



# Partecipazione ai Bandi di Gara: Opportunità dall'UE

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**European Commission**

# Agenda del giorno

- Agenzie esecutive
- Panoramica sui programmi e le opportunità per le PMI
- Come applicare per un bando UE: istruzioni per l'uso

# 6 Agenzie Esecutive



## ERCEA

European Research  
Council Executive Agency



## REA

European Research  
Executive Agency



## EISMEA

European Innovation  
Council and Small and  
Medium-sized Enterprises  
Executive Agency



## EACEA

European Education and  
Culture Executive Agency



## CINEA

European Climate,  
Infrastructure and  
Environment Executive  
Agency



## HADEA

European Health and  
Digital Executive Agency



# European Innovation Council (EIC) and SMEs Executive Agency EISMEA

**FROM IDEAS TO  
GLOBAL MARKETS:**

innovation made in Europe



Filling up with new ideas !

# European Innovation Council (EIC) and SMEs Executive Agency (EISMEA)



**Established**

1 April 2021



**Mandate**

2021-2027

**5 Parent DGs**

RTD, CNECT, GROW, REGIO, JUST

## Programmi implementati



### **HORIZON EUROPE**

- European Innovation Council (EIC)
- European Innovation Ecosystems



### **SINGLE MARKET PROGRAMME**

- SME pillar (EEN)
- Internal market and support to Standardisation
- Consumers



### **EUROPEAN REGIONAL DEVELOPMENT FUND**

- Interregional Innovation Investments Initiatives

## EISMEA in numeri





# Quadro finanziario pluriennale 2021-2027 dell'UE

## Multiannual Financial Framework (MFF)

The EU's 7-year budget

€1.211 trillion



€806.9 billion

### NextGenerationEU

COVID-19 recovery package

### Recovery and Resilience Facility

€723.8 billion

€338.0 billion grants

€385.8 billion loans

### NextGenerationEU contribution to other programmes

EUR 83.1 billion

Note: All amounts are in current prices.

## Recovery and Resilience Facility

€723.8 billion

€338.0 billion in grants

€385.8 billion in loans

**POWER UP**  
Clean technologies and renewables

**RENOVATE**  
Energy efficiency of buildings

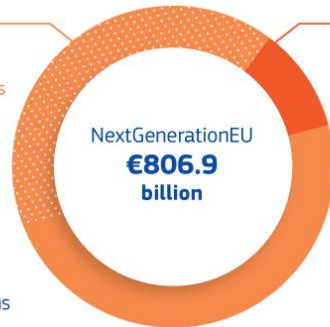
**RECHARGE AND REFUEL**  
Sustainable transport and charging stations

**CONNECT**  
Roll-out of rapid broadband services

**MODERNISE**  
Digitalisation of public administration

**SCALE UP**  
Data cloud and sustainable processors

**RESKILL AND UPSKILL**  
Education and training to support digital skills



## NextGenerationEU contribution to other programmes

€83.1 billion

**REACT-EU**  
€50.6 billion

**JUST TRANSITION FUND**  
€10.9 billion

**RURAL DEVELOPMENT**  
€8.1 billion

**INVESTEU**  
€6.1 billion

**HORIZON EUROPE**  
€5.4 billion

**RESCEU**  
€2.0 billion

## MULTIANNUAL FINANCIAL FRAMEWORK 2021-2027: KEY FIGURES

### COHESION POLICY 372.6

Cohesion Fund (CF) 48

European Regional Development Fund (ERDF) 226

European Social Fund+ (ESF+) 98.5

### COMMON AGRICULTURAL POLICY (CAP) 378.5

European Agricultural Fund for Rural Development (EAFRD) 87.4

European Agricultural Guarantee Fund (EAGF) 291

### NEW AND REINFORCED PRIORITIES 377.3

Connecting Europe Facility (Transport, Energy, Digital) 20.7

InvestEU 3.0

European space programme 14.9

Digital Europe programme 7.6

Single market programme 4.2

Justice, Citizens, Equality, Rights and Values 0.9

Neighbourhood, Development and International Cooperation Instrument 79.5

Just Transition Fund 8.4

Programme for Environment and Climate Action (LIFE) 5.4

Humanitarian aid 11.6

Erasmus+ 24.6

Creative Europe 1.8

RescEU 1.3

EU4Health 2.4

Horizon Europe 86.1

Other 105

# Principali opportunità di finanziamento per le PMI

## Single Market Programme

### / SME pillar

Migliorare l'accesso delle PMI ai finanziamenti e ai mercati

## Connecting Europe Facility (CEF)

SMEs supporting the EU's energy, transport and digital networks

## EU Cohesion policy

Affronta la problematica dei cambiamenti climatici e della dipendenza dalle importazioni di energia riducendo la povertà, la disparità e l'esclusione sociale (responsabilità dei Paesi Membri)

## Horizon Europe

PMI nel campo della ricerca e dell'innovazione

## Common Agricultural Policy

- Il programma "Frutta, verdura e latte nelle scuole" e la campagna di promozione dei prodotti agricoli dell'UE
- Mediante pagamenti diretti nell'ambito del Fondo europeo agricolo di garanzia
- Tramite il Fondo europeo agricolo per lo sviluppo rurale.

## "Access to finance" portal

Aiuta a trovare fondi dell'UE per progetti, ad esempio garanzie, prestiti, finanziamenti azionari e molto altro - attraverso istituti finanziari locali

# Altre opportunità di finanziamento per le PMI

## Microfinance Facility

Sostiene il settore delle PMI erogando prestiti fino a 25 000 euro alle persone che desiderano creare o sviluppare una piccola impresa

## LIFE programme

L'azione per il clima che aiuta le imprese a immettere sul mercato i loro prodotti, tecnologie, servizi e processi verdi finanziando i cosiddetti progetti vicini al mercato.

