Newfoundland & Labrador Economic & Commercial Profile

December 2020

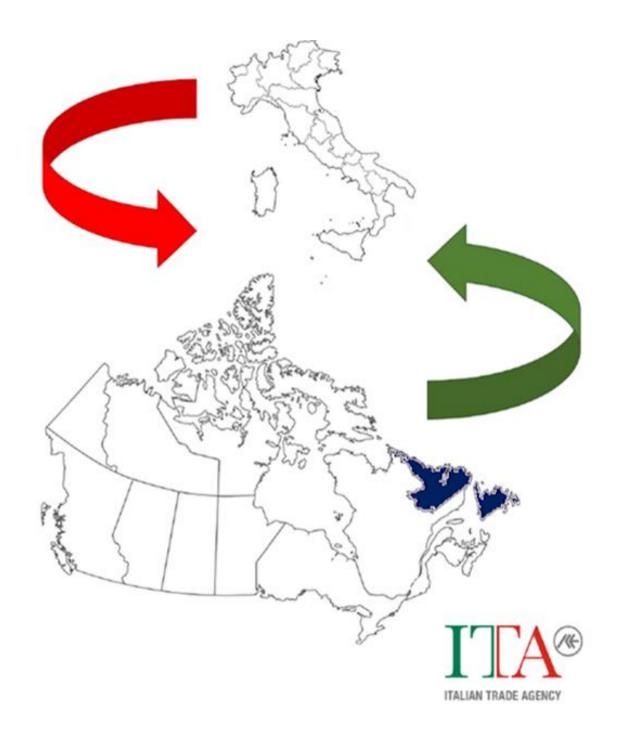


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HIGHLIGHTS

- Newfoundland is the 9th-largest Province in Canada by GDP, representing 1.92% of Canada's GDP (+4.0% growth rate from 2018).
- Total trade exchange with Italy (2019): CAD 475 million (+12.3%)
- Newfoundland exports to Italy (2019): CAD 501 million (-9.2%), = 15.4% of Canadian exports to Italy
- Newfoundland imports from Italy (2019): CAD 26 Million (+154.7%), = 0.27% of Canadian imports from Italy
- Trade balance with Italy: CAD +475 Million (negative for Italy)



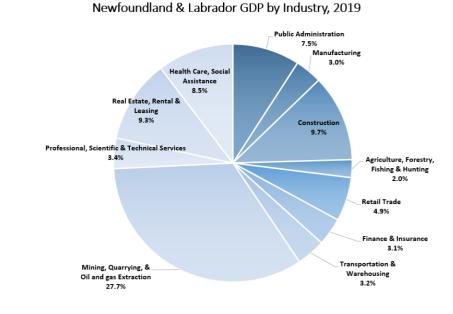
NEWFOUNDLAND & LABRADOR



Economic and Commercial Profile

Newfoundland & Labrador is the most easterly point in North America, strategically positioned along international shipping lanes, and, as a globally preferred location, is a gateway to the North, Europe, and the Eastern United States. The economy is heavily dependent on natural resources.

Key Sectors: Agriculture, Mining, and Advanced Manufacturing



Source: <u>Statistics Canada</u>

Newfoundland & Labrador is the most eastern province, bordered by the following provinces:

Québec both to the **South** and **West**, & the Labrador Sea to the **North** and **East**.

Capital:

St. John's (212,433)

Major Urban Areas:

Conception Bay South (27,276) Mount Pearl (23,063) Corner Brook (19,282)

Population:

522,103 (2019)

Source: <u>Statistics Canada</u>

GROSS DOMESTIC PRODUCT (GDP)

2019: \$31.8 Billion

2018: \$30.5 Billion

INFLATION

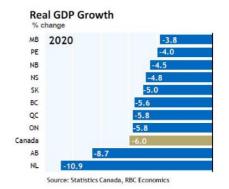
Annual inflation Rate 2018: 1.6% Annual Inflation Rate 2019: 2.0% (Dec 2019)

