



Ambasciata d'Italia
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Ministero degli Affari Esteri
e della Cooperazione Internazionale



10 February 2025

PROGRAMME
IV EDITION ITALY TANZANIA BUSINESS AND INVESTMENT FORUM

“Strengthening Italy Tanzania Bilateral trade Relations”
11 – 12 February 2025 | Julius Nyerere International Convention Centre

TUESDAY, 11 FEBRUARY

Pick up at 07:30 am from 2 hotel**

8:00 am – 09:00 am

Victoria Lobby – Ground Floor

REGISTRATION AND WELCOME COFFEE

9:00 am – 09:40 am

Selous Hall – Ground Floor

OPENING CEREMONY

National anthem

- Welcome Remarks by H.E. Giuseppe Coppola, Ambassador of Italy to Tanzania
- Remarks by Mr. Claudio Pasqualucci, Trade Commissioner, Italian Trade Agency
- Remarks by Hon. John Ulanga, Ambassador and Director of International Trade and Economic Diplomacy
- Remarks by Mr. Fabrizio Lobasso, Director for Economic Internationalization, Ministry of Foreign Affairs and International Cooperation of Italy
- Keynote Address by Guest of Honour Hon. Mahmoud Kombo, Minister for Foreign Affairs and East Africa Cooperation

09:40 am – 10:00 am

Selous Hall – Ground Floor

PHOTO SESSION

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per i Costruttori edili e per i Balneatori





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10:00 am – 10:45 am

Selous Hall – Ground Floor

**PANEL 1. INVESTMENT OPPORTUNITIES FOR ITALIAN COMPANIES IN TANZANIA:
THE BUSINESS AND TAXATION ENVIRONMENT**

- Mr. Gilead Teri, Executive Director, Tanzania Investment Centre (TIC)
- Mr. Saleh S. Mohamed, Executive Director, Zanzibar Investment Promotion Authority (ZIPA)
- Mr. Edmund Kawamala, Deputy Commissioner Operations - Large Taxpayers Department, Tanzania Revenue Authority (TRA)
- Mr. Charles Jackson Itembe, Director General, Export Processing Zone Authority (EPZA)
 - Mr. Boniface Thomas Ndengo, Vice President of Commerce, Tanzania Chamber of Commerce, Industry and Agriculture (TCCIA)
- Ms. Paola Trevisan, Head of Section Infrastructure and Regional Cooperation, Delegation of the European Union to Tanzania

Moderator: Mr. Elibariki Shammy, Country Director, TradeMark Africa

Questions and Answers (15 minutes)

10:45 am – 11:00 am

Victoria Lobby – Ground Floor

COFFEE BREAK

11:00 am – 11:45 am

Selous Hall, JNICC (5 mins per speaker)

PANEL 2. TESTIMONIALS FROM ITALIAN INVESTORS IN TANZANIA

- Mr. Fiorenzo Chesini, Managing Director of Cetawico Limited, Wine Production & Agribusiness, Dodoma
- Mr. George Mtemahanji, Co-Founder and CEO of Mutina Power, Renewable Energy, Dar es Salaam
- Ms. Valentina Quaranta, Project Manager of Off-grid Sun, Off-grid Solar Energy, Dar es Salaam
- Mr. Leonardo Plinio Denti, Managing Director of Akofa East Africa, Food Processing & Agribusiness, Mkuruanga Coastal Region
 - Mr. Massimo Tognetti, Managing Director of Italframe Limited, Construction & Infrastructure, Dar es Salaam





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- Mr. Francesco Dal Zennaro, Managing Director of Taur Tanzania Limited, Gold Mining, Igurubi District – Tabora

Moderator: H.E. Giuseppe Coppola, Ambassador of Italy to Tanzania

Questions and Answers (15 minutes)

