

BORSA VINI ITALIANI 2024

DUBLIN
23 JANUARY 2024
11:00 - 18:00

The Davenport
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Ministry of Foreign Affairs
and International Cooperation

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KEY FOR WINES

Row 1: **Name of product + vintage + ABV %**

Row 2: **Appellation**

Row 3: **Grape**



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ABRUZZO

Abruzzo's average annual wine production of 300 million litres (5th in volume among the regions) includes 35% DOC/DOCG and 8% IGT. Red wine accounts for 60% of Abruzzo's production.

In a nation of myriad appellations, Abruzzo offers wine drinkers refreshing clarity in the regionwide DOCs for Montepulciano and Trebbiano d'Abruzzo, which account for an abundance of good red and white wines along with a pit of Cerasuolo, a hearty rosé.

The region, whose surface is two-thirds mountains and one-third hills, boasts highly favourable conditions for vines. Growers generally favour the predominant Montepulciano and Trebbiano, though in recent times they've planted other varieties, some covered by the DOCs of Controguerra and Terre Tollesi, as well as the nine IGT appellations. The native Montepulciano (not to be confused with the town of that name in Tuscany where *Vino Nobile* is made) is a vine of convincing character that has been winning admirers abroad. Among Italy's DOC-DOCG appellations, Montepulciano d'Abruzzo, with about 90 million bottles distinguished under the DOCG of Montepulciano d'Abruzzo Colline Teremane.

The rest of Montepulciano d'Abruzzo is DOC, applying to both the red wine and the cherry hued rosé of Cerasuolo. Two other subzones are noted: Casauria or Terre di Casauria and Terre dei Vestini. Much Trebbiano is based on the prolific Tuscan variety, which makes light, crisp whites of subtle aroma and flavour. Some growers work with the "true" Trebbiano d'Abruzzo. A choice few have managed to make Trebbiano of remarkable depth and texture, with a propensity to develop complexity over four or five years, sometimes more, of aging. Those wines are relatively rare.

The recently revived varieties of Passerina and Pecorino are making white wines of character in Abruzzo. IGT: Alto Tirino, Colli Aprutini, Colli del Sangro, Colline Frentane, Colline Pescaresi, Colline Teatine, Del Vastese or Histonium, Terre Aquilane or Terre de L'Aquila, Terre di Chieti, Valle Peligna. DOCG: Montepulciano d'Abruzzo Colline Teramane. DOC: Controguerra, Montepulciano d'Abruzzo (Casauria or Terre di Casauria, Colline Teramane, Terre dei Vestini), Terre Tollesi or Tullum, Trebbiano d'Abruzzo.

ETTORE GALASSO

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v i t i c o l t o r e
ETTORE
GALASSO
LORETO APRUTINO

Imported by: A TASTE OF ITALY - IRELAND

Ettore Galasso is one of the biggest privately owned winery of Abruzzo and is able to create, thanks to his passion, to the great land extension and the variety of vineyards locations, unique wines both in terms of sensory notes and value for money.

Ettore Galasso production is focused on indigenous varieties such as Montepulciano, Trebbiano, and Pecorino. Yet, in the last 15 years, with an eye on world market developments, the winery has started cultivating Primitivo, Pinot Grigio, Pinot Nero, Merlot, Cabernet Sauvignon & Chardonnay.

AIR, SUN, PASSION: THE ELEMENTS OF OUR TRADITION !

Production: over 500,000 bottles

WINES PRESENTED

Filari Montepulciano D'Abruzzo 2022 - 13% Vol
Montepulciano D'Abruzzo DOC
Montepulciano

Corno Grande Premium Montepulciano D'Abruzzo 2021 - 13.5% Vol
Montepulciano D'Abruzzo DOC
Montepulciano

Corno Grande Riserva Montepulciano D'Abruzzo 2019 - 14% Vol
Montepulciano D'Abruzzo DOC
Montepulciano

Corno Grande Pecorino 2023 - 12.5% Vol
Pecorino

Lampasso Rosso 2021 - 14% Vol
80% Montepulciano, 20% Syrah

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Looking for importer


The location of the estate (200 m above sea level) and the territory on which the vineyards extend, guarantees the vines a microclimate made of strong thermal changes, sea breeze, and an optimal sun exposure that favors an excellent ripening of the grapes, a natural health of the bunches and the formation of aromas and scents that are an expression of environmental context, naturally suited to the cultivation of the vine. We are part of FIVI, Vignaioli Indipendenti, it means that we work and guarantee all the production chain from the vines to the bottle.


Production: between 50,000 and 100,000 bottles

WINES PRESENTED

Pecorino Superiore 2022 - 13% Vol 
 Abruzzo DOC
 Pecorino

Rosato 2022 - 13.5% Vol 
 Terre di Chieti Rosato IGT
 95% Montepulciano d'Abruzzo, 5% Malvasia

Montepulciano d'Abruzzo 2022 - 14.5% Vol 
 Montepulciano d'Abruzzo DOC
 Montepulciano

Filari in Costa 2020 - 14.5% Vol 
 Montepulciano d'Abruzzo DOC
 Montepulciano

Passerina BRUT 2022 - 12% Vol 
 Passerina



CALABRIA

Calabria's average annual production of 47 million litres (16th in volume among the regions) includes 19% DOC and 13% IGT. Red wine accounts for 89% of Calabria's production. Calabria, which forms the toe of the Italian boot, is a predominantly mountainous region with marked variations in microclimates between the sunny coastal hills along the Ionian and Tyrrhenian seas and the chilly heights of Aspromonte massifs and the natural park of Pollino (the highest mountain in Calabria and also one of the largest natural parks in Europe). Two grape varieties of Greek origin dominate – Gaglioppo in red wines and Greco in whites. Calabria's best known wine is *Ciro'*, which grows on low hills along the Ionian coast between the ancient Greek cities of Sybaris and Kroton (Sibari and Crotona today). Local legend has it that *Ciro'* descended directly from Krimia, the wine Calabrian athletes drank to celebrate victory in an early Olympiad.

Lately *Ciro'* has taken on contemporary touches as new methods of vine-training and temperature-controlled winemaking have diminished the alcoholic strength, making the wine rounder, fuller in fruit and fresher in bouquet. The classic *Ciro'* is red, which in the Riserva version has the capacity to age beyond a decade from certain vintages. There is also a rosato and a bianco from Greco grapes. The main vine of DOC Terre di Cosenza is Magliocco Dolce (Sweet Magliocco), from which a red wine with very long ageing (contains more malvidin than Barolo and Brunello) is obtained.

An award winning wine in international competitions. In the DOC Terre Di Cosenza, besides Magliocco, there are autochthonous vines such as: Guarnaccia, Pecorello and Montonico and last but not least a very well known sweet wine Moscato di Saracena, possibly the most prestigious among the 7 slow food presidia of Italian food and Wine. Melissa, an adjacent DOC zone, makes red and white wines similar to *Ciro'*, but red wines from the same Gaglioppo grown at higher altitudes such as Pollino, Donnici and Savuto are lighter in body and colour. The dark Greco Nero variety is also used in certain reds of Calabria. Among the whites, the rare Greco di Bianco stands out as an exquisite but increasingly rare sweet wine; from a local variety of Greco, it has a rich, velvety texture with a citrus-like bouquet. The nearly identical Greco di Gerace is a non-DOC wine that carries the ancient place name. From the same area comes Mantonico di Bianco, a Sherry-like amber wine with hints of almond and citrus in bouquet and flavour.

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Looking for importer

Brigante Vigneti & Cantina Estates are located on the hills most suited to the cultivation of vines of what was the ancient Greek colony Krimisa, the current Cirò, Calabria Region, from where it is said that the wines offered as a prize to the winners of the Olympics Games in the classical age. In this particular environment, a few kilometers from the Ionian Sea and the slopes of the Sila Mountains, characterized by a microclimate with high temperature ranges due to the sea breezes and the cool currents that descend along the Presila valley floor, we have been growing in organic farming since generations the Calabrian most important native grapes, Gaglioppo and Grecobianco, historical and cultural legacy of our ancestors.

Each vine in each vineyard is cultivated with the same passion and love that call to mind the values of the past, giving life to the characteristic Cirò DOC and Calabria IGT wines increasingly appreciated in Italy and around the world. Today, to continue the family tradition, all stages of production are followed with dedication by the couple Enzo Sestito and Stefania Carè.

