



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e
l'internazionalizzazione delle imprese italiane

MACEDONIA

NEWSLETTER OTTOBRE 2018



Agenzia ICE Skopje
Sezione per la promozione degli scambi dell'Ambasciata d'Italia
Via Makedonija 33, Risticeva Palata apt. 6, 1000 Skopje, Macedonia
T +389 2 3296256, +389 2 3296261 F +389 2 3296260
E-mail: skopje@ice.it
Centro Assistenza Balcani
E-mail: deskoskopje@ice.it

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SCHEDA PAESE



Forma di governo:	Repubblica parlamentare
Superficie:	25.713 kmq
Abitanti:	2.08 milioni
Capitale:	Skopje
Lingua:	Macedone; altre lingue: albanese, serbo, turco, romani
Religione:	Ortodossa 64,7%, Musulmana 33,3%, altre religioni 2%
Moneta:	Denaro macedone (61,4 MKD = 1 EUR)
Membro di:	BERS, CEFTA, CEI, FAO, FMI, IAEA, ILO, IPU, ITUC, ONU, PFP, UPU, WHO, WTO. Paese candidato all'adesione all'UE e alla NATO.

NOTIZIE

Le notizie riportate sono state pubblicate da ICE Skopje nel Notiziario web giornaliero sul sito ICE, dove informazioni su economia, commercio, affari, opportunità, ecc., vengono caricate in tempo reale dalla rete estera dell'ICE-Agenzia. Il notiziario è consultabile on-line, nell'elenco e con la funzione Ricerca notizie. Con la funzione Creare il proprio notiziario si può sottoscrivere la ricezione automatica di notizie sulla propria casella di posta elettronica, filtrate per area geografica e settore.

POTENZIALITÀ DA SFRUTTARE NEL SETTORE DELL' E-COMMERCE IN MACEDONIA

Venerdì 26 ottobre si è svolta a Skopje la prima conferenza sull'e-commerce. Secondo quanto detto durante l'evento, la Macedonia avrebbe un ottimo potenziale per essere lanciata sul mercato dello shopping online, ma nella pratica non ottiene ancora i risultati sperati. Nella prima metà dello scorso anno, i macedoni hanno speso 63 milioni di euro in shopping online, il che rappresenta un aumento del 20% rispetto allo scorso anno. La maggior parte degli acquisti è stata indirizzata a prodotti di aziende macedoni.

1 MILIONE DI EURO PER START-UP E SPIN-OFF: PUBBLICATO IL BANDO DI GARA

Nei mesi di novembre e dicembre sarà possibile presentare la candidatura al bando di gara per i finanziamenti destinati alle aziende start-up e spin-off, per un totale di 1 milione di euro stanziati dal fondo per l'innovazione e lo Sviluppo Tecnologico e la Banca Mondiale. Il bando prevede che possano partecipare le aziende giovani (massimo 6 anni), con non più di 250 dipendenti. Le aziende che risulteranno vincitrici si aggiudicheranno un finanziamento di 30.000 euro ciascuna, da versare trimestralmente, a fronte della messa in commercio di un prodotto o servizio innovativo, non ancora presente sul mercato.

SUPPORTO FINANZIARIO AL SUD-EST EUROPA PER COMBATTERE IL CAMBIAMENTO CLIMATICO

La Banca Europea per la Ricostruzione e lo Sviluppo ha ricevuto un contributo di 87 milioni di euro dal Green Climate Fund (GCF) con lo scopo di aiutare nove Paesi, inclusi quattro del Sud-Est Europa, a fronteggiare il cambiamento climatico. Tale fondo rappresenta solo la prima parte di un finanziamento totale di 228 milioni di euro richiesto dalla BERS. I fondi saranno destinati al supporto dello sviluppo sostenibile urbano di Albania, Macedonia, Serbia, Moldavia, Armenia, Georgia, Giordania, Mongolia e Tunisia. Il sostegno finanziario del GCF si concretizzerà attraverso prestiti, investimenti e assistenza tecnica, apportando benefici ad un numero stimato di 23 milioni di persone.

LA BANCA MONDIALE STANZIA 400 MILIONI DI EURO PER PROGETTI IN MACEDONIA

La Banca Mondiale, durante l'incontro con il FMI, ha affermato che stanzierà circa 400 milioni di euro per la Macedonia nel quadriennio 2019-2023. I fondi saranno indirizzati ad un insieme di progetti volti a migliorare la competitività del settore privato macedone, a creare nuove opportunità per le categorie più vulnerabili e a rafforzare le istituzioni e la sostenibilità delle finanze pubbliche. Il Ministro delle Finanze macedone Tevdovski ha specificato che si tratta di 35 progetti, tra cui supporto alle imprese, trasporti e comunicazioni, salute, protezione sociale, lavoro e affari sociali, informazione, società e amministrazione, educazione e scienza, ambiente, finanza e agricoltura.

FIERE TEHNOMA, REALEXPO E COSTRUZIONI

Si sono svolte, nell'ultima settimana di ottobre, presso la VIP Arena Boris Trajkovski a Skopje, tre mostre fieristiche: la quindicesima edizione della Fiera Internazionale della Costruzione, l'ottava Fiera dell'Immobiliare e degli Investimenti "Realexpò" e la quarantaquattresima edizione della Fiera Internazionale della Metallurgia, Elettronica, Energia, Sicurezza e Protezione "Tehnoma". Presenti circa 70 esposizioni di aziende provenienti da Macedonia, Croazia, Serbia, Bulgaria e Grecia.

CANCELLATA ANCHE LA SECONDA GARA PER IL SUPPORTO FINANZIARIO ALLE COMPAGNIE AEREE

Il Ministro macedone dei Trasporti e delle Comunicazioni Goran Sugareski ha cancellato per la seconda volta l'invito a partecipare alla gara d'appalto per lo stanziamento di finanziamenti pubblici alle compagnie aeree, pubblicato il 13 settembre scorso. Secondo quanto affermato dallo stesso Ministro durante una conferenza, alla chiamata pubblica ha risposto solo la Wizz Air, con un'offerta che, però, non soddisfaceva i requisiti presenti nel bando di gara. Era richiesto, infatti, che la compagnia aerea introducesse quattro nuove destinazioni: due da Ohrid a gennaio 2019 ed altre due da fissare entro un anno dalla firma del contratto; la Wizz Air, invece, ha proposto di inserire tutti e quattro i voli da Ohrid nel mese di agosto 2019. A breve sarà pubblicato un nuovo bando con i medesimi requisiti di quello precedente.

IL NUMERO DEI TURISTI IN MACEDONIA AUMENTA DEL 15%

L'Istituto Nazionale di Statistica macedone ha registrato un numero di turisti che hanno visitato la Macedonia nel periodo gennaio-agosto 2018 pari a 211.746, cifra che rappresenta un aumento del 15% rispetto allo stesso periodo nell'anno scorso.

OFFERTA DI MONETA M1 AUMENTA DEL 17% A SETTEMBRE

Secondo quanto riportano i dati della banca centrale macedone NBRM, l'offerta di moneta M1 in Macedonia ha totalizzato, nella fine del mese di settembre, 2,2 miliardi di euro, registrando un aumento del 17% rispetto all'anno precedente. Rispetto ai dati registrati nel mese di agosto, si è assistito a un aumento dello 0,4%. L'offerta di moneta M2, invece, è aumentata del 10% rispetto all'anno precedente per un ammontare di 4,8 miliardi di euro, subendo però un calo dello 0,8% rispetto al mese di agosto.

GLOBAL COMPETITIVENESS REPORT: MACEDONIA ALL'84ESIMO POSTO

Il World Economic Forum ha pubblicato l'annuale Global Competitiveness Report, all'interno del quale la Macedonia si è classificata all'ottantaquattresimo posto per l'anno 2018. Il GCR valuta 140 Paesi sulla base di 12 ambiti: istituzioni, infrastrutture, ambiente macroeconomico, sanità, istruzione, efficienza del mercato dei beni, efficienza del mercato del lavoro, sviluppo del mercato finanziario, adozione di tecnologie, sviluppo dell'ambiente d'affari e innovazione. La Macedonia ha ottenuto il miglior risultato nella categoria relativa all'ambiente d'affari (cinquantasettesimo posto), ma è stata svantaggiata nella categoria della dimensione del mercato (centonovesimo posto).

