New Brunswick Economic & Commercial Profile

July 2025

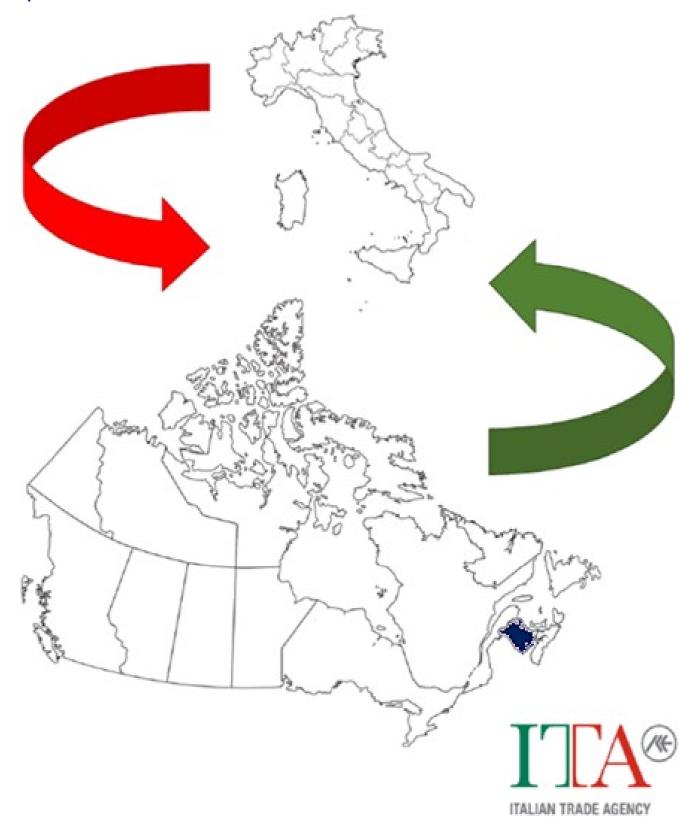




Table of Contents

| Economic Overview | 2 |
|--|---|
| Commercial & Economic OverviewProvincial Outlook | |
| Provincial Economic Incentives | |
| Labor Force | 4 |
| Sectoral Insights | 5 |
| Advanced Manufacturing | 5 |
| Natural Resources | 5 |
| Finance, Insurance, Real Estate | 5 |
| Agriculture | 6 |
| Construction | 6 |
| Wholesale and Retail Trade | 6 |
| Research and Development | 6 |
| Tourism | 6 |
| Trade Data - Worldwide | 7 |
| Imports from World | 7 |
| Exports from World | |
| Trade Data – Italy | 9 |
| Imports from Italy | a |
| Exports from Italy | |
| Infrastructure and Major Projects1 | 0 |
| Infrastructure | Λ |
| Ongoing Projects | |
| Trade Shows & Conferences | 1 |
| Useful Links & Contacts | 2 |

New Brunswick - Highlights

- **GDP (2024):** CAD 35.8 billion (1.8% YoY growth)
- Total trade exchange with Italy (2024): CAD 64.4 million
- Exports to Italy (2024): CAD 10 million
- Imports from Italy (2024): CAD 54.4 million



New Brunswick

Economic and Commercial Profile

Overview

The New Brunswick Province is situated on the east coast of Canada, with beneficial deep-water access to North America and Europe. It hosts one of Canada's largest ports by volume, Port Saint John, and an advanced infrastructure network, connecting businesses through sea, air, and Class I railways. It is a highly diversified province across industries, relying heavily on exports for 30% of its GDP make-up. New Brunswick ranks first among provinces for export dependence, with over 90% of its goods shipped to the U.S. Since Q12024 New Brunswick experienced population growth of 1.72%, surpassing both Ontario and British Columbia, and sitting just below the national average of 1.82%.

Major industries







Information & Communications Technology



Agritech



Digital Advanced Health Manufacturing



Cybersecurity



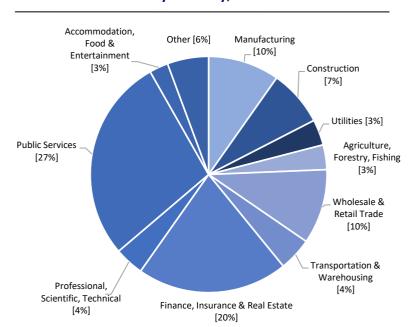
Provincial Outlook

- New Brunswick's rapidly growing population raises demands and predicts expansion in sectors like healthcare, information, manufacturing and construction.
- Heavy government investment has surpassed spending expectations, especially in healthcare, education and the green transition.
- Tariff pressures may direct Canadian trade in export dominant provinces like New Brunswick to new destinations, specifically Europe.
- New Brunswick's strategic location and wealth of natural resources position it well for energy innovation. Federal and provincial governments are actively supporting its diverse energy sector.

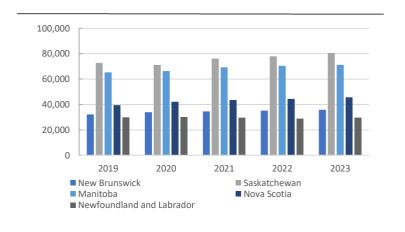
| May, 2025 | New Brunswick | Canada |
|-------------------|---------------|------------|
| GDP (\$millions) | 35,836.7 | 2,241,253 |
| Average Inflation | 2.6% | 2.5% |
| Unemployment | 6.7% | 7.0% |
| Labor Force | 430,300 | 22,426,179 |
| Population | 858,963 | 41,528,680 |

\$1.26 billion capital budget allocated for fiscal year 2025-26 by New Brunswick Gov.

