



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e
l'internazionalizzazione delle imprese italiane



Embassy of Italy
Abu Dhabi



Consulate General of Italy
Dubai

oice

Association of Italian Engineering, Architectural
and Technical-Economic Consulting Organizations



CONFINDUSTRIA



ITALY AT AIRPORT SHOW 2021



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane

ABOUT US

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.



FIND YOUR ITALIAN PARTNER

ITA - Italian Trade Agency supports the business development of Italian companies abroad, increases business opportunities, improves the image of 'Made in Italy', promotes industrial collaboration and foreign investment in Italy.

Find your Italian partner is a business directory with virtual showcases of Made in Italy companies

We offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information.

Foreign companies or agent interested in Italian products or looking for partnership with Italian companies, can access the database with the profiles, searchable by sector or product, and find a business partner.

Register here : ice.it/en/my-home/login.



oice

Association of Italian Engineering, Architectural
and Technical-Economic Consulting Organizations



CONFINDUSTRIA

ABOUT US

OICE is the employers' Association, belonging to Confindustria (the Confederation of Italian Industry), which represents Italian engineering, architectural and technical economic consulting organizations.

Founded in 1965 OICE unites all the major Italian engineering and architecture companies and most of the best qualified small and medium firms in the sector.

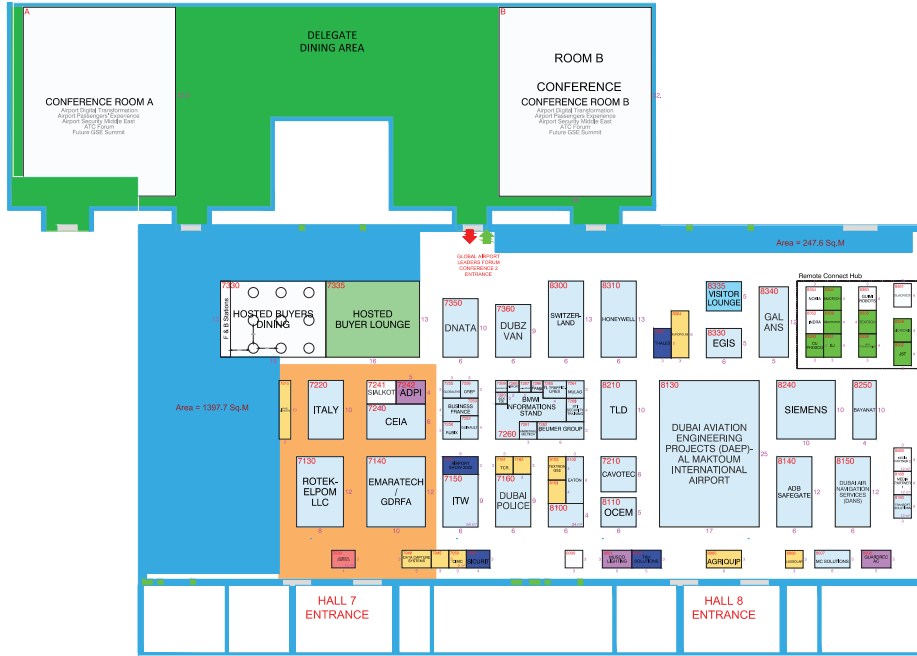
OICE operates in 4 major areas: representing and safeguarding category interests, promoting the culture of organized engineering, providing services for members and promoting internationalization of Italian Engineering.

OICE is member of FIDIC - International Federation of Consulting Engineers and EFCA - European Federation of Engineering Consultancy Associations.

OICE participates to the international activities and Italian Institutional missions, promotes special partnerships with the engineering Associations, sustains the participation of the Italian Consulting companies to the tenders organized by the International Financial Institutions (WB, EBRD, AfDB, ADB, IDB etc...).

Areas of specialization are urban and territorial planning, architecture, civil engineering, transports, environmental engineering, energy, agriculture and rural development.





Legend:

- Shell Scheme
- Upgraded Shell Scheme
- CP Package
- Hybrid
- Wooden
- Space Only



ABOUT US

+20 YEARS EXPERIENCE

3TI PROGETTI is the largest Italian independent employee - owned engineering company, ranked in the ENR TOP 225 INTERNATIONAL DESIGN FIRMS, offering consulting services for over 20 years in planning, design, project & construction management of transport infrastructures, social infrastructures, energy/water and environment.

