

MACEDONIA

NEWSLETTER FEBBRAIO 2018



Agenzia ICE Skopje

Sezione per la promozione degli scambi dell'Ambasciata d'Italia

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SCHEDA PAESE



Forma di governo:	Repubblica parlamentare
Superficie:	25.713 kmq
Abitanti:	2.08 milioni
Capitale:	Skopje
Lingua:	Macedone; altre lingue: albanese, serbo, turco, romani
Religione:	Ortodossa 64,7%, Musulmana 33,3%, altre religioni 2%
Moneta:	Denaro macedone (61,4 MKD = 1 EUR)
Membro di:	BERS, CEFTA, CEI, FAO, FMI, IAEA, ILO, IPU, ITUC, ONU, PFP, UPU, WHO, WTO
	Paese candidato all'adesione all'UE e alla NATO.

NOTIZIE

LA GERMANIA CONTINUA AD ESSERE IL PRINCIPALE PARTNER COMMERCIALE DELLA MACEDONIA

Secondo i dati preliminari dell'Ufficio nazionale di statistica, il valore totale delle esportazioni di beni dalla Macedonia nel periodo gennaio-dicembre 2017 è pari a euro 5.007.196.000, in aumento del 15,6% rispetto all'anno precedente, mentre il valore delle merci importate nello stesso periodo è di euro 6.824.916.000, con un incremento dell'11,7%. Il deficit commerciale nel periodo gennaio-dicembre 2017 è pertanto di 1.817.720.000 euro.

Gli articoli maggiormente esportati continuano ad essere quelli prodotti nelle zone franche e nella fabbriche che lavorano per conto terzi.

In base ai dati sui volumi del commercio con l'estero nel periodo gennaio-dicembre 2017, si evince che i principali partner commerciali della Macedonia sono stati la Germania, la Gran Bretagna, la Grecia, la Serbia e la Bulgaria.

VARATO DAL GOVERNO IL NUOVO PROGRAMMA DI SVILUPPO RURALE

È stato varato dal governo il nuovo programma per il sostegno dello sviluppo rurale che, con uno stanziamento di 35 milioni di euro, si pone l'obiettivo di aumentare la competitività della produzione e di migliorare le condizioni di vita nelle aree rurali.

La maggior parte dello stanziamento è destinata ai pagamenti diretti ai produttori agricoli, in base al programma di sovvenzioni all'agricoltura per il 2018, ma prevede anche importi destinati a risarcire i danni causati da calamità naturali e avverse condizioni climatiche nel periodo 2016-2017.

Il programma prevede anche assistenza finanziaria per la costruzione di nuove strade locali, sistemi di approvvigionamento idrico e infrastrutture nelle aree rurali.

Il programma di sviluppo rurale prevede inoltre di sovvenzionare il 50% dei tassi di interesse bancari sui prestiti agricoli, concessi per la creazione di nuovi vigneti e frutteti, per l'acquisto di bestiame, di macchinari e di sistemi di irrigazione. Sono infine previste misure a sostegno dei giovani agricoltori.

EMENDAMENTI ALLA LEGGE SULLE ZONE INDUSTRIALI - COSIDDETTE ZONE VERDI

Il Ministero dell'Economia sta preparando gli emendamenti alla legge sulle zone industriali - zone verdi allo scopo di rivitalizzare queste zone e di renderle più interessanti per gli investitori.

Le principali novità che verranno apportate riguardano i soggetti che potranno creare e gestire le zone, le procedure per la costituzione delle zone verdi, l'alienazione e la locazione di lotti all'interno delle zone, la ridefinizione dei tipi di attività e delle condizioni per operare all'interno dell'area, l'introduzione di benefici per gli utenti nella zona e l'istituzione di un registro unico delle zone industriali e verdi.

AUMENTA LA DOMANDA DI FINANZIAMENTI E PRESTITI

La domanda di finanziamenti da parte delle aziende nell'ultimo trimestre del 2017 è stata più dinamica rispetto al periodo precedente e le banche prevedono che la domanda sia destinata ad aumentare anche nei prossimi mesi. Incrementa anche la domanda di prestiti ai cittadini e dei mutui per acquisto casa.

Nel periodo esaminato si nota una maggiore facilità di accesso al credito e le condizioni più favorevoli dovrebbero persistere anche nei prossimi tre mesi. Le banche indicano come più favorevoli i fattori legati ai tassi di interesse, mentre i fattori legati all'importo, alla durata e ad altre caratteristiche dei finanziamenti disponibili rimangono relativamente stabili.

NUOVO SISTEMA INFORMATICO PER LA GESTIONE DEL CONSUMO ENERGETICO PER LE FERROVIE MACEDONI

La Banca europea per la Ricostruzione e lo Sviluppo (BERS) ha pubblicato la gara d'appalto per l'acquisto di un nuovo sistema informatico per la gestione integrata del consumo energetico per le Ferrovie macedoni, che consentirà di ottimizzare i consumi di energia dell'intera rete ferroviaria macedone.

Le aziende interessate possono presentare le loro offerte entro il 21 marzo. Per maggiori informazioni skopje@ice.it

IN VENDITA A VELES 22 LOTTI PER LA COSTRUZIONE DI FABBRICHE, ALBERGHI, CENTRI SPORTIVI E COMPLESSI RESIDENZIALI

La città di Veles ha pubblicato il bando per la vendita di 22 terreni edificabili per la costruzione di nuovi edifici con diverse destinazioni d'uso.

Sulla riva del lago "Mladost" sono in vendita due lotti per la costruzione di centri sportivi e un terreno di oltre 10000 metri quadrati per la costruzione di un complesso alberghiero, mentre nella località Mamutcevo sono previsti otto lotti per la costruzione di impianti industriali.

Lotti di varie metrature destinati alla costruzione di case individuali sono disponibili anche a Novačani e nei pressi del lago "Mladost", con prezzi base d'asta da 1 a 5 euro per metro quadrato.