New Brunswick GDP by Industry, 2024



GDP by Province (\$million)

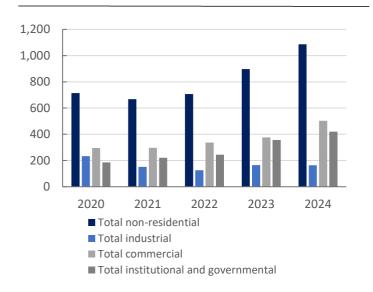


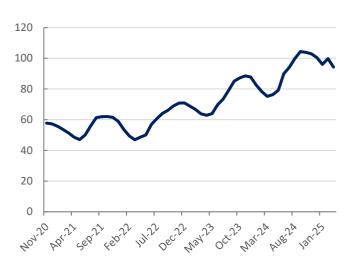
Source: Statistics Canada



Investment Value – New Brunswick (CAD Million)

Non-Residential Investment Per Month (CAD Million)





Source: <u>Statistics Canada</u> Source: <u>Statistics Canada</u>

| Investment in New Brunswick (CAD) | | | | | | |
|-----------------------------------|-------------|-------------|-------------|-------------|---------------|--|
| Type of structure | 2020 | 2021 | 2022 | 2023 | 2024 | |
| Total non-residential | 713,853,602 | 667,932,188 | 706,990,664 | 896,747,183 | 1,086,815,464 | |
| Total industrial | 233,340,236 | 151,123,679 | 125,365,252 | 165,128,151 | 164,053,044 | |
| Total commercial | 294,948,608 | 296,271,805 | 337,57,747 | 375,477,488 | 502,763,469 | |
| Total institutional | 185,564,761 | 220,536,704 | 244,047,943 | 356,141,541 | 41,999,895 | |

Source: Statistics Canada

Provincial Business and Industry Incentives

- <u>Business Rebate Program</u> Provides a 25% rebate (up to \$250,000) on eligible energy-efficient equipment for businesses, including lighting, HVAC, and refrigeration upgrades.
- Industrial Energy Efficiency Program Offers up to \$1 million for projects reducing greenhouse gas emissions and up to \$500,000 for electricity-saving initiatives.
- <u>Commercial Buildings Retrofit Program</u> Provides up to 100% funding for energy audits and feasibility studies, plus rebates for energy-saving upgrades.
- Vacant Businesses Incentive Program Encourages the purchase or rental of vacant buildings in Bathurst with rebates up to 3% of renovation costs.
- <u>Canada-New Brunswick Job Grant</u> Offers up to \$15,000 per employee for training costs.
- <u>NBIF Startup Investment Fund</u> Provides up to \$200,000 in pre-seed equity investments to qualified NB businesses to develop commercial products or services.

Research & Innovation Tax Credits

- Scientific Research and Experimental Development (SR&ED) Tax Credit – Offers a 15% refundable tax credit on eligible R&D expenditures in New Brunswick.
- <u>Small Business Investor Tax Credit</u> Provides a 50% nonrefundable tax credit for investments in eligible small businesses, up to \$125,000 per year.

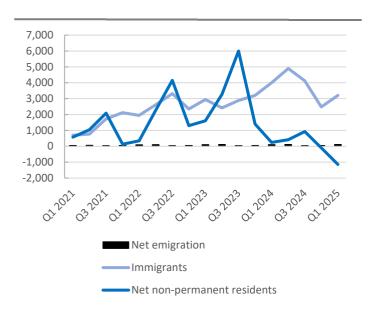
Sector-Specific & Regional Programs

- Junior Mining Assistance Program (NBJMAP) Offers up to 50% funding (maximum \$50,000) for exploration projects in the mining sector.
- Prospector Assistance Program (NBPAP) Provides financial assistance up to \$15,000 for eligible prospectors in the mining industry.
- Opportunities New Brunswick (ONB) Offers various programs, including working capital loans up to \$5 million and a \$40 million competitiveness and growth program for large export-intensive companies.



New Brunswick Labor Force

Immigration in New Brunswick



Source: Statistics Canada

Labor Market Statistics New Brunswick, All Genders

| 15 years and over | May 2024 | April 2025 | May 2025 |
|-----------------------|----------|------------|----------|
| Population (.000) | 708.4 | 719.1 | 719.7 |
| Labour force (.000) | 431.1 | 430 | 435.6 |
| Unemployment rate (%) | 7.3 | 6.9 | 6.3 |
| Employment rate (%) | 56.4 | 55.7 | 56.7 |

| 15 to 24 years | May 2024 | April 2025 | May 2025 |
|-----------------------|----------|------------|----------|
| Population (.000) | 91.3 | 92.6 | 92.6 |
| Labour force (.000) | 58.7 | 54.5 | 58.7 |
| Unemployment rate (%) | 14.0 | 15.4 | 14.3 |
| Employment rate (%) | 55.3 | 49.8 | 54.3 |

Source: Statistics Canada

Labor Market Statistics New Brunswick, Men over 25

| 15 years and over | May 2024 | April 2025 | May 2025 |
|-----------------------|----------|------------|----------|
| Population (.000) | 300.4 | 305.2 | 305.4 |
| Labour force (.000) | 192.7 | 194.8 | 196.3 |
| Unemployment rate (%) | 7.4 | 6.7 | 7 |
| Employment rate (%) | 59.5 | 59.5 | 59.8 |

Labor Market Statistics New Brunswick, Women over 25

| 15 years and over | May 2024 | April 2025 | May 2025 |
|-----------------------|----------|------------|----------|
| Population (.000) | 315.7 | 321.4 | 321.7 |
| Labour force (.000) | 179.7 | 180.7 | 180.7 |
| Unemployment rate (%) | 5.1 | 4.5 | 3 |
| Employment rate (%) | 53.8 | 53.7 | 54.5 |

Source: Statistics Canada

In 2025, New Brunswick has negotiated an increased immigration allocation with the federal government. The province has received an additional 1,500 spots for its Provincial Nominee Program (PNP), bringing its total immigration allocation for 2025 to 4,250 spaces, even higher than British Columbia's allocation of 4,000.

The PNP allows provinces to focus immigration on specific sectors that face labor shortages and then nominate these workers for permanent residency. The New Brunswick PNP has announced that it will continue to focus its nominations on workers in priority sectors of health, education and construction trades.