Production: between 50,000 and 100,000 bottles

WINES PRESENTED

Essenzo 2021 - 13% Vol
 Calabria Bianco IGT
 75% Pecorello, 25% Greco Bianco

Essenzo 2021 - 14% Vol
 Calabria Rosso IGT
 75% Syrah, 25% Gaglioppo

Manyari 2022 - 12.5% Vol
 Cirò Rosato DOC
 Gaglioppo

Etefe 2020 - 13.5% Vol
 Cirò Classico Superiore DOC
 Gaglioppo

"0727" 2018 - 14% Vol
 Cirò Classico Superiore Riserva DOC
 Gaglioppo



EMILIA ROMAGNA

Emilia Romagna's average annual wine production of 660 million liters (3rd in volume among the regions) includes 23% DOC/DOCG and 37% IGT. Red wine accounts for about 55% of Emilia Romagna's production.

Emilia Romagna's wines might be considered northern Italy's most eccentric, different on the whole from those of their neighbours, often facile in style but always refreshingly individualistic. In Emilia the premier wine is Lambrusco, in frothy shades of purple to pink, made from grapes grown on high trellised vines, mainly in the flatlands south of the Po. Romagna's wines come primarily from the native Sangiovese, Trebbiano and Albana, the variety that accounted for Italy's first white DOCG. Lambrusco is produced in volume in the four DOC zones, around Modena and Reggio, though the wine is still not well known abroad in its authentic dry style. Lambrusco, with its zesty fruit flavours and low alcohol content, matches ideally with salami and prosciutto, pizza and a range of fast food.

Vineyards in the foothills of the Apennines to the south render fun-loving whites made from Malvasia, Trebbiano and Ortrugo and zesty reds from Barbera and Bonarda, but there is a definite trend in the DOC zones of Colli Piacentini, Colli Bolognesi and Colli di Parma to make still and somewhat serious wines from such varieties as Sauvignon, Chardonnay, the Pinots, Barbera, Cabernet and Merlot.

The hills south of Imola, Faenza, Forlì, Cesena and Rimini are known for wines from the native Albana, Sangiovese and Trebbiano, all of which carry the name Romagna. Albana di Romagna, which emerged in 1987 as Italy's first DOCG white wine, is most often dry and still with a distinctive almond undertone and occasionally some complexity.

The favourite of Romagnans is Sangiovese, usually a robust red with a certain charm in its straightforward fruity flavours. But increasingly producers of Sangiovese are making reserve wine of greater depth of bouquet and flavour with the capacity to age gracefully.

Emilia Romagna has ten IGTs which account for about 35% of total production. IGT: Bianco di Castelfranco Emilia, Emilia or Dell'Emilia, Fontana del Taro, Forlì, Modena or Provincia di Modena, Ravenna, Rubicone, Sillaro or Bianco di Sillaro, Terre di Veleja, Val Tidone. DOCG: Albana di Romagna. DOC: Bosco Eliceo, Cagnina di Romagna, Colli Bolognesi (Colline di Oliveto, Colline di Riosto, Colline Marconiane, Monte San Pietro, Serravalle, Zola Predosa), Colli Bolognesi Classico Pignoletto, Colli della Romagna Centrale, Colli di Faenza, Colli di Imola, Colli di Parma, Colli di Rimini, Colli di Scandiano e di Canossa, Colli Piacentini (Gutturino, Monterosso Val D'Arda, Trebbianino Val Trebbia) Lambrusco di Sorbara, Lambrusco Grasparossa di Castelvetro, Lambrusco Salamino di Santa Croce, Modena or Di Modena, Pagadebit di Romagna (Bertinoro), Reggiano, Reno, Romagna Albana Spumante, Sangiovese di Romagna, Trebbiano di Romagna.

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Looking for importer

Tenute d'Italia is an innovative network created by the amalgamation of numerous wineries addressing specific needs of each market. We share common objectives, which includes the creation of a compatible system, based on quality control and highlighting the individual specialisations of the wineries that make it up.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Favara 2021 - 14.5% Vol
 Terre Siciliane IGP
 80% Nero D'Avola, 10% Syrah, 10% Cabernet Sauvignon

Egregio 2020 - 14% Vol
 Sangiovese Rubicone IGP
 85% Sangiovese, 15% Syrah

Egregio 2021 - 13% Vol
 Chardonnay Rubicone IGP
 90% Chardonnay, 10% Trebbiano

Fiori Di Prosecco, Cuvée Extra Dry - 11% Vol
 Valdobbiadene Prosecco Superiore D.O.C.G.
 Glera

Mirabile 2022 - 13% Vol
 Rubicone IGP
 Pinot Grigio

FRIULI VENEZIA GIULIA







F.V.G average annual wine production of 110 million litres (12th in volume among the regions) includes 65% DOC/DOCG and 20% IGT. White wine accounts for about 60% of Friuli's production. The compact region of FVG, overlooking the northern Adriatic Sea with borders on Austria and Slovenia continues to set the pace with modern Italian white wine.

Drawing from worthy native varieties and the choicest of the international array, Friulans have applied studied vineyard techniques and avantgarde enology to the production of highly distinctive whites, as well as some eminently attractive reds. Friuli has 2 DOC zones of outstanding class in Collio Goriziano or simply Collio, and Colli Orientali del Friuli, adjacent areas that follow the border of Slovenia from Gorizia west and northwest to Tarcento. Singled out for DOCG status are two rare and coveted sweet white wines: Ramandolo, from the Verduzzo grape grown a village north of Udine, and the legendary Picolit of Colli Orientali. Carso is a unique zone in the hills above the seaport and regional capital of Trieste. The other DOC zones called Friuli Grave, Friuli Isonzo, Friuli Aquileia, Friuli Annia and Friuli Latisana cover low hills or plains. Yet quality there can be convincing, notably from Isonzo, which rivals Collio and Colli Orientali for the class of certain wines. Grave, the region's largest and most productive zone, also produces wines of distinction. Friuli whites had long been dominated by Tocai Friulano, a variety related to Sauvignon Vert or Sauvignonasse. But a European court ruled that Tocai must use another name so as not to be confused with the Tokay of Hungary, which is the name of a wine but not a vine. Friulano was the name they reluctantly adopted, while the varieties formerly known as Tocai Italico and Tocai Rosso have become Tai and Tai Rosso. Friuli's reds were traditionally light and fruity, best to drink within two to five years of the harvest. That style applied to the predominant Merlot and Cabernet Franc, as well as to Pinot Nero and the worthy native variety of Refosco.

But many winemakers have heightened structure and nuance by blending Cabernet Sauvignon, Merlot and other varieties and aging the wine in oak barrels. Friulans have shown an encouraging tendency to revive varieties that had been neglected. Foremost among the legends is Picolit, a white that ranked as one of Europe's finest sweet wines around 1800, when it was favoured by the Hapsburgs and other royal families. IGT: Alto Livenza, Venezia Giulia, Venezia or Delle Venezie. DOCG: Colli Orientali del Friuli Picolit, Cialla Picolit, Ramandolo. DOC: Carso, Colli Orientali del Friuli, Collio Goriziano, Friuli Annia, Friuli Aquileia, Friuli Grave, Friuli Isonzo or Isonzo del Friuli, Friuli Latisana, Lison- Prmaggiore (shared with Veneto), Prosecco (shared with Veneto).

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Looking for importer

Zago Agricola has decided to conduct its own vineyard according to the reasoned production method and it respects the rhythms imposed by nature. Zago Agricola has decided to produce four types of Prosecco Doc all with a same common denominator: wines with a fresh and elegant taste, complementing food with great ease. The Prosecco Zago is ideal to celebrate the joy of everyday living. Premium quality Prosecco Doc certified sustainable, given by the use of 100% our own glera grapes, Soft pressing of the grapes. Selected Prosecco: we obtain 55-58 cl of Prosecco Doc must from 1 kg of grapes. Vineyard located in a soil rich of spring water, so no need to use water in Summer and no stress for the plants.

Production: up to 50,000 bottles

WINES PRESENTED

Zago Prosecco Extra Dry Nv - 11% Vol

Prosecco DOC

Prosecco

** Sustainability certification, SQNPI (Integrated Crop Management National Quality System)*

Zago Prosecco Rose' Brut Millesimato 2021 - 11.5% Vol

Prosecco DOC

86% Prosecco, 14% Pinot Noir

** Sustainability certification, SQNPI (Integrated Crop Management National Quality System)*

Zago Prosecco Brut Nature Nv - 11.5% Vol

Prosecco DOC

Prosecco

** Sustainability certification, SQNPI (Integrated Crop Management National Quality System)*

Zago Prosecco Sui Lieviti Nv - 11% Vol

Prosecco DOC

Prosecco

** Sustainability certification, SQNPI (Integrated Crop Management National Quality System)*

Prima Bora 2018 - 12.5% Vol

Malvasia Istriana

LAZIO



Latium's average annual wine production of 210 million litres (8th in volume among the regions) includes 50% DOC and 17% IGT. White wine accounts for more than 80% of Latium's production.