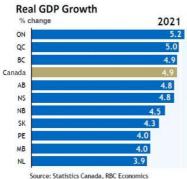
<u>Annual Inflation Rate</u> % Δ 2020: 0.6% (Oct 2020)

LABOUR FORCE (November 2020)

Labour Force: 254,700 Employment: 222,100 (51.4%) Full-Time Employment: 186,500 Part-Time Employment: 37,900 Unemployment: 31,300 (11.9%)

Source: Statistics Canada







Unemployment Rate Annual, per cent

| | E | mplo | ymer | nt | Unemployment | | | | |
|--------|-----|------|------|------|--------------|------|------|------|--|
| | 18 | 19F | 20F | 21F | 18 | 19F | 20F | 21F | |
| N.& L. | 0.5 | 0.6 | -7.6 | -0.1 | 13.8 | 11.9 | 15.1 | 14.4 | |
| P.E.I | 3.0 | 2.7 | -2.4 | 3.3 | 9.4 | 8.8 | 10.8 | 9.5 | |
| N.S. | 1.5 | 2.2 | -5.2 | 4.9 | 7.6 | 7.2 | 10.1 | 8.4 | |
| N.B. | 0.3 | 0.8 | -3.6 | 3.6 | 8.0 | 8.0 | 10.4 | 8.3 | |
| QUE. | 0.9 | 1.8 | -5.0 | 5.2 | 5.5 | 5.1 | 9.6 | 7.6 | |
| DNT. | 1.6 | 2.9 | -4.7 | 5.4 | 5.6 | 5.6 | 8.9 | 7.1 | |
| MAN. | 0.6 | 0.9 | -3.1 | 4.8 | 6.0 | 5.3 | 7.8 | 6.1 | |
| SASK. | 0.4 | 1.8 | -6.0 | 4.0 | 6.1 | 5.4 | 9.5 | 8.4 | |
| ALTA. | 1.9 | 0.5 | -8.2 | 4.2 | 6.6 | 6.9 | 11.3 | 9.5 | |
| B.C. | 1.1 | 2.6 | -5.9 | 5.9 | 4.7 | 4.7 | 8.7 | 6.3 | |
| CANADA | 1.3 | 2.1 | -5.5 | 5.1 | 5.8 | 5.7 | 9.5 | 7.6 | |

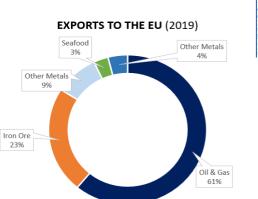
urce: Statistics Canada, RDC Economics

Real Gross Domestic Product (GDP) Annual Average per cent Δ

| | | Real | GDP | | Nominal GDP | | | |
|--------|------|------|------|-----|-------------|------|-------|------|
| | 18 | 19F | 20F | 21F | 18 | 19F | 20F | 21F |
| N.& L. | -3.5 | 4.0 | -9.9 | 2.7 | 1.7 | 5.4 | -16.2 | 6.5 |
| P.E.I | 2.6 | 4.5 | -5.7 | 3.5 | 4.2 | 6.7 | -3.2 | 4.2 |
| N.S. | 1.5 | 2.1 | -5.5 | 3.8 | 3.3 | 4.3 | -3.0 | 4.7 |
| N.B. | 0.8 | 1.0 | -5.3 | 3.7 | 3.2 | 3.0 | -2.8 | 4.5 |
| QUE. | 2.5 | 2.8 | -6.0 | 4.3 | 4.8 | 4.9 | -3.4 | 5.2 |
| ONT. | 2.2 | 1.9 | -5.8 | 4.2 | 3.7 | 4.1 | -3.1 | 5.1 |
| MAN. | 1.3 | 1.0 | -3.8 | 3.6 | 2.2 | 3.0 | -1.1 | 4.5 |
| SASK. | 1.3 | -0.8 | -6.2 | 3.8 | 1.4 | 0.6 | -11.8 | 9.5 |
| ALTA. | 1.6 | -0.6 | -8.7 | 4.5 | 3.8 | -0.1 | -16.9 | 11.3 |
| B.C. | 2.6 | 2.8 | -4.2 | 3.9 | 4.5 | 5.3 | -1.4 | 5.0 |
| CANADA | 2.0 | 1.7 | -5.9 | 4.2 | 3.9 | 3.6 | -5.4 | 6.0 |

Since the implementation of CETA, value of province's exports to the EU have **doubled**, with **preferential access to \$41T European market**.