MISSIONE IMPRENDITORIALE

Tirana (Albania) 18-20 febbraio 2018

AZIONI DI PARTENARIATO CON PAESI DEI BALCANI CON FOCUS SU MACEDONIA, ALBANIA E KOSOVO NEI SETTORI INFRASTRUTTURE, ENERGIA E AMBIENTE



Dal 18 al 20 febbraio a Tirana si è svolta una missione imprenditoriale guidata dal Sottosegretario allo Sviluppo Economico, Ivan Scalfarotto, promossa dai Ministeri dello Sviluppo Economico e degli Affari Esteri e della Cooperazione Internazionale e organizzata da ICE Agenzia in collaborazione con Confindustria, ABI, Conferenza delle Regioni e delle Province Autonome, Rete Imprese Italia e Unioncamere, con l'obiettivo di approfondire le opportunità commerciali e di investimento per le aziende italiane in Albania.

Insieme alla Missione di sistema si è svolta anche l'iniziativa organizzata nell'ambito del programma Piano Export Sud 2 e del Programma promozionale di ICE Agenzia, con l'obiettivo condiviso di promuovere le azioni di partenariato nei Paesi dei Balcani occidentali, con focus su Macedonia, Albania e Kosovo, nei settori infrastrutture, energia, ambiente e agroindustriale.



Agli operatori italiani, oltre 170 tra aziende, associazioni e banche, è stata offerta una panoramica sulla situazione attuale e i programmi di sviluppo. Per la parte italiana, accanto al Sottosegretario Scalfarotto, sono intervenuti al business forum

l'Ambasciatore a Tirana Alberto Cutillo, il Presidente dell'Agenzia ICE Michele Scannavini, il Presidente di Confindustria Vincenzo Boccia, il Vice Presidente ABI per l'internazionalizzazione Guido Rosa, l'Amministratore Delegato di SACE Alessandro Decio, l'Amministratore Delegato di Simest Alessandra Ricci e il Presidente di Finest Mauro Del Savio.

Sono intervenuti inoltre alti rappresentanti politici albanesi: il Premier Edi Rama, il Ministro delle Finanze e dell'Economia, il Ministro di Stato per la tutela delle imprese, il Ministro delle Infrastrutture e dell'Energia e il Ministro dell'Agricoltura e dello Sviluppo Rurale.



Una sessione specifica è stata dedicata agli strumenti finanziari messi a disposizione dalla cooperazione italiana (AICS) e dagli organismi internazionali (UE, Bers, Banca Mondiale, WBIF). L'approfondimento ha coinvolto anche le opportunità di investimento e di sviluppo dello scambio commerciale in Macedonia e in Kosovo. In questa parte è intervenuto il Consigliere di Stato presso l'Agenzia macedone per gli investimenti e la promozione dell'export, Ivan Iliev, il

quale ha illustrato, oltre al già noto ottimo clima per gli investimenti esteri in Macedonia, anche alcuni dettagli del nuovo programma governativo di incentivi finalizzati al sostegno dello sviluppo economico e dell'imprenditoria.

Grande il riscontro da parte degli operatori locali, con oltre 400 partecipanti albanesi, macedoni e kosovari che hanno preso parte alla sessione dedicata agli incontri bilaterali.

La delegazione macedone era composta da rappresentanti di 11 istituzioni governative, enti pubblici e del settore privato.

Oltre al rappresentante dell'Agenzia per l'attrazione degli investimenti esteri, che è intervenuto nella parte seminariale, sono stati presenti anche rappresentanti del Ministero macedone dell'ambiente, dell'Ente pubblico per l'approvvigionamento di acqua e per la gestione delle acque reflue di Skopje, l'Ente pubblico per i trasporti urbani di Skopje, La camera di commercio delle piccole aziende del settore energetico, le società di ingegneria Civil Ingeneering Institut GIM e Geing Krebs und Kiefer, le società del settore ambiente Pakomak, Tehnolab e Oskarplast e Link Solutions del settore innovazione e green energy.



I rappresentanti dell'Ufficio ICE di Skopje, che hanno accompagnato la delegazione macedone e assistito le aziende durante la permanenza a Tirana, hanno avuto interessanti incontri con aziende italiane interessate ad approfondire le opportunità di ampliare le loro attività commerciali anche al mercato macedone.

La delegazione macedone ha totalizzato oltre ottanta incontri bilaterali con aziende italiane interessate a conoscere potenziali partner in Macedonia nei settori di loro interesse.

Tutti i membri della delegazione macedone hanno espresso soddisfazione per la qualità delle aziende italiane presenti e apprezzamento per l'opportunità offerta da ICE, di conoscere potenziali partner italiani per progetti congiunti da sviluppare in Macedonia.

Oltre ai complimenti agli organizzatori dell'iniziativa, per l'ottima organizzazione tecnica, logistica e dei contenuti, i delegati hanno espresso anche l'auspicio che eventi del genere, bilaterali o regionali, possano organizzarsi sempre più spesso, in quanto costituiscono una preziosa occasione di trovare i partner giusti con cui avviare collaborazioni concrete.



Linda Shakiri, EP per la gestione delle acque della Città di Skopje

“Vorrei ringraziare ICE Agenzia per averci offerto l'opportunità di partecipare all'iniziativa, peraltro organizzata in modo eccellente in tutti gli aspetti: dall'accoglienza e l'ospitalità, alla parte operativa e anche quella informale. L'evento è stato un'ottima occasione di incontrare in un unico posto un elevato numero di aziende italiane con cui avviare un primo contatto per eventuali collaborazioni future. Abbiamo approfittato dell'occasione anche per attività di networking con enti e aziende della regione, che è molto importante per lo sviluppo regionale. Mi auguro che ci siano occasioni simili anche in futuro.”

Magdalena Trajkovska, Tehnolab:

“Abbiamo incontrato tutte le aziende con cui avevamo richiesto l'incontro, ma anche alcune altre, fuori agenda. E' stata un'ottima occasione per creare solide basi per future collaborazioni con aziende operanti nel nostro settore. Con una delle aziende italiane incontrate abbiamo già concordato la collaborazione per la partecipazione in JV ad una gara d'appalto in corso. Riteniamo che l'evento sia stato organizzato molto bene e abbiamo avuto l'impressione che anche le altre aziende partecipanti condividessero le nostre ottime impressioni.”