Rome's region is intrinsically linked to white wine – to Frascati and Marino and the other golden-hued bianchi of the Castelli Romani, as well as to the fabled Est! Est!! Est!!! from the northern Latium town of Montefiascone.

Latium's hills, favoured by ample sunshine on fertile volcanic soils, seem to be naturally suited to the production of white wines based on various types of Malvasia and Trebbiano grapes. Rome's wines, led by Frascati and Marino, were traditionally abboccato, pleasingly soft though not so sweet as to overwhelm the flavour of food. They were easy, not designed to last long or travel far. The use of low temperature processing and filtration transformed their personalities into dryer, crisper, more durable wines. Still, with only occasional exceptions, the whites of Latium are pleasantly fleshy and fruity, but not the sort to be laid away or fussed over. Their immediacy is by no means a negative attribute, as evidenced by the established world market for Frascati, followed by Marino and less publicised but worthy neighbours such as Colli Albani, Colli Lanuvini, Castelli Romani, Velletri and Montecompatri Colonna. Though some admirers argue that the richer, stronger abboccato or cannellino versions are what Malvasia is all about, most modern consumers seem to prefer them softly dry.

It may come as a surprise that Latium's first and only DOCG is the red Cesanese del Piglio. Cesanese, native to the Prenestina and Ciociaria hills southeast of Rome, makes richly flavoured dry and sweet reds in two other DOC zones: Affile and Olevano Romano. Aprilia, the reclaimed stretches of what were once the Pontine Marshes, turns out considerable quantities of Merlot and Sangiovese. The reds of Cerveteri, Cori and Velletri are based on Montepulciano, Sangiovese and Nero Buono. Aleatico makes a Port-like dessert wine on the northern shores of Lake Bolsena at Gradoli. The sweet Moscato di Terracina from southern coast was recently promoted to DOC.

PARVUS AGER - VIGNETI E CANTINA

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PARVUS AGER®
 Vigneti e Cantina

Contact: **Alessia Lulli**

Looking for importer

The story of the Lulli Family, engaged in viticulture for 4 generations, began in 1905 when Luigi Lulli purchased a "Small Field" of 5 hectares cultivated with vineyards. Today, the Family company boasts 54 hectares of vineyards, but the name Parvus Ager (from Latin, Small Field) evokes the memory of that small plot of land where it all began. An ambitious project has led, in recent years, Angelo e Rita Lulli with their grandchildren Silvana, Alessia, and Giacomo to a complete renewal of the viticultural crops (11 different types of vines, including international ones and those typical of the territory,) and the construction of a new technologically advanced cellar; with the aim of enhancing the qualities of the territory, spreading the viticultural potential of Lazio beyond its borders.

Parvus Ager winery produce two lines of wines : ETERNA LINE: include the Roma Doc consortium and ESSENZA DELLA TERRA LINE: include single-variety wines.

The volcanic soil and favorable exposure, combined with the careful and passionate transformation of the company's products, give life to authentic excellence. Parvus Ager passionately oversees all stages of the food supply chain, from vineyard planting to direct sales, ensuring high quality and sustainability of exceptional production: "a concentration of all the wise teachings that our grandparents passed down to us and that we have breathed, listened to, and lived all our lives.

Production: up to 50,000 bottles

WINES PRESENTED

Eterna 2020 - 13% Vol

Roma DOC

60% Montepulciano, 40% Syrah

Eterna 2022 - 13.5% Vol

Roma DOC

Malvasia Puntinata

Essenza Della Terra 2022 - 14% Vol

Lazio IGT

Syrah

Essenza Della Terra 2022 - 14% Vol

Lazio IGT

Vermentino

Essenza Della Terra 2022 - 12.5% Vol

Lazio IGT

Sauvignon



LOMBARDIA

Lombardia's average annual production of 140 million litres is characterised by a high quality production with 5 DOCG, 22 DOC and 15 IGT which represent 60% of the total production.

Lombardy boasts high favourable places for vines in a region where the Alpine climate is tempered by the lakes of Garda, Iseo, Como and Maggiore in the North, and the Apennines to the South.

Francia Corta DOCG produces some of the finest sparkling wines of Europe in the volcanic hills south of Lake Iseo.

Nearly a third of Italy's bottle-fermented sparkling wine is produced in the province of Brescia, but only wines from choice vineyards in the zone qualify as Franciacorta DOCG.

Curtefranca is the DOC for other wines of Franciacorta: red from Merlot and Cabernet and white from Chardonnay, Pinot Bianco and Pinot Nero.

Valtellina's rugged slopes produce red wines from Nebbiolo (here called Chiavennasca). DOCG has been granted to Valtellina Superiore and its five sub-districts (Grumello, Inferno, Maroggia, Sassella and Valgella).

DOCG now applies to Sforzato or Sfursat di Valtellina, soaringly rich reds made from semi-dried or passito grapes.

The rare and prized sweet Moscato di Scanzo, from a village near Bergamo has recently been promoted to DOCG.

Lombardy's most productive zone, Oltrepo' Pavese, is Italy's leading source of Pinot Nero grapes for the production of sparkling wine under the DOCG of Oltrepo' Pavese Metodo Classico. Only a fraction of the wine produced annually in Oltrepo' Pavese is sold as DOC. Yet, some very good wines are made there, not only Pinots but robust Barbera, Bonarda and Oltrepo' Pavese Rosso, plus fruity white Rieslings and Moscatos.

The province of Brescia boasts a majority of the region's DOC/DOCGs: Botticino, Capriano del Colle, Cellatica, Franciacorta, Curtefranca, Garda Bresciano and the three zones that share territory with Veneto: Garda, Lugana and San Martino della Battaglia.

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**VIGNETI
 CENCI**
FRANCIACORTA

Vigneti Cenci is a small historical winery in Franciacorta that produces its wines with only its own grapes growth at the slope of Monte Orfano hill. The land is rocky with mineral undersoil, which makes for flavoursome, persistent wines. The region's unique microclimate and dry, well-ventilated and sunny conditions make it the ideal habitat for Pinot Bianco, which is the jewel in our winery's crown.

Our Franciacorta sparkling wines are produced by only-grape method, that it means we use only grape-juice for the second fermentation and for the "dosage" at disgorging. This allow us to get riper grapes in the harvest which express in the best way the special flavour of our particular terroir.

Production: up to 50,000 bottles

WINES PRESENTED

La Capinera Brut SA - 12.5% Vol
 Franciacorta DOCG
 70% Chardonnay, 30% Pinot Bianco

La Via della Seta Saten - 12.5%
 Franciacorta DOCG
 90% Chardonnay, 10% Pinot Bianco

Zero Pas Dosé - 12.5%
 Franciacorta DOCG
 70% Chardonnay, 30% Pinot Bianco



MARCHE

Marche's average annual wine production of 95 million litres (14th in volume among the regions) includes 40% DOC/DOCG and 45% IGT. White wine accounts for 53% of regional production.

Verdicchio is the bestseller among the wines of this region. But the long-time devotion to whites no longer obscures the merits of its red, recognised in the DOCG's of Conero and Vernaccia di Serrapetrona.

The Castelli di Jesi zone, covering a vast tract of hills west of the port of Ancona, is the home of Verdicchio that decades ago made an impression abroad as a fresh flavoured fish wine in green amphora bottles. But a new style of Verdicchio has emerged as a white wine of distinguished character in standard bottles, now recognised as Riserva under DOCG. Verdicchio di Matelica, grown in limited quantities in a mountainous zone, can have more body and strength than wines from Jesi, as demonstrated in the Riserva DOCG. Some producers now make wines of such impressive depth and complexity with age that Verdicchio is increasingly ranked among the noblest native white varieties of Italy.


Verdicchio from both zones makes good sparkling wine as well, usually by the sealed tank method of fermentation, but also occasionally by the classical method in bottle. The red wines of the Marche are based chiefly on Montepulciano and Sangiovese – sometimes blended, sometimes not. The most important in terms of volume is Rosso Piceno, dominated by Sangiovese. It comes from a DOC zone covering much of the eastern flank of the region, stretching from the superiore area between Ascoli Piceno and the sea north through the coastal hills to Senigallia.

Conero, dominated by Montepulciano, has gained even more praise, thanks to the devotion to quality shown by its leading producers who have been rewarded with DOCG. The zone covers the slopes of the Conero massif south of Ancona. Two unique red wines are gradually gaining more than local reputations: Vernaccia di Serrapetrona may be either dry or sweet, but it is always sparkling. Lacrima, a local vine of mysterious origin, makes red of flavours ranging from fruity dry to mellow sweet.

