



Company presentation

November 2021



01. Who we are

02. Group's Companies

03. Skills and activities



— The Italian Internet of Things and Cybersecurity Industrial Holding

DigitalPlatforms SPA is a young rapidly growing Italian group born to offer large companies and administrations end-to-end solutions based on the **Internet of Things**, starting from sensors to digital platforms, applications and **infrastructure's security**. DigitalPlatforms is owned by the variable capital investment company **LaCambre ("LC")**, **founded and managed by Italian managers with thirty years of managerial experience in industry, services and finance, in leading Italian companies of national importance.**

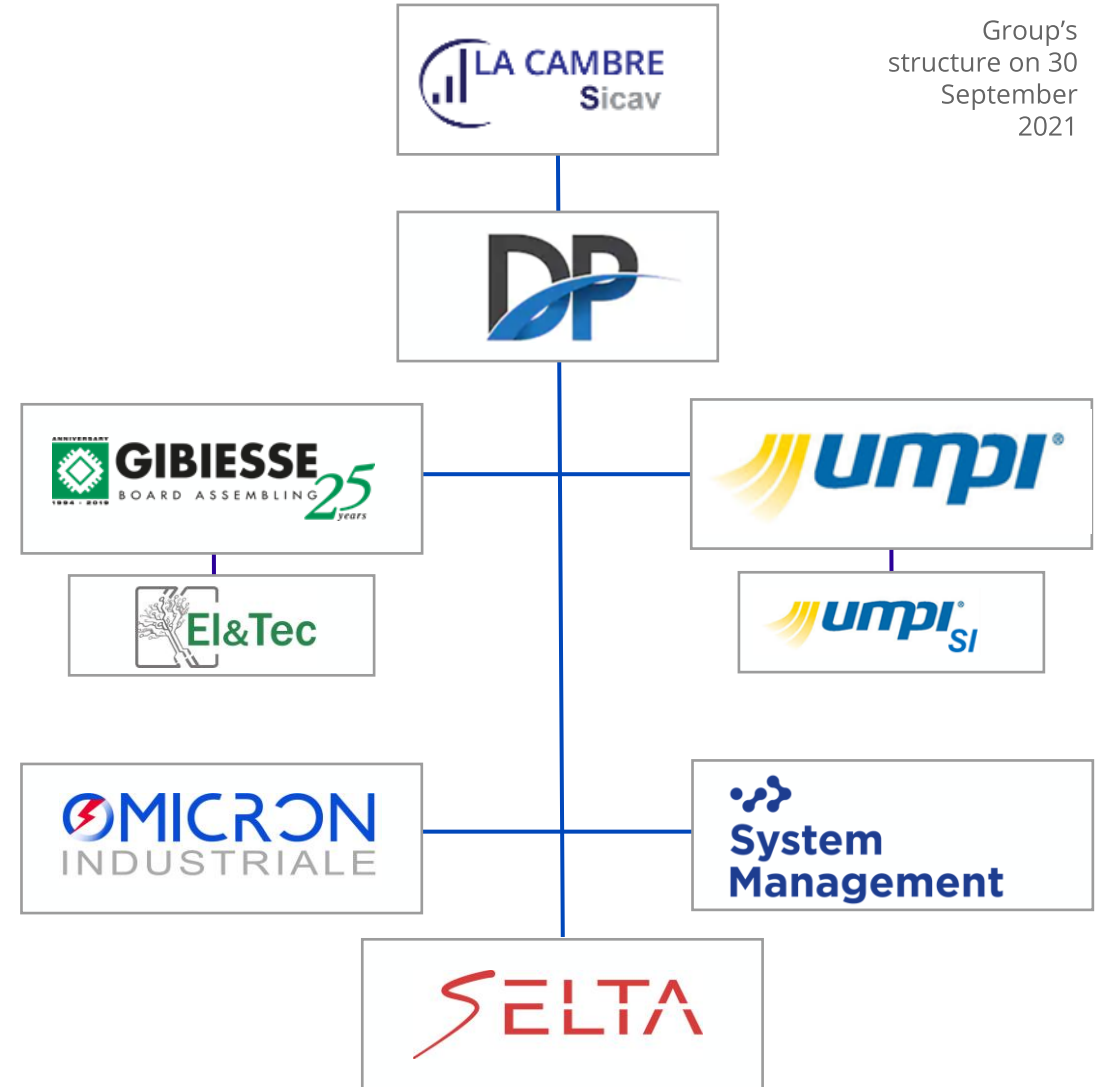
The Italian Internet of Things market in Italy is equal to 6 billion euros, with almost 100 million objects already connected to the network and is expected to **grow by 24% per year** for the next 5 years, favored by the rapid digital transformation of energy, water and gas distribution networks, railways and roads, buildings and metropolitan areas (the "smart cities"), and in general all critical infrastructures. Consistent with this ongoing digital transformation, the **Cybersecurity market is growing more than proportionally** - cyber crimes have grown by 400% per year - and the risk of cyber criminals taking control of devices by blocking services or altering their functionality increases exponentially, with the aim of acquiring sensitive information, extorting money or carrying out terrorism acts. It is therefore essential that the objects inserted in networks and critical infrastructures, to transform them digitally, are conceived, designed and built from the beginning in order to be as resilient as possible in relation to these cyber threats ("cybersecurity by design"), accordingly, as far as possible, in Italy and by controlled and certified companies and supply chains.



