



# Sustainability is SustainabITALY discover it at Downtown Design 2022

#### 9th- 12th NOVEMBER 2022 | DUBAI DESIGN DISTRICT - D3



Italian Interiors The Art of Italian Design

# Sustainability is **SustainabITALY**

Italy is the 4th global producer of furniture. Italian furniture are among the most desired ones- also in the UAE where Italy is the 2nd supplier with almost Euro 200 million worth of products exported. In the first 6 months of 2022, statistics recorded a +21% in value (105 mln Euro) compared to same period of the previous year

Italian design is an expression of beauty, innovation and sustainability all together., "Made in Italy" has become also synonymous with sustainable design thanks to some best "green practices" implemented by the Italian companies

In fact, Italian wood interior decoration industry is 1st in Europe and 3rd in the world in terms of circular economy, by releasing less CO2 emissions than any other large EU producers: 26 kg per thousand euro of production, compared to 93 kgs average by the 4 main European producing countries.

Furthermore, almost all of the Italian production of chipboard panels (93%) is made entirely with recycled wood.

In terms of production processes, 64% of companies have implemented efficiency measures which reduce production waste, and more than half reuse internal or external waste. In the last three years, 44% have activated mechanisms to reduce water consumption, including the reuse of process water. 60% of companies also procure from renewable energy sources and 40% manage to cover at least half of their needs with renewable energy

That's why, presenting Italy at Downtown Design 2022, we at ITA invented the motto: Sustainability is Sustainab-ITALY !

Source: Fondazione Symbola, ITA Dubai, FederLegno

#### **Italian Trade Agency - ITA**

ITALIAN TRADE AGENCY

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy. With a motivated and modern organization and a widespread network of overseas offices. ITA provides information. assistance. consulting. promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

TRADE AND INVESTMENT

OPEN DOORS TO A WORLD OF OPPORTUNITIES

#### FIND YOUR ITALIAN PARTNER

ITA - Italian Trade Agency supports the business development of Italian companies abroad, increases business opportunities, improves the image of 'Made in Italy'. promotes industrial collaboration and foreign investment in Italy. Find your Italian partner is a business directory with virtual showcases of Made in Italy companies. We offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information. Foreign companies or agent interested in Italian products or looking for partnership with Italian companies, can access the database with the profiles. searchable by sector or product, and find a business partner.

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ITA - Italian Trade Agency

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# **Confartigianato Imprese**



Confartigianato Imprese is an Italian Association representing the interests of craftsmen and small enterprises.

Confartigianato associates today more than 700.000 entrepreneurs belonging to 870 different sectors, organised in 109 territorial associations, 21 regional federations, 12 sector federations and 74 groups of crafts, 1.215 territorial branches, with an active employment force of 10.700 officers. Through its extended network of associations present throughout the territory it provides customized services to help small enterprises to grow and compete in a rapidly globalizing market, making small business system famous worldwide for its quality, workmanship and "Made in Italy" style. Confartigianato accompanies small entrepreneurs in their growth and development, combining traditional ancient values and advanced technological innovation.

SMEs with less than 20 employees represent today 98.2% of the total number of companies, employing ten million people and embodying the deepest identity of Italy. These companies originating from different areas of Italy, shape the territory and create a world that innovates, produces prosperity and employment, strengthens the social fabric, increases the heritage based on know-how, skills, industriousness and crafts.

#### CONFARTIGIANATO IMPRESE

Alessandro Durante Director External and International Relations

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# **CNA Internazionale**



CNA, the National Confederation of the Craft Sector and Small and Medium Enterprises, established in 1946 has been representing and protecting the interests of craft companies, SMEs, and all forms of self-employed workers for over seventy years.

The mission of CNA is to enhance crafts and small and medium enterprises, acting as their partner for development and promoting economic and social development. This objective is pursued through a structured and widespread organization, a system of companies providing integrated services and tailored consulting to enterprises, a modern structure that provides its members with assistance, information and innovative solutions.