Overall, net emigration and the number of immigrants has dropped in 2025, in large part due to immigration tightening by the federal government. However, international immigration added 1,956 people to New Brunswick's population in the first quarter of 2025, strengthening the persistent overall trend of positive net emigration.

Source: CREA Statistics, CIC News

Unemployment Rates Across Canadian Provinces

| Province | May 2024 (%) | April 2025 (%) | May 2025 (%) |
|---------------------------|-----------------|-------------------|-----------------|
| Canada | 6.3 | 6.9 | 7 |
| Newfoundland and Labrador | 9.7 | 9.6 | 9.7 |
| Prince Edward Island | 7.3 | 6.6 | 8.2 |
| Nova Scotia | 6.5 | 7.2 | 6.5 |
| New Brunswick | 7.3 | 6.9 | 6.3 |
| Québec | 5.1 | 6 | 5.8 |
| Ontario | 6.8 | 7.8 | 7.9 |
| Manitoba | 5.1 | 5.3 | 5.9 |
| Saskatchewan | 5.4 | 4.3 | 4.2 |
| Alberta | 7.3 | 7.1 | 7.4 |
| British Columbia | 5.6 | 6.2 | 6.4 |

Source: Statistics Canada

Companies in New Brunswick by Employee Size



Healthcare – 13,000+



Healthcare - 7,400+



Oil/Gas Refining - 2,800+

ORGANIGRAM

Cannabis Distribution - 610+

Source: Canada's Top Largest Employers by Province



Sectoral Insights

New Brunswick is home to several unique infrastructure assets, such as the largest oil refinery in Canada, some of the country's biggest pulp mills, the Mactaquac Dam, a robust agricultural network, and the Point Lepreau Nuclear Generating Station.

Key players in manufacturing in New Brunswick include Irving Oil, Cooke Aquaculture, and McCain foods.

The province also has Canada's second-largest military base, which is one of the province's largest employers. Proximity to this base has heightened expertise in aerospace and defence within the province.

Moncton, New Brunswick

The largest city in New Brunswick, Moncton, was the second fastest growing metro area in Canada, growing 5.1% between 2023 and 2024. Over this period, the region's population grew from 178,599 to 188,036. Of that increase, 7,106 newcomers were immigrants.

Moncton serves as a transportation hub for all the maritime provinces, utilized as a central point for air and road transportation, as well as a crucial junction for all railway lines throughout the region.

Outside of Moncton, there was also significant population growth in Northern New Brunswick. This shows positive signs for the rural economy in the province and serves as at testament to New Brunswick's diversity across and outside the larger cities.

Source: <u>CBC News</u>, <u>Atlantic Canada Business Grants</u>

FINANCE, **M**INSURANCE, REAL ESTATE

FIRE activities are underrepresented in New Brunswick, accounting for 5.2% of total employment in 2023, compared to 6.9% throughout Canada. This, however, exceeds the regional average of 5%, and is likely to increase as population growth demand for services offered by FIRE firms will drive industry growth. A concurrent increase in residential housing demand, sponsored additionally by government incentives will increase employment in the industry.

New Brunswick's real estate market continued climbing in May 2025, with 1,027 new houses sold, the highest since June 2023, at an average price of \$361,329. Active residential listings numbered 3,448 units on the market at the end of May 2025, an increase of 5.3% from the end of May 2024, supported by the arrival of 1,579 new listings.

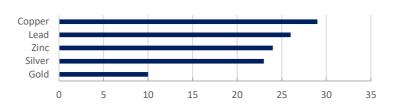
Source: Job Bank, Government of Canada

NATURAL RESOURCES



New Brunswick hosts a total 42 mines, with primary commodities being copper, lead, and zinc. Since 2019, exports in mineral fuels, oils and waxes have increased by 45%. In 2024, \$11.2 of New Brunswick's \$17.4 million in exports were mineral products, with the USA being the destination for 90% of these goods.

Top Commodities by Number of Mines



Source: The Diggings

Prime Minister Mark Carney has already identified critical minerals as one of several sectors targeted for growth, with possible projects and expansions signalling growth for the industry in New Brunswick. Northcliff Resources, for example, was awarded \$20.7 million from the U.S. Defence Department and a conditional \$8.2 million from the Canada government to help develop tungsten production in New Brunswick. The Sisson tungsten deposit is the largest in the world and could be a huge opportunity for Canada and New Brunswick to diversify its position in global supply chains.

Despite uncertainties about protected land and indigenous rights in mining regions, New Brunswick still ranks 24th in the world for mineral potential according to a global survey of mining investors.

Source: TDM, CBC News

Energy Innovation

New Brunswick is pioneering and diversifying its energy sector, leading in research and development through a host of current projects. The Belledune Port Authority is planning to install renewable energy infrastructure, including wind and solar, to reduce its carbon footprint. The Smart Grid Innovation Network (SGIN) has partnered with innovative organizations like Siemens, NB Power, UNB, and Emera, attracting a number of companies across Canada in the energy sector. New Brunswick is also home to The Smart Energy Company, which has been driving innovation in renewable energy.

Source: Atlantic Canada Business Grants

Categories of Global Mineral Exports from New Brunswick (CAD)

| HST | Description | 2022 | 2023 | 2024 |
|------|--|----------------|----------------|----------------|
| 27 | Mineral Fuels, Oils, Waxes | 12,417,476,657 | 10,995,614,102 | 11,158,243,067 |
| 2710 | Petroleum Oils & Oils From Bituminous Minerals (Other Than Crude), Nesoi, Waste Oils | 10,671,601,710 | 9,432,341,435 | 9,480,458,738 |
| 2713 | Petroleum Coke, Petroleum Bitumen And Residues | 976,064,264 | 682,984,002 | 832,905,704 |
| 2711 | Petroleum Gases And Other Gaseous Hydrocarbons | 368,014,498 | 372,938,446 | 489,328,337 |
| 2716 | Electrical Energy | 263,585,418 | 389,066,370 | 212,295,898 |
| 2703 | Peat | 126,797,422 | 111,702,192 | 121,691,660 |