Newfoundland and Labrador **leads** Canada in goods sold in the EU market at 26 percent.



Newfoundland and Labrador – Economy

Newfoundland and Labrador is home to Canada's largest ocean economy, and to one of the most diversified export markets in the country, providing unique trade opportunities for European Markets.

Quick Facts

Real GDP rose by 4.0% due to higher oil and mineral exports and increased levels of capital investment.

-Capital investment increased by 10.3% to \$10.0 million due to higher levels of investment on the West White Rose oil project and Vale's underground nickel mine at Voisey's Bay.

 Real exports increased by 8.6% primarily due to higher oil and iron ore shipments.

Sources: <u>Euccan Government of Newfoundland</u> Government of Newfoundland – Budget 2020

Provincial Economic Incentives

- Venture Capital Tax Credit
- <u>Manufacturing and Processing Profits Tax</u> <u>Credit</u>
- Small Business Tax Rate
- Direct Equity Tax Credit
- Economic Diversification and Growth Enterprises Program
- <u>E-Business Tax Credit</u>
- Major Investments Tax Credit

Driving Sectors

- Ocean Technology
- Offshore Oil and Gas
- Seafood and Aquaculture
- Mining & Minerals

\$3.8 Billion

Total quantum of Exports

-Double of \$1.9B in 2016

-NL leads Canada in goods sold in the EU market @ 26%

\$1.2 Billion

Other top EU export Destinations: -UK: \$1.1B -Italy: \$500 M -Spain: \$308M -Belgium: \$235 M -Germany: \$140M

CETA

-Since implementation of CETA, valued of province's exports to the EU has doubled

-Ease and preferential access to \$411T European market

Source: EUCCAN - Government of Newfoundland



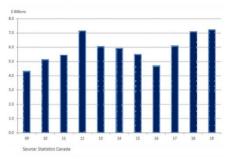
MANUFACTURING

Manufacturing is vital to Newfoundland & Labrador's economy and to the prosperity of all. The sector directly accounts for nearly 5% per cent of provincial GDP, generates more than \$6.9 billion in annual output, and accounts for close to 9,000 jobs in 2019.

The Newfoundland and Labrador manufacturing industry produces a wide variety of products, but the majority of manufacturing output is concentrated in refined petroleum, food processing (primarily seafood), fabricated metal manufacturing, non-ferrous metal production and processing, and newsprint.

Newfoundland's manufacturing sector has the highest level of productivity and median wage in comparison to other Atlantic provinces, due to the prominence of high-value manufacturing.

Manufacturing Shipments



Sources:<u>Government of Canada</u> <u>Government of Newfoundland</u> <u>Canadian Manufacturers & Exporters Association</u>



Newfoundland and Labrador's strategic location provides civil and military commands with training and surveillance in harsh northern environments while protecting the North American airspace.

The province is also home to 50+ world-leading Aerospace and Defence companies innovating tailored airborne and maritime surveillance solutions for global markets.

Sector Activities:

Civil Aviation Military Maritime Surveillance & Security Space

Niche Markets:

Europe Canada US Central & South America Asia



AGRICULTURE & AQUACULTURE

Currently agriculture is a \$500 million industry, employing 6,500 people during the peak season.

In general, the most established producers are dairy, poultry, livestock, egg, vegetable, and cranberry. There are emerging opportunities in fur, wine grapes, corn, soybean, and grain.