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane

ATTIVITÀ PROMOZIONALI ICE AGENZIA



Skopje, 1-10 marzo 2018

Italian Design Day - Concorso migliore vetrina arredo casa per le eccellenze del Made in Italy

Nell'ambito dell'Italian Festival Skopje 2018 e in coincidenza con l'Italian Design Day in the World, l'ufficio ICE di Skopje ha organizzato un concorso per la selezione della migliore vetrina nel settore arredo casa e design made in Italy. Hanno aderito all'iniziativa i più importanti show room di mobili e complementi arredo di Skopje, che per l'occasione offrono promozioni sugli articoli dei migliori produttori di mobili e arredo casa italiani: Casa Italia, Coin Casa, Domitalia, Elite Sofa, Interni In Style, Kares e Montenegro Mebel.

La migliore vetrina sarà scelta da un'apposita giuria, guidata dall'arch. Silvia Scarponi, docente di Vetrinistica presso l'Accademia Italiana, uno dei principali istituti europei di formazione nel campo del design e delle arti applicate.

Milano 13-16 marzo 2018

ExpoComfort

ICE Agenzia collabora con Promos Milano sulla promozione all'estero della 41^a mostra convegno Expocomfort che si svolge a Milano dal 13 al 16 marzo. La missione di buyer esteri comprenderà anche 2 operatori macedoni.

Cagliari 19-22 marzo 2018

Incoming settore alimentare

Come parte delle attività di incoming nelle Regioni meridionali organizzate nell'ambito del Piano Export Sud II, si svolgerà a Cagliari un'iniziativa promozionale che coinvolgerà i produttori agroalimentari locali e buyer provenienti da otto Paesi esteri. E' prevista la partecipazione di due operatori macedoni.

Napoli, 5-7 aprile 2018

EnergyMed - Mostra Convegno sulle Fonti Rinnovabili e l'Efficienza Energetica nel Mediterraneo

ICE-Agenzia, a supporto delle aziende italiane del settore delle energie rinnovabili e dell'efficienza energetica con sede nelle regioni Basilicata, Calabria, Campania, Puglia, Sicilia, nell'ambito della prima annualità del Piano Export Sud 2, organizza una missione di operatori esteri con sessione di incontri B2B alla fiera Energymed, in programma a Napoli dal 5 al 7 aprile. E' prevista la partecipazione di due operatori macedoni.



Catania, 10-11 aprile 2018

A Fashion Journey to Southern Italy

ICE Agenzia organizza, nell'ambito del Piano Export Sud II, un evento dedicato alla promozione del settore moda, al quale è prevista la partecipazione di circa 70 operatori esteri, di cui uno dalla Macedonia.

L'iniziativa coinvolgerà circa 50 aziende produttori di abbigliamento, calzature ed accessori - uomo e donna - provenienti dalle cinque regioni: Basilicata, Calabria, Campania, Puglia e Sicilia.

Marcianise (CA), 15-18 aprile 2018

Tarì - Centro d'arte e tradizione orafa



Incoming di operatori e buyer esteri, sotto forma di workshop, presso il distretto orafa di Tarì, a Marcianise. L'iniziativa, della durata di 4 giorni, rappresenta il naturale seguito del Progetto Tesori Nascosti, avviato nel 2016, riscuotendo grande apprezzamento da parte di tutti i partecipanti, italiani ed esteri. E' prevista la partecipazione di due buyer macedoni.



**IPA INSTRUMENT FOR
PRE-ACCESSION ASSISTANCE**

IPA – STRUMENTO DI ASSISTENZA PREADESIONE

Attraverso lo strumento di preadesione IPA, l'Unione Europea sostiene le riforme nei Paesi candidati all'allargamento con contributi finanziari e tecnici. Il primo programma IPA I 2007-2013 aveva messo a disposizione dei Paesi beneficiari un totale di 11,5 miliardi di Euro, il secondo programma IPA II ne ha destinati 11,7.

Ipa in Macedonia

A partire dal 1992 e fino all'introduzione del nuovo strumento di assistenza di preadesione nel 2007 (conosciuto semplicemente come IPA), l'aiuto finanziario dell'Unione europea, fornito principalmente attraverso i programmi PHARE e CARDS, ha superato 800 milioni di euro.

L'assistenza fornita nel periodo 2007- 2013, attraverso le cinque componenti IPA, è pari a 622,5 milioni di euro.

I progetti finanziati dall'UE coprono una serie di aree e variano per modalità di attuazione, budget e numero di esperti coinvolti: dai grandi progetti infrastrutturali e ambientali, del valore di decine di milioni di euro, a piccoli grants alle ONG che lavorano a livello locale, all'acquisto di attrezzature per le varie unità amministrative tecniche. Finora, più di 400 progetti finanziati dall'UE sono stati completati o sono in corso di attuazione in Macedonia.

Programmazione IPA II 2014-2020

IPA II 2014 – 2020 ha destinato alla Macedonia 664,2 milioni di Euro, distribuiti come segue:

Ripartizione stanziamenti IPA II 2014-2020 - Macedonia	Totale (MEUR) 2014-2020
I. Riforme per l'adesione all'UE	205.9
Democrazia e governance	122.9
Stato di diritto e diritti fondamentali	83.0
III. Sviluppo regionale e socio-economico	298.8
Ambiente e azione per il clima	112.9
Trasporti	112.9
Competitività e innovazione	73.0
IV. Lavoro, politiche sociali, istruzione, promozione dell'uguaglianza di genere, sviluppo delle risorse umane	53.2
Istruzione, lavoro e politiche sociali	53.2
V. Agricoltura e sviluppo rurale	106.3
Agricoltura e sviluppo rurale	106.3
TOTALE	664.2

Fondi IPA Multi-Country

Oltre ai fondi nazionali, stanziati e messi a disposizione dei singoli paesi beneficiari, ci sono anche i fondi regionali, destinati a tutti i Paesi beneficiari di Ipa II, gestiti tramite programmi multi-country, denominati Multi-country – financial assistance under IPA II

Per il periodo 2014-2020 ne sono stati stanziati complessivamente 2,9 miliardi di Euro.

Il programma Multi-country offre sostegno per il raggiungimento degli obiettivi individuati nei documenti strategici nazionali, seppur attraverso mezzi diversi. Questo programma fornisce assistenza attraverso canali multi-country che costituiscono un'utile integrazione ai fondi di assistenza nazionale.