Source: TDM



AGRICULTURE



New Brunswick is known for its farming, fishing and forestry. 6,500 employees work in in agriculture, the most in the North Atlantic region by a significant margin. New Brunswick is beneficially situated for land, water and fuel resources, being one of the lowest energy cost regions

in Eastern Canada and the United States and the leading location for solar energy in Atlantic Canada. Agriculture made up \$1.18 billion of New Brunswick's \$35.84 billion GDP in 2024, functioning as a crucial part of the economy. \$2.7 billion of agricultural goods were exported by New Brunswick, with crustaceans and fish being the most exported followed by vegetables, and over 80% of agricultural exports were destined for the

The province is also home to a blossoming agritech industry and a number of agricultural powerhouses such as Cooke, Cavendish and McCain Foods, the world's largest manufacturer of frozen French fries and potato specialties. New Brunswick company, Picketa Systems, won the 2024 Next-Gen Nitrogen Challenge, awarded by Foresight Canada and the Ontario Soil Network (OSN).

The government of New Brunswick has emphasized the importance of the agriculture industry, offering several benefits and incentives: The Agri-Industry Development & Advancement program aims to support the New Brunswick agricultural industry with funding in efforts to sustain, develop, and/or expand markets, both domestic and international. Additionally, Aquaculture and Fisheries (DAAF) delivers targeted programs and services to support economic development opportunities related to the sustainable primary and value-added agriculture, aquaculture, and fisheries sectors.

Source: Opportunities NB, Job Bank, Statistics Canada, TDM

WHOLESALE AND **RETAIL TRADE**



In 2024, wholesale and retail trade accounted for 10% of New Brunswick's GDP, with retail constituting the larger portion of the two at 6.3%. The industry also employs 59.7 thousand, more than any other industry in the province besides healthcare and social assistance. This is a result, in large part, of the large number of grocers, food wholesale depots, and liquor retail locations. Major players in the retail sector include J.D. Irving, Irving Oil, Sobeys, Kent Building Supplies and New Brunswick Liquor Corporation. In wholesale, the largest firms include Cooke Aquaculture, G.E. Barbour Inc., Crosby's Molasses and Bioscript solutions Ltd.

Source: Job Bank, Statistics Canada

RESEARCH AND DEVELOPMENT



New Brunswick is at the forefront of innovation, with cutting-edge research thriving in key sectors such as agriculture, energy, health, and oceans. This innovation is significantly bolstered by organizations like Research New Brunswick and a variety of grants and supportive initiatives. Research NB has funded 118 projects and awarded \$7,335,153 between June 2024 - June 2025, and \$29,799,720 since 2022. Additionally, the New Brunswick Institute for Research, Data and Training focuses on data-driven research to inform policy in New Brunswick. It conducts studies on population dynamics, health, and other critical areas. The University of New Brunswick is also a critical player in the province's research landscape, with initiatives spanning alternative energy technologies, environmental protection, and advanced computing. The university also fosters partnerships to enhance research impact.

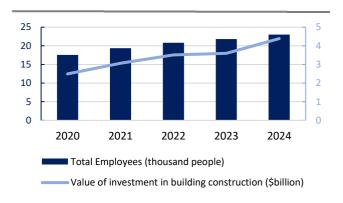
CONSTRUCTION



Strong population growth has led to a surge in residential construction demand. The construction industry employed 30,900 in 2023, with 188 general contractors currently active in the province. Residential construction has expanded to match population growth, with 6169 housing starts in 2024, up 35.7% from 2023 and 61.1% from 2021. New Brunswick has 148 major projects totaling \$38 billion. New Brunswick major project investment increased 14% to a record \$3.4 billion in 2024. Major construction projects are underway such as the \$600 million Moncton Science center and J.D. Irving's Saint John Pulp Mill upgrades (\$1.1B). Renewable energy and transmission projects are expected to boost investment over the next few years. Government programs like the Housing Accelerator Fund and the Rapid Housing Initiative, offered through Canada Mortgage and Housing Corporation (CMHC), incentivize growth of supply across the North-Atlantic provinces.

Source: Job Bank, Statistics Canada, Atlantic Economic Council

New Brunswick Construction Overview



Source: Statistics Canada

TOURISM 🍑



US travellers took 23.5 million trips to Canada in 2024, of which 14.1 million were overnight trips. For both US and overseas tourists, New Brunswick is the 6th most popular province destination, by spending amount, where it generates \$2.5 billion in yearly provincial revenue, and approximately 40,000 people are employed in the industry. There are several attractions for yearround travellers: ski hills, vibrant towns, Moncton, and more than 60 lighthouses and an inland lighthouse systems and saltwater beaches. The province is also known for two major national parks, Fundy National Park and Kouchibouguac National Park.

The tourism industry has also been a focus for both federal and provincial governments. In 2023, Parks NB invested more than \$1 million in climate change action, including planting 120,000 new trees, completing bioswales, post-storm dune remediation, and the stormwater purification system. The Government of New Brunswick also invested \$9.5 million in capital improvements for New Brunswick's provincial park. The growth in visitors and demand have been matched by budget increases, with the department of Tourism receiving a record budget of \$75.1 million, representing an increase of \$13 million between 2021-2022 and 2023-2024.