Sangiovese is prominent in the northern DOC zone of Colli Pesaresi, where wines bear a family resemblance to the reds of neighbouring Romagna. Bianchello del Metauro is usually light and zesty. Esino DOC, which coincides with parts of the two Verdicchio zones, provides for red and white wines, usually fresh and fruity. The white Falerio dei Colli Ascolani, from hills around Ascoli to the south, can show the inherent class of the Pecorino and Passerina varieties.

The regionwide Marche IGT accounts for a major share of production.

CASA LUCCIOLA

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Contact: **Luca Cruciani**



Casa Lucciola
 Artigiani Doc del Verdicchio


Looking for importer


Casa Lucciola is the name of the hill where we live. We are in the Marche region, in the Matelica valley, at 430 meters above sea level. Here a small farm, above the fog line, surrounded by vineyards, produces and bottles a genuine Verdicchio, fermented naturally with little sulfur and so much respect for Nature. The Cruciani family has been taking care of this piece of earth under the sky practicing organic agriculture for 25 years. Every day the four hectares of our vineyards enjoy the sunset behind the Apennines. We work on it the whole day, most days. When we are not among the vines, we are in the cellar or doing some paperwork. The Matelica valley is in the hinterland and is like a small Trentino in the Marche region, for its strong temperature excursions both Summer-Winter and night-day. Verdicchio di Matelica is a vine that gives a structured white wine with an important acidity, a distinctive minerality and an almond finish.


It wasn't easy at first. Luca worked as a graphic designer in a printing house and Barbara, in addition to work, had to look after three young children. Time seemed never to be enough. Planting and taking care of a vineyard is a lifestyle choice, it is a marriage with the ground. The vineyards surround the house where we live, our intention is to pollute as little as possible, we aim to leave a trace as light as necessary, in harmony with Nature. We believe in good agriculture that maintains and improves the fertility of the ground, so as to leave to future generations the possibility of producing quality food and wine. With the firm belief that true life is in Nature and in respect for the Others.


Production: up to 50,000 bottles

WINES PRESENTED

Casa Lucciola 2021 - 13.5% Vol 
 Verdicchio Di Matelica DOC
 Verdicchio

Casa Lucciola Riserva 2020 - 13% Vol 
 Verdicchio Di Matelica DOCG
 Verdicchio

Casa Lucciola Macerato 2021 - 12% Vol 
 Verdicchio Di Matelica DOC
 Verdicchio

Casa Lucciola Ancestrale 2022 - 13% Vol 
 Marche Bianco Frizzante IGT
 Verdicchio



PIEMONTE

Piedmont, Italy's westernmost region with borders on Switzerland and France, is hemmed in by the Alps and the Apennines, which explains why its name means "foot of the mountain". Though it ranks only seventh among the regions in total production, Piedmont is a giant of Italian wine in every other way. Piedmont stands proud as the region with the most DOC/DOCG zones (58) and with the largest percentage of wines officially classified (86%). The region produces about 16% of Italy's DOC/DOCG wines.

Piedmont is admired above all for its red wines, led by the regal Barolo and Barbaresco. But the most popular of the region's wines worldwide is the white, sweet, bubbly Asti.




An overwhelming majority of the wines of Piedmont derive from native vines. Beyond the noble Nebbiolo – source of Barolo, Barbaresco, Gattinara, Ghemme and Roero, which are all DOCG – Barbera ranks as the most popular vine for reds, followed by Dolcetto, which is enjoyed for its mellow, round flavours. Brachetto makes a sweet, fragrant bubbly red that is DOCG as Brachetto d'Acqui. Freisa and Grignolino lead a host of local varieties in rounding out the honour roll of reds.

Piedmont is a leading producer of sparkling wines foremost among them is Asti, whose DOCG applies to both sparkling Spumante – or simply Asti – and the softly bubbly Moscato d'Asti. With an average annual output of nearly 80 million bottles, the Asti appellation ranks third in volume after Chianti and Montepulciano d'Abruzzo among Italy's classified wines.

Piedmont is also a major producer of dry sparkling wines by both the classical (in bottle) and tank fermentation methods. Alta Langa DOC applies to sparkling white, rose' and red wines made by the classic method.

Among still whites, Gavi, from the Cortese grape, shows a crisp yet elegant style that explains why admirers consider it one of the best with seafood and why it was promoted to DOCG. Smoothly fruity Arneis continues to gain ground under the DOCG of Roero, where the light, zesty Favorita is also emerging. The ancient variety of Erbaluce di Caluso makes both dry white wines, also sparkling, and the esteemed Passito Riserva that ages for five years. A revelation in white wine is the Timorasso under Colli Tortonesi DOC.

ABRIGO ORLANDO

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Contact: **Giovanni Abrigo**



Orlando Abrigo

Looking for importer

The Orlando Abrigo winery is situated in Treiso, in the village of Cappelletto, within the historic Barbaresco wine production area. A family-run business for generations, the company now has Giovanni Abrigo at its helm. He began working with his father Orlando in 1988, and has been involved since he joined, primarily in the technical improvement of the winery and its equipment.

The winery itself manages around 20 hectares of vineyards cultivated with native grape varieties such as Nebbiolo, Dolcetto, Barbera, Moscato and Nascetta, and to a small extent also with international varieties such as Sauvignon Blanc, Chardonnay and Merlot.

Production: between 100,000 and 300,000 bottles

WINES PRESENTED

Meruzzano 2020 - 14% Vol
 Barbaresco DOCG
 Nebbiolo

Montersino 2019 - 15% Vol
 Barbaresco DOCG
 Nebbiolo

Tres Plus 2021 - 13% Vol
 Langhe DOC
 85% Chardonnay, 15% Nascetta

Roreto 2020 - 14.5%
 Barbera D'Alba DOC
 Barbera

Langhe Nebbiolo 2021 - 14% Vol
 Langhe DOC
 85% Nebbiolo, 15% Barbera

AGRIMENT ITALIA

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Looking for importer

Agriment Italia aims to give value, voice, visibility and development prospects to those who work in the wine and food industry. We want to spread the Made in Italy all over the world. Our mission is to create new commercial relationships on new markets and by making wineries, products and services known to importers from all over the world, identifying new distribution channels and educating buyers and opinion leaders from emerging countries on the knowledge of Italian wine

We keep contact with importers and distributors, to help them in their markets, to adapt offers, packaging and communication services to distribution channels and customer requests.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Il Poggio Di Gavi - L'Ape - 12.5% Vol
Sparkling White Wine (Classic Method Sparkling Wine)
Cortese

Il Poggio Di Gavi - Nuvole Sul Poggio 2022 - 12.5% Vol
Gavi DOCG
Gavi

Il Poggio Di Gavi - Etichetta Nera 2022 - 12.5% Vol
Gavi DOCG Del Comune Di Gavi - Rovereto
Gavi

Atlantis - Crizia 2022 - 12.5% Vol
Vermentino Di Gallura Superiore DOC
Vermentino

Atlantis - Demiurgo 2021 - 13% Vol
Cannonau Di Sardegna DOC
Cannonau

OCCHETTI STEFANO

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Contact: **Stefano Occhetti**



Looking for importer

Our story starts with me, an engineer with an MBA who, after gaining experience abroad, decided to return to his roots and open his winery in his original village, Monteu Roero.

Today, after 4 years, we are a new and small family-run winery cultivating around 3ha of vineyards in the wonderful sandy soils of Roero. Half of them are so steep to oblige us to carry every operation by hand and they are quite wild and very distinctive.

We practice organic farming to grow our grapes with care and respect for the environment. In the cellar, we embrace an artisanal and low-intervention philosophy, allowing the true character of our wines to shine through.

Our motto is "every wine has a story behind itself, ours is on the front label" and reflects our passion for storytelling and showcasing the unique journey of each vintage we produce. Let's come to discover why!.

