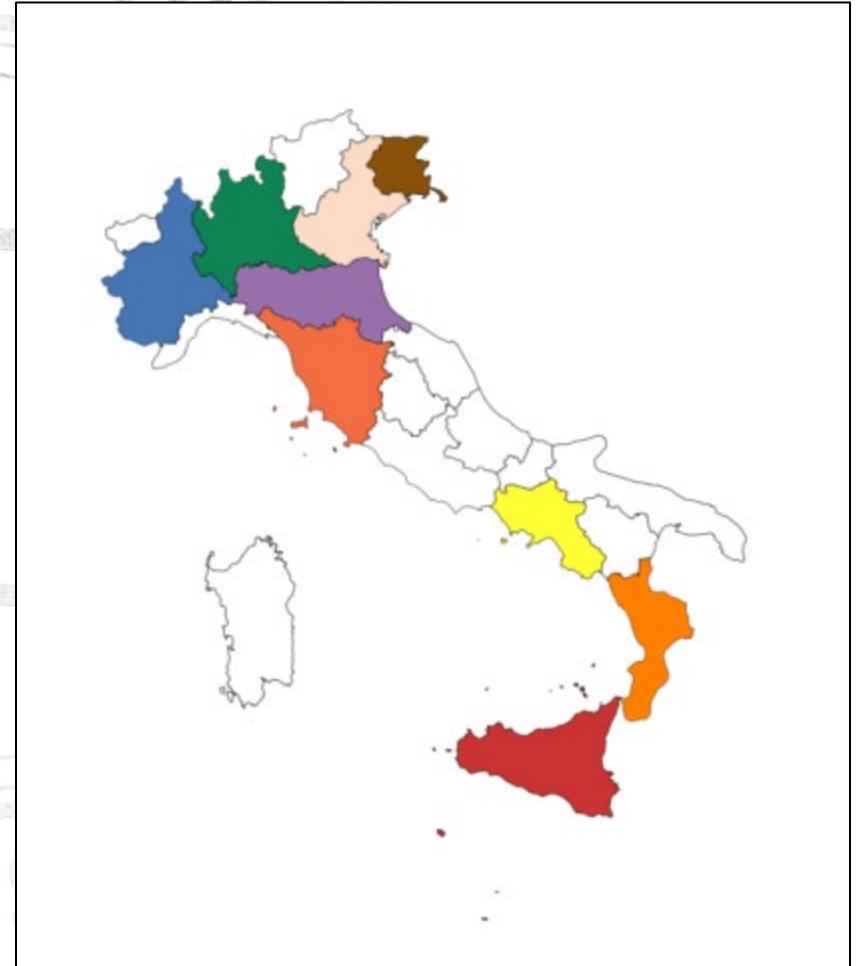
# Our Products



**BE ITALIAN Srl is the Ambassador of the real Italian Food and our products are 100% made in Italy. We promote the Italian taste and lifestyle across our destination countries.**

**We discover the genuine and traditional flavour from Italian Regions and We bring them abroad.**

**All our products are made with love and passion according to the original recipes of Italian Tradition and they represent the truly excellence throughout our categories.**