+2500 PROJECTS

3TI PROGETTI has carried out over 2500 projects in more than 30 countries and has positioned itself in the global market as a leading engineering consulting firm, offering effective solutions to the growing demand for integrated services and investing in its own organizational structure to meet the ever-increasing market expectations. 3TI PROGETTI has also its own peculiarity in being, since the establishment in 1997, an employee-owned company, the only Italian engineering company to be a part of the Employee Ownership Association (EOA).

30 COUNTRIES

With Headquarters in Rome, over the years 3TI has gained more and more experience also on the international market establishing branches and opening new offices worldwide (UAE, Oman, Qatar Saudi Arabia, France, India, Kuwait, China, Vietnam, Albania, Bulgaria, Croatia,

Romania), with the aim not only to further increase the production capabilities of the Company in the field of multidisciplinary design, but also to play a key role as a catalyst among the major Italian market players for the development of international design & build integrated activities.

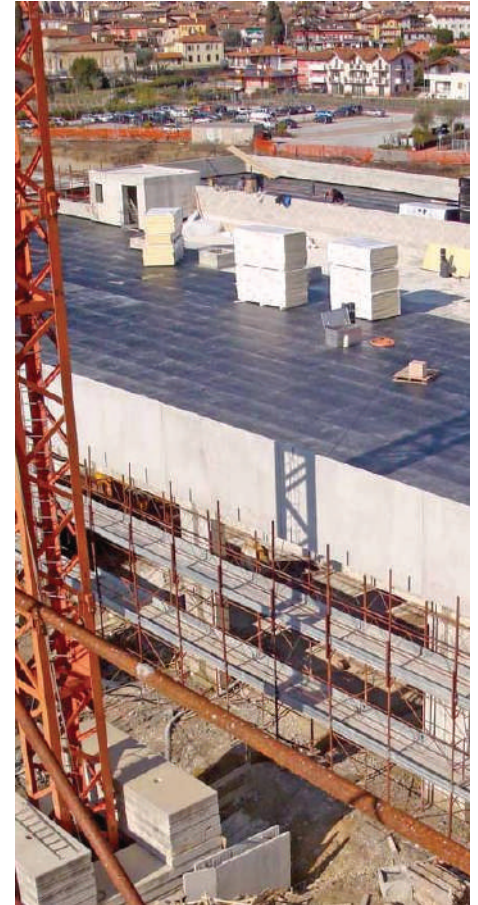
EXCELLENCE

3TI Progetti is fully aware of the importance of optimal functionality, performance and lifecycle costs being built into the designs through the project life cycle. 3TI Progetti will apply Value Engineering practice to identify and capture Value Opportunities.

SUSTAINABILITY

Applying sustainable features to a project, during early design phases, is more effective and efficient. In addition to achieving sustainable goals, having LEED approval process adds certain calculations, documentations and verifications.

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Alfredo Ingletti - Presidente CDA





ABOUT US

a company of Atlantia Group, has over 20 years of experience in delivering integrated engineering services for transport infrastructure, since 1997 in airports and car parking systems. The consulting services provided by ADRI include feasibility studies, design, construction site supervision and project management, monitoring and maintenance, for new infrastructure projects as well as for the rehabilitation and widening of existing infrastructure, including safety upgrades.