DP Group

- DigitalPlatforms SpA (DP) is an **Italian industrial group, rapidly growing**, operating in the sector of **Internet of Things, Cyber and digital technologies**;
- DP primarily addresses critical infrastructure managers in **Italy and abroad**, in the **energy / utilities, telecommunications, transport and defense sectors**;
- **DP is a full liner player**, present in all the elements necessary to create **end-to-end IoT solutions**, starting from the development, design and production of sensors and industrial electronics products, passing through command and control systems and technologies, up to IoT platforms, system integration for heterogeneous environments and cybersecurity;
- **The DP Group is now made up of seven companies / BUs**, employs 400 resources including engineers, researchers, developers, program managers and production workers, and has a turnover of 70 million. of €.

Group's
structure on 30
September
2021



Where we are

Group's offices on
30 september 2021

■ **DigitalPlatforms registered office and head office:** Rome

▲ **Selta offices:** Roma, Cadeo (PC), Tortoreto (TE)

● **Operating company offices:**

Umpi: Rimini

Umpi SI: Legnano (MI)

Gibiesse: Seriate (BG)

El&Tec: Cassano d'Adda (MI)

Omicron: Rome

System Management: Naples

○ **Abroad commercial office:**

Dubai



International presence



Algeria
 Belize
 Cameroon
 Ivory Coast
 Cuba
 Egypt
 France
 Jordan
 Iraq
 Indonesia

Malaysia
 Marocco
 Myanmar
 Nigeria
 Oman
 Pakistan
 Russia
 Tunisia
 Turkey
 UAE

... we are in over 20 countries

WESTERN EUROPE, AFRICA, LATIN AMERICA, MIDDLE AND FAR EAST

In these areas, DP Group operates through an extended network of commercial and technical partners.

Vision

The transition to electric mobility, buildings and cities transformation into interconnected systems, energy and environmental sustainability challenges require companies and administrations to change the way they offer their services to customers and citizens.

DigitalPlatforms brings together Italian SMEs capable of designing and manufacturing the IoT and Cyber products and technologies to offer companies and administrations integrated and functional solutions, designed on the specific needs of each customer.

To date, Selta, Umpi Srl, Umpi SI, Gibiesse, El&Tec, Omicron Industriale and System Management are already part of DigitalPlatforms, and others are joining the Group.

DigitalPlatforms thus aims to become more and more the partner of companies **for the innovation and infrastructures digital transformation enabled by the IoT.**





Mission

DP's **mission** is to provide IoT and Cyber competences, technologies, innovative solutions to the leading infrastructure players, in energy/utility, telco, transportation sectors, in Italy and abroad, in order to support their efforts to digitally transform their infrastructures.

DP aims to ensure that the ongoing digital transformation leads to the creation of safe, secure, resilient and efficient infrastructures.

To achieve this goal, DP enhances the capabilities and competences of Italian SMEs and excellence's centers in order to customers full control and visibility of the technological components included in their infrastructure.

DP's **strategy** is to aggregate into an industrial holding the companies, business units and startup that contribute to create an IoT end to end solution, from the R&D on new devices, sensors, systems, to the manufacture of the IoT objects, to the development of IoT platforms, algorithms, data analytics up to the cybersecurity of infrastructures and devices.