IPA – BANDI DI GARA

BANDI IN CORSO

Reference	EuropeAid/139221/IH/SER/MK
Contract notice	16.02.2018
Title	Preparation of Long-term Strategy and Law on Climate Action
Details	The project aims to support the Beneficiary Country, in particular MoEPP, at a critical stage in taking climate action and in EU accession in this field. The purpose of this contract is to develop long-term Strategy and Law on Climate Action in order to establish a strong and sustainable framework for climate action until 2050, considering the current situation and conditions in the country, while allowing future strengthening in line with EU accession and the country's interests. It is therefore important that the objectives of Strategy and Law are both feasible and ambitious.
Status	OPEN
Deadline for receipt of applications:	23.03.2018
Provisional timetable	Provisional date of invitation to tender 25.05.2018 Provisional commencement date of the contract 29.10.2018 Initial period of implementation of tasks The total duration of the contract will be 18 months.
Indicative budget	EUR 1 150 000
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

IPA - PREAVVISI DI BANDI DI GARA – FORECAST

Reference	EuropeAid/139385/IH/SUP/MK
Title	Support in establishing Regional Waste Management System - Supply of equipment and vehicles for waste collection in East and North-East Regions, Phase I
Details	The supply contract for equipment and vehicles for waste collection in East and North-East Regions, Phase I is needed to optimize waste collection services to ensure that services are delivered timely to the citizens and that waste will be delivered to the designated sites thus protecting the environment from uncontrolled waste disposal in compliance with EU standards. 1. Indicative number and titles of Lots Lot 1: "Supply of waste collection vehicles"; Lot 2: "Supply of waste collection equipment".
Status	FORECAST Prior information notice published on 19.12.2017
Scheduled publication date of the contract notice	January 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139384/IH/WKS/MK
Title	Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	The contract shall cover following works: Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m³/day and extension (375 m) of the existing main collector. The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). Works on the sewerage network which will include:

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	- construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition). The contract is divided into two (2) lots. Lots are as follows: Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola; Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola.
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Works
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020
Reference	EuropeAid/139383/IH/SER/MK
Title	Supervision of the works contract for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the supervision of the implementation of the works contracts for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola, which will be implemented according to the PRAG and FIDIC conditions of contract. The works contracts to be supervised will be divided into two (2) lots which are as follows: Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola; Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola. The works contract to be supervised will include: Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m3/day and extension (375

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	m) of the existing main collector (Lot 1). The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). Works on the sewerage network (Lot 2) which will include: - construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition).
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 1 300 000
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139374/IH/SER/MK
Title	Support to Justice Sector and Reform Process
Details	The purpose of this contract is to improve independence, accountability, efficiency and competence of the judiciary and prosecution as well as to further develop reform management and EU law approximation mechanisms in the justice sector.
Status	FORECAST Prior information notice published on 15/12/2017
Scheduled publication date of the contract notice	January 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 1 870 000
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139271/IH/SER/MK
Title	Supervision of Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions - I Phase
Details	The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the Supervision of the implementation of the Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions (First Phase) which will be implemented according to the PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). The works contract to be supervised will include: - Clean-up of non-compliant landfills and small dumpsites by excavation of waste and transport of excavated waste - Remediation and closure of minimum four (4) old landfills in East Region and minimum two (2) old landfills in Northeast Region by reshaping and construction of a top capping system including leachate and gas collection systems where necessary - Reshaping of minimum five (5) old landfills in East Region and minimum three (3) landfills in North-East Region and construction of drainage for leachate collection where necessary.
Status	FORECAST Prior information notice published on 17/10/2017
Scheduled publication date of the contract notice	November 2017 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 600 000
Type	SERVICES
Procedure	RESTRICTED
Financing	Commission Implementing Decision C(2014) 9850 of 17.12.2014 adopting a multiannual Action Programme on Environment and Climate Action and Transport for the years 2014–2016.
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139269/IH/WKS/MK
Title	Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions
Details	The purpose of this contract is the Works for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions. The contract shall cover: - Clean-up of non-compliant landfills and small

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	dumpsites by excavation of waste and transport of excavated waste - Remediation and closure of minimum four (4) old landfills in East Region and minimum two (2) old landfills in Northeast Region by reshaping and construction of a top capping system including leachate and gas collection systems where necessary - Reshaping of minimum five (5) old landfills in East Region and minimum three (3) landfills in North-East Region and construction of drainage for leachate collection where necessary. The contract will be implemented according to the PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). The contract is divided into 2 lots. Lot 1: Closure of Non-compliance Landfills and Dumpsites in East region. Lot 2: Closure of Non-compliance Landfills and Dumpsites in North-East region.
Status	FORECAST Prior information notice published on 17/10/2017
Scheduled publication date of the contract notice	November 2017 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	n.a.
Type	WORKS
Procedure	open
Financing	Commission Implementing Decision C(2014) 9850 of 17.12.2014 adopting a multiannual Action Programme on Environment and Climate Action and Transport for the years 2014–2016.
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020
Reference	EuropeAid/139108/IH/SER/MK
Title	Implementation and planning for the approximation in priority areas of environment
Details	The purpose of this contract is developing good planning framework for environmental and other institutions to take actions for implementation of environmental and climate action requirements, and defining the future assistance needs for the Environment and Climate Action Sector.
Status	FORECAST Prior information notice published on 22/07/2017
Scheduled publication date of the contract notice	September 2017
Indicative budget	EUR 2 300 000
Type	SERVICES

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Financing	Financing agreement
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139107/IH/SER/MK
Title	Development of Environmental Monitoring and Information System
Details	The Purpose of this contract is to strengthen capacity for monitoring, data collection, data management and reporting through establishment of national environmental information system and monitoring network structure.
Status	FORECAST Prior information notice published on 22/07/2017
Scheduled publication date of the contract notice	August 2017
Indicative budget	EUR 1 500 000
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139084/IH/SER/MK
Title	Development of Environmental Monitoring and Information System
Details	The contract is part of the project which is aimed for establishment of Business Continuity and Disaster Recovery Data Centre. The purpose of this contract is drafting of supply tender dossier and all the necessary policies and procedures for proper establishment and functionality of the Data Centre, as well as delivery of trainings among the Ministry of Interior staff.
Status	FORECAST Prior information notice published on 15/07/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice.
Indicative budget	EUR 1 000 000
Type	SERVICES
Procedure	Restricted

Financing	Financing agreement
Programme title	IPA II Financing agreement for action programme 2014
Reference	EuropeAid/139224/IH/SER/MK
Title	Supervision of the implementation of the works contracts for Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the supervision of the implementation of the works contracts for rehabilitation and extension of sewerage network in the municipality of Kichevo which will be implemented according to the FIDIC conditions of contract. The works contract to be supervised will includes replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Intended timing of publication of the contract notice October 2017
Indicative budget	EUR 600 000
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139225/IH/WKS/MK
Title	Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The contract shall cover works on replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red

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	book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Scheduled publication date of the contract notice November 2017
Indicative budget	na
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/137870/IH/SUP/MK
Title	Supply of equipment for the Bureau of Metrology
Details	The subject of this contract is: the supply, delivery, unloading, installation (including testing and training) and putting into operation of metrological equipment to the Bureau of Metrology. Indicative number and titles of lots: lot 1: supply of metrological equipment for electrical quantities; lot 2: supply of measuring equipment for environmental condition; lot 3: supply of equipment for dimensional quantities; lot 4: supply of equipment for verification of domestic gas meters; lot 5: supply of equipment for verification of conversion devices.
Status	FORECAST Prior information notice published on 23/02/2016
Scheduled publication date of the contract notice	Intended timing of publication of the contract notice April 2016
Type	SUPPLIES
Procedure	Open
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance



BANCA MONDIALE

PROGETTI ATTIVI IN MACEDONIA

Project ID	P160951
Title	ENHANCING THE IMPLEMENTATION OF PUBLIC PROCUREMENT IN MACEDONIA
Sector	General public administration sector
Implementing Agency:	na
Total Project Cost:	US\$ 0,30 million
Status	Active
Approval Date	07/12/2016
Closing Date	31/12/2017
Recent procurement notices:	Request for Expression of Interest - Development Of Recommendations And Strategy For Implementation Of New Procurement Tools: E-marketplace For Small Value Procurement (for Purchase Of Goods And Services Of Small Value) And E-catalogues. Published 19.12.2017, submission deadline 15.01.2018

Project ID	P149955
Title	ROAD UPGRADING AND DEVELOPMENT PROJECT
Sector	Rural and Inter-Urban Roads and Highways, General public administration sector
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 91 million
Status	Active January – February 2018 contract awards for 2 lots of Works project Construction of Express Road Rankovce – Kriva Palanka
Approval Date	30/09/2015
Closing Date	31/12/2020

Project ID	P154263
Title	LOCAL AND REGIONAL COMPETITIVENESS PROJECT
Sector	General industry and trade sector
Implementing Agency:	GENERAL SECRETARIAT - OFFICE OF DPM FOR ECONOMIC AFFAIRS
Total Project Cost:	US\$ 26.08 million
Status	Active
Approval Date	12/01/2016
Closing Date	31/12/2019

Project ID	P154464
Title	SECOND MUNICIPAL SERVICES IMPROVEMENT PROJECT
Sector	Urban Transport General water, sanitation and flood protection sector Solid waste management Energy efficiency in power sector
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 28.04 million
Commitment amount:	US\$ 28.04 million
Status	Active
Approval Date	11/01/2016
Closing Date	31/03/2021
Recent procurement notices	Request for expression of interest n. OP00046743 for the procurement of: Technical assistance: preparation of feasibility study for projects of municipalities in the Republic of Macedonia Published October 30, 2017. Deadline November 15, 2017.
Contracts signed:	n.a.

Project ID	P150342
Title	ADDITIONAL FINANCING – MSIP (EU-IPA)
Sector	Water supply Sanitation Solid waste management
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 26.54 million
Status	Active

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Approval Date	22/12/2014
Closing Date	31/03/2019
Recent procurement notices:	<u>Published June 20, 2017</u> . Deadline July 5, 2017. Request for expression of interest n. OP00043400 for the procurement of: Preparation of feasibility study and preliminary project design for small size wastewater treatment plants in 4 rural areas (Novaci, Debarca, Cheshinovo-Obleshevo and Novo Selo).
Contracts signed:	n.a.

Project ID	P148023
Title	NATIONAL AND REGIONAL ROADS REHABILITATION
Sector	Rural and Inter-Urban Roads and Highways
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 83,72 million
Commitment amount:	US\$ 70,98 million
Status	Active
Approval Date	23/09/2014
Closing Date	30/09/2019
Contracts signed (only selected contracts listed):	<u>November 2017</u> – 320.000 EUR – Conceptual design for rehabilitation of 12 state roads <u>June 2017</u> – 1.523.950 USD – procurement of rams software, road measurements and consultancy services <u>April 2017</u> – 595.000 USD – procurement, installation and maintenance of traffic counters <u>February 2017</u> – 331.000 EUR – Independent technical audit <u>June 2016</u> – 605.000 USD – Road Safety Consultant <u>March 2016</u> – 1.145.000 USD Lot 1: Tetovo-Popova Sapka km 10; Tetovo-Popova Sapka Km 3,5; Mavrovo-debar Km 24,4; Gostivar-Kicevo Km 100,7 <u>March 2016</u> – 1.281.870 USD Lot 2: Lakavica-Negotino Km 7,2; Delcevo-Berovo Km 2,7 – 2,9; Bitola-Novaci Km 1,9. <u>January 2016</u> – 6.512.860 USD – rehabilitation of national road A3, Kocani – Delcevo

Project ID	P128378
Title	SKILLS DEVELOPMENT & INNOVATION SUPPORT
Sector	Education
Borrower	Ministry of Education and Science
Implementing Agency:	na
Total Project Cost:	US\$ 24 million
Commitment amount:	US\$ 24 million
Status	Active

Approval Date	28/01/2014
Closing Date	31/05/ 2019
Contracts signed (only relevant amount contracts listed):	November 2015 – 2.084.300 USD - development and design of the concept for secondary tvet

Project ID	P096481
Title	MUNICIPAL SERVICE IMPROVEMENT
Sector	Water supply, Water waste management, Sanitation and waste management, Energy
Borrower	Ministry of Finance
Implementing Agency:	na
Total Project Cost:	US\$ 25 million
Commitment amount:	US\$ 25 million
Status	Active
Approval Date	26/03/2009
Closing Date	31/03/ 2019
Contracts signed (only recent contracts over 500.000 USD listed):	<u>April 2016</u> – 1.805.450 USD - construction of seven streets with sidewalks, water supply system, storm water system and street lightening in the former military area arm1 and arm2 in municipality Bitola <u>April 2016</u> – 577.580 USD - municipality of Kavadarci/energy efficiency in the primary and secondary schools <u>December 2015</u> – 4.091.570 USD - reconstruction and rehabilitation of Boris Trajkovski street from Staklara factory to Pintija settlement, Skopje November 2015 – 665.000 USD - municipality of Negotino/reconstruction of the water supply network in the city of Negotino September 2015 – 1.560.000 - construction of elementary school " Grigor Prlicev September 2015 – 780.000 USD - reconstruction, adaptation and extension of the cultural center Romansa in municipality Makedonska Kamenica September 2015 – 910.000 USD - reconstruction of streets, water supply and sewerage system and construction of sidewalks and storm water system in the municipality Sveti Nikole August 2015 – 630.000 USD - construction of storm water network and reconstruction of various streets in the urban districts of municipality Karposh May 2015 – 4.151.000 - construction of water supply system in the municipality Shuto Orizari – Skopje February 2014 – 717.370 USD - reconstruction of local road v. Melnica and improvement of the water supply system in v. Izvor



European Bank
for Reconstruction and Development

BANCA EUROPEA PER LA RICOSTRUZIONE E LO SVILUPPO

GARE IN CORSO E PREQUALIFICA

Data segnalazione	31.01.2018
Specifica	SUPPLIES/SERVICES
Procurement ref	8955-IFT-44114
Notice Type	Invitation for tenders
Ente appaltante	MEPSO
Indirizzo e contatti	Maksim Gorki 4, Skopje, 1000, Macedonia Tel: +389 2 3149046 E-mail: jordan.angelovski@mepso.com.mk
Titolo e specifiche tecniche	Tender Exercise No. - 6134901 Equipment for Substations: Rehabilitation of Substations (4 nos) The Contractor is under obligation to design, manufacture the goods, prepare the design drawings for installation and connection of the offered primary and secondary equipment in the four substations – S/S Skopje 4, S/S Bitola 2, S/S Valandovo and S/S Oslomej, perform a training of the of the Employer's personnel, workshop testing in the presence of the Employer authorized personnel - FAT, packing, insurance, delivery of the goods to the location designated by the Employer, perform a Site Acceptance Test and start up the equipment, put into operation in the presence of the Employer authorized personnel and perform as built drawings and documentation for all 400 kV and 110 kV bays and switchyards in S/S Skopje 4, S/S Bitola 2, S/S Valandovo and S/S Oslomej. The contract is expected to start on 30/05/2018 and last about 30 months for Lot 1: S/S Skopje 4 and Lot 2: S/S Bitola 2, and 18 months for Lot 3: S/S Oslomej and Lot 4:S/S Valandovo. This opportunity is divided into 4 lots. Tenderers may bid for a maximum of 4 lots.
Data di scadenza	30.03.2018
Finanziamento	EBRD Programme 44114 Mepso Rehabilitation and Control Project

Data segnalazione	30.01.2018
Specifica	SUPPLIES/SERVICES
Procurement ref	8955-IFT-44114
Notice Type	Invitation for tenders
Ente appaltante	MEPSO
Indirizzo e contatti	Maksim Gorki 4, Skopje, 1000, Macedonia Tel: +389 2 3149046 E-mail: jordan.angelovski@mepso.com.mk
Titolo e specifiche tecniche	Tender Exercise No. – 6110554 Equipment and Installation for Substations: Lot 3 Relay Protection The Contractor is under obligation to design, manufacture the goods, prepare the design drawings for installation and connection of the offered protection systems with the appropriate equipment in the substations, installation and laid of the necessary cables on the panels (inside in relay houses) as well as between primary equipment and relay houses and between relay houses, to take out (dismantle) old existing protection relays and all auxiliary installed equipment, wiring and installation of the offered protection relays and cubicles, installation and wiring of the necessary optical network for connection of all protection devices with the SCADA control system and with the teleprotection equipment (if necessary), installation and wiring of the necessary optical network for remote communication of all protection devices, perform the calculation of the setting parameters for the protection functions, setting and configuration of the protection devices, perform a training of the Employer and personnel, workshop testing in the presence of the Employer authorized personnel - FAT, packing, insurance, delivery of the goods to the location designated by the Employer, perform a Site Acceptance Test and start up the equipment, put into operation in the presence of the Employer authorized personnel and perform as built drawings and documentation for all 110 kV bays and switchgears in HPP Tikves, HPP Vrutok, HPP Spilje, HPP Globocica. In addition, the Contractor is under obligation to submit at least 3 (three) copies of the technical documentation to the Employer (both electronic and printed version) for the offered protection system.
Data di scadenza	28.03.2018
Finanziamento	EBRD Programme 44114 Mepso Rehabilitation and Control Project

Data segnalazione	29.01.2018
Specifica	SUPPLIES/SERVICES
Procurement ref	8949-IFT-443997
Notice Type	Invitation for tenders
Ente appaltante	Macedonian Railways Transport JSC
Indirizzo e contatti	III Makedonska brigada b.b., 1000 Skopje, Republic of MacedoniaMacedonia Tel: +389 2 3248719 E-mail: kiredimanoski@mztransportad.com.mk
Titolo e specifiche tecniche	Tender Exercise No. – 6134901 The Purchaser now invites sealed tenders from Suppliers for the following Contract/s required for establishment of EMIS to be funded from part of the proceeds of the loan: Lot No.1: ELECTRIC MOBILE SOLUTION Lot No.2: DIESEL MOBILE SOLUTION Lot No.3: ELECTRIC STATIONARY SOLUTION Lot No.4: DIESEL STATIONARY SOLUTION Lot No.5: IT EQUIPMENT The delivery under all lots is required within 120 days from the date of the Contract Agreement signing.
Data di scadenza	30.03.2018
Finanziamento	EBRD Programme 43997 Railway Fleet Renewal Project