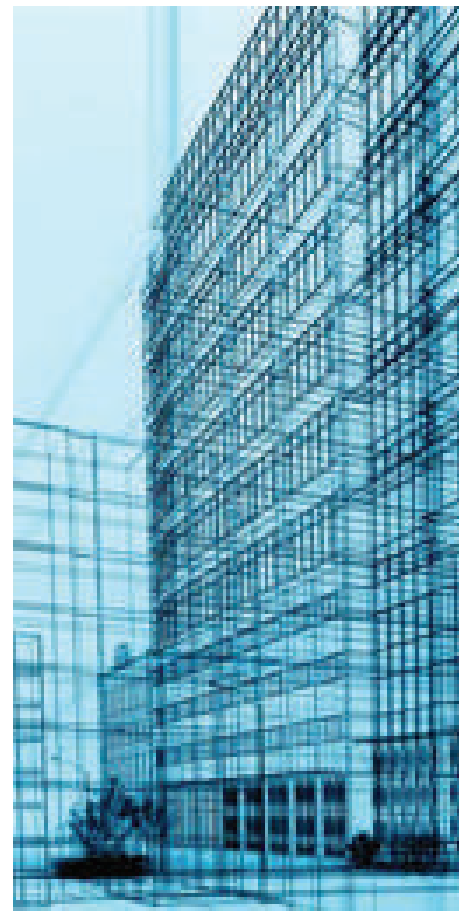
ADR Ingegneria, a global player operating in Europe, South America, Africa and Asia, is definitely the ideal partner for providing all-round support and assistance throughout the lifecycle of transport infrastructures (highway/roadway, airport and railway), from the planning to the design of new projects, from construction to work supervision till the operation and maintenance of the structures.

ADR Ingegneria services include among others: traffic forecast and transport feasibility studies; asset management and value engineering; land management and environmental impact studies; design, work supervision and safety services for both highway and airport infrastructures; tolling systems advisory and design services; highway and airport infrastructure management; road safety control services, environmental monitoring.

With 100% of the stock owned by Aeroporti di Roma S.p.A. has acquired twenty-year-old experience in planning, developing and managing airport Infrastructures. Aeroporti di Roma S.p.A. is the airport concession company running the two major airports of Italy's capital city, Rome, at Fiumicino and Ciampino; with over 40 million passengers/year it is the leading operator in Italy and ranks fifth, in Europe, for volume of traffic.

Under this framework, ADRI has an extensive range of capabilities for complex transportation projects including Planning and Design of airport terminals and associated infrastructure, Preparation of technical documents for works in the Airside; functional dimensioning, architectural development and integrated design of Passenger Terminal; Airport buildings, Technical specifications, Coordination of safety at the planning and execution stage, Works Supervision, Bidding documents, materplanning.

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Passion & Solutions

ABOUT US

Artelia Italia is one of the most important companies in the Group for the range of services offered, business volume and workforce. It mainly operates in the fields of Building & Industry, Retail Multi-Site, Energy and Environmental Sustainability, Transport and Urban Development. Created in 2001, it has earned a leading position in the fields in which it operates.

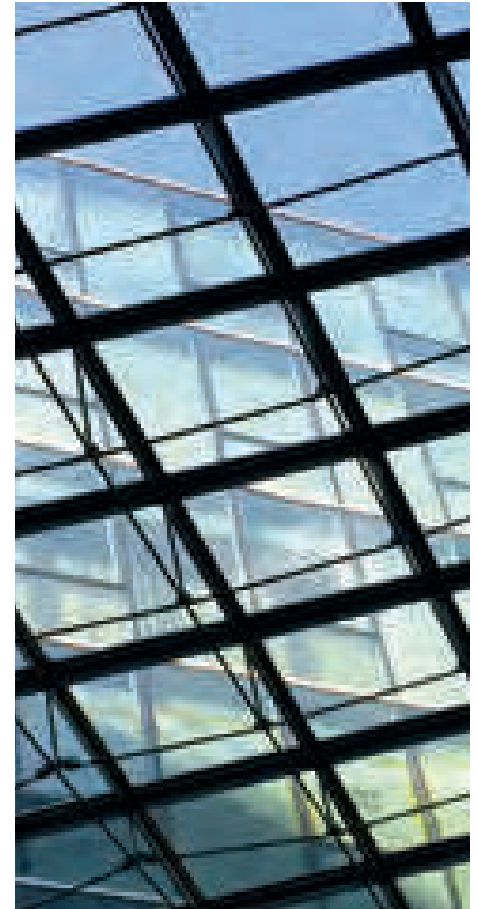
In 2015, Artelia Italia consolidated its position through the acquisition of Intertecno, one of the most important Italian engineering companies in the construction sector.

As a result of this initiative it has become a leading Italian engineering company with an annual turnover of around € 38 million and employing over 400 people operating in Rome, Milan and Bari.