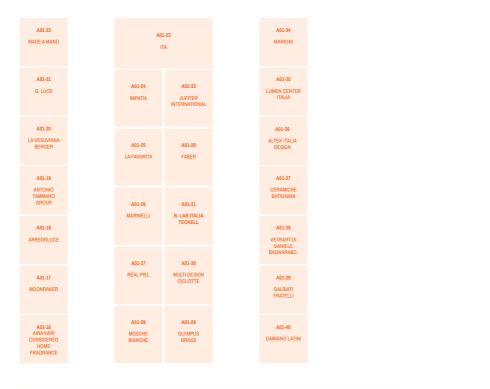
The extensive spreading of crafts, both in large cities and in small municipalities, corresponds to a widespread presence of CNA. The over 8.500 collaborators, operating in the 1.100 regional and district offices of the Confederation provide not only services, consulting and information, but have the credibility, the professional skills and the strength of feeling co-star of the success of small enterprises and the development of a sector that continues to create new jobs and new enterprises.

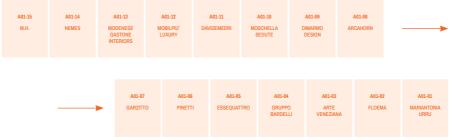
CNA has been the first crafts organization signing agreements with Unions.

It presently signs national Collective Bargaining Agreements for handicrafts and SMEs in all sectors of production.

**CNA INTERNAZIONALE** Mr. Antonio Franceschini CEO Piazza M. Armellini 9A 00162 Roma Italy Tel: +39 0644 1881 internazionale@cna.it www.cna.it

# Floor Plan





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# Aina Kari



Aina Kari is a high-end brand of scented candles and decorative objects that thoughtfully combines the unsurpassed craftsmanship, history and prestige of Italian Murano glass and Rosewood Marble with the finest sustainable materials. Merging creative talent from around the world and with a hyper-local production process, Aina Kari is an innovative and plastic-free brand that stands out as a trailblazer in the luxury market. Aina Kari create works of art by transforming unwanted and discarded stone deemed unfit for the current market into candle holders for home decor as unusual items: unique, unrepeatable, with a surprising personality in terms of aesthetics and functionality. Meticulousness is the strength that allows them to bring to light a unique product into the world of art and design, enhancing and celebrating the places where we live.

The brand was born between Milan and Venice, the axis of the Italian design, striking the right balance between art as a source of inspiration, and ethics to give the future a real future. Aina Kari has been designed to tell a story; one that celebrates both tradition and contemporaneity in art, design and craftsmanship, while making zero compromises on the sustainability of its ingredients and its production processes.



### Altek Italia Design



Altek Italian Design is an Italian manufacturing Company dedicated to the study and realization of innovative and original furniture for residential use and for all the common areas, including lounge & office areas and public spaces.

The company reflects the heritage of four generations, which have been involved since 1920 in the production of seating and other furniture. The passionate study and dedication in developing exquisite Italian design products has been the reason for the success of Altek.

The high reputation gained in the international arena has led the Company to work with over forty countries all over the world.

The product itself and the services offered are the result of a continuous dialogue between Altek and architects and designers who are testing every day what it means to live and work in environments that need to be practical as well as pleasant, representing an efficient investment too.

The desire is to offer products where creativity and design are free expression, thanks to that unique feeling and manufacturing experience gained through decades of work.



# Arcahorn

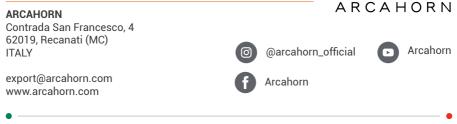


In 1958 Mario Guerra, a young artisan fascinated by natural materials and intricate craftsmaship, decided to set up a workshop in Recanati, a small italian town rich in culture and ancient traditions. Thus was born A.R.C.A. Artigiana Recanatese Corno e Affini, a company specialized in the processing of Zebu horn which is molded into unique pieces.