Source: Statistics Canada, Legislative Assembly of New Brunswick

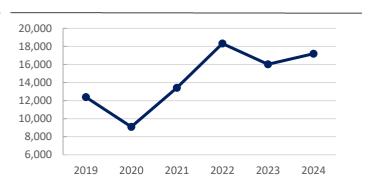


Trade – New Brunswick with World

New Brunswick Total Exports (CAD Millions)

20,000 18,000 16,000 14,000 12,000 10,000 8,000 6,000 2019 2020 2021 2022 2023 2024

New Brunswick Total Imports (CAD Millions)



Source: TDM Source: TDM

Total Exports from Each Province (CAD)

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| All Provinces | 592,082,331,485 | 522,527,142,489 | 631,718,320,379 | 783,425,667,978 | 768,059,935,324 | 780,756,930,544 |
| Ontario | 253,262,359,957 | 227,169,541,425 | 242,226,107,185 | 277,564,454,957 | 303,202,343,169 | 306,798,336,697 |
| Alberta | 117,683,774,043 | 92,512,376,638 | 138,432,221,567 | 205,371,353,683 | 175,255,215,363 | 183,186,734,399 |
| Québec | 92,195,895,224 | 86,240,736,760 | 100,359,422,293 | 113,393,439,575 | 118,623,410,338 | 124,262,609,811 |
| British Columbia | 44,427,167,178 | 40,507,796,089 | 54,871,627,190 | 66,150,086,908 | 57,315,106,808 | 55,763,394,528 |
| Saskatchewan | 29,653,784,103 | 29,807,213,623 | 37,129,160,554 | 52,624,667,430 | 49,531,113,395 | 45,388,111,977 |
| Manitoba | 16,207,491,712 | 15,965,146,523 | 17,629,793,506 | 20,970,149,380 | 21,793,593,203 | 20,903,497,281 |
| New Brunswick | 13,109,390,358 | 10,321,354,632 | 14,865,964,465 | 18,827,219,058 | 16,921,529,248 | 17,397,342,500 |
| Newfoundland | 14,823,324,745 | 10,519,434,321 | 14,461,478,728 | 15,894,737,530 | 12,449,741,995 | 13,889,514,132 |
| and Labrador | | | | | | |
| Nova Scotia | 6,151,598,401 | 5,289,616,463 | 6,311,219,469 | 6,703,208,018 | 6,584,241,342 | 6,732,582,147 |
| Prince Edward | 1,701,444,176 | 1,649,079,144 | 1,797,900,070 | 2,122,556,895 | 2,411,224,194 | 2,610,505,069 |
| Island | | | | | | |
| Nunavut | 1,190,829,050 | 1,225,462,036 | 1,800,507,822 | 1,475,978,166 | 2,013,121,349 | 2,280,473,788 |
| Northwest | 1,657,951,051 | 1,243,495,040 | 1,662,990,983 | 2,126,283,847 | 1,847,426,871 | 1,391,484,605 |
| Territories | | | | | | |
| Yukon | 17,321,487 | 75,889,795 | 169,926,547 | 201,532,531 | 111,868,049 | 152,343,610 |

New Brunswick Exports to World (CAD)

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| World | 13,109,390,358 | 10,321,354,632 | 14,865,964,465 | 18,827,219,058 | 16,921,529,248 | 17,397,342,500 |
| United States | 11,550,137,722 | 9,368,686,238 | 13,684,183,858 | 17,376,578,605 | 15,565,446,243 | 15,687,376,259 |
| EU 27 | 439,240,397 | 158,395,411 | 134,683,498 | 243,410,004 | 206,395,876 | 343,868,433 |
| China | 131,881,042 | 144,066,386 | 157,696,032 | 209,953,140 | 225,796,047 | 201,952,191 |
| India | 134,413,122 | 71,796,063 | 129,925,066 | 154,958,618 | 162,680,395 | 190,631,066 |
| United Kingdom | 39,066,507 | 20,028,469 | 52,698,543 | 113,729,058 | 42,685,509 | 110,586,257 |
| Bonaire, Sint | 0 | 0 | 67,044,066 | 16,605,045 | 123,164,109 | 97,714,475 |
| Eustatius and | | | | | | |
| Saba | | | | | | |
| Netherlands | 167,528,584 | 33,367,905 | 38,685,447 | 61,080,994 | 59,170,278 | 93,399,267 |
| Bahamas | 24,399,587 | 37,344,459 | 68,569,435 | 4,340,534 | 19,632,237 | 80,773,100 |
| Belgium | 99,071,808 | 17,590,538 | 15,346,433 | 52,132,469 | 13,087,059 | 68,656,610 |
| Thailand | 66,614,622 | 39,184,396 | 83,107,541 | 84,533,726 | 69,942,216 | 65,250,684 |
| Japan | 81,979,008 | 60,370,530 | 66,384,903 | 80,121,055 | 56,605,755 | 58,202,800 |
| Dominican | 38,476,897 | 42,343,740 | 35,789,969 | 43,197,770 | 36,923,361 | 50,147,319 |
| Republic | | | | | | |

Source: TDM

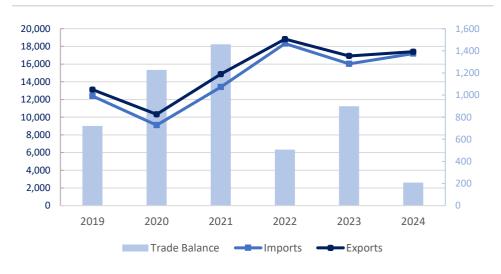


Categories of Exports to World from New Brunswick (CAD)

| HST | Description | 2021 | 2022 | 2023 | 2024 |
|-----|---|----------------|----------------|----------------|----------------|
| All | All Commodities | 14,865,964,465 | 18,827,219,058 | 16,921,529,248 | 17,397,342,500 |
| 27 | Mineral Fuels, Oils, Waxes | 8,741,607,334 | 12,417,476,657 | 10,995,614,102 | 11,158,243,067 |
| 03 | Fish And Crustaceans, Aquatic Invertebrates | 1,758,598,165 | 1,478,574,198 | 1,311,244,910 | 1,422,800,315 |
| 44 | Wood | 1,243,254,092 | 1,239,213,518 | 884,118,774 | 945,026,119 |
| 47 | Pulp Of Wood; Recovered (Waste And Scrap) Paper And Paperboard | 629,246,167 | 722,398,039 | 720,112,129 | 829,562,772 |
| 48 | Paper And Paperboard; | 559,873,423 | 716,975,472 | 683,666,015 | 677,397,715 |
| 20 | Preparations Of Vegetables, Fruit, Nuts, Or Other Parts Of Plants | 153,372,365 | 305,007,144 | 385,209,692 | 440,607,459 |
| 16 | Edible Preparations Of Meat, Fish, Crustaceans, Other Aquatic Invertebrates | 516,210,744 | 392,474,885 | 358,372,405 | 414,098,718 |
| 84 | Nuclear Reactors, Boilers, Machinery And Mechanical Appliances | 166,614,352 | 228,570,929 | 267,891,452 | 250,428,118 |
| 87 | Vehicles, Other Than Railway Or Tramway, And Parts | 73,198,458 | 105,822,757 | 103,784,603 | 116,112,280 |
| 96 | Miscellaneous Manufactured Articles | 103,807,437 | 79,121,661 | 74,980,648 | 113,391,971 |

