

Portal and Query Report

As on
15 April 2020, 10:00 AM

PORTAL

Visitors	Content Posted
638,167	1,337

~350% Spike in visitors as opposed to previous day

Max. international visitors – UK, Singapore, California

SOCIAL MEDIA

Total Posts	Engagements
1,863	103,139

Top theme – PM Modi's announcement

Top post – Tech Mahindra initiatives

RAPID QUERY RESPONSE TEAM

Securing Business Continuity

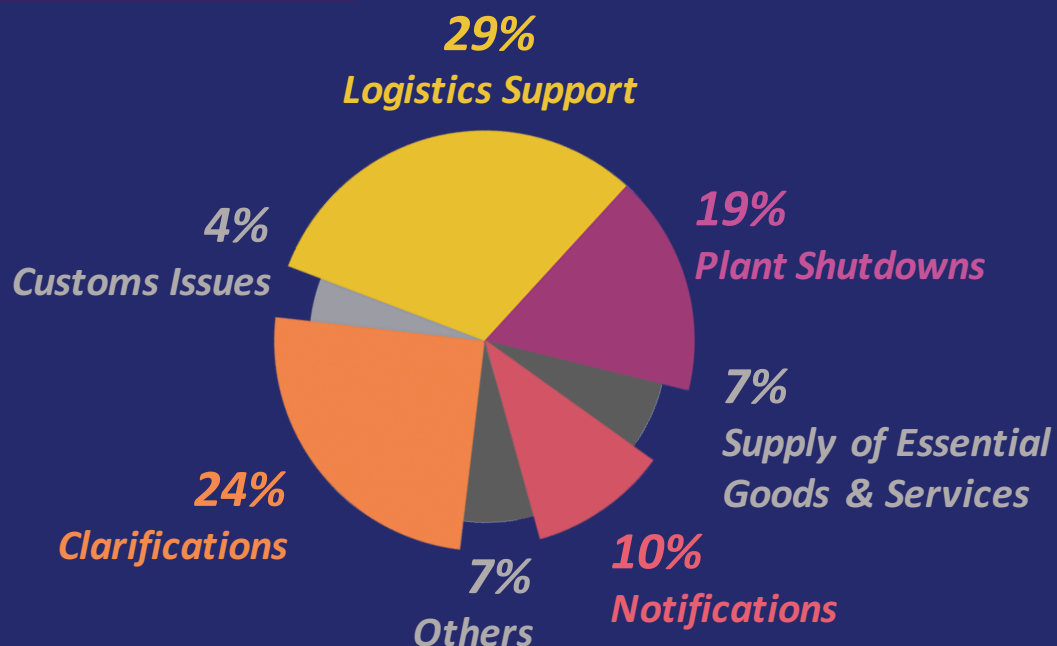
QUERY ANALYSIS

RECEIVED	RESOLVED
3,203	2,718

AVG. QUERY RESOLUTION
4 Hours

MAXIMUM QUERIES

- Maharashtra, Haryana, Gujarat, Karnataka
- Food Processing, Medical Devices
- Logistics Support



STATES' QUERY INSIGHTS

Tamil Nadu: Issues related to Logistics, procedure for issuance of passes, permission to open warehouses & plants

Karnataka: Procedure for issuance of passes and approvals to resume operations, validity of passes and people centric issues

Telangana: Procedure for issuance of passes and opening of factories for companies in the value chain of essential services

Maharashtra: Spike in issues related to issuance of passes

QUERY MATRIX

INFORMATION

Need guidance for the certification process for SITRA

Duped on e-commerce site! Cannot go to Police Station due to lockdown, can I do an FIR online?

BUSINESS

Requested assistance in availing curfew passes for e-commerce operations of 3 TATA CHAs

HUMAN

We are working to help stranded citizens across Karnataka; could you help in providing food to four families?

