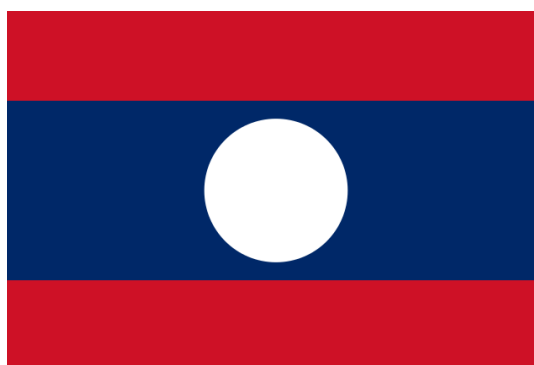


# ITALIAN COMPANIES AT

## ITALIAN EXPO LAOS 2023

Vientiane, 16<sup>th</sup> March – 18<sup>th</sup> March 2023



## Welcome Address by the Ambassador of Italy in Bangkok

I am glad to welcome the Italian companies participating in Italian Expo Laos 2023 in Vientiane, which represents a unique opportunity to explore an interesting emerging market such as the Laotian one.

Italian Expo Laos 2023 – organized by Prometeo Srl – is the first event to promote Made in Italy in Lao PDR and to showcase Italian know-how in many different sectors. At the same time, it is an occasion for Italian companies to deepen their knowledge of the Laotian market.

Until today, the Italian presence in Laos has been quite limited, but I deem that the growth perspectives of this market can create new opportunities for our companies, also because of a still small international presence.

Lao PDR is integrated in the South East Asian region and its membership in the ASEAN Economic Community (AEC) can open new gates for Italian companies to a wider, fast-growing region. Moreover, the vast majority of Lao businesses are small and medium-sized enterprises (SMEs), so there is a genuine interest to develop new forms of collaboration with the Italian SMEs, also enabling Laos to grow more inclusively and sustainably.

Italian companies are world-renowned for their high-quality products and advanced technology in many different sectors and they have now the opportunity to make themselves known in a new market.

In order to make the most of your participation in Italian Expo Laos, the Italian Embassy, the Italian Trade Agency and our Honorary Consulate in Vientiane are ready to support you.

Thank you for demonstrating the high professional standards of the Italian industry, and I wish you a fruitful event!

*Paolo Dionisi*

*Ambassador of Italy to Thailand, Cambodia and Laos*



## **Welcome Address by the Italian Trade Commissioner (Italian Trade Agency - Bangkok Office)**

I am delighted to extend my sincere greetings to the visitors and to the 62 Italian companies present at the Italian Expo Laos 2023, the most prominent and comprehensive Italian trading platform in Laos. The event hosts Italian companies active in food and beverage, furniture, fashion, agriculture, stone and mineral, machinery, energy and other leading technological domains. Italian companies consistently offer high-end technologies and internationally renowned quality products all around the world, including in Laos.

The economy in Laos has already seen a strong recovery out of the COVID-19 downfall, with a record annual growth of 4.83%, and with a 33% increase in imports from Italy only in the year 2022, and the outlook is for further growth ahead. In Laos we see a strong drive in the energy, environmental protection, and infrastructure sectors, moreover as a member of the Regional Comprehensive Economic Partnership (RCEP), the largest FTA in the world, the opportunities for economic growth and consumer demand in the country are vibrant. We see the opportunity and want to encourage this potential expansion by offering our best quality goods and support services for Laos entrepreneurs.

I would like to take advantage of this opportunity to inform you that the Bangkok office of the Italian Trade Agency is here to support the exhibition with confidence that our firms will be excellent representatives of the Italian know-how and capabilities and will be able to cater to the growing demand of the local market.

As the Italian Trade Commissioner, together with the representative from the Industrial technology section of our head office in Rome, and along with my staff, I will be available at the fair to offer any additional support and to foster commercial interaction between you and participating companies. I truly wish you a fruitful participation at the Italian Expo Laos 2023.



*Giuseppe Lamacchia*

*Italian Trade Commissioner in Bangkok*

L'ICE-Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane è l'organismo attraverso cui il Governo favorisce il consolidamento e lo sviluppo economico-commerciale delle nostre imprese sui mercati esteri. Agisce, inoltre, quale soggetto incaricato di promuovere l'attrazione degli investimenti esteri in Italia. Con una organizzazione dinamica motivata e moderna e una diffusa rete di uffici all'estero, l'ICE svolge attività di informazione, assistenza, consulenza, promozione e formazione alle piccole e medie imprese italiane. Grazie all'utilizzo dei più moderni strumenti di promozione e di comunicazione multicanale, agisce per affermare le eccellenze del Made in Italy nel mondo.

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world

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Postal code: **20063**  
Country: **Italy**  
Tel. **+39 02 921991**  
E-mail : [info@aligroup.com](mailto:info@aligroup.com)  
Website: [www.aligroup.com](http://www.aligroup.com)



Contact: **Michele Romano**, [mromano@aligroup.com](mailto:mromano@aligroup.com)

**Ali Group S.r.l.** founded in 1963 by Luciano Berti, the Ali Group is a Global corporation with headquarters located in Milan, Italy, and North American operations based in Chicago, Illinois. Through its subsidiaries, the company designs, manufactures, markets and services a broad line of commercial and institutional foodservice equipment used by major restaurant and hotel chains, independent restaurants, hospitals, schools, airports, correctional institutions and canteens. The Ali Group and its 113 global brands employs approximately 14,500 people in 34 countries and, in terms of sales, is one of the world's largest groups in this industry. It has 75 manufacturing facilities in 17 countries and sales and service subsidiaries throughout Europe, the Middle East, Africa, North America, South America, and Asia Pacific. For more information on Ali Group products and services, visit [www.aligroup.com](http://www.aligroup.com)



Company name: **ARIX S.P.A.**  
Stand: **F8**  
Address: **Viale Europa 23,**  
City: **Viadana (MN)**  
Postal code: **46019**  
Country: **Italy**  
Tel. **+39 0375 832111**  
E-mail: [info@arix.it](mailto:info@arix.it)  
Website: [www.arix.it](http://www.arix.it)



Contact: **Daniela Valentini**, [daniela.valentini@arix.it](mailto:daniela.valentini@arix.it)

**Arix** was born in Viadana, in the south-western part of Mantova district. Part of the so-called “Pianura Padana”, a district with a centenary tradition of artisans’ workshops where brooms, brushes and sponges were produced. An activity that grew exponentially in postwar period, leading the district to acquire international relevance. All along the years the small converting company has evolved to the actual industrial group, composed of national and international units, successfully overcoming its first 50 years of activity. Nowadays Arix brings on the shelves a wide range of synthetic and cellulose sponges, sponge scrubbers, abrasive and non-scratch fibers, multipurpose and floor cloths, ironing board covers, brooms, push brooms, and much more.





Company name: **AZIENDA AGRICOLA TERRE DI SAN GORGONE DI CIULLI ANTONIO SAS**

Stand: **B3**

Address: **Via Podere Le Buche n° 83**

City: **Donnini. Reggello. Fi**

Postal code: **50066**

Country: **Italy**

Tel. **+39 04 329 64295**

E-mail: [terredisangorgone@gmail.com](mailto:terredisangorgone@gmail.com)

Website: [www.terredisangorgone.eu](http://www.terredisangorgone.eu)



Contact: **Antonio Ciulli, [terredisangorgone@gmail.com](mailto:terredisangorgone@gmail.com)**

The love and passion for the Family farm have caused a close union between the Company's products and Armando Ciulli, his wife, sons and daughter. Each of them signed the wines that the patient work and the attention to details have brought to light:

"Larmandone", Super Tuscany I.G.T. with strong personality; "Cosimacco", Reserve Chianti D.O.C.G.; "Il Bell'Antonio", Chianti D.O.C.G., "Donna Flora", Bianco Toscano I.G.T. "Cristella" Rosato Toscano I.G.T. The vineyards of San Gorgone extend for 13 hectares of hillside facing southwest. The soil morphology, naturally stony and rich in minerals, and the area microclimate are the ideal conditions for growing the Chianti prince grapes: Sangiovese. This is supplemented with the international grapes Merlot and Cabernet Sauvignon, as well as a native and recently reviewed grape variety, the Foglia Tonda. The estate olive groves cover 25 hectares with the most representative local cultivars: Frantoio for the most part, followed by Moraiolo, Pendolino and a modest presence of Leccino. The olives are hand picked and cold pressed daily to extract an oil that keeps the fragrance of the original fruit. In fact, the shorter is the time between harvesting and crushing, the better is the oil obtained in terms of high nutritional and organoleptic quality.



Company name: **BESCO SRL**

Stand: **F3-F4**

Address: **Via Ricetto 7/a,**

City: **Roveleto di Cadeo (PC)**

Postal code: **29010**

Country: **Italy**

Tel. **+39 05 235 74964**

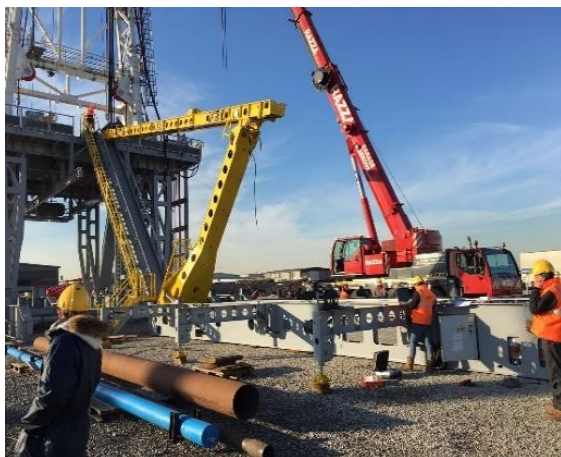
E-mail: [info@besco.it](mailto:info@besco.it) , [bescopc@besco.it](mailto:bescopc@besco.it)

Website: [www.besco.it](http://www.besco.it)



Contact: **Federica Parmigiani**, [commerciale@besco.it](mailto:commerciale@besco.it)

**Besco** was founded in 1976. Its core business is the construction of reel holder trolleys. These products work for printing and packaging machines. The organization is built to follow and look after the sold forklifts all over the world. Besco provides manual, hybrid and electric trolleys. Over the years it developed several customizations that are up to customers' choices. Then, the company executes also small/medium carpentry works, guaranteeing an absolute technical mastery during each stage of production.



Company name: **BONAITI SERRATURE SPA**

Stand: **D3**

Address: **Via Fratelli Bonacina 20**

City: **Calolziocorte (LC)**

Postal code: **23801**

Country: **Italy**

Tel. **+39 03 416 31500**

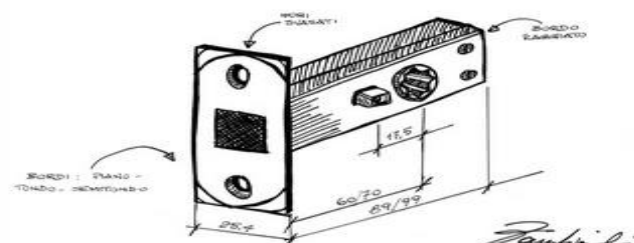
E-mail: [bonaiti@bonaiti.it](mailto:bonaiti@bonaiti.it)

Website: [www.bonaiti.it](http://www.bonaiti.it)



Contact: **Paolo Cortese**, [paolo.cortese@bonaiti.it](mailto:paolo.cortese@bonaiti.it)

**Bonaiti Serrature** is one of the most important Italian Companies in planning and production of locks for interior doors since 1936. Over the years, it also specialized in the production of handles, hinges, cylinders and other components; in order to meet customers' needs, Bonaiti offers a full range of items. Bonaiti history is based on the lock and this has marked the path of its evolution: from closing tool to safety element until becoming a furniture item. Bonaiti production is therefore considered one of the excellences of "made in Italy" that drove the Country's development over time. Bonaiti's products are completely manufactured in Italy since 1936, all our products integrate Italian culture and design with complete customer's satisfaction, who can appreciate the quality of the locks by measuring it on user friendliness and the long life in time.