## European Maritime, Fisheries and Aquaculture Fund (EMFAF)

Offre livelli di sostegno più alti alle PMI considerato che la stragrande maggioranza delle aziende operanti nel settore della pesca e dell'acquacoltura è costituita da questo tipo di imprese

## European Social Fund Plus (ESF+)

Offre sostegno alle PMI per aiutarle a migliorare la loro competitività, ad esempio attraverso la formazione



# Link utili

- [Programmi di finanziamento dell'UE](#)
- [Opportunità di finanziamento per le piccole imprese](#)
- [Altri programmi di rilievo](#)

- Acceleration Programme (ACE)- <http://europeanace.eu/>
- Access to risk finance - <https://ec.europa.eu/programmes/horizon2020/en/h2020-section/access-risk-finance>
- Business Beyond Borders- <http://www.businessbeyondborders.info/>
- Creative Europe [https://ec.europa.eu/programmes/creative-europe/node\\_en](https://ec.europa.eu/programmes/creative-europe/node_en)
- EA Link- <http://www.ealink.eu/business-support>
- EIF's Private Equity and Venture Capital Funds Investments- [http://www.eif.org/what\\_we\\_do/equity/deals/index\\_.htm](http://www.eif.org/what_we_do/equity/deals/index_.htm)
- ELAN programme- <http://www.elannetwork.org/>
- EUREKA- <http://www.eurekanetwork.org/about-eureka>
- European Investment Project Portal (EIPP)- <https://ec.europa.eu/eipp>
- Export Helpdesk- <https://trade.ec.europa.eu/tradehelp/>
- FUNDERA- <http://www.fundera.eu/home/en>
- InnovFin-EU finance for investors- <http://www.eib.org/products/blending/innovfin/>
- Horizon 2020 SME Innovation associate- <https://ec.europa.eu/easme/en/h2020-sme-innovation-associate>
- ....

# European Innovation Council (EIC)

*“EU factory of unicorns”*

European  
Innovation  
Council



*Identificare e supportare **tecnologie rivoluzionarie** e innovazioni rivoluzionarie per creare **nuovi mercati** ed espandersi a livello internazionale*

Budget 2021-27

**€10.1 mld**

(HorizonEurope)

## 3 strumenti principali:



From early-stage research to proof of concept

2023 budget: **€343 million**



Technology transition from lab to commercial setting

2023 budget: **€128 million**



Scaling-up deep-tech start-ups and SMEs

2023 budget: **€1.12 mld**

# EIC Accelerator

*Dal 2021 fino ad oggi...*



**475 aziende (start-ups e PMI)**  
selezionate per funding



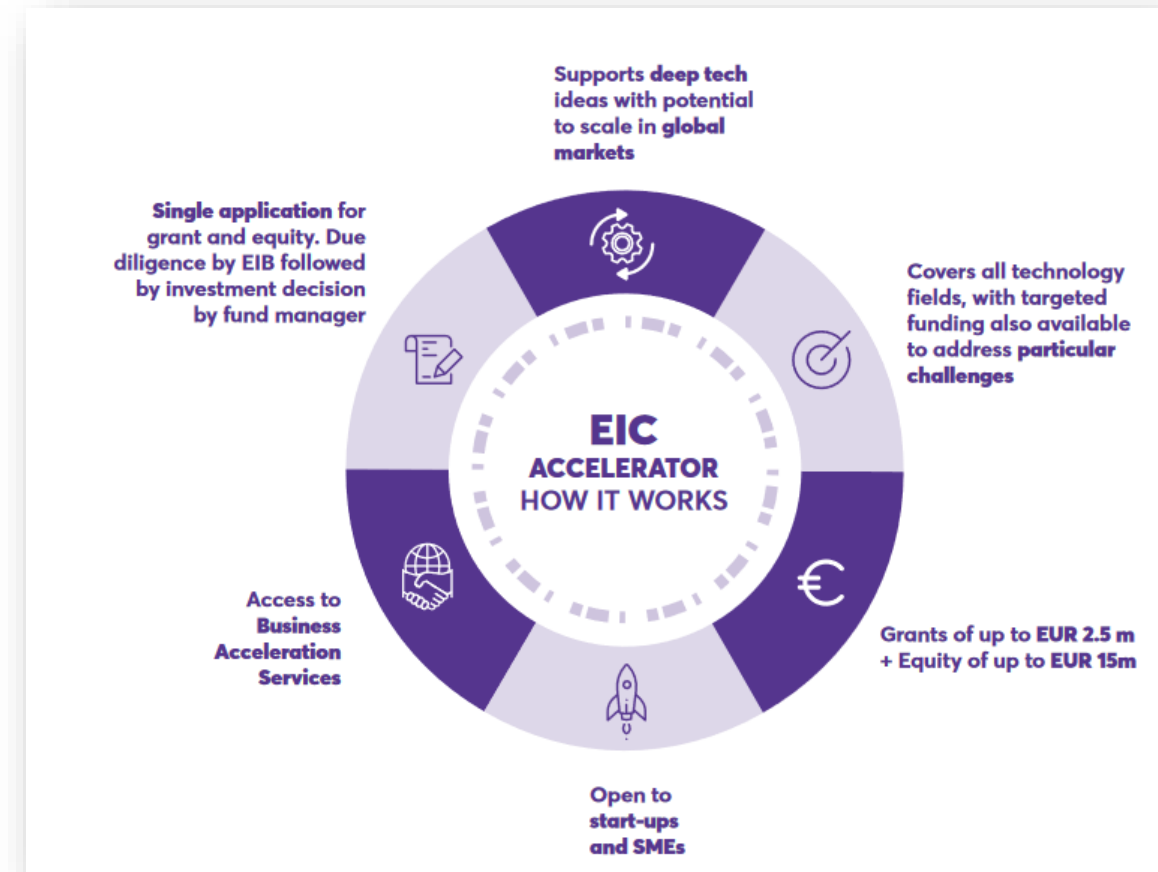
**150 investimenti approvati (€975 million)**