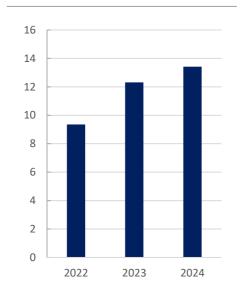
Source: TDM

Trade Between New Brunswick and World (CAD Millions)



Source: TDM

Wholesale Trade - New Brunswick (\$millions)



Source: Statistics Canada

90% of New Brunswick's exports were destined for the United States in 2024, of which 68% were mineral fuels, oils and waxes. Despite the introduction of 25% tariffs on most Canadian goods, exports to the US from January to April of 2025 were valued at \$5.62 billion, a YoY growth of 3.5% over the same period. This resilience of New Brunswick exports to the US is a likely result of the exemption of energy and critical minerals from the higher 25% rate. New Brunswick's export dominant mining industry benefits from a reduced 10% tariff, evidence of the US's reliance on these imports.

However, the market share of exports to the US decreased from 92% to 91% YoY over the same January-April period. In response to the tariffs, Canadian businesses have turned to alternative destinations, circumnavigating higher fees. A beneficiary, the EU27, has seen it's market share of exports increase from 0.6% to 1.75% YoY, a total of \$108 million from January to April of 2025.

Source: TDM

2024 New Brunswick Export Awards



Exporter of the Year (over \$5M in sales)

GGAP

Exporter of the Year (Under \$5M)



Global Diversification Award

Innovative

Exporter of the Year (under \$10M) Year







Source: ONB Canada



Trade - New Brunswick with Italy

Canadian Province Exports to Italy (CAD .000)

| | 2020 | 2021 | 2022 | 2023 | 2024 |
|---------------------------|-------------|-------------|-------------|-------------|-------------|
| All Provinces | 3,693,872.9 | 2,671,697.3 | 2,862,868.0 | 2,691,970.3 | 3,289,761.2 |
| Québec | 465,411.7 | 552,329.3 | 605,983.6 | 772,346.8 | 1,292,927.8 |
| Ontario | 1,622,098.6 | 1,108,614.9 | 987,461.2 | 886,008.6 | 939,863.6 |
| Saskatchewan | 543,702.2 | 378,045.2 | 595,819.7 | 483,656.5 | 507,549.6 |
| Alberta | 218,031.7 | 200,530.8 | 207,728.8 | 285,019.0 | 317,931.7 |
| British | 76,317.6 | 166,760.6 | 146,552.2 | 87,662.7 | 81,956.7 |
| Columbia | | | | | |
| Manitoba | 30,792.4 | 50,528.7 | 35,538.6 | 62,071.2 | 68,538.5 |
| Nova Scotia | 15,493.4 | 28,968.9 | 35,383.6 | 27,139.8 | 29,443.9 |
| Newfoundland and Labrador | 655,450.8 | 156,577.2 | 216,348.2 | 74,076.5 | 21,707.1 |
| Prince Edward Island | 4,690.2 | 5,988.9 | 5,551.1 | 4,063.6 | 19,675.4 |
| New | 61,779.1 | 23,263.3 | 26,347.3 | 9,776.6 | 10,022.0 |
| Brunswick | | | | | |
| Yukon | 99.5 | 86.4 | 144.7 | 148.9 | 142.4 |
| Northwest | 0.0 | 0.0 | 0.0 | 0.0 | 2.4 |
| Territories | | | | | |
| Nunavut | 5.8 | 3.0 | 9.0 | 0.0 | 0.0 |

Source: TDM

Canadian Province Imports from Italy (CAD .000)

| | 2020 | 2021 | 2022 | 2023 | 2024 |
|---------------|-------------|--------------|--------------|--------------|--------------|
| All Provinces | 9,008,678.7 | 10,467,888.7 | 12,130,708.1 | 12,893,136.3 | 12,470,138.9 |
| Ontario | 4,442,892.9 | 5,272,321.2 | 5,853,093.4 | 6,044,269.9 | 6,165,366.4 |
| Québec | 2,885,525.1 | 3,284,775.2 | 3,875,388.0 | 4,367,958.9 | 4,058,116.8 |
| British | | | | | |
| Columbia | 836,958.0 | 980,681.6 | 1,335,062.4 | 1,327,508.0 | 1,087,955.2 |
| Alberta | 369,444.4 | 429,626.7 | 514,100.9 | 510,698.7 | 531,813.9 |
| Manitoba | 156,924.7 | 170,637.9 | 221,571.7 | 234,276.5 | 238,319.7 |
| Nova Scotia | 109,175.1 | 170,166.9 | 171,878.2 | 216,182.4 | 209,768.5 |
| Saskatchewan | 150,456.4 | 85,739.7 | 97,965.0 | 114,400.6 | 116,278.9 |
| New | | | | | |
| Brunswick | 31,398.6 | 44,502.7 | 35,291.7 | 65,530.8 | 54,380.2 |
| Newfoundland | | | | | |
| and Labrador | 25,589.1 | 29,085.9 | 26,268.4 | 12,205.3 | 8,095.4 |
| Prince Edward | | | | | |
| Island | 291.5 | 351.0 | 88.4 | 1.1 | 44.0 |
| Nunavut | 0.0 | 0.0 | 0.0 | 1.1 | 0.0 |
| Yukon | 22.9 | 0.0 | 0.0 | 103.1 | 0.0 |