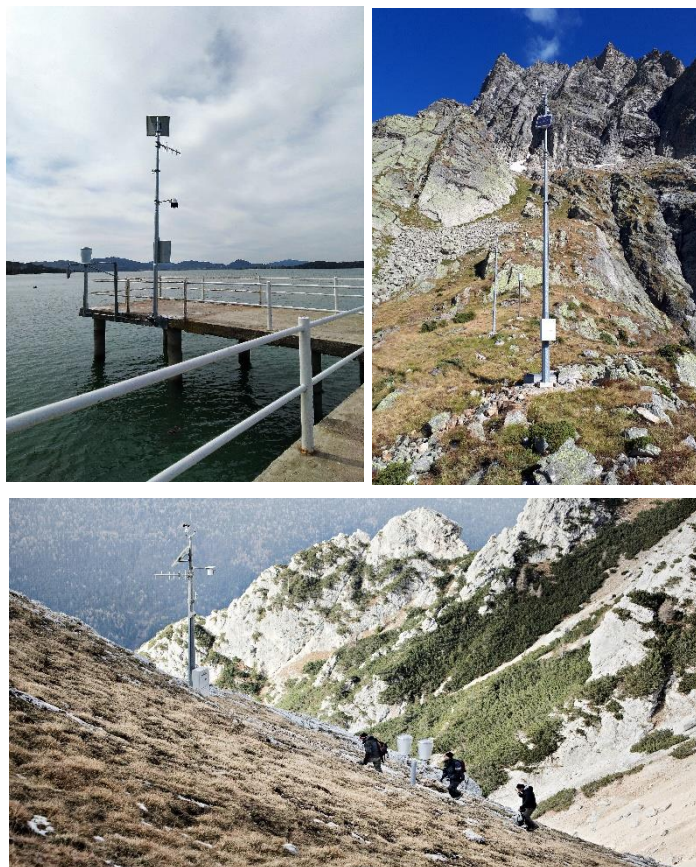


Company name: **CAE S.P.A.**  
Stand: **B13**  
Address: **via Colunga, 20**  
City: **San Lazzaro di Savena (BO)**  
Postal code: **40068**  
Country: **Italy**  
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Contact: **Alberto Bertocco**, [alberto.bertocco@cae.it](mailto:alberto.bertocco@cae.it)

**CAE** designs, produces, installs and maintains multi-hazard monitoring and early warning systems. Each system consists of sensors, monitoring stations to measure natural phenomena, related transmission network and central units, where users can monitor, store and process data to better support any decision-making process. Established in 1977 by 4 electronic engineers specialized in telecommunications and researchers at Marconi Foundation, they followed their intuition to apply electronics and telecommunication science to mechanic driven equipment. Initially focused on hydro-meteorological monitoring, mostly implemented by territorial agencies for flood and drought relief, these systems are now being expanded to monitor a wider range of natural hazards. CAE systems can contribute to monitor remotely and in real time: floods and flash floods, droughts, storms, heat/cold waves, landslides, pollution of strategic water reservoirs, radioactivity, etc. CAE is the Italian leader in its industry, market leader in 15 administrative Regions of Italy and operations in several countries in the world.



Company name: **CASA BELLA SRL**  
Stand: **F3-F4**  
Address: **Provincial Road for Carpaneto**  
City: **Castell'Arquato (PC)**  
Postal code: **29014**  
Country: **Italy**  
Tel. **+39 05 238 04441**  
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Website: [www.cantinecasabella.com](http://www.cantinecasabella.com)

CANTINE  
CASABELLA

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Contact: [rguardigli@cantinecasabella.it](mailto:rguardigli@cantinecasabella.it)

Walking through our vineyards, we can see the whole of Val Tidone. Established over a century ago, we grow some of the most renowned grapes in the tradition of wine growing: the first step in a production process which we follow closely, from the grapes to the bottle. The journey continues in Val D'Arda, where our wine cellar can be found and from which we can embrace all the land we are proud to represent... and support. Alongside our grapes, there are also those brought to us by almost 150 local winemakers, to whom we give agronomic advice. Our wines are varied as a result of the different characteristics of the land, which is naturally adapted to winemaking. Our vines are autochthonous, producing unique wines such as Ortrugo, Malvasia, Bonarda and Gutturino.



Company name: **CAVIT SC**  
Stand: **B5**  
Address: **Via del Ponte 31**  
City: **Trento**  
Postal code: **38123**  
Country: **Italy**  
Tel. **+39 04 613 81711**  
E-mail: [export@cavit.it](mailto:export@cavit.it)  
Website: [www.cavit.com](http://www.cavit.com)



Contact: **Andrea Nicolini**, [a.nicolini@cavit.it](mailto:a.nicolini@cavit.it)

**Cavit**, a leading name in the Italian wine industry, is situated in the middle of Trentino, a landscape characterized by the mighty Dolomites, deep waters, and green valleys. As a second-degree cooperative, the company unites over 5,250 winegrowers whose products, after careful examination and processing, reflect Cavit's principle: the highest quality standard for all wines, while at the same time taking into account affordability. In its more than 70 years of existence, Cavit has grown into a company with extensive know-how that expresses its love of nature in the bottle. Dolomite, volcanic, glacial, and rocky alluvial soils, located in three different climatic zones from 150 to 800m asl-the diversity of the region is reflected in every Cavit product thanks to the high-tech PICA system, introduced in 2010. Recognized for its innovative approach, this system of precision viticulture understands like no other the richness of nature in Trentino and, guaranteeing quality and environmental sustainability, produces multi-award-winning wines of international success. However, Cavit's wines are a true taste experience for every wine lover-for a piece of Italian excellence with every single sip.





Company name: **CEPI – Piacenza's Exporters Consortium**

Stand: **F3-F4**

Address: **Piazza Cavalli 35**

City: **Piacenza**

Postal code: **29121**

Country: **Italy**

Tel. **+39 05 233 84714**

E-mail: [info@cepipc.it](mailto:info@cepipc.it)

Website: [www.cepipc.it](http://www.cepipc.it)



Contact: **Mario Cavalli**, [m.cavalli@cepipc.it](mailto:m.cavalli@cepipc.it)

**CEPI** - Consorzio Esportatori Piacentini - is an association born in 1968 by the Chamber of Commerce of Piacenza and Industrialist Association. Its members are manufacturing, artisanship and trade SMEs from Piacenza. CEPI's main goal is the promotion and the non profit management of the foreign trade of its associated companies. CEPI has all the instruments to support the export activity of SMEs from Piacenza and to accompany their process of internationalization. Our associates can take advantage of an export office without the burden with excessive costs.

Company name: **CERAMICHE ATLAS CONCORDE SPA**

Stand: **D2-D4**

Address: **VIA DEL CANALETTO, 141**

City: **SPEZZANO DI FIORANO (MO)**

Postal code: **41042**

Country: **Italy**

Tel. **+39 05 368 67811**

E-mail:

Website: [www.atlasconcorde.com](http://www.atlasconcorde.com)



Contact: **Vezzani Cesare**, [c.vezzani@atlasconcorde.it](mailto:c.vezzani@atlasconcorde.it)

**Atlas Concorde** is part of the Concorde Group, one of the leading global holding companies in the ceramic tile sector, with over 2,500 employees and a widespread presence on five continents. The Company has the strength of a shared approach to industrial production, which allows us to be solid and structured, optimizing financial assets, technological processes, and product innovation. We offer a wide range of porcelain solutions for indoor, outdoor, wall tiles, furniture and washbasin. Our material are suitable in any environment and are only produced in Italy. With over 50 different collection and more than hundreds of different colors and finishes Atlas Concorde represents the excellence of Made in Italy



Company name: **CHIARLI 1860**

Stand: **B5**

Address: **Via Manin15**

City: **Modena**

Postal code: **41122**

Country: **Italy**

Tel. **+39 05 931 63311**

E-mail: [export@chiarli.it](mailto:export@chiarli.it)

Website: [www.chiarli.it](http://www.chiarli.it)



Contact: **Rico Grootveldt**, [rico@chiarli.it](mailto:rico@chiarli.it)

**Chiarli** is the oldest, most traditional and most prestigious Lambrusco producer. Founded in 1860 and still today owned and runned by the Chiarli family. Lambrusco is the most consumed wine in Italy and one of the most exported Italian wine, because Lambrusco is

- Unique: red - sparkling - semi sweet
- Pleasant - Fresh - Fruity
- Perfect also for consumers without a deep culture of wine
- Affordable price
- Suitable for many occasions during the day
- Popular especially under young and modern people



Company name: **CIGNINI ARREDAMENTI SAS**

Stand: **E3-E5**

Address: **Via Divisione Julia, 53**

City: **Riviera (UD)**

Postal code: **33010**

Country: **Italy**

Tel. **+39 04 329 64295**

E-mail: [arredamenti@cignini.it](mailto:arredamenti@cignini.it)

Website: [www.cignini.it](http://www.cignini.it)

arredamenti  
**Cignini** Italy

Contact: **Orsolya Gherman**, [arredamenti@cignini.it](mailto:arredamenti@cignini.it)

**Arredamenti Cignini** since over seventy years with the artisan passion typical of the family's firm deals with furnishing's collection completely MADE IN ITALY, from design to its realization. The productive process starts from the first matters (iron and wood), passes through the painting process till the assemblage allowing greater control of the quality in every working phase. A personalized product that always complies to accurate respect of nature and thoroughly fulfils Europeans regulations. Today Cignini furnishings offer two brands of sales: "Edi design living and contract" for contract and private sector, and "Community, School and Office" for community, offices and school. It's present in more than 30 countries and with professionalism can satisfy every functional exigency exalting the aesthetic taste. Arredamenti Cignini where harmony, modernity and security are combined, where line's purity is joined to practical utility combining artistic beauty to the necessary functional character. Design where the purity of the lines is combined with practically, inserting with harmony in every ambient where architects and designer can personalize the products. Chairs, stools and tables with painted, chrome, satin chrome and stainless frames proposed in different typologies. Seats and backs with different shapes. Shells that can be covered with multiple variations of material: leather, fabric, laminate and plastic, to satisfy every taste.



Company name: **CNH INDUSTRIAL**

Stand: **C7**

Address:

City: **Bangkok Thailand**

Postal code:

Country: **Thailand**

Tel. **+66 642152276**

E-mail:

Website: [www.cnhindustrial.com](http://www.cnhindustrial.com)



Contact: **Dale Chapple**, [dale.chapple@cnhind.com](mailto:dale.chapple@cnhind.com)

CNH Industrial is a world-class equipment and services company that sustainably advances the noble work of agriculture and construction workers. The Company provides the strategic direction, R&D capabilities, and investments that enable the success of its core Brands. With its globally respected brands, whose history goes back to 1842, CNH Industrial develops pioneering equipment and services for the agriculture and construction sectors.

Our customers are at the heart of everything we do, inspiring us to strive for continued excellence in industry leading solutions to support and strengthen their unique missions. Through our brands, we produce the machines that keep agriculture and industry growing. CNH Industrial is committed to delivering the highest ethical standards and supporting its dealers and customers through a diverse and inclusive workforce, industry-leading technology, exceptional safety and quality, and unmatched innovation. Its Board of Directors has collective responsibility for the strategy of the Company and oversees the following

7 internal committees: Audit, Governance and Sustainability and Compensation. On certain key industrial matters, the Board of Directors is advised by CNH Industrial's Senior Leadership Team (SLT). The SLT is the Company's operational decision-making body, responsible for reviewing the operating performance of the businesses and making decisions on certain operational matters.





Company name: **COGEMAT SRL**  
Stand: **C1-C2**  
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City: **Camporotondo Etneo (CT)**  
Postal code: **95040**  
Country: **Italy**  
Tel. **+39 09 548 3888**  
E-mail: [info@cogemat.it](mailto:info@cogemat.it)  
Website: [www.cogemat.it](http://www.cogemat.it)



Contact: **Gioacchino Arena**, [g.arena@cogemat.it](mailto:g.arena@cogemat.it)

**COGEMAT** is an Italian manufacturing company exclusively specialized in design and production of complete **slaughtering systems** and **meat processing lines** since 1972 (in 2022 we celebrated our 50th anniversary of activity), operating from America to Far East.

**In Indochinese peninsula we have supplied eight pig slaughterhouses.**

Our main fulfilled project is the Hajj slaughterhouse in Makkah - value of our contract USD 21,6 millions - till now the biggest sheep slaughterhouse in the world, with a slaughtering capacity of 200.000 sheep per day.

We can also offer **Turn Key Project** that includes the largest range of our products and services to obtain a **"tailor-made slaughterhouse"**, assuring the best possible solution to match Export and EU Regulations.

The modern COGEMAT TRACEABILITY PLANT® completes our range of products.





Company name: **CONFINDUSTRIA PIACENZA**

Stand:

Address: **Via IV Novembre 132**

City: **Piacenza**

Postal code: **29122**

Country: **Italy**

Tel. **+39 05 234 50400**

E-mail: [info@confindustria.pc.it](mailto:info@confindustria.pc.it)

Website: [www.confindustria.pc.it](http://www.confindustria.pc.it)



Contact: **Giulia Silva**, [silva@confindustria.pc.it](mailto:silva@confindustria.pc.it)

**Confindustria Piacenza** is the leading Piacenza's employers' association, gathering more than 500 firms and defending their interest with public institutions and trade union organizations. It is a private organization, where membership is optional. Our members operate mainly in the industrial and manufacturing sector, with a special focus on mechatronics, machinery and machine tools, automation and robotics, pipe fittings, food processing, premium food & wine production, and ICT. Our final goal is to foster the creation of a business environment where our companies can succeed. Alongside the lobbying and representation activities, we provide our members with assistance to conduct daily corporate activities and we offer them services tailored to their needs. Today, a relevant part of our work is aimed at supporting companies in the internationalization process. Confindustria Piacenza is the ideal link for those wishing to establish new business relationships with companies based in Piacenza.