**57 aziende** con il Contratto di Investimento firmato (**€212 million**)



Scale ups: **12 “unicorni”** e **112 “centauri”**



# Single Market Programme / SME Pillar

- *Facilitare l'accesso al mercato*
- *Ridurre gli oneri amministrativi*
- *Promuovere un ambiente imprenditoriale e una cultura imprenditoriale favorevoli*

## In EISMEA:

- 300+ progetti
- 2000+ beneficiari

## Alcuni esempi:



### International IP helpdesks

- 8000 queries
- 500 trainings
- 600 matchmaking
- China, India, South-East Asia, Latin America

### European Cluster Collaboration Platform

- 1.400 clusters
- 100.000 SMEs
- 8.000 large firms
- 11.000 universities

### Erasmus for Young Entrepreneurs

- 11.000 business exchanges

### Late Payment Observatory

- Launched in 2022
- Monitor the payment behaviours of businesses and public authorities

### Tourism

- 46 M€ in the last 4 years
- 31 multi-annual projects

# Enterprise Europe Network (EEN)

## The Network in figures



**+450**  
Organisations



**+40**  
Countries, present in all  
regions of the EU



**€164.5**  
Million for 3 years

*La più grande rete di sostegno al mondo per le PMI innovative con ambizioni internazionali*