Source: TDM

New Brunswick Imports from Italy (CAD)

| HS Code | Description | 2023 | 2024 |
|---------|---------------------------------|------------|------------|
| All | All Commodities | 65,530,755 | 54,380,180 |
| 84 | Nuclear Reactors, Boilers, | 18,983,809 | 27,855,825 |
| | Machinery And Mechanical | | |
| | Appliances | | |
| 27 | Mineral Fuels, Oils, Waxes | 31,138,312 | 11,459,766 |
| 87 | Vehicles, Other Than Railway Or | 3,839,955 | 2,860,882 |
| | Tramway Rolling Stock | | |
| 94 | Furniture | 2,151,337 | 2,264,598 |
| 85 | Electrical Machinery And | 2,640,518 | 1,898,979 |
| | Equipment | | |
| 33 | Essential Oils And Resinoids | 1,874,739 | 1,548,574 |
| 73 | Articles Of Iron Or Steel | 577,187 | 899,444 |
| 39 | Plastics | 751,238 | 778,505 |
| 22 | Beverages, Spirits And Vinegar | 72,519 | 759,189 |
| 19 | Preparations Of Cereals, Flour, | 7,760 | 550,059 |
| | Starch Or Milk | | |
| 28 | Inorganic Chemicals; | 0 | 408,647 |
| | Compounds Of Precious Metals, | | |
| | Rare-Earth Metals, Radioactive | | |
| | Elements Or Isotopes | | |
| 11 | Milling Industry Products | 420,125 | 377,456 |

Source: TDM

Trade with Italy and the EU 27

Between 2023 and 2024, New Brunswick's exports to Italy increased by 2.5% to **\$10.02 million**.

Exports from New Brunswick to Italy peaked prepandemic (\$61.8 million) but have since decreased. This shows room for growth, especially as exports to Italy across Canada have almost returned to 2020 levels. On the other hand, imports from Italy have grown by 73.2% across this period, boosted by drastic growth in wine, pastry and pizza products.

New Brunswick continues to rapidly expand exports to the EU 27 member states, with a growth in export value of 66.6% from 2023 to 2024. This growth in exports has been driven by surging demand from Ireland (2111% growth), Portugal (4117%), Belgium (425%), and Austria (339%).

New Brunswick's exports to the EU27 are largely dominated by petroleum oil, while Italy receives a more balanced export profile.

New Brunswick's trade balance with Italy has remained negative since 2021, with a 2024 trade balance of \$-44.36 million. Most imports from Italy come in the form of boilers, machinery and mechanical appliances, as well as petroleum oils. **Preparations of pasta, pizza and pastries**, as well as **beverages**, **spirits and vinegar** are among the fastest growing import goods, with the former growing by **15,497.5**%, and the latter by **1,047**%. A crucial subcategory of beverages, especially as imports from the US dropped 94% in April 2025, is wine, for which imports from Italy grew from \$0 to \$281,189 from 2023 to 2024. This is an opportunistic period for Italian wine exporters to New Brunswick and greater Canada, as consumers turn away from US wine products.

Source: TDM

New Brunswick Exports to Italy (CAD)

| HS Code | Description | 2023 | 2024 |
|---------|---------------------------------|-----------|------------|
| _AII | All Commodities | 9,776,635 | 10,021,999 |
| 47 | Pulp Of Wood Or Other Fibrous | | |
| 47 | Cellulosic Material | 1,763,094 | 3,423,797 |
| 48 | Paper And Paperboard | 2,804,595 | 2,251,332 |
| 03 | Fish And Crustaceans, Molluscs | 3,267,570 | 1,337,687 |
| 16 | Edible Preparations Of Meat, | | |
| 10 | Fish, Crustaceans, Molluscs | 271,556 | 980,563 |
| | Nuclear Reactors, Boilers, | | |
| 84 | Machinery And Mechanical | | |
| | Appliances | 356,668 | 855,662 |
| 90 | Medical Or Surgical Instruments | | |
| | And Apparatus | 414,484 | 725,850 |
| 17 | Sugars And Sugar Confectionary | 128,720 | 142,237 |
| 85 | Electrical Machinery And | | |
| | Equipment | 278,461 | 130,814 |
| 23 | Waste From Food Industries; | | |
| | Prepared Animal Feed | 0 | 88,185 |
| 39 | Plastics | 53,709 | 52,469 |
| 92 | Musical Instruments | 157,408 | 24,251 |

Source: TDM



Infrastructure and Major Projects

Infrastructure

New Brunswick is endowed with an advanced infrastructure network across land, air and sea. The NBM Railways (NB Southern, Eastern Maine, Maine Northern) offer the most direct rail connections between Atlantic Canada and the Northeastern United States, providing crucial links to Class I railways and the Port of Saint John. The Port of Saint John, having largely completed a \$205 million modernization project in 2023, is among the most crucial in Canada in terms of Atlantic access for the east coast of Canada and the Untied States, as well as Europe. Additionally, the Port of Belledune is globally connected and undergoing a strategic pivot to a green energy hub. New Brunswick is also home to two international airports in Moncton and Fredericton.

Since 2015, the Government of Canada has contributed just under \$1.2 billion in federally approved funding through 508 infrastructure projects. The largest ongoing infrastructure investment plan is: 'The Road Ahead': Three-year Capital Investment Plan for Transportation, from 2024 to 2026. \$1.5 Billion is planned to be invested, with projects spanning all assets that the Department of Transportation and Infrastructure oversees. More specifically, ~\$951 million has been allocated for the construction and upgrades of provincial highways, ~\$299 million for the construction of bridges, ferries, and ferry landings, ~\$201 million for highways and bridges, and ~\$293 million for public-private partnership rehabilitation projects.