Company name: **CRISTANINI SPA**  
Stand: **C9-C11**  
Address: **VIA PORTON 5**  
City: **RIVOLI VERONESE**  
Postal code: **37010**  
Country: **Italy**  
Tel. **+39 04 562 69400**  
E-mail: [cristanini@cristanini.it](mailto:cristanini@cristanini.it)  
Website: [cristanini@cristanini.it](mailto:cristanini@cristanini.it)



**Cristanini company** is a very strong presence all over the world in the field of high-pressure water technologies since 1972. A complete range of systems, machines and accessories is available for city sanitization designed to create a cleaner and safer environment. Cristanini range of systems is huge and it includes equipment for removal of graffiti and chewing-gums like Ghibli skid unit 180/21, equipment for sanitization of waste bins like mini sanimatic and equipment for the revitalization of precious surfaces, monuments and historical buildings like Ghibli skid silent+mixer. Moreover, the company provides solutions to decontaminate and sanitize against the virus covid-19 with the innovative system vapor vacuum m8. all Cristanini systems are environmentally friendly, simple and ready for use, designed and produced in Italy. Cristanini company always provides tests and certifications related to the efficacy and reliability of its systems.



**Company name: CSG ENGINEERING SRL**

**Stand: F3-F4**

**Address: Via Guido Rossa 16,**

**City: Fiorenzuola D'Arda (PC)**

**Postal code: 29017**

**Country: Italy**

**T. +39 33 860 48185**

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**Website: [www.csgengineering.com](http://www.csgengineering.com)**



**Contact: Elena, [elena@csgengineering.eu](mailto:elena@csgengineering.eu)**

**CSG Engineering** is an engineering, consulting and software company dedicated to the Precast Concrete Industry, with significant experience in design, production, planning, automation, cost control, new precast construction systems, new factories. The founding members started their professional career in precast companies, covering different company roles. We propose ourselves as a reliable point of reference for those who already work - and for those who want to enter - in the precast business. Being at their side and helping them to face all their needs. Our initial Customers, more than 30 years ago, are still with us. From time to time we focus on their new needs. All this because we were lucky enough to start professionally in the Italian precast industry, which is one of the most advanced in the world by type and quality of products, production automation, effectiveness of the whole business process.



Company name: **DELL'ERBA PASQUALE – CANTINE LE GROTT**

Stand: **B2**

Address: **S.P. 38 Apricena-San Nazario KM.4**

City: **Apricena (FG)**

Postal code: **71011**

Country: **Italy**

Tel. **+39 08 826 42321**

E-mail: [info@cantinelegrotte.it](mailto:info@cantinelegrotte.it)

Website: [www.cantinelegrotte.com](http://www.cantinelegrotte.com)



Contact: **Dell'Erba Pasquale**, [pasquale@dellerbamarmi.com](mailto:pasquale@dellerbamarmi.com)

**Cantine Le Grotte** was born in 2013 following the idea to rescue the wine tradition that characterizes the area of Fondo Delle Grotte where is situated the Franco Dell'erba group (marble mining industry) in Apricena. The vineyards, located in the countryside of Apricena, gargano, have their roots in calcareous soils rich in minerals, the same soil from which we extract the "Apricena stone". The landscape where you can find Cantine Le Grotte is characterized by Lesina lagoon which separates the gargano from Tremiti islands. This is the territory which gives the wines its intense aromas. The vineyards extend over an area of about 45 hectares and are typical for their red wines: merlot, syrah, montepulciano, primitivo and nero di troia, and white wines with the variety of bombino, trebbiano, moscato and falanghina. The idea to rescue the century-old winemaking tradition of Fondo Delle Grotte was realized in 2015-2016 with the cultivation of new indigenous variety of grapes which brought to an extension to about 60 hectares. The newly built cellar is equipped with the latest equipment and technology. The factory company operates as a short supply chain, working and transforming only its own.





Company name: **DINO PAOLI SRL**  
Stand: **E15-E16**  
Address: **Via Guido Dorso 5,**  
City: **Reggio Emilia**  
Postal code: **42124**  
Country: **Italy**  
Tel. **+39 0522364522**  
E-mail: **sales@paoli.net**  
Website: **www.dinopaoli.com**



Contact: **Stefano Paoli**, [stefano.paoli@paoli.net](mailto:stefano.paoli@paoli.net)

For more than 50 years **DINO PAOLI SRL** has been manufacturing professional impact wrenches, with the aim of supplying to every customer - from tire changers to mechanics, from the workshop to the industry - the best available technologies. Strong, reliable and long-lasting products are developed building on Paoli's experience. The incessant research and the company know-how made possible the realization of impact wrenches dedicated to the industry field, infrastructures, industrial maintenance, mines and oil platforms.



Company name: **DORSAL SRL**  
Stand: **E1-E2**  
Address: **Via Madonna Di Loreto 3**  
City: **Corbanese Di Tarzo (TV)**  
Postal code: **31020**  
Country: **Italy**  
Tel. **+39 04 389 33003**  
E-mail: [info@dorsal.it](mailto:info@dorsal.it)  
Website: [www.dorsal.it](http://www.dorsal.it)



Contact: **Alberto Moretti, [alberto@dorsal.it](mailto:alberto@dorsal.it)**

**Dorsal** is a family-owned and run business that has been committed to delivering anatomical bed systems that cater to each person's unique needs for over three generations. We understand that sleep is an essential aspect of a healthy life and we strive to provide the best bedding possible to help people sleep better. Our company has a rich history of innovation, starting with the introduction of the slatted system in the late 70s, which led to the launch of the Dorsal range. In the 80s, the company expanded its product line to include quality mattresses and opened a new plant for the production of latex mattresses, foam mattresses, pillows, and accessories and lately also upholstery beds. Dorsal is committed to using natural materials and innovative products that help save energy and resources, and we focus on ensuring that our products are comfortable and help relax the back spine in a natural way. We have also obtained several product certifications, including FSC®, PEFC® and IGR® and we collaborate with the Italian Association of Physiotherapy to study the dynamics of comfort when people are sleeping. Our products are highly regarded in Italy and we have a wide network of shops (+500) and agents serving more than 20 export markets also participating to furniture fairs around the world. With over 90 years of experience in delivering high-quality bedding systems, Dorsal continues to innovate and provide the best possible sleep solutions for its customers.





Company name: **ETERNO IVICA SRL**  
Stand: **C16**  
Address: **Via Austria 25/E**  
City: **Padova**  
Postal code: **35127**  
Country: **Italy**  
Tel. **+39 33 826 16735**  
E-mail: [r.ghiaroni@eternoivica.com](mailto:r.ghiaroni@eternoivica.com)  
Website: [www.eternoivica.com](http://www.eternoivica.com)

# eternoivica

Contact: **Federica Favero**, [federica.favero@eternoivica.com](mailto:federica.favero@eternoivica.com)

**Eterno Ivica** is a company that has been working in the field of private and industrial construction and architecture for over 65 years. Innovation, quality, collaboration and sustainability are the four founding elements on which the company's activities are based for optimizing production, adapting to customer needs and supporting the target market. The wide range of products, designed and manufactured entirely in Italy, is divided into 8 lines and includes: supports for raised flooring, substructures for outdoor decking, accessories for flat roofs waterproofing and liquid systems for sewage water, acoustic silencers and ventilation of rooms, services and products for insulation and sound absorption. Eterno Ivica develops constant synergies in both production and design, thanks to the research and development department always at the disposal of the client, aimed at maximizing the levels of product quality, innovation in development and efficiency of services.

# eternoivica

**Eterno Ivica Srl**  
Via Austria 25/E  
35127 Padova - Italy

## SUPERIOR QUALITY FOR BUILDING



Company name: **EUROPACK SRL**  
Stand: **F3-F4**  
Address: **Via L. Bertolini Donnino 9/A**  
City: **Piacenza (PC)**  
Postal code: **29122**  
Country: **Italy**  
Tel. **+39 05 235 78261**  
E-mail: [europack@europack.it](mailto:europack@europack.it)  
Website: [www.europack.it](http://www.europack.it)



Contact: **Caliope Amalia Arrigoni**, [kelly.arrigoni@europack.it](mailto:kelly.arrigoni@europack.it)

**Europack** since many years operates in TRADING of Ends (Standard, Easy Open, Peelable) for round metal and composite Cans. In addition, PRODUCE shaped and customized sizes Easy Open Tinplate Ends.



Company name: **FABE SRL**  
Stand: **E7-E12**  
Address: **Viale aldo moro 32/b**  
City: **Calcio (BG)**  
Postal code: **24054**  
Country: **Italy**  
Tel. **+39 03 639 06040**  
E-mail: [info@fabe.it](mailto:info@fabe.it)  
Website: [www.fabe.it](http://www.fabe.it)

**fabe®**

Contact: **Elena Consolandi**, [elena@fabe.it](mailto:elena@fabe.it)

**Fabe** has always been a point of reference in the manufacturing of pillows, bed textiles and related accessories. We have been constantly improving and reinventing ourselves, bringing our manufacturing techniques and operational abilities to new levels. Our brand is synonymous with quality and safety. After more than fifty years of achievements we can look confidently into the future as a company that is highly competent and deeply rooted in this field. We truly believe that our products are borne out of innovation and that our business respects the environment. We constantly review our business processes and make steady investments in R&D, allowing us to satisfy even the most particular requests from our clients. We make every kind of pillow, from memory foam to latex, from hypoallergenic fibers to fireproof. Our core business is a special range of pillows, cervical and orthopedic. They are made in a special way, giving the right support, and improving cervical problems. They have been studied and recommended by orthopedic doctors. We have documentary evidence of this. Our products are 100% made in Italy, we have been working always with the same trusted suppliers.



Company name: **FARO INDUSTRIALE SRL**  
Stand: **F3-F4**  
Address: **Via Torino, 19**  
City: **Calendasco (PC)**  
Postal code: **29010**  
Country: **Italy**  
Tel. **+39 05 238 69849**  
E-mail: [sales@faro-spa.it](mailto:sales@faro-spa.it)  
Website: [www.faro-bearings.com](http://www.faro-bearings.com)



Contact: **Francesco Zibella**, [francesco.zibella@faro-spa.it](mailto:francesco.zibella@faro-spa.it)

We are pleased to introduce **Faro Bearings**, a recognised Italian company specialising in the design and manufacture of radial, axial and combined bearings. Since 1981 Faro Bearings has been helping manufacturers and end users find all those solutions that are difficult to find on the market, guaranteeing short delivery times and high quality standards. Starting from design, Faro Bearings is able to provide technical solutions according to customer requirements and specifications. Great attention is paid to the selection of raw materials, selected to create superior quality products. Over the years, Faro Bearings has gained specific experience in the various industrial sectors, which has enabled it to acquire the knowledge and technological skills necessary for the design and construction of advanced engineering products. We are looking for importers/Dealers to distribute our range of products. For any further information, we remain at your complete disposal and invite you to visit our website [www.faro-bearings.com](http://www.faro-bearings.com) and our social pages:



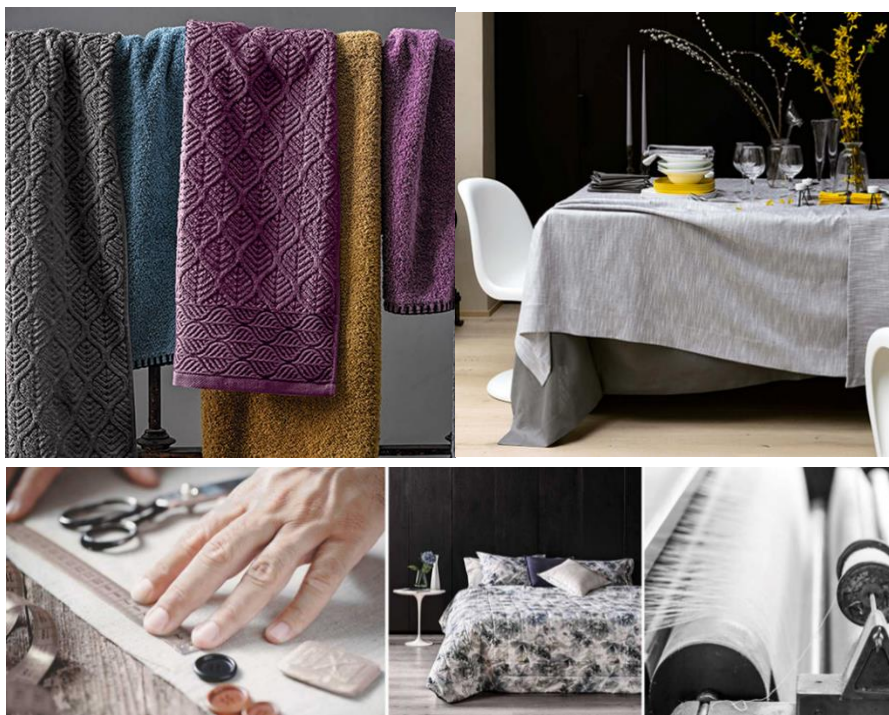


Company name: **FAZZINI SRL**  
Stand: **E7-E12**  
Address: **Via Alessandro Volta 69**  
City: **Cardano al Campo (VA)**  
Postal code: **21010**  
Country: **Italy**  
Tel. **+39 0331 263127 612**  
E-mail: [mauro@fazzinihome.com](mailto:mauro@fazzinihome.com)  
Website: [www.fazzinihome.com](http://www.fazzinihome.com)

# FAZZINI

Contact: **Vallini Mauro** , [mauro@fazzinihome.com](mailto:mauro@fazzinihome.com)

**Fazzini** was founded in 1976, although all the families involved in this industrial adventure have lived and breathed textiles for generations, since the early 20th century. The company has built a network of outsourcers and service providers in the textile district of northern Milan, and is a landmark for quality, flexibility and efficiency. All this combines with a long tradition of industrial efficiency, and above all a product that's 100% Italian-made. Maria Alberta Zibetti, the wife of the company's founder Stefano Fazzini, inspired the styling and design of the contemporary, on-trend home textile collections, thanks once again to her family background in the fine art of embroidery. The company's growth and expansion was a result of an ability to align the organisation of the business with the local industrial district. Reliability, response and service capabilities and guaranteed, certified production are all enhanced by the creative, diverse, high-quality collections. It's a winning formula that has established Fazzini as a leading player on the Italian textile manufacturing market, and the firm is increasingly sought-after by high-end stores. The company now has its own concept store with 70 wall displays, serving more than 700 Italian customers. Alongside its successes on the challenging Italian market, Fazzini is also a prime partner for exports, offering guaranteed quality and the authentic embodiment of Italian style and charm.