Moreover the merger extended its services to the Building & Industry sector.

In particular: project management, multidisciplinary design, construction management, cost management, planning, and reporting.

In addition, it confirms the commitment to eco-sustainable design and energy efficiency as well as increasing its ability to assist its customers in their international expansion processes.



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Gabriele Scicolone - Amministratore Delegato



ABOUT US

F&M Ingegneria has been a leading provider of cutting-edge design technologies in the fields of structural engineering, infrastructures, project management, and sustainability for nearly 40 years.

F&M Ingegneria works in a variety of fields, including urban renewal, historic building restoration, and infrastructural projects (logistic centers, airport and railway terminals, harbors, highways, bridges, and underground works), as well as prestigious structures (health and sport facilities, places of worship, and educational centers) and major trade centers.

F&M Ingegneria offers complete design solutions in BIM. Building Modeling Information (BIM) is a process based on 3D models that allows F&M engineers, in collaboration with architects and other project consultants, to generate a comprehensive model of the project, containing all the information of the different disciplines.

This model allows our customers to view their investment before the project is implemented.

BIM by its nature offers to all parties the possibility to control and coordinate the project as never before.

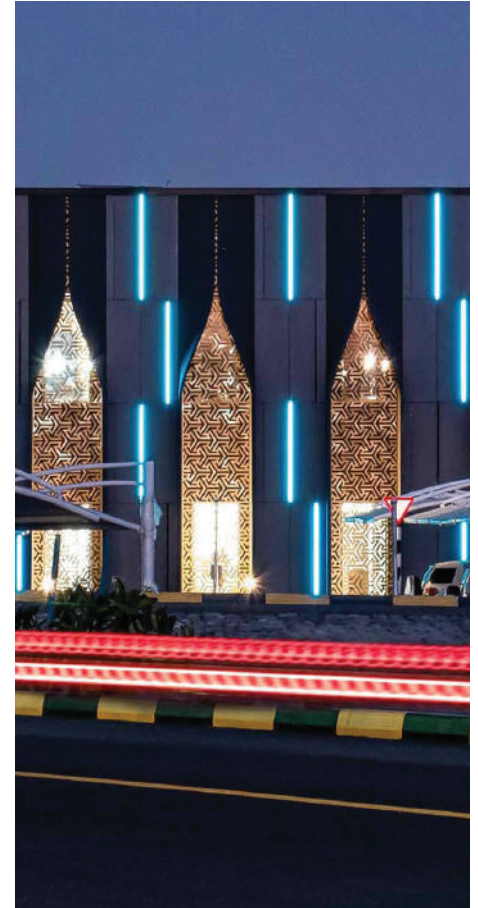
BUILDINGS

- Architectural design
- Structural design
- Geology and geotechnical design
- MEP design
- BIM design
- Restoration and refurbishment
- Buildings specialistic consultancy

MANAGEMENT CONSULTING

- Project and construction management
- Cost management
- Site supervision
- Health & safety
- Facility management
- Owner's representative
- Management specialistic consultancy

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Thomas Gazzetta - Responsabile Gare Estere



ABOUT US

INTEGRA AES is an Italian consulting company that offers skilled and well-timed professional services in the fields of civil and construction engineering, electrical and mechanical systems, hydraulic and transport infrastructures, architecture and urban planning.

Established in 2007, the technical direction and staff of INTEGRA AES has distinguished during several years of operations for the capacity to manage different challenges, achieving high quality results in the building and infrastructural sector, also providing integrated solutions for industrial plants construction, camps and airports development. The company has proven experience in working in critical contexts such countries with extreme poverty, post-conflicts scenarios and operational theatres.

WIDE RANGE OF ENGINEERING AND ARCHITECTURAL SERVICES PROVIDED

INTEGRA AES provides professional consultancy services in a wide range of different phases of the design process, ranging from Feasibility Studies, Financial Assessment up to Preliminary and Detailed Designs, as well as Preparation of Tender Documents. During the Construction phase, INTEGRA AES provides consultancy services for the Works Supervision, Quality Assurance, Health & Safety, Testing and Commissioning, as well as for the Defect Liability Period Phase.