INCREMENTO DEL 10.1% NELLE VENDITE INDUSTRIALI

Le vendite industriali in Macedonia sono cresciute del 10.1% rispetto allo scorso anno: in particolare, le vendite all'estero sono aumentate del 12.1% mentre quelle interne sono cresciute dell'1.6%. Gli incrementi maggiori si sono registrati nelle vendite di beni strumentali, cresciute del 23.6%, e di beni durevoli, aumentate del 21.8%, mentre quelle dei beni non durevoli sono salite del 2.3%. Una diminuzione del 2.1% è stata invece registrata nella vendita di prodotti minerari e di estrazione.

INDICE DI FIDUCIA NELLE IMPRESE DEL MANUFATTURIERO IN AUMENTO

L'indice di fiducia nelle imprese del settore manifatturiero ha segnato, nel mese di settembre, una crescita del 2.3% rispetto allo stesso periodo dell'anno scorso. Su base comparativa mensile, invece, l'aumento rilevato dall'Istituto Nazionale di Statistica macedone è dello 0.3%. Le aspettative sul volume di produzione dei prossimi tre mesi sono molto favorevoli; inoltre, gli imprenditori si aspettano un incremento delle assunzioni di nuovo personale.

WB: ECONOMIA MACEDONE IN CRESCITA, I MOVIMENTI POSITIVI DIPENDONO DALLE RIFORME

Secondo quanto riportato dalla Banca Mondiale nel Regular Economic Report for Western Balkans, l'economia macedone ha registrato una notevole ripresa rispetto al 2017, supportata dagli investimenti e dal consumo dei privati. Si prevede una crescita del 2.5% nel 2018, del 2.9% nel 2019 e del 3.2% nel 2020. Marco Mantovanelli, manager regionale della Banca Mondiale, ha affermato che la Macedonia ha conseguito il progresso maggiore tra i sei Paesi dei Balcani Occidentali. Una crescita graduale è prevista entro il 2020, ma le proiezioni sono basate sull'accelerazione del processo di adesione all'Unione Europea e sugli effetti positivi delle riforme. Nel breve periodo, la Macedonia dovrebbe focalizzarsi sulla stabilizzazione del debito pubblico, che quest'anno ha raggiunto il 49%. La Banca Mondiale raccomanda inoltre riforme strutturali basate sulla creazione di un ambiente favorevole ad un settore privato produttivo e competitivo, che investa in capitale umano. E' previsto che quest'anno il debito pubblico raggiunga il 50%, mentre ci si aspetta che il tasso di disoccupazione possa continuare a scendere fino a raggiungere il 20.4%.

WB: PIL DEI BALCANI OCCIDENTALI IN CRESCITA NEL 2018-2019

Secondo quanto riportato dalla Banca Mondiale, nell'area dei Balcani Occidentali è prevista una crescita del PIL del 3.5% per gli anni 2018 e 2019 e del 3.9% per il 2020, in aumento rispetto al 2.4% registrato nell'anno 2017.

Il Report Economico Autunnale della Banca Mondiale suggerisce una più ampia integrazione economica che possa promuovere una crescita maggiore e la creazione di nuovi posti di lavoro. L'integrazione tra i Paesi dei Balcani Occidentali dovrebbe concentrarsi su scambi, investimenti e mobilità, superando i piccoli e frammentati mercati nazionali e assicurando una stabilità economica a lungo termine.

LA MACEDONIA VENDE 45 MILIONI DI EURO IN TITOLI DI STATO

Secondo quanto riportato dalla Banca Centrale macedone, il Ministero delle Finanze ha raccolto 45 milioni di euro con la vendita di due titoli di stato: uno in buoni ordinari del Tesoro di durata annuale con valore pari a 39 milioni di euro, l'altro in buoni del Tesoro pluriennali di durata triennale per un valore di 5.7 milioni di euro. La Banca Centrale vende i titoli di stato per conto del Ministero delle Finanze attraverso offerte di volume in cui il prezzo e il buono sono precedentemente fissati, mentre i principali rivenditori ne stabiliscono solo la quantità.

IL FONDO MONETARIO INTERNAZIONALE ABBASSA LE PROIEZIONI DI CRESCITA DEL PIL ALL'1.6

Il Fondo Monetario Internazionale ha abbassato le sue proiezioni di crescita economica della Macedonia all'1.6%, rispetto al 2.8% previsto in aprile. Secondo il World Economic Outlook Report del FMI, la crescita economica macedone aumenterà del 2.6% nel 2019 e del 3.4% nel 2023. Il prodotto interno lordo del Paese non ha prodotto alcuna crescita nel 2017, mentre l'inflazione, dal 2.4% del 2017, dovrebbe rallentare al 2.0% nel 2018 e nel 2019.

INDICE DEI PREZZI AL CONSUMO IN CALO A SETTEMBRE

Secondo quanto riportato dall'Istituto nazionale di statistica macedone, nel mese di settembre l'indice dei prezzi al consumo ha subito un calo dello 0.1% rispetto al mese precedente, mentre l'indice dei prezzi al dettaglio è diminuito dello 0.7%. Rispetto ai dati riportati nel settembre 2017, si è assistito ad un aumento dell'1.5% dell'indice dei prezzi al consumo e del 2.6% dell'indice dei prezzi al dettaglio. E' stato constatato, inoltre, un calo negli indici di trasporto passeggeri per via aerea (16.2%), servizi di alloggio (6.4%), servizi paramedici (2.4%), pacchetti vacanze (1.9%). Un aumento è stato invece registrato negli indici di combustibili solidi per uso domestico (2.8%), prodotti per la pulizia e il mantenimento della casa (2.6%), mobili (0.5%) e servizi di catering (0.4%).

GAP COMMERCIALE DELLA MACEDONIA INCREMENTATO NEI PRIMI OTTO MESI DEL 2018

Secondo l'Istituto di statistica macedone, il deficit commerciale macedone ha registrato un incremento del 6.5%, passando da 1.1 miliardi di euro del periodo gennaio-agosto 2017 a 1.2 miliardi di euro dello stesso periodo nell'anno corrente. Le esportazioni sono aumentate del 14.7% (4 miliardi di euro), mentre le importazioni sono cresciute dell'11.7% (5 miliardi di euro). I maggiori partner commerciali della Macedonia nel periodo gennaio-agosto 2018 sono stati Germania, Grecia, Regno Unito, Serbia e Bulgaria.

IL CONTRIBUTO DELL'EXPORT AL PIL DOVREBBE AUMENTARE DEL 75%

Nella mattina di lunedì 8 ottobre si è tenuta una conferenza presso la Camera di Commercio macedone, durante la quale è stato illustrato che solo il 5% delle imprese locali di piccole, medie e grandi dimensioni esporta prodotti sul mercato regionale, e meno del 3% sul mercato europeo, a causa di carenze di personale, di risorse finanziarie e di tecnologia.

Il contributo delle esportazioni al PIL dovrebbe aumentare dal 50% al 75%, il che richiederebbe un significativo miglioramento del settore commerciale, in particolare attraverso l'emissione sul mercato di prodotti più competitivi e di più alta qualità, in modo da essere in linea con gli standard del Paese importatore. Lo scorso anno la Macedonia ha registrato più di 5 miliardi di euro in esportazione di prodotti, principalmente verso la Germania, la Bulgaria, la Serbia, la Grecia, l'Italia, la Romania, la Spagna, la Turchia e il Regno Unito.

ATTIVITÀ PROMOZIONALI ICE AGENZIA SKOPJE

EVENTI IN PROGRAMMA

Bologna, 05-09 novembre 2018
**Esposizione Internazionale di Macchine
per l'Agricoltura e il Giardinaggio**
www.eima.it



ICE-Agenzia, a supporto delle aziende italiane del settore della meccanizzazione agricola ed in collaborazione con FederUnacoma, organizza una missione di operatori esteri alla prossima edizione della fiera "Eima International 2018", che si terrà dal 7 all'11 novembre a Bologna. E' prevista la partecipazione di quattro operatori macedoni.



Sofia, Bulgaria, 7-10 novembre 2018
INTERFOOD & DRINK 2018

Nell'ambito del Piano Export Sud II, programma a favore delle PMI del Mezzogiorno, l'ICE-Agenzia organizza una partecipazione collettiva in occasione della **Interfood & Drink** dal 7 al 10 novembre 2018.

La fiera è l'appuntamento fieristico più importante della Bulgaria dedicato al settore alimentare e bevande con sezioni dedicate anche a macchinari e tecnologie per alimentari, produzione e trasformazione, pulizia, packaging e imballaggio, imbottigliamento. E' prevista la partecipazione di tre operatori macedoni.

GARE D'APPALTO INTERNAZIONALI

Sul sito ICE, nella rubrica Business, è disponibile la sezione Gare internazionali. In questa sezione vengono riportate quotidianamente le gare d'appalto più interessanti, tra quelle attive o in programma in Macedonia.

Al servizio di informazione sulle gare internazionali si può arrivare anche con il percorso: Home > servizi > Ricerca gare internazionali. Il servizio fornisce informazioni sulle gare internazionali d'appalto, con sintesi dei bandi e indicazione dei riferimenti utili alla richiesta del capitolato e alla presentazione dell'offerta. Queste informazioni sono disponibili anche sul portale extender.esteri.it, sistema informativo sulle opportunità di business all'estero, realizzato dal Ministero degli Affari Esteri e della Cooperazione Internazionale, ICE-Agenzia, Assocamerestero, Unioncamere e Confindustria. E' possibile sottoscrivere la ricezione automatica, sulla propria casella di posta elettronica, di segnalazioni, filtrate per paese e settore, con la funzione Attivare il servizio per ricevere le notizie via e-mail.

Nella nostra newsletter riportiamo le gare pubblicate nel mese di riferimento e attive al momento dell'invio della newsletter, preavvisi di bandi di gara, nonché programmi e progetti attivi, finanziati dalle maggiori istituzioni finanziarie e dai fondi IPA, nell'ambito dei quali si prevedono procedure di procurement di potenziale interesse per i lettori della newsletter.

GARE IN CORSO

Data segnalazione	29.10.2018
Specifica	Supplies
Procurement ref:	2018/S 206-471516
Notice Type	Contract Notice
Ente appaltante	Ministry of Defense
Indirizzo e contatti	Orce Nikolov No 116 - 1000 Skopje Tel. +389 23283057 Email: mitre.todorov@morm.gov.mk
Titolo	Procurement of civil engineering machineries
Nota	Estimated value excl. VAT 2.625.000 EUR http://ted.europa.eu/udl?uri=TED:NOTICE:471516-2018:PDF:EN:HTML
Deadline	28/11/2018

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Data segnalazione	25.10.2018
Specifica	Supplies
Procurement ref:	2018/S 206-471517
Notice Type	Contract Notice
Ente appaltante	Ministry of Defense
Indirizzo e contatti	Orce Nikolov No 116 - 1000 Skopje Tel. +389 23283057 Email: mitre.todorov@morm.gov.mk
Titolo	Non-combat motor vehicles
Nota	Estimated value excl. VAT 3.442.023 EUR http://ted.europa.eu/udl?uri=TED:NOTICE:471517-2018:PDF:EN:HTML
Deadline	28/11/2018

Data segnalazione	10.10.2018
Specifica	Supplies
Procurement ref:	2018/S 198-449643
Notice Type	Contract Notice
Ente appaltante	AD Elem — Rek Bitola
Indirizzo e contatti	ul. Novacki pat bb - 7000 Bitola Tel. +389 47206140 Email: snezana.makarijoska@elem.com.mk
Titolo	Programmable Units with Processor for PU Mines
Nota	Estimated value excluding VAT: 222 112,00 EUR http://ted.europa.eu/udl?uri=TED:NOTICE:449643-2018:PDF:EN:HTML
Deadline	23.11.2018

Data segnalazione	10.10.2018
Specifica	Supplies
Procurement ref:	2018/S 198-449650
Notice Type	Contract Notice
Ente appaltante	AD Elem — Rek Bitola
Indirizzo e contatti	ul. Novacki pat bb - 7000 Bitola Tel. +389 47206140 Email: snezana.makarijoska@elem.com.mk
Titolo	Engagements of Auxiliary Mechanization for the Needs of Mining Operations at PU Mines
Nota	Estimated value excluding VAT: 3.693.493,00EUR http://ted.europa.eu/udl?uri=TED:NOTICE:449650-2018:PDF:EN:HTML
Deadline	23.11.2018

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Data segnalazione	16.10.2018
Specifica	Supplies
Procurement ref:	2018/S 202-461024
Notice Type	Contract Notice
Ente appaltante	AD Elem — Rek Bitola
Indirizzo e contatti	ul. Novacki pat bb - 7000 Bitola Tel. +389 47206140 Email: snezana.makarijoska@elem.com.mk
Titolo	Electric Motors, Motors for Direct Current, Generators, Electro Hydraulic Thrusters, Fans and Electromagnetic Brakes
Nota	Estimated value excluding VAT: 260.796,00 EUR http://ted.europa.eu/udl?uri=TED:NOTICE:461024-2018:PDF:EN:HTML
Deadline	29.11.2018

Data segnalazione	18.10.2018
Specifica	Services
Procurement ref:	2018/S 204-466983
Notice Type	Contract Notice
Ente appaltante	AD MEPSO, Electricity Transmission System Operator of Macedonia
Indirizzo e contatti	Maksim Gorki 4 - 1000 Skopje Tel: +389 2314693 Email: vancoj@mepso.com.mk
Titolo	Introduction of the (Cyber Security) Regulation 2016/1148 EU Directive
Nota	http://ted.europa.eu/udl?uri=TED:NOTICE:466983-2018:PDF:EN:HTML
Deadline	23.11.2018

Data segnalazione	19.10.2018
Specifica	Supplies
Procurement ref:	2018/S 204-466980
Notice Type	Contract Notice
Ente appaltante	Directorate of Compulsory Reserves of Oil and Oil Derivatives
Indirizzo e contatti	Orce Nikolov street, No.71 - 1000 Skopje Tel: +389 23225228 Email: stanisha.nikolovski@dcor.gov.mk
Titolo	Procurement of 1(one) Oil Derivative — Diesel fuel (Euro diesel BS) for the Compulsory Oil Reserves of the Republic of Macedonia
Nota	Estimated value excluding VAT: 5.642.941,00 EUR http://ted.europa.eu/udl?uri=TED:NOTICE:466980-2018:PDF:EN:HTML
Deadline	3.12.2018

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Data segnalazione	23.10.2018
Specifica	Services
Procurement ref:	2018/S 204-463862 EuropeAid/139938/IH/SER/MK
Notice Type	Service Prior Information Notice
Ente appaltante	Ministry of Finance
Indirizzo e contatti	Ministry of Finance, Central Financing and Contracting Department (CFCD)
Titolo	Supervision of rehabilitation of State road A2 Kumanovo – Stracin, section I (km.0+000 – km.15+195)
Nota	Indicative budget: 900.000,00 EUR Instrument for Pre-Accession Assistance II (IPA II) – Sector Operational Programme for Transport Sector 2014-2020
Estimated date of contract notice	November 2018

Data segnalazione	23.10.2018
Specifica	Services
Procurement ref:	2018/S 204-463863 EuropeAid/139937/IH/SER/MK
Notice Type	Service Prior Information Notice
Ente appaltante	Ministry of Finance
Indirizzo e contatti	Ministry of Finance, Central Financing and Contracting Department (CFCD)
Titolo	Supervision of the Reconstruction and Upgrade of the Existing Road from Prilep – Bridge on Lenishka River and Construction of Third Lane of Road Section from Village Belovodica – Mavrovo Quarry
Nota	Indicative budget: 900.000,00 EUR Instrument for Pre-Accession Assistance II (IPA II) – Sector Operational Programme for Transport Sector 2014-2020
Estimated date of contract notice	November 2018