Production: up to 50,000 bottles

WINES PRESENTED

Capitolo 04 2022- 14.5% Vol
Langhe Nebbiolo DOC
Nebbiolo

Sanche 2021 - 14.5% Vol
Roero DOCG
Nebbiolo

Riserva Occhetti 2020 - 14.5% Vol
Roero DOCG
Nebbiolo

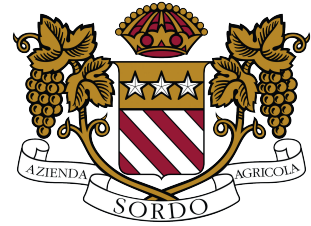
Roero Arneis 2022 - 13.5% Vol
Roero Arneis DOCG
Arneis

** The winery is currently transitioning to certified organic*

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Contact: **Giuseppina Andreacchio**



SORDO

Looking for importer

The Azienda Agricola Sordo Giovanni is located in the heart of the well-known Barolo District, inside the Langhe Region in the South of Piedmont hills. It's a family-run winery, now in the capable hands of Giorgio - Giovanni's son, the third generation of a family who has been tending and producing wines for more than a century. The estate was founded in 1912 by the great-father Giuseppe but the real turn over came with his son Giovanni who, together with his wife Maria, the real witness of the family's story, bought several vineyards of Nebbiolo for Barolo. Today the Sordo Family owns 53 hectares, spreaded out in the municipalities of Castiglione Falletto, Serralunga d'Alba, Monforte d'Alba, Barolo, Novello, La Morra, Verduno, Grinzane Cavour and Vezza d'Alba around Langhe and Roero region.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Sordo Barbera D'Alba 2022 - 14% Vol
 Barbera D'Alba DOC
 Barbera

Sordo Nebbiolo D'Alba 2020 - 14% Vol
 Nebbiolo D'Alba DOC
 Nebbiolo

Sordo Barolo 2018 - 14.5% Vol
 Barolo DOCG
 Nebbiolo

Sordo Barolo Monvigliero 2019 - 14% Vol
 Barolo DOCG
 Nebbiolo

Sordo Barolo Gabutti 2011 - 14.5% Vol
 Barolo DOCG
 Nebbiolo



PUGLIA

Puglia's average annual wine production of 700 million litres (2nd in volume among the regions) includes about 12% DOC and 19% IGT. Red and Rose' wines account for slightly more than half of Puglia's production.

Puglia is now bringing its wines to a new high standard of quality. Known as the 'cellar of Italy', it produces wines that have been well known since ancient times (circa 7-8th century B.C.), the time of Magna Graecia.

Under the Romans, Apulia wines were exported around the civilised world. In the days of the Renaissance, Lorenzo il Magnifico found them most acceptable, and after the French occupation of Italy, huge quantities were shipped to France.

In recent years the region has seen a large-scale renovation of its wine sector. Steady improvement in quality along with an increase in quantity of classified wine (including the six IGT categories) has led to a growing reputation for wines widely appreciated for value abroad.

Puglia can be divided roughly in two viticultural sectors by a hypothetical line crossing the region between Brindisi and Taranto. To the north, the terrain consists of plains and rolling hills where the climate is temperate. Dry wines from this area tend to have moderate strength, with impressive fruit, good acidity and ample bouquet. Red wines generally derive from the native Uva di Troia or Bombino Nero, as well as Montepulciano and Sangiovese. White wines are dominated by the Verdeca variety, though Bianco d'Alessano, Malvasia, Trebbiano and Bombino Bianco are also evident.

South of the Brindisi – Taranto line lies Salento, a peninsula of low, rolling hills that extends between the Adriatic and Ionian seas to the easternmost point of Italy. Though hot, Salento is not quite torrid, thanks to the play of sea currents and breezes that waft across the Adriatic from the Balkans. Salento's traditional wines were the powerful, inky reds from Primitivo, Negroamaro and Malvasia Nera, but increasing attention is being given to fresher reds and rosés, as well as to some unexpectedly bright and fruity white wine.

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Contact: **Robert Maggi**



Looking for importer

We are located in Cerignola, on the heights that surround the legendary Tavoliere, where everything is still dictated by agricultural times. Only 4 km divide the vineyards from the sea. Soils, of medium texture, are rich in limestone since all the Tavoliere area was once submerged by water, and this now defines the beautiful mild profile of this area. We are a certified organic winery and committed to respect nature.

Production: between 50,000 and 100,000 bottles

WINES PRESENTED

Metodo Ancestrale 2023 - 13% Vol 

Puglia IGT
Nero Di Troia

Fiano 2023 - 13% Vol 

Puglia IGT
Fiano Minutolo

Primitivo 2022 - 14% Vol 

Puglia IGT
Primitivo





Negramaro 2022 - 13% 

Puglia IGT
Negramaro

Vibrans 2020 - 13% Vol 

Puglia IGT
Nero Di Troia

LE VIGNE DI SAMMARCO

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Contact: **Roberta Lupi**

Looking for importer

Le Vigne di Sammarco is a company owned by Rizzello family. The Rizzello family owns 200 hectares of vines. Standing in the heart of Italy's heel, in the countryside of the little town of Cellino San Marco, these vineyards are the silent custodians of tradition and genuineness. Every vine represents a different nuance of this region. 80% of the land here is dedicated to native vines, such as Negroamaro, Primitivo, Susumaniello, Fiano Minutolo, Malvasia, demonstrating the family's firm bond with Salento and the desire to show its heritage. The limestone and red soil allow for the production of remarkably full-bodied, robust wines with intense and surprising bouquets. When you bring a glass of Le Vigne di Sammarco wine to your lips, feel its texture and harmony and taste its distinctive notes.

Production: over 500,000 bottles

WINES PRESENTED

Arche' 2017 - 15% Vol
 Primitivo Di Manduria DOP
 Primitivo

Ormanera 2016 - 15% Vol
 Salice Salentino Riserva DOP
 Negroamaro

Sumarone 2019 - 14% Vol
 Salento IGP
 Susumaniello

Consero Appassimento 2018 - 15% Vol
 Salento IGP
 Primitivo

Nottetempo 2022 - 14% Vol
 Salento IGP
 Chardonnay

SICILIA



Sicily's average annual wine production of 635 million litres (4th in volume among the regions) includes about 4% DOC/DOCG and 25% IGT. White wine accounts for some 70% of Sicily's production.

Contrasts are not the least of those things in which Sicily abounds. So perhaps it is not surprising that this ancient island boasts one of Italy's most dynamic wine industries or that a region noted chiefly in the past for strong and often sweet amber Marsala and Moscato has put new emphasis on dry, modern

wines – both red and white.

Sicily's rising status is reflected in the promotion of Cerasuolo di Vittoria to DOCG. That pale but potent red from Nero d'Avola and Frappato is recognised as Cerasuolo di Vittoria Classico from around the town of Vittoria.

A major share of Sicily's DOC production is represented by Marsala, a wine originated by English merchant traders two centuries ago. The other DOC wine made in quantity is the pale white, bone dry Bianco d'Alcamo, part of the broader Alcamo appellation. Moscato di Pantelleria, from the remote isle off the coast of Tunisia, is among the most esteemed of Italian sweet wines. Malvasia delle Lipari, from the volcanic Aeolian isles, is a dessert wine as exquisite as it is rare. Production of the other traditional DOCs – the dry, red Faro and the sweet Moscatos of Noto and Siracusa – has been slight in recent times, but the volume of premium wines has increased with the addition of DOCs from various parts of the island.

The greatest surge in volume of quality wine has not come with DOC/DOCG – which still represents only about 5% of total production – but with the rapid expansion of IGT, primarily under the region wide Sicilia appellation.

Many fine wines come from native varieties, notable Nero d'Avola (or Calabrese), Nerello Mascalese and Perricone (or Pignatello) among the reds, and Inzolia and Grecanico among the whites. Also prominent are such international varieties as Chardonnays, Cabernet Sauvignon, Merlot and Syrah.

FEUDO SOLARIA

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Contact: **Carmelo Grasso**



Looking for importer

Feudo Solaria is a Sicilian family winery founded in 1887. Today Feudo Solaria is led by both fourth and fifth generation of Grasso's family. The winery is based in Milazzo (Messina province) a small peninsula on the north coast of the island. This is the greenest and most rainy area of the region. Our vineyards being close to the coast have also the influence of the breeze from the sea. Our production is focused on Sicilian autochthon grapes but we have also some international varieties that are common in our region.

Our RED wines are made with: Nero d'Avola, Nerello Mascalese, Frappato, Nocera, Syrah, Cabernet Sauvignon

Our WHITE wines are made with: Grillo, Inzolia, Catarratto, Chardonnay

Our appellations are: DOP Mamertino di Milazzo, DOP Sicilia, IGP Terre Siciliane

Production: between 100,000 and 300,000 bottles

WINES PRESENTED

Baldovino Inzolia 2022 - 12% Vol
 Terre Siciliane IGP
 Inzolia

Mamertino Di Milazzo - Bianco 2022 - 12.5% Vol
 Mamertino Di Milazzo DOP
 50% Grillo, 50% Inzolia

Baldovino Nero D'Avola 2022 - 13% Vol
 Sicilia DOP
 Nero D'Avola

Sette Aje Nerello Mascalese 2022 - 13.5% Vol
 Terre Siciliane IGP
 Nerello Mascalese

Foglio Cinquanta 2020 - 14% Vol
 Sicilia DOP
 Nero D'Avola

GRUPPO I VINAI

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Contact: **Francesco Scalia**



Looking for importer

The Gruppo I Vinai project was born in 2008 from the idea of Francesco Scalia, a business man expert in international trading, of grouping the needs of a group of Italian winemakers (excellent wine producers) and bring them around the world.