Our numbers



100%

Turnover growth rate



20%

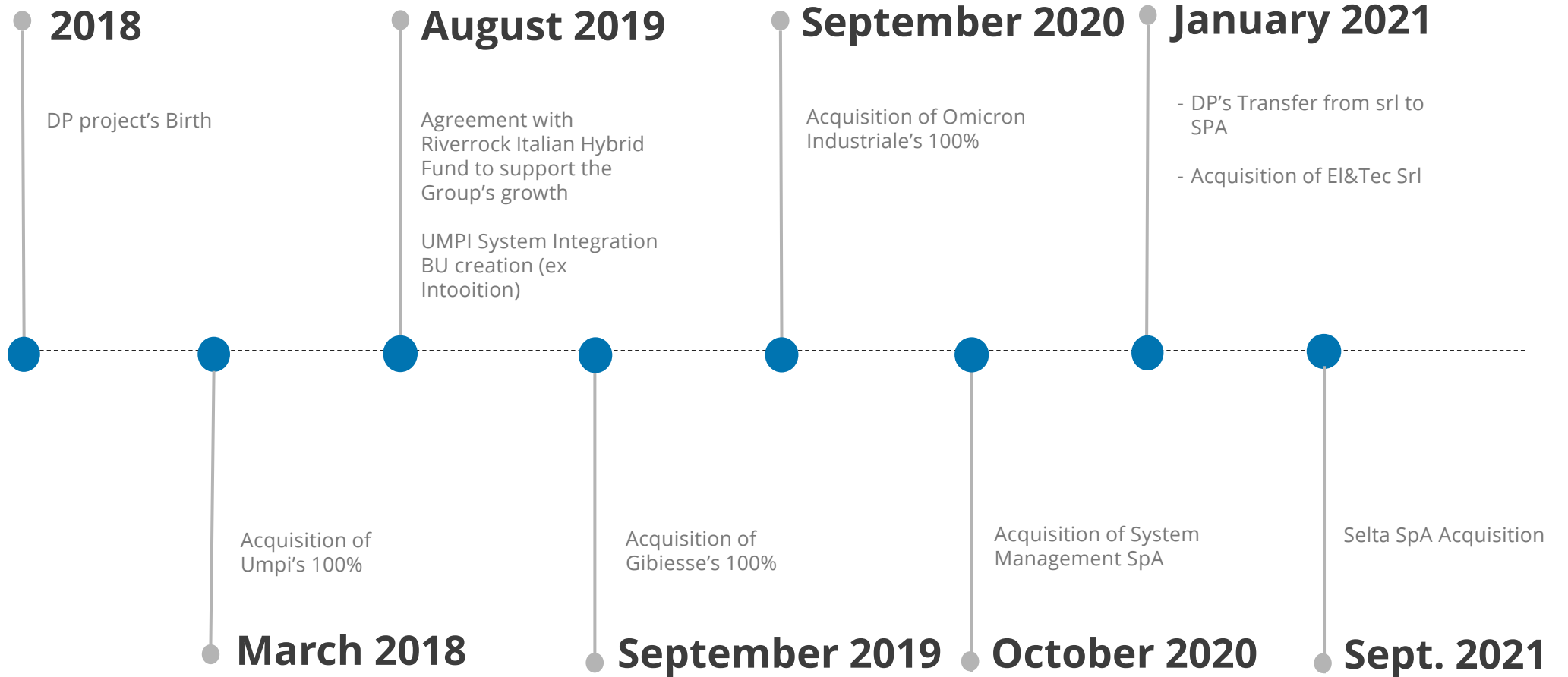
EBITDA



90%

Technicians and sales on total employees

Our growth path



Our clients

The main customers of the DigitalPlatforms Group are the Italian System critical infrastructures managers, in the energy / utilities, telecommunications, transport sectors.





