TERESI

Wonder of Sicily

Caffè Teresi is Sicily you can feel. You can taste. You can experience.



There's a **Sicily** that captivates without words.

A land of authentic nobility and profound traditions.

A living mosaic of cultures intertwined over time.

Caffè Teresi is born from this land.

From its people, its slow but decisive rhythms, the value given to things made with care.

It's craftsmanship in the cup.

Each bean is carefully selected and roasted Italian-style, with precision.

The result?

A coffee with a **Mediterranean aroma**, a drink that becomes a **daily gourmet experience**.

It's not a habit. It's a ritual.

Vision, Experience, and Identity

Giovanni Teresi founded *Caffè Teresi* in 2020 with a clear mission: to offer authentic coffee, an experience that celebrates Sicilian tradition.

His experience, gained within his **family** and in **local roasteries**, is enriched by an **international vision**, gained through travel and discussions with industry experts.

His blends combine artisanal intuition and technical rigor, aiming to transcend geographical and cultural boundaries.

Today, *Caffè Teresi* is growing in Italy and abroad, remaining faithful to a fundamental principle: tradition, passion, and quality are non-negotiable.



Giovanni Teresi at the beginning of his career.

Artisanal excellence with a Sicilian soul



Coffee beans from our own production.

Craftsmanship for us is a concrete value, made up of conscious choices, experience, and respect for the raw material.

- We select high-quality green coffee based on origin, traceability, and aromatic profile.
- *Italian-style roasting* is precisely calibrated to enhance the natural characteristics of each origin and blend.
- Each production phase is closely monitored to ensure consistency, balance, and flavor integrity.
- Blends are developed with a **sensorial approach** to offer a recognizable and harmonious flavor identity.

Open and inclusive commercial proposal



We are seeking international partners interested in offering our artisanal, high-end Italian coffee.

We offer and evaluate collaborations in the following sectors*:

- Traditional distribution
- Importers/partners
- Wholesalers and retailers
- Ho.Re.Ca.
- **Digital projects** (E-commerce, Marketplace)
- Contract manufacturing and private labels

We are seeking motivated partners ready to build a professional, solid, and transparent relationship.

^{*}We remain open to the possibility of commercial exclusivity and to opening up to new channels.

Our Export Services



We deeply appreciate the trust our customers abroad place in us. Despite the distance that separates us, we are committed to reducing geographical barriers, serving them with even greater care, to ensure an increasingly personalized service that is attentive to their needs.

The 5 services designed for our international customers:

- Free online training for baristas
 - Mini courses (video or PDF) for customers:
 - how to adjust grinders;
 - espresso extraction techniques;
 - basic machine maintenance.
- Detailed sensory profiles and recommended recipes
 - For each blend, we offer:
 - illustrated sensory profile and extraction techniques (dosage, grams in/out, times, temperatures);
 - suggested recipes, inspired by Italian tradition or the destination country, thanks to collaborations with culinary professionals.



Marketing packages for customers

Tools to support sales:

- Digital kit with photos, videos, menu and social media texts, and a history of the business;
- Personalized Caffè Teresi tasting table.

Access to exclusive lots

Priority on special or limited lots for loyal customers or those with high volumes:

- Out-of-catalog or custom blends;
- Advance reservations, with minimum orders and deadlines to be determined.

• Customized cup, saucer, and sugar bowl kits

For a complete sensory experience:

- Italian porcelain cups;
- Free for orders over a certain amount (quantity and terms to be agreed upon).



Our commitment to the environment and society



Thanks to our love for our land, we have developed a strong sense of responsibility towards the Planet.

We believe that every cup can make a difference.

Our 5 environmental/social resolutions:

- Coffee from a certified supply chain

 Ethical selection of raw materials: we collaborate with certified importers to guarantee the quality of the coffee and respect for the rights of producing communities.
- More sustainable packaging Reduce or replace packaging over time: we aim to gradually transition to single-material, recyclable, biodegradable, or compostable materials, starting with a dedicated line.
- Clean energy

 Transition to 100% renewable energy: with the new plant project, we are committed to switching to sustainable energy sources for our roasting plant and offices, starting with the installation of a

photovoltaic system.



• Emissions Offsetting

Offsetting CO2 emissions related to exports: we have joined reforestation and environmental protection projects, to give back to the Earth a part of what we receive (treedom).

Culture of reuse and conscious consumption

Promotion of container reuse and refill programs: we encourage customers and local partners to a more sustainable lifestyle with the "bring your own box" initiative, which offers discounts or dedicated offers.

Social commitment

Supporting social projects: we collaborate with several non-profit organizations linked to the Palermo municipal dog shelter and promote local sports, sponsoring and purchasing equipment for speakers in our area.

Together, one coffee at a time

Sustainability for us is not a fad, but an ongoing commitment. Thank you to those who choose us every day with awareness.





gioteresi@caffeteresi.com

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www.caffeteresi.com