All these services are provided in Italy and abroad, in full accordance with National and International Standard and in compliance with FIDIC Regulations.

SOUND EXPERIENCE WITH OUTSTANDING INTERNATIONAL CLIENTS

Our work with leading international funding agencies, with the main UN Agencies, local and international consultants and contractors and global development organizations has strengthened our reputation as a world class engineering and consulting firm. INTEGRA AES has also a proven track record of working experience with NATO: several assignments has been developed for development of airport infrastructures in military area and operational theatres.

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Luca Montesi - CEO





ABOUT US

With almost 160 years of experience across a wide range of industries, RINA is a multinational company that helps clients build strong, successful businesses. Through a global network of 3,900 talented professionals operating out of 200 offices in 70 countries, we support market operators across the entire lifecycle of their projects, whilst assisting them in renewing their products, technologies and services.

THE MARKET SECTORS WE SERVE



Ship classification has been at the core of our business since its inception and today it makes us one of the top-ranking marine classification societies in the world. Over time, we've progressively extended our services and expanded our range of operational sectors. The experience offered, combined with a policy of continuous development and training of our team, mean we work with the utmost professionalism and competence.

We help support the sustainable growth of Energy operators throughout the world to meet growing market demands in oil and gas, power generation (conventional, renewables and power grids) including environmental protection.

Our third-party Certification services provide an independent guarantee of compliance with associated regulatory standards, in order to support enterprises across all aspects of projects, operations, logistics and legislation.

We provide dedicated, bespoke services for the Transport & Infrastructure sector, aimed at optimising the value and potential of assets whilst complying with standards, controlling costs, checking quality and safety and respecting project timescales.

Our Industry team has the unique capability to support clients in boosting their competitiveness where materials, technologies and innovation play a critical role, with a special focus on manufacturing, steel and special alloys, aerospace and defence.

OUR PURPOSE AND OUR WAY

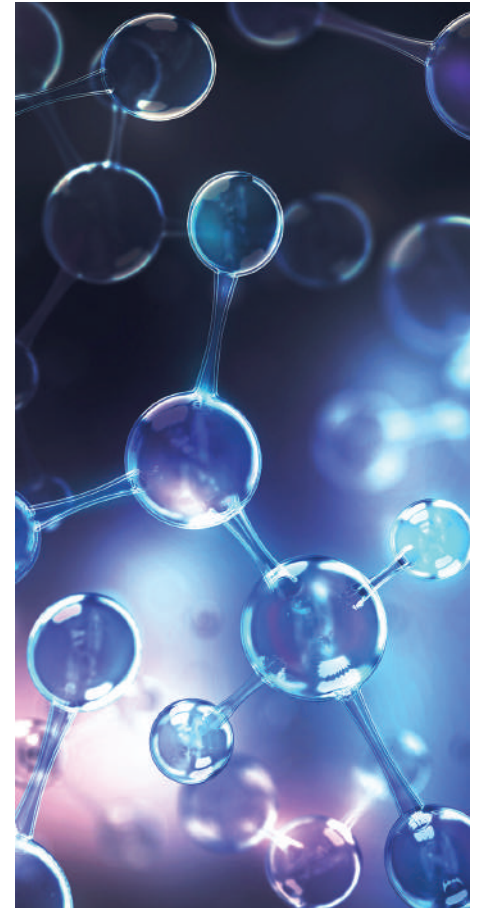
Our company, our decisions and our actions are all driven by our reason for existing: the purpose behind everything we do.

Everyone in RINA chooses to do what they do, because they believe in a shared value that defines us together: delivering solutions that improve the wellbeing of society and building sustainable values for future generations.

We do this thanks to our skills, our knowledge and a team able to provide clear and innovative solutions to complex problems and complete even the most ambitious projects.

Our numbers	Our People
497 M € in 2020 ~ 4000 people	More than 90 nationalities 70%+ graduated 43 average age
Our Presence	Our Clients
70+ countries ~ 200 offices Domestic Revenues ~ 40% Numeri project countries	48k+ clients 40% multi business revenues 12+ Groups managed by KAM

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Roberto Carpaneto - CEO RINA Consulting



SEINGIM

ENGINEERING GROUP

ABOUT US

SEINGIM began its activities more than 20 years ago in Venice. Today we are one of the most relevant Italian multidisciplinary engineering and consulting firms.