Company name: **FLONAL SPA**  
Stand: **E7-E12**  
Address: **Via L. Einaudi 20**  
City: **Bellocchi di Fano (PU)**  
Postal code: **61032**  
Country: **Italy**  
Tel. **+39 07 218 55429**  
E-mail: [flonal@flonal.it](mailto:flonal@flonal.it)  
Website: [www.flonalcookware.it](http://www.flonalcookware.it)

**FLONAL**<sup>®</sup>  
COOKWARE

Contact: **Marco Rossini**, [marco@flonal.it](mailto:marco@flonal.it)

Since 1985 **Flonal** has been a reference point in the production of non-stick aluminium cookware and is one of the leading Italian companies that produces and exports its products to several countries around the world. The leap to new markets harmonizes with the quality that only a totally Italian company can guarantee, which is why Flonal has decided to continue investing in its territory: the 18,000-square-meter factory is located in Fano (in the Marche region) and houses all production processes, from the selection of raw materials to the final processing of every product detail. Today Flonal is a company that mix together technology and quality, combining experience and development and ensuring product and processing control. A stability made possible by the plant's high level of automation, constant investment in technology and continuous attention to functional design. This makes Flonal a company rooted in the territory, highly flexible with the ability to offer cookware in various colors, sizes and shapes according to customer requirements.





Company name: **FORITEX SRL**  
 Stand: **F3-F4**  
 Address: **Via Emilia Piacentina, 12**  
 City: **Sarmato (PC)**  
 Postal code: **29010**  
 Country: **Italy**  
 Tel. **+39 0523 886164**  
 E-mail: [foritex@foritex.it](mailto:foritex@foritex.it)  
 Website: [www.foritex.it](http://www.foritex.it)



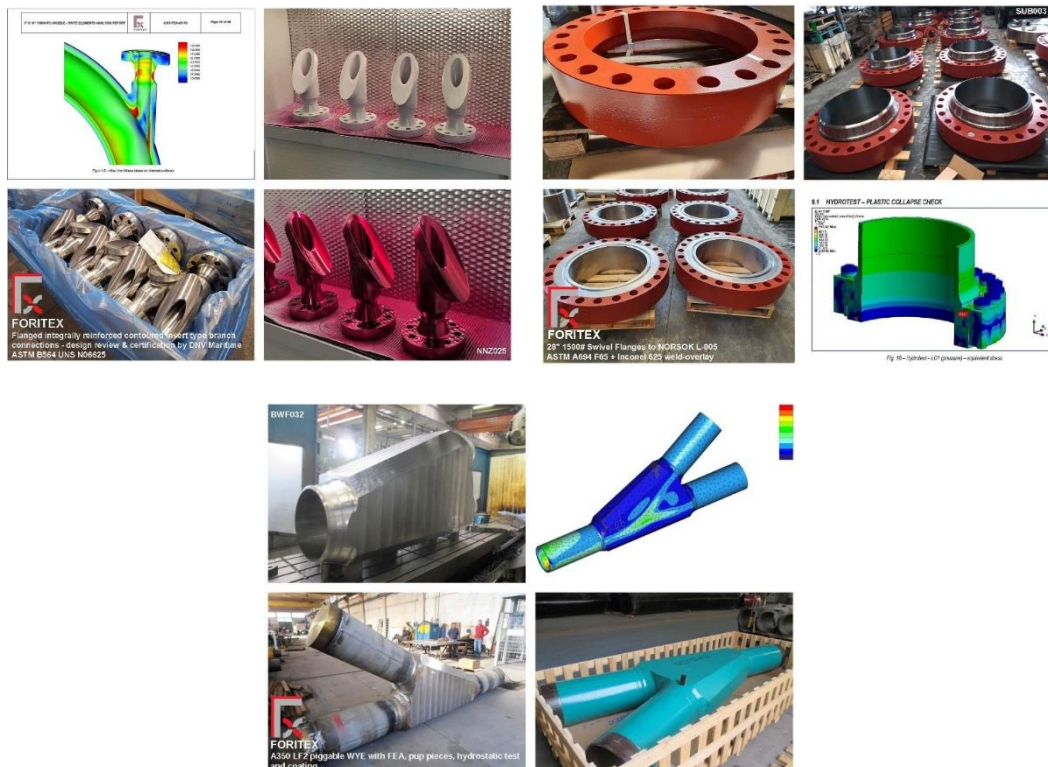
Contact: **Corrado Lazzari**, [foritex@foritex.it](mailto:foritex@foritex.it)

**FORITEX** has been serving the Oil, Gas and Power Industries (conventional and nuclear) for over 40 years. Our own production of non-standard piping components and piping fabrication/assembly, coupled with our extensive and close network with manufacturers and stockists enable **FORITEX** to offer a comprehensive supply capability. All piping components are manufactured in accordance with International Standards, Customers' drawings, and/or designed to comply with project's requirements and data sheets.

**FORITEX** can support clients by supplying design, calculation and stress analysis (FEA) of WYE, branch and piggable fittings, pipeline flanges, bolts & nuts, gaskets and nozzles.

**FORITEX** can also supply full inspection services carried out by qualified independent inspectors.

**FORITEX** is your ideal partner for your piping purchasing requirements. Our technical and commercial expertise, earned through years in the business, ensures all materials supplied meet client's technical requirements and, equally important, within the contractual delivery time.



Company name: **FRIULAIR SRL**  
Stand: **C10-C12**  
Address: **Via Cisis, 36**  
City: **Cervignano del Friuli (UD)**  
Postal code: **33052**  
Country: **Italy**  
Tel. **+39 04 319 39416**  
E-mail: [friulair@friulair.com](mailto:friulair@friulair.com)  
Website: [www.friulair.it](http://www.friulair.it)



Company delegate: **FRIULAIR (THAILAND) CO., LTD**  
Tel. **+66 225 66998**

Contact: **Raffaele Michael Tufano**, [michael@friulair.co.th](mailto:michael@friulair.co.th)

Friulair s.r.l. was established in 1989 and in just over 10 years became a leading international company in the production of dryers, filters, aftercoolers and accessories for the treatment of compressed air. Quality, reliability, versatility and respect for the environment are the characteristics of all our products. The wealth of experience found in company departments, and strict intermediate/final inspections carried out with the most advanced equipment, are the company's distinguishing features. FRIULAIR designs, develops and sells a wide range of products for the treatment of compressed air and industrial refrigeration with professionalism and passion.



Company name: **G.FARBEX SAS**  
Stand: **F3-F4**  
Address: **Via Besenzone 7**  
City: **Cortemaggiore (Piacenza)**  
Postal code: **29016**  
Country: **Italy**  
Tel. **+39 05 238 35030/835361**  
E-mail: [export@farbex.it](mailto:export@farbex.it)  
Website: [www.farbex.it](http://www.farbex.it)



Contact: **Emanuela Colombi**, [export@farbex.it](mailto:export@farbex.it)

**FARBEX** is in the colouring industry for more than 30 years manufacturing three lines:

- DECOLINE (decoratives for interiors)
- BUILDING LINE (professional line for construction)
- INDUSTRIAL/ANTICORROSION LINE (protection of steel and non-ferrous metals)

FARBEX in the field of interior decoration tells about the typical Italian style, influenced by the classical tradition but projected into the future.

FARBEX produces professional solutions both for interior and exterior painting and for the solution of specific problems related to the achievement and maintenance of the integrity and safety of buildings and structures. It produces high-quality systems for industrial and professional applications, for the treatment and protection of steel and non-ferrous metals.



Company name: **G. NICOLETTI TRADE S.P.A.**

Stand: E7-E12

Address: **Contrada Serritello La Valle snc**

City: **Matera**

Postal code: **75100**

Country: **Italy**

Tel. **+39 0835303370**

E-mail: [bpoliseno@nicolettihome.com](mailto:bpoliseno@nicolettihome.com)

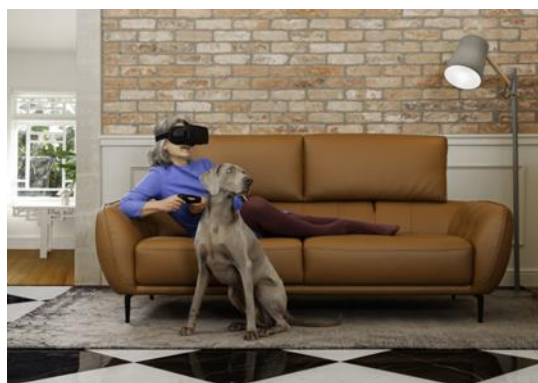
Website: [www.nicolettihome.com](http://www.nicolettihome.com)



Contact: **Biagio Poliseno**, [bpoliseno@nicolettihome.com](mailto:bpoliseno@nicolettihome.com)

**Nicoletti Home** was established in 2008 in Matera and makes a name for itself as a leading upholstered furniture brand thanks to its distinguishing traits: top quality craftsmanship, care for details and attention to each manufactured product. A continuous search for innovation and technology, aesthetics and functionality has led Nicoletti Home to becoming a retreat for relaxation design: a perfect match between craftsmanship, tradition and territory together with Made in Italy innovation and sophistication. Today the brand is known in over 70 countries worldwide, such as United States, Great Britain, France, China and Israel, and is increasingly playing a key role in every household. There are two main productions lines: leather sofas, representing the company core business, and sofas in fabric and microfibre.

A collection with more than 80 models available in over 1,000 model versions. Thanks to the involvement and cooperation of international designers, each style project designed by Nicoletti Home is an experience of timeless elegance developing into product innovation.





Company name: **GMV MARTINI S.P.A.**

Stand: **F9**

Address: **Strada per Biandrate, 110/112**

City: **Novara (NO)**

Postal code: **28100**

Country: **Italy**

Tel. **+39 03 216 77611**

E-mail: [info@gmv.it](mailto:info@gmv.it)

Website: [www.gmv.it/en](http://www.gmv.it/en)

VDO presentation: [https://youtu.be/s5L\\_T8ltk0A](https://youtu.be/s5L_T8ltk0A)



Contact: **Valeria Cislighi** , [cislighi@gmv.it](mailto:cislighi@gmv.it)

**GMV Martini S.p.A.** is an Italian multinational for over 60 years on the global market. GMV quality systems are certified. GMV has introduced the "6 Sigma" quality concept as a total quality philosophy, up to the complete testing of products which are 100% tested and designed to last at least 10 years. The quality and reliability of GMV products is proven by the fact that 1 million lifts in service all over the world are equipped with our technology. GMV customers are thousands of lift companies in the 5 continents who choose, install and maintain our products. The maintenance service of GMV lifts can be carried out by any specialized company, making the owner of the product free from constraints. GMV offers a ten-year warranty extension (GMV10) on its lifts for residential buildings, renewable for the entire useful life of the product. The availability of GMV original spare parts is guaranteed for 10 years within the GMV10 contract. GMV offers a complete range of lifting systems at the cutting edge of technology for new buildings, renovations and replacements: lifts, home lifts, bed lifts, goods lifts and vehicle lifts.