Francesco Scalia, founder of the group, is a great connoisseur and lover of wine. Over the years, Francesco has created a team of experts able to responding to any need of potential wine importers/distributors in terms of: organization, communication, management, problem solving. The attention and constant research aimed at the opportunities offered every day by "players", give to the Group the opportunity to offer a wide portfolio of quality products, always managing to guarantee the best cost / benefit available on the market.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Luna 2021 - 13% Vol
 Nero D'Avola DOC
 Nero d'Avola





Eremus 2018 - 14.5%
 Brunello di Montalcino DOCG
 Sangiovese

Apuliae 2022 - 14.5%
 Primitivo di Manduria DOC
 Primitivo

Paradosso 2021 - 13.5%
 Montepulciano d'Abruzzo DOC
 Montepulciano

Andico 2018 - 13.5%
 Etna Rosso DOC
 Nerello Mascalese

LIMONIO SAS

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LIQUORERIA
LIMONIO

Looking for importer

LIMONIO a Sicilian company that produces high quality liqueurs resulting from a balanced mix of tradition and innovation. The name, LIMONIO, is taken by our first and most important product, very similar to the better known "limoncello" even if it has a distinctive receipt and the best ingredients in terms of quality. Other products are Liqueurs of Black Mulberry, Prickly Pear, Tangerine, Orange, Cinnamon, Mediterranean Spices, Laurel-Bay Leaf, Coffee, Chocolate, AMARO Bitter, Gin and a delicious Extra Virgin Olive Oil. All liqueurs are delicious after meals as a digestive but also a basic ingredient for cocktails to be served icy for all occasions, all can match meat, fish, cheeses, cakes and ice-cream. They are beautifully handily packed. The only ingredients of our products are the best BIO ORGANIC typical fruits without any chemical components, the best alcohol coming from our grapes, no colouring, no chemical additives, cultivated by us in our territory in Partinico (near Palermo – Sicily in an area called Conca D'Oro famous for the best fruity lemons in the world that contains much more essential healthy oils) with care and passion: we follow the entire process that brings fruits into the bottles and finally in the market.

Production: between 50,000 and 100,000 bottles

SPIRITS & LIQUEURS PRESENTED

Liquore di Limone 2023 - 35% Vol

Limonio

Liquore di Limone Limoncello

Liquore di Arancia 2023 - 30% Vol

Arancione

Liquore di Arancia

Liquore di Mandarino 2023 - 35% Vol

Mandaretto

Liquore di Mandarino

Amaro 2023 - 30% Vol

Lamaro

Liquore Amaro Bitter

Gin 2023 - 37.5% Vol

GINé

Gin



TOSCANA

Tuscany's average annual wine production of 292 million litres (6th in volume among the regions) includes 62% DOC/DOCG and 26% IGT. Red wine accounts for about 85% of Tuscany's production.

Florence's region remains the nation's most dynamic producer of premium wines. Tuscany's modern renaissance in wine began in Chianti, in the central hills around Siena and Florence, but it rapidly spread to take in the strip along the Mediterranean coast that was not previously noted for vineyards.

Tuscans continue to excel with classical reds based on the native Sangiovese vine – Chianti, Brunello di Montalcino, Vino Nobile di Montepulciano, Carmignano and Morellino di Scansano – all DOCG. But success with other reds (especially those known as “Super Tuscans”) has been augmented by new styles of whites to enhance the region's reputation.





Chianti, still the dominant force in Tuscan viticulture, is produced in seven distinct zones and adjacent areas that cover a vast territory of central Tuscany around the original core of Chianti Classico, which has a DOCG of its own. What Chianti has in common with all of the traditional red wines of Tuscany is its major grape variety Sangiovese.

The production of upscale alternative wines, which began as a trend, became an essential factor in the general improvement of Tuscan reds. Cult wines known as “Super Tuscans” continue to prosper and rank among the most esteemed and expensive red wines of Italy.

Until recently, Tuscan whites rarely enjoyed prestige, probably because most of them consisted of the pedestrian varieties of Trebbiano and Malvasia. Recently, whites of depth and complexity have been produced in Tuscany, made from such varieties as Chardonnay, Sauvignon Blanc and Pinots, all of which are finding comfortable environments in cooler parts of the regions' hills.

The pride of many a Tuscan winemaker is the rich Vin Santo, which has become DOC in many zones around the region. Most Vin Santo is made from white varieties, mainly Malvasia and Trebbiano, though the type called Occhio di Pernice comes from red wine grapes.

CANTINE TERREDAGOLI

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Contact: **Marina Petrocchi**



Looking for importer

Cantine Terredagoli, born as a traditional winery for the production of Chianti wine, has for some years now started a development that has led it to be a leading company in the production and marketing of various Tuscan wines (organic and conventional) responding to new market demands. Our goal has always been to produce excellent wines, but affordable for everyone.

Cantine Terredagoli offers in its range both white, red, and rosé table wines, as well as more structured wines including IGT wines and some of the best-known Tuscan DOCGs (Chianti and Chianti Classico). All this is also thanks to the knowledge acquired over many years of activity, the help of valid collaborators who are experts in the use of our state-of-the-art facilities in the wine sector, but also the use of raw materials from controlled and qualified suppliers. In addition, thanks to our always efficient analysis laboratory, we are able to carry out continuous and thorough checks on raw materials, semi-finished and finished products with the utmost respect for the environment.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Tribus 2022 - 13.5% Vol
 Varietale Toscana
 60% Merlot, 40% Cabernet Sauvignon

Tenuta Il Campo Chianti DOCG 2022 - 13% Vol
 Chianti DOCG
 75% Sangiovese, 15% Merlot, 10% Cabernet Sauvignon

Cantine Terredagoli Chianti Riserva 2018 - 13% Vol
 Chianti Riserva DOCG
 75% Sangiovese, 15% Merlot, 10% Cabernet Sauvignon

Tenuta Il Campo Rosso Italia - 13% Vol
 Vino Rosso Italia

Tenuta Il Campo IGT Toscana Rosso
 Toscana IGT
 40% Sangiovese, 30% Merlot, 30% Cabernet Sauvignon

COLI

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Contact: **Gemma Caiani**



Looking for importer

The Coli Winery was founded in 1926, now led by four partners and cousins, Filippo, Belinda, Giacomo and Gianluca Coli. Over the years, the winery has been strengthened, becoming today one of the most competitive and modern in Tuscany, thanks to the foresight of the Coli family, which has adapted its structures to the changes and new market needs, always keeping in mind the spirit of the founders, managing to reconcile tradition and quality with ever-larger numbers. Today the company produces about 10 million bottles a year and is a leader in both the large-scale retail sector and in the production of elite wines with a selected line from Fattoria Montignana.

Production: over 500,000 bottles

WINES PRESENTED

Coli Chianti 2022 - 12.5% Vol

Chianti DOCG

Sangiovese 75-100%, Canaiolo Nero up to 10%, other approved local grapes up to 10%

Coli Chianti Classico 2022 - 13% Vol

Chianti Classico DOCG

90% Sangiovese, 10% Merlot

Villa Montignana 2022 - 14% Vol

Chianti Classico DOCG

90% Sangiovese, 10% Merlot

Villa Montignana 2020 - 13.5% Vol

Chianti Classico Riserva DOCG





90% Sangiovese, 10% Merlot

Coli 2022 - 12.5% Vol

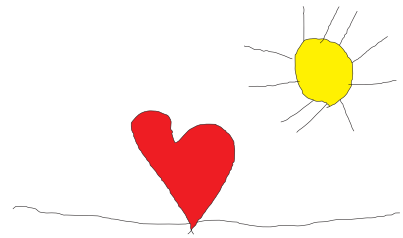
Vernaccia Di San Gimignano DOCG

Vernaccia Di San Gimignano

FABRIZIO DIONISIO

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 alessandra@fabriziodionisio.it
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Contact: **Alessandra De Cinti**



Fabrizio Dionisio

Looking for importer


Fabrizio Dionisio Boutique Winery is located on the hills facing the town of Cortona, province of Arezzo, in southeastern Tuscany. The property extends for 15 hectares of vineyards, at a high average of 300 metres. It is a family-run winery. The total average production is 50.000 bottles. Beginning in 2000, new vineyards were gradually planted focusing exclusively on Syrah, and organic farming was adopted right from the start. We got the official organic certification (BIO) in 2021. All operations are carried out manually, harvest included. The alcoholic fermentation is carried out in steel tanks, whereas aging of wines takes place in steel tanks, concrete tanks, small and big wood barrels, depending on the wines.