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Group's companies

To date, the Holding's composition sees the presence of seven market leaders recognized for their relative market niches :



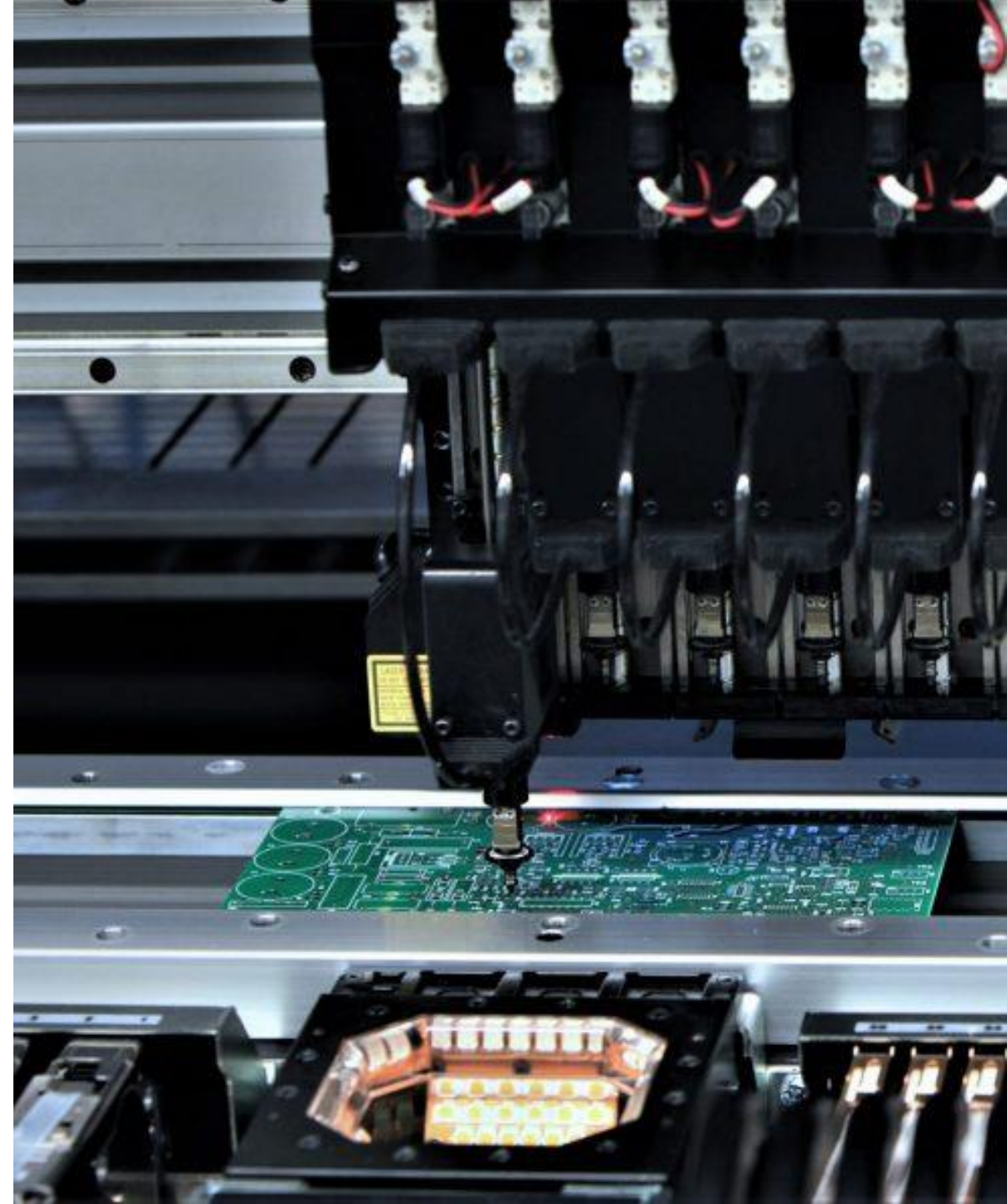
Over the years, the companies of the Group have never stopped innovating and today, even more, they continue to do so with all-Italian competence, passion and creativity, at the service of the Country.

Gibiesse



GIBIESSE was founded in 1994 for the production of electronic boards featuring high quality standards, thanks to the application of increasingly reliable production devices.

In particular, it designs and manufactures microprocessor and power logic boards for the electromedical, oil and automotive equipment sectors as well as for industrial automation systems in general. This working method makes GIBIESSE a reliable partner for successful collaborations with companies who intend to approach the market with high technological quality and reliability products.