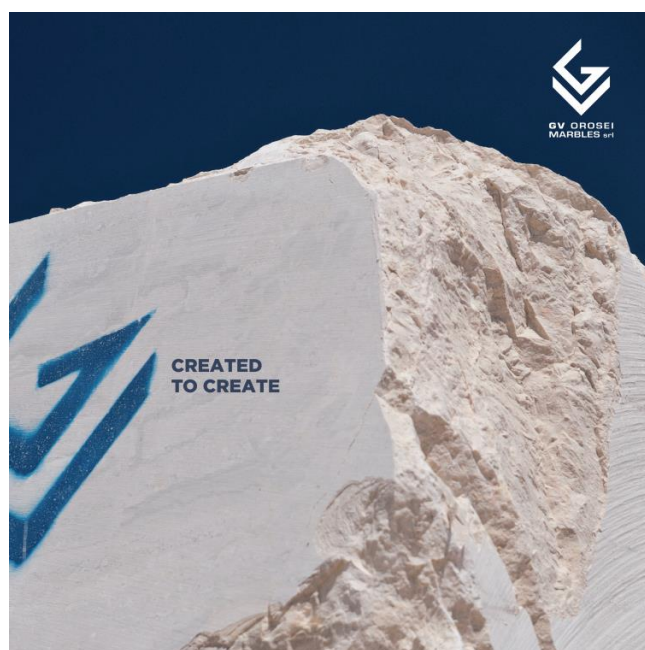
GMV S.p.A. Novara Factory (Italy)

Company name: **GV OROSEI MARBLES SRL**  
Stand: **B16**  
Address: **SS 125 KM 220.300**  
City: **Orosei (NU)**  
Postal code: **08028**  
Country: **Italy**  
Tel. **+39 0784 998119**  
E-mail: [info@gvoroseimarbles.com](mailto:info@gvoroseimarbles.com)  
Website: [www.gvoroseimarbles.com](http://www.gvoroseimarbles.com)



Contact: **Andrea Appeddu** , [andrea@gvoroseimarbles.com](mailto:andrea@gvoroseimarbles.com)

**GV Orosei Marbles S.r.l.** is a company operating in the activity of mining, processing and marketing of marble for over 50 years. The Orosei marble is unique in its coloring and texture. The high quality, versatility and endurance, make our product suitable for refined architectural solutions for both interiors and exteriors or as a valuable raw material to create decorations and any artistic work. Our marble has added refined and exclusive elements to hotels, houses, boutiques, restaurants, shopping malls, large advertising spaces and buildings round the world; it is also frequently chosen as an ideal raw material for monuments and sculptures. Thanks to the professionalism of our staff and, to the efficient logistics, and to the administrative and commercial organization, we are able to export our products anywhere. The Orosei marble is highly appreciated and sought-after worldwide particularly in China, India, Taiwan, Thailand, Japan, USA, Northern Europe, Egypt, Jordan, Saudi Arabia and the UAE. It is GV Orosei Marbles' policy to be extremely flexible in working with customers, so as to better meet all of their needs, especially in paying attention to the fine details. GV Orosei Marbles is characterized by mining the marble from its own quarries and for the realization of a wide range of semifinished materials and finished products of certified quality.



Company name: **HAFNER ENERGY FROM WASTE SRL**

Stand: **C14**

Address: **Via Giuseppe di Vittorio 16**

City: **Bolzano**

Postal code: **39100**

Country: **Italy**

Tel. **+39 04 715 66300, +39 04 715 66331**

E-mail: [info@hafner.it](mailto:info@hafner.it)

Website: [www.hafnerwastetoenergy.com](http://www.hafnerwastetoenergy.com)



Contact: **Heinrich Hafner**, [heinrich.hafner@hafner.it](mailto:heinrich.hafner@hafner.it)

**The HAFNER Group** provides full engineering and turn-key construction expertise for “Waste to Energy” plants with thermal recovery from hazardous waste, MSW and biomass. HAFNER has been active for about 45 years in the field of waste incineration, with detailed experience in all facets of complex incineration plant development – from waste management techniques, to energy recovery in the form of hot water, steam and electrical power HAFNER relies on extensive engineering know-how and longstanding operational management skills built on years of experience from ground-up operations in numerous “Waste to Energy” plants throughout Europe.



Company name: **INDACO S.P.A.**  
Stand: **B9-B12**  
Address: **Strata Statale 87**  
City: **Localita' Pascarola Zona Industriale (NA)**  
Postal code: **80023**  
Country: **Italy**  
Tel. **+39 081 88 08400**  
E-mail: [info@indacocandy.com](mailto:info@indacocandy.com)  
Website: [www.indacocandy.com](http://www.indacocandy.com)



Contact: **Cola Silvo**, [silvio.col@indacocandy.com](mailto:silvio.col@indacocandy.com)

**INDACO spa** is an Italian qualified expert manufacturer of sugar free products, especially chewing gums and candies. The company started its activity in 2000 on the initiative of the Cola family, a large part of these products is today sugar-free and/or with the addition of vitamins and minerals thanks to ministerial authorization for Food Supplements. Products are distributed in the food and confectionery sector as well as the pharmaceutical sector for important private label. We export our products all over the world. Our flexibility makes us the perfect partner for Private label projects, mass market and Nutraceutical sector.





Company name: **KERAKOLL SPA**

Stand: **D5**

Address: **Via dell'Artigianato 9**

City: **Sassuolo (MO)**

Postal code: **41049**

Country: **Italy**

Tel. **+39 05 368 16511**

E-mail: [info@kerakoll.com](mailto:info@kerakoll.com)

Website: [www.kerakoll.com](http://www.kerakoll.com)

# kerakoll

Contact: **Paolo Bridi**, [paolo@prometeogroup.com](mailto:paolo@prometeogroup.com)

**Kerakoll**, Benefit Company international leader in the sustainable construction sector, offers a comprehensive package of sustainable building materials and services to build and live in respect of the environment and housing well-being. Since 1968 – when the Group was founded in Sassuolo, the heart of the most important ceramic district in the world, thanks to the business initiative of Romano Sghedoni – Kerakoll has undergone a constant growth both on the national and international market for building materials that has taken the company to the forefront of the sustainable building sector and to a level of technological leadership recognized all over the world. Kerakoll has achieved over 600 million euros of turnover in 2021 – of which one third on foreign markets – and has about 2,000 people among employees and associates. As of today, Kerakoll is active in 12 countries with 17 production plants in Italy, Spain, Poland, Greece, France, the United Kingdom, India, Brazil, and Portugal.



Company name: **MANICARDI SERGIO SRL**  
Stand: **F7**  
Address: **Strada Barchetta 305**  
City: **Modena (MO)**  
Postal code: **41123**  
Country: **Italy**  
Tel. **+39 05 9332206**  
E-mail: [info@leilieve.com](mailto:info@leilieve.com)  
Website: [www.leilieve.com](http://www.leilieve.com)



Contact: **Riccardo Manicardi**, [riccardo@leilieve.com](mailto:riccardo@leilieve.com)

**MANICARDI SERGIO SRL** is an Italian company that has made handicraft the core of its corporate philosophy. Over the years we have been able to create a unique style centered on design, comfort and quality. The company located in Modena, Italy was founded in 1961 when a young Ms. Manicardi, after some experience in the sector of underwear as pattern maker, decided to set up the business with her husband Sergio. In the mid-1980s the two sons joined the business, the company started to export to Europe and the old brand “Magic Form” was replaced with the current “Leilieve”. In 2000 the company opened today’s factory where the collections are invented, designed and produced. Thanks to our team, the implementation of the latest technological innovations and our 60 years of experience in “MADE IN ITALY” we are able to preserve our artisan dimension whilst exporting our products all over the world.



Company name: **MANTOVANI MACCHINE SRL**

Stand: **D15**

Address: **Volta-Monzambano, 66**

City: **Volta Mantovana (MN)**

Postal code: **46049**

Country: **Italy**

Tel. **+39 0376 838383**

E-mail: [info@mantovanimacchine.it](mailto:info@mantovanimacchine.it)

Website: [www.mantovanimacchine.it](http://www.mantovanimacchine.it)



MACCHINE PER LEGNO  
WOODWORKING MACHINES

Contact: **Mantovani Rudi**, [rudi@mantovanimacchine.it](mailto:rudi@mantovanimacchine.it)

**Mantovani Macchine Srl** is now an established and consolidated reality in the sector of the sale of woodworking machines: the company began its activity in 1971, thanks to the initiative of the current legal representative, Auro Mantovani. The main office is spread over an area of about 15,000 square meters, of which 5,000 are covered: this vast area includes the well-stocked retail shop, the workshop for the overhaul and maintenance of machinery and a large warehouse, which contains over 300 machines, both new and second-hand. For years Mantovani Macchine Srl has been committed to ensuring services of the utmost professionalism and experience, offering machinery suitable for a wide range of customers, from hobbyists to companies and more structured professionals. The machinery for working and cutting wood proposed by the company, both new and used ones, are produced by leading brands and companies in the sector. These machines are carefully selected to guarantee

- a high quality standard, in full compliance with safety standards;
- safe, precise and reliable processing systems, which last over time, in order to simplify the woodworking processes, cutting costs and times;
- 100% guaranteed reliability also with regard to used or reconditioned machinery



Company name: **MASSENZA SRL**  
Stand: **C15**  
Address: **Via Bologna, 12**  
City: **Fidenza (PR)**  
Postal code: **43036**  
Country: **Italy**  
Tel. **+39 05 242 02811**  
E-mail: [massenza@massenza.it](mailto:massenza@massenza.it)  
Website: [www.massenza.it](http://www.massenza.it)

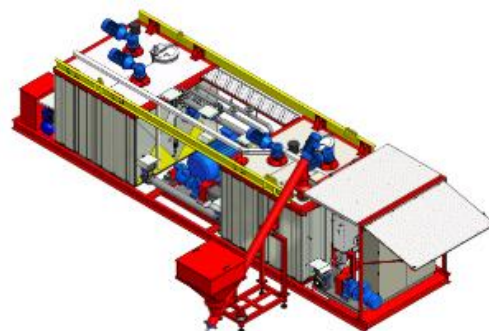
# MASSENZA

Contact: **Diego Massenza**, [diego@massenza.it](mailto:diego@massenza.it)

The company **MASSENZA** has been exporting their specialised range of construction equipment to worldwide markets for over 80 years. The company products range is basically split into the following main product lines:

- Polymer Modified Bitumen Plants
- Bitumen Emulsion Plants
- Bitumen, Emulsions and Cut-Back Sprayers
- Bitumen Transport Tanks
- Bitumen Storage Facilities (e.g. horizontal and vertical bitumen and emulsion tanks, hot oil heater, etc.)

On all these different Bitumen Handling Equipment the MASSENZA company is a leader thanks to the innovative technology and the advanced concepts developed on both engineering and production side. The extensive knowledge, built up through uninterrupted research and field experience, has resulted in a wide range of reliable and top quality products.





Company name: **MAZZA ALIMENTARI SRL**

Stand: **B4-B6**

Address: **via 8 Marzo, 70**

City: **Carpenedolo (BS)**

Postal code: **25013**

Country: **Italy**

Tel. **+39 34 093 00110**

E-mail: [info@mazzalimentari.com](mailto:info@mazzalimentari.com)

Website: [www.mazzalimentari.com](http://www.mazzalimentari.com)

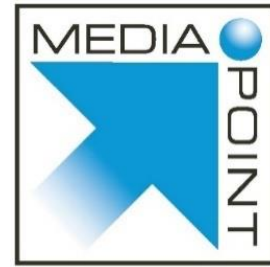


Contact: **Diego Massenza**, [diego@massenza.it](mailto:diego@massenza.it)

**Mazza Alimentari S.r.l.** has been operating in the food industry for more than 65 years and, during this period, our company has grown successfully, serving customers all over the world. Our passion for the Italian tradition has always been the core of our business. Alongside this, our ultimate goals have always been to guarantee the highest standards in both quality of products and service. From this point of view, the direct selection of raw materials, the professionalism of all our staff and a prompt delivery system, guarantee: competitive prices, excellent quality of products and winning cooperation with our customers. During the first years of our business, we mainly dealt with Italian customers but nowadays our company develops 66 percent of its turnover with foreign countries, based both in EU and EXTRA-EU



Company name: **MEDIAPOINT & EXHIBITIONS SRL**  
 Stand: **F3-F4**  
 Address: **Corte Lambruschini - Corso Buenos Aires 8**  
 City: **Genova**  
 Postal code: **16129**  
 Country: **Italy**  
 Tel. **+39 01 057 04948**  
 E-mail: [info@mediapointsrl.it](mailto:info@mediapointsrl.it)  
 Website: [www.mediapointsrl.it](http://www.mediapointsrl.it)



Contact: **Fabio Potesta**, [info@mediapointsrl.it](mailto:info@mediapointsrl.it)

**MEDIAPOINT & EXHIBITIONS SRL** has represented for over 30 years specialized magazines and foreign trade fairs. Our activities also include the publication of b2b magazines and websites for the Italian market and the organization of trade fair events, all of which are already of international relevance.

**FOR AN EASILY ACCESSIBLE  
TIMELY, AND UP-TO-DATE  
INFORMATION**

**concrete news**  
Supply chain of concrete and precast industries  
[www.concretenews.it](http://www.concretenews.it)

**A&T**  
Allestimenti & Trasporti  
Allestimenti & Trasporti is a brand new website which, in 2023, will also become a paper magazine dedicated to special equipment for trucks and trailers including special vehicles, such as fire brigade trucks, ambulances, recovery vehicles, etc.