The unique climate and soil characteristics of Cortona terroir are indeed the perfect conditions for the growth of Syrah, which gives superlative quality when cultivated with the particular attention it requires. The target of the winery is to produce a great Syrah which could compete with the best Syrahs in the world, remaining at the same time absolutely Tuscan, with an outstanding Cortona character, able to express its terroir, relying on the peculiarity, minerality and elegance that only ancient and really suited soils can give to a wine.


Production: up to 50,000 bottles

WINES PRESENTED

Il Castagno 2020 - 14.5% Vol
 Cortona DOC
 Syrah

Castagnino 2022 - 14% Vol 
 Cortona DOC
 Syrah

Linfa 2022 - 14% Vol 
 Toscana IGT
 Viognier

Linfa 2021 - 14% Vol 
 Cortona DOC
 Syrah

Bolla Galeotta 2022 - 11.5% Vol 
 Toscana Rosato Frizzante IGT
 Syrah

FAMIGLIA CECCHI

FAMIGLIACECCHI

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Contact: **Silvia Voltan**


Looking for importer

Famiglia Cecchi is one of the most prestigious Tuscan wineries. Founded 130 years ago by Luigi Cecchi, today, it is led by Andrea Cecchi, the family's fourth-generation.

Besides the Famiglia Cecchi wine estate, the family owns and oversees five other wine estates, four in Tuscany and one in Umbria. Intuition, passion and the desire for professional and personal growth motivated the Cecchi family to undertake the acquisition of various estates. It began with enhancing the historic Villa Cerna estate in Chianti Classico in the 1960s, pushing forward wine in the Maremma with the acquisition of the Val delle Rose estate, and journeying beyond the Tuscan borders with the purchase of the Tenuta Alzatura estate in Montefalco, Umbria. In 2015, the family also purchased the Villa Rosa estate in their home terroir of Castellina in Chianti, and in 2018, acquired a 6-hectare estate in Montalcino near the Sant'Antimo Abbey.

Production: over 500,000 bottles**WINES PRESENTED**

Val Delle Rose - Litorale 2022 
 Maremma Toscana DOC
 Vermentino

Val Delle Rose 2021 
 Morellino Di Scansano DOCG
 90% Sangiovese, 10% Merlot

Tenuta Alzatura 2021
 Montefalco Rosso DOC
 70% Sangiovese, 15% Merlot, 15% Sagrantino

Villa Cerna - Primocolle 2020
 Chianti Classico DOCG
 95% Sangiovese, 5% Colorino

Villa Rosa Gran Selezione
 Chianti Classico Gran Selezione DOCG
 Sangiovese

LA SALA DEL TORRIANO

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Contact: **Lorenzo Mugnaini**



Looking for importer


La Sala del Torriano is a small organic winery in San Casciano val di Pesa, one of the first small estates that produced and sold wines abroad by itself. Our main production is focused on Chianti Classico Wines: Annata Riserva and Gran Selezione

We also produce 2 IGT Wines, one of them is Campo all'Albero, is one of the very first super Tuscan ever, produced since 1981, and 5 Filari, made from 100% Pugnitello Grape.

We really think the quality is obtained in the vineyards, that's why we take care of every single detail in the field, with thinning, eliminating the excess leaves and also harvesting by hand in several steps, in order to wait the perfect ripening of every vine.


Production: up to 50,000 bottles


WINES PRESENTED

Chianti Classico 2020 - 14% Vol 
 Chianti Classico DOCG
 Sangiovese





Chianti Classico Riserva 2019 - 14% Vol
 Chianti Classico DOCG
 90% Sangiovese, 10% Cabernet Sauvignon

Chianti Classico Gran Selezione "Il Torriano" 2019 - 14% Vol
 Chianti Classico DOCG
 Sangiovese

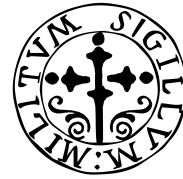
Campo All'Albero 2020 - 14.5% Vol 
 Toscana IGT
 70% Merlot, 30% Cabernet Sauvignon

5 Filari 2020 - 13.5% Vol 
 Chianti Classico DOCG
 Pugnitello

MANSALTO

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Contact: **Marco Giacopelli**



MANSALTO

Looking for importer

The Mansalto estate extends for 2.000 hectares across the hills of the provinces of Siena and Arezzo, in southwestern Chianti. Our pristine ecosystem of forestlands, olive orchards, vineyards, grain fields, lakes and streams offers visitors breathtaking views of an unknown corner of Tuscany and enchanting pathways through a natural paradise. Our unusually high vineyards (600 m.) allow for slow ripening and late harvesting of our grapes, giving our wines depth and delicacy.

Our vineyards grow in small plots surrounded by forest or fields; each parcel has a different soil type, giving the wine made from that vineyard's grapes a distinctive character: fruitier where there is more clay and afternoon sun, more floral in the highest vineyards, more mineral where the soils are lighter and sandier. We aim for a gentle touch in the cellar: high-quality grapes are enough for the wine to essentially make itself.

Production: between 100,000 and 300,000 bottles

WINES PRESENTED

La Commenda 2021 - 13% Vol
 Chianti DOCG
 90% Sangiovese, 5% Merlot, 5% Cabernet Sauvignon

Castello Rapale 2020 - 14% Vol
 Toscana Rosso IGT
 60% Cabernet Sauvignon, 20% Merlot, 20% Sangiovese

Stroncoli 2020 - 14% Vol
 Toscana Rosso IGT
 40% Sangiovese, 30% Cabernet Sauvignon, 20% Cabernet Franc, 10% Merlot

Butia 2020 - 14.5% Vol
 Toscana Sangiovese IGT
 Sangiovese

TENUTA LICINIA

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 www.tenutalicinia.com

Contact: **Laura Bacci**




Looking for importer

Tenuta Licinia sits at the foothills of the Tuscan Appenines near the village of Lucignano on the border between the province of Siena and Arezzo. The property consists of 60 hectares of woods, 5.5 Ha of vineyards and 3Ha of Olive groves. The vines were planted in 2007 by Jacques de Liedekerke and the winemaker is now James Marshall- Lockyer, his grandson, who works alongside Julien Lavenu from Bordeaux. The winery produces small selections of wines on different qualities of subsoils. The vines were only planted on a small area where the subsoil is galestro, the subsoils type Jacques rated most highly. Since the nature of the subsoil changes in the area around the vineyards, we will never expand the production of the wine beyond its current limits James has decided to continue this subsoil based approach and has begun developing a new Sangiovese cru project. After looking at the subsoils of over 100 vineyards and olive groves in the local region, he finally identified a small parcel (1.5Ha) that he believes can produce exceptional territorial sangiovese wines. The guiding approach of the winery is to identify small parcels with world class potential that have been forgotten or overlooked. These parcels are necessarily rare and so the vineyards that are operated by the winery are up to 20 km away. ORGANIC WINERY

Production: up to 50,000 bottles

WINES PRESENTED

Montepolli 2019 - 14.5% Vol 

Toscana Rosso IGT

47% Merlot, 22% Cabernet Sauvignon, 19% Cabernet Franc, 12% Petit Verdot

Sasso Di Fata 2019 - 14.5% Vol 

Toscana Rosso IGT





70% Cabernet Sauvignon, 25% Cabernet Franc, 5% Petit Verdot

Sasso Di Licinia 2019 - 14.5% Vol 

Toscana IGT

Petit Verdot

TENUTA SAN JACOPO

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Contact: **Costantino Cattaneo**



TENUTA SAN JACOPO


1 7 3 7

Looking for importer


Tenuta San Jacopo is a tuscan farm founded in 1737 in Cavriglia, between Chianti Classico and the Valdarno Superiore in the first totally organic wine production area in Europe. It extends for 140 hectares located at about 300 m.s.l. , of which 40 are vineyards, and then olive trees and woods, entirely converted to the Organic agriculture since 2003. Here we produce red and white wines, a sparkling wine, grappa and olive oil, with particular attention to the enhancement of the territory such as main source of expressiveness of our wines. Low yields per hectar, manual harvest and selection .Each variety is vinified separately respecting its organoleptic characteristics because we believe that the best wine comes first of all from quality grapes. Among the vines are grown Sangiovese, Trebbiano, Montepulciano, Merlot, Cabernet S. and Chardonnay. Wide range of wines and prices, entirly made by our grapes, vinified in our cellar by Costantino and his amazing team.

Production: between 50,000 and 100,000 bottles


WINES PRESENTED

Poggio Ai Grilli 2022 - 13.5% Vol 
 Chianti Superiore DOCG
 95% Sangiovese, 5% Merlot

Orma Del Diavolo 2018 - 14.5% Vol 
 Valdarno Di Sopra DOC
 50% Sangiovese, 30% Merlot, 20% Cabernet Sauvignon

Quarto Di Luna 2023 - 13% Vol 
 Toscana Bianco IGT
 Chardonnay

Poggio ai Grilli 2019 - 14.5 % 
 Chianti Riserva DOCG
 Sangiovese 90%, Montepulciano 10%

Oltreterre 2020 - 14% 
 Chianti Classico DOCG
 90 % Sangiovese , 5% Canaiolo, 5% Merlot



VENETO

Veneto's average annual wine production of 810 million litres (1st in volume among the regions) includes about 30% DOC/DOCG and 60% IGT. White wine accounts for about 55% of Veneto's production.

Four of Veneto's wines rank in the top ten for volume among DOC/DOCG appellations: Conegliano-Valdobbiadene (Prosecco) fourth, Soave fifth, Valpolicella sixth and Bardolino tenth.

Veneto's region has solidified its position as Italy's largest producer and exporter, as well as the leader in volume of classified wines. Heading the flow is Verona's famous trio of Soave, Bardolino and Valpolicella, augmented by the rapid rise in prominence of bubbly Prosecco.

Veneto has three main areas of premium wine production:

- the western province of Verona in the hills between Lake Garda and the town of Soave;
- the central hills in the provinces of Vicenza, Padova and Treviso;
- the eastern plains of the Piave and Tagliamento river basins along the Adriatic coast northeast of Venice.

Verona's classic wines are bona fide natives. Soave from Garganega and Trebbiano di Soave, is usually dry and still, though sparkling and sweet Recioto versions are also prescribed. Valpolicella, made from a blend of Corvina, Rondinella and Molinara grapes, is noted as a hearty red to drink relatively young, though grapes from its vineyards in the hills north of Verona can also be partly dried and made into the richly dry Amarone della Valpolicella or the opulently sweet Recioto della Valpolicella, both DOCG. Valpolicella Ripasso is a new DOC for wine produced by the so called ripasso method in which Valpolicella is refermented with the pomace of Amarone or Recioto to gain body and strength.

Veneto shares six DOC zones with other regions: Garda, Lugana and San Martino della Battaglia with Lombardy, Lison-Pramaggiore and Prosecco with Friuli-Venezia Giulia and Valdadige with Trentino-Alto Adige.

BIANCHIN

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Contact: **Tommaso Tamai**

BIANCHIN

Looking for importer

Our vineyards lie in the heart of the Montello in the province of Treviso, north eastern Italy.

This is a place where nature and a glorious past come together and time seems to stand still. In order to protect the traditions and values of this secret world we work with real passion and great care to produce our Asolo Docg Prosecco Superiore.

Production: up to 50,000 bottles

WINES PRESENTED





Prosecco Rosé Brut Millesimato 2022 – 11.5% Vol
Treviso DOC
85% Glera, 15% Pinot Noir

Prosecco Superiore Spumante Extradry Millesimato 2022 - 12% Vol
Asolo Prosecco DOCG
Glera

Prosecco Superiore Spumante Brut Millesimato 2022 - 12% Vol
Asolo Prosecco DOCG
Glera

Prosecco Superiore Spumante Extra Dry Millesimato 2022 - 12% Vol
Asolo Prosecco DOCG
Glera

BIXIO PODERI

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Contact: **Elisa Bixio**



Imported by:

Dated back to 1969 Bixio Winery is a family ruled company based in Verona. We produce the main and well known appellation of Verona such as Soave, Amarone and a new one called Arcole Doc with some nice appassimento wine and pleasant whites. In 2015 we start to invest in Molise region - south center Italy - and where we propose nice Montepulciano and Pinot Grigio based wines.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Sottoriva Antica 2023 - 12.5% Vol
 Terre Degli Osci IGT
 Pinot Grigio

Montemolisano Contrada Ramacino Bixio 2022 - 13.5% Vol
 Rosso Osco IGT
 Montepulciano

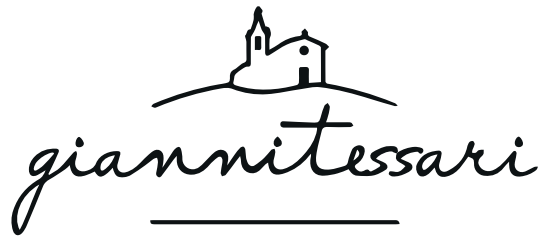
Bassanella Bixio Poderi 2022 - 12.5% Vol
 Soave Classico DOC
 Garganega

Amarone Bronze Bixio Poderi 2019 - 15.5% Vol
 Amarone Della Valpolicella DOCG
 80% Corvina, 15% Corvinone, 5% Rondinella

Corvina Bixio Poderi 2018 - 14% Vol
 Verona IGT
 Corvina

GIANNITESSARI

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Contact: **Valeria Tessari**

Looking for importer

Giannitessari is located in Roncà, province of Verona. Headed by Gianni Tessari a well-known name in the wine field of Verona, signing since the Eighties successful wines, acknowledged with international awards. After the experience in the family business, a new challenge for Gianni is born. That of expressing his own stature of winemaker through the confrontation with three terroirs, different and complementary among them: Monti Lessini, Soave and Colli Berici. 35 hectares of vineyards distributed in three DOC (in Roncà for Lessini, Soave and Berici Hills), a modern cellar with about 7,000 meters and 350,000 bottles produced for a total of 16 labels.

Great Soave, expression of the volcanic soil; red wines with great balance, from the Berici Hills calcareous terroir, and the sparkling Lessini Durello characterized by the minerality and fineness of the Monti Lessini.

Production: between 100,000 and 300,000 bottles

WINES PRESENTED

Delle Venezie Pinot Grigio 2022 - 12% Vol
 Delle Venezie DOC
 Pinot Grigio

Soave 2022 - 12.5% Vol
 Soave DOC
 85% Garganega, 15% Trebbiano Di Soave

Due 2021 - 13% Vol
 Veneto Rosso IGT
 50% Merlot, 50% Cabernet

Pinot Noir 2022 - 12.5% Vol
 Veneto Rosso IGT
 Pinot Nero

Brut Metodo Classico Nv - 12.5% Vol
 Lessini Durello Riserva DOC
 Durella

LE RUGHE PROSECCO

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Contact: **Ylenia Consoli**



leRughe

Looking for importer

We are an historical, deeply rooted in the area, high quality producer of Prosecco DOC and DOCG. We are based in the hills of Conegliano (TV) since 1961. Our company owns 80 ha of vineyards in the DOCG and DOC area and we have a total production of 500.000 bottles.

Home land 'Belluno DOC'

Beyond the first belt of mountains the company has chosen to invest in an estate of 20 hectares at an altitude of a 400 meters above sea level. This choice was made to deal with undeniable climate changes. Prosecco is a wine that lives on its natural acidity in order to maintain its freshness and aromatic fragrance. The vineyards located at an high altitude allow us to protect this feature.

Production: between 300,000 and 500,000 bottles

WINES PRESENTED

Prosecco Brut Nv - 11% Vol
 Prosecco DOC
 Glera

Prosecco Extra Dry Nv - 11% Vol
 Prosecco DOC
 Glera

Prosecco Brut
 Conegliano Valdobbiadene Prosecco Superiore DOCG
 Glera

Pinot Grigio
 Delle Venezie DOC
 Pinot Grigio

STAFFILO ORGANIC WINERY

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Contact: **Roberto Koliotassis**


Looking for importer


Staffilo, from the ancient Greek σταφύλι (grape), is rooted in the passion for the vineyard and the bucolic environment passed down through several generations in our family. Our philosophy is based on environmental sustainability and respect for nature, in order to obtain a natural and healthy product. We apply the organic philosophy in a circular way, from the vineyard to the table, considering its core principles.

Production: up to 50,000 bottles

WINES PRESENTED

Prosecco Extra Dry Biologico - 11% Vol 
 Prosecco DOC
 Glera

Prosecco Extra Brut Millesimato Biologico 2022 - 11%Vol 
 Prosecco DOC
 Glera

Prosecco Extra Dry Rose' Millesimato Biologico 2020 - 11% Vol 
 Prosecco DOC
 85% Glera, 15% Pinot Nero

Pinot Grigio Biologico 2021 - 12.5% Vol 
 Delle Venezie DOC
 Pinot Grigio

Merlot Biologico 2021 - 12.5% Vol 
 Veneto IGT
 Merlot



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