11:45 am – 12:45 pm

Selous Hall – Ground Floor

PANEL 3. OUTLOOK OF INVESTMENT IN TANZANIA FOR THE NEXT FIVE YEARS & FINANCIAL SUPPORT TO ENHANCE BILATERAL COOPERATION, TRADE AND INVESTMENTS

- Hon. John Ulanga, Ambassador and Director of International Trade and Economic Diplomacy, Ministry of Foreign Affairs and East African Cooperation (MFAEAC)
- Mr. Sebastian Acevedo, Resident Representative, International Monetary Fund (IMF)
- Dr. Duncan Ouma, Senior Country Economist, Country Office in Tanzania, African Development Bank (AfDB)
 - Mr. Nathan Belete, Country Manager, World Bank Group (WBG)
- Ms. Martina Madeo, Senior Officer Business Partnerships International Development Cooperation, Cassa Depositi e Prestiti (CDP)
 - Ms. Viola di Caccamo, External Relations Senior Professional, SIMEST
 - Mr. Vincenzo Pagano, Senior Relationship Manager Africa, SACE
- Mr. Bernard Preverte, System for cooperation & partnerships, Italian Trade Agency
 - Mr. Mussa Kitambi, Head of Corporate Banking, CRDB Bank PLC

Moderator: Mr. Raphael Maganga, Executive Director, Tanzania Private Sector Federation (TPSF)

Questions and Answers (15 minutes)





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ITALIAN TRADE AGENCY

12:45 pm – 01:00 pm

Selous Hall – Ground Floor

SIGNING OF MOU BETWEEN “LA SAPIENZA” UNIVERSITY OF ROME AND MUHIMBILI UNIVERSITY, MUHAS

- Prof. Marco Salvetti, Chair of Neurology, “La Sapienza” University of Rome
- Prof. Appolinary Kamuhabwa, Vice Chancellor, Muhimbili University (MUHAS)TBC

01:00 pm – 03:00 pm

Mt Kilimanjaro Hall – 3rd Floor

LUNCH BREAK & COFFEE

03:00 pm – 05:00 pm

THEMATIC ROUNDTABLE DISCUSSIONS

THEMATIC ROUNDTABLE 1: <i>Mount Meru Hall –2nd Floor</i>	THEMATIC ROUNDTABLE 2: <i>Udzungwa Hall – Ground Floor</i>	THEMATIC ROUNDTABLE 3: <i>Ngorongoro Hall – 3rd Floor</i>	B2B MEETINGS <i>Ruaha Hall – Ground Floor</i>
<p><i>Agro-tech and blue economy including fertilizers, irrigation systems, breeding technologies, leather, fisheries and aquaculture, cold chain, and packaging</i></p>	<p><i>Green economy and sustainable infrastructures including waste-to-energy, renewable energy, water treatment, transport, sustainable infrastructures, digitalization and mining</i></p>	<p><i>Health and pharmaceutical including technology, machinery, services, the dental industry and sports equipment</i></p>	<p><i>Bilateral business and trade meetings. For Industrial associations and Institutions</i></p>
<p>Topic: How to enhance sustainable agriculture, fishers, aquaculture and marine conservation value chain and through technology and innovation.</p>	<p>Topic Exploring renewable energy solutions including Waste-to-Energy and recycling for sustainable growth in Tanzania</p>	<p>Topic How to foster innovative new methods to add value in pharmaceutical manufacturing and supply chain management</p>	





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ITALIAN TRADE AGENCY

<p>Moderated by: Mr. Fabio Ricci, Deputy General Manager, FederUnacoma</p> <p>Panellists</p> <ul style="list-style-type: none"> • Representative of Ministry of Agriculture - Tanzania • Representative of Ministry of Blue Economy – Zanzibar • Mr. Mark Justine Magila, Director of Programs, Agriculture Council of Tanzania (ACT) • Mr. Renzo Piraccini, President, Macfrut Trade Fair • Mr. Maregesi Shaban, Head of Agribusiness, CRDB Bank PLC • Ms. Guglielma da Passano, Land Tenure and Land Governance, Consultant • Ms. Aida Sykes and/or Mr. Wael Kamal, International Finance Corporation (IFC) 	<p>Moderated by: Mr. Claudio Pasqualucci, Trade Commissioner, ITA</p> <p>Panellists</p> <ul style="list-style-type: none"> • Representative of Ministry of Energy Tanzania • Mr. Boniphace Kyaruzi, Senior Environmental Engineer, National Environmental Management Council (NEMC) • Mr. Vincenzo Ercole, Global Head of infrastructure, Ministry of Foreign Affairs and International Cooperation of Italy • Mr. Massimiliano Pedretti, Energy Portfolio Manager, EU Delegation to Tanzania • Mr. Lorence Ansermet, Officer in Charge, UNIDO Tanzania. • Mr. Ugo Fedele, Director, Messina Line 	<p>Moderated by: Paolo Razzini, Team Leader, Italian Agency for Development Cooperation (AICS)</p> <p>Panellists</p> <ul style="list-style-type: none"> • Mr. Adonis Bitegeko, Manager for Eastern Zone, Tanzania Medicines & Medical Devices Authority (TMDA) • Mr. Abdulhalim M. Mzale, Director General, Central Medical Store Agency Zanzibar • Dr. Charles Sagoe-Moses, Country Representative, World Health Organization (WHO) • Prof. Marco Salvetti, Director, Neurology Residency Program, “La Sapienza” University • Dr. Mwakatobe, Managing Director, Smiles Medicostomatology Company Ltd • Mr. Riccardo Buson, Country 	
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<ul style="list-style-type: none"> • Mr. Hashim Moumin, National professional officer (fisheries and aquaculture value chains), <i>Food and Agriculture Organization (FAO)</i> • Alexandre Duffar, International Region, Southern Africa Business General Manager, Same Deutz-Fahr Tanzania Ltd <p>Conclusions</p>	<ul style="list-style-type: none"> • Mr. Franco Martino, Sales Director, Almagawawe • Fabio Parigi, Founder & CEO Clean Cooking Technologies Srl <p>Conclusions</p>	<p>Manager, Doctors with Africa CUAMM</p> <ul style="list-style-type: none"> • Mo Pharmaceuticals (METL), TBC <p>Conclusions</p>	
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**05:30 pm
CLOSING**
Pick up from JNICC to 2 hotels at 05:30 pm**





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WEDNESDAY, 12 FEBRUARY
Pick up at 07:30 am from 2 hotelto JNICC**

08:30 am – 09:00 am
REGISTRATION AND WELCOME COFFEE

09:00 am – 10:30 am
PRESENTATION OF ITALIAN COMPANIES TO TANZANIAN COUNTERPARTS BY SECTORS

Mount Meru Hall – 2nd Floor

Agro-tech and blue economy including fertilizers, irrigation systems, breeding technologies, leather, fisheries and aquaculture, cold chain, and packaging.

Moderated by: Mr. Giuseppe Manenti Trade Commissioner, Italian Trade Agency (Nairobi)

Questions and Answers (15 minutes)

Udzungwa Hall – Ground Floor

Green economy and sustainable infrastructures including waste-to-energy, renewable energy, water treatment, transport, sustainable infrastructures, digitalization and mining.

Moderated by: Mr. Claudio Pasqualucci, Trade Commissioner, Italian Trade Agency (Addis Abeba)

Questions and Answers (15 minutes)

Ngorongoro Hall – 3rd Floor

Health and pharmaceutical including technology, machinery, services, the dental industry and sports equipment.

Moderated by: Ms. Cinzia Sarli, Italian Trade Agency

Questions and Answers (15 minutes)

10:30 am – 12:30 pm
Ruaha Hall – Ground Floor
BILATERAL MEETINGS (B2B MEETINGS)
Coordinated by Ms. Sara Pastore, Italian Trade Agency

Coffee station available all day long

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11:00 am – 12:30 pm

Mount Meru Hall – 2nd Floor

SIDE EVENT

“IMPACT OF EUROPEAN UNION DEFORESTATION REGULATION ON BUSINESS”

PROMOTED BY BERGS & MORE

Loredana Romolo ESG and Energy Lawyer

Ms. Luisa Romano, Compliance Lawyer

Tommaso Melliti, IT Expert

Moderated by Ms. Rita Ricciardi, Founding Partner

12:30 pm - 01:00 pm

Ruaha Hall – Ground Floor

Closing Remarks

Highlights from Business and Investment Forum

Remarks by H.E. Giuseppe Coppola, Ambassador of Italy to Tanzania

Closing remarks by Hon. Omar S. Shaaban, Minister of Trade and Industrial Development of Zanzibar

01:00 pm – 2:00 pm

Mt Kilimanjaro Hall – 3rd Floor

LUNCH BREAK

02:00 pm – 05:00 pm

Ruaha Hall – Ground Floor

BILATERAL MEETINGS (B2B MEETINGS)

05.00 pm - 05:30 pm

Ruaha Hall – Ground Floor

WRAP UP SESSION FOR ITALIAN INSTITUTIONS, ASSOCIATIONS AND COMPANIES

Pick up from JNICC to 2 hotels at 05:30 pm**





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ITALIAN TRADE AGENCY

THURSDAY, 13 February
Pick up from 3 hotels* at 08:00 am**

08:30 am – 01:00 pm
DEPARTURE FOR BUSINESS SITE VISITS IN TANZANIA MAINLAND

- Bagamoyo Special Economic Zone

01:00 pm – 02:00 pm
LUNCH BREAK
(by charge and expenses of individual companies)

02:00 pm – 04:00 pm
BUSINESS SITE VISITS

- Wiso Original Products – Leather and tannery / Shellys Pharmaceutical Hill Group – Packaging, Feeds and Beverages

Pick up to 3 hotels* at 04:00 pm approximately**

FRIDAY, 14 February
Pick up from 3 hotels* at 06:00 am to Zanzibar & transfer to ferry pier**

09:00 am – 09:15 am
Golden Tulip Hotel
Golden Tulip Zanzibar Airport
B, 71214 Nyerere Rd
REGISTRATION AND WELCOME COFFEE

- 9:15 am – 09:40 am**
WELCOME ADDRESS
- Welcome remarks by Hon. Saleh S Mohamed, Executive Director, Zanzibar Investment Promotion Authority (ZIPA) (5 mins)
 - Remarks by Ambassador of Italy to Tanzania, H.E. Giuseppe Coppola (5 mins)
 - Remarks by Claudio Pasqualucci, Trade Commissioner, Italian Trade Agency (3 mins)
 - Zanzibar Investment Promotion Authority Video (5 mins)

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<p>09:40 am – 10:00 am PHOTO SESSION (20 mins)</p>
<p>10:00 am – 11.30 pm <i>Golden Tulip Hotel</i> BILATERAL MEETINGS (B2B MEETINGS) PROMOTING PRIVATE PARTNERSHIPS AND ENHANCING TRADE AND INVESTMENTS <i>Moderator: Mr. Claudio Pasqualucci, Trade Commissioner, Italian Trade Agency</i></p>
<p>11:30 am – 02:30 pm SITE VISITS BAWE ISLAND RESORT SITE VISIT / DUNGA INDUSTRIAL PARK</p> <p style="color: orange;">Pick up from Bawe Island to ferry pier at 02:30 pm</p>

****3 Hotel refers to: Hyatt Regency (The Kilimanjaro Hotel), Hotel Slipway and Southern sun Dares salaam*
***2 Hotel refers to: Hyatt Regency (The Kilimanjaro Hotel) and Hotel Slipway.*
Southern sun Dares salaam 300m from Julius Nyerere International Convention Centre