**IPA INSTRUMENT FOR
PRE-ACCESSION ASSISTANCE**

IPA – STRUMENTO DI ASSISTENZA PREADESIONE

IPA - BANDI DI GARA – OPEN

Reference	EuropeAid/139910/ID /SUP/MK
Title	Supply of customized vehicle (van) for transportation of convicted / detained persons
Details	The subject of the contract is the supply, delivery, unloading, customization and putting into operation of customized vehicle (van) for transportation of convicted / detained persons for the Directorate for execution of sanctions.
Status	OPEN - Local published on 30/10/2018
Deadline	28.11.2018
Type	Supplies
Programme title	Instrument for Pre-Accession Assistance II (IPA II) - Annual Programme 2014

Reference	EuropeAid/139725/IH/SUP/MK
Title	Supply of ICT for the Justice Sector Institutions
Details	The subject of this contract is supply, delivery, unloading, installation, testing (where applicable), putting into operation, training (where applicable) of equipment for the Justice Sector Institutions. The equipment purchased with this contract is aimed for introduction and implementation of centralized systems and solutions with a goal to increase efficiency, transparency, accountability, accessibility, data quality, protection and security.
Status	OPEN Prior information notice published on 19.06.2018
Deadline	9.11.2018
Type	Supplies
Programme title	Instrument for Pre-Accession Assistance (IPA II)

IPA – PREAVVISI DI BANDI DI GARA – PRIOR INFORMATION NOTICE

NEW

Data segnalazione	30.10.2018
Specifica	Services
Procurement ref:	2018/S 209-476265 EuropeAid/139949/IH/SER/MK
Notice Type	Service Prior Information Notice
Ente appaltante	Ministry of Finance
Indirizzo e contatti	Ministry of Finance, Central Financing and Contracting Department (CFCD)
Titolo	Preparation of Project Documentation for Multimodal Node Trubarevo http://ted.europa.eu/udl?uri=TED:NOTICE:476265-2018:PDF:EN:HTML
Nota	Indicative budget: 1.500.000,00 EUR
Estimated date of contract notice	December 2018

NEW

Data segnalazione	23.10.2018
Specifica	Services
Procurement ref:	2018/S 204-463862 EuropeAid/139938/IH/SER/MK
Notice Type	Service Prior Information Notice
Ente appaltante	Ministry of Finance
Indirizzo e contatti	Ministry of Finance, Central Financing and Contracting Department (CFCD)
Titolo	Supervision of rehabilitation of State road A2 Kumanovo – Stracin, section I (km.0+000 – km.15+195)
Nota	Indicative budget: 900.000,00 EUR
Estimated date of contract notice	November 2018

NEW

Data segnalazione	23.10.2018
Specifica	Services
Procurement ref:	2018/S 204-463863 EuropeAid/139937/IH/SER/MK
Notice Type	Service Prior Information Notice
Ente appaltante	Ministry of Finance
Indirizzo e contatti	Ministry of Finance, Central Financing and Contracting Department (CFCD)
Titolo	Supervision of the Reconstruction and Upgrade of the Existing Road from Prilep – Bridge on Lenishka River and Construction of Third Lane of Road Section from Village Belovodica – Mavrovo Quarry
Nota	Indicative budget: 900.000,00 EUR
Estimated date of contract notice	November 2018

Reference	EuropeAid/139847/IH/SER/MK
Title	Improving the quality of education
Details	The aim of the contract is to improve the quality of primary and secondary education through upgrading the quality assurance system and investing in teachers' professional development. It includes two key elements - (1) review and revision of internal and external quality assessment system in schools and (2) improvement of teacher professional and career development in accordance with the professional standards and competences. The contract will also assist in introducing new pedagogical and methodological approaches for inclusive education.
Status	FORECAST Prior information notice published on 21.08.2018
Scheduled publication date of the contract notice	November 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy

Reference	EuropeAid/139823/IH/SER/MK
Title	Raising the quality of pre-school education and care
Details	The aim of the contract, in the first instance, is to enhance the quality of pre-school education and care by modernizing the professional and career development system for pre-school staff. The licensing model of the pre-school professionals will be revisited and new solution will be sought. Furthermore, the contract will deal with creation of inclusive learning and play environment which promotes successful learning for every child. A mechanism will be developed to increase involvement of parents in planning of the pre-school education and care.
Status	FORECAST Prior information notice published on 07.08.2018
Scheduled publication date of the contract notice	September 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy Financing: Commission Implementing Decision C(2017) 8047 final of 29.11.2017 adopting an Annual Action Programme on Education, Employment and Social Policy for the year 2017.

Reference	EuropeAid/139824/IH/SER/MK
Title	Improving the working conditions
Details	The aim of the contract is to promote fair and equal treatment of workers' working conditions by: - supporting the introduction and implementation of legal, policy, institutional and awareness raising measures which will facilitate transition to formality; and - fighting gender based discrimination at work and reconciliation of family and professional life. The interventions shall contribute to a formal job creation and reduction of undeclared jobs as well as to higher economic activity of women in the labor

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	market..
Status	FORECAST Prior information notice published on 07.08.2018
Scheduled publication date of the contract notice	September 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 000 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II 2017 - Education, Employment and Social Policy Financing: Commission Implementing Decision C(2017) 8047 final of 29.11.2017 adopting an Annual Action Programme on Education, Employment and Social Policy for the year 2017.

Reference	EuropeAid/139821/IH/SER/MK
Title	Supervision of Works Contract for Establishment of Integrated and Self Sustainable Waste Management System in East and North-East Regions
Details	The purpose of this contract is to supervise the implementation of the works contract for Establishment of Integrated and Financially Sustainable Regional Waste Management System in East and North-East Regions according to the PRAG, FIDIC 1999 Red Book, and FIDIC 1999 Yellow Book conditions of contract. The works contract will include following works divided into two (2) lots: -Construction of a Central Waste Management Facility (CWMF) consisting of one (1) sanitary landfill, one (1) sorting plant, one (1) Mechanical Biological Treatment (MBT) plant, one (1) composting plant and one (1) Green Point in Sveti Nikole Municipality in the area of Meckuevci - Arbasanci. The CWMF will serve the Municipalities in the East and Northeast Regions of the Beneficiary Country. -Construction of six (6) Local Waste Management Facility (LWMFs), each consisting of one (1) Transfer Station, one (1) composting plant and one (1) Green Point in the following Municipalities: • Berovo, serving Berovo and Pehcevo • Makedonska Kamenica, serving Makedonska Kamenica and Delchevo • Vinica, serving Kocani, Vinica, Zrnovci and Cheshinovo • Stip, serving Stip and Karbinci • Rakovce, serving Rankovce, Kriva Palanka and Kratovo

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	• Kumanovo, serving Kumanovo, Lipkovo, and Staro Nagoricane
Status	FORECAST Prior information notice published on 07.08.2018
Scheduled publication date of the contract notice	November 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 200 000 EUR
Type	Services
Procedure	Restricted
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020 Financing: Financial Agreement (IPA/2014/037-702) of 13 October 2014 adopting a Multi Annual Action Programme on Environment and Climate Action and Transport for the years 2014 – 2016.

Reference	EuropeAid/139818/IH/WKS/MK
Title	Establishment of Integrated and Self Sustainable Waste Management System in East and North-East Regions
Details	The contract shall cover: - Construction of a Central Waste Management Facility (CWMF) consisting of one (1) sanitary landfill, one (1) sorting plant, one (1) Mechanical Biological Treatment (MBT) plant, one (1) composting plant and one (1) Green Point in Sveti Nikole Municipality in the area of Meckuevci - Arbasanci. The CWMF will serve the Municipalities in the East and Northeast Regions of the Beneficiary Country. The works for CWMF shall be implemented according to the FIDIC 1999 Red Book contract conditions and FIDIC 1999 Yellow Book contract conditions. - Construction of six (6) Local Waste Management Facility (LWMFs), each consisting of one (1) Transfer Station, one (1) composting plant and one (1) Green Point in the following Municipalities: • Berovo Municipality, serving Berovo and Pehcevo • Makedonska Kamenica, serving Makedonska Kamenica and Delchevo • Vinica, serving Kocani, Vinica, Zrnovci and Cheshinovo • Stip, serving Stip and Karbinci • Rakovce, serving Rankovce, Kriva Palanka and Kratovo • Kumanovo, serving Kumanovo, Lipkovo, and Staro Nagoricane The works for LWMFs shall be implemented according to the FIDIC 1999 Red Book contract conditions and FIDIC 1999 Yellow Book contract conditions.

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Status	FORECAST Prior information notice published on 04.08.2018
Scheduled publication date of the contract notice	December 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Works
Procedure	Open
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020 Financing: Financial Agreement (IPA/2014/037-702) of 13 October 2014 adopting a Multi Annual Action Programme on Environment and Climate Action and Transport for the years 2014 – 2016

Reference	EuropeAid/139730/DH/SER/MK
Title	Improving the quality of data and strengthening policy making
Details	This activity aims to improve the quality and availability of data on employment, education and social protection and to upgrade the skills for data analysis and forecasting. Improvements in exchange of data are needed overall for purposes of statistical analysis, and therefore datasets needed by the respective line Ministries should be more clearly defined and existing cross-sector communication and information gaps reduced. This activity will also have as its goal the strengthening of capacities and mechanisms for data collection, entry and analysis in the sector including for advancement of gender mainstreaming on sector and sub-sector level. In addition, the activity will define the kind of sector data that will be available for stakeholders, including non-state stakeholders and citizens as well as how data will be available to them.
Status	FORECAST Prior information notice published on 26.06.2018
Scheduled publication date of the contract notice	July 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	1 000 000 EUR
Type	Services
Procedure	Restricted

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Programme title	EU Support for Education, Employment and Social Policy. Financing: 22.02.01.02 / IPA 2017
Reference	EuropeAid/ 139728/IH/SER/MK
Title	Supporting the implementation of the regional waste management systems in the East and North-East Regions
Details	The purpose of this contract is to strengthen the capacities and capabilities of the local government structures for managing the inter-regional waste management system, as well as to improve public awareness of and participation in waste management issues, thus protecting the environment by reducing waste generation, improving waste collection efficiency, increasing waste recovery and achieving a reduction in littering.
Status	FORECAST Prior information notice published on 21.06.2018
Scheduled publication date of the contract notice	August 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	2 500 000 EUR
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139724/IH/SUP/MK
Title	Supply of equipment for implementation of Business Continuity and Disaster Recovery System and modernization of the IT infrastructure in the MoI HQ
Details	This contract should provide adequate technical equipment for establishing of Business continuity disaster recovery data centre (BCDRDC) for the Ministry of Interior (MoI), that includes equipment for the BCDRDC building and supply of necessary hardware and software licenses, installation, testing and put in operation. Ancillary services including training and design, development and run systems for online replication of current data to BCDRDC is planned. Lot 1: Supply of IT hardware, fibre optic cables and licenses for all systems with ancillary services design development and training in two sites

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	Lot 2: Supply of heating, ventilation and air conditioning equipment
Status	FORECAST Prior information notice published on 19.06.2018
Scheduled publication date of the contract notice	July 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	Instrument for Pre-Accession Assistance (IPA II) - Annual Programme 2014

Reference	EuropeAid/139385/IH/SUP/MK
Title	Support in establishing Regional Waste Management System - Supply of equipment and vehicles for waste collection in East and North-East Regions, Phase I
Details	The supply contract for equipment and vehicles for waste collection in East and North-East Regions, Phase I is needed to optimize waste collection services to ensure that services are delivered timely to the citizens and that waste will be delivered to the designated sites thus protecting the environment from uncontrolled waste disposal in compliance with EU standards. Lot 1: "Supply of waste collection vehicles"; Lot 2: "Supply of waste collection equipment".
Status	FORECAST Prior information notice published on 19.12.2017
Scheduled publication date of the contract notice	January 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Supplies
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139384/IH/WKS/MK
Title	Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	The contract shall cover following works: Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m³/day and extension (375 m) of the existing main collector. The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). Works on the sewerage network which will include: - construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition). The contract is divided into two (2) lots. Lots are as follows: Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola; Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola.
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	na
Type	Works
Procedure	Open
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

	EuropeAid/139383/IH/SER/MK
Title	Supervision of the works contract for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola
Details	The purpose of this contract is to assist in works contracts management and successful implementation of the investment measures through the supervision of the implementation of the works contracts for Construction of WWTP and Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola, which will be implemented according to the PRAG and FIDIC conditions of contract. The works contracts to be supervised will be divided into two (2) lots which are as follows: Lot 1: Construction of wastewater treatment plant in the Municipality of Bitola; Lot 2: Rehabilitation and Upgrading of the Sewerage Network in the Municipality of Bitola. The works contract to be supervised will include: Design and construction of wastewater treatment plant for 112,474 PE with total daily average flow of approximately 27,090 m³/day and extension (375 m) of the existing main collector (Lot 1). The WWTP to be designed and constructed should be an activated sludge plant with primary clarifiers and anaerobic sludge stabilization in sludge digester. Works will be implemented following PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). Works on the sewerage network (Lot 2) which will include: - construction of approximately 9 km new sewerage network, - reconstruction of approximately 13 km existing sewerage network, - design and construction of two pumping stations and pressure pipes of around 5.6 km, and - design and construction of the main sewerage collector at Shirok sokak and Solunska street with the method of micro-tunneling with approximate length of 325 m. Works on the sewerage network will be implemented under FIDIC Conditions of Contract ("Red Book", 1999 edition).
Status	FORECAST Prior information notice published on 19/12/2017
Scheduled publication date of the contract notice	February 2018 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	EUR 1 300 000
Type	Services
Procedure	Restricted
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139269/IH/WKS/MK
Title	Works Contract for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions
Details	The purpose of this contract is the Works for Closure of Non-compliance Landfills and Dumpsites in East and North-East regions. The contract shall cover: - Clean-up of non-compliant landfills and small dumpsites by excavation of waste and transport of excavated waste - Remediation and closure of minimum four (4) old landfills in East Region and minimum two (2) old landfills in Northeast Region by reshaping and construction of a top capping system including leachate and gas collection systems where necessary - Reshaping of minimum five (5) old landfills in East Region and minimum three (3) landfills in North-East Region and construction of drainage for leachate collection where necessary. The contract will be implemented according to the PRAG and FIDIC Conditions of Contract ("Yellow Book", 1999 edition). The contract is divided into 2 lots. Lot 1: Closure of Non-compliance Landfills and Dumpsites in East region. Lot 2: Closure of Non-compliance Landfills and Dumpsites in North-East region.
Status	FORECAST Prior information notice published on 17/10/2017
Scheduled publication date of the contract notice	November 2017 * *There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice
Indicative budget	n.a.
Type	WORKS
Procedure	open
Financing	Commission Implementing Decision C(2014) 9850 of 17.12.2014 adopting a multiannual Action Programme on Environment and Climate Action and Transport for the years 2014–2016.
Programme title	IPA II Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139224/IH/SER/MK
Title	Supervision of the implementation of the works contracts for Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The purpose of this contract is to assist in works contracts management and

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	successful implementation of the investment measures through the supervision of the implementation of the works contracts for rehabilitation and extension of sewerage network in the municipality of Kichevo which will be implemented according to the FIDIC conditions of contract. The works contract to be supervised will includes replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Intended timing of publication of the contract notice October 2017
Indicative budget	EUR 600 000
Type	SERVICES
Procedure	Restricted
Financing	Financing agreement
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020

Reference	EuropeAid/139225/IH/WKS/MK
Title	Rehabilitation and Extension of Sewerage Network in the Municipality of Kichevo
Details	The contract shall cover works on replacement and reconstruction of old pipes with approximate length of 8.24 km; construction of a sewers (secondary networks) with approximate length of 69 km; construction of trunk sewers with approximate length of 27 km; construction of 7 pumping stations; and construction of manholes and house connections for approximately 4,630 additionally households following PRAG and FIDIC red book contract conditions.
Status	FORECAST Prior information notice published on 15/09/2017
Scheduled publication date of the contract notice	There must be a minimum period of 30 calendar days between the publication of the prior information notice and the publication of the corresponding contract notice. Scheduled publication date of the contract notice

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	November 2017
Indicative budget	na
Type	SERVICES
Procedure	Restricted
Programme title	Instrument for Pre-Accession Assistance (IPA II) – Sector Operational Programme for Environment and Climate Action 2014 – 2020