**Hydrogen news**  
[www.hydrogen-news.it](http://www.hydrogen-news.it)

**concrete news**  
Supply chain of concrete and precast industries  
Is the only Italian magazine dedicated to concrete technology, concrete construction and civil and infrastructural works with emphasis on concrete, insulation and maintenance of industrial floors and screeds, precast concrete and concrete products, ready-mix concrete and aggregates, rendering and restoration of concrete structures, demolition, selection, recycling and management of recycled concrete.

**Oil Gas news**  
Upstream | Midstream | Downstream  
[www.oilgasnews.it](http://www.oilgasnews.it)

**FAIB** Forklifts AGV Batteries  
Is the only Italian magazine entirely dedicated to forklifts, AGVs, batteries and all equipment and technologies for the logistics market.

**pipeline news**  
THE ITALIAN INTERNATIONAL WEBSITE  
[www.pipelinenews.it](http://www.pipelinenews.it)

**Perforare**  
Foundations | Drilling | Tunneling | Geotechnics | Quarrying and Mining Industry  
Published since 1915, PERFORARE is the only Italian magazine specialized in the sectors of vertical, horizontal and directional drilling, tunnelling, special foundations, geotechnics, land reclamation and soil consolidation, mining and quarrying.

**SALDARE**  
WELDING JOINING AND CUTTING  
[www.saldare.info](http://www.saldare.info)

**Sollevare**  
Cranes & Access | Heavy Transport | Industrial & Port Handling  
[www.sollevare.it](http://www.sollevare.it)

**Sollevare**  
Cranes & Access | Heavy Transport | Industrial & Port Handling  
Published since October 2015, SOLLEVARE is the most authoritative and distributed magazine for the Italian users of lifting industrial & port handling equipment and heavy transport vehicles.

**THE B2B EVENTS ORGANIZED BY MEDIAPOINT & EXHIBITIONS**

**Hydrogen Expo**  
2nd Edition  
17-19 May 2023  
Piacenza, Italy  
[www.hydrogen-expo.it](http://www.hydrogen-expo.it)

**GEOFLUID**  
Drilling & Foundations  
24th Edition  
Piacenza, Italy  
13-16 September 2023  
[www.geofluid.it](http://www.geofluid.it)

**GIS**  
9th edition  
THE LIFTING, INDUSTRIAL & PORT HANDLING AND HEAVY TRANSPORT SHOW  
Piacenza (Italy), 5-7 October 2023  
[www.gisexpo.it](http://www.gisexpo.it)

**GIC**  
8th Edition  
Piacenza, Italy  
18-20 April 2024  
[www.gic-expo.it](http://www.gic-expo.it)

**Gas Pipeline Expo**  
3rd Edition  
THE UTILITY CONSTRUCTION SHOW  
Pipeline & Gas Expo  
29-31 May 2024 - Piacenza, Italy  
[www.pgexpo.eu](http://www.pgexpo.eu)

**T3 Truck Tyre Trailer**  
3rd Edition  
Piacenza, Italy  
17-19 October 2024  
THE TRANSPORT VEHICLES SHOW  
[www.tcube-expo.it](http://www.tcube-expo.it)

For information: Tel. +39 010 5704948 - [info@mediapointsrl.it](mailto:info@mediapointsrl.it)

Company name: **MILKLINE NG SPA**

Stand: **C4-C6**

Address: **Via Mattei 2**

City: **Podenzano – Piacenza**

Postal code: **29027**

Country: **Italy**

Tel. **+39 05 235 24245**

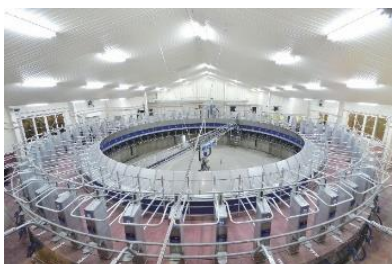
E-mail: [salesteam@milklime.com](mailto:salesteam@milklime.com)

Website: [www.milklime.com](http://www.milklime.com)

**MILKLINE®**

Contact: **Baris, [b.oner@milklime.com](mailto:b.oner@milklime.com)**

**Milkline** is a reference brand in the dairy farming industry. The company develops, produces and markets equipment and complete systems for milk production and the care of animals all over the world. Dairy farms continue to grow, and the key element to determine the success of a company is the identification of solutions able to improve efficiency. Thanks to our long experience in the market of technologies and farming products (since 1976), we offer innovative, effective and reliable products; integrated solutions and services that ensure high quality and safe production to the farmer. For over a year Milkline has been offering its dealers a unique tool for milking parlour budgeting: the Milkline Parlour Cloud ([3d.milklime.com](http://3d.milklime.com)). It is an online configurator that allows you to submit a quote to the end customer in a few minutes, responding timely to their needs. The digital tool provides a guided path that assists the user in the selection of the desired milking parlour. It starts by selecting the animal (cow, goat or sheep), continues by choosing the model (parallel or herringbone parlours are currently available) and the size, and ends by selecting the desired components among vacuum pumps, milk systems, electronics and everything that completes a milking parlour built to perfection. In addition to providing the price immediately, the configurator allows you to download a pre-filled quote complete with detailed description of each component. And that is not all: it is also possible to show the customer a 3D representation of the complete parlour. A unique feature that allows the dealer to follow the customer's needs instantly: it will always be possible to see in 3D what has been sold and identify any necessary spare parts. Currently the Milkline Parlour Cloud is available in full version for Milkline authorised dealers, while everyone interested can use it to request a quote directly from the company via the website. We also supplies solutions for milk quality and animal health, refrigeration, feeding, farm management, barn environment and animal comfort.





Company name: **NAVATTA GROUP FOOD PROCESSING SRL**

Stand: **C3-C5**

Address: **Via Sandro Pertini, 7**

City: **Pilastro di Langhirano, Parma**

Postal code: **43013**

Country: **Italy**

Tel. **+39 05 216 30322**

E-mail: [info@navattagroup.com](mailto:info@navattagroup.com)

Website: [www.navattagroup.com](http://www.navattagroup.com)



Contact: **Marco Meli**, [marco.meli@navattagroup.com](mailto:marco.meli@navattagroup.com)

**Navatta Group** is a historic company active in the field of the production of machines for the food industry: produces and installs fruit and vegetable processing lines and boasts references across the globe. Since its birth in 1983, the company has achieved important milestones in terms of economic expansion and growth of its staff. Today, Navatta Group is present all over the world with more than 1.000 machines installed on various continents and countless patents. The principle by which the company has kept constant its growth, is the same, by which it has created an identity that today is synonymous with quality and prestige: customer satisfaction first.



Complete tropical fruit processing line from fruit receiving to pulp extraction



Single head aseptic filler "Webzero" for web small bags 3-5-10-20 liters - automatic loading system - no operator needed; semiautomatic filling of 220 bags in drum



Company name: **PACORINI VIETNAM COMPANY LIMITED**

Stand: **E14**

Address: **No. 2bis-4-6, Le Thanh Ton Street, Ben Nghe Ward District 1**

City: **Ho Chi Minh**

Postal code:

Country: **Vietnam**

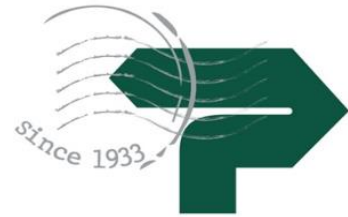
Tel. **+84 8 6294 7032**

E-mail: [kyungho.brulletti@pacorini.com](mailto:kyungho.brulletti@pacorini.com)

Website: [www.pacorini.com](http://www.pacorini.com)

VDOpresentation:

<https://www.youtube.com/watch?v=ZPuwSDE9Fu4&authuser=0>



Contact: **Kyung Ho Brulletti**, [kyungho.brulletti@pacorini.com](mailto:kyungho.brulletti@pacorini.com)

Founded in 1933 **Pacorini Group** is a logistics operator, certified by the main Futures Markets. The Group operates i) in the green coffee market, managing more than 10% of all coffee exports in the world, and ii) in the non ferrous metals business, being one of the top five operators in the world. The Group provides its logistics services by a wide network of offices and warehouses located in strategic ports in Northern and Southern Europe, Americas, Asia and Africa with an headcount of about 900 employees. The group provides integrated logistics solutions for a broad range of commodities & General cargo supporting the business operations for producers, traders, banks and manufacturers, freight and shipping: transport solutions for any destination, both for containers and break-bulk Customs clearing. Handling and Processing: handling of cargo from the port terminals to the houses and final delivery to clients automated Coffee processing plant. Warehousing and storage: Warehousing of soft commodities, metals, polymers and general cargo. arehouses are exchange certified (LME, ICE).



Company name: **POLIN SPA**  
Stand: **B15**  
Address: **Viale dell'Industria, 9**  
City: **Verona**  
Postal code: **37135**  
Country: **Italy**  
Tel. **+39 045 8289111**  
E-mail: [info@polin.it](mailto:info@polin.it)  
Website: [www.polin.it](http://www.polin.it)



Contact: **Zusi Riccardo**, [riccardo.zusi@polin.it](mailto:riccardo.zusi@polin.it)

From 1929 design, creation and manufacturing of, medium and large scale complete industrial systems for pastry, biscuit, cookies, crackers, snacks, bread, cakes and Swiss roll lines. Laboratory and artisanal equipment for smaller capacities.

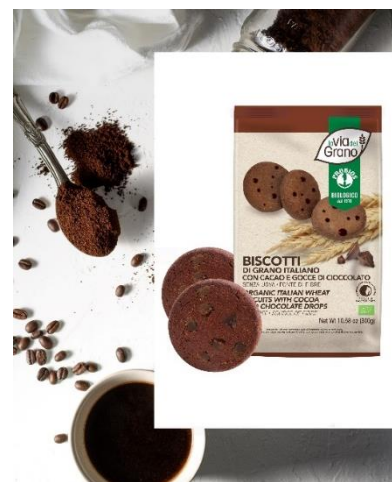
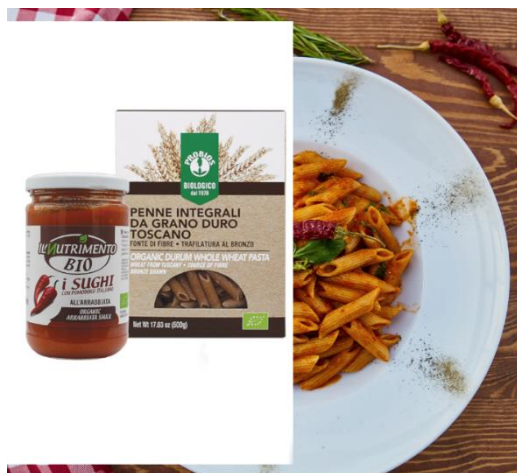


Company name: **PROBIOS SPA**  
Stand: **B7-B8**  
Address: **Via Degli Olmi 13-15**  
City: **Calenzano (FI)**  
Postal code: **50041**  
Country: **Italy**  
Tel. **+39 05 588 6931**  
E-mail: [export@probios.it](mailto:export@probios.it)  
Website: [www.probios.it](http://www.probios.it)



Contact: **Elisabeth Leitner**, [e.leitner@probios.it](mailto:e.leitner@probios.it)

**Probios**, the Italian leader in the distribution of organic vegetarian foods, has been promoting the distribution of healthy food for over 45 years and is specialized in designing products suitable for people who follow special diets. The name of the company means “in favour of life” and summarizes the principles and values of the company, which have successfully guided the company for so many years: Probios offers its consumers a wide choice of organic food, made in accordance with the health of people and the environment and with the commitment to making organic food a lifestyle and a habit for everyone. Probios is now the leader in the organic food market in Italy and abroad. Thanks to its lifelong experience, Probios offers an exclusive range of products, combining the research and selection of organic raw materials to the attention on creating balanced recipes, to offer its consumers healthy yet tasty products



Company name: **SALICE PAOLO SRL**

Stand: **D1**

Address: **via Domea,45**

City: **Cantù (Co)**

Postal code: **22063**

Country: **Italy**

Tel. **+39 03 1714520**

E-mail: [info@salicepaolo.it](mailto:info@salicepaolo.it)

Website: [www.salicepaolo.it](http://www.salicepaolo.it) , [www.ento.it](http://www.ento.it)



Contact: **Salice Fabrizio** , [fabrizio@salicepaolo.it](mailto:fabrizio@salicepaolo.it)

**Paolo Salice** creates his line of classic handles at the turn of the 40-50s, taking advantage of the know-how acquired in brass working in his mechanical workshop. Cantù and its territory make precious artisanal resources available to him, including designers, carvers and expert chisellers, in order to evolve the range together with his son Bruno.

Technique, culture and artisan skills come together today in a complete range of styles and finishes, positioned at the high end of the market. In the historic Cantù plant, highly automated systems and manual processing alternate with process water and air purification technologies that comply with the latest regulations. The installation of water degreasing tanks totally eliminates the use of solvents, even those currently declared non-harmful.