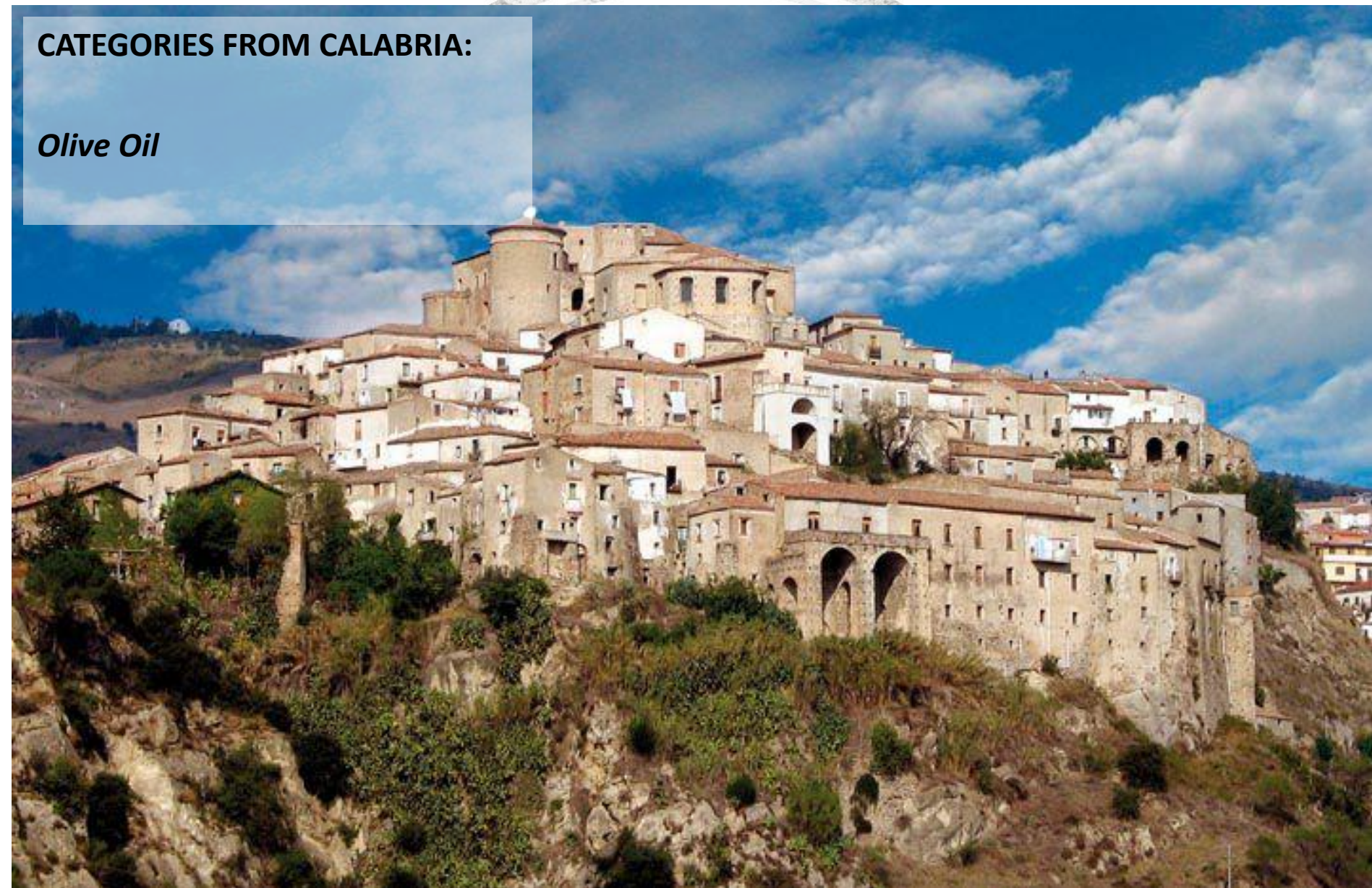


# Calabria



**CATEGORIES FROM CALABRIA:**

*Olive Oil*



# Olive Oil - Calabria

Organic – PDO Extra Virgin Olive Oil

500ml



# Olive Oil - Calabria



**Organic Flavoured Extra Virgin Olive Oil:**

- Basil
- Garlic
- Lemon
- Hot Chili Peppers

500ml



## CATEGORIES FROM SICILY:

*Pasta*

*Sweets*

*Sauces*

*Dry Nuts*

*Cream & Jam*

*Vegan Milk*

*Vegan Pate'*

*Vegetables in oil*



# Pesto Sauces - Sicily



**Pistachio and Truffle Pesto**  
190gr



**Pistachio and Garlic Pate'**  
190gr



**Pistachio and Porcini Pesto**  
190gr



**Pistachio Pesto**  
190gr



# Sauces - Sicily



**Cherry Tomato Sauce**  
330gr



**Pachino's Cherry Tomato Sauce**  
330gr



**Datterino Tomato Sauce**  
330gr



**Organic Cherry Tomato Sauce,  
With basil**  
330gr





# Vegan Milk - Sicily



**Almond Milk 5%**  
**Gluten Free**  
 1000ml

**Oat Milk**  
 1000ml

**Rice Milk**  
 1000ml

**Soya Milk**  
 1000ml

**Soya Milk**  
**Vanilla Flavour**  
 1000ml

**Soya Milk**  
**Chocolate Flavour**  
 1000ml

**Almond Milk 8%**  
**Gluten Free**  
 1000ml



# Pasta - Sicily



**Arricciatella**  
500gr



**Fusilloni**  
500gr



**Paccheri**  
500gr



**Penne**  
500gr



**Busiata**  
500gr



**Fettuccine**  
500gr



**Conchiglioni**  
500gr



# Pistachio Pasta - Sicily



**Caserecce**  
500gr



**Fusilli**  
500gr



**Rigatoni**  
500gr



**Penne**  
500gr



**Busiata**  
500gr



**Lasagne**  
500gr



# Pistachio Pasta - Sicily



**Busiata**  
**Paccheri**  
**Conchiglioni**  
**Fettuccine**  
**Fusilli**

**Arricciatella**  
**Rigatoni**  
**Caserecce**  
**Penne**  
**Mezzo Pacchero**

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Clear Pack 250-500gr