Newfoundland & Labrador is home to over 400 different farms The largest crop commodity is Greenhouse and Nursery, accounting for 6.6 per cent of total Farm Cash Receipts.

Value of vegetable production rose 0.3 per cent to \$6.6 million; the top two vegetable crops in 2019 were turnips and potatoes.

The top five crops in 2019 accounted for 80 per cent of all vegetable sales; they are as follows: potato, turnip, carrot, cabbage and beet.

Seafood and Aquaculture

Newfoundland and Labrador's seafood products are exported to over 40 countries, with a total market value of \$169 M for aquaculture (2019). The total value of seafood production in 2019 was approximately \$1.4B, with \$930M exported in processed seafood.

Sources: Invest in Newfoundland Government of <u>Newfoundland & Labrador</u> <u>EUCCAN 2020 - NL</u>





Newfoundland and Labrador is the world's real time ocean laboratory with 17,000 kilometers of coastline, strategically positioned along the path to the Arctic and international shipping lanes to Europe and the Eastern United States. World-leading experts in ocean enterprise and marine operations, Newfoundland and Labrador has a number of innovative companies serving global markets, including <u>Kraken Robotics</u>, <u>Rutter</u>, <u>SubC Imaging</u>, <u>PanGeo Subsea</u>, <u>Virtual Marine</u>, and <u>Genoa Design International</u>

Subsectors:

-Marine Transportation -Ocean Energy -Defence and Security -Fisheries and Aquaculture Source: Invest in Canada - NL



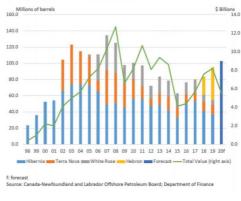


Newfoundland & Labrador accounts for 100% of Canada's total offshore production with some of the lowest GHG emissions globally. In less than 10% of the total offshore area, there is resource potential of 63.2 bbls of oil or 224.1 Tcff of Natural gas, and there are more than 650 leads and over 20 basins to explore

There are four oil projects in the province's offshore area: Hibernia, Terra Nova, White Rose and Hebron.

Source: EUCCAN, Government of Newfoundland

Offshore Oil Production



Source: Government of Newfoundland



Newfoundland and Labrador has world-class research centres, combined with strong public, private, and Academic Partnerships.

R&D investments are made by Newfoundland and Labrador in the following sectors:

- 1) Offshore oil and gas industry
- 2) Ocean Technology
- 3) ICT
- 4) Agri-Foods Industry
- 5) BioTech
- 6) Genomics

Research Facilities

-The St. John's Research and Development Centre (St. John's RDC) Northwest Atlantic Fisheries Centre -Corner Brook Research Forest Institute -St. John's NRC

Source: Government of Canada



Mining is one of Newfoundland and Labrador's largest and oldest industries, and a major contributor to the economy of the province, especially in rural areas. More than fifteen mineral commodities have been produced or mined in the province.

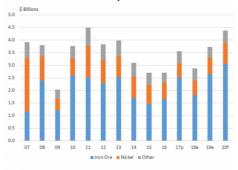
Five metal mines currently produce iron ore, nickel, copper, cobalt and gold. Other operations mine pyrophyllite, limestone and dolomite, amongst other commodities. The value of Newfoundland and Labrador

mineral shipments totalled \$3.7 billion in 2019, an increase of 29.4% from 2018.

Additional minerals include:

iron ore, base and precious metals, uranium, tungsten, molybdenum, antimony, and rare earth and industrial minerals. *Sources: Government of Newfoundland & Labrador, Invest in Newfoundland*

Value of Mineral Shipments



p: preliminary, e: estimate, f: forecast Source: Department of Industry, Energy and Technology; Natural Resources Canado

Source: Government of Newfoundland

INFORMATION & COMMUNICATIONS TECHNOLOGY

The Information & Communications Technology sector in Newfoundland and Labrador is growing, and internationally competitive in many areas:

- mobile and fixed remote communications
- multi-network mobile satellite service
- high speed outbound digital satellite links
- Global Positioning Systems (GPS)
- defence, environmental and maritime surveillance/monitoring
- digital nautical charts and electronic marine navigation applications
- marine communications
- comprehensive cellular data solutions
- •

Worldwide demand is growing for products and services in many of these areas and others, especially video gaming, generating new international business opportunities for Newfoundland and Labrador companies.