**BANCA MONDIALE
 PROGETTI ATTIVI IN MACEDONIA**

Project ID	P160951
Title	ENHANCING THE IMPLEMENTATION OF PUBLIC PROCUREMENT IN MACEDONIA
Sector	General public administration sector
Implementing Agency:	na
Total Project Cost:	US\$ 0,30 million
Status	Active
Approval Date	07/12/2016
Closing Date	31/12/2017
Recent procurement notices:	Request for Expression of Interest - Development Of Recommendations And Strategy For Implementation Of New Procurement Tools: E-marketplace For Small Value Procurement (for Purchase Of Goods And Services Of Small Value) And E-catalogues. Published 19.12.2017, submission deadline 15.01.2018

Project ID	P149955
Title	ROAD UPGRADING AND DEVELOPMENT PROJECT
Sector	Rural and Inter-Urban Roads and Highways, General public administration sector
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 91 million
Status	Active January – February 2018 contract awards for 2 lots of Works project Construction of Express Road Rankovce – Kriva Palanka
Approval Date	30/09/2015
Closing Date	31/12/2020

Project ID	P154263
Title	LOCAL AND REGIONAL COMPETITIVENESS PROJECT
Sector	General industry and trade sector
Implementing Agency:	GENERAL SECRETARIAT - OFFICE OF DPM FOR ECONOMIC AFFAIRS
Total Project Cost:	US\$ 26.08 million
Status	Active
Approval Date	12/01/2016
Closing Date	31/12/2019
Recent notices	21/03/2018 Request for expression of interest n. OP00046743 for the procurement of: Technical assistance: preparation of feasibility study for projects of municipalities in the Republic of Macedonia Published October 30, 2017. Deadline November 15, 2017.

Project ID	P154464
Title	SECOND MUNICIPAL SERVICES IMPROVEMENT PROJECT
Sector	Urban Transport General water, sanitation and flood protection sector Solid waste management Energy efficiency in power sector
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 28.04 million
Commitment amount:	US\$ 28.04 million
Status	Active
Approval Date	11/01/2016
Closing Date	31/03/2021
Recent procurement notices>	MSIP-IPA-NCB-039-18 – procurement ongoing (see open tenders section)
Contracts signed:	n.a.

Project ID	P150342
Title	ADDITIONAL FINANCING – MSIP (EU-IPA)
Sector	Water supply Sanitation Solid waste management
Implementing Agency:	MINISTRY OF FINANCE
Total Project Cost:	US\$ 26.54 million

Status	Active
Approval Date	22/12/2014
Closing Date	31/03/2019
Recent procurement notices:	<u>Published June 20, 2017</u> . Deadline July 5, 2017. Request for expression of interest n. OP00043400 for the procurement of: Preparation of feasibility study and preliminary project design for small size wastewater treatment plants in 4 rural areas (Novaci, Debarca, Cheshinovo- Obleshevo and Novo Selo).

Project ID	P096481
Title	MUNICIPAL SERVICE IMPROVEMENT
Sector	Water supply, Water waste management, Sanitation and waste management, Energy
Borrower	Ministry of Finance
Implementing Agency:	na
Total Project Cost:	US\$ 25 million
Commitment amount:	US\$ 25 million
Status	Active
Approval Date	26/03/2009
Closing Date	31/03/ 2019
Contracts signed (only recent contracts over 500.000 USD listed):	<u>April 2016</u> – 1.805.450 USD - construction of seven streets with sidewalks, water supply system, storm water system and street lightening in the former military area arm1 and arm2 in municipality Bitola <u>April 2016</u> – 577.580 USD - municipality of Kavadarci/energy efficiency in the primary and secondary schools <u>December 2015</u> – 4.091.570 USD - reconstruction and rehabilitation of Boris Trajkovski street from Staklara factory to Pintija settlement, Skopje November 2015 – 665.000 USD - municipality of Negotino/reconstruction of the water supply network in the city of Negotino September 2015 – 1.560.000 - construction of elementary school " Grigor Prlicev September 2015 – 780.000 USD - reconstruction, adaptation and extension of the cultural center Romansa in municipality Makedonska Kamenica September 2015 – 910.000 USD - reconstruction of streets, water supply and sewerage system and construction of sidewalks and storm water system in the municipality Sveti Nikole August 2015 – 630.000 USD - construction of storm water network and reconstruction of various streets in the urban districts of municipality Karposh May 2015 – 4.151.000 - construction of water supply system in the municipality Shuto Orizari – Skopje February 2014 – 717.370 USD - reconstruction of local road v. Melnica and improvement of the water supply system in v. Izvor

Project ID	P148023
Title	NATIONAL AND REGIONAL ROADS REHABILITATION
Sector	Rural and Inter-Urban Roads and Highways
Implementing Agency:	PUBLIC ENTERPRISE FOR STATE ROADS
Total Project Cost:	US\$ 83,72 million
Commitment amount:	US\$ 70,98 million
Status	Active
Approval Date	23/09/2014
Closing Date	30/09/2019
Contracts signed (only selected contracts listed):	<u>November 2017</u> – 320.000 EUR – Conceptual design for rehabilitation of 12 state roads <u>June 2017</u> – 1.523.950 USD – procurement of rams software, road measurements and consultancy services <u>April 2017</u> – 595.000 USD – procurement, installation and maintenance of traffic counters <u>February 2017</u> – 331.000 EUR – Independent technical audit <u>June 2016</u> – 605.000 USD – Road Safety Consultant <u>March 2016</u> – 1.145.000 USD Lot 1: Tetovo-Popova Sapka km 10; Tetovo-Popova Sapka Km 3,5; Mavrovo-debar Km 24,4; Gostivar-Kicevo Km 100,7 <u>March 2016</u> – 1.281.870 USD Lot 2: Lakavica-Negotino Km 7,2; Delcevo-Berovo Km 2,7 – 2,9; Bitola-Novaci Km 1,9. <u>January 2016</u> – 6.512.860 USD – rehabilitation of national road A3, Kocani – Delcevo

Project ID	P128378
Title	SKILLS DEVELOPMENT & INNOVATION SUPPORT
Sector	Education
Borrower	Ministry of Education and Science
Implementing Agency:	na
Total Project Cost:	US\$ 24 million
Commitment amount:	US\$ 24 million
Status	Active
Approval Date	28/01/2014
Closing Date	31/05/ 2019
Contracts signed (only relevant amount contracts listed):	November 2015 – 2.084.300 USD - development and design of the concept for secondary tvet



BANCA EUROPEA PER LA RICOSTRUZIONE E LO SVILUPPO

GENERAL PROCUREMENT NOTICES

Data segnalazione	29.08.2018
Specifica	SUPPLIES
Procurement ref	Project ID - 50415
Notice Type	General Procurement Notice
Ente appaltante	ELEM Macedonian Power Plants
Indirizzo e contatti	11. October 9, 1000 Skopje, Macedonia Igor Ilijovski, Project Manager Vlatko Jovanov, Head of Office for International procedures & Financing igor.ilijovski@elem.com.mk vlatko.jovanov@elem.com.mk
Titolo e descrizione	ELEM Solar Project - 10 MW PV plant EBRD is considering providing a loan to Elektrani na Makedonija AD (ELEM) for financing the construction and operation of 10MW Photovoltaic plant adjacent to the existing TPP Oslomej. The plant will be constructed on the exhausted coal mine of the TPP Oslomej and the electricity produced will be directly sold in the nearby grid. The Project is part of the strategy of ELEM to diversify its production mix away from coal and increase the production share from renewable energy sources which will provide clean energy in a country and a region with serious capacity shortages and high levels of carbon intensity. The total estimated cost of the Project is up to EUR 10 Million, and it will require the procurement of the following goods, works and services for: Supply and Installation of the Solar 10 MW PV plant
Tendering is expected by	Tendering for the above contracts is expected to begin on 01/01/2019.

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Data segnalazione	12.07.2018
Specifica	SUPPLIES
Procurement ref	9180-GPN-50185
Notice Type	General Procurement Notice
Ente appaltante	Javno Soobrakajno Pretprijatje Skopje
Indirizzo e contatti	Blvd. Aleksandar Makedonski 10 – 1000 Skopje Tel: +389 2 3174 264 Fax: +389 2 3174 260 danco.vodenicarski@jsp.com.mk
Titolo e descrizione	Green Cities Framework GrCF: Skopje Bus Javno Soobrakajno Pretprijatje Skopje intends using the proceeds of a loan from the European Bank for Reconstruction and Development for a project to partial renewal of the bus fleet, through the supply of CNG buses. The proposed project, which has an estimated cost of EUR 10 million equivalent, will require the procurement of ca 50 CNG buses and associated facilities.
Tendering is expected by	Tendering for the above contracts is expected to begin in the second half of 2018.