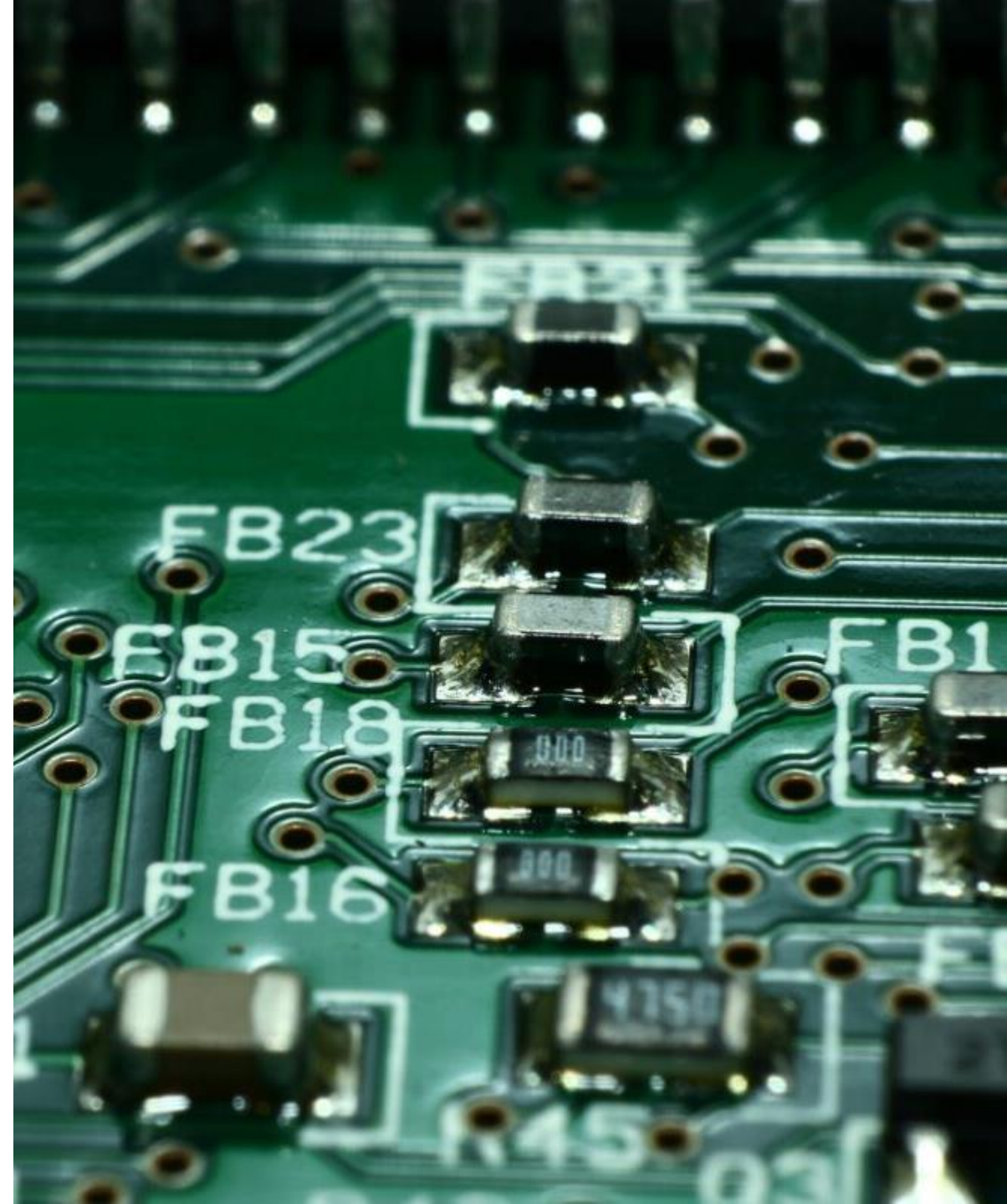


El&Tec



EL&TEC srl deals with the production and testing of electronic boards and equipment. The company proposes itself as a qualified technological partner for the customer, able to offer skills and experience from production to final testing, making itself available to the customer for the problems resolution related to the production of its own products. The mission is to support every industrial sector, from design to the production of prototypes and pre-series up to large series, optimizing every resource to achieve the final goal. EL&TEC is quality, flexibility and innovation.

Thanks to the adoption of an innovative technical-commercial strategy, EL & TEC has become a regular supplier for small and large industrial companies in the most varied sectors.



Omicron Industriale



Omicron Industriale S.r.l. designs and produces, in ISO 9001 regime, the Energy Stations for Telecommunications equipment (fixed and mobile networks). Through constant investments in research and development for cutting-edge technology, Omicron Industriale S.r.l. can cover, in the energy field, the full range of needs for telecommunications and broadcast equipment, allowing rapid and technologically advanced solutions geared to the specific needs of the customer. With over forty years of experience as a partner and reliable supplier for the most important Italian telecommunication operators, Omicron Industriale S.r.l. has achieved a leading position in the Italian market.



Umpi



UMPI is a company with completely Italian technology that manufactures intelligent products and systems based on powerline and radio wireless technology for outdoor and indoor applications. Umpi solutions, from the remote management of public and private lighting to the infrastructure monitoring, enable companies and public entities to save energy, preserve the environment, reduce management costs, increase efficiency and introduce new services and business models.

Umpi's mission is to develop IOT services and applications for the Smart City, by transforming the external lighting network into an intelligent network.



Umpi SI



Umpi's new System Integration BU stems out of the experiences of both mrdcompany and Intooition, with the mission of piloting LCI Group large customers throughout product and services innovation. For more than 25 years, mrdc first and then Intooition have been guiding companies into development and production start up of new products and services particularly in the Smart Cities, Home & Building Automation, Infrastructure monitoring, Sport & Wellness, Automotive sectors. Umpi SI helps its clients to achieve their goals with extensive support in marketing, design, engineering development, prototyping, industrial engineering, manufacturing.





System Management



System Management

System Management is an IT company qualified in Business Consulting, ICT Integration, Software Solution & Digital Experience Design, Big Data Analysis, Security. SM operates with four different business lines (LOBs): Professional Services, ICT/IOT infrastructures, Big Data Analytics and Information Systems, SaaS services and UX. With its Know-how and many years of experiences System Management offer solutions with added value for its Clients' business. System Management assists the business processes definition and organization, providing integration and management consulting services.



Selta



SELTA is an Italian technology company born and raised with the aim of innovating and supporting the digital transformation process of the markets. It is leader in the Automation and Smart Grids sectors for energy and transport, public and private Telecommunications, Enterprise Communications and Smart Working, Cyber Security. In the Cyber Security area Selta collaborates with the Italian Ministry of Interior and Defense, designs TEMPEST systems for NATO, Classified networks and infrastructures and prepares for certification based on Common Criteria. With 2 Research and Development centers, SELTA is the largest Italian manufacturer of technologies and solutions for automation and remote control of electricity and gas networks, enterprise communications and smart working, ultrabroadband access networks, and is one of the main players in Europe.





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Skills

- Remote control systems for lighting systems;
- Home automation systems, access control, biometrics;
- Automation and control systems for electricity and gas networks;
- Solutions for enterprise networking, cloud communication, smart working;
- TEMPEST products design and implementation for the Italian authority and for NATO;
- Classified networks/infrastructures design and implementation;
- Products certifications and approvals according to Common Criteria with our approved laboratories (Ce.Va. - D.I.S. and Lvs - OCSI);
- Infrastructure Management: tools for Data Centers and Technological Networks;
- ICT security: Logical and Physical security;
- IoT platforms: software tools and systems integration;
- System Integration and R&D;
- Custom product development;
- Technologies implementation such as conversion, energy efficiency and monitoring currently used to produce power stations and switchboards.



Group business activities



Design and production of electronic boards (for the electromedical, oil & gas, automotive, industrial automation sectors) in particular:

- SMT boards with high component density and size starting from 01005
- CPU boards, Power boards, Memory boards, Backpanel boards, Single Boards, Custom boards

Power stations and switchboards production for three categories of companies:

- Telecommunications operators
- Energy distributors
- Utility / Infrastructure Services

- Advanced remote control systems for public and street lighting, automation, IoT services for the city and the citizen;
- Building automation systems, biometric systems and thermoscanners;
- Specific solutions for complex infrastructures and large plants (railways, airports, tunnels, bridges, etc.).

R&D on order in particular:

- New platforms development for the creation of open systems that can be integrated with new technologies;
- Custom products development in the IoT / Domotics sectors.

- Business consulting and process integration;
- ICT / IOT infrastructure;
- Big Data Analytics and informative system;
- SaaS services and User Experience.

- Automation and control systems for electricity and gas networks
- Solutions for enterprise networking, cloud communication, smart working;
- Cyber Security.

**Your Innovation will come
true with us!**

Thanks.

