



Ministry of Foreign Affairs
and International Cooperation

ITA[®]
ITALIAN TRADE AGENCY

Italy @ PDAC 2023



Italy
is simply
extraordinary:

Metro Toronto Convention Centre,
4 Simcoe St, Toronto, ON
<https://www.mtccc.com/>

Stand: 7123N (North Building)
March, 5 - 8, 2023



**Machines
Italia**

Turning innovation into productivity.



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February 2023



MARCO SALADINI,
Italian Trade Commissioner, Canada

Italy is renowned for innovative design, style, the superior craftsmanship of its consumer goods, the authentic flavors of its food and wines, the beauty of its landscapes and works of art.

These remarkable achievements stem from a long standing tradition of ingenuity and entrepreneurship that is embodied by a network of tens of thousands of small and medium sized companies scattered across the country. The passion for technology is also part of Italy's terroir and it is ingrained in its history from ancient Rome, to Leonardo Da Vinci's renaissance to today.

The Italian Trade Agency, ANIMA and Unacea are proud to participate at PDAC 2023 - the world's premier mineral exploration and mining convention - to showcase a few of Italy's most innovative earthmoving, mining and construction technology providers.

Italian Trade Commission
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These Italian companies carry on Italy's dedication to technology and traditions.

At PDAC 2023 they will present their products and services ranging from hydraulic equipment, heavy duty mixers, cranes, engineering, project management and construction service.

To learn more about these companies, join us at the Italian Trade Agency, ANIMA and Unacea pavilion (Booth No. 7123- 7224N) at PDAC 2023 at the Metro Toronto Convention Centre, in Toronto from March 5 to 8, 2023.

See you at PDAC 2023!

ITA - ITALIAN TRADE AGENCY

ITA - Italian Trade Agency is the Governmental agency that supports the business development of Italian companies abroad and promotes the attraction of foreign investment in Italy. Through a worldwide network of 79 offices in 65 countries, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. ITA has operated in Canada, with two offices in Toronto and Montreal, under the Italian Trade Commission designation since the 1950s. Italy. To learn more about ITA, please visit www.ice.it Italy.

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MACHINES ITALIA

Machines Italia is a multi-year integrated marketing program spearheaded by the Italian Trade Commission (ITA), which is aimed at increasing awareness and consideration of Italian machinery across a broad spectrum of industries in the North American market.

The project represents 16 industries, 15 associations and over 10,000 companies that have joined forces with the Italian Trade Commission to embark on a comprehensive marketing and communication initiative. Italy is a key supplier to North American manufacturers. In 2022, North Americans bought over €15 billion worth of industrial and capital goods from Italy, representing $\frac{1}{4}$ of Italy's total exports to North America. The 16 Machines Italia sectors accounted for € 4 billion in 2022.

The three main offices are in Chicago, Mexico City and Toronto, coordinated by the main Headquarters in Rome, Italy and supported by the ITA offices across North America. To learn more about Machines Italia, please visit www.machinesitalia.org

🏠 www.machinesitalia.org
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UNACEA

Unacea, the Italian Construction Equipment Association, represents both the equipment manufacturers as well as the commercial sector, which, jointly generate a total turnover of € 3.5 billion and give employment to over 50 thousand workers.

Unacea is a key member of Cece – the European federation of construction equipment industry. To learn more about Unacea, please visit www.unacea.it



ANIMA

Founded in 1914, ANIMA Confindustria Meccanica Varia, represents and promotes the Italian mechanical engineering industry. ANIMA is made up of 30 associations and product groups, and has over 1,000 member companies, employing almost 224 thousand people, with sales of €52.1 billion and exports on sales of 57.1%.

ANIMA's industry sectors include: Construction equipment, machines and products, Goods handling and logistics, Technologies and equipment for food and water products

Machines and plants for energy production and for the oil and chemical industry, Technologies and products for industry, Machines and systems for personal and environmental safety.

ANIMA is a founding member of UNI (Italian standardization body). ANIMA Confindustria is also the majority shareholder of ICIM Group, a holding that includes ICIM SpA, OMECO, Consorzio PASCAL, TIFQ, TIFQlab. ANIMA is a founding partner and an active member of Orgalim (The European Federation of Mechanical Engineering). To learn more about ANIMA, please visit www.anima.it



Italian companies



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BONATTI



Bonatti S.p.a. is an International Contractor, delivering challenging projects since 1946. Our main activities are EPC and construction of complex plants and demanding pipelines, as well as operation & maintenance of diverse facilities. With over USD900M in yearly revenues, we serve tier-one clients across the Oil & Gas, power, water and mining value chains.