Data segnalazione	29.05.2018
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	9116-GPN-49118
Notice Type	General Procurement Notice
Ente appaltante	The Public Enterprise for State Roads - Kriva Palanka - Bulgarian Border Road
Indirizzo e contatti	Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia Mr. Zoran Slamkov, e-mail: zorans@roads.org.mk - Tel.: +389 2 3118 044
Titolo e descrizione:	Kriva Palanka - Bulgarian Border Road The project will rehabilitate and improve a single two-lane carriageway road section, approximately 13 km in length between Kriva Palanka and Deve Bair near the Bulgarian border. The proposed project, which has a total estimated cost of 12 million equivalent, will require the procurement of the following goods, works and services: - Works for Rehabilitation and Improvement of A2 Kriva Palanka - to Deve Bair Road Section, km 0 - km 13; - Procurement and Implementation support to PIU - Supervision Services for the above works
Tendering is expected to by	PIU support contract is expected to begin in Q3 2018 Works and supervision contracts is expected Q4 2018-Q1 2019.
Finanziamento	EBRD, WBIF and the Client Project Number 49118

Data segnalazione	04.10.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8843-GPN-43997 Railways Fleet Renewal Project
Business sector	Transport - Railway
Notice Type	General Procurement Notice
Ente appaltante	Macedonian Railways Transport JSC Skopje
Indirizzo e contatti	Macedonian Railways Transport JSC Skopje III Makedonska brigade No. 66, 1000 Skopje, Macedonia Contact person: Mr. Kire Dimanoski Tel: + 389 2 3248701 Fax: +389 2 3248719 E-mail: kiredimanoski@mztransportad.com.mk
Titolo	GENERAL PROCUREMENT NOTICE This GPN updates the previous version published on the Bank's website on 8 March 2016. Macedonian Railways Transport JSC (MRT) and Public Enterprise Macedonian Railway Infrastructure (PERI) intend using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to install an integrated Energy Management Information System (EMIS), which should allow MRT and PERI to collect information relevant to energy consumptions. The proposed project, which has a total estimated cost of Euro 59 million equivalent, will require the procurement of the following goods, works and services: Mid-sized servers, workstations, on-board Electrical Energy Meters (OEEM), current measurement transformers for OEEM, voltage measurement transformers for OEEM, Data Handling Systems for OEEM, GPS/Point to Point antennas, On-board Diesel Flow Meters (ODFM), Data Handling Systems for ODFM, electrical energy meters (stationary), multi-utility gateways, diesel flow meters (stationary), and cabinets and cables and other necessary good and associated services. Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's <i>Procurement Policies and Rules</i> and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.
Tendering expected to begin by	Tendering for the above contracts is expected to begin in the Q4 of 2017.
Finanziamento	EBRD Programme 43997

Data segnalazione	18.08.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8803-GPN-44114 Mepso Rehabilitation and Control Project
Business sector	Power and energy
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Rehabilitation and Control Project
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 2 3149 046 Fax +389 2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 40.5 Million, will require the procurement of the following goods, works and services: <u>Equipment for sub-stations:</u> - o Lot 1 Rehabilitation of Substations (procurement process ongoing). - o Lot 2 High Voltage Equipment (procurement process completed); - o Lot 3 Relay Protection (procurement process ongoing). <u>Remote monitoring of sub-stations:</u> - o Lot 1 Remote monitoring of SS (procurement yet to be initiated); - o Lot 2 Supervisory, Control, Protection and DC supply systems (procurement ongoing). <u>Optical Loop:</u> - o Lot 1 Optical Ground Wire (procurement process completed); - o Lot 2 Telecommunication Equipment (procurement yet to be initiated); - o Lot 3 Underground Installation (procurement process completed). <u>Overhead Transmission Lines (OHTL):</u> - o Lot 1 Rehabilitation of 110 kV OHTL SS Bitola 1- SS Prilep 1 (procurement process ongoing); - o Lot 2 Rehabilitation of 110 kV OHTL SS Skopje 1 - SS Miladinovci (procurement yet to be initiated); - o Lot 3 Rehabilitation of 110 kV OHTL SS Veles - SS O.Pole (procurement process ongoing); - o Lot 4 Rehabilitation of 110 kV OHTL SS Skopje 4 - SS Veles (procurement process ongoing); - o Lot 5 Rehabilitation of 110 kV OHTL SS Stip - SS Ovce Pole (procurement process ongoing); - o Lot 6: Rehabilitation of 110 kV OHTL SS Stip - SS Probistip (procurement process completed). <u>PIU Consulting Services:</u> (procurement process completed).
Tendering	ongoing
Finanziamento	EBRD Programme 44114

Newsletter Macedonia Ottobre 2018

Data segnalazione	16.02.2017
Specifica	WORKS/SUPPLIES/SERVICES
Procurement ref	8590-GPN-46274
Notice Type	General Procurement Notice
Ente appaltante	AD MEPSO - Macedonia-Albania Transmission Phase I
Indirizzo e contatti	Maksim Gorki 4, 1000 Skopje, Republic of Macedonia Tel. +389 (0)2 3149 046 Fax +389 (0)2 3111 160 Mr. Jordan Angelovski jordan.angelovski@mepso.com.mk
Titolo	The proposed project, which has a total estimated cost of about EUR 49.0 Million equivalent, will require the procurement of the following goods, works and services: - Construction of a new single circuit 400kV overhead transmission (OHT) line from the Bitola 2 Substation (B2 SS) to Ohrid Substation (Ohrid SS); - Construction of a new single circuit 400kV OHT line from Ohrid substation to the connection point at the Macedonian - Albanian border; - Construction of a 400/110 kV substation in Ohrid; - Unbundling and construction of 110 kV connections; - Extension of the B2 Substation; - Implementation of Grid Efficiency Components as (i) The upgrading of a Supervisory Control and Data Acquisition System (SCADA); (ii) Hardware and associate Software to improve energy forecasting and load dispatch for renewable power plants; (iii) Automated Demand Response; (iv) Implementation of Wide Area Monitoring System (WAMS); (v) Study for the effects of Plug-in Electric Vehicles (PEV) on the Transmission Grid in Macedonia (procurement process ongoing), - Project Implementation Unit (PIU) Consulting Services (procurement process completed). - OPWG (procurement process completed). - Equipment for sub-stations (procurement process ongoing). - Optical Loop (procurement process completed).
Tendering for the above contracts is expected to begin by	01/03/2017
Finanziamento	EBRD Programme 46274

BERS - ALTRI PROGETTI IN MACEDONIA

Issue date	13 Oct 2017
Closing date:	20 Jun 2018
Notice title	Kriva Palanka - Bulgarian Border Road
Project n.	39311
Sector	Transport
Status	Concept Reviewed
Project Description	
Provision of a sovereign-guaranteed loan in the amount of up to EUR 12 million to Public Enterprise for State Roads (PESR) to finance the construction works for the rehabilitation of a single two-lane carriageway road section, 13.5 km in length, between Kriva Palanka and Deve Bair near the Bulgarian border. The loan will be guaranteed by FYR Macedonia. The project is part of the eastern section of Pan-European Corridor VIII. Total Project Cost EUR 16,400,000.00 Upon completion of the Bank's ESDD, an Environmental and Social Action Plan (ESAP) will need to be agreed with the client to structure the project in accordance with the Bank's performance requirements. This project summary document will be updated prior to seeking the EBRD's Board approval. Company contact information: Mr. Martin Cekov Public Enterprise for State Roads (PESR) Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia m.cekov@roads.org.mk Tel.: +389 2 3118 044; Fax.: +389 2 3220 535	

Issue date	24 Feb 2016
Closing date:	24 Feb 2017
Notice title	Regional and Local Roads Programme
Project n.	39311
Sector	Transport
Description	
Project Description	
The Public Enterprise for State Roads (PESR) of FYR Macedonia intends using the saving from proceeds of a loan from the European Bank for Reconstruction and Development [The Bank] to finance five new elements which will contribute towards an improvement of road safety on the selected sections. The total estimated cost of Euro 1.5 million equivalents will require the procurement of the following contracts: 1. Rehabilitation of the Regional Road R2134 between Sopiste and Govrlevo; 2. Elaborate for speleological investigation of cave Ubavica; 3. Biodiversity assessment of important plant area Bukovich; 4. Environmental and Social Impact Assessment study for construction of new motorway Gostivar -	

- Kicevo, as per EBRD performance requirements;
 5. Variable traffic signs that will be placed on the highway main entrance to Skopje.