GENERAL PROCUREMENT NOTICES

Data segnalazione	16.02.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8590-GPN-46274
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Macedonia-Albania Transmission Phase I
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 (0)2 3149 046 Fax +389 (0)2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 49.0 Million equivalent, will require the procurement of the following goods, works and services: - Construction of a new single circuit 400kV overhead transmission (OHT) line from the Bitola 2 Substation (B2 SS) to Ohrid Substation (Ohrid SS); - Construction of a new single circuit 400kV OHT line from Ohrid substation to the connection point at the Macedonian - Albanian border; - Construction of a 400/110 kV substation in Ohrid; - Unbundling and construction of 110 kV connections; - Extension of the B2 Substation; - Implementation of Grid Efficiency Components as (i) The upgrading of a Supervisory Control and Data Acquisition System (SCADA); (ii) Hardware and associate Software to improve energy forecasting and load dispatch for renewable power plants; (iii) Automated Demand Response; (iv) Implementation of Wide Area Monitoring System (WAMS); (v) Study for the effects of Plug-in Electric Vehicles (PEV) on the Transmission Grid in Macedonia, and - Project Implementation Unit (PIU) Consulting Services (procurement process ongoing). - OPWG (procurement process completed). - Equipment for sub-stations (procurement process completed). - Optical Loop (procurement process completed).
Tendering for the above contracts is expected to begin by	01/03/2017
Finanziamento	EBRD Programme 46274

Data segnalazione	04.10.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8843-GPN-43997 Railways Fleet Renewal Project
Business sector	Transport - Railway
Notice Type	General Procurement Notice
Ente appaltante	Macedonian Railways Transport JSC Skopje
Indirizzo e contatti	Macedonian Railways Transport JSC Skopje III Makedonska brigade No. 66, 1000 Skopje, Macedonia Contact person: Mr. Kire Dimanoski Tel: + 389 2 3248701 Fax: +389 2 3248719 E-mail: kiredimanoski@mztransportad.com.mk
Titolo	GENERAL PROCUREMENT NOTICE This GPN updates the previous version published on the Bank's website on 8 March 2016. Macedonian Railways Transport JSC (MRT) and Public Enterprise Macedonian Railway Infrastructure (PERI) intend using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to install an integrated Energy Management Information System (EMIS), which should allow MRT and PERI to collect information relevant to energy consumptions. The proposed project, which has a total estimated cost of Euro 59 million equivalent, will require the procurement of the following goods, works and services: Mid-sized servers, workstations, on-board Electrical Energy Meters (OEEM), current measurement transformers for OEEM, voltage measurement transformers for OEEM, Data Handling Systems for OEEM, GPS/Point to Point antennas, On-board Diesel Flow Meters (ODFM), Data Handling Systems for ODFM, electrical energy meters (stationary), multi-utility gateways, diesel flow meters (stationary), and cabinets and cables and other necessary good and associated services. Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's <i>Procurement Policies and Rules</i> and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.
Tendering expected to begin by	Tendering for the above contracts is expected to begin in the Q4 of 2017.
Finanziamento	EBRD Programme 43997

Data segnalazione	18.08.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8803-GPN-44114 Mepso Rehabilitation and Control Project
Business sector	Power and energy
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Rehabilitation and Control Project
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 2 3149 046 Fax +389 2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 40.5 Million, will require the procurement of the following goods, works and services: <u>Equipment for sub-stations:</u> - o Lot 1 Rehabilitation of Substations (procurement process ongoing). - o Lot 2 High Voltage Equipment (procurement process completed); - o Lot 3 Relay Protection (procurement process ongoing). <u>Remote monitoring of sub-stations:</u> - o Lot 1 Remote monitoring of SS (procurement yet to be initiated); - o Lot 2 Supervisory, Control, Protection and DC supply systems (procurement yet to be initiated). <u>Optical Loop:</u> - o Lot 1 Optical Ground Wire (procurement process completed); - o Lot 2 Telecommunication Equipment (procurement yet to be initiated); - o Lot 3 Underground Installation (procurement process completed). <u>Overhead Transmission Lines (OHTL):</u> - o Lot 1 Rehabilitation of 110 kV OHTL SS Bitola 1- SS Prilep 1 (procurement yet to be initiated); - o Lot 2 Rehabilitation of 110 kV OHTL SS Skopje 1 - SS Miladinovci (procurement yet to be initiated); - o Lot 3 Rehabilitation of 110 kV OHTL SS Veles - SS O.Pole (procurement yet to be initiated); - o Lot 4 Rehabilitation of 110 kV OHTL SS Skopje 4 - SS Veles (procurement yet to be initiated); - o Lot 5 Rehabilitation of 110 kV OHTL SS Stip - SS Ovce Pole (procurement yet to be initiated); - o Lot 6: Rehabilitation of 110 kV OHTL SS Stip - SS Probistip (procurement process ongoing). <u>PIU Consulting Services:</u> (procurement process completed).
Tendering	ongoing
Finanziamento	EBRD Programme 44114

BERS - ALTRI PROGETTI IN MACEDONIA

Issue date	24 Feb 2016
Closing date:	24 Feb 2017
Notice title	Regional and Local Roads Programme
Project n.	39311
Sector	Transport

Description

Project Description

The Public Enterprise for State Roads (PESR) of FYR Macedonia intends using the saving from proceeds of a loan from the European Bank for Reconstruction and Development [The Bank] to finance five new elements which will contribute towards an improvement of road safety on the selected sections. The total estimated cost of Euro 1.5 million equivalents will require the procurement of the following contracts:

1. Rehabilitation of the Regional Road R2134 between Sopiste and Govrlevo;
2. Elaborate for speleological investigation of cave Ubavica;
3. Biodiversity assessment of important plant area Bukovich;
4. Environmental and Social Impact Assessment study for construction of new motorway Gostivar - Kicevo, as per EBRD performance requirements;
5. Variable traffic signs that will be placed on the highway main entrance to Skopje.

Tendering for the abovementioned contracts will start in the first quarter of 2016.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to Bank's procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nation Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Interested suppliers, contractors and consultant should contact:

Mr. Aleksandar Stojanov
Public Enterprise for State Roads (PESR)
Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia
Tel.: +389 2 3118 044;
Fax.: +389 2 3220 535

Issue date	02 Feb 2016
Closing date:	02 Feb 2017
Notice title	Shtip-Radovish Road Section
Project n.	47829
Sector	Transport

Description

Project Description

Public Enterprise for State Roads (Client) intends to use part of the proceeds of a loan from, or Grant administered by, the European Bank for Reconstruction and Development ('the Bank') for the above named project. Additional financing details are as follows:

A loan from the European Bank for Reconstruction and Development (the Bank), from Client's own funds towards the cost of the above named project

The EBRD loan of EUR62m will be used to finance the works contracts for road improvements. Client funding will be used for other ancillary activities.

The proposed project, which has a total estimated cost of 78600000 EUR, will require the procurement of the following:

- The EBRD loan will enable the Company to finance the improvement of a 39km single carriageway section on the A4 national road between Shtip-Radovish in Macedonia FYR. The proposed road improvement works will include reconstruction and widening of the road pavement to provide a single carriageway with two 3.5 m wide traffic lanes and two 2.2m wide hard shoulders. EBRD TC funds will also be used to finance the selection of consultants

Tendering for the above contracts is expected to begin on 29/02/2016.

Contracts to be financed with the proceeds of a loan from/ grant administered by the Bank will be open to firms from any country.

The proceeds of the loan from, or Grant administered by, the Bank will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law or official regulation of the Client's country.

Tendering for this project will be conducted by e-procurement using the EBRD Client E-Procurement Portal (ECEPP). Interested suppliers, contractors and consultants should register on ECEPP in order to receive notifications via this link:

<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=3795196>

Other Information: A GPN has already been published on www.ebrd.com.

Mr. Zoran Slamkov

Public Enterprise for State Roads

Dame Gruev 14, Skopje, 1000, Macedonia FYR

Tel. +389 70 273 792, Email: zorans@roads.org.mk

Issue date	12 Oct 2015
Closing date:	11 Oct 2016
Notice title	RAIL CORRIDOR VIII –SECOND FASE
Project n.	44175
Sector	Transport
Notice type	General Procurement Notice
Description	
Project Description: Public Enterprise for Railway Infrastructure ('PERI') intends using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to the rehabilitation of a 30.8 km section of Corridor VIII in the east of FYR Macedonia. The proposed project, which has a total estimated cost of EUR 140 million equivalents, will require the procurement of the following works and services: * Procurement of Works, following a prequalification * Consultancy Services for the Supervision of Works, Tendering for the above contracts is expected to begin in the Q1 of 2016. Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's Procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country. Interested suppliers, contractors and consultants should contact: Public Enterprise for Railway Infrastructure Macedonian Railways - Skopje Str. Jordan Mijalkov 50b, 1000 Skopje, Macedonia, Email m.tilic@mzi.mk, Mihajlo Tilic Tel:+389 22449625; Mob:+389 75282843 Fax:+389 22449088	



BANCA EUROPEA PER GLI INVESTIMENTI

PROGETTI FINANZIATI IN MACEDONIA

Date of entry	2011/2016
Title	CORRIDOR X ROAD PROJECT
Sector	Transport
Details	Construction of motorway section between Demir Kapija and Smokvica in south of Former Yugoslav Republic of Macedonia in Corridor X
Status	Signed 20/01/2016 – second tranche EUR 35.000.000

Date of entry	24/03/2015
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS II
Sector	Credit lines
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE Description: Loan for small and medium-sized projects promoted by small and medium-sized enterprises (SMEs), Mid-Caps and other private or public sector entities. Objectives: Financing of small and medium-sized projects carried out by SMEs, Mid-Caps, public sector entities and other beneficiaries in EIB-eligible sectors of the economy.
Status	Signed 14/10/2015

Date of entry	24/06/2013
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS IV
Sector	Credit lines
Details	Promoter – Financial Intermediary : MAKEDONSKA BANKA ZA PODDRSHKA NA RAZVOJOT AD SKOPJE Description: Loan intended to support financing of SME projects and any size industrial investment in the fields of knowledge economy, energy, environmental protection and services. A minimum of 70% of the loan amount will be allocated to SME projects. Objectives: Financing of small/medium projects carried out by medium sized enterprises and local authorities.
Status	Approved 25/10/2013 Signed 31/12/2013

Date of entry	2016
Title	PROCREDIT LOAN FOR SME AND OTHER COP OBJECTIVES
Sector	Credit lines EUR 10.000.000
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE
Status	Signed 04/04/2016

Date of entry	11/06/2013
Title	GREEN FOR GROWTH FUND II
Sector	Energy
Details	Description: An increase of EIB investment in the Green for Growth Fund, targeting energy efficiency and smaller renewable energy investments in the South-Eastern Europe and Eastern Neighbourhood regions. Objectives: The fund's mission is to contribute, in the form of a public-private partnership with layered risk-return structure, to enhancing energy efficiency and renewable energy in the targeted regions.
Status	Approved 23/07/2013 Signed - 03/12/2013

CENTRO DI ASSISTENZA NEI MERCATI DEI BALCANI – Desk Skopje

I DESK BALCANI svolgono attività finalizzate a sostenere il processo di integrazione dei paesi dei Balcani all'interno dell'Unione Europea.

Il desk, attivo presso ICE Skopje, offre alle aziende italiane assistenza e servizi mirati a far conoscere le opportunità di affari e a facilitare l'avvicinamento delle aziende italiane al mercato macedone, nei settori delle infrastrutture e dei trasporti, dell'energia, dell'ambiente e nel settore agricolo.

A titolo esemplificativo, ma non esaustivo, il Desk di Skopje propone i seguenti servizi:

1. Servizio di monitoraggio gare d'appalto secondo i criteri forniti che consiste in:
 - Trasmissione tempestiva delle pubblicazioni di gara,
 - Invio dei documenti di gara per una consultazione preliminare (altrimenti scaricabili solo previo abbonamento al sistema elettronico di appalti pubblici),
 - Richiesta di informazioni aggiuntive e delucidazione dagli enti appaltanti.
2. Assistenza per partecipazione a gare d'appalto, che consiste tra l'altro in:
 - Assistenza per l'iscrizione al sistema degli appalti pubblici,
 - Traduzione della documentazione completa (traduttori esterni),
 - Ricerche mirate per individuare potenziali partner (consulenti e/o partner commerciali e subcontractors),
 - Follow-up dopo la presentazione dell'offerta,
 - Organizzazione di incontri con rappresentanti di ministeri, agenzie, associazioni di categoria.
3. Servizio di ricerca partner commerciali in loco;
4. Ricerche di mercato e altri servizi.

Per informazioni:

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