## Thanks to our expertise, every single day...



**835**  
small companies get help to  
innovate and grow  
internationally



**112**  
enterprises benefit from  
our experts' in-depth  
tailored advice



**525**  
companies receive  
specialised guidance and  
training sessions



**5**  
companies sign partnership  
agreements



**92%** Client  
satisfaction!



# Enterprise Europe Network (EEN)

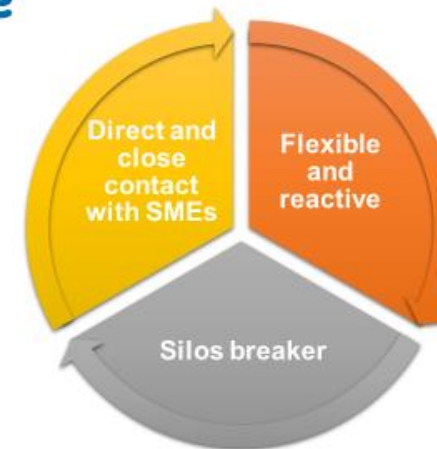
## Network Composition

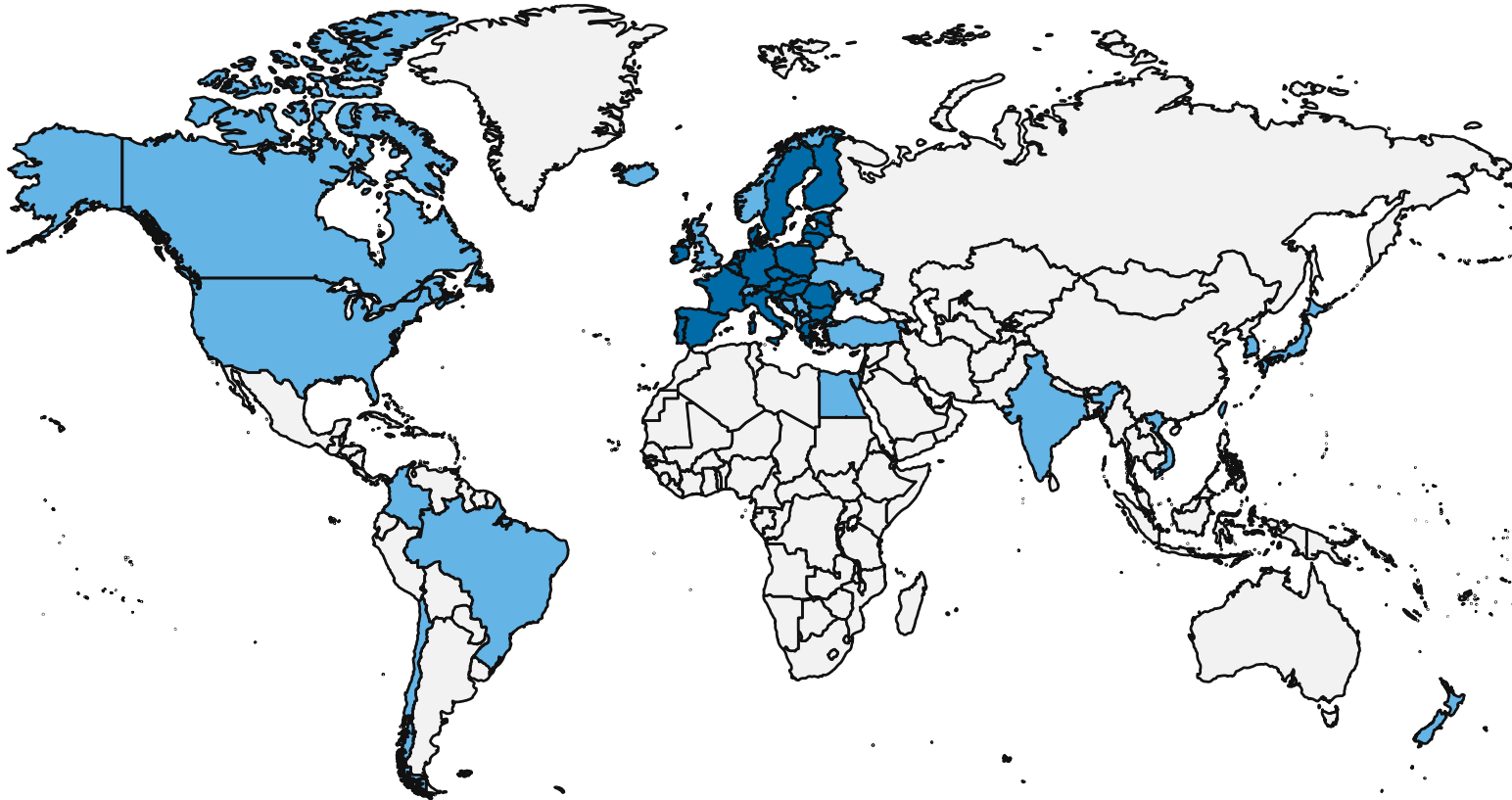


## 3 aree di supporto principali:

- Business development / innovazione
- Accesso agli supporti UE e alla legislazione UE
- Matchmaking e internazionalizzazione

## The added value





### EU-27

- 📍 Austria
- 📍 Belgium
- 📍 Bulgaria
- 📍 Croatia
- 📍 Cyprus
- 📍 Czechia
- 📍 Denmark
- 📍 Estonia
- 📍 Finland
- 📍 France
- 📍 Germany
- 📍 Greece
- 📍 Hungary
- 📍 Ireland
- 📍 Italy
- 📍 Latvia
- 📍 Lithuania
- 📍 Luxembourg
- 📍 Malta
- 📍 Netherlands
- 📍 Poland
- 📍 Portugal

- 📍 Romania
- 📍 Slovakia
- 📍 Slovenia
- 📍 Spain
- 📍 Sweden

### International

- 📍 Albania
- 📍 Armenia
- 📍 Bosnia and Herzegovina
- 📍 Brazil
- 📍 Canada
- 📍 Chile
- 📍 Colombia
- 📍 Egypt
- 📍 Iceland
- 📍 India
- 📍 Israel
- 📍 Japan
- 📍 Korea
- 📍 Kosovo

- 📍 Moldova
- 📍 Montenegro
- 📍 New Zealand
- 📍 Northern Macedonia
- 📍 Norway
- 📍 Serbia
- 📍 Singapore
- 📍 Switzerland
- 📍 Taiwan
- 📍 Türkiye
- 📍 Tunisia
- 📍 Ukraine
- 📍 United Kingdom
- 📍 United States
- 📍 Vietnam

Disclaimer: Some countries' agreements might still be in process of being signed

# EEN in Italia

6 Consorzi

64 Organizzazione

Consortium	Regional coverage
<b>ALPS EEN</b>	North West : Piemonte, Liguria, Valle d'Aosta
<b>BRIDGeconomies</b>	South of Italy : Campania, Abruzzi, Molise, Puglia, Basilicata, Calabria, Sicilia
<b>SIMPLER</b>	North-Center : Lombardia, Emilia Romagna
<b>ELSE 2022-25</b>	Center : Lazio, Sardegna
<b>SME2EUplus</b>	Center : Toscana, Umbria, Marche
<b>Friend Europe</b>	North East : Veneto, Friuli Venezia Giulia, Trentino Alto Adige





# Come applicare per un bando UE

Istruzioni per l'uso

# Work Programme

La lista dei bandi (calls for proposals) e gare d'appalto (tenders) e' pubblicato e si puo' trovare nel **annual work programme**.

DOCUMENTS ANNEXED TO CONTRIBUTIONS

## Single Market programme - legal texts and factsheets

PAGE CONTENTS

[Details](#)

[Files](#)

[Related links](#)

### Details

**Part of collection** Single market, innovation and digital - legal texts and factsheets  
**Publication date** 7 June 2018

### Files

22 FEBRUARY 2023



**Commission Implementing Decision C(2023) 1119 on the financing of the Programme for the internal market, competitiveness of enterprises, including SMEs, the area of plants, animals, food and feed and European Statistics**  
English (153.69 KB - PDF)

[Download](#)

22 FEBRUARY 2023



**Annex I to the Commission Implementing Decision C(2023) 1119 - SMP bundle: internal market, standardisation, consumers and other financial services end-users**  
English (1.04 MB - PDF)

[Download](#)



# Funding & Tenders Portal



European  
Commission

Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)



SEARCH FUNDING & TENDERS

HOW TO PARTICIPATE

PROJECTS & RESULTS

WORK AS AN EXPERT

Find calls for proposals and tenders

Search calls for proposals and tenders by keywords, programmes...

Search

- Ogni singolo bando (call for proposal) viene pubblicato nel [F&T portal](#)
- Il [Online Manual](#) contiene tutte le istruzioni necessarie per applicare.
- Contattare l'[IT Helpdesk](#) per risolvere problemi connessi con il submission tool (problemi di tipo tecnico!).
- Prima di applicare, la vostra organizzazione deve essere registrata nel [Participant Register](#) e deve essere in possesso di un codice identificativo (**Partner Identification Code (PIC)**)

# Esempio: Single Market Programme – SME Pillar

Selezionare il tab “Search Funding & Tenders” -> filtrare per programma

The screenshot shows the European Commission's 'Funding & tender opportunities' portal. The navigation bar includes 'SEARCH FUNDING & TENDERS' (highlighted in yellow), 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT'. The 'Archived funding (FP7-CIP)' filter is selected. The 'Programming period' dropdown menu is open, with 'Single Market Programme (SMP)' highlighted and circled in red. The main content area displays three funding opportunities:

- B-Resilient: MOBILITY Lump sum** (B-Resilient): Programme: Single Market Programme (SMP), Status: Open for submission, Topic: SMP-COSME-2021-CLUSTER-01, Opening date: 31 January 2023, Deadline date: 24 April 2023 17:00:00 Brussels time.
- SocialTech4EU Call for Social Enterprises in Europe – Financial support for training** (SocialTech4EU): Programme: Single Market Programme (SMP), Status: Open for submission, Topic: SMP-COSME-2021-CLUSTER-01, Opening date: 08 February 2023, Deadline date: 12 April 2023 17:00:00 Brussels time.
- IKAT Tourism Call for SMEs in Europe – Financial support for services** (IKAT): Programme: Single Market Programme (SMP), Status: Open for submission, Topic: SMP-COSME-2021-CLUSTER-01, Opening date: 08 February 2023, Deadline date: 12 April 2023 17:00:00 Brussels time.

# Bandi di gara (I)

Tutti i bandi appariranno nella parte destra dello schermo inclusi:

- "Cascade funding (finanziamenti a cascata)" (bandi lanciati da progetti finanziati dall'UE)
- "Calls for proposals (bandi)" (gestiti dall'UE)

<b>IKAT Tourism Call for SMEs in Europe – Financial support for services</b> IKAT				<b>Cascade funding</b>	<b>Grant</b>
<b>Programme</b>	Single Market Programme (SMP)	<b>Status</b>	<b>Open for submission</b>		
<b>Topic</b>	SMP-COSME-2021-CLUSTER-01	<b>Deadline model</b>	single-stage		
<b>Opening date</b>	20 February 2023	<b>Deadline date</b>	20 April 2023 17:00:00 Brussels time		
<b>Support to Ukrainian companies to integrate into the Single Market</b> SMP-COSME-2023-SMEUA-01				<b>Call for proposal</b>	<b>Grant</b>
<b>Programme</b>	Single Market Programme (SMP)	<b>Status</b>	<b>Open for submission</b>		
<b>Type of action</b>	SMP Grants for Financial Support	<b>Deadline model</b>	single-stage		
<b>Opening date</b>	28 February 2023	<b>Deadline date</b>	27 April 2023 17:00:00 Brussels time		

# Bandi di gara (II)

Ogni bando ha una pagina dedicata nel F&T Portal

The screenshot shows the 'Funding & tender opportunities' page on the European Commission's Single Electronic Data Interchange Area (SEDIA). The page features a top navigation bar with a home icon, search options, and a 'Get started' button. A left sidebar contains a menu with categories like 'General information', 'Topic description', and 'Conditions and documents'. The main content area is titled 'General information' and displays details for a specific call: 'Support to Ukrainian companies to integrate into the Single Market (SMP-COSME-2023-SMEUA)'. It includes buttons for 'See budget overview' and 'Open for submission'. A table at the bottom provides key dates: opening date (28 February 2023) and deadline date (27 April 2023 17:00:00 Brussels time). The European Commission logo is visible in the bottom right corner.

European Commission | Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)

English EN Register Login

SEARCH FUNDING & TENDERS HOW TO PARTICIPATE PROJECTS & RESULTS WORK AS AN EXPERT SUPPORT Get started

**General information**

Topic description  
Conditions and documents  
Partner search announcements  
Submission service  
Topic related FAQ  
Get support  
Call information  
Call updates

Go back

**General information**

Programme  
**Single Market Programme (SMP)**

Call  
**Support to Ukrainian companies to integrate into the Single Market (SMP-COSME-2023-SMEUA)** [See budget overview](#)

Type of action  
**SMP-GFS SMP Grants for Financial Support**

Type of MGA  
**SMP Action Grant Budget-Based [SMP-AG]** [Open for submission](#)

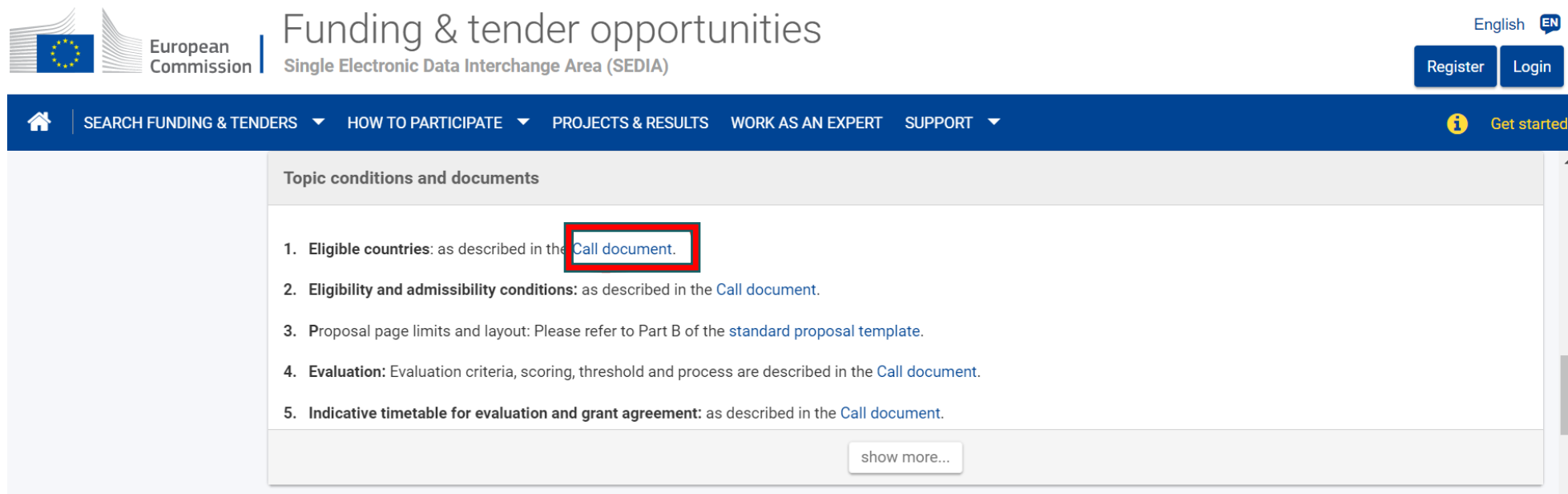
Deadline model	Opening date	Deadline date
<b>single-stage</b>	<b>28 February 2023</b>	<b>27 April 2023 17:00:00 Brussels time</b>