It has 14 operational headquarters throughout the Italian territory, including Milan, Genova and Rome.

We are more than 250 people: engineers, designers, architects, technicians and project managers, driven by a common purpose to deliver top engineering services for a better world.

In the year 2021 we are going to reach 620.000 engineering hours.

SEINGIM MAIN MARKETS ARE:

- Oil & Gas,
- Energy efficiency and renewables,
- Petrochemical, Chemical and Pharmaceutical,
- Buildings,
- Infrastructures,
- Power generation,
- Airports

Our activity goes from concept selection, concept definition, execution and construction projects, to support activities in field during commissioning and starting phases, related to multiple engineering services:

- Electrical Engineering
- Fire Prevention Engineering
- Plumbing & HVAC Engineering
- Instrumental and Automation Engineering
- Mechanical and Piping Engineering
- Process Engineering
- Environmental Engineering (Energy Audit, Energy Efficiency and Saving, both in buildings and in productive cycles).

SEINGIM adopted an Integrated Management System in accordance to:

- UNI EN ISO 9001:2015 – Quality
- UNI ISO 45001:2018 – Health and safety
- UNI EN ISO 14001:2015 – Environment
- ISO 50001: 2011 – Energy

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Fabio Pinton - Amministratore Delegato





ABOUT US

TECHNITAL is a private joint stock company established more than 50 years ago (in 1964) and is one of the leading engineering consultancy companies in Italy. Our headquarters are situated in Verona, in Northern Italy.

TECHNITAL's strengths include a long-standing experience in providing engineering and architectural consulting services, global presence thanks to 16 between branches and subsidiaries spread across four continents, and a sound knowledge of the Middle East region thanks to our Qatar branch established in 2001.

TECHNITAL's activity is certified by ISO 9001:2015 Quality System Management. The company is also certified by ISO 14001: 2015 Environmental Quality Management and by ISO 45001:2018 Occupational Health and Safety Management System.

TECHNITAL's sectors of activity cover transport infrastructure (airports and ports, roads and motorways, railways, inland waterways, urban transport), hydraulics (water treatment and desalination plants, dams, aqueducts, sewerage systems, waste water treatment), maritime and coastal engineering, environment and sustainability, energy (incineration and waste to energy plants, hydroelectric plants, solar plants, biogas plants), waste treatment (recycling plants, dump sites), buildings, architecture and urban planning. The company covers the full range of services, from planning and feasibility studies

through to detailed design, works supervision and technical assistance.

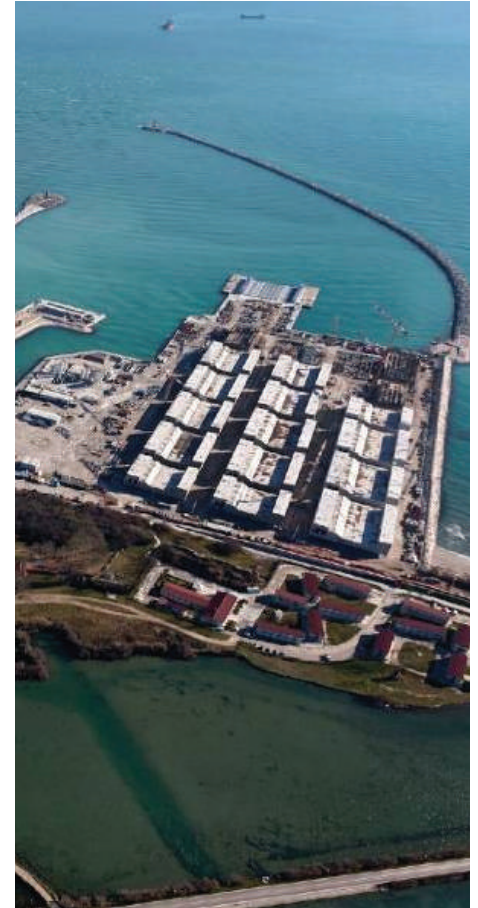
EXPERIENCE IN AIRPORT ENGINEERING

TECHNITAL has a vast international experience in all engineering consultancy services related to air transport providing state-of-the-art solutions for civil and military airports and air transport in general which dates back to the 1970s.