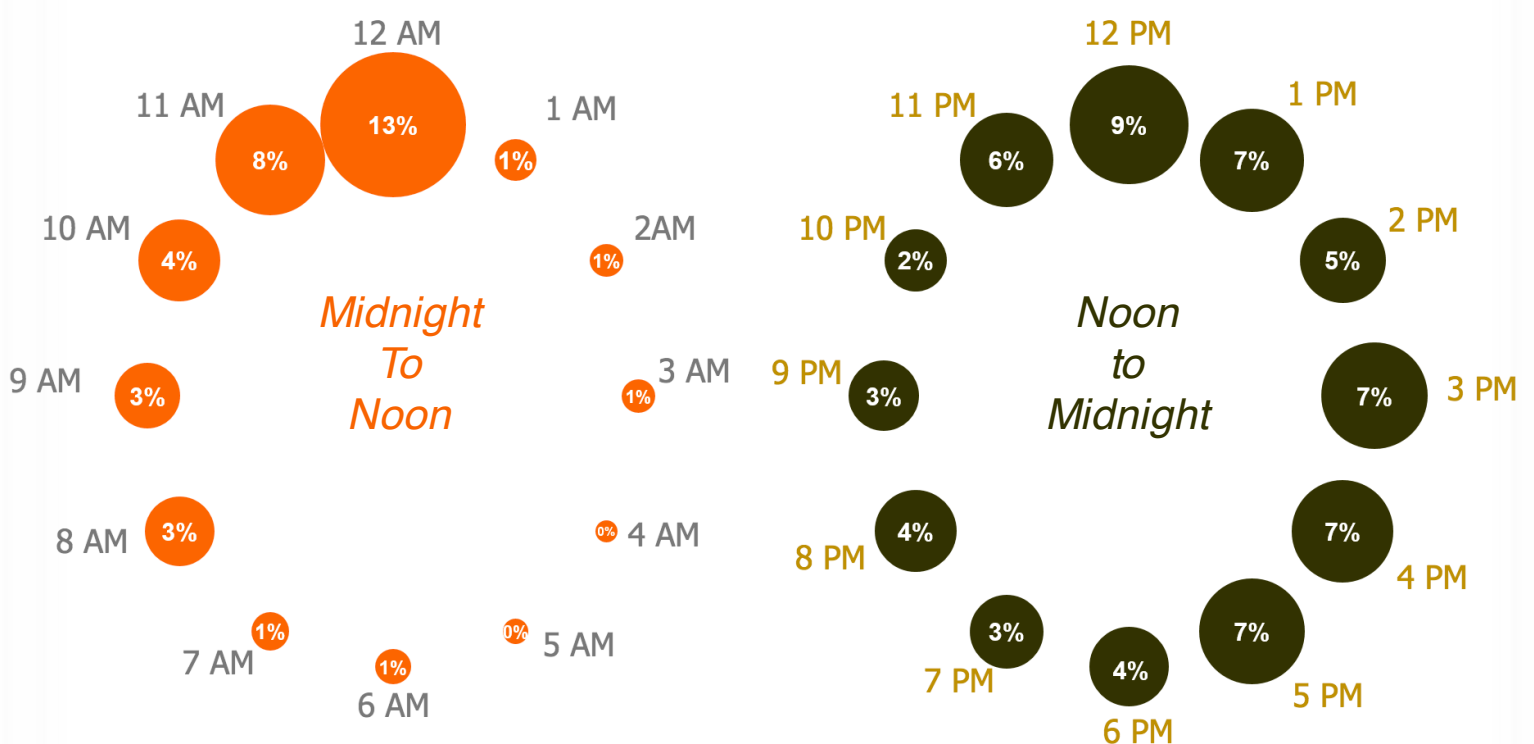
INTERVENTION

MSME SUPPORT POWERED BY



A COVID-19 Help Desk has been set up by SIDBI to assist and resolve all queries of Micro, Small & Medium Enterprises

24/7 RESPONSE



TOUCHING LIVES

For us every query is not just a number. It drives us to reach out and touch lives round the clock

On day 5 of the nationwide lockdown- IQF, a frozen fruits & vegetables supplier in Karnataka, was worried about the local farmers in the region. 100 farmers, that supply to IQF, were losing ~INR 5 lakh everyday as transport had been disrupted.