Source: Canadian Trade Commissioner Services – Newfoundland



TRADE NEWFOUNDLAND & LABRADOR-WORLD

| Table 1: | | Calendar ye | ar (Value: C | AD Millions |) | Jar | uary – Octo | ber |
|----------------------------------|---------|-------------|--------------|-------------|---------|-----------------------|-----------------------|---------------------------------|
| Canada Exports by Province | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) |
| Total | 524,066 | 516,772 | 546,087 | 584,354 | 592,876 | 494,911 | 428,094 | -13.5 |
| Ontario | 235,524 | 249,337 | 240,135 | 243,663 | 252,885 | 211,375 | 187,021 | -11.5 |
| Alberta | 92,976 | 79,862 | 101,052 | 118,144 | 118,083 | 99,261 | 75,294 | -24.1 |
| Québec | 82,098 | 80,355 | 85,291 | 92,427 | 93,345 | 77,266 | 69,352 | -10.2 |
| British Columbia | 36,378 | 39,695 | 44,447 | 47,409 | 44,529 | 37,243 | 33,235 | -10.7 |
| Saskatchewan | 32,958 | 26,530 | 28,725 | 30,670 | 29,350 | 24,379 | 25,256 | 3.6 |
| Manitoba | 13,881 | 13,572 | 14,022 | 15,731 | 16,060 | 13,344 | 13,085 | -1.9 |
| Newfoundland | 9,292 | 8,440 | 10,241 | 13,509 | 14,786 | 11,965 | 8,767 | -26.7 |
| New Brunswick | 12,232 | 10,656 | 12,873 | 12,649 | 13,115 | 10,923 | 8,418 | -22.9 |
| Nova Scotia | 5,451 | 5,343 | 5,459 | 5,806 | 6,152 | 5,193 | 4,366 | -15.9 |
| Prince Edward Island | 1,302 | 1,322 | 1,383 | 1,456 | 1,705 | 1,396 | 1,369 | -1.9 |

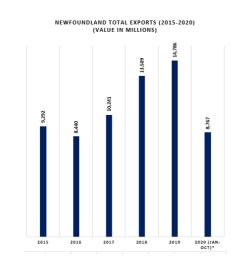
Source: Statistics Canada - TDM data; Values in CAD Millions; 2020 Period: January-October)

| T-bl- a. | | (| Calendar ye | ar (Value: C | AD Millions |) | Jar | uary - Octo | ber |
|---|--|---------|-------------|---------------|-------------|---------|-----------------------|-----------------------|---------------------------------|
| Table 2: Top 5 Categories Exported | Description | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) |
| | All the | | | | | | | | |
| _All | products | 524,066 | 516,772 | 546,087 | 584,354 | 592,876 | 494,911 | 428,094 | -13.5 |
| 27 | Mineral fuels/oils | 99,157 | 82,532 | 109,773 | 129,144 | 130,878 | 108,943 | 75,238 | -30.9 |
| 87 | Automobiles, other land vehicles, parts, accessories | 77,055 | 85,139 | 80,877 | 78,337 | 81,469 | 68,139 | 50,048 | -26.6 |
| 84 | Nuclear Machinery | 39,772 | 39,595 | 41,852 | 44,664 | 46,057 | 38,491 | 32,123 | -16.5 |
| 71 | Precious Metals/Stones | 24,473 | 25,092 | 24,424 | 23,699 | 28,807 | 23,330 | 24,212 | 3.8 |
| | Special classification provisions - | | | | | | | | |
| 99 | commercial | 21,213 | 24,231 | 22,579 | 23,499 | 25,587 | 21,484 | 20,423 | -4.9 |