OUR PARTICIPATION TO THE AIRPORT SHOW

We attend the Airport Show to be part of this era of profound changes in the airport industry landscape, presenting and promoting our services to prospective clients such as airport operators, airlines, airport managers and executive technical staff in charge of airport development and maintenance, both in the region and worldwide.

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ABOUT US

WHO WE ARE, HOW WE WORK AND WHAT WE HAVE BEEN DOING

VDP S.r.l. is an Engineering Company based in Rome (Italy) operating since 1991 in the field of Environment. VDP performs multidisciplinary studies and projects for a systemic planning aiming to achieve environmental compatibility for the proposed engineering works.

VDP has gained a long-standing experience in environmental impact assessments, environmental mitigation design, noise zoning, territorial studies, environmental monitoring.

The company management identifies the environmental sciences and the sensibility for the environment preservation and safeguard as the keystone in order to reduce the impact of new and existing infrastructures. Since the implementation of the legislation concerning the Environmental Impact Assessment (EIA) in Italy, VDP took part to the most important studies performed.

Thanks to the expertise of its team, VDP has carried out the most important works in the field of Noise Control in Italy.

Over the years, the company has strengthened its Environmental Monitoring sector through the acquisition of outstanding methodologies and technical tools.

FOCUS ON AIRPORT SECTOR

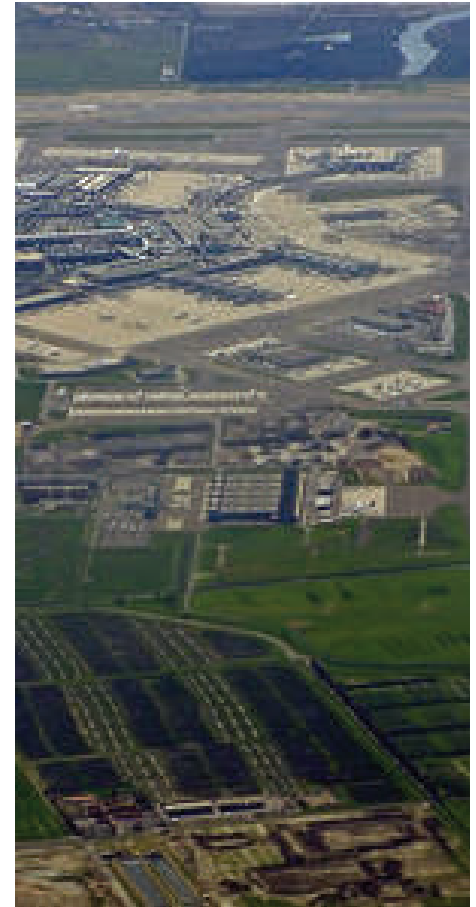
VDP has worked on the greater airports from North to South of Italy. VDP prepared the Environmental Impact Assessments, approved from Ministry of Environmental, for "Leonardo da Vinci" Fiumicino Airport, and for the Masterplans of "K. Woitila" Airport of Bari, "Papola" Airport of Brindisi, "Fontanarossa" Airport of Catania, Airport of Florence and "Montichiari" Airport of Brescia For Sogesid VDP carried out the study "Application of SEA (Strategic Environmental Assessment)" to national and regional level with effects on noise pollution and in "PON" Governance and System Actions "area too.

WHAT ARE WE LOOKING FOR

In this specific event VDP is looking for international partners for new collaborations as well as possible customers.

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Simona Nebbioso - Proposal Manager





ABOUT US

Creative and enthusiastic people who see technology as the solution to simplify the present and invent the future." That is the expression of the idea of the founders, Stefano Cau and Giancarlo Cherchi, two engineers who have started a new way of experiencing technology, and not just a company.

YouAndTech has been operating since 2016 in the Italian and international ICT market, designing and developing innovative, easy, and customized technological solutions in the fields of engineering, information and communication technology, business organization and innovation. The mission is "Simplify the present, invent the future", and the vision is "to create your novel technology".