Through the Investing in Canada Infrastructure Program, both levels of government are also investing more than \$30 million in three separate projects to build or upgrade water and wastewater infrastructure including the Fundy-St. Martins Wastewater Collection and Treatment System, the Riverview Infrastructure Renewal project, and the Strait Shores New Municipal Well and Related Infrastructure project. The federal government announced an additional over \$1 billion in funding for clean electricity projects in New Brunswick in December 2024. The vast majority of the \$1 billion is earmarked for 670-megawatts worth of Indigenous-led wind projects through the Canada Infrastructure Bank and Natural Resources Canada.

Residential Investment

As a result of growing population numbers and to match the growing demands of new immigrants and entrants, the governments of Canada and New Brunswick have finalized a 10-year agreement under the Canada Housing Infrastructure Fund (CHIF) New Brunswick will receive \$150.5 million to address their housing-enabling infrastructure priorities. Under the CHIF, more than \$5 billion is available over 10 years to support long-term infrastructure priorities that will directly enable new housing supply. These investments not only serve current communities but will also attract larger companies with greater infrastructure demands.

Source: Government of New Brunswick, Government of Canada

Electricity Costs Across Canadian Provinces

| Province | City | Small Industrial (C/Kwh) - 25,000kwh Monthly Consumption - 5000kW Demand | Large Industrial (C/Kwh) - 3,060,000kwh Monthly Consumption- 100kW Demand |
|------------------------------|---------------|--|---|
| Québec | Montréal | 12.64 | 5.74 |
| Alberta | Calgary | 15.88 | 10.46 |
| Prince Edward | | | |
| Island | Charlottetown | 19.25 | 10.99 |
| Nova Scotia | Halifax | 18.43 | 12.7 |
| New Brunswick | Moncton | 16.34 | 9.80 |
| Saskatchewan | Regina | 15.47 | 9.57 |
| Newfoundland and Labrador | St. John's | 13.56 | 10.18 |
| Ontario | Toronto | 19.45 | 10.18 |
| British Columbia | Vancouver | 12.19 | 8.12 |
| | | | |
| Manitoba | Winnipeg | 10.77 | 6.00 |

Source: <u>Hydro Quebec</u>

Cost of Business

New Brunswick offers a highly competitive cost environment for businesses, particularly large industrial electricity users, where it ranks among the top 5 most affordable provinces in Canada (around 9.80 ¢/kWh). While its small business electricity rates are competitive within Atlantic Canada, their exact effective cost (around 16.34 ¢/kWh average) depends on consumption patterns due to a tiered and demand-based structure. In terms of water and wastewater, while precise provincial averages are elusive as costs are municipal, New Brunswick's major cities generally offer more affordable industrial water/wastewater volume charges (approximately \$2.20 - \$3.50/m³ combined) compared to the higher rates seen in large urban centers in Ontario and Western Canada. Complementing these utility advantages, New Brunswick also boasts generally lower commercial and industrial real estate costs and competitive labour wages, supported by active provincial business incentives.

For serviced industrial and commercial land, New Brunswick offers costs that are significantly lower than in the major metropolitan areas of Ontario, British Columbia, and often even Quebec and the Prairies. Approximate Industrial land costs are in the range of \$100 and \$300 thousand per acre, and commercial between \$200 and \$600 thousand, based on representative prices in Moncton, Saint John, Fredericton, and Woodstock.

While it has increased, now at \$15.65/hour, New Brunswick's minimum wage is currently the lowest among the four Atlantic provinces, and the lowest in the country outside of Alberta and Saskatchewan. Minimum wages in PEI and Newfoundland & Labrador are at \$16.00, while Nova Scotia is \$15.70, rising to \$16.50 by Oct 2025. Although training is variable across industries, business and training costs are highly supported by government grants and funding in New Brunswick.

Source: NB Power, Government of New Brunswick, Money Sense





Source: PlanetWare

Major Trade Shows



Atlantic Heavy Equipment



Atlantic Canada Showcase



Mechanical Electrical Electronic
Technology (MEET) Show



Annual NB Manufacturing Day 2025 — CME



<u>Atlantic Provinces Reverse Trade</u>



2025 Annual Potato Conference & Trade Show



EMP Conference



Southwest Business Summit



Atlantic Truck Show



USEFUL LINKS

Government of New Brunswick https://www.gnb.ca/en.html
Opportunities New Brunswick https://onbcanada.ca/

Service New Brunswick https://www2.snb.ca/content/snb/en.html

Legislative Assembly of New Brunswick https://www.legnb.ca/

Moncton Industrial Development https://www.moncton4business.com/

Business Development Fredericton https://www.fredericton.ca/en/business-development/economic-

<u>development/ignite-economic-development</u> https://www.investcanada.ca/new-brunswick

Invest Canada – New Brunswick

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ITALIAN INSTITUTIONS COMPETENT FOR NEW BRUNSWICK/CANADA

Consolato Generale d'Italia a Montréal

Address: 3489 Rue Drummond, Montréal, Québec H3G 1X6, Canada Tel: (+1) 514 849 8351

Email: consolato.montreal@esteri.it **Website:** https://consmontreal.esteri.it/

Consular Correspondent in Moncton

Francesco Calazzo

Tel: (+1) 917 524 6010

Email: francesco.calazzo@nbse.ca

ITA - CANADA CONTACTS

Toronto Office

ICE | Italian Trade Commission 480 University Ave, Suite 800 Toronto, Ontario M5G 1V2

Tel: 416-598-1566

Fax: 416-598-1610

Email: toronto@lce.lt

Website: www.ice.it

Montréal Office

ICE | Délégation commerciale d'Italie 1000 Rue Sherbrooke Ouest, Bureau 1720

Montréal, Québec H3A 3G4 **Tel**: 514-284-0265

Fax: 514-284-0362 Email: montreal@ice.it Website: www.ice.it Vancouver Office

ICE | Italian Trade Commission 1199 West Pender, Suite 785

Vancouver, British Columbia, V6E 2R1

Tel: 604 416 4874

Email: vancouver@ice.it
Website: www.ice.it



ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane