



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e
l'internazionalizzazione delle imprese italiane

MACEDONIA

NEWSLETTER LUGLIO - AGOSTO 2018



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Newsletter Macedonia Luglio - Agosto 2018

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SCHEDA PAESE



<i>Forma di governo:</i>	Repubblica parlamentare
<i>Superficie:</i>	25.713 kmq
<i>Abitanti:</i>	2.08 milioni
<i>Capitale:</i>	Skopje
<i>Lingua:</i>	Macedone; altre lingue: albanese, serbo, turco, romani
<i>Religione:</i>	Ortodossa 64,7%, Musulmana 33,3%, altre religioni 2%
<i>Moneta:</i>	Denaro macedone (61,4 MKD = 1 EUR)
<i>Membro di:</i>	BERS, CEFTA, CEI, FAO, FMI, IAEA, ILO, IPU, ITUC, ONU, PFP, UPU, WHO, WTO. Paese candidato all'adesione all'UE e alla NATO.

NOTIZIE

Le notizie riportate sono state pubblicate da ICE Skopje nel Notiziario web giornaliero sul sito ICE, dove informazioni su economia, commercio, affari, opportunità, ecc., vengono caricate in tempo reale dalla rete estera dell'ICE-Agenzia. Il notiziario è consultabile on-line, nell'elenco e con la funzione Ricerca notizie. Con la funzione Creare il proprio notiziario si può sottoscrivere la ricezione automatica di notizie sulla propria casella di posta elettronica, filtrate per area geografica e settore.

PRESTITO BERS DI 10 MILIONI DI EURO PER UN NUOVO IMPIANTO FOTOVOLTAICO

La Banca Europea per la Ricostruzione e lo Sviluppo ha pubblicato l'avviso generale relativo ad un nuovo progetto nel settore energia in Macedonia. La Banca informa di aver approvato un prestito di 10 milioni di Euro a favore della società statale per la produzione di energia elettrica ELEM, per il progetto di costruzione di un impianto fotovoltaico da 10 MW. L'impianto sarà costruito sul terreno della ex miniera di lignite appartenente alla Centrale termoelettrica Oslomej.

Le procedure di appalto sono previste a partire da gennaio 2019 e l'azienda fornitrice avrà il compito di fornire, installare e mettere in funzione l'impianto fotovoltaico.

Per maggiori informazioni <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=7786198>

AUMENTO DELLE ESPORTAZIONI NEL PRIMO SEMESTRE DEL 2018

Secondo i dati dell'Istituto nazionale di statistica, le esportazioni macedoni nei primi sei mesi del 2018 hanno registrato un incremento del 26,5% rispetto allo stesso periodo dell'anno scorso. In aumento del 24% anche le importazioni. Il tasso di copertura delle importazioni con le esportazioni nel periodo esaminato è stato pari al 74,0%.

CONCORDATO IL FINANZIAMENTO DI 15 PROGETTI INFRASTRUTTURALI NEL SETTORE ACQUE

15 comuni macedoni avranno a disposizione 900.000 euro del Ministero dell'ambiente per progetti infrastrutturali nel settore della gestione delle acque. Tra i progetti ci sono la sistemazione del letto dei due fiumi Pena e Bogovinje e la costruzione di sistemi di approvvigionamento di acqua potabile in sei località. Questi interventi contribuiranno al miglioramento delle condizioni di vita degli abitanti delle zone interessate e alla prevenzione del rischio di alluvioni nei centri abitati.

NUOVO INVESTIMENTO PRODUTTIVO DELLA SOCIETÀ TURCA MURAT TICARET

La società turca Murat Ticaret, dal 1969 produttore di cablaggi e cavi per l'industria automobilistica, ha avviato i lavori di costruzione del nuovo capannone nella zona franca Bunardzik 2 nei pressi di Skopje. Per il nuovo stabilimento produttivo, che partirà con la produzione nel 2019 con 300 dipendenti, l'investitore turco stanzierà circa 7 milioni di euro. Questo sarà il quarto investimento della società turca in Macedonia.

A SETTEMBRE LA SECONDA EDIZIONE DI MACEDONIA MANUFACTURING EXPO

Il 19 settembre si terrà a Skopje la seconda edizione di Macedonia Manufacturing Expo, evento biennale organizzato dall'Associazione macedone dell'industria metalmeccanica ed elettrica, MAMEI. Partner estero nella seconda edizione sarà la BME, associazione tedesca per la gestione delle forniture e la logistica, che dal 1954 unisce professionisti degli acquisti, delle vendite e della logistica di grandi industrie in Germania e Europa centrale. L'evento ha l'obiettivo di offrire ai rappresentanti dell'industria la possibilità di incontrare potenziali fornitori macedoni. Si prevede la partecipazione di 75 società macedoni ed estere dei settori metalmeccanico, automotive, produttori di macchine ed attrezzature. La partecipazione è gratuita. Per maggiori informazioni www.mamei.mk

INAUGURATO NUOVO IMPIANTO DI DEPURAZIONE A RADOVISH, PROGETTO IPA I

È stato inaugurato a luglio il nuovo impianto per la depurazione delle acque reflue nella città di Radovish. L'85% dei 6 milioni di euro, costo totale del progetto, è stato finanziato con fondi IPA. Il nuovo impianto servirà un bacino di 25.000 abitanti e contribuirà in misura significativa alla riduzione dell'inquinamento del fiume Radovishka e al miglioramento delle condizioni di vita degli abitanti della zona. Nell'ambito del progetto, oltre all'impianto, è stata costruita anche una strada di accesso e ricostruita e ampliata la rete fognaria per un totale di 3,3 km. L'appaltatore dei lavori era la tedesca WTE Group.

FITCH CONFERMA IL RATING BB CON OUTLOOK POSITIVO PER LA MACEDONIA

L'agenzia internazionale per la valutazione del credito Fitch Ratings conferma il rating BB per la Macedonia con outlook positivo. Secondo quanto riferito nel report, tale risultato è dovuto al progresso realizzato dal governo in più settori, tra cui in particolare la trasparenza fiscale, le misure per il miglioramento dell'ambiente d'affari, ma anche il progresso nei negoziati sul nome del Paese, non senza sottolineare che l'esito del referendum potrebbe provocare instabilità politica. Fitch prospetta una crescita del PIL del 2,7% nel 2018, che raggiungerà valori più alti nei prossimi due anni, con una crescita più veloce anche a medio termine, in condizioni di stabilità politica prolungata.

CONTRIBUTI STATALI PER LO SVILUPPO ECONOMICO: ASSEGNATI OLTRE 9 MLN DI EURO A 100 AZIENDE

Circa 100 società macedoni, che contano complessivamente 14.000 dipendenti, hanno avuto il via libera per i contributi statali per i risultati raggiunti nel 2017. Il contributo complessivo di cui beneficeranno le 100 aziende ammonta a oltre 9 milioni di euro e sarà versato sui loro conti trascorsi i 60 giorni dalla data di presentazione della documentazione completa. Secondo il registro delle imprese, sono seicento le società che nel 2017 hanno realizzato investimenti e mantenuto o incrementato il numero di dipendenti, raggiungendo così il requisito base per poter beneficiare di contributi statali. Alla data del 31 luglio, solo 182 di queste ne avevano presentato la domanda.

IN CORSO PREQUALIFICA PER COSTRUZIONE FERROVIA SUL CORRIDOIO VIII CON SCADENZA 26 SETTEMBRE

La Banca Europea per la Ricostruzione e lo Sviluppo ha pubblicato il 27 luglio l'invito alla prequalifica per il progetto di costruzione della seconda fase della linea ferroviaria verso la Bulgaria, sul Corridoio VIII. La tratta in questione, che collega Beljakovce e Kriva Palanka, è lunga 34 km. I lavori oggetto di questo appalto comprendono tutte le parti: lavori civili, posa delle rotaie ed elettrificazione, segnaletica e telecomunicazioni. Una parte dei lavori civili è già stata realizzata in un periodo precedente e l'azienda selezionata avrà il compito di risanare il lavoro esistente (tra cui 33 ponti) e completare il progetto, che prevede anche due stazioni ferroviarie cittadine, tre fermate intermedie, 14 gallerie e 11 nuovi ponti. Le aziende interessate sono invitate ad acquistare la documentazione di gara, al costo di 100 Euro, presso l'Ente pubblico Ferrovie Macedoni – infrastrutture, persona di contatto Mihajlo Tilic m.tilic@mzi.mk . Il termine per presentare le proposte scade il 26 settembre 2018. La pubblicazione è disponibile al seguente link: <https://www.ebrd.com/work-with-us/procurement/p-pn-180727a.html>

FINANZIAMENTO BERS PER L'ACQUISTO DI 50 AUTOBUS A METANO PER IL TRASPORTO PUBBLICO DI SKOPJE

La BERS ha pubblicato l'informazione relativa al finanziamento accordato all'ente municipale per il trasporto pubblico di Skopje, JSP, per il parziale rinnovo del parco autobus. Il progetto, del valore stimato di 10 milioni di euro, prevede l'acquisto di 50 autobus a metano e delle relative attrezzature. Secondo l'informazione della banca, la gara d'appalto si prevede per la seconda metà del 2018.

DA AGOSTO PAGAMENTO PEDAGGIO SUL CORRIDOIO X CON CARTA PREPAGATA

Entro la fine di luglio dovrebbe essere messa in funzione la prima parte del sistema elettronico per il pagamento del pedaggio lungo il corridoio X. Nella prima fase sarà avviata la direzione Nord-Sud, mentre nelle settimane successive sarà messo in funzione l'intero sistema. Gli automobilisti potranno acquistare e ricaricare le carte prepagate presso i rifornitori di benzina, ma sarà possibile effettuare la ricarica anche online, oppure nei passaggi di frontiera e nelle stazioni di pedaggio.

IL COMUNE DI PRILEP VERSO LA GASSIFICAZIONE

Il comune di Prilep ha avviato le attività per la progettazione della rete secondaria di distribuzione di gas naturale fino agli utenti finali. Il progetto si svolgerà in quattro fasi e si prevede che la costruzione della rete possa cominciare nel 2020. Per la conduzione del metano dal gasdotto nazionale alla città bisognerà costruire circa 20km di tubature di conduzione primaria, costo stimato - circa 4 milioni di euro. Nel frattempo il comune sta raccogliendo dati sul fabbisogno dell'industria e in base ai risultati si valuterà se cercare un investitore per la formula di partenariato pubblico privato o se sarà la città a investire e a gestire la rete.

CONSULTAZIONI TECNICHE PER LA COSTRUZIONE DEL TUNNEL SOTTO LA COLLINA DI KALE

La Città di Skopje ha pubblicato un avviso di dialogo tecnico relativo al progetto per la costruzione di una galleria sotto la collina di Kale, nel centro della città, su cui domina l'omonima fortezza medievale, uno dei simboli della capitale macedone. Il progetto prevede il collegamento del viale centrale Sv. Kliment Ohridski con il viale Nikola Karev che costeggia la collina dal lato Nord e attraversa una zona industriale e commerciale importante della città. Gli operatori interessati sono invitati a inviare i propri commenti via email entro il 17 luglio all'indirizzo javni.nabavki@skopje.gov.mk. Una commissione valuterà i commenti pervenuti al fine di apportare eventuali modifiche e integrazioni alla documentazione di gara esistente, relativa alla progettazione dell'intervento infrastrutturale.

ENTRO L'ANNO 30 NUOVI AUTIBUS A GPL NEL TRASPORTO PUBBLICO DI SKOPJE

Il sindaco di Skopje, Petre Shilegov, ha informato di aver definito la copertura finanziaria per il progetto di rinnovo del parco autobus, come annunciato nei mesi scorsi. Con un prestito di 10 milioni di euro si procederà con l'acquisto, entro la fine di quest'anno, di 30 nuovi autobus a gpl. Le prove effettuate nei mesi scorsi hanno confermato che i nuovi mezzi contribuiranno alla riduzione dei consumi e delle emissioni di CO₂.

EVN PRESENTA LA PRIMA MINI CENTRALE FOTOVOLTAICA PER USO PRIVATO

È stata messa in funzione la prima mini centrale fotovoltaica ad uso privato in Macedonia. Il prototipo, progettato e costruito da EVN e installato su una casa privata a Skopje, è fatto di 12 pannelli fotovoltaici e ha una capacità massima installata di 3kW. Il prodotto è disponibile a chiunque abbia la possibilità di installare un impianto fotovoltaico sulla propria abitazione.

GARA PER LA PROGETTAZIONE DELLA TANGENZIALE DI BITOLA E COLLEGAMENTO CON FRONTIERA

L'Ente pubblico per le strade statali (Public Enterprize for State Roads) ha pubblicato un bando di gara per la progettazione della tangenziale di Bitola e del collegamento con il valico di frontiera Medzitlija, per una lunghezza totale di circa 20km, come parte della strada statale A3. Il bando prevede tutte le fasi della progettazione, dall'individuazione della location, allo studio di fattibilità e lo studio di impatto ambientale, al progetto tecnico per l'esecuzione dei lavori. Il termine per la presentazione della proposta è il 27/08/2017, il budget previsto è di 650.000 euro. Ricordiamo che è in corso anche il bando per la progettazione della tangenziale di Resen, con scadenza 17/08/2018 e budget indicativo di 325.000 euro. Per maggiori informazioni skopje@ice.it

MACEDONIA VENTOTTESIMA AL MONDO PER ESPORTAZIONE DI VINO

Secondo quanto pubblicato da www.worldstopesxports.com nel 2017 la Macedonia si è collocata alla 28. posizione nella lista dei maggiori esportatori di vino nel mondo, con una quota pari allo 0,1% delle esportazioni totali di vino a livello mondiale. I leader mondiali rimangono la Francia, l'Italia, la Spagna, l'Australia e il Cile.

GARA PER LA PROGETTAZIONE DELLA TANGENZIALE DI RESEN

L'Ente pubblico per le strade statali (Public Enterprise for State Roads) ha pubblicato un bando di gara per la progettazione della tangenziale di Resen, come parte della strada statale A3. L'azienda che si aggiudicherà il bando avrà il compito di produrre tutte le fasi della progettazione, dall'individuazione della location, allo studio di fattibilità e lo studio di impatto ambientale, al progetto tecnico per l'esecuzione dei lavori. Il termine per la presentazione della proposta è il 17/08/2018 e il budget previsto è di 325.000 euro. La tratta ha una lunghezza stimata di 8,5 km. Per maggiori informazioni skopje@ice.it. Segnaliamo che è in corso anche il bando per la progettazione della tangenziale di Bitola, con scadenza 27/08/2018 e budget indicativo di 650.000 euro.

INAUGURATO A PRILEP IL PIU' GRANDE IMPIANTO DI DEPURAZIONE IN MACEDONIA

In presenza di alti rappresentanti del Governo macedone e della Delegazione UE, il 3 luglio è stato inaugurato e messo in funzione il nuovo impianto per la depurazione delle acque reflue a Prilep. La costruzione dell'impianto, che servirà un bacino di 95.000 abitanti, è costata 23 milioni di euro, di cui 17,5 contributo IPA. Insieme all'impianto di depurazione sono stati eseguiti anche lavori di ampliamento e ricostruzione della rete fognaria su circa 60km.

NUOVI CONTRIBUTI STATALI A SOSTEGNO DEI TRASPORTI AEREI

Il Ministero dei trasporti ha pubblicato un nuovo bando per l'assegnazione di contributi statali per il periodo 2018-2021, del valore complessivo di 5 milioni di euro, finalizzati allo sviluppo del trasporto aereo in Macedonia. Il bando prevede l'introduzione di nuovi collegamenti diretti, di cui almeno quattro dall'aeroporto di Ohrid.

ATTIVITÀ PROMOZIONALI ICE AGENZIA

Skopje, 25 settembre 2018
La Dolce Vita
Food & Wine Tasting Event

L'Ufficio ICE di Skopje organizza, nell'ambito dell'Italian Festival Macedonia 2018, la quinta edizione del Food & Wine Tasting event "La Dolce Vita", presentazione con degustazione di vini e prodotti alimentari italiani non ancora presenti in Macedonia. L'iniziativa ha lo scopo di promuovere il "Made in Italy" e di favorire l'introduzione di nuovi marchi italiani sul mercato.



All'evento parteciperanno circa venti produttori italiani, provenienti dalle regioni Sicilia, Puglia, Basilicata, Abruzzo, Emilia Romagna, Veneto, Lombardia e Piemonte. Tra i prodotti presentati ci saranno vino, olio, caffè, salumi e dolci.

Programma dell'evento:

La mattinata del 25 settembre (09:30-11:00) sarà dedicata alla presentazione del sistema della GDO macedone e delle possibilità per introdurre nuovi marchi di prodotti alimentari e vini italiani: normativa all'importazione, posizionamento dei prodotti e vini italiani rispetto ai concorrenti, politica dei prezzi, preferenze dei consumatori.

Il pomeriggio sarà riservato alla visita della principale catena di supermercati TINEX (12.00-13.30) e agli incontri B2B tra le aziende italiane partecipanti e gli importatori interessati (a partire dalle 15.30).

L'ingresso è riservato al pubblico professionale: importatori e distributori di prodotti alimentari, maggiori catene GDO, alberghi, ristoranti, bar, giornalisti e opinion leader del settore.



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ATTIVITÀ PROMOZIONALI ICE AGENZIA SKOPJE – EVENTI IN PROGRAMMA

23-29 settembre 2018 – Verona

MARMO+MAC 2018

www.marmomac.com



Missione di operatori esteri con la partecipazione di aziende macedoni. ICE Agenzia organizza, in collaborazione con Veronafiore e Confindustria Marmomacchine, un maxi incoming di operatori esteri alla fiera Marmo+Mac, con partecipazione di circa 100 operatori tra tecnici, managers e decision makers di aziende coinvolte nei processi di estrazione, lavorazione e posa in opera di marmi e graniti, provenienti da 38 paesi del mondo.



Marcianise (CA), 09-13 ottobre 2018

Tari – Centro d'arte e tradizione orafa

www.mondoprezioso.tari.it

Incoming di operatori e buyer esteri al Salone della gioielleria italiana, incontri con aziende produttrici presso il distretto orafa di Tari, a Marcianise, e con produttori delle altre regioni. E' prevista la partecipazione di tre buyer macedoni.

Bologna, 05-09 novembre 2018

Esposizione Internazionale di Macchine per l'Agricoltura e il Giardinaggio

www.eima.it



ICE-Agenzia, a supporto delle aziende italiane del settore della meccanizzazione agricola ed in collaborazione con FederUnacoma, organizza una missione di operatori esteri alla prossima edizione della fiera "Eima International 2018", che si terrà dal 7 all'11 novembre a Bologna. E' prevista la partecipazione di quattro operatori macedoni.

GARE D'APPALTO INTERNAZIONALI

Sul sito ICE, nella rubrica Business, è disponibile la sezione Gare internazionali. In questa sezione vengono riportate quotidianamente le gare d'appalto più interessanti, tra quelle attive o in programma in Macedonia.

Al servizio di informazione sulle gare internazionali si può arrivare anche con il percorso: Home > servizi > Ricerca gare internazionali. Il servizio fornisce informazioni sulle gare internazionali d'appalto, con sintesi dei bandi e indicazione dei riferimenti utili alla richiesta del capitolato e alla presentazione dell'offerta. Queste informazioni sono disponibili anche sul portale extender.esteri.it, sistema informativo sulle opportunità di business all'estero, realizzato dal Ministero degli Affari Esteri e della Cooperazione Internazionale, ICE-Agenzia, Assocamerestero, Unioncamere e Confindustria. E' possibile sottoscrivere la ricezione automatica, sulla propria casella di posta elettronica, di segnalazioni, filtrate per paese e settore, con la funzione Attivare il servizio per ricevere le notizie via e-mail.

Nella nostra newsletter riportiamo le gare pubblicate nel mese di riferimento e attive al momento dell'invio della newsletter, preavvisi di bandi di gara, nonché programmi e progetti attivi, finanziati dalle maggiori istituzioni finanziarie e dai fondi IPA, nell'ambito dei quali si prevedono procedure di procurement di potenziale interesse per i lettori della newsletter.

GARE IN CORSO

BERS – Invitation for tenders - NEW

Data segnalazione	09.07.2018
Specifica	Project goods, works and services
Procurement ref:	9172-IFT-45987
Notice Type	Invitation for tenders
Ente appaltante	Public Enterprise for State Roads, Republic of Macedonia
Indirizzo e contatti	Public Enterprise for State Roads - 14, Dame Gruev Street - 1000 Skopje Tel: +389 2 3118 – 044 Fax: +389 2 3220 – 535 E-mail: magdalena@roads.org.mk ; zorans@roads.org.mk
Titolo	National Roads Programme
Descrizione	<ul style="list-style-type: none"> • Lot 1 Rehabilitation of National Road A3 bypass Kocani L=6 km, • Lot 2 Rehabilitation and Reconstruction of Regional road R1205, section Probistip – Krupiste L=18km • Lot 3 Rehabilitation of Regional road R2133, section Kumanovo – Opae L=6km, • Lot 4 Rehabilitation of Regional road R1104, section Kumanovo – Nikustak L=11km, • Lot 5 Rehabilitation of Regional road R1204, section Kumanovo – Sveti Nikole L=32km, • Lot 6 Rehabilitation of National Road A2, section Rankovce – Kriva Palanka L=21 km, Lot 7 Rehabilitation of National Road A4, section Stip – Radovis L=21 km. <p>Tenders are invited for one or more lots. Each lot must be priced separately. Tenders for more than one lot may offer discounts and such discounts will be considered in the comparison of tenders. Tender documents may be obtained from the office at the address above, upon payment of a non-refundable fee of 250 EUR or 15,000.00 MKD (Macedonian Denars).</p>
Deadline	25/09/2018

BERS – Invitation for tenders - NEW

Data segnalazione	17.07.2018
Specifica	Project goods, works and services
Tender nr:	4892743
Notice Type	Invitation for tenders

Ente appaltante	AD MEPSO
Indirizzo e contatti	AD MEPSO - Maksim Gorke str. no 4, Skopje, 1000, Macedonia Tel. +38923149046, Email: jordan.angelovski@mepso.com.mk
Titolo	MEPSO: Macedonia-Albania Transmission Phase I
Descrizione	Supply and Installation of the Wide Area Measurement System (VAMS) implemented in Transmission Power System based on two segments Phasor measurements units (PMU) and Phasor Data Concentrator (PDC).
Deadline	05/09/2018

EBRD – BERS – Invitation for pre-qualification - NEW

Data segnalazione	27.07.2018
Specifica	Project goods, works and services
Procurement ref:	9191-PRE -44175
Notice Type	Invitation for pre-qualification
Ente appaltante	Public Enterprise for Railway Infrastructure Macedonian Railways - Skopje
Indirizzo e contatti	Jordan Mijalkov 50b - 1000 Skopje - Republic of Macedonia Tel:+389 22449625 Fax:+389 22449088 m.tilic@mzi.mk Mr. Mihajlo Tilic, Head of Subsidiary for Investments
Titolo	Rail Corridor VIII - Second Phase Project
Descrizione	The Client intends prequalifying firms and consortia to tender for the following contract, hereinafter referred to as “the Contract”, to be funded from part of the proceeds of the loan: Construction of new and the completion of remaining (pre-existing) works for a single track railway line between Beljakovce and Kriva Palanka, from km 30+957.00 to km 64+942.01, which correspondence to an overall length of approximately 34 km. The works contract refers to: works on permanent way including railway superstructure and substructure, railway stations and halts, station and service buildings, earthworks, excavation of cuts and the formation of embankments, local road network, construction of railway bridges and tunnels, road overpasses and underpasses, culverts, retaining walls and other works, according to the Design which is prepared by the Employer. This Project is noted as Phase 2 and is section of the Railway Corridor VIII, eastern part, connecting the Republic of Macedonia with the Republic of Bulgaria.
Deadline	26/09/2018