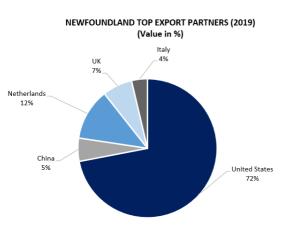


| Table 3: | Ca | lendar ye | ar (Value: | ons) | January - October | | | |
|----------------------------|-------|-----------|------------|--------|-------------------|-----------------------|-----------------------|---------------------------------|
| Top 5 Export Markets | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % ∆ 2020/19 (Jan- Oct) |
| _World | 9,292 | 8,440 | 10,241 | 13,509 | 14,786 | 11,965 | 8,767 | -26.7 |
| United States | 6,192 | 4,971 | 5,440 | 6,370 | 8,589 | 7,158 | 4,148 | -42.1 |
| Netherlands | 516 | 270 | 541 | 823 | 1,200 | 1,086 | 829 | -23.7 |
| UK | 606 | 732 | 696 | 1,677 | 1,164 | 694 | 753 | 8.5 |
| China | 475 | 539 | 796 | 726 | 800 | 557 | 898 | 61.1 |
| Italy | 40 | 213 | 293 | 552 | 501 | 325 | 599 | 84.7 |

Source: Statistics Canada - TDM data: Values in CAD Millions: 2020 Period: January-October)



Most Highly Valued Exports by Product Category (%) 100% Special Classification Provisions -90% Commercial 80% Precious Metals/Stones 70% 60% Nuclear Machinery 50% 40% Automobiles, other Land Vehicles, Parts & Accessories 30% 20% Mineral Fuels/Oils 10% 0% 2018 2019 2020*





| Table 4: | | Calendar ye | ar (Value: C | AD Millions |) | Jar | uary - Octo | ber |
|----------------------------------|---------|-------------|--------------|-------------|---------|-----------------------|-----------------------|---------------------------------|
| Canada Imports by Province | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) |
| Total in | | | | | | | | |
| Millions | 536,152 | 533,251 | 562,029 | 595,963 | 601,618 | 507,704 | 446,933 | -11.9 |
| Ontario | 325,431 | 333,628 | 346,477 | 354,567 | 363,676 | 305,931 | 277,560 | -9.2 |
| Québec | 78,627 | 73,442 | 79,078 | 89,187 | 89,459 | 75,921 | 63,169 | -16.8 |
| British | | | | | | | | |
| Columbia | 48,820 | 48,872 | 52,068 | 58,117 | 56,988 | 48,515 | 44,072 | -9.1 |
| Alberta | 29,299 | 25,226 | 27,395 | 31,368 | 28,372 | 24,168 | 19,540 | -19.1 |
| Manitoba | 20,761 | 19,745 | 21,508 | 23,006 | 22,884 | 19,573 | 16,773 | -14.3 |
| Saskatchewan | 10,389 | 8,991 | 11,594 | 11,820 | 12,529 | 10,544 | 8,435 | -20.0 |
| New | | | | | | | | |
| Brunswick | 10,563 | 9,245 | 11,453 | 13,030 | 12,369 | 10,238 | 7,687 | -24.9 |
| Nova Scotia | 8,287 | 8,160 | 8,988 | 10,562 | 10,579 | 8,691 | 7,051 | -18.8 |
| Newfoundland | 3,778 | 5,815 | 3,257 | 4,267 | 4,611 | 4,014 | 2,550 | -36.4 |
| Prince Edward | | | | | | | | |
| Island | 52 | 66 | 53 | 59 | 78 | 37 | 45 | 19.7 |

Calendar year (Value: CAD Millions)

2017

96,452

82,334

55,568

39,112

20,803

2018

595,963

97,683

89,361

58,200

47,575

22,021

2019

601,618

99,208

92,008

58,406

43,793

21,708

January - October

2020

(Jan-

Oct)