Now in its third generation, the Salice family guides the brand towards a constant evolution, respecting its uncommon tradition and in defense of a genuinely Made in Italy production



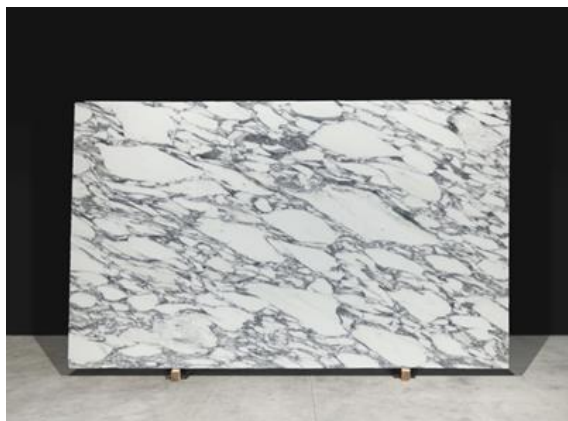
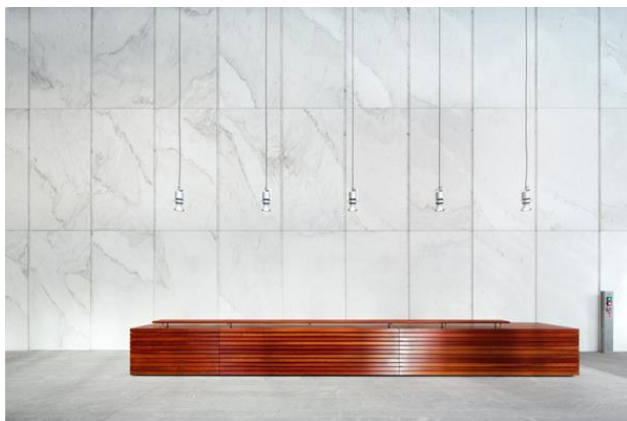


Company name: **SAVEMA SPA**  
Stand: **B16**  
Address: **Via Aurelia Sud 24**  
City: **Pietrasanta (LU)**  
Postal code: **55045**  
Country: **Italy**  
Tel. **+39 05 8479441**  
E-mail: [info@savema.com](mailto:info@savema.com)  
Website: [www.savema.com](http://www.savema.com)

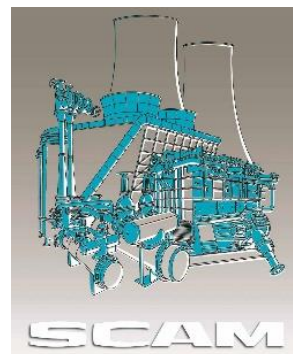


Contact: **Filippo Palla**, [filippo.palla@savema.com](mailto:filippo.palla@savema.com)

We are a natural stone production and trading company located in Pietrasanta (LU), in the stone district of Carrara. Born in 1961, today we are a company with a strong international vocation, whose name is linked to iconic projects in the skyline of the most important cities in the world. Our factory is spread over an area of approximately 65,000m<sup>2</sup>, within which we provide the culture of integrating products and processes. We support the customer in the choice of materials, solutions, colors and finishes to create unique, different and customizable projects, inspired by the coherence of the language of the natural stone tradition. From the quarry, through the processing of the slabs, to the creation and installation of the tailor-made cutting project, we cover the entire production process. The know-how and experience of the people in Savema support our customers with an adequate selection of materials, engineering and construction solutions to meet their final needs and expectations. We provide technical solutions to integrate stone within the architectural design.



Company name: **SCAM SRL**  
Stand: **C13**  
Address: **Corso Orbassano 368/24**  
City: **Torino**  
Postal code: **10137**  
Country: **Italy**  
Tel. **+39 01 131 11665**  
E-mail: [marketing@scam-technology.com](mailto:marketing@scam-technology.com)  
Website: [www.scam-technology.com](http://www.scam-technology.com)



Contact: **Giorgia Garola**, [giorgia.garola@scam-technology.com](mailto:giorgia.garola@scam-technology.com)

**SCAM** is leader in the field of power generation, petrochemical and chemical industries since 1930 and it has got a wide experience in designing, planning and manufacturing the following equipment: Deaerators; Steam Condensers; Water Heaters; Heat Exchangers; Sea Water Distilling Evaporators (Multiflash, Ejecto-Compressors, Heat Recovery from Diesel Engines, Reverse Osmosis type); Air, Water and Oil Coolers; Vacuum Electro-Pumps; Steam Air Ejectors and Vacuum Groups; Thermo-compressors; Condenser Tube Cleaning Systems; Automatic Self-Cleaning Oil Filters; Salinometers. These apparatus have been adopted in the fields of Power Generation as well as in Petrochemical and Chemical Industries, Steel Mills and Shipyards. Their technical and economical validity is so high that, among our main Customers, we can boast very important Italian and foreign Engineering Companies and End Users.



Company name: **SCM GROUP ASIA SDN. BHD.**

Stand: **D14**

Address: **26 Hub Perindustrian Suntrack, Jalan Perindustrian, Off Jalan P1A , Seksyen 13,**

City: **Bdr Baru Bangi, Selangor**

Postal code: **43650**

Country: **Malaysia**

Tel. **+60 389289618**

E-mail: [salesasia@scmgroup.com](mailto:salesasia@scmgroup.com)

Website: [www.scmgroup.com/en/scmwood](http://www.scmgroup.com/en/scmwood)



Contact: **Vittorio Polonia**, [vpolonia@scmgroup.com](mailto:vpolonia@scmgroup.com)

**SCM Group Asia Sdn. Bhd.** is a subsidiary of SCM Group S.p.A., a leading producer of machinery and systems for the woodworking industry. Established in 1952, we are a provider of top-quality products and reliable services for the woodworking industry. Our mission is to provide innovative solutions that meet the evolving needs of the industry. With the broadest range of machinery, from classical up to turn-key project equipment, we have everything you need for your woodworking operations.

Products/Services:

- Woodworking machinery and systems
- Service and maintenance for woodworking equipment





Company name: **SIREG HYDROS SRL**

Stand: **E13**

Address: **Via del Bruno, 12**

City: **Arcore (MB)**

Postal code: **20862**

Country: **Italy**

Tel. **+39 03 962 70209**

E-mail: [info@sireghydros.it](mailto:info@sireghydros.it)

Website: [www.sireghydros.it](http://www.sireghydros.it)



Contact: **Daniele Ferraro**, [d.ferraro@sireghydros.it](mailto:d.ferraro@sireghydros.it)

**SIREG HYDROS**, a company of the SIREG GROUP, designs and develops targeted solutions for the treatment of industrial water and the purification of primary water. Thanks to years of experience in membrane technologies, SIREG Hydros is highly specialized in the development, manufacture and turn-key installation of plants using the most updated and reliable technologies.

SIREG Hydros offers reliable, easy to operate water treatment plants:

- Sea Water Treatment Plants
- Brackish Water Desalination Plants
- Purification Plants
- Ultrafiltration Plants

SIREG Hydros designs and develops plants for different applications:

- Industrial Water Treatment Plants
- Highly Purified Water Treatment Plants
- Emergency Water Purification Systems
- Containerized Water Treatment Systems





Company name: **SORDO GIOVANNI AZIENDA AGRICOLA**

Stand: **B1**

Address: **Via Alba Barolo 175**

City: **Castiglione Falletto (CN)**

Postal code: **12060**

Country: **Italy**

Tel. **+39 017362853**

E-mail: [rabino.elisa@sordogiovanni.it](mailto:rabino.elisa@sordogiovanni.it)

Website: [www.sordogiovanni.it](http://www.sordogiovanni.it)



Contact: **Elisa Rabino**, [rabino.elisa@sordogiovanni.it](mailto:rabino.elisa@sordogiovanni.it)

**Sordo** is an iconic Winery, 4 generation family run winery from 1912; a traditional Barolo producer focused on the production of a very elegant Barolo, Nebbiolo, Barbera and white wines.



Company name: **STERILTOM SRL**  
Stand: **F3-F4**  
Address: **Via Provinciale, 90**  
City: **Casaliggio di Gragnano Tr. (PC)**  
Postal code: **29010**  
Country: **Italy**  
Tel. **+39 05 237 89811**  
E-mail: [info@steriltom.com](mailto:info@steriltom.com)  
Website: [www.steriltom.com](http://www.steriltom.com)



Contact: **Lorenzo Toffolon**, [sales@steriltom.com](mailto:sales@steriltom.com)

**Steriltom** is a market leader in tomato pulp processing for Food Service and Industrial sectors. We are based in the North of Italy and we have 2 production plants in the same region. For four generations the Squeri family has been at the helm of a highly specialized company that boasts deep roots in the territory but with an eye towards the world. In 1934 Dario Giuseppe Squeri founded the first tomato processing plant in Piacenza area and 1968 the son Carlo Squeri designed and built the first industrial machine for the production of tomato pulp. Another important innovation took place in 1992 when the Squeri family introduced on the tomato market the sterilization technology with the "bag in box". In the last decades, the growth on the international market became important and STERILTOM quickly reached 80 countries in the world with a panorama of more than 700 customers. To strengthen its presence on the market, in 2018 STERILTOM acquired a new production plant in Argenta, founding a newco called ITALTOM, increasing the production capacity and expanding the range of the offered products. Innovation, sustainability and technology are the stones of our company which stands alongside its customers as a reliable and punctual partner. Our strength is the quality of the raw material and the professionalism in the processing. The Asian market represents a target market for STERILTOM. We want to further expand our global presence, therefore it's important for us to find a strategic partner in Laos and the nearby areas. We are looking for an importer/distributor in the Food Service business interested in importing Italian tomato products or an important restaurant/pizzeria chain ready to import directly the product. It would be also interesting to find some producers of sauces and be able to supply them with our products for the preparation of their recipes. The Good Italian Tomato has to reach Laos!



Company name: **STONE ITALIANA S.P.A.**

Stand: **D6**

Address: **Via Lavagno, 213**

City: **Zimella – Verona**

Postal code: **37040**

Country: **Italy**

Tel. **+39 0442 715715**

E-mail: [stone@stoneitaliana.com](mailto:stone@stoneitaliana.com)

Website: [www.stoneitaliana.com](http://www.stoneitaliana.com)



Contact: **Duccio Tripoli**, [duccio.tripoli@stoneitaliana.com](mailto:duccio.tripoli@stoneitaliana.com)

**STONE** ITALIANA RECOMPOSED QUARTZ captures the essence of quartz, one of the minerals with the highest performance, and it takes it even further by means of state-of-the-art plant that further improves its performance, creating surfaces capable of meeting the demands of contemporary architecture. This is how Stone Italiana's slabs of engineered quartz are made, durable, reliable and aesthetically unique. Scratch, stain and impact-resistant, Stone quartz is not at all porous, and so it offers a natural barrier to infiltration by liquids, food products and bacteria. Entirely manufactured in Italy and reflecting a corporate approach of environmental sustainability, Stone quartz is used to clad floors, walls, kitchen tops, vanity tops, stairs and furnishing accessories.

**COSMOLITE® MATERIA NUOVA** is a project based on hi-tech slabs made of 100% recycled minerals. Consisting entirely of inert materials differing to quartz and deriving from pre-consumer recycling, these surfaces offer a unique visual effect and perfect workability, in addition to high levels of hygiene. It doesn't chip, scratch or stain, it is hygienically tested therefore suitable for contact with food. This new material is capable of reducing environmental impact and contributing to industrial renewal. While Cosmolite® enhances and ennobles recycled products, launching them in a new production process, it also offers an exclusive "quartz-free" formula, in compliance with sustainable architecture and it is entirely manufactured in Italy.





Company name: **T.A.L. Group (Singapore Branch)**

Stand: **F3-F4**

Address: **Via G. Di Vittorio 6**

City: **Fiorenzuola d'Arda (PC)**

Postal code: **29017**

Country: **Italy**

Tel. **+39 05 239 85911**

E-mail: [tal@tal.it](mailto:tal@tal.it)

Website: [www.tal.it](http://www.tal.it)

Contact: **Marco Trevisan**, [m.trevisan@talsingapore.com](mailto:m.trevisan@talsingapore.com)

**T.A.L. Group** has been one of the main European traders of pipes, fitting and flanges for 40 years. The assortment currently amounts to 60.000 tons stored within 6 warehouses located in 3 different continents: total area 200.000 mq of which 130.000 is covered.

T.A.L. proposes the widest and most complete range of pipes, fitting and flanges in carbon, alloy and stainless steel for chemical, petrochemical applications, offshore, power industries, constructions, oil & gas and through Siderpighi, a T.A.L. Group company, we deal in carbon steel pipes for mechanical and structural applications. Thanks to the definition of our own specification standards, T.A.L. is able to satisfy even the most demanding customers' requirements and the most competitive markets.





Company name: **THINK WATER SRL**

Stand: **F10**

Address: **Via Delle Pezze 35**

City: **Cittadella (PD)**

Postal code: **35013**

Country: **Italy**

Tel. **+39 04 994 03792**

E-mail: [info@thinkwater.com](mailto:info@thinkwater.com)

Website: [www.thinkwater.com](http://www.thinkwater.com)

think:water

Contact : **Paolo Bridi**, [paolo@prometeogroup.com](mailto:paolo@prometeogroup.com)

Founded in 2005, **Think Water** is an Italian company situated in Cittadella close to Venice. We like to call ourselves “the artisans of water” given that we are specialized in Made in Italy solutions for the water treatment.

Our aim is to propose products dedicated to water improvement, suitable for all home areas, community places such as offices, hotels, restaurants, professional studios and industries. In Think Water we believe that water treatment is the business of the future!

Our main markets are the household and the Horeca sector. Thanks to our high engineering level and a constant development of our R&D, nowadays we collaborate with the world's most known Horeca manufacturers. When it comes to water we have to expect the maximum!

Currently active in a broad range of industries:

- Professional Dishwashers
- Water Treatment
- Plumbing & Heating
- Vending • Coffee
- Steam Ovens
- Ice Machine
- Ho.Re.Ca. Distributors
- Medical Dental

In 2022 we also joined the American Culligan International group and this will give us many more resources and support to invest in R&D and our clients.



Company name: **TRIVI S.R.L.**  
Stand: **B15**  
Address: **Via Achille Grandi, 25**  
City: **Galliate (NO)**  
Postal code: **28066**  
Country: **Italy**  
Tel. **+39 38 023 99669**  
E-mail: [sales@trivi.it](mailto:sales@trivi.it)  
Website: [www.trivi.it](http://www.trivi.it)



Contact : **Stefano Ghia**, [s.ghia@trivi.it](mailto:s.ghia@trivi.it)

For over 70 years we have developed custom solutions to meet your most demanding project requirements. Our system designs combine handicraft mastery and innovative industrial know-how, providing unparalleled cutting-edge machinery. 5 production facilities over 25,000 sq. mt. Baked and frozen croissants, puff pastry products, round and square rolled puff pastry sheets on parchment paper baguettes, ciabatta, tin bread and rusk, pizza, focaccia, flatbread, breadsticks, snacks moulded bakery products with baking trays and baking cup. We are able to shape every type of product, our main strength is long shelf-life croissant since Trivi is the 1° line manufacturer in the world. Moreover, thank to our customers' cooperation we developed so many variants which can be shaped with the same croissant machine. Trivi is one of the few machine suppliers that boasts its own direct production application from the forming, handling of products and trays and topping of products. This important factor makes the Customer confident about the limits of responsibility, ease of use, process with uniquely designed software and application.



Company name: **UNI-ITALIA**

Stand: **B14**

**Centre for the academic promotion  
and orientation of study in Italy**

*Headquarter at Italian Ministry of Foreign Affairs and International Cooperation  
P.le della Farnesina, 1 -00135 Rome, Italy*

Regional Office in Vietnam: 9 Le Phung Hieu Street, Hoan Kiem District

City: **Hanoi**

Postal code:

Country: **Vietnam**

Tel. **+84 2438240579**

E-mail: [info@uni-italia.vn](mailto:info@uni-italia.vn)

Website: [www.uni-italia.net](http://www.uni-italia.net)

**UNI-ITALIA** STUDY  
in ITALY

Contact: **Hanh**, [info@uni-italia.vn](mailto:info@uni-italia.vn)

Founded on 30th July 2010 jointly by the Ministry of Foreign Affairs and International Cooperation, the Ministry of University and Research, the Ministry of Interior, the Uni-Italia Association has the aim of promoting Italian Higher Education and the mobility of foreign students and researchers towards Italian universities as well as encouraging academic cooperation between Italy and other foreign countries. In addition to its headquarters in Rome, at the Ministry of Foreign Affairs and International Cooperation, Uni-Italia is present with its offices at Italian Embassies and Consulates abroad in the following countries: China (Beijing, Shanghai, Canton, Chongqing), India, Indonesia, Iran, Vietnam. Since March 15, 2022, ICE-Agenzia and CRUI - Conference of Italian University Rectors have joined Uni-Italia, thus giving the Association a new lease of life, providing new and additional fields of expertise and knowledge that are fundamental for the promotion of Italian supply. Uni-Italia works closely with Italian diplomatic offices abroad where Centres of promotion and orientation to study in Italy are located. All these Centres cooperate with the Italian Cultural Institutes and the Italian Consulates abroad especially in promoting Italian higher education programs, selecting and assisting students with their first enquiries made in their own countries.



Company name: **VETRERIA DI BORGONOVO SPA**

Stand: **E7-E12**

Address: **Via Pianello, 75**

City: **Borgonovo Val Tidone PC**

Postal code: **29011**

Country: **Italy**

Tel. **+39 05 238 65311**

E-mail: [info@borgonovo.it](mailto:info@borgonovo.it)

Website: [www.borgonovo.it](http://www.borgonovo.it)



Contact : **Gabriele Gatti**, [g.gatti@borgonovo.it](mailto:g.gatti@borgonovo.it)

The Company was founded in 1950 by three partners. Francesco Piccioni, Icilio Cantoni and the Tuscan glass master Mario Marzini to produce glassware for domestic use. The production of Vetzeria di Borgonovo is classified according to three broad categories: Barware, Tableware and Home/Industry jars. It's also possible the production of special articles used for promotion campaigns and gifts. In addition, careful attention is paid to wrapping and packaging of the products, and our packaging is devised bearing in mind the double needs of reliability and creativity. Furthermore, the majority of the production of Vetzeria di Borgonovo is conceived and manufactured to meet the requirements of the Ho.Re.Ca. segment. The main characteristics of Borgonovo products are their strengths to withstand daily and constant usage of many months and years and also of course washing cycles. Vetzeria di Borgonovo has always been sensitive towards environmental issues. Following this guideline, since the beginning of 2011, the Company has installed on the roof of his warehouses, a photovoltaic plant for the production of clean energy. With a significant exposure of 8000 square meters of solar panels, this is an authentic power station, with the power of 966 kW, and it can produce more than 1,1 GWh/ per year. The energy produced is totally used for the production process.





Company name: **VIMET PEPERINO SRL**  
Stand: **B16**  
Address: **Strada Sorianese km.0.500**  
City: **VITORCHIANO (VT)**  
Postal code: **01030**  
Country: **Italy**  
Tel. **+39 07 613 70029**  
E-mail: [info@vimetsrl.com](mailto:info@vimetsrl.com)  
Website: [www.vimetsrl.com](http://www.vimetsrl.com)



Contact: **Erika Gamberucci**, [erika.gamberucci@vimetsrl.com](mailto:erika.gamberucci@vimetsrl.com)

**Vimet** is quarry owner of the Italian natural stone called Peperino.

It is a volcanic stone that we work and supply since 1954, and the characteristic of this stone, especially its high resistance to atmospheric agents, make it an ideal stone for outdoor floors, wall cladding, fountains, columns, etc. and that is also one of the reasons why it is meeting a growing favor among private customers, builders and architects.

Dedication, high-quality materials and innovative technologies are the Company's strengths. Vimet can satisfy every specific request that can go from interior fittings and accessories to any kind of customized work, as well as to "made to measure" building stones. There are no limits in shapes or dimensions for Peperino as well as other Marble, Granite, Travertine or other Natural Stone artifacts as they find their use for interiors: floor tiles, panels, staircases, fireplaces, kitchen/bathroom tops, or outdoor and garden furnishing: wall cladding, ventilated walls, skirting tiles, curbs, manhole covers, drains, fountains, benches, tables, balustrades, columns.



Company name: **X-LAM Dolomiti S.P.A.**

Stand: **D13**

Address: **Via della Stazione 100**

City: **Castel Ivano (TN)**

Postal code: **38059**

Country: **Italy**

Tel. **+39 04 611 865070**

E-mail: [info@xlamdolomiti.it](mailto:info@xlamdolomiti.it)

Website: [www.xlamdolomiti.it](http://www.xlamdolomiti.it)

**XLAM  
DOLOMITI**  
THE WOOD BUILDING R-**EVOLUTION**

Contact: **Albino Angeli**, [albino.angeli@xlamdolomiti.it](mailto:albino.angeli@xlamdolomiti.it)

**X-LAM DOLOMITI S.P.A.** is the leading Italian producer of CLT structural panels and one of the most important partners for the design and construction of buildings with wooden structures and mixed steel-wood technologies. The company's strength lies in the engineering and production of CLT (Cross-Laminated Timber) structural prefabricated panels made with glued boards in crossed layers that are delivered onsite pre-drilled, shaped, and numbered ready for assembly, which is extremely fast and precise.

The technical-engineering department uses the BIM collaborative design method, which allows a single model to integrate the information useful for each design phase: architecture, structure, plant engineering, energy, and management.

X-LAM DOLOMITI can become the reference point for constructing hotels, student residences, multi-storey buildings, tourist villages and residential complexes, as well as providing supplies and furnishings.



Company name: **ZANABONI SRL**

Stand: **E4-E6**

Address: **Via del lavoro 13/15**

City: **Meda (MB)**

Postal code: **20821**

Country: **Italy**

Tel. **+39 03 627 3280**

E-mail: [info@zanaboni.it](mailto:info@zanaboni.it)

Website: [www.zanaboni.it](http://www.zanaboni.it)

# zanaboni®

Contact: **Valeria Camesasca**, [valeria@zanaboni.it](mailto:valeria@zanaboni.it)

**ZANABONI** was founded in 1967 in Meda - Italy as a company dedicated to the re-edition of classic furnishings and over the years has established itself as one of the most prestigious brands in the furnishing luxury market, introducing also Contemporary, Modern-EDIZIONI collections. ZANABONI offers products and projects capable of satisfying any need in the field of luxury interior furnishings. Unique creations for exclusive interiors where elegance and refinement come together in a timeless Italian style. Private villas, Penthouses, Presidential Residences, Institutional/Governative Buildings, Embassies, Yachts, Hotels worldwide are the destination of Zanaboni's products. Thanks to the differentiation of the stylistic lines and the availability of an internal team of professionals to support and serve customers, designers and architect, ZANABONI is able to respond to the design needs of its customers, up to the possibility of arriving at the complete proposal of the 'turnkey projects'.





Company name: **ZUCCARI S.R.L.**  
Stand: **F5-F6**  
Address: **via del Commercio 66/68**  
City: **Trento (TN)**  
Postal code: **38121**  
Country: **Italy**  
Tel. **+39 04 614 20527**  
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Website: [www.zuccari.com/en/](http://www.zuccari.com/en/)



Contact: **Lorenzo Puccio** , [lorenzo.puccio@zuccari.com](mailto:lorenzo.puccio@zuccari.com)

**ZUCCARI** is an Italian excellence in the world of **food supplements, natural cosmetics and medical devices**: it develops **top quality projects and brands**, always keeping an innovative approach, and distributes them in 34 countries and 5 continents through pharmacies and health shops. Established in Trento, Italy, in 1993, the company is today a leading brand in the Italian market, and one of the main players internationally.





## ITALIAN EXPO - LAOS 2023 FLOOR PLAN

A10	Lao companies							
A9	B15 Pollin SpA / Trivi Srl	B16 Italy Stone	C15 Massenza Srl	C16 Eterno Ivica Srl	D15 Mantovani Machine Srl	B16 Lao Cluster Wood	E15-E16 Dino Paoli Srl	
A8	B13 CAE SpA	B14 Uni-Italia	C13 Scam Srl	C14 Hafner Energy From Waste Srl	D13 X-LAM Dolomiti SpA	D14 SCM Group SpA	E13 Sireg Hydros Srl	E14 Pacorini
A7	B9-B12 ITALIAN FOOD: Indaco + other		C9-C11 Cristanini SpA	C10-C12 Friulair Srl	D7-D12 ICE		E7-E12 CASA ITALIANA: NicolettiHome, Fabe, Fazzini, Flonal, Borgonovo...	
A6	B7-B8 Probios SpA		C7 CNH Industrial Services	C8 Alligroup SpA				
A5								
A4								
A3	B5 Cavit/Chiarli	B4-B6	C3-C5 Navatta Group Food Processing Srl	C4-C6 Milkline SpA	D5 Kerakoll SpA	D6 Stone Italiana SpA	E3-E5 Cignini Arredamenti Sas	
A2	B3 Terre di San Gorgone	Mazza Alimentari			D3 Bonatti Serrature SpA	D2-D4 Ceramiche Atlas Concorde SpA	E1-E2 Dorsal Srl	
A1	B1 Az. Agr. Sordo Giovanni	B2 Dell'Erba Pasquale	C1-C2 Cogemat Srl		D1 Salice Paolo Srl			
								F10 GMV SpA
								F9 Think Water Srl
								F8 Arix SpA
								F7 Manicardi Sergio Srl
								F5-F6 Zuccari Srl
								F3-F4 PUNTO PIACENZA
								F1-F2 Console Italiana



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