**IPA INSTRUMENT FOR
PRE-ACCESSION ASSISTANCE**

IPA – STRUMENTO DI ASSISTENZA PREADESIONE

BANDI DI GARA

IPA - BANDI DI GARA – OPEN

NEW

Reference	EuropeAid/139-799/ID/WKS/MK
Contract notice	01.08.2018
Title	Works for construction of Court room facility in prison Idrizovo - Skopje and reconstruction of prison Bitola
Contracting body	Ministry of Finance - Central Financing and Contracting Department (CFCD) http://cfd.finance.gov.mk/
Status	OPEN
Deadline for receipt of applications:	02.10.2018
Indicative budget	na
Type	WORKS
	<p>The contract is divided into two (2) lots:</p> <p>Lot 1 – Construction of Court Room facility in Prison Idrizovo- Skopje and Lot 2 – Reconstruction of the Prison in Bitola.</p> <p>The main design for both Lot 1 and Lot 2, foresees activity which considered civil, electrical , mechanical and hydrotehcnical works, all to be carried out in compliance with PRAG rules for procurement</p>

NEW

Reference	EuropeAid/139271/IH/SER/MK
Contract notice	31.07.2018
Title	Supervision of Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions - First Phase
Contracting body	Ministry of Finance - Central Financing and Contracting Department (CFCD) http://cfcd.finance.gov.mk/
Status	OPEN
Deadline for receipt of applications:	03.09.2018
Indicative budget	600 000 EUR
Type	SERVICES
	<p>The works contracts to be supervised will be divided into two (2) lots which are as follows:</p> <p>Lot 1: Closure of Non-compliance Landfills and Dumpsites in East region.</p> <p>Lot 2: Closure of Non-compliance Landfills and Dumpsites in North-East region.</p> <p>The works contract to be supervised will include:</p> <p>Clean-up of non-compliant landfills and small dumpsites by excavation of waste and transport of excavated waste;</p> <p>Remediation and closure of minimum four (4) old landfills in East Region and minimum two (2) old landfills in North-east Region by reshaping and construction of a top capping system including leachate and gas collection systems where necessary;</p> <p>Reshaping of minimum five (5) old landfills in East Region and minimum three (3) landfills in North-East Region and construction of drainage for leachate collection where necessary.</p>

IPA - PREAVVISI DI BANDI DI GARA – FORECAST

NEW

Reference	EuropeAid/139847/IH/SER/MK
Title	Improving the quality of education
Details	The aim of the contract is to improve the quality of primary and secondary education through upgrading the quality assurance system and investing in teachers' professional development. It includes two key elements - (1) review and revision of internal and external quality assessment system in schools and (2) improvement of teacher professional and career development in accordance with the professional standards and competences. The contract will also assist in introducing new pedagogical and methodological approaches for inclusive education.
Status	FORECAST Prior information notice published on 21.08.2018
Scheduled publication date of the contract notice	November 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy

NEW

Reference	EuropeAid/139843/DH/SER/MK
Title	Improving the quality of education
Details	The Contractor will assist the country to develop the E-Business platform as a single contact point for issuing of licenses and permits for companies. The contract will have two components: 1) Data collection and legal framework set up- Contractor will collect data about all permits and licenses for businesses issued by various public intuitions and municipalities, develop a comprehensive catalogue of permits/licenses, and develop necessary legal framework for exchange of data and interoperability of IT systems of the relevant public institutions. 2) E-Business platform that shall set electronic link among all concerned public bodies and shall enable smooth electronic document exchange and efficient servicing of businesses. It involves design, reorganization of the

	business processes and establishment of electronic work flow, software development, testing, training of public bodies and building the capacities for use and maintenance of the system.
Status	FORECAST Prior information notice published on 17.08.2018
Scheduled publication date of the contract notice	November 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	2 000 000 EUR
Type	Services
Procedure	Restricted
Programme title	Annual Action Programme for the former Yugoslav Republic of Macedonia for the year 2017 – Financing IPA 2017/040-200/01.03/MK/PARS

NEW

Reference	EuropeAid/139823/IH/SER/MK
Title	Raising the quality of pre-school education and care
Details	The aim of the contract, in the first instance, is to enhance the quality of pre-school education and care by modernizing the professional and career development system for pre-school staff. The licensing model of the pre-school professionals will be revisited and new solution will be sought. Furthermore, the contract will deal with creation of inclusive learning and play environment which promotes successful learning for every child. A mechanism will be developed to increase involvement of parents in planning of the pre-school education and care.
Status	FORECAST Prior information notice published on 07.08.2018
Scheduled publication date of the contract notice	September 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy Financing: Commission Implementing Decision C(2017) 8047 final of 29.11.2017 adopting an Annual Action Programme on Education, Employment and Social Policy for the year 2017.

NEW

Reference	EuropeAid/139824/IH/SER/MK
Title	Improving the working conditions
Details	<p>The aim of the contract is to promote fair and equal treatment of workers' working conditions by:</p> <ul style="list-style-type: none"> - supporting the introduction and implementation of legal, policy, institutional and awareness raising measures which will facilitate transition to formality; and - fighting gender based discrimination at work and reconciliation of family and professional life. <p>The interventions shall contribute to a formal job creation and reduction of undeclared jobs as well as to higher economic activity of women in the labor market..</p>
Status	FORECAST Prior information notice published on 07.08.2018
Scheduled publication date of the contract notice	September 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 000 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy Financing: Commission Implementing Decision C(2017) 8047 final of 29.11.2017 adopting an Annual Action Programme on Education, Employment and Social Policy for the year 2017.

NEW

Reference	EuropeAid/139821/IH/SER/MK
Title	Supervision of Works Contract for Establishment of Integrated and Self Sustainable Waste Management System in East and North-East Regions
Details	<p>The purpose of this contract is to supervise the implementation of the works contract for Establishment of Integrated and Financially Sustainable Regional Waste Management System in East and North-East Regions according to the PRAG, FIDIC 1999 Red Book, and FIDIC 1999 Yellow Book conditions of contract.</p> <p>The works contract will include following works divided into two (2) lots:</p> <ul style="list-style-type: none"> -Construction of a Central Waste Management Facility (CWMF) consisting of one (1) sanitary landfill, one (1) sorting plant, one (1) Mechanical

	<p>Biological Treatment (MBT) plant, one (1) composting plant and one (1) Green Point in Sveti Nikole Municipality in the area of Meckuevci - Arbasanci. The CWMF will serve the Municipalities in the East and Northeast Regions of the Beneficiary Country.</p> <p>-Construction of six (6) Local Waste Management Facility (LWMFs), each consisting of one (1) Transfer Station, one (1) composting plant and one (1) Green Point in the following Municipalities:</p> <ul style="list-style-type: none"> • Berovo, serving Berovo and Pehcevo • Makedonska Kamenica, serving Makedonska Kamenica and Delchevo • Vinica, serving Kocani, Vinica, Zrnovci and Cheshinovo • Stip, serving Stip and Karbinici • Rakovce, serving Rankovce, Kriva Palanka and Kratovo • Kumanovo, serving Kumanovo, Lipkovo, and Staro Nagoricane
Status	<p>FORECAST Prior information notice published on 07.08.2018</p>
Scheduled publication date of the contract notice	<p>November 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice</p>
Indicative budget	1 200 000 EUR
Type	Services
Procedure	Restricted
Programme title	<p>Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020 Financing: Financial Agreement (IPA/2014/037-702) of 13 October 2014 adopting a Multi Annual Action Programme on Environment and Climate Action and Transport for the years 2014 – 2016.</p>

NEW

Reference	EuropeAid/139818/IH/WKS/MK
Title	Establishment of Integrated and Self Sustainable Waste Management System in East and North-East Regions
Details	<p>The contract shall cover:</p> <ul style="list-style-type: none"> - Construction of a Central Waste Management Facility (CWMF) consisting of one (1) sanitary landfill, one (1) sorting plant, one (1) Mechanical Biological Treatment (MBT) plant, one (1) composting plant and one (1) Green Point in Sveti Nikole Municipality in the area of Meckuevci - Arbasanci. The CWMF will serve the Municipalities in the East and Northeast Regions of the Beneficiary Country. The works for CWMF shall be implemented according to the FIDIC 1999 Red Book contract conditions and FIDIC 1999 Yellow Book contract conditions.