446,933

61,177

67,905

42,398

23,072

17,830

2019

(Jan-

Oct)

507,704

85,134

77,610

48,037

36,692

18,531

%Δ

2020/19

(Jan-

Oct)

-12.0

-28.1

-12.5

-11.7

-37.1

-3.8

Source: Statistics Canada - TDM data; Values in CAD Millions; 2020 Period: January-October)

2015

85,372

81,134

52,793

37,838

19,079

CAD N

2016

536,152 533,251 562,029

89,279

81,852

52,506

33,465

19,509

Table 5:

Top 5

Categories

Imported

All

87

84

85

27

39

UK

Libva

Italy

(15)

Description

All the products

parts, accessories

Automobiles,

other land vehicles,

Nuclear

Machinery Electrical

machinery

Mineral

Plastics

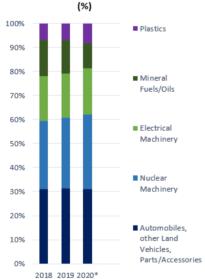
fuels/Oils

TDM data:

5,815 4,611 4,267 1,778 3,257 2,550

NEWFOUNDLAND TOTAL IMPORTS (2015-2020) (VALUE IN MILLIONS)

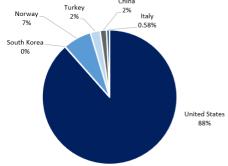
Most Highly Valued Imports by



Calendar year (Value: CAD Millions) January - October Table 6 %Δ Top 5 2019 2020 2020/19 Import 2015 2016 2017 2018 2019 (Jan-(Jan-(Jan-Markets oct) Oct) Oct) 2,550 3,778 5,815 3,257 4,267 4,611 4,014 -36.5 World United States 2,476 1,286 1,544 3,445 3,092 2,547 1,159 -54.5 Russia 58 44 144 140 558 557 28 -95.0 140 319 176 205 15.9 Norway 379 43 181 69 282 367 41 96 92 25 -73.3 0 0 77 89 0 -100.0 0 89 20 37 19 10 22 25 26 16.8

Source: Statistics Canada - TDM data; Values in CAD Millions; 2020 Period: January-October)

NEWFOUNDLAND TOP IMPORT MARKETS (2019) (Value in %) China Turkey 2% Norway



Product Category (%)



%Δ

Oct)

-8.0

-10.5

-3.1

-9.6

-21.9

-15.5

7.8

47.2

16.8

49.8

TRADE NEWFOUNDLAND & LABRADOR- ITALY

Ontario Québec

British Columbia

Alberta

New

s

Brunswick

Manitoba

Nova Scotia

Saskatchewan

Newfoundland

Prince Edward

Newfoundland Exports > Italy

| Table 7: | Cale | endar yea | r (Value: | CAD Milli | ons) | January - October | | | | |
|-----------------------------------|-------|-----------|-----------|-----------|-------|-----------------------|-----------------------|---------------------------------|--|--|
| Provincial Exports to Italy | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) | | |
| Total | 2,281 | 2,340 | 2,292 | 3,110 | 3,242 | 2,600 | 2,986 | 14.8 | | |
| Ontario | 1,000 | 984 | 893 | 1,447 | 1,387 | 1,214 | 1,341 | 10.5 | | |
| Québec | 328 | 437 | 478 | 611 | 622 | 474 | 340 | -28.3 | | |
| Newfoundland | 40 | 213 | 293 | 552 | 501 | 325 | 599 | 84.7 | | |
| Saskatchewan | 468 | 324 | 191 | 133 | 303 | 230 | 374 | 62.7 | | |
| Alberta | 206 | 165 | 186 | 164 | 217 | 175 | 170 | -3.1 | | |
| British Columbia | 158 | 151 | 163 | 150 | 141 | 120 | 62 | -48.6 | | |
| Manitoba | 49 | 37 | 22 | 25 | 28 | 23 | 22 | -4.1 | | |
| Nova Scotia | 19 | 14 | 16 | 17 | 18 | 15 | 12 | -17.8 | | |
| New Brunswick | 7 | 6 | 44 | 6 | 3 | 3 | 61 | 2156.8 | | |
| Prince Edward Island | 5 | 8 | 5 | 4 | 3 | 2 | 4 | 77.1 | | |