Invest India worked with Mr. Manoj Ranjan, Special Sec. to the Gov. of Karnataka (Food Processing & Harvest Technology), and the District Collector's office to obtain the necessary approvals for IQF to start operations- thus saving the livelihoods of the 100 farmers in the region.

We are glad we could make it happen!



MAKING IT HAPPEN

Tata Consumer Products: Obtained approval to operate a warehouse in Haryana

Nothing But Chicken: Obtained approval for opening outlets in Maharashtra

RB: Obtained movement passes for two scientists to ensure the maintenance of an R&D lab

STAKEHOLDER OUTREACH TEAM

Bridging Global Partners

MISSIONS

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

*Malaysia | Japan | UK | Taiwan
Singapore | Russia | Indonesia China
Germany | Sweden | South Korea
Denmark*

Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers

2421

Global & Domestic Corporates/Stakeholders contacted

Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones

Taiwan's TECC shared a list of >50 suppliers of essential medical equipment. Upcoming call with the supplies team next week

Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR

Embassy of India in Sweden is assisting in GOI efforts for procurement of emergency medical equipment & supplies from Sweden and Swedish Companies based in India. Also assisting Indians stranded in Sweden and Latvia in every possible way

*Indian Mission in S. Korea and Singapore High Commission in Delhi supporting the procurement of medical equipment & testing kits
Upcoming call team next week*

Indian High Commission in Malaysia exploring availability of gloves and PPEs

Embassy of India in Russia arranging ventilators and masks

High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment

Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs

STAKEHOLDER INTERACTIONS

VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon'ble Minister discussed with Startups and regulatory bodies measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution

Ask Me Anything Session with Rajan Anandan (Sequoia Capital)
on consequences of COVID on economy of various sectors and Startups
2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams

Webinar on 'Business Continuity for Startups amidst COVID-19' with industry stalwarts on funding support and WFH
2,758 Registrations

LAUNCHED!

POTENTIAL SUPPLIER SOLUTIONS

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

[Click](#)

COMING UP!

Central and State Relief & Support Packages for Businesses

Single source for all updates

How to apply for curfew/movement/emergency passes for respective states [Click](#)

SIDBI Assistance to Facilitate Emergency response against coronavirus [Click](#)

State COVID-19 Control Room Helpline Numbers [Click](#)

List of Nodal officers for Customs Clearance during COVID-19 [Click](#)

DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

COMING UP!

DATE	PARTICIPANTS	DISCUSSION POINTS
15-April 2:30 PM	Embassy of Italy, ITA, IICI, SACE, Italian Companies	Present and future measures to support Italian business operations in India
16-April	Embassy of Norway, Norwegian Busi. Asso. India	TBD
17-April 2:30 PM	Advantage Austria, Austrian Embassy- Commercial Section	Government's response to COVID-19 & Invest India Initiatives
20-April	Embassy of Sweden, SCCI, Swedish Companies	Update on lockdown notifications, issue resolution
TBA	MEDEF, French Companies	Supporting French companies operations in India
TBA	Indo-American Chamber of Commerce	Corporates' response to COVID-19
TBA	UKIBC Membership	Issue resolution for UK companies in India
TBA	Singapore Business Federation	Effect of COVID-19 on India and food supply chain
14-April	Indo-German Chamber of Commerce, Maharashtra Officials, German Embassy	Discussion with German companies on Invest India's work on COVID-19 and how they could contribute to response
13-April	Embassy of Sweden, SCCI, Swedish Companies	Update on lockdown notifications, business continuity post lockdown, logistics issue resolution
10-April	USISPF Membership	Issue resolution and update on the latest situation
9-April	AmCham Membership	US companies' efforts towards COVID Response. Contributions to PMCARES
6-April	Embassy of Sweden, SCCI Swedish Companies	Follow-up response to logistical challenges faced across states
1-April	American companies, USIBC	Logistics issues resolution, medical equipment manufacturing
30-Mar	Swedish Companies, SCCI	Issue Resolution
29-Mar	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID-19 Response
23-Mar	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

SUPPLIER OUTREACH TEAM

Connecting the Dots

1386

Suppliers Contacted

KEY MATCHMAKING

Delhi Police:

Team supported by channeling the donation of 4000 N95 masks and 100 bottles of sanitizers from Paytm

Air India:

Team facilitated procurement of 200 Hazmat Suits & kits within 3 hours for the crews of 4 flights to airlift Indians stranded in Europe

CATEGORY	Startups & Innovators	Suppliers reached out to	Total Outreach	Companies Responded	Supply
Ventilators & ICU Monitors	22	109	131	98	6,543
Masks*	161	265	426	172	2,11,56,000
Testing Kits**	23	72	95	42	9,01,000
PPE Equipment** *	67	134	201	141	8,15,675
Others	99	434	533	344	57,71,017
TOTAL	372	1014	1386	797	

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.36L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Issue Resolution

Creating New Supply Lines

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	37	4	1
PPE	190	80	35
Sanitizers	110	84	11
Masks	128	127	16
Ventilators +ICU Monitor	90	86	9
TOTAL	560	381	72

LOGISTICS TEAM

Easing Lockdown Logistics

PARTNERS - DP World UPS, FedEx, BlueDart, Safexpress, DHL, Delhivery, Gati, DTDC, Spoton

Facilitating the Inter-State and Cross Border Movement of Essential Goods

QUERIES

457

RESOLVED

334

HIGHLIGHT

Invest India facilitated end-to-end movement and customs clearance of a crucial enzyme arriving from Singapore for manufacturing test kits for COVID 19 in the stipulated refrigeration time.

KEY INITIATIVES

- *WhatsApp group of 95 members including GoI officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World*
- *Platform serves as a Logistics Aggregation and Logistics Policy Information Portal*
- *Stakeholder Consultation & feedback on National E-Pass System through platform*

BUSINESS RECONSTRUCTION TEAM

Resurgent India

PARTNERS - Bain & Company, EY, PwC, BCG, Primus Partners, Mirae Asset Management, KPMG

Creating a strategic and 'ready to implement' plan of action for India's economic revival by analysing quantitative and qualitative metrics across states, districts and sectors

Drafting PHASE-1 of Economic Revival Plan

METHODOLOGY

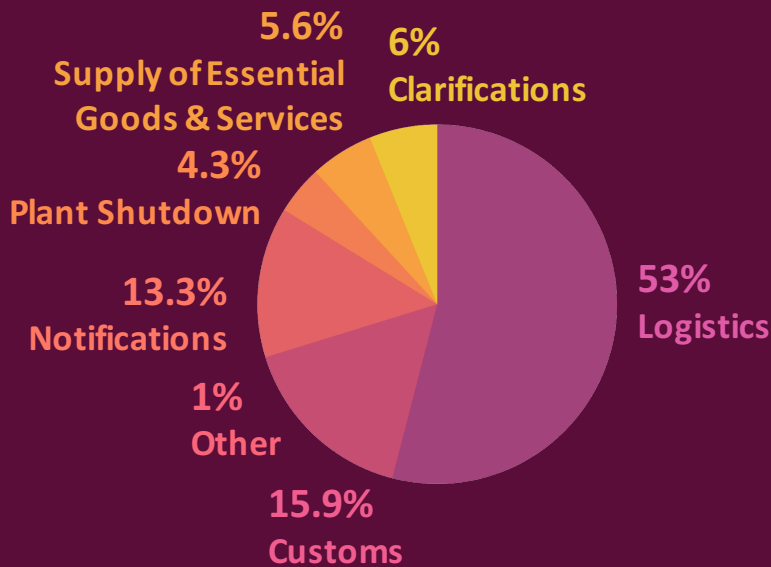
- *Micro/macro-level on steps to implement across key broad frameworks and timelines*
- *All-partner discussion: 9-point workstream plan for the phase-1 economic revival of India's industry*
- *Comprehensive coverage of over 15 key sectors and over 25 states for Phase I*
- *State Governments inputs/information on industrial clusters and business operations*
- *Industry's feedback on best practices, policy suggestions and SoPs*

PHARMA TEAM

Ensuring Nation's Wellbeing

QUERIES ANALYSIS

232 QUERIES RECEIVED



ENSURED BUSINESS CONTINUITY:

Bayer, GlaxoSmithKline, Johnson & Johnson, Merck, Novartis, Pfizer, Roche Group, Sanofi, Medtronic, Abbott Laboratories, GE, Siemens AG, Bosch, Baxter & more

MAKING IT HAPPEN

***Baxter:** Facilitated logistics and customs issues of consignments stuck at Mumbai and Chennai*

***Teleflex Medical:** Facilitated employee movement issues to enable functioning of warehouse*

INNOVATIONS TEAM - AGNi

Fast-tracking Innovations to Combat COVID-19

Under the Office of the Principal Scientific Adviser; identification & swift implementation of innovative Indian technologies for public agencies

KEY FIELDS

Low-cost Ventilators

Mass Sanitisation

3D Printing of PPE

PROGRESS

Technologies assessed (across 9 evaluation criteria)	83
Shortlisted for fast-tracking	21
Additional technologies for special support	34

FOOD PROCESSING TEAM

Ensuring Uninterrupted Food Supply

Taskforce setup by Ministry of Food Processing Industries with Invest India

455 ISSUES RECEIVED

322 ISSUES RESOLVED

70 Food Processing units Restarted

DISCUSSIONS WITH INDUSTRY AND STAKEHOLDERS

Chaired by Mrs. Harsimrat Kaur Badal, Hon'ble Minister of Food Processing

DATE	PARTICIPANTS	DISCUSSION POINTS
9-April	Exporters of Agri & Marine products, APEDA and MPEDA	Revival and strengthening of food exports
8-April	Presidents of Industry associations	Chart out strategy for economic revival
4-April	Industry Representatives	Follow-up with industry on steps taken by Government
30-Mar	Industry Representatives	Issues faced by industry due to lockdown

ENSURED BUSINESS CONTINUITY FOR:

Roquette, Bagree Chai, Ball Corp., Britannia, GTC, Bunge, Coca Cola, Kelloggs, Zydus Wellness, Yakult, Marico

SECURING FOOD PRODUCTION

CARGILL: Facilitated Cargill in operationalizing their edible oil and animal feed factory and resolved their logistics related issues in 6 states.

FMC: Facilitated FMC in getting requisite approvals for operation of their manufacturing & packing unit of pesticides in Gujarat & Tamil Nadu.

TOUCHING LIVES

More than 30 workers were stuck without any food or shelter in Kaushambi, UP while working for NHAI. The team responded swiftly and immediate assistance was provided to them with the help of NHAI within 2 hours.

SOCIAL IMPACT TEAM

Sahyog / PMCARES FUND

PARTNERS - State Industries Departments, Government Incubators, Office of PSA, BIRAC

Channeling CSR funds toward COVID19 Relief

HIGHLIGHTS

Govt. Funds accepting COVID-19 donations identified	32
Connections made for COVID-19 Donations	52
Tech Incubators reached out to for CSR Funding Support	289
Indicative Pipeline of Donations	INR 158 Cr
Indicative pipeline of PPE donations	8,27,600
No. of COVID-19 Technology Solutions received	93
No. of NGO's working on COVID-19 relief programmes	26