Company's values are based upon Customer, Method and Result: in order to respond to customer's needs with listening, comparison, and responsibility, YouAndTech applies a method based on the experience of the past, the flexibility of the present, and seeking continuous improvement for the future, in order to offer a safe, simple, and innovative result.

YouAndTech collaborates with important companies that operate both in the public and in the private sector, and it is aimed at those who want to use technology as a simple and effective way of living, with particular care to people and the environment.

YouAndTech designed IP based video surveillance systems for many municipalities and private companies; designed, developed, and maintained data center infrastructures; designed and developed broadband wifi infrastructures for schools and municipalities; designed and developed cloud infrastructures serving tens of thousands clients; operated in bioengineering fields and in cybersecurity and blockchain areas; designed and developed tailored software solutions for public and private companies.

YOUANDTECH IS INTERESTED IN GETTING IN TOUCH WITH:

- general contractors in airport build and installations, airport security, airport technology and IT;
- airport security service managers;
- municipality mayors and municipality technical staff chiefs;
- system integrators;
- local partners in the fields of Information and Communication Technology

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ABOUT US

Kemanji is a dynamic Italian company founded in 2019 by Roberta Tardugno, Ph.D in Science and Technologies for Health Products and by Ernesto De Marchi, MD in Economics and Business Administration.

We combine artificial intelligence and professional assistance to offer ho.re.ca managers and customers an innovative service, simplifying their daily duties and improving their digital experience. "kε mandɔl" in Italian spoken language means: "what are you eating?" and to answer to this question we developed Appeaty: a food based social network smartphone application that integrates table service, refrigerated smart locker pickups and deliveries with food and nutritional data analysis, social media marketing, cash management and invoicing activities.

We believe that digital transformation shouldn't make us less human but must lead users to an experience innovation in everyday life, being green, saving time and allowing an aware choice based on efficiency and quality and not only on prices and discounts. Nowadays customers pay a lot of attention to nutritional facts, prices, Covid-19 safety regulation and GDPR privacy settings.

All ho.re.ca services are going digital and Appeaty is an innovative unique multi-restaurants aggregator SAAS with an immediate backend online access and smartphone application that simplifies the managing and accounting

requirements both of restaurant managers and customers.

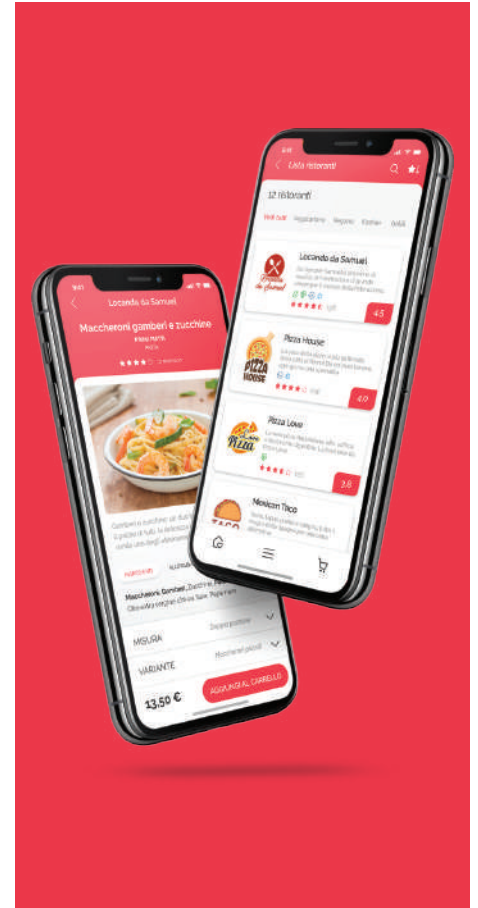
Appeaty is useful for international tourists and business men that want to reserve a table in an airport's restaurant or vip lounge and to pre-order the meal so that choices, prices, ingredients and times are clear and the service is efficient.

Appeaty is useful for people that work inside the airport, too: it's a smart tool that provides corporate welfare for airport workers and that manage group discounts and deferred invoices. With Appeaty it's easy to set different prices for different products, depending on day and time, based on corporate discount agreements.

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**Not associated with OICE*

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