Our project's total approach is the key-factor in our Clients' satisfaction. Construction-focused engineering and constructability at every step ensure the highest quality and cost-effective execution. This model consists in managing the entire project lifecycle in direct execution throughout all phases; starting from engineering, procurement and logistics, to civil, mechanical and E&I works, up to commissioning and start-up.

Bonatti has a solid presence in the Americas: we delivered over USD \$2B worth of projects in the last 10 years, and we rely upon multiple permanent logistic bases, two fully staffed engineering centers and a sizable fleet of specialized equipment. We are Mexico's leading midstream player, we work on some of Canada's most challenging pipeline projects and we play a key role in Chile's major water pipelines for the mining sector.

We are especially proud of our contribution to Chile's mining sector's sustainable growth. Leveraging our world-class experience and resources in pipeline and related facilities EPC services, we deliver complex water transportation systems, thus helping Chile's leading mining companies grow their production while reducing groundwater consumption.

Our goal is to be an effective and reliable "glocal" Contractor, exceeding expectations in terms of health, safety, environment and quality, thus contributing to our Clients' sustainable growth.

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IDROMECCANICA RAMTEC



Idromeccanica Ramtec was founded in 2001 by a team that boasts over 40 years of experience in the field of mining, excavation and demolition equipment.

The company manufactures and sells hydraulic breakers, vibratory plate compactors, pile drivers, hydraulic shears, demolition grabs, hydraulic crushers, multifunction crushers and hydraulic magnets to demolish and handle all types of material.

Idromeccanica Ramtec manufactures over 6000 non-genuine compatible spare parts which are perfectly interchangeable with the main brands of breakers. This allows them to repair and regenerate used hammers at a low cost, making them fully efficient meaning savings and sustainability. Moreover, in the last few years, the company also developed a range of piston pumps. These machines are able to move muddy and grainy material having a humidity of minimum 60% in a short amount of time, and to long distances.

Our corporate strategy is based on high quality standards, production and energy efficiency and sustainability.

In the premises of Molfetta (Bari), our team directly takes care of the design, production, quality control, administration, logistics, sales and customer service both before and after the sale.

Our specialized technicians, employed in the technical department and workshop, are constantly involved in making the process of production more efficient in order to continuously improve products and services, while keeping competitive prices.

To support production and its management, the company has equipped the workshop with the latest software and newest CNC machines. The same are constantly updated ensuring accuracy, high quality and reducing production time.

Idromeccanica Ramtec is certified according to ISO 9001 standards and exports 70% of its production, which is completely MADE IN ITALY, around the world keeping a constant eye on customers and products, ensuring reliability, long life and high performance of its attachments.

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MARCHETTI AUTOGRU'



Marchetti Autogru S.p.a. began its activity in 1956, thanks to the initiative and the ingeniousness of the founder, Mr. Luigi MARCHETTI.

With more than 60 years experience in research and manufacturing “Made in Italy” in its own factory, MARCHETTI has, over the years, increased the production line building rough terrain cranes, truck mounted cranes, all terrain and crawler cranes and also city cranes; MARCHETTI is a reference point for the domestic market, and can count on over 2500 mobile cranes sold and present on sites situated worldwide. Today the company is still owned and managed by the second generation MARCHETTI.

The production of the last decade has focused on widening of the telescopic boom crawler cranes line and on the taxi cranes on 3, 4 & 5 axle trucks, introducing on the market machines of high quality and robustness as per tradition.

MARCHETTI provides a prompt and complete after-sale service guaranteed by the great experience of his engineers, and the modern and innovative technologies available. New after sales workshops are appointed every year. The facilities today extend over an area of 46,000 s.m. (over 150,000 sf), 16,000 (52,500) of which are roofed. Since 1998 the company has been certified ISO 9001 (reg. no 4026). The headquarter of Marchetti Autogru Spa is in Piacenza, Italy.

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S.I.CO.MA.



SICOMA, part of OMG, was established in 1947, in Perugia, Italy and specializes in design and manufacturing of high performance heavy duty mixers. Twin Shaft, Planetary, Turbine and Continuous mixers are used in the production of ready mix concrete, precast/prestressed, blocks and pavers, UHPC, RCC, backfilling in projects worldwide, and in glass industry, waste treatment and dry mortar mix plants. Our offices for sales and aftersales service are located in Spain, France, Morocco and U.S.A., with a large stock of spares. Our production facilities in Italy, China and India cover at the best the different markets. A total of nearly 60000 mixers have been supplied worldwide so far. The main specific technical solutions protected by international patents are only available on SICOMA Mixers.



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