**Topic description**

European Commission

# Descrizione e condizioni del bando

La descrizione riassume gli elementi principali del bando, ma il testo completo si trova nel documento del bando.



The screenshot displays the website interface for 'Funding & tender opportunities' under the 'Single Electronic Data Interchange Area (SEDIA)'. The header includes the European Commission logo, the text 'English EN', and buttons for 'Register' and 'Login'. A navigation bar contains links for 'SEARCH FUNDING & TENDERS', 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT', along with a 'Get started' button. The main content area is titled 'Topic conditions and documents' and lists five items. The first item, '1. Eligible countries: as described in the Call document.', is highlighted with a red box. The other items are: '2. Eligibility and admissibility conditions: as described in the Call document.', '3. Proposal page limits and layout: Please refer to Part B of the standard proposal template.', '4. Evaluation: Evaluation criteria, scoring, threshold and process are described in the Call document.', and '5. Indicative timetable for evaluation and grant agreement: as described in the Call document.'. A 'show more...' button is located at the bottom of the list.

European Commission | Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)

English EN  
Register Login

SEARCH FUNDING & TENDERS ▾ HOW TO PARTICIPATE ▾ PROJECTS & RESULTS WORK AS AN EXPERT SUPPORT ▾  
i Get started

Topic conditions and documents

1. **Eligible countries:** as described in the [Call document.](#)
2. **Eligibility and admissibility conditions:** as described in the [Call document.](#)
3. **Proposal page limits and layout:** Please refer to Part B of the [standard proposal template.](#)
4. **Evaluation:** Evaluation criteria, scoring, threshold and process are described in the [Call document.](#)
5. **Indicative timetable for evaluation and grant agreement:** as described in the [Call document.](#)

show more...



# I documenti del bando

I documenti spiegano:

- ✓ Gli obiettivi del bando
- ✓ Attività finanziate
- ✓ Budget disponibile
- ✓ Tassi di cofinanziamento
- ✓ Timetable e deadline
- ✓ Condizioni di ammissibilità
- ✓ Award criteria (criteri di aggiudicazione)
- ✓ Costi ammissibili

## CALL FOR PROPOSALS

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# Templates / formulari

- La pagina web del bando contiene templates / formulari **solo a titolo informativo!!!**
- I templates / formulari da usare sono disponibili nel “submission tool”

European Commission | Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)

SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT

Topic conditions and documents

1. **Eligible countries:** as described in the [Call document](#).
2. **Eligibility and admissibility conditions:** as described in the [Call document](#).
3. Proposal page limits and layout: Please refer to Part B of the [standard proposal template](#).
4. **Evaluation:** Evaluation criteria, scoring, threshold and process are described in the [Call document](#).
5. **Indicative timetable for evaluation and grant agreement:** as described in the [Call document](#).
6. **Proposal templates, guidance and model grant agreements (MGA):**
  - ~~Standard proposal template~~
  - ~~Call document~~
  - ~~Detailed budget template~~
  - Mono/Multi-beneficiary Model Grant Agreement
7. **Additional documents**
  - Annual Work Programme
  - Single Market Programme establishment act

**INFORMATIVE**

European Commission

# Templates / formulari



European  
Commission

Funding: Submission Service

Welcome



41 days left until closure

You can submit the proposal as many times as you wish up until the deadline. Each new submitted version will replace the previous one.

## Call data

Call: **SMP-COSME-2023-SMEUA**

Topic: **SMP-COSME-2023-SMEUA-01**

Type of action: **SMP-GFS**

Type of MGA: **SMP-AG**



Topic and type of action can only be changed by creating a new proposal.

## Download Part B templates



Download part B templates

## Find your organisation

PIC \*

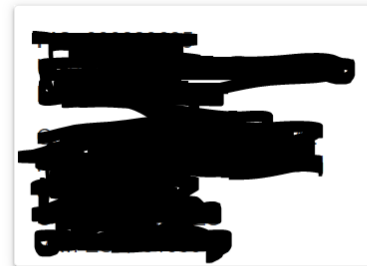
9

Short name \*

250

Search

Organisations you have been previously associated with. (Click to select)



European  
Commission

# Submission tool

- La proposata / proposal deve essere create nel **submission tool**. Non è ammessa alcuna altra modalità di invio delle proposte.
- Sia la Parte A che la Parte B devono essere completamente complete e coerenti.

The screenshot displays the 'Funding & tender opportunities' page on the European Commission's Single Electronic Data Interchange Area (SEDIA). The page header includes the European Commission logo, the text 'Funding & tender opportunities', and 'Single Electronic Data Interchange Area (SEDIA)'. A 'Register' button is visible in the top right corner. The main navigation bar contains links for 'SEARCH FUNDING & TENDERS', 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT'. Below the navigation bar, there is a section titled 'Start submission' with the following text: 'To access the Electronic Submission Service, please click on the submission-button next to the **type of action** and the **type of model grant agreement** that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point. To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.' Below this text, there is a section titled 'Please select the type of your submission:' with a radio button option for 'SMP Grants for Financial Support [SMP-GFS], SMP Action Grant Budget-Based [SMP-AG]'. A 'Start submission' button is located below the radio button, and a 'Need help?' button is located at the bottom of the section.