# Pistachio Pasta - Sicily



**Busiata – Whole Wheat Flour**  
500gr



**Whole Wheat Flour:**

- Paccheri
- Caserecce
- Fusilli
- Arricciarella
- Busiata
- Penne



**Penne – Whole Wheat Flour**  
500gr



*Clear Pack 250-500gr*



# Pistachio Cream - Sicily



**Sicilian Pistachio Cream**  
190-300gr



**Sicilian Pistachio & Modica  
Chocolate Cream**  
190-300gr



**100% Pistachio Cream**  
190-300gr



**Pistachio Cream**  
190-300gr



**Pistachio Jam**  
200gr



**Goody Pistachio Cream**  
190-300gr



# Sicilian Sweets - Sicily



**Nut Cream**  
190-300gr



**Pistachio Brittle Bar**  
120gr



**Almond Chocolate Cream**  
190-300gr



**Pistachio Cake**  
500gr



# Italian Pistachio - Sicily



**Ground Pistachio**  
100gr



**No Shell Pistachio**  
100gr



**Chopped Pistachio**  
100gr





# Vegan Pate'- Sicily



**Green Olives Pate'**  
190gr



**Artichokes Pate'**  
190gr



**Black Olives Pate'**  
190gr



**Mushrooms Pate'**  
190gr



**Sun-dried Tomatoes Pate'**  
190gr



**Eggplant and Sweet Pepper Pate'**  
190gr



# Vegetables in oil - Sicily



**Chopped Sun-dried Tomatoes**  
190gr



**Striped Eggplant**  
280gr



**Sun-dried Cherry Tomatoes**  
280gr



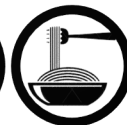
**Sicilian Bruschetta**  
280gr



**Cut Artichokes**  
280gr



**Sicilian Caponata**  
290gr



## CATEGORIES FROM FRIULI:

*Wine*



# White Wines DOC - Friuli



**Chardonnay**  
750ml

**Traminer**  
750ml

**Friulano**  
750ml

**Pinot Grigio**  
750ml

**Sauvignon**  
750ml