	<p>- Construction of six (6) Local Waste Management Facility (LWMFs), each consisting of one (1) Transfer Station, one (1) composting plant and one (1) Green Point in the following Municipalities:</p> <ul style="list-style-type: none"> • Berovo Municipality, serving Berovo and Pehcevo • Makedonska Kamenica, serving Makedonska Kamenica and Delchevo • Vinica, serving Kocani, Vinica, Zrnovci and Cheshinovo • Stip, serving Stip and Karbinci • Rakovce, serving Rankovce, Kriva Palanka and Kratovo • Kumanovo, serving Kumanovo, Lipkovo, and Staro Nagoricanes <p>The works for LWMFs shall be implemented according to the FIDIC 1999 Red Book contract conditions and FIDIC 1999 Yellow Book contract conditions.</p>
Status	<p>FORECAST Prior information notice published on 04.08.2018</p>
Scheduled publication date of the contract notice	<p>December 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice</p>
Indicative budget	na
Type	Works
Procedure	Open
Programme title	<p>Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020 Financing: Financial Agreement (IPA/2014/037-702) of 13 October 2014 adopting a Multi Annual Action Programme on Environment and Climate Action and Transport for the years 2014 – 2016</p>
Reference	EuropeAid/139730/DH/SER/MK
Title	Improving the quality of data and strengthening policy making
Details	<p>This activity aims to improve the quality and availability of data on employment, education and social protection and to upgrade the skills for data analysis and forecasting. Improvements in exchange of data are needed overall for purposes of statistical analysis, and therefore datasets needed by the respective line Ministries should be more clearly defined and existing cross-sector communication and information gaps reduced.</p> <p>This activity will also have as its goal the strengthening of capacities and mechanisms for data collection, entry and analysis in the sector including for advancement of gender mainstreaming on sector and sub-sector level.</p> <p>In addition, the activity will define the kind of sector data that will be available for stakeholders, including non-state stakeholders and citizens as well as how data will be available to them.</p>

Status	FORECAST Prior information notice published on 26.06.2018
Scheduled publication date of the contract notice	July 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 000 000 EUR
Type	Services
Procedure	Restricted
Programme title	EU Support for Education, Employment and Social Policy. Financing: 22.02.01.02 / IPA 2017

Reference	EuropeAid/ 139728/IH/SER/MK
Title	Supporting the implementation of the regional waste management systems in the East and North-East Regions
Details	The purpose of this contract is to strengthen the capacities and capabilities of the local government structures for managing the inter-regional waste management system, as well as to improve public awareness of and participation in waste management issues, thus protecting the environment by reducing waste generation, improving waste collection efficiency, increasing waste recovery and achieving a reduction in littering.
Status	FORECAST Prior information notice published on 21.06.2018
Scheduled publication date of the contract notice	August 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	2 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139724/IH/SUP/MK
Title	Supply of equipment for implementation of Business Continuity and Disaster Recovery System and modernization of the IT infrastructure in the MoI HQ
Details	<p>This contract should provide adequate technical equipment for establishing of Business continuity disaster recovery data centre (BCDRDC) for the Ministry of Interior (MoI), that includes equipment for the BCDRDC building and supply of necessary hardware and software licenses, installation, testing and put in operation. Ancillary services including training and design, development and run systems for online replication of current data to BCDRDC is planned.</p> <p>Lot 1: Supply of IT hardware, fibre optic cables and licenses for all systems with ancillary services design development and training in two sites</p> <p>Lot 2: Supply of heating, ventilation and air conditioning equipment</p>
Status	FORECAST Prior information notice published on 19.06.2018
Scheduled publication date of the contract notice	July 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	Instrument for Pre-Accession Assistance (IPA II) - Annual Programme 2014

Reference	EuropeAid/139725/IH/SUP/MK
Title	Supply of ICT for the Justice Sector Institutions
Details	<p>The subject of this contract is supply, delivery, unloading, installation, testing (where applicable), putting into operation, training (where applicable) of equipment for the Justice Sector Institutions. The equipment purchased with this contract is aimed for introduction and implementation of centralized systems and solutions with a goal to increase efficiency, transparency, accountability, accessibility, data quality, protection and security.</p> <p>Indicative number and titles of Lots</p> <p>Lot 1: Supply of Integrated Court Case Management System.</p> <p>Lot 2: Supply of Integrated Penitentiary Management System for the Directorate for Execution of Sanctions.</p>

	Lot 3: Supply of Integrated Information Management System for the Council of Public Prosecutors. Lot 4: Supply of Hardware and Software for the Judiciary Sector Institutions.
Status	FORECAST Prior information notice published on 19.06.2018
Scheduled publication date of the contract notice	July 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	IPA II 2014 - Justice and Home Affairs Financing: Financing Agreement IPA II 2014, Annual Programme, Action 3. Justice Sector, entered into force on 23 December 2015

Reference	EuropeAid/139385/IH/SUP/MK
Title	Support in establishing Regional Waste Management System - Supply of equipment and vehicles for waste collection in East and North-East Regions, Phase I
Details	The supply contract for equipment and vehicles for waste collection in East and North-East Regions, Phase I is needed to optimize waste collection services to ensure that services are delivered timely to the citizens and that waste will be delivered to the designated sites thus protecting the environment from uncontrolled waste disposal in compliance with EU standards. Lot 1: "Supply of waste collection vehicles"; Lot 2: "Supply of waste collection equipment".
Status	FORECAST Prior information notice published on 19.12.2017
Scheduled publication date of the contract notice	January 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139384/IH/WKS/MK
Title	Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	<p>The contract shall cover following works: Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m³/day and extension (375 m) of the existing main collector. The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). Works on the sewerage network which will include:</p> <ul style="list-style-type: none"> - construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. <p>Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition). The contract is divided into two (2) lots. Lots are as follows: Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola; Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola.</p>
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Works
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

	EuropeAid/139383/IH/SER/MK
Title	Supervision of the works contract for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	<p>The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the supervision of the implementation of the works contracts for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola, which will be implemented according to the PRAG and FIDIC conditions of contract.</p> <p>The works contracts to be supervised will be divided into two (2) lots which are as follows:</p> <p>Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola;</p> <p>Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola.</p> <p>The works contract to be supervised will include:</p> <p>Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m³/day and extension (375 m) of the existing main collector (Lot 1). The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition).</p> <p>Works on the sewerage network (Lot 2) which will include:</p> <ul style="list-style-type: none"> - construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. <p>Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition).</p>
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 1 300 000
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139374/IH/SER/MK
Title	Support to Justice Sector and Reform Process
Details	The purpose of this contract is to improve independence, accountability, efficiency and competence of the judiciary and prosecution as well as to further develop reform management and EU law approximation mechanisms in the justice sector.
Status	FORECAST Prior information notice published on 15/12/2017
Scheduled publication date of the contract notice	January 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 1 870 000
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139269/IH/WKS/MK
Title	Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions
Details	The purpose of this contract is the Works for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions. The contract shall cover: - Clean-up of non-compliant landfills and small dumpsites by excavation of waste and transport of excavated waste - Remediation and closure of minimum four (4) old landfills in East Region and minimum two (2) old landfills in Northeast Region by reshaping and construction of a top capping system including leachate and gas collection systems where necessary - Reshaping of minimum five (5) old landfills in East Region and minimum three (3) landfills in North-East Region and construction of drainage for leachate collection where necessary. The contract will be implemented according to the PRAG and FIDIC Conditions of Contract (“Yellow Book”, 1999 edition). The contract is divided into 2 lots. Lot 1: Closure of Non-compliance Landfills and Dumpsites in East region. Lot 2: Closure of Non-compliance Landfills and Dumpsites in North-East region.
Status	FORECAST Prior information notice published on 17/10/2017

Scheduled publication date of the contract notice	November 2017 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	n.a.
Type	WORKS
Procedure	open
Financing	Commission Implementing Decision C(2014) 9850 of 17.12.2014 adopting a multiannual Action Programme on Environment and Climate Action and Transport for the years 2014–2016.
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139224/IH/SER/MK
Title	Supervision of the implementation of the works contracts for Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the supervision of the implementation of the works contracts for rehabilitation and extension of sewerage network in the municipality of Kichevo which will be implemented according to the FIDIC conditions of contract. The works contract to be supervised will includes replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Intended timing of publication of the contract notice October 2017
Indicative budget	EUR 600 000
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139225/IH/WKS/MK
Title	Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The contract shall cover works on replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Scheduled publication date of the contract notice November 2017
Indicative budget	na
Type	SERVICES
Procedure	Restricted
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

