

ITALY & ROMANIA BUILDING TOGETHER HEALTH INFRASTRUCTURE

BUSINESS CONFERENCE B2B

Bucharest, November 14th 2023 Crowne Plaza Hotel, Ballroom Hall

GATALOGIE



ANIE













MEDICAL MARKET

















Ambasciata d'Italia Bucarest



His Excellency

Alfredo Durante Mangoni

The Ambassador of Italy in Romania

The 2023 edition of 'Italy & Romania: Building together' once again underlines the importance that our two countries attach to the development of sustainable infrastructures. The choice to focus on the healthcare area follows a precise desire to show the opportunities offered by Romania in one of the sectors that is crucial both for the wellbeing of communities and for economic growth, in the awareness that health is a primary public good.

Indeed, Romania faces major challenges in the health sector. The allocation of funds to this sector — either from the State budget or from the NRRP - demonstrates Romania's aspiration and commitment to improve its infrastructure to ensure equitable and quality access to healthcare. Italian skills, technologies and experience can be a valuable support for local actors in upgrading the country's healthcare infrastructure, promoting strategic collaborations leading to a more efficient and sustainable healthcare system.

With this business mission, we therefore want to offer the local market an overview of the Italian excellences operating in this field, backed by many years of experience, a focus on technological innovation, and a high quality of services recognised worldwide. The constant strive for efficiency, safety, and quality of interventions, combined with a holistic vision of healthcare, distinguishes the Italian approach. I hope, therefore, that the mission will contribute to strengthening ties between Italy and Romania and support the creation of a healthcare system capable of responding better and better to the needs of the Romanian people.



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ICE - Agenția Italiană pentru Comerț Exterior Secția Promovare Schimburi a Ambasadei Italiei

ITA - ITALIAN TRADE AGENCY

Head Office

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Bucharest Office for Romania and Moldova

Trade Promotion Section of the Italian Embassy Calea Grivitei, 84-98, sector 1, 010735 Bucharest (Romania)

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ITA - Italian Trade Agency is the Governmental agency that supports the business development of Italian companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

It supports the internationalization of Italian companies, especially the Italian SMEs, and their consolidation in foreign markets. It represents the perfect gateway to business opportunities and industrial cooperation between Italian and foreign companies.

Thanks to easy access to the official website https://www.ice.it/it/companies can get information related to foreign markets and opportunities for commercial trade through a permanent specific activity undertaken by its offices abroad.

Through the English version, available at the following link https://www.ice.it/en foreign companies can send their business proposals and can access a database of potential Italian partners.

Established and Located in Rome since 1926, the Head Office operates in connection with a regional office in Milan and 74 offices abroad.

The ITA - Agency Bucharest office is in charge for the Republic of Romania and for the Republic of Moldova operating in Romania from 1969, providing assistance and services for both markets.

The Bucharest office is accredited in Romania as the Trade Promotion Section of the Italian Embassy.



CAMERA DI COMMERCIO ITALIANA PER LA ROMANIA

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The Italian Chamber of Commerce for Romania (CClpR), initially founded as a Romanian association in 1994, achieved official recognition from the Italian Government in 2005. Operating in close partnership with the Italian Embassy in Bucharest and being a member of the Association of Italian Chambers of Commerce Abroad (Assocamerestero), CClpR plays a pivotal role in enhancing economic and trade ties between Italy and Romania.

At the core of CClpR's mission is the promotion of trade development between Romania and Italy and the facilitation of collaboration among investors from both nations. This objective is realized through the provision of comprehensive support, information, and guidance in the processes of internationalization.

With a diverse membership comprising over 250 registered companies and NGOs, CClpR significantly contributes to forging connections and fostering collaborations within the business community. The chamber is steadfast in its commitment to advancing the principles of European integration, transparency, and best practices.

CCIpR's key focus is on nurturing trade relations between Italy and Romania, with a particular emphasis on promoting and marketing Italian products and services in the Romanian market. The chamber also acts as a staunch advocate for the collective interests of its members in their dealings with Romanian authorities.

In its effort to assist companies in their entrepreneurial journey, CClpR offers an array of valuable tools and resources, including seminars, B2B meetings, personalized consultations, country presentations, networking opportunities, and tailored assistance.

Furthermore, a fundamental responsibility of the chamber is to diligently monitor sectoral and sub-sectoral dynamics to pinpoint areas with promising growth potential in the medium and long term. CClpR is dedicated to guiding Italian companies in exploring these opportunities within the Romanian market by providing in-depth information on key themes and existing prospects.



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CONFINDUSTRIA ROMANIA is the association dedicated to the Italian entrepreneurs in Romania. The Association was born as a project in 2001 and became operational in 2003 as Unimpresa Romania, becoming a Company Trade Union recognized by the Government in 2005, with the mission of supporting, guiding and defending the interests of the Italian entrepreneurial fabric active in Romania.

With over 300 associated members covering approximately 35,000 jobs, Confindustria Romania represents the interests of Italian companies, being the only representative body of this type, with presence in different regions of the country. In its 20 years of existence, the association has enjoyed constant development, becoming a player present in all economic and strategic sectors of Romania.

Confindustria Romania supports the interests and needs of its members, primarily through its role as company trade union. In this sense, our association participates in government negotiating tables and interacts with other patronage forces present in Romania. This happens thanks to the internal organization of Confindustria Romania, which involves the activity of various sectoral technical groups: textiles and fashion, digital innovation, energy, oil & gas, agro-industry and tourism, healthcare, construction & infrastructure, diaspora, work and relations industrial, cultural & social.

The Association offers a range of services dedicated exclusively to its members and to the members of the Italian Confindustria representations. Among these we mention the Facilitated Finance Desk, the Procurement Desk, the organization of business missions, the organization of the annual Economic Forum.

Confindustria Romania has its own territorial representations in the main urban and industrial centers of Romania: Bucharest, Pitesti, Prahova (Ploiesti), Brasov, Sibiu, Timisoara, Oradea, Cluj Napoca, Arad, Iasi.

Confindustria Romania is a member of the largest regional representation of Confindustria Eastern Europe, in which almost all the countries of the Balkans and Central Europe are present.





ANCE - ITALIAN CONTRACTORS' ASSOCIATION

FEDERAZIONE ANIE

OICE

3TI PROGETTI ITALIA – INGEGNERIA INTEGRATA S.P.A.

EUROPEAN ENGINEERING - CONSORZIO STABILE DI INGEGNERIA

CONDOR S.P.A.

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FINSO S.P.A..

FOR.TEC. FORNITURE TECNOLOGICHE S.R.L.

ICM S.P.A.

ITINERA S.P.A.

LA EFFECCI COSTRUZIONI S.R.L.

MAEG COSTRUZIONI S.P.A.

MANELLI IMPRESA S.R.L.

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COOPERATIVA SOCIALE NUOVA SAIR

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PLANUS S.P.A.

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RIZZANI DE ECCHER S.P.A.

SEINGIM GLOBAL SERVICE S.R.L.

STAGI S.R.L.



ANCE – ITALIAN CONTRACTORS' ASSOCIATION

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ANCE, the National Association of Construction Companies, represents the construction industry with more than 86,000 companies registered at the Building Workers' Welfare Funds (Casse Edili), most of which are small and medium sized companies, specialized in every field of civil construction.

ANCE has a nationwide network made up of 20 regional and 89 provincial representations and supports the Italian construction industry in its relations with the public authorities, public services, economic decision-makers, and other key players involved in the construction sector's policies and activities.

ANCE is also member of the main Italian and European entrepreneurs' Organizations (Confindustria, EIC and FIEC).

The Association performs several tasks, mainly lobbying work in the areas of real estate, the environment, energy, urban planning, public works, research, and analysis, as well as advisory and consulting activities.







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Mariarosaria Fragasso
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International Relations Office

Federazione ANIE, member of Confindustria, represents the Electrical Engineering and Electronic companies operating in Italy.

With over 1,100 member companies, the ANIE system supplies technologies for public and private infrastructures in strategic markets such as energy, transport, industry and building.

ANIE INDUSTRY FIGURES FOR 2022:

- 93 billion Euros of total turnover
- 400,000 employees
- 4% intra-mural R&D expenditure on total turnover







OICE

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OICE is the employers' Association, belonging to Confindustria (the Confederation of Italian Industry), which represents Italian engineering, architectural and technical economic consulting organizations. Founded in 1965 OICE unites all the major Italian engineering and architecture companies and most of the best qualified small and medium firms in the sector. OICE operates in 4 major areas: representing and safeguarding category interests, promoting the culture of organized engineering, providing services for members and promoting internationalization of Italian Engineering. OICE is member of FIDIC - International Federation of Consulting Engineers and EFCA - European Federation of Engineering Consultancy Associations. OICE participates to the

international activities and Italian Institutional missions, promotes special partnerships with the engineering Associations, sustains the participation of the Italian Consulting companies to the tenders organized by the International Financial Institutions (WB, EBRD, AfDB, ADB, IDB etc...). Areas of specialization are urban and territorial planning, architecture, civil engineering, transports, environmental engineering, energy, agriculture and rural development





3TI PROGETTI ITALIA – INGEGNERIA INTEGRATA S.P.A.

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Giorgia Gunnella

Senior Partner and Director - International Division

3TI Progetti is the Italian largest independent fully employee-owned engineering company, ranked in the ENR TOP 225 international design firms since 2015, offering consulting services for the last 25 years in planning, design, project & construction management of transport (airports, railways, ports, metros, roads) and social infrastructures (complex buildings such as hospitals, schools, cultural buildings), with particular attention to sustainable aspects.

3TI Progetti has carried out over 2500 projects around the world and has positioned itself in the global market as a leading architecture and engineering consulting firm.

Being among the first companies which took the path of designing in BIM, 3TI PROGETTI obtained in 2018 the BIM certification for architectural, structural design activities, for installations and infrastructures for civil works issued by ICMQ. With headquarters in Rome, we are a global player operating in more than 30 countries.





CONDOR S.P.A

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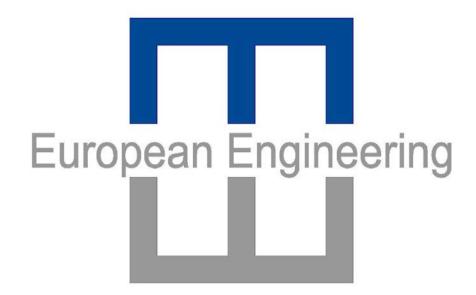
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CONDOR FORMWORK is one of the main European companies working in the production of scaffolding, formwork and trench shoring systems that can be used in a wide range of applications in construction as well as in renovations, entertainment industry, shipbuilding industry, industrial maintenance and Oil&Gas.





European Engineering - Consorzio Stabile di Ingegneria

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European Engineering (EE) was formed by three engineering firms aiming to bolster their design capabilities. Our primary mission was to amplify our presence in design tenders and related technical-administrative assignments by leveraging shared infrastructures and services.

Embedded within the professional and business realms, European Engineering harnesses targeted synergies to ensure remarkable competitiveness, agility, and responsiveness to clients' needs. Based in Rome, with a branch in Astana and Almaty, EE draws from 40 years of experience handed down by its founding members. Upholding high technical standards, we oversee projects from inception to detailed design and on-site supervision. Our team comprises 40 professionals, including architects, engineers, and in-house staff. Notably, all our recent projects meet the criteria for LEED certification.

Our Services Include:

- Comprehensive project control and oversight through all stages: preliminary to executive design, works coordination, testing, and final delivery.
- Urban planning and facilitating approval processes with public bodies.
- Detailed work estimations and cost analyses.
- Energy quality and sustainability-focused designs.
- Comprehensive design services spanning architectural, mechanical, and structural fields. Works and construction site management.
- Ensuring safety throughout project planning and execution.

Major Design Domains: Urban Planning, Residential, Healthcare, Education and Sport.

In the healthcare sector, EE excels in managing intricate architectural and engineering projects, overseeing everything from conceptual design to on-site supervision. Our project criteria resonate with the tenets of the Veronesi hospital model and the seven Universal design principles: equity, adaptability, clarity, perceptibility, error-resistance, minimal effort, and adequate spacing. Central to our philosophy is the "Design for All" approach, emphasizing universally accessible buildings regardless of potential disabilities.



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Faresin Formwork is a leading Italian company for formwork systems production in the construction industry. The group was founded in 1987 with a clear mission: to develop and produce engineering formwork solutions for residential, industrial, commercial, civil building, energy projects, and infrastructure, technically innovative, able to reduce time and costs, improving efficiency and productivity.

The range of products is wall, circular, and pillars formwork systems; special and customized formwork, shoring system (aluminum and steel material); lift shaft formwork; single-sided wall; slab systems; Biogas formwork systems, climbing and scaffolding systems.





FINSO S.P.A..

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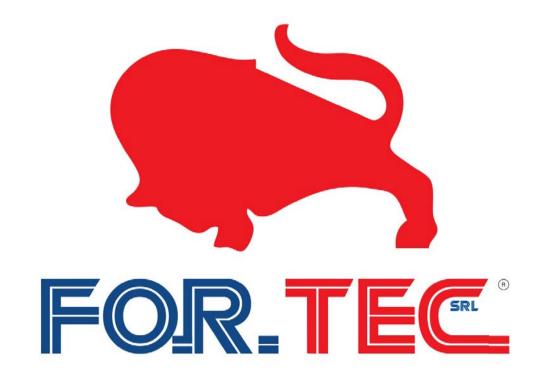
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FINSO is an international general contractor providing design and construction for healthcare, civil and industrial buildings along with the supply of all technological systems and medical equipment. During the extensive experience acquired through the years, FINSO has achieved a leading position in the execution and management of complex projects.

Thanks to its ability to design, build and manage through a multidisciplinary and integrated approach, it offers a versatile and dynamic response to the demands of a wide range of customers in different fields.





FORNITURE TECNOLOGICHE S.R.L.

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For.Tec. Forniture Tecnologiche S.r.l. is a 50 years experienced Italian manufacturer of high-tech ecologic solutions. In the last few years, our main purpose has been to export the most clean, environmental friendly, safe, rapid and affordable solutions to the "waste problem". Thanks to detailed engineering studies and skilled technicians' collaboration, we can offer latest generation and unique on the market Hospital waste sterilizers, a complete range of Hospital waste incinerators with different sizes and working principles, sophisticated crematory ovens for human and for pets and new concept industrial ovens.

Our quality is 100% Made in Italy, our products are all fully CE Certified and they are manufactured in compliance with the most restrictive construction, health and safety and environmental regulations. For Tec. considers quality as a key strategic tool for the supply of products and services of absolute and certified reliability, efficiency and safety, in order to meet the Company's priority objective, namely customer's satisfaction.

We strive to fulfil each customer's needs: we give the chance to customize plants with many optional equipments, such as automatic loading and deashing systems, wet scrubbers, dry depuration systems, heat recovery systems for hot water/hot-cold air/steam production and pollution control systems.

The high-tech software, which are entirely produced and managed by us and are installed on our systems allow us to provide, in real time, remote assistance in every country in the world: we are thus able to cancel distances and ensure a constant relationship with our customers, wherever they are.

After-sales service on foreign markets is one of For.Tec. strengths: we offer services specifically designed for installation, training of local operators, shipping of the main spare parts in 24/48 hours, technical intervention of our specialists.



ICM S.P.A.

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Founded in 1921 it has recently celebrated its first 100 years of history. HQ in Italy – Worldwide presence in more than 15 Countries across Europe, Africa and the Middle East.

Long-standing and heterogeneous experience in the public and private sector in the construction of large residential, managerial and commercial complexes, as well as infrastructures such as railway and road works, reinforced concrete and metal structure viaducts, airports, tunnels, dams and other maritime works.

ICM is currently working on approximately 30 contracts across the World, among which:

- the new "Science Gateway" visitor's centre in Geneva (Switzerland) at CERN designed by Renzo Piano,
- new road tunnels and bridge crossing the Danube in Linz (Austria),
- a Smart City in Konza (Kenya) to become the new "Silicon Savannah",
- a High Speed railway line in Milan (Italy),
- several infrastructure contracts throughout Italy for RFI (Italian Railway Authority),
- metro lines and stations in Naples (Italy),
- a railway line refurbishment in Slovakia and one in Austria,
- two office towers in Milan (Italy),
- a logistics complex in Alessandria (Italy),
- a Military Housing complex in Vicenza (Italy),
- various contracts worldwide (Qatar, Djibouti, Romania) for the US Government Department of Defense,

and many more projects related to infrastructures, buildings, etc.



ITINERA S.p.A.

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ITINERA has been active in large-scale infrastructure projects and civil construction in Italy and around the world. Established in 1938, the Company is part of ASTM Group, the second toll road operator in the world with approximately 6,200 km of roads under concession, active in more than 15 countries, manages approximately 1,420 km of roads in Italy and manages approximately 4,700 km of roads in Brazil.

The Group is also active in transport, logistic and engineering.

ITINERA is aware that its works facilitate the movement of people and goods and help to improve everyone's daily life. Worker health, safety and respect for the environment and the communities in which it operates are guiding principles for the Company.





LA EFFECCI COSTRUZIONI SRL

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Schiavone Fabiola Anna

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I am pleased to present to you my company LA EFFECCI COSTRUZIONI SRL of general obstructions with administrative headquarters in Fabriano (AN), in Via Bruno Buozzi n.22/E.

Its main fields of intervention are civil and residential construction, renovations and road maintenance.

The company operates mainly in the Marche and Umbrian areas. The director of the company is Mrs. Fabiola Anna Schiavone

We are experts in renovations, serving numerous customers with satisfaction including the DIOCESE OF FABRIANO-MATELICA and making safety in the areas affected by the earthquake.

We hold ISO-9001 and SOA OG1 III-BIS, OG2 III certification.

We would be happy to be invited to participate in tenders to present our best offer.





Maeg Costruzioni SpA

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Specialist in the design, manufacturing and installation of steel structures.

Maeg is an international player in the construction sector. With more than 40 years of experience, Maeg's expertise can adapt to each project characteristics to devise tailor-made and innovative engineering solutions, concretely transforming design into substance.





MANELLI IMPRESA SRL

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The history of the company begins in 1973 with Vito Manelli. Over the years, the company has become a reference point in the management of construction contracts, thanks to its experience in the construction site and the many works carried out. When the second generation arrives, the enterprise is strong and solid. Onofrio (Sergio) Manelli adds innovation and new skills to broaden the company's horizons. In 2008, it became "Manelli impresa S.r.l.". New name, same leadership in civil and industrial construction. Due to its efficient organization, financial strength and long experience, the company becomes a General Contractor, able to participate in national and international tenders.

In 2023, the Company changed its corporate form, from S.r.I. to S.p.A..

Mission: Innovation, self-confidence, development and excellence: these are the values that drive our strategy. To grow, to overcome challenges, to satisfy customer requests and to achieve ever greater results.

Vision: Growth, optimization and skills: these are our watchwords. At the heart of everything are people, trust and the principle of fairness that characterizes our relationship.

Values: Respect for people and corporate social responsibility: these are the fundamental principles of our enterprise. Regular audits certify our commitment to quality, environment, safety and social responsibility.

Main activity fields:

- Infrastructure: As regards the infrastructure sector, our company qualifies for networking works and special plants for road, rail or air mobility, including any major work or functional completion of railway tracks.
- Civil engineering: Among the civil works, Manelli S.p.A. counts health care facilities, public buildings, school buildings, service buildings, office buildings, hotels, etc.
- Water, gas and oil pipelines, irrigation works: In this field are included works on pipelines with gas or liquid gas supply points, including accessory buildings and integrating systems.
- Restoration and renovation works: The company provides restoration of buildings under preservation in the public and private sectors as well as renovation of historical buildings and cultural worth buildings to achieve perfectly integrated and innovative reuses.
- Works on waterways and hydraulic systems: Another area of expertise of our company is the construction, maintenance and rehabilitation of waterways including environmental protection, complementary works and integrated plants.

Plant and Equipment

The company can count on a large fleet of significant capital goods that is constantly growing, amounting to 1.236. The Plant and machinery department takes care of all aspects related to the procurement, mobilisation, use in operation and dismantling of the machinery belonging to its perimeter of competence in the respective Group shipyards.



MANENS S.P.A.

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Manens S.p.A. is a consulting engineering and architecture company based in Italy, with over 50 years of experience in engineering and project management for the building sector.

Manens' expertise provides services ranging from feasibility studies and design at every stage (concept, preliminary, detailed) to site and project management, with a focus on sustainability and energy issues.

Manens ranks among the top Italian consulting engineering companies and has several ongoing projects in the Gulf area and North Africa. The Company's Headquarters is in Padua, counting three other offices in Italy in Verona, Padova and Bari. Abroad, Manens has set up 3 branches in KSA, Romania and Serbia.

In 2023, after completing the merger with Steam, an engineering and architecture firm also based in Padua, the company unveiled a new brand identity with a new name, Manens, and a logo representing the three historical companies that shape today's company.

Today Manens features academic background, technical skills and a working methodology that enables the company to be a unique benchmark in the building sector. We adopt an integrated and multidisciplinary approach during design, pursuing the same vision of the firms that shaped Manens, for which designing meant promoting new culture and innovation both inside and outside the company.





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Rosario Riccioluti

President

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Nuova Sair: Caring through Assistance.

For over 30 years, Nuova Sair has been one of the most significant social cooperative organizations operating in Italy in the social and health-care sectors. Specialized in the design and management of healthcare and social support services, Nuova Sair ensures that disabled persons, as well as those with chronic or acute diseases, receive care and assistance across the following settings: hospitals, healthcare residences, day care centres, outpatient facilities, home care, correctional institutions, centres for families and minors, schools and co-housing. Thanks to its solid experience in the sector, acquired skills and expertise gained over the years, the Cooperative is recognized as a professional and high-quality partner for Organizations, Institutions, and Public Administrations in Italy. These Partners can confidently turn on Nuova Sair for service design and management, as well as for establishing a comprehensive, all-encompassing system to address the healthcare and social needs of vulnerable people.

In the realm of hospitals, Nuova Sair is actively engaged in the following activities:

- Examination of the Structural needs;
- Development of a personalized plan;
- Professional nursing, technical, and auxiliary support integrated within hospital activities;
- Efficient organization and comprehensive management of operational units with healthcare professionals;
- Strategic assistance in restructuring the company's production framework;
- Development of IT systems to support intra-hospital logistic;
- Outsourcing service management;
- Management of complementary social and healthcare services.

Nuova Sair guarantees patient assistance in clinics, semi-residential, and residential settings by deploying specialized professionals dedicated to recovering and maintaining individual abilities.

The expertise of Nuova Sair is, also, about autism, language disorders, and all neurodevelopmental disorders. That is the primary activity of Nuova Sair Rehabilitation Centre in Rome where the team is specialized in personalized interventions for early childhood, developmental age, and young adults.

Another activity of the Cooperative involves providing home care assistance: the team of Nuova Sair delivers medical and social interventions at the patient's home.

Nuova Sair carries out and manages, also, social assistance programs designed for minors who are at risk of abandonment and for their families, and social emergency response initiatives.



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Pilosio: worldwide engineering solutions since 1961

Pilosio is an Italian based company located near Venice, providing solid and simple to use formworks, scaffolding, and services worldwide in the fields of construction, renovation, industrial maintenance, and entertainment equipment. It is a manufacturer company since 1961; its facilities covers a total area of 45 thousand square meters

Why choose Pilosio

- In-house production guarantees high quality, competitive prices and allows for custom-made products
- High quality with European reliable suppliers
- Since 1961: deep experience in which builders trust since decades
- 360° services for 100% of formworks and scaffolding challenges
- Out of the box design with highly skilled engineering competence

Vertical formworks

- MINIMAG lightweight steel panel
- P300 universal modular system
- MAGNUM 2.0 heavy-duty modular panel
- SVELT adjustable circular formwork
- MAXIMIX timber formwork for any casting pressure
- Custom made solutions and accessories

Vertical formworks

- SLABFORM high productivity aluminum panels with quick dismantling head
- LINEAR timber system
- ST50 table lifting table

Shoring systems

- SIMPLEX HD high capacity shoring tower
- MP modular support structure
- MP heavy duty tower for heavy loads, base module 100x100cm load capacity 200 kN/column

Scaffolding system

- MP ringlock scaffolding versatile and solid system for construction, oil&gas, infrastructures, renovation, and shipyard industry
- MP access staircases
- Steel frame scaffoldings PE with bushes; K with pins
- Aluminum frame scaffolding PLA; FLASH 2.2.1. 300 kg/m² up to 12 m high
- Mobile towers aluminum QUICK SYSTEM steel BLIZ
- Temporary aluminum roofings for maintenance and renovation
- Mast climbing work platforms with single o double column, max. h 150 m
- Transport platforms and construction hoists max h 150 m
- Event industry: modular stages, grandstands, lightening towers

News

- FLY 105 bracket system to perform maintenance works on bridges beam edges
- SECUR-BLIND site protection hooked on scaffolding, greatly improves aesthetics
- DYNAMO TRAILER: counterweight trailer for cantilevered scaffolding for maintenance works on bridges and tunnels
- FLYDECK modular suspended structure for bridges maintenance made of 25 cm high aluminum beams, steel
 decks and suspension chains assembled with a FLYRAIL guide. Advantages: increase productivity and safety,
 allows for longitudinal and transversal beam assembly.



IMPRESA PIZZAROTTI & C. S.P.A.

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Ing. **Emanuele Chiastra**Area Manager
Mobile+39 340 33 08 560

Impresa Pizzarotti & C. S.p.A. is, by turnover, the second largest construction company in the country but, among the large ones in the sector, it is the only one that can boast a continuity of history and values, handed down for over 100 years by the same family which has shared with a new management a business development based on new strategic guidelines: innovation, digitalisation and sustainability.

Founded in 1910 as a sole proprietorship by Gino Pizzarotti and transformed into a limited liability company in 1945, in 1961 it became a joint stock company with a net worth, to date, of over 200 million euros.

Since the end of the 1950s, Impresa Pizzarotti has been the protagonist of a continuous evolution, to the point of becoming one of the most important Italian corporate groups in the construction sector and operates mainly as an EPC [Engineering, Procurement, Construction] Contractor, but is also Concessionaire of initiatives developed in concession and project finance. The company also carries out construction activities of prefabricated structures in the field of residential and industrial construction and promotion in the real estate sector.

Pizzarotti is present in almost all geographical areas of the world, where it operates with a workforce of approximately 3,000 employees, has an order portfolio of over 6 billion euros and a concession portfolio of approximately 4.6 billion euros.

To date, the company has worked in Peru, United States, France, Algeria, Monaco, Morocco, Switzerland, Montenegro, Romania, Moldova, Middle East, Russia, Saudi Arabia, Kuwait, Cameroon, United Arab Emirates (Dubai), Serbia, Chile, Norway and Australia.

Pizzarotti's m

ission is "to shape space to make the world a better place to live in harmony". Supporting pillars on which the company's values are based, safety, attention to our people and customers, innovation as the driving force of company development and the social responsibility.

The company, active in the sector of design and construction of large civil engineering works in Italy and abroad, has chosen to follow the path of innovation, developing new capabilities and launching new business areas with the aim of improving the design effectiveness.

Each activity is aimed at anticipating and satisfying customer requests through the reliability, versatility and excellence ensured by more than a century of history built on the utmost professionalism of each member of the Pizzarotti team.



PLANUS S.P.A.

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Ing. **Andrea Tundo**

Planus SpA is an Italian manufacturer of ceramic sanitaryware and macerator pumps based in Italy and Romania. It is present globally through a widespread distribution network.

Thanks to our team which boasts thirty years of experience in the design field, we have patented the innovative wc with integrated air extractor Toilé.

Toilé, the new wc by Planus now entered into production is the only toilet registered as medical device by the Italian Ministry of Health (N° 2021139 - UDI: 8056459897007) and internationally patented.

It prevents the spread of bio-aerosols containing microorganisms (viruses and bacteria) in the air during the use of the wc, especially in the rinsing phase, moment of maximum spreading of contaminated bio-aerosol.

A study was carried out on the Toilé by ALTEMS Catholic University, Hospital A. Gemelli and the Italian National Institute of Health.

The report can be viewed at this link:

https://altems.unicatt.it/altems-research-consultancy-studio-di-fattibilita-del-nu ovo-dispositivo-medico-toile-di-planus-spa

The study was directed by Prof. Amerigo Cicchetti, current General Director of healthcare planning at the Italian Ministry of Health.

Introducing this device in a context of healthcare prevention, reduces the nosocomial infection of the patients, increases the safety of healthcare professionals, and consequently also affects the costs of the healthcare system.





POLITECNICA

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Enea Sermasi

Head of International Business Development Politecnica Ingegneria ed Architettura Soc. Coop.

Politecnica is one of Italy's leading integrated design firms, providing its expertise in Architecture, Engineering and Urban Planning for more than 50 years. Its professionals, 46 partners and over 250 collaborators, have signed projects in more than 60 countries around the world, guided by a common cultural and social vision: "Building for Humans."

Politecnica puts the well-being of communities and people at the center of its projects, to make its contribution to achieving the Sustainable Development Goals (SDGs) of the UN 2030 Agenda. Politecnica is committed to building infrastructure that connects peoples and communities more easily, promoting exchanges and relationships; inclusive and safe public buildings that facilitate social exchange; technologically innovative health care facilities for patients; and buildings aimed at education and teaching that foster sociality and interchange. Politecnica professionals are currently implementing over 150 projects in Italy and abroad, thus actively contributing to the economic and sustainable development of developing and industrialized countries.

With more than 300 people and an annual turnover exceeding 25 million euros (2022), Politecnica is an independent company intending to do business without renouncing principles of solidarity and equity, multidisciplinarity, diversity and cooperation. Among the first companies to adopt design in BIM in 2013 Politecnica offers services in compliance with the UNI EN ISO 9001:2015, 14001:2015, 45001:2018 Quality System, has obtained the Legality Rating with the highest score, is a member of the Green Building Council Italy, and promotes the best practices of environmental sustainability in compliance with the main protocols

(LEED®, Envision®, WELL®). Politecnica is committed to the removal of elements that hinder full gender equality, is certified under UNI/PdR 125:2022 and is among the first companies in its sector to have obtained IDEM's Gender Equality Certification in 2021.

With 3 offices in Italy and an international presence in 10 countries over three continents, Politecnica's experience and ability to manage multidisciplinary and multicultural contexts have enabled it to undertake increasingly important challenges in many areas of the world, becoming an ambassador of the quality of Italian design and the professional competence of national engineering and architecture.



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Rizzani de Eccher, 2 centuries of innovation as general contractor (rde.it)

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De Eccher Group is an Italian player in the international construction market, with over 1,400 employees and an annual turnover of around EUR 510 million, generated mainly overseas.

The Group is a union of experience and capabilities of various operating divisions, coordinated and managed in a consolidated manner, and is specialized in general contracting, interior furnishing, real estate development, infrastructure and special equipment for bridges and viaducts.

The Group currently operates and has completed works in over 70 countries.

The Group's strong commitment to foreign markets, which it has followed since its establishment, over the years has strengthened, resulting in over 80% of annual backlog generated abroad.

There are some markets in which the Group is already present and well-rooted (CIS, GCC, USA), however, the commercial strategy





SEINGIM GLOBAL SERVICE SRL

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Luca GonnellaChief Commercial Officer, Europe

Seingim Group began its activities in 1997 in Venice, Italy. Today is one of the most relevant Italian multidisciplinary engineering and consulting firms, with 17 offices in Italy and abroad.

The team is composed by about 450 engineers, designers, architects, technicians and project managers and is driven by the common target to deliver high level engineering services for a better and sustainable planet.

We are specialized in designing and developing complex infrastructures and buildings (including hospitals and laboratories), industrial and power plants, sustainable energy networks.

These are some of our core disciplines: HSE engineering, instrumentation engineering, civil engineering, electric engineering, energy engineering, piping engineering, project management consulting activities.





STAGI S.R.L.

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E-mail: info@stagirsl.com Web: www.stagisrl.com

Arch. **Alessandro Leone** E-mail: leone@stagisrl.com

Stagi srl, founded in 2007, is a multidisciplinary group that combines different professional activities. Each member has specialized skills and experience that allow a diversified offer for the customer's needs.

Over the years it has acquired particular experience in post-earthquake reconstruction with the acquisition of direct assignments from public and private clients and with the drafting of designs for participation in integrated tenders.

Since 2009 it has worked in particular on the repair of buildings damaged by the 2009 earthquake in Abruzzo and by the 2016 earthquake in Lazio-Marche-Umbria-Abruzzo.

Stagi srl has a group of highly qualified architects, dynamic and versatile professionals who have given life to projects in the restoration and renovation sector ranging from the design of the restoration of the Mekele museum and the Menelik Palace in Addis Ababa in Ethiopia to the new headquarters of the Italian Embassy in Dar Es Salaam in Tanzania.

Given the market trend, which tends to require "turnkey" supply formulas, La Stagi srl, in addition to its internal staff and partners, makes use of the collaboration of parallel structures organized in complementary sectors according to the needs of the specific order.

Stagi srl has been in possession of the BIM UNI 11337-7 2018 AND UNI/PDR 78:2020 certification since December 2020.





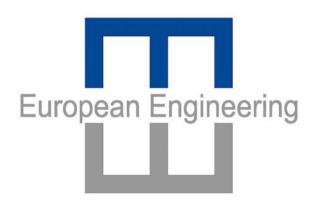






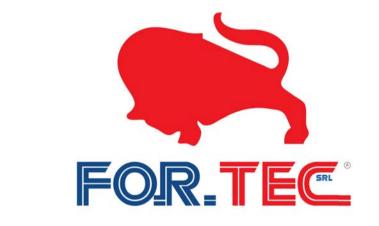










































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