Tendering for the abovementioned contracts will start in the first quarter of 2016.
 Contracts to be financed with the proceeds of a loan from the Bank will be subject to Bank's procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nation Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Interested suppliers, contractors and consultant should contact:

Mr. Aleksandar Stojanov
 Public Enterprise for State Roads (PESR)
 Dame Gruev Str. No.14, 1000 Skopje, Republic of Macedonia
 Tel.: +389 2 3118 044;
 Fax.: +389 2 3220 535

Issue date	02 Feb 2016
Closing date:	02 Feb 2017
Notice title	Shtip-Radovish Road Section
Project n.	47829
Sector	Transport

Description

Project Description

Public Enterprise for State Roads (Client) intends to use part of the proceeds of a loan from, or Grant administered by, the European Bank for Reconstruction and Development ('the Bank') for the above named project. Additional financing details are as follows:

A loan from the European Bank for Reconstruction and Development (the Bank), from Client's own funds towards the cost of the above named project

The EBRD loan of EUR62m will be used to finance the works contracts for road improvements. Client funding will be used for other ancillary activities.

The proposed project, which has a total estimated cost of 78600000 EUR, will require the procurement of the following:

- The EBRD loan will enable the Company to finance the improvement of a 39km single carriageway section on the A4 national road between Shtip-Radovish in Macedonia FYR. The proposed road improvement works will include reconstruction and widening of the road pavement to provide a single carriageway with two 3.5 m wide traffic lanes and two 2.2m wide hard shoulders. EBRD TC funds will also be used to finance the selection of consultants

Tendering for the above contracts is expected to begin on 29/02/2016.

Contracts to be financed with the proceeds of a loan from/ grant administered by the Bank will be open to firms from any country.

The proceeds of the loan from, or Grant administered by, the Bank will not be used for the purpose of any

payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law or official regulation of the Client's country.

Tendering for this project will be conducted by e-procurement using the EBRD Client E-Procurement Portal (ECEPP). Interested suppliers, contractors and consultants should register on ECEPP in order to receive notifications via this link:

<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=3795196>

Other Information: A GPN has already been published on www.ebrd.com.

Mr. Zoran Slamkov

Public Enterprise for State Roads

Dame Gruev 14, Skopje, 1000, Macedonia FYR

Tel. +389 70 273 792, Email: zorans@roads.org.mk

Issue date	12 Oct 2015
Closing date:	11 Oct 2016
Notice title	RAIL CORRIDOR VIII –SECOND FASE
Project n.	44175
Sector	Transport
Notice type	General Procurement Notice
Description	

Project Description:

Public Enterprise for Railway Infrastructure ('PERI') intends using the proceeds of a loan from the European Bank for Reconstruction and Development [the Bank] for a project to the rehabilitation of a 30.8 km section of Corridor VIII in the east of FYR Macedonia. The proposed project, which has a total estimated cost of EUR 140 million equivalents, will require the procurement of the following works and services:

- * Procurement of Works, following a prequalification
- * Consultancy Services for the Supervision of Works,

Tendering for the above contracts is expected to begin in the Q1 of 2016.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's Procurement Policies and Rules and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Interested suppliers, contractors and consultants should contact:

Public Enterprise for Railway Infrastructure Macedonian Railways - Skopje

Str. Jordan Mijalkov 50b, 1000 Skopje, Macedonia, Email m.tilic@mzi.mk,

Mihajlo Tilic Tel:+389 22449625; Mob:+389 75282843 Fax:+389 22449088



BANCA EUROPEA PER GLI INVESTIMENTI

PROGETTI FINANZIATI IN MACEDONIA

Date of entry	2011/2016
Title	CORRIDOR X ROAD PROJECT
Sector	Transport
Details	Construction of motorway section between Demir Kapija and Smokvica in south of Former Yugoslav Republic of Macedonia in Corridor X
Status	Signed 20/01/2016 – second tranche EUR 35.000.000

Date of entry	2016
Title	PROCREDIT LOAN FOR SME AND OTHER COP OBJECTIVES
Sector	Credit lines EUR 10.000.000
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE
Status	Signed 04/04/2016

Date of entry	24/03/2015
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS II
Sector	Credit lines
Details	Promoter – Financial Intermediary : PROCREDIT BANK AD SKOPJE Description: Loan for small and medium-sized projects promoted by small and medium-sized enterprises (SMEs), Mid-Caps and other private or public sector entities. Objectives: Financing of small and medium-sized projects carried out by SMEs, Mid-Caps, public sector entities and other beneficiaries in EIB-eligible sectors of the economy.
Status	Signed 14/10/2015

Date of entry	24/06/2013
Title	MBDP LOAN FOR SME & PRIORITY PROJECTS IV
Sector	Credit lines
Details	Promoter – Financial Intermediary : MAKEDONSKA BANKA ZA PODDRSHKA NA RAZVOJOT AD SKOPJE Description: Loan intended to support financing of SME projects and any size industrial investment in the fields of knowledge economy, energy, environmental protection and services. A minimum of 70% of the loan amount will be allocated to SME projects. Objectives: Financing of small/medium projects carried out by medium sized enterprises and local authorities.
Status	Approved 25/10/2013 Signed 31/12/2013

Date of entry	11/06/2013
Title	GREEN FOR GROWTH FUND II
Sector	Energy
Details	Description: An increase of EIB investment in the Green for Growth Fund, targeting energy efficiency and smaller renewable energy investments in the South-Eastern Europe and Eastern Neighbourhood regions. Objectives: The fund's mission is to contribute, in the form of a public-private partnership with layered risk-return structure, to enhancing energy efficiency and renewable energy in the targeted regions.
Status	Approved 23/07/2013 Signed - 03/12/2013

CENTRO DI ASSISTENZA NEI MERCATI DEI BALCANI – Desk Skopje

I DESK BALCANI svolgono attività finalizzate a sostenere il processo di integrazione dei paesi dei Balcani all'interno dell'Unione Europea.

Il desk, attivo presso ICE Skopje, offre alle aziende italiane assistenza e servizi mirati a far conoscere le opportunità di affari e a facilitare l'avvicinamento delle aziende italiane al mercato macedone, nei settori delle infrastrutture e dei trasporti, dell'energia, dell'ambiente e nel settore agricolo.

A titolo esemplificativo, ma non esaustivo, il Desk di Skopje propone i seguenti servizi:

1. Servizio di monitoraggio gare d'appalto secondo i criteri forniti che consiste in:
 - Trasmissione tempestiva delle pubblicazioni di gara,
 - Invio dei documenti di gara per una consultazione preliminare (altrimenti scaricabili solo previo abbonamento al sistema elettronico di appalti pubblici),
 - Richiesta di informazioni aggiuntive e delucidazione dagli enti appaltanti.
2. Assistenza per partecipazione a gare d'appalto, che consiste tra l'altro in:
 - Assistenza per l'iscrizione al sistema degli appalti pubblici,
 - Traduzione della documentazione completa (traduttori esterni),
 - Ricerche mirate per individuare potenziali partner (consulenti e/o partner commerciali e subcontractors),
 - Follow-up dopo la presentazione dell'offerta,
 - Organizzazione di incontri con rappresentanti di ministeri, agenzie, associazioni di categoria.
3. Servizio di ricerca partner commerciali in loco;
4. Ricerche di mercato e altri servizi.

Per informazioni:

Agenzia ICE Skopje
T +389 2 3296257
E-mail: skopje@ice.it

Desk Balcani
T +389 2 3296256
E-mail: deskoskopje@ice.it