CANCELLED

Reference	EuropeAid/137870/IH/SUP/MK
Title	Supply of equipment for the Bureau of Metrology
Details	The subject of this contract is: the supply, delivery, unloading, installation (including testing and training) and putting into operation of metrological equipment to the Bureau of Metrology. Indicative number and titles of lots: lot 1: supply of metrological equipment for electrical quantities; lot 2: supply of measuring equipment for environmental condition; lot 3: supply of equipment for dimensional quantities; lot 4: supply of equipment for verification of domestic gas meters; lot 5: supply of equipment for verification of conversion devices.
Status	CANCELLED Prior information notice published on 23/02/2016
Type	SUPPLIES
Procedure	Open



**BANCA MONDIALE
PROGETTI ATTIVI IN MACEDONIA**

Project ID	P160951
Title	ENHANCING THE IMPLEMENTATION OF PUBLIC PROCUREMENT IN MACEDONIA
Sector	General public administration sector
Implementing Agency:	na
Total Project Cost:	US\$ 0,30 million
Status	Active
Approval Date	07/12/2016
Closing Date	31/12/2017
Recent procurement notices:	Request for Expression of Interest - Development Of Recommendations And Strategy For Implementation Of New Procurement Tools: E-marketplace For Small Value Procurement (for Purchase Of Goods And Services Of Small Value) And E-catalogues. Published 19.12.2017, submission deadline 15.01.2018

Project ID	P149955
Title	ROAD UPGRADING AND DEVELOPMENT PROJECT
Sector	Rural and Inter-Urban Roads and Highways, General public administration sector
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 91 million
Status	Active January – February 2018 contract awards for 2 lots of Works project Construction of Express Road Rankovce – Kriva Palanka
Approval Date	30/09/2015
Closing Date	31/12/2020

Project ID	P154263
Title	LOCAL AND REGIONAL COMPETITIVENESS PROJECT
Sector	General industry and trade sector
Implementing Agency:	GENERAL SECRETARIAT - OFFICE OF DPM FOR ECONOMIC AFFAIRS
Total Project Cost:	US\$ 26.08 million
Status	Active
Approval Date	12/01/2016
Closing Date	31/12/2019
Recent notices	21/03/2018 Request for expression of interest n. OP00046743 for the procurement of: Technical assistance: preparation of feasibility study for projects of municipalities in the Republic of Macedonia Published October 30, 2017. Deadline November 15, 2017.

Project ID	P154464
Title	SECOND MUNICIPAL SERVICES IMPROVEMENT PROJECT
Sector	Urban Transport General water, sanitation and flood protection sector Solid waste management Energy efficiency in power sector
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 28.04 million
Commitment amount:	US\$ 28.04 million
Status	Active
Approval Date	11/01/2016
Closing Date	31/03/2021
Recent procurement notices>	MSIP-IPA-NCB-039-18 – procurement ongoing (see open tenders section)
Contracts signed:	n.a.

Project ID	P150342
Title	ADDITIONAL FINANCING – MSIP (EU-IPA)
Sector	Water supply Sanitation Solid waste management
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 26.54 million

Status	Active
Approval Date	22/12/2014
Closing Date	31/03/2019
Recent procurement notices:	<u>Published June 20, 2017</u> . Deadline July 5, 2017. Request for expression of interest n. OP00043400 for the procurement of: Preparation of feasibility study and preliminary project design for small size wastewater treatment plants in 4 rural areas (Novaci, Debarca, Cheshinovo-Obleshevo and Novo Selo).

Project ID	P096481
Title	MUNICIPAL SERVICE IMPROVEMENT
Sector	Water supply, Water waste management, Sanitation and waste management, Energy
Borrower	Ministry of Finance
Implementing Agency:	na
Total Project Cost:	US\$ 25 million
Commitment amount:	US\$ 25 million
Status	Active
Approval Date	26/03/2009
Closing Date	31/03/ 2019
Contracts signed (only recent contracts over 500.000 USD listed):	<p><u>April 2016</u> – 1.805.450 USD - construction of seven streets with sidewalks, water supply system, storm water system and street lightening in the former military area arm1 and arm2 in municipality Bitola</p> <p><u>April 2016</u> – 577.580 USD - municipality of Kavadarci/energy efficiency in the primary and secondary schools</p> <p><u>December 2015</u> – 4.091.570 USD - reconstruction and rehabilitation of Boris Trajkovski street from Staklara factory to Pintija settlement, Skopje</p> <p>November 2015 – 665.000 USD - municipality of Negotino/reconstruction of the water supply network in the city of Negotino</p> <p>September 2015 – 1.560.000 - construction of elementary school " Grigor Prlicev</p> <p>September 2015 – 780.000 USD - reconstruction, adaptation and extension of the cultural center Romansa in municipality Makedonska Kamenica</p> <p>September 2015 – 910.000 USD - reconstruction of streets, water supply and sewerage system and construction of sidewalks and storm water system in the municipality Sveti Nikole</p> <p>August 2015 – 630.000 USD - construction of storm water network and reconstruction of various streets in the urban districts of municipality Karposh</p> <p>May 2015 – 4.151.000 - construction of water supply system in the municipality Shuto Orizari – Skopje</p> <p>February 2014 – 717.370 USD - reconstruction of local road v. Melnica and improvement of the water supply system in v. Izvor</p>

Project ID	P148023
Title	NATIONAL AND REGIONAL ROADS REHABILITATION
Sector	Rural and Inter-Urban Roads and Highways
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 83,72 million
Commitment amount:	US\$ 70,98 million
Status	Active
Approval Date	23/09/2014
Closing Date	30/09/2019
Contracts signed (only selected contracts listed):	<p><u>November 2017</u> – 320.000 EUR – Conceptual design for rehabilitation of 12 state roads</p> <p><u>June 2017</u> – 1.523.950 USD – procurement of rams software, road measurements and consultancy services</p> <p><u>April 2017</u> – 595.000 USD – procurement, installation and maintenance of traffic counters</p> <p><u>February 2017</u> – 331.000 EUR – Independent technical audit</p> <p><u>June 2016</u> – 605.000 USD – Road Safety Consultant</p> <p><u>March 2016</u> – 1.145.000 USD Lot 1: Tetovo-Popova Sapka km 10; Tetovo-Popova Sapka Km 3,5; Mavrovo-debar Km 24,4; Gostivar-Kicevo Km 100,7</p> <p><u>March 2016</u> – 1.281.870 USD Lot 2: Lakavica-Negotino Km 7,2; Delcevo-Berovo Km 2,7 – 2,9; Bitola-Novaci Km 1,9.</p> <p><u>January 2016</u> – 6.512.860 USD – rehabilitation of national road A3, Kocani – Delcevo</p>

Project ID	P128378
Title	SKILLS DEVELOPMENT & INNOVATION SUPPORT
Sector	Education
Borrower	Ministry of Education and Science
Implementing Agency:	na
Total Project Cost:	US\$ 24 million
Commitment amount:	US\$ 24 million
Status	Active
Approval Date	28/01/2014
Closing Date	31/05/ 2019
Contracts signed (only relevant amount contracts listed):	November 2015 – 2.084.300 USD - development and design of the concept for secondary tvet



BANCA EUROPEA PER LA RICOSTRUZIONE E LO SVILUPPO

GENERAL PROCUREMENT NOTICES

NEW

Data segnalazione	29.08.2018
Specifica	SUPPLIES
Procurement ref	Project ID - 50415
Notice Type	General Procurement Notice
Ente appaltante	ELEM Macedonian Power Plants
Indirizzo e contatti	11. October 9, 1000 Skopje, Macedonia Igor Ilijovski, Project Manager Vlatko Jovanov, Head of Office for International procedures & Financing igor.ilijovski@elem.com.mk vlatko.jovanov@elem.com.mk
Titolo e descrizione	ELEM Solar Project - 10 MW PV plant EBRD is considering providing a loan to Elektrani na Makedonija AD (ELEM) for financing the construction and operation of 10MW Photovoltaic plant adjacent to the existing TPP Oslomej. The plant will be constructed on the exhausted coal mine of the TPP Oslomej and the electricity produced will be directly sold in the nearby grid. The Project is part of the strategy of ELEM to diversify its production mix away from coal and increase the production share from renewable energy sources which will provide clean energy in a country and a region with serious capacity shortages and high levels of carbon intensity. The total estimated cost of the Project is up to EUR 10 Million, and it will require the procurement of the following goods, works and services for: Supply and Installation of the Solar 10 MW PV plant
Tendering is expected by	Tendering for the above contracts is expected to begin on 01/01/2019.