The first creations included an extensive selection of cutlery, tableware, jewelry and personal care accessories. With just the hands and the help of fire and of a few tools, horn is shaped into timeless objects and reveals its veins that are always different by nature. Horn shades are combined with other precious materials selected with obsessive care in order to obtain exclusive pieces that make our daily gestures unique.

Over time, the founder conveyed his passion and know-how to his sons, Giorgio and Silvia. In the early 2000s the company started collaborating with designers and embraced a new path, focused in the production of complementary furniture.

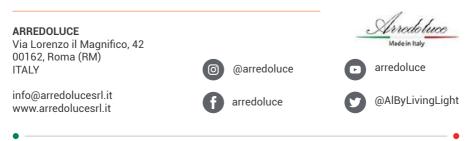
In 2013, the company registered the trademark Arcahorn and mainly focused on the manufacturing of high-end furniture, while still remaining faithful to traditional craftsmanship. Each piece stands out for its impeccable quality and meticulous attention to detail and it's conceived to enter the most elegant private residences, yachts, hotels and boutiques, also with bespoke solutions.



# Arredoluce



Italian company specializing in chandeliers manufacturing combining design innovations with the respect of Italian tradition in decorative lighting.



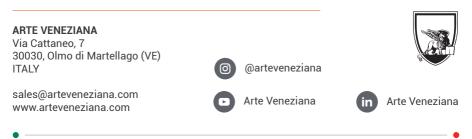
#### Arte Veneziana



Arte Veneziana is an artisan company established over 50 years ago. Handmade engravings, artistic mirrors, luxury modern furniture and mirrored glass are the main protagonists of this Venetian based Company.

At Arte Veneziana stand you will be able to see with your own eyes how art, design and handmade pieces define luxury environments and furnishings. The infinite possibilities and customization of mirror and glass decorations transform an ancient material into a contemporary decoration.

Works of art that come from the hands of our master engravers, pride of goods Made in Italy, define new trends within contemporary design.



# Batignani dal 1907



**BATIGNANI DAL 1907** Via dell Stelli, 2/C 50012, Bagno a Ripoli (FI) ITALY



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@ceramichebatignaniitaly

# **Ciclotte**



CICLOTTE is a line of fitness equipment and decoratinng pieces of design, entirely made in Italy and realized with innovative solutions whose inspiring project (Ciclò) is now part of the permanent collection of the Italian Design Museum of Milan.

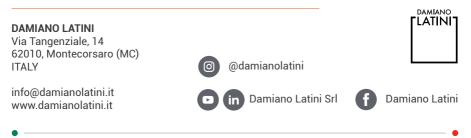
CICLOTTE is pure expression of everyday life, where living, work and relax share the same dimension throw design objects which are at the same time real exercise tools and unique and exclusive decoration objects. Fitness is no more relegated to its functional aspects and its boundaries with design blur. Idea, form and technology combines to offer inimitable style and elegance within the most varied living contexts: from home to office, from hotel to yacht.



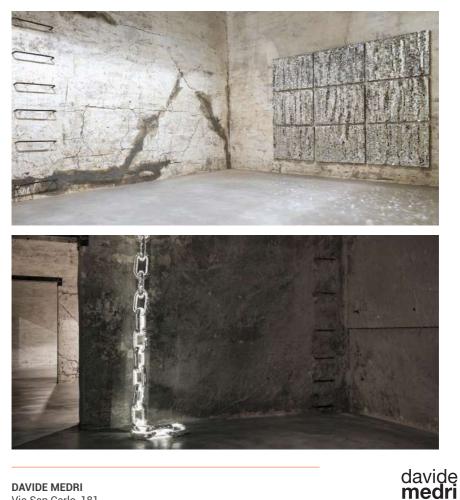
### **Damiano Latini**



IO (bathroom furniture), IO-L (bookcase), JOIN (coffee table), KUBI (bookcase)



# **Davide Medri**



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davidemedri

Davide Medri

# Dimarmo



A young and dynamic company based in Puglia, Italy, Dimarmo is where designers and skilled artisans come together to harness stone working traditions.

Using an innovative lightened marble technique under the artistic direction of Studio Sid&sign, Dimarmo offers a collection of seats, tables, and accessories with a strong and original personality.

All pieces in the collection are one of a kind and made by hand, characterized by geometric and monolithic shapes that showcase the precious stone's veins.



#### **Essequattro**



**Customized Furniture!** 

Relying on 40 years of activity in the custom made furniture business, Essequattro Spa manufactures turnkey shops, boutiques, great spaces, flagship stores, hotels, resorts, private residences, bookshops, offices ..

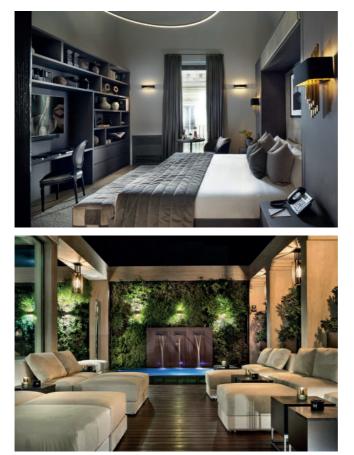
With almost 100 people, Essequattro produces unique environments, pursuing values such as practicality, functionality, style and beauty with extraordinary results.

Thanks to an international network, the company offers innovative turnkey solutions around the world, and it is capable of assisting the Client from design to production and installation of whatever is necessary to achieve and ensure the success of its projects.

The in-house technical department made up of architects, engineers and designers develops all necessary shop drawings for the production department, with absolute quality and the utmost attention to all specific Customer requirements and needs.



#### Faber



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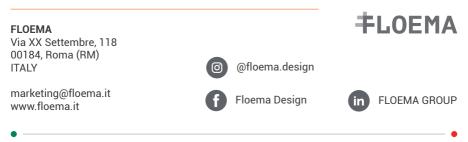


### Floema



Floema Group is a Italy-based company that consists of two leading brands: Floema Panels and Cinova. Floema Panels, established in 2017 follows a precise intuition: the importance of acoustic well-being. We developed Phonotamburato®, a structural-acoustic panel that is capable of both absorbing and insulating noises. Cinova produces bedrooms and furnishing accessories for the sleeping area, mixing modernity and tradition. Always been characterized by sobriety and elegance, it became part of our Group in 2019.

At Floema Group we have an excellent team of professionals, aiming at innovation and always maintaining high-quality standards, enhancing Italian materials. We combine superb craftsmanship with cutting-edge ideas that focus in particular on environmental sustainability.

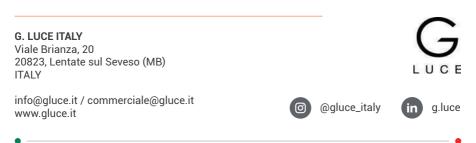


# G. Luce Italy





Handmade Lighting Solutions.



# Galbiati Fratelli





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Galbiati Fratelli S.n.c.

# Gruppo Bardelli S.p.A. | Ceramica Bardelli - Ceramica Vogue - Appiani

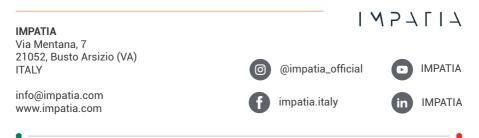




### Impatia



At Impatia, each luxury game table is a tale of excellence driven by the influences of Italian design, art, and craftsmanship. Made to order in Italy, every contemporary creation manifests a distinct and daring aesthetic that pushes the boundaries of the game table industry to new heights. Transforming the way we see the world of play, Impatia specializes in gaming pieces made for billiards, table tennis, foosball, poker, and many more. The complete collection offers a seamless gaming experience complemented by an incomparable design aesthetic. With a diverse range of highend game tables, each element takes on a unique journey of exploration that aims to reinvent the classics.



# La Vesuviana Berger



The company was founded in 1972, on the genius of its founder Natale Panariello. Over the years I have exported to over 52 countries around the world. Our strength is to fulfill the customer's requests. We manage to organize furniture projects from small home to resort supplies. We are now in the second generation and it continues to be a leading company in the giftware sector.

LA VESUVIANA BERGER SP Gricignano Teverola, snc 81030, Gricignano di Aversa (CE) ITALY

fabio@berger.it www.viaveneto.it



#### **Lumen Center**





For the last 50 years, LUMEN CENTER has relentlessly pursued excellence. Since the beginning, it has drawn inspiration and creative energy from international experiences and collaborations. However, its greatest strength lies in the exclusively Made in Italy production.

Quality materials, attention to detail, and artistry are the hallmarks of the company. Alongside the long history of traditional craftsmanship, LUMEN CENTER continues to experiment with new solutions and cutting-edge technology, breathing new life into creations where outstanding design blends perfectly with functionality.

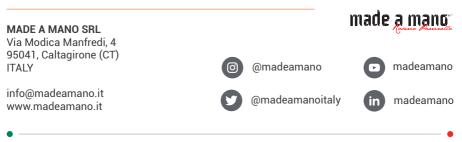


# Made a Mano SRL



Made a Mano Italy stands out for its great ability to mix cultures, techniques and to process both ceramics and lava stone.

The company was founded in 2001, in Caltagirone, Sicily, about 60 km from Mount Etna and benefits from over 50 years experience, research and passion of its founder Rosario Parrinello.



### Mangani1958





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Mangani Porcellane 1958

#### **Mariantonia Urru**





Handwoven and Jacquard Textiles Made in Sardinia. Bespoke creations for residential, hospitality, and retail projects.

MARIANTONIA URRU Via Kennedy, 77 09086, Samugheo (OR) ITALY

export@mariantoniaurru.com www.mariantoniaurru.com





@mariantoniaurru

### Marioni



Marioni has its origins in a small but skilled workshop in Florence, Italy. Founded in 1966 the company developed rapidly from this moment onwards: top designers of international caliber were brought on board to create new items, additional manufacturing facilities were opened, and an international distribution network was established. Sophisticated designs that skillfully integrate traditional and precise Italian workmanship swiftly gained the brand an international reputation. Today Marioni presents itself as a leading manufacturer of exclusive collections.



## Mezzaluna





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Mezzaluna - Home Collections

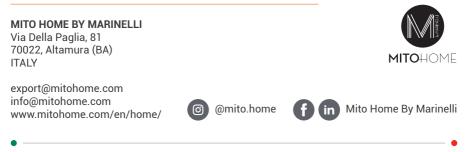
### Mito Home by Marinelli



Mito Home by Marinelli has always produced its products with care and dedication, which meet the highest quality standards. All products are handcrafted and shaped by skilled hands through every phase of the process. 100% Made In Italy!

We have been producing modular sofas, armchairs and furnishing accessories of totally handcrafted quality since 1982, the result of an entirely Made in Italy tradition. Ours is a family of artisans who, for generations, have been dedicated to the creation of sofas and armchairs. This great experience allows us today to take care of a production of sure reliability and excellent value for money.

With three main lines, Spark Line, Prestige and Anteprima collection, the company offers customization with a variety of selections of fabric and leather.



# Mobilpiù Luxury



The company was established in 1966 by the founder Italo Vagnini. Now his younger son Giacomo is at the head of an important production reality in the heart of Italy that exports all over the world.

Leading an experienced team of architects, designers, professionals and master craftsmen he creates a wide range of classic, modern and contemporary furnishings, such as bedrooms, dining and living rooms, sofas.