European Commission | Funding & tender opportunities | Single Electronic Data Interchange Area (SEDIA) | Engl: Register

SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT | Ge

public Person profile.

### Start submission

To access the Electronic Submission Service, please click on the submission-button next to the **type of action** and the **type of model grant agreement** that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.

**Please select the type of your submission:**

SMP Grants for Financial Support [SMP-GFS], SMP Action Grant Budget-Based [SMP-AG]

Start submission

Need help?

# Award criteri (e.g. SMP / SME pillar)

Gli award criteria (criteri di aggiudicazione) coprono i **seguenti punti**:

## RELEVANCE (30p.)

- clarity and consistency of project, objectives and planning;
- extent to which they match the themes and priorities and objectives of the call;
- contribution to the EU strategic and legislative context;
- European/transnational dimension;
- impact/interest for a number of countries (EU or eligible non-EU countries);
- possibility to use the results in other countries;
- potential to develop mutual trust/cross-border cooperation

## QUALITY (60p.)

- **Project design and implementation: (30p.)**
  - technical quality;
  - logical links between the identified problems, needs and solutions proposed (logical frame concept);
  - methodology for implementing the project (concept and methodology, management, procedures, timetable, risks and risk management, monitoring and evaluation);
  - feasibility of the project within the proposed time frame;
  - cost effectiveness (sufficient/ appropriate budget for proper implementation; best value for money)
- **Project team and cooperation arrangements: (30p.)**
  - quality of the consortium and project teams;
  - appropriate procedures and problem-solving mechanisms for cooperating within the project teams and consortium

## IMPACT (10p.)

- ambition and expected impact of results on target groups/general public;
- appropriate dissemination strategy for ensuring awareness and adequate participation of the target audience, sustainability and long-term impact

Award criteria	Minimum pass score	Maximum score
Relevance	16	30
Quality — Project design and implementation	16	30
Quality — Project team and cooperation arrangements	16	30
Impact	6	10
<b>Overall (pass) scores</b>	<b>70</b>	<b>100</b>

Maximum points: 100 points.

Individual thresholds per criterion: 16/30, 16/30, 16/30 and 6/10 points.



# Valutazione

- Tutti/e i bandi/le proposte sono valutate da **esperti esterni**
- Le proposte sono valutate così come **sottomesse** – non per il loro potenziale o per il signifiato implicito
- Gli esperti valutano **solamente in base ai criteri** definiti nel bando

## Individual Evaluation Report

Help 

Threshold: 70 Evaluation progress: 0.00%

[Expand](#) / [Collapse all criteria](#)

### - Criterion 1 - Relevance

Current score: - / 30.0 ; Threshold 16

Your score: \*

The detailed criteria are set out in the call conditions (see Call document). \*

0 / 4000 characters

### + Criterion 2.1 - Quality – Project design and implementation

Current score: - / 30.0 ; Threshold 16

### + Criterion 2.2 - Quality – Project team and cooperation arrangements

Current score: - / 30.0 ; Threshold 16

### + Criterion 3 - Impact

Current score: - / 10.0 ; Threshold 6

### + Scope of the proposal

Current status:

# Qualche consiglio

## Do

- Usare il **template corretto**
- Selezionare il **bando “giusto”**
- Richiamarsi **chiaramente agli obiettivi** del bando
- Mantenere la **coerenza** all'interno dell'applicazione
- Ogni parte dell'applicazione deve stare nella sezione dedicata
- Presentare una **timeline REALISTICA**
- Usare **definizioni/parole chiari**
- Definire **KPI misurabili e realistici**

## Don't

- Non modificare le parti del **template pre-compilate** (non modificabili)
- Non modificare i **titoli** degli “award criteria”
- Evitare l'uso di **termini generici e non chiari**
- Non esitare di chiedere support di esperti di **lingua inglese**
- Evitare SEMPRE **ripetizioni e inconsistenze**

**Grazie!**

**IGOR KALINIĆ**

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*European Innovation Council and Small Medium Sizes Executive Agency (EISMEA)*