NEW

Data segnalazione	12.07.2018
Specifica	SUPPLIES
Procurement ref	9180-GPN-50185
Notice Type	General Procurement Notice
Ente appaltante	Javno Soobrakajno Pretpriyatje Skopje
Indirizzo e contatti	Blvd. Aleksandar Makedonski 10 – 1000 Skopje Tel: +389 2 3174 264 Fax: +389 2 3174 260 danco.vodenicarski@jisp.com.mk
Titolo e descrizione	Green Cities Framework GrCF: Skopje Bus Javno Soobrakajno Pretpriyatje Skopje intends using the proceeds of a loan from the European Bank for Reconstruction and Development for a project to partial renewal of the bus fleet, through the supply of CNG buses. The proposed project, which has an estimated cost of EUR 10 million equivalent, will require the procurement of ca 50 CNG buses and associated facilities.
Tendering is expected by	Tendering for the above contracts is expected to begin in the second half of 2018.

Data segnalazione	29.05.2018
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	9116-GPN-49118
Notice Type	General Procurement Notice
Ente appaltante	The Public Enterprise for State Roads - Kriva Palanka - Bulgarian Border Road
Indirizzo e contatti	Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia Mr. Zoran Slamkov, e-mail: zorans@roads.org.mk - Tel.: +389 2 3118 044
Titolo e descrizione:	Kriva Palanka - Bulgarian Border Road The project will rehabilitate and improve a single two-lane carriageway road section, approximately 13 km in length between Kriva Palanka and Deve Bair near the Bulgarian border. The proposed project, which has a total estimated cost of 12 million equivalent, will require the procurement of the following goods, works and services: - Works for Rehabilitation and Improvement of A2 Kriva Palanka - to Deve Bair Road Section, km 0 - km 13; - Procurement and Implementation support to PIU - Supervision Services for the above works
Tendering is expected by	PIU support contract is expected to begin in Q3 2018 Works and supervision contracts is expected Q4 2018-Q1 2019.
Finanziamento	EBRD, WBIF and the Client Project Number 49118

Data segnalazione	04.10.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8843-GPN-43997 Railways Fleet Renewal Project
Business sector	Transport - Railway
Notice Type	General Procurement Notice
Ente appaltante	Macedonian Railways Transport JSC Skopje
Indirizzo e contatti	Macedonian Railways Transport JSC Skopje III Makedonska brigade No. 66, 1000 Skopje, Macedonia Contact person: Mr. Kire Dimanoski Tel: + 389 2 3248701 Fax: +389 2 3248719 E-mail: kiredimanoski@mztransportad.com.mk
Titolo	GENERAL PROCUREMENT NOTICE This GPN updates the previous version published on the Bank's website on 8 March 2016. Macedonian Railways Transport JSC (MRT) and Public Enterprise Macedonian Railway Infrastructure (PERI) intend using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to install an integrated Energy Management Information System (EMIS), which should allow MRT and PERI to collect information relevant to energy consumptions. The proposed project, which has a total estimated cost of Euro 59 million equivalent, will require the procurement of the following goods, works and services: Mid-sized servers, workstations, on-board Electrical Energy Meters (OEEM), current measurement transformers for OEEM, voltage measurement transformers for OEEM, Data Handling Systems for OEEM, GPS/Point to Point antennas, On-board Diesel Flow Meters (ODFM), Data Handling Systems for ODFM, electrical energy meters (stationary), multi-utility gateways, diesel flow meters (stationary), and cabinets and cables and other necessary good and associated services. Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's <i>Procurement Policies and Rules</i> and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.
Tendering expected to begin by	Tendering for the above contracts is expected to begin in the Q4 of 2017.
Finanziamento	EBRD Programme 43997

Data segnalazione	18.08.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8803-GPN-44114 Mepso Rehabilitation and Control Project
Business sector	Power and energy
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Rehabilitation and Control Project
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 2 3149 046 Fax +389 2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 40.5 Million, will require the procurement of the following goods, works and services: <u>Equipment for sub-stations:</u> o Lot 1 Rehabilitation of Substations (procurement process ongoing). o Lot 2 High Voltage Equipment (procurement process completed); o Lot 3 Relay Protection (procurement process ongoing). <u>Remote monitoring of sub-stations:</u> o Lot 1 Remote monitoring of SS (procurement yet to be initiated); o Lot 2 Supervisory, Control, Protection and DC supply systems (procurement yet to be initiated). <u>Optical Loop:</u> o Lot 1 Optical Ground Wire (procurement process completed); o Lot 2 Telecommunication Equipment (procurement yet to be initiated); o Lot 3 Underground Installation (procurement process completed). <u>Overhead Transmission Lines (OHTL):</u> o Lot 1 Rehabilitation of 110 kV OHTL SS Bitola 1- SS Prilep 1 (procurement yet to be initiated); o Lot 2 Rehabilitation of 110 kV OHTL SS Skopje 1 - SS Miladinovci (procurement yet to be initiated); o Lot 3 Rehabilitation of 110 kV OHTL SS Veles - SS O.Pole (procurement yet to be initiated); o Lot 4 Rehabilitation of 110 kV OHTL SS Skopje 4 - SS Veles (procurement yet to be initiated); o Lot 5 Rehabilitation of 110 kV OHTL SS Stip - SS Ovce Pole (procurement yet to be initiated); o Lot 6: Rehabilitation of 110 kV OHTL SS Stip - SS Probistip (procurement process ongoing). <u>PIU Consulting Services:</u> (procurement process completed).
Tendering	ongoing
Finanziamento	EBRD Programme 44114

Data segnalazione	16.02.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8590-GPN-46274
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Macedonia-Albania Transmission Phase I
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 (0)2 3149 046 Fax +389 (0)2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 49.0 Million equivalent, will require the procurement of the following goods, works and services: <ul style="list-style-type: none"> - Construction of a new single circuit 400kV overhead transmission (OHT) line from the Bitola 2 Substation (B2 SS) to Ohrid Substation (Ohrid SS); - Construction of a new single circuit 400kV OHT line from Ohrid substation to the connection point at the Macedonian - Albanian border; - Construction of a 400/110 kV substation in Ohrid; - Unbundling and construction of 110 kV connections; - Extension of the B2 Substation; - Implementation of Grid Efficiency Components as (i) The upgrading of a Supervisory Control and Data Acquisition System (SCADA); (ii) Hardware and associate Software to improve energy forecasting and load dispatch for renewable power plants; (iii) Automated Demand Response; (iv) Implementation of Wide Area Monitoring System (WAMS); (v) Study for the effects of Plug-in Electric Vehicles (PEV) on the Transmission Grid in Macedonia (procurement process ongoing), - Project Implementation Unit (PIU) Consulting Services (procurement process completed). - OPWG (procurement process completed). - Equipment for sub-stations (procurement process ongoing). - Optical Loop (procurement process completed).
Tendering for the above contracts is expected to begin by	01/03/2017
Finanziamento	EBRD Programme 46274

BERS - ALTRI PROGETTI IN MACEDONIA

Issue date	13 Oct 2017
Closing date:	20 Jun 2018
Notice title	Kriva Palanka - Bulgarian Border Road
Project n.	39311
Sector	Transport
Status	Concept Reviewed

Project Description

Provision of a sovereign-guaranteed loan in the amount of up to EUR 12 million to Public Enterprise for State Roads (PESR) to finance the construction works for the rehabilitation of a single two-lane carriageway road section, 13.5 km in length, between Kriva Palanka and Deve Bair near the Bulgarian border. The loan will be guaranteed by FYR Macedonia.

The project is part of the eastern section of Pan-European Corridor VIII.

Total Project Cost EUR 16,400,000.00

Upon completion of the Bank's ESDD, an Environmental and Social Action Plan (ESAP) will need to be agreed with the client to structure the project in accordance with the Bank's performance requirements. This project summary document will be updated prior to seeking the EBRD's Board approval.