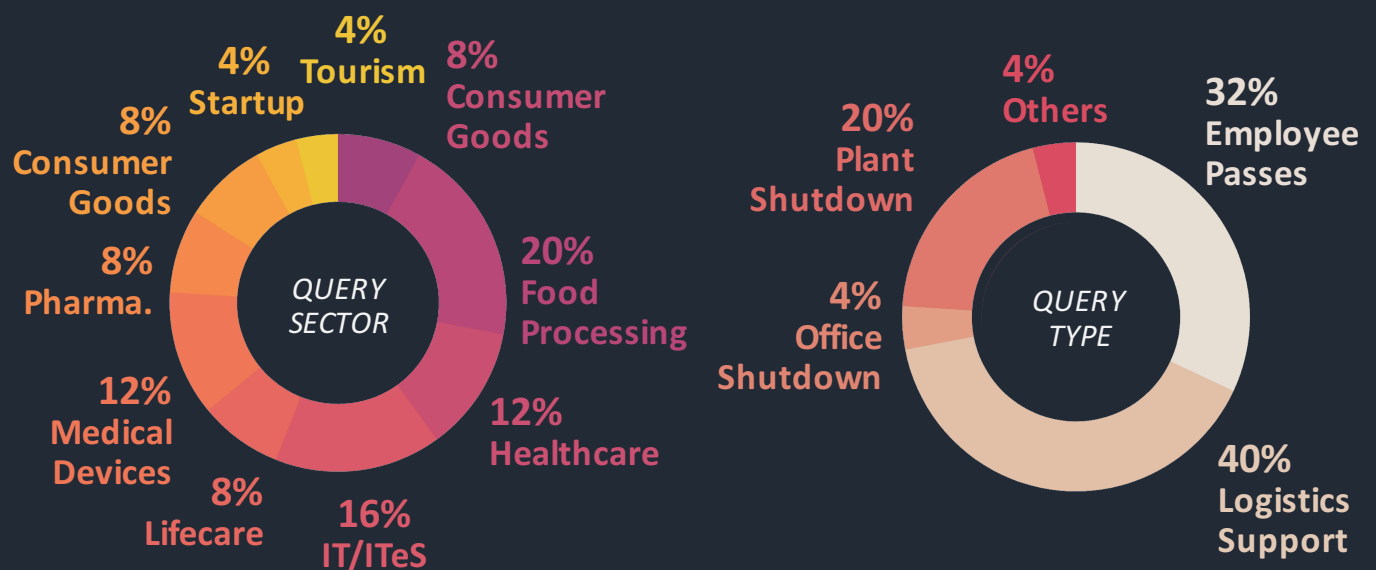
STATES TEAM

Supporting states to battle COVID-19

KERALA IN FOCUS

25 QUERIES RECEIVED

QUERY ANALYSIS



ENSURED BUSINESS CONTINUITY FOR:

WIPRO, GE HEALTHCARE, GE BEL, CHANDRIKA, BIGBASKET, ASTRAZENECA, KERALA IRRIGATION INFRASTRUCTURE DEVELOPMENT CORPORATION, SPAN HEALTH, OMICSGEN LIFESCIENCE

TOUCHING LIVES

Andre Marie a French national was denied transit by the DMO for an evacuation flight back home. Invest India coordinated with French Consulate and District Administration, Wayanad to shift her to Cochin where she boarded the flight back home after almost 20 days-imposed quarantine in a resort.

#startupindia

Combatting COVID-19 Pandemic with Innovative Solutions

PARTNERS - TiE Delhi-NCR, Ankur Capital, Cure.fit

Facilitating the startup ecosystem during the COVID-19 phase promoting startup solutions to overcome the pandemic

UPDATES

AMA Session with Rema Subramanian,
Co-Founder, Ankur Capital on the Indian
startup ecosystem

1450+ Registrations
850+ Users
600+ Unique Viewers
400+ Concurrent Views

STARTUP CHALLENGE (Live till 15 April)

Solutions to combat
COVID-19

572+ Applications
received from
23 States

70+ applications shortlisted and
shared for preventive, curative, and
additive solutions with Office of PSA

Four solutions are undergoing testing
with corporates such as **Reliance**,
Aditya Birla and **UPL**

Maximum applications received
are under:

- Movement Tracking
- Geofencing
- Personnel Protective Equipment
- Large Area Sanitization

KEY INNOVATIONS

Nable IT Consultancy Pvt Ltd
Facial recognition to promote
contact-less recognition for
attendance and access control

Drone Tech Solutions
Drones equipped with thermal sensors
to manage crowd

DAB Research Labs LLP
IoT based face recognition system
to identify fatigue, nausea and
expressions in human beings

India's Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)

- Collective effort to help Indian startups to survive this crisis
- Launch of ACT Grants, an INR 100 Cr Programme, aimed at seeding 50+ initiatives through grants

COMING UP!

AMA SESSION:

16 April 2020

With:

**Mukesh Bansal, Co-Founder and
CEO, Cure.fit**

AMA SESSION:

21 April 2020

With:

Khaitan Legal Services