Mobilpiù Luxury uses the "Made in Italy" certification to guarantee the authenticity of the products in quality, style, fame and prestige. The production cycle is entirely made in Italy.

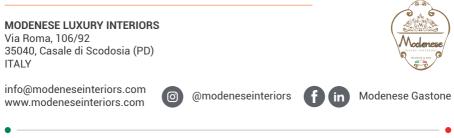
All our products are designed, and manufactured in Italy, with natural materials of high quality following particular processes and using typical traditional techniques.



### **Modenese Luxury Interiors**



Modenese Luxury Interiors, since 1818, designs and manufactures exclusive Italian furniture, which are characterized by impeccable artisanal workmanship, functionality and technical equipment. Choosing our luxury furniture means to select the best quality of interiors and decorations perfect for your royal villa project. Two centuries of history and traditions of classic furniture production and luxury interior design distinguish the evergreen features of baroque style furniture: solid wood as a primary material and an exclusively handcrafted production for all the needs.



### Moonraker



Sunsails, beach umbrella, outdoor furniture.

MOONRAKER

MOONRAKER Via Pitagora, 30 35030, Rubano (PD) ITALY

### **Mosche Bianche**



Mosche Bianche was born from our love for craftsmanship and Italy. Our passion for design and art brings us to introduce Italian excellences to design experts all over the world.

Our artists embody centuries-old traditions, creativity and a pinch of genius; important features that everyone loves and appreciates of Made in Italy. Walking throughout Italy from villages to big cities, we personally selected authentic artisans and artists to find unique pieces for unique people and to promote them in luxury market niches that can appreciate creativity, design, know-how, high quality and attention to detail.

We select innovative and precious collections and we offer personalised services for professional buyers and interior designers that are looking for something rare and special to amaze their customers, such as tailored solutions, continuous scouting, special sourcing and follow up services.



### Moschella

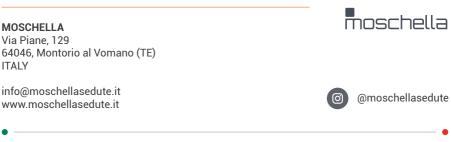


Moschella designs and manufactures seating solutions for the office space, the contract area and the auditorium.

The company, founded by Pasquale Moschella in 2007, was born as a laboratory of artisan creations in which chairs and armchairs take shape for a small group of private customers.

Today, the company focuses its production on three main themes: the high quality of the materials used , continuous design innovation and the development of an iconic design. After three decades of experience in the furniture sector, Pasquale Moschella wanted to realize an idea: to found a company capable of offering furnishing solutions for a comfortable, innovative and flexible working environment.

Collaborations with national and international companies have led Moschella to achieve a high quality standard.



# **Olympus Brass**





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### Pinetti



Pinetti is a premiere Italian brand manufacturing luxury accessories as well as bespoke and limited collections handcrafted in the finest Italian leathers. Pinetti's quintessential design is a result of the long-standing experience of its in-house design team that over the years led to a development of the extensive offer encompassing collections of living, bathroom, office and outdoor products.

Founded in 1983, Pinetti is today undoubtedly the number one destination for top interior designers and architects to source unique accessories for yachts, luxury apartments and villas, and 5 stars hotels. Pinetti's artisanal soul and masterful craftsmanship flows into its whole collection making each product unique and truly one of a kind. Welcome to the world of Pinetti!



# **Real Piel**



Established in 2004 in Bassano Del Grappa, Real Piel designs and distributes refined upholsteries and seating solutions. Fine Italian leather is the brand's trademark, featured in exclusive household and commercial collections. Special attention to market evolution enriched its collections with new fabrics and faux leathers to envision novel designs developed by a young and dynamic team attentive to the spirit of the times. Creativity, ergonomics, inclusion, and sustainability are the bedrock of the company's philosophy.



### **Tammaro Home**



The Tammaro family has worked the glass for four generations.

Since 1891, its family members have handed down the secret techniques learned from the master glassmakers who made Murano glass.

Our company produces Murano glass style items to embellish your tables and spaces: Vases, Table's center, Fruit bowl, Candles, Artistic tableware, Centerpieces, Lighting, Ashtrays, Candlestick, Others.

Each artistic glass in Murano style represents an idea the glassmaker has turned into reality.

For over a century, the Tammaro glassmakers have shipped their works all over the world; today you can request similar Murano home decor and glass sculptures that display a unique style, a style the Tammaro family keeps crafting and refining.

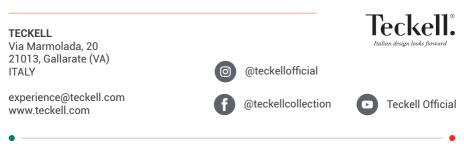


# **Teckell**





Luxury Design, Game rooms, Foosball tables, Ping pong tables, Pool tables, Eexercise bikes.



## Teúkhō



Born from the happy intuition of the Garzitto family, the historical name of timber in Friuli, the experience of Teúkhō has its roots in the deep knowledge and love for wood, this extraordinary material that has always accompanied man in his history. And it is precisely from history, thousands of years old, that today we draw our design creations.

The essence of our designs derives from incredibly rare and unique fossil logs, not yet petrified, which date back to between 5000 to 6000 BC. These mineralized logs showcase distinctive characteristics of the wood; they assume a particular elasticity, coloring and texture that is impossible to reproduce artificially.

The charm of a material born in the mists of time is enhanced with modern design, technology, materials and manufacturing techniques. The result is our collection of hand-crafted furniture and accessories, unique objects shaped by nature over thousands of years and interpreted in a contemporary key by teukhò. Get hold of a unique work, produced with a wood from a bygone era:

Are you ready to start this journey with us?

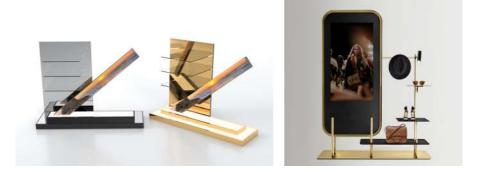
**TEÚKHŌ** Via San Mauro, 31 33050, Pavia di Udine (UD) ITALY

teukho@garzitto.it www.teukho.com





### **Totem of Design**



Totem of Design aims to give soul and character to technology, transforming the digital hardware into an aesthetic item that demands attention as much as the content itself. The lines and shapes of the Italian luxury bespoke design make the container a beautiful piece of art which is able to communicate on its own. The feeling and the connection to the product come before its purpose. Technology becomes an invisible prompter!

Totem of Design's new concept relies on aesthetics, quality and great materials. It uses the most innovative technologies integrated into a unique and elegant Made in Italy design. These are not stereotypical products but rather pieces of art with their own unique and customizable customer's story. Our products are the right digital communication solutions for all luxury environments.

TOTEM OF DESIGN Via Buonarroti, 6 20054, Segrate (MI) ITALY

lorenzo@totemofdesign.it www.totemofdesign.it



# **Vetrart Glass in Light**



VETRART GLASS IN LIGHT Via dei Tulipani, 11 36061, Bassano del Grappa (VI) ITALY

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Vetrart Lighting

VETRART

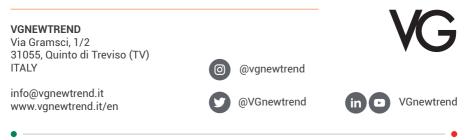
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### VGnewtrend



VG was founded in 1991 in Treviso, 20 km from Venice. This unique city can teach the art of beautiful things, architectural proportions, the use of different materials and inspiration from distant cultures, reworked by brilliant Italian craftsmanship.

VG is all of this: it makes a collection of authentic and unique objects available to interior designers for use in exclusive projects, always different, never conformist, characterized by a cultured and moderately ostentatious luxury, the result of continuous research on stylishly decorative design.





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