Company contact information: Mr. Martin Cekov
 Public Enterprise for State Roads (PESR)
 Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia
 m.cekov@roads.org.mk Tel.: +389 2 3118 044; Fax.: +389 2 3220 535

Issue date	24 Feb 2016
Closing date:	24 Feb 2017
Notice title	Regional and Local Roads Programme
Project n.	39311
Sector	Transport

Description

Project Description

The Public Enterprise for State Roads (PESR) of FYR Macedonia intends using the saving from proceeds of a loan from the European Bank for Reconstruction and Development [The Bank] to finance five new elements which will contribute towards an improvement of road safety on the selected sections. The total estimated cost of Euro 1.5 million equivalents will require the procurement of the following contracts:

1. Rehabilitation of the Regional Road R2134 between Sopiste and Govrlevo;
2. Elaborate for speleological investigation of cave Ubavica;
3. Biodiversity assessment of important plant area Bukovich;
4. Environmental and Social Impact Assessment study for construction of new motorway Gostivar -

Kicevo, as per EBRD performance requirements;

5. Variable traffic signs that will be placed on the highway main entrance to Skopje.

Tendering for the abovementioned contracts will start in the first quarter of 2016.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to Bank's procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nation Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Interested suppliers, contractors and consultant should contact:

Mr. Aleksandar Stojanov
Public Enterprise for State Roads (PESR)
Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia
Tel.: +389 2 3118 044;
Fax.: +389 2 3220 535

Issue date	02 Feb 2016
Closing date:	02 Feb 2017
Notice title	Shtip-Radovish Road Section
Project n.	47829
Sector	Transport

Description

Project Description

Public Enterprise for State Roads (Client) intends to use part of the proceeds of a loan from, or Grant administered by, the European Bank for Reconstruction and Development ('the Bank') for the above named project. Additional financing details are as follows:

A loan from the European Bank for Reconstruction and Development (the Bank), from Client's own funds towards the cost of the above named project

The EBRD loan of EUR62m will be used to finance the works contracts for road improvements. Client funding will be used for other ancillary activities.

The proposed project, which has a total estimated cost of 78600000 EUR, will require the procurement of the following:

- The EBRD loan will enable the Company to finance the improvement of a 39km single carriageway section on the A4 national road between Shtip-Radovish in Macedonia FYR. The proposed road improvement works will include reconstruction and widening of the road pavement to provide a single carriageway with two 3.5 m wide traffic lanes and two 2.2m wide hard shoulders. EBRD TC funds will also be used to finance the selection of consultants

Tendering for the above contracts is expected to begin on 29/02/2016.

Contracts to be financed with the proceeds of a loan from/ grant administered by the Bank will be open to firms from any country.

The proceeds of the loan from, or Grant administered by, the Bank will not be used for the purpose of any

payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law or official regulation of the Client's country.

Tendering for this project will be conducted by e-procurement using the EBRD Client E-Procurement Portal (ECEPP). Interested suppliers, contractors and consultants should register on ECEPP in order to receive notifications via this link:

<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=3795196>

Other Information: A GPN has already been published on www.ebrd.com.

Mr. Zoran Slamkov

Public Enterprise for State Roads

Dame Gruev 14, Skopje, 1000, Macedonia FYR

Tel. +389 70 273 792, Email: zorans@roads.org.mk

Issue date	12 Oct 2015
Closing date:	11 Oct 2016
Notice title	RAIL CORRIDOR VIII –SECOND FASE
Project n.	44175
Sector	Transport
Notice type	General Procurement Notice
Description	

Project Description:

Public Enterprise for Railway Infrastructure ('PERI') intends using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to the rehabilitation of a 30.8 km section of Corridor VIII in the east of FYR Macedonia. The proposed project, which has a total estimated cost of EUR 140 million equivalents, will require the procurement of the following works and services:

- * Procurement of Works, following a prequalification
- * Consultancy Services for the Supervision of Works,

Tendering for the above contracts is expected to begin in the Q1 of 2016.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's Procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Interested suppliers, contractors and consultants should contact:

Public Enterprise for Railway Infrastructure Macedonian Railways - Skopje

Str. Jordan Mijalkov 50b, 1000 Skopje, Macedonia, Email m.tilic@mzi.mk,

Mihajlo Tilic Tel:+389 22449625; Mob:+389 75282843 Fax:+389 22449088



BANCA EUROPEA PER GLI INVESTIMENTI

PROGETTI FINANZIATI IN MACEDONIA

Date of entry	2011/2016
Title	CORRIDOR X ROAD PROJECT
Sector	Transport
Details	Construction of motorway section between Demir Kapija and Smokvica in south of Former Yugoslav Republic of Macedonia in Corridor X
Status	Signed 20/01/2016 – second tranche EUR 35.000.000

Date of entry	2016
Title	PROCREDIT LOAN FOR SME AND OTHER COP OBJECTIVES
Sector	Credit lines EUR 10.000.000
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE
Status	Signed 04/04/2016

Date of entry	24/03/2015
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS II
Sector	Credit lines
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE Description: Loan for small and medium-sized projects promoted by small and medium-sized enterprises (SMEs), Mid-Caps and other private or public sector entities. Objectives: Financing of small and medium-sized projects carried out by SMEs, Mid-Caps, public sector entities and other beneficiaries in EIB-eligible sectors of the economy.
Status	Signed 14/10/2015

Date of entry	24/06/2013
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS IV
Sector	Credit lines
Details	<p>Promoter – Financial Intermediary : MAKEDONSKA BANKA ZA PODDRSHKA NA RAZVOJOT AD SKOPJE</p> <p>Description: Loan intended to support financing of SME projects and any size industrial investment in the fields of knowledge economy, energy, environmental protection and services.</p> <p>A minimum of 70% of the loan amount will be allocated to SME projects.</p> <p>Objectives: Financing of small/medium projects carried out by medium sized enterprises and local authorities.</p>
Status	Approved 25/10/2013 Signed 31/12/2013

Date of entry	11/06/2013
Title	GREEN FOR GROWTH FUND II
Sector	Energy
Details	<p>Description: An increase of EIB investment in the Green for Growth Fund, targeting energy efficiency and smaller renewable energy investments in the South-Eastern Europe and Eastern Neighbourhood regions.</p> <p>Objectives: The fund's mission is to contribute, in the form of a public-private partnership with layered risk-return structure, to enhancing energy efficiency and renewable energy in the targeted regions.</p>
Status	Approved 23/07/2013 Signed - 03/12/2013

CENTRO DI ASSISTENZA NEI MERCATI DEI BALCANI – Desk Skopje

I DESK BALCANI svolgono attività finalizzate a sostenere il processo di integrazione dei paesi dei Balcani all'interno dell'Unione Europea.

Il desk, attivo presso ICE Skopje, offre alle aziende italiane assistenza e servizi mirati a far conoscere le opportunità di affari e a facilitare l'avvicinamento delle aziende italiane al mercato macedone, nei settori delle infrastrutture e dei trasporti, dell'energia, dell'ambiente e nel settore agricolo.

A titolo esemplificativo, ma non esaustivo, il Desk di Skopje propone i seguenti servizi:

1. Servizio di monitoraggio gare d'appalto secondo i criteri forniti che consiste in:
 - Trasmissione tempestiva delle pubblicazioni di gara,
 - Invio dei documenti di gara per una consultazione preliminare (altrimenti scaricabili solo previo abbonamento al sistema elettronico di appalti pubblici),
 - Richiesta di informazioni aggiuntive e delucidazione dagli enti appaltanti.
2. Assistenza per partecipazione a gare d'appalto, che consiste tra l'altro in:
 - Assistenza per l'iscrizione al sistema degli appalti pubblici,
 - Traduzione della documentazione completa (traduttori esterni),
 - Ricerche mirate per individuare potenziali partner (consulenti e/o partner commerciali e subcontractors),
 - Follow-up dopo la presentazione dell'offerta,
 - Organizzazione di incontri con rappresentanti di ministeri, agenzie, associazioni di categoria.
3. Servizio di ricerca partner commerciali in loco;
4. Ricerche di mercato e altri servizi.

Per informazioni:

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