



ITALIAN TRADE AGENCY

Mumbai Office

NOTICE OF RECRUITMENT OF A TRADE ANALYST (M2) AND ASSISTANT TRADE ANALYST (M1) AT ITALIAN TRADE AGENCY – MUMBAI OFFICE

Autorizzazione DG n. 0009923/26 del 26/01/2026

INTRODUCTION OF ITALIAN TRADE AGENCY

The Italian Trade Agency (“ICE-ITA”) is the Governmental Agency that under the guidance and control of the Ministry of Foreign Affairs and International Cooperation, supports business development of Italian companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion, and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

The Italian Trade Agency (“ICE-ITA”) operates through a worldwide network of 78 Offices in 65 countries including India.

You can find more information at: www.ice.it

**VACANCY FOR
ONE (1) POSITION OF TRADE ANALYST (M2)
and
ONE (1) POSITION OF ASSISTANT TRADE ANALYST (M1)**

The Italian Trade Agency – Mumbai Office (ICE-ITA) is looking for a Trade Analyst and an Assistant Trade Analyst to join its team.

The employment agreement could be permanent, only after a positive probation period of three months from the time of signing the contract. Place of work will be Mumbai ICE-ITA Office and the designation will be Trade Analyst and Assistant Trade Analyst.

Scope of work and job description

The Trade Analyst and the Assistant Trade Analyst will support the Italian Trade Agency - Mumbai Office mainly to assist Italian companies in accessing the Indian market's opportunities; to monitor business opportunities; to provide information, support and advice Italian companies interested in developing their business in the Indian market and vice versa; to organize B2B meetings, market research, technical assistance; to cooperate in planning and taking part in promotional activities, such as trade show, exhibitions, conferences, advertising campaign, etc.

Main duties and responsibilities

The activities of a Trade Analyst and an Assistant Trade Analyst will include, among others, the following:

- Plan, organize and coordinate trade shows and various promotional events such as seminars, workshops, meetings, missions and political delegations to/from Italy;
- Prepare and manage budget for promotional activities;
- Conduct market research analysis for different industry sectors;
- Assist Italian companies planning to penetrate into the Indian market, as well as Indian companies interested in Italian products/companies/investments;
- Facilitate and respond to inquiries of Italian & Indian companies;
- Negotiate with suppliers and draft related documents (such as contracts);
- To provide commercial and technical information, information on customs duties, statistics, and foreign trade.

Minimum Mandatory Requirements

1. Only the candidates above the age of 18 years are eligible to apply for this position;
2. Perfect knowledge of Hindi language (written and spoken);
3. Perfect knowledge of English language (written and spoken);
4. Bachelor's degree in economics / commerce / international relations / communication;
5. Strong computer skills;
6. Excellent interpersonal, communication and organizational skills;
7. Proactive attitude, work by objectives and a result-oriented approach.

Preferential selection criteria

1. Working knowledge of Italian language;
2. Working knowledge of Marathi language;
3. Master's degree in economics/ commerce/ business/ international relations/foreign languages;
4. Previous work experience at Italian Embassy or Consulates in India or Italian companies based in India;
5. Previous work experience with industry associations in India;
6. Previous work experience with Invest India or in Indian State Agencies for attracting Foreign Investment;
7. Previous work experience with Trade Offices or Chamber of Commerce of other countries;
8. Knowledge of Indian administrative and tender procedures;
9. Knowledge of business environment and public administration of India;
10. Experience in organizing trade events defined above;
11. Experience in managing PR and communication campaigns.

The candidate, if recruited, should be ready to travel locally and internationally when required.

The starting net monthly salary provided by ITA - Italian Trade Agency for the position of Assistant Trade Analyst will be **850 Euro per month excluding bonus, provident fund and gratuity. The annual total salary gross will be 10.488,00 Euro.**

The starting net monthly salary provided by ITA - Italian Trade Agency for the position of Trade Analyst will be **1000 Euro per month excluding bonus, provident fund and gratuity. The annual total salary gross will be 12.288,00 Euro.**

Candidates lacking the above-mentioned minimum requirements will not be considered.

HOW TO APPLY

In order to apply for this vacancy, the candidates will declare under their own responsibility and transmit electronically, signed, scanned and accompanied by a copy of an identity card, only by email to the following email address mumbai@ice.it, attaching the following documents. No applications via courier or in person shall be entertained.

Forms not undersigned and not fully and duly filled will not be taken into consideration.

DOCUMENTS TO BE ATTACHED ALONG WITH THE APPLICATION FORM

1. CV (European format) in English language
2. Identity card with photograph (self-attested copy to be attached)
3. Bachelor/ master's degree from a recognized University

4. Declaration of Nationality / Nationalities
5. PAN card
6. Permanent working and residency permit (only for non-Indian candidate)

On the bottom of the Curricula Vitae please add the two below sentences:

Autorizzo il trattamento dei miei dati personali ai sensi dell'art. 13 Dlgs 196 del 30 giugno 2003 e dell'art. 13 GDPR (Regolamento UE 2016/679) ai fini della ricerca e selezione del personale.

In compliance with Legislative Decree no. 196 of 30/06/2003, I authorize the recipient of this Curricula Vitae to use and process my personal data for the purpose of recruiting and selecting personnel.

Kindly note it is **mandatory** to submit a Certification of no current or pending criminal convictions, in original, issued by Indian Government Authority, by all the short-listed candidates. In case, the candidate with highest score is unable to provide a hard copy of this certificate in original to ICE Mumbai Office within 30 days, the selection process automatically shifts to the next candidate with second highest marks.

DEADLINE

25.03.2026, Wednesday by 08:00 pm

The email address is mumbai@ice.it

While sending the application via email, the candidate must mention the subject of the email as: **“REF. VACANCY FOR THE POST OF ASSISTANT TRADE ANALYST: ITALIAN TRADE AGENCY MUMBAI”**

OR

“REF. VACANCY FOR THE POST OF TRADE ANALYST: ITALIAN TRADE AGENCY MUMBAI”

Candidates will be subjected to the following tests to ascertain the suitability to perform functions related to the advertised position.

To evaluate the final score, each of the following mandatory tests will have a score from 1 (min) to 10 (max.), wherein the minimum eligibility points are 6 (six) for each examination.

1. Written tests in English and Hindi languages concerning the trade sector analysis' capability and knowledge of general economics and international trade;
2. Practical test aimed at ascertaining the knowledge of the main IT tools and their applications (such as word, excel, power point). The content and difficulty of the test will

be graded according to the level of the position of Trade Analyst and Assistant Trade Analyst;

3. Interview in Hindi, English and Italian (this last one only if spoken by the candidate) languages concerning the trade sector analysis' capability and knowledge of general economics and international trade;

For the Preferential selection criteria additional points will be assigned as follows:

1. Working knowledge of Italian language (additional 2 points);
2. Master's degree in economics / commerce / business/ international relations / foreign languages (additional 1 points);
3. Previous work experience of at least 2 years at the Italian Embassy/Consulates in India (additional 2 points);
4. Previous work experience with Industry Associations in India or Italian companies based in India (additional 1 point);
5. At least two years of work experience in similar jobs - in private or public sector (additional 1 point);
6. Knowledge of Indian administrative and tender procedures (additional 1 point);

The final selection of the candidate will be subject to verification of all the documents (**in original**) submitted by the candidate:

1. Proof of residency and citizenship;
2. Certification of physical and mental fitness from a recognized medical practitioner;
3. Certified copy of all Educational Degrees;
4. Certificate of previous work experience from employers.

ICE-ITA reserves the final right of the selection of the applicant. The final selection of the candidate will be subject to verification of all the documents (in original), submitted by the candidate.

Any applications received via email beyond the mentioned date and time (Deadline: 25.03.2026, Wednesday by 08:00 pm) will not be taken into consideration.

The Examination Board will be composed of three members, one of whom shall act as Chairman. The secretariat of the Commission is provided by an employee of the office. The members of the Examination Boards are identified from among the permanent staff and local staff of the ITA Mumbai Office.

A formal invitation to invite applicants for written examination will be sent at the email address as mentioned by the candidate.

The two written examinations (in Hindi and English) will be considered passed only if a candidate scores a minimum of 6 points out of 10 in each examination. The candidates who fulfill this condition will be further invited for the interview.

All lists of candidates selected for examination and interview, together with a list of unselected and unsuitable candidates, will be published on our official website

<https://www.ice.it/it/mercati/india/offerte-di-lavoro>. Please note that the recruitment is subject to internal procedures along with a no objection from Italian authorities. For the candidates who pass the examination, the recruitment will be valid, executed, and effective only after signing the formal employment contract.

The final ranking of the selection will be valid for a maximum of 18 months from the date of publication. It may be used within this period to hedge positions in the same qualification, even on a fixed-term basis for temporary needs.

Passing the above-mentioned examinations does not automatically imply any obligation for ITA-ICE Agency to recruit or sign the employment contract with the selected candidates, nor is to be intended as his/her automatic recruitment at the office of ITA-ICE Office in Mumbai.

Recruitment is possible and will be effective **only** if after the examination and interview process, the highest scorer will present the following documents **in original within 7 days** from the date of receiving our official communication:

1. The selected person has met requirements / requisites / conditions stated above;
 2. All the certificates as required in the above notice of recruitment are provided in original;
 3. A valid Police Clearance Request and the Certificate to be provided within 30 days;
- Full completion of all internal procedures by Italian authorities after selection;
 - Signing of the employment contract with the Italian Trade Commissioner in Mumbai;
 - Full and positive completion of a probation period, as indicated in the employment contract signed with the Italian Trade Commissioner in Mumbai;

In case, the candidate with highest score is unable to provide all the requested documents in original to ICE Mumbai Office **within 7 days** after the publication of the final result list published on our official website (<https://www.ice.it/it/mercati/india/offerte-di-lavoro>), the selection process automatically shifts to the next candidate with second highest score.

If the expiry falls on a public holiday, the expiration date is understood to be moved to the next working day.

The hired personnel will be required to comply with the security regulations and instructions of the Consulate General of Italy in Mumbai and the Head of Mission which can take around 2 months.

No subordinate employment relationship can be established between ICE Mumbai staff and the Italian diplomatic/ consular representations or MAECI.

This selection may be suspended and/or cancelled at any moment for any reason by the Italian Trade Agency Mumbai Office (ICE-ITA) at its full discretion, without generating any moral or legal commitment towards the candidates, including those fully meeting the job requirements.

In the execution of the assignment, the professional undertaking a fully respect of the Code of Conduct adopted by ICE Agency available on: <https://ice.patisweb.it/download/322.html>

For any breach of obligations under the Code, if the same is considered serious, ICE Agency will have the option to terminate the contract.

For any queries, please send an email at mumbai@ice.it

Martino Castellani

Trade Commissioner/Director of the Trade Promotion Section of the Consulate General of Italy in Mumbai.