**European Commission**



# Thank you!

**IGOR KALINIĆ**

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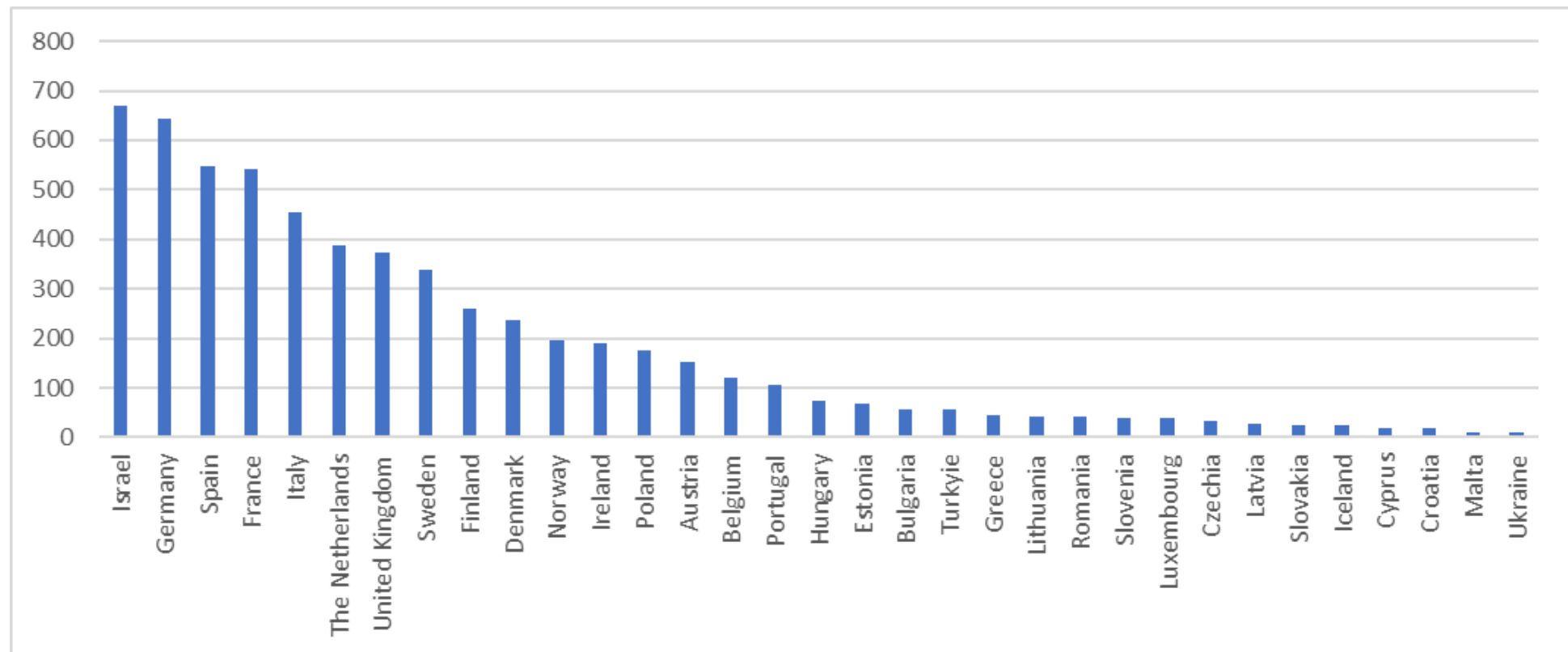
Head of Sector Competitiveness and Internationalization  
*European Innovation Council and Small Medium Sizes Executive Agency (EISMEA)*  
**European Commission**



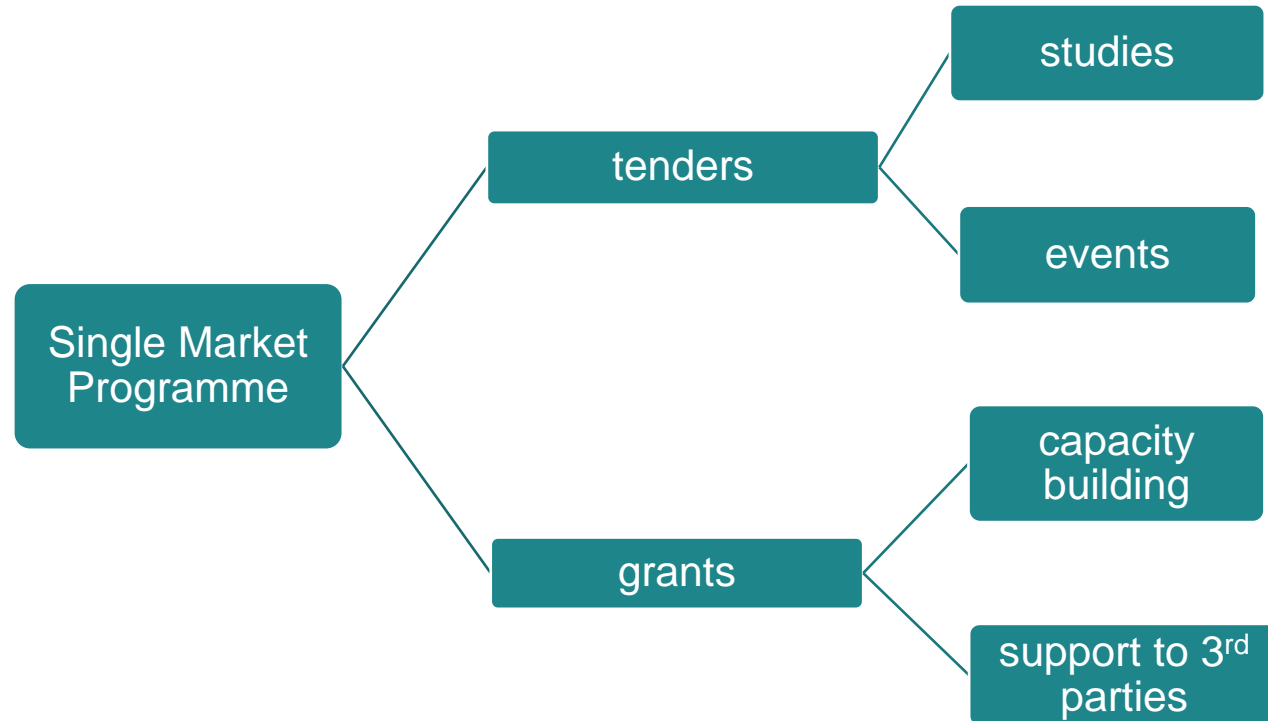


# Participation to the EIC Accelerator (2021 – Mid-2023)

EU 15 widening countries' participation share: 12,9% (780 applications on 6.053 in total)



# Type of actions



## Examples

- SME performance review
- Study on legal protection of trade secrets
  
- SME Assembly
- High-level conference on tourism
  
- IP helpdesks
- EU-Japan centre for industrial cooperation
  
- Innovation and digitalisation in tourism sector
- WORTH project