**Ribolla Gialla**  
750ml



# Red Wines DOC - Friuli



**Refosco dal  
Peduncolo Rosso**  
750ml



**Cabernet Sauvignon**  
750ml



**Merlot**  
750ml



**Cabernet Franc**  
750ml



# Barrrique Wines DOC - Friuli



**Traminer Aromatic  
"Primo"**

750ml



**Chardonnay  
"Perla dei Sassi"**

750ml



**"Primo" Rosso**

750ml



**Pinot Nero**

750ml



# Sparkling Wines DOC - Friuli



**Prosecco DOC Extra Dry**

750ml



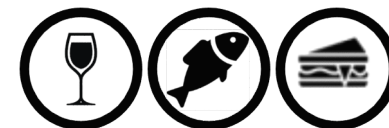
**Prosecco DOC Brut**

750ml



**Ribolla Brut**

750ml



# Tuscany



**CATEGORIES FROM TUSCANY:**

*Water*







# Water - Tuscany



## Still Water

0.5 Lt

1 Lt

1.5 Lt

2 Lt



## Still Water Special Pack

1 Lt

## Sparkling Water

0.5 Lt

1 Lt

1.5 Lt

# Lombardy



**CATEGORIES FROM LOMBARDY:**

*Organic Honey*



# Honey - Lombardy



**Acacia Organic Honey**

**Basswood Organic Honey**

**Wildflower Organic Honey**

**Chestnut Organic Honey**

250-400gr

250-400gr

250-400gr

250-400gr



# Campania



**CATEGORIES FROM CAMPANIA:**

*Frozen Pizza*



# Frozen Pizza - Campania



**Frozen Pizza Margherita**

*450gr*

**Frozen Pizza Olio e Pomodoro**

*400gr*

**Frozen Pizza Bianca Fiordilatte**

*440gr*



# Icon Keys



***Starter - Appetizer***



***Pasta***



***Soup***



***Main Course - Meat***



***Main Course - Fish***



***Side dish - Vegetables***



***Dessert***



***Breakfast or Tea Time***



***Pizza***



***Wine***



***Condiments***



***Milk***



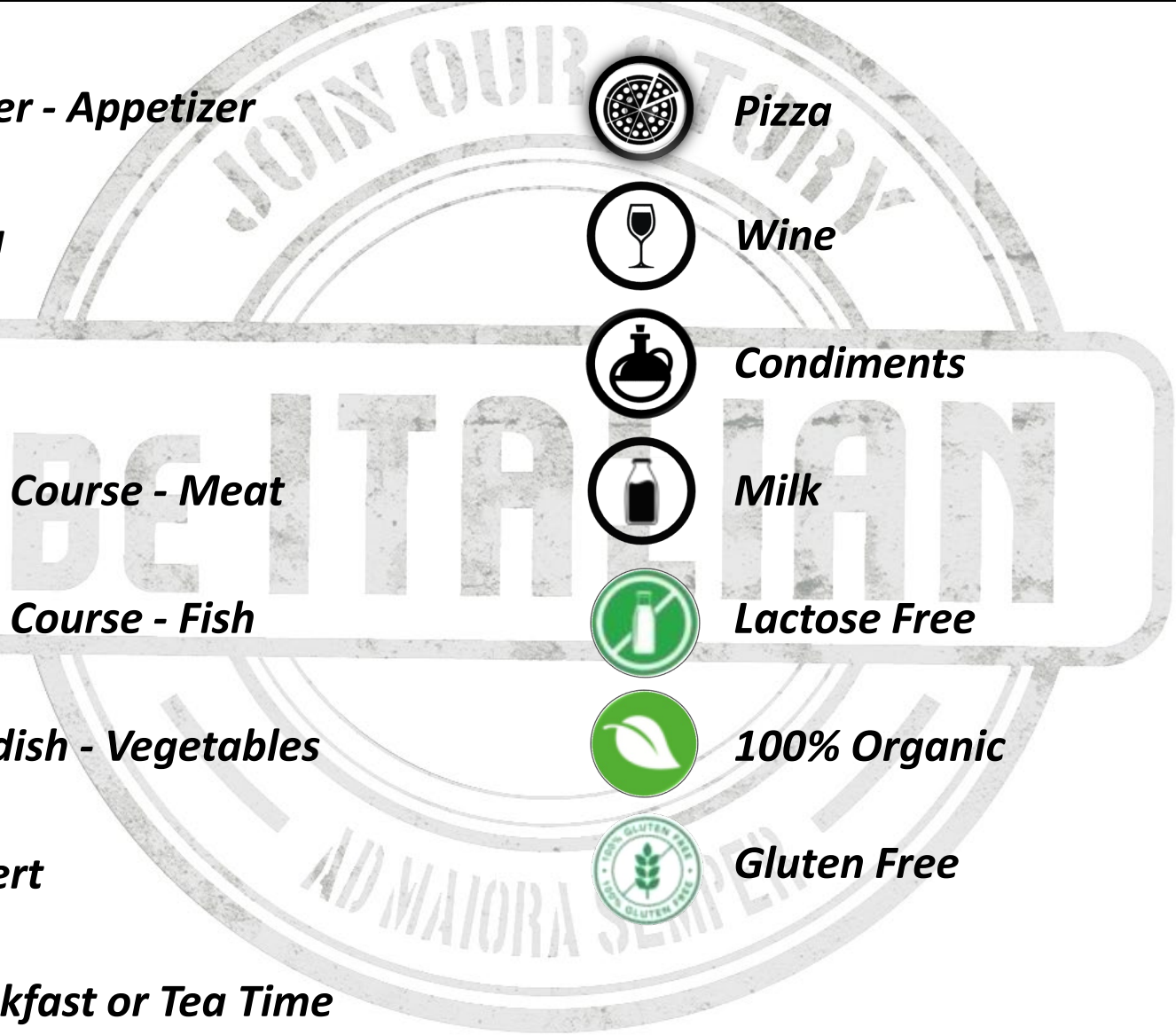
***Lactose Free***



***100% Organic***



***Gluten Free***



# Contacts



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