Calendar year (Value: CAD Millions) January - October Table 8: Provincial 2020 2019 2020/19 Imports from 2015 2016 2017 2018 2019 (Jan-(Jan-(Jan-Italy Oct) Oct) 8,152 9,471 Total 7,364 7,539 8,999 7,895 7,266

4,577

2,833

774

468

175

75

68

10

19

4,828

2,916

881

443

180

102

70

26

22

3,992

2,438

742

384

155

83

59

22

19

3,572

2,362

670

300

131

89

87

25

28

January - Octobe

4,197

2,485

710

408

168

77

67

19

19

Imports Newfoundland < Italy

3,864

2,325

642

371

141

75

66

37

17

3,729

2,210

626

457

149

80

79

20

14

| ource: Statistics | Canada - | TDM data; | Values in CA | D Millions; | 2020 Period: | January-October |) |
|-------------------|----------|-----------|--------------|-------------|--------------|-----------------|---|

Source: Statistics Canada - TDM data; Values in CAD Millions; 2020 Period: January-October)

| Table | | Caler | ndar year | · (Value: | CAD Mill | ions) | Jar | nuary - O | ctober |
|-------------------------|--|-------|-----------|-----------|----------|-------|-----------------------|-----------------------|---------------------------------|
| 10: Top 5 Exports | Description | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) |
| _All | All the products | 40 | 213 | 293 | 552 | 501 | 325 | 599 | 84.7 |
| 27 | Mineral Fuels/Oils | 37 | 199 | 285 | 545 | 494 | 318 | 553 | 74.1 |
| 75 | Nickel | 3 | 0 | 4 | 2 | 7 | 7 | 7 | 12.9 |
| 90 | Optical, photographic medical- surgical instruments/ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100 |
| 30 | apparatus; Electrical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100 |
| 85 | machinery | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100 |
| 48 | Paper and cardboard | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -100 |

| Table | | Calei | iuai yeai | (value. | | ionsj | Jai | iuary - O | LIUDEI |
|-------------------------|----------------------|--------------|-------------|--------------|-------------|-------|-----------------------|-----------------------|---------------------------------|
| 10: Top 5 Imports | Description | 2015 | 2016 | 2017 | 2018 | 2019 | 2019 (Jan- Oct) | 2020 (Jan- Oct) | % Δ 2020/19 (Jan- Oct) |
| | All the | | | | | | | | |
| _All | products | 20 | 37 | 19 | 10 | 26 | 22 | 25 | 16.8 |
| | Nuclear | | | | | | | | |
| 84 | Machinery | 4 | 3 | 4 | 5 | 15 | 15 | 14 | -1.0 |
| | Cast iron, | | | | | | | | |
| | iron and | | | | | | | | |
| 72 | steel | 0 | 0 | 3 | 0 | 6 | 3 | 2 | -46.0 |
| | Articles of | | | | | | | | |
| 73 | iron/steel | 3 | 3 | 1 | 2 | 3 | 2 | 6 | 202.3 |
| 39 | Plastics | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 148.1 |
| | Other | | | | | | | | |
| | common | | | | | | | | |
| | metals; | | | | | | | | |
| 81 | cement | 0 | 26 | 0 | 0 | 0 | 0 | 0 | -45.9 |
| Source: Statistic | s Canada - TDM data; | Values in CA | D Millions; | 2020 Period: | January-Oct | ober) | | | |

Calendar year (Value: CAD Millions)

Source: Statistics Canada - TDM data; Values in CAD Millions; 2020 Period: January-October)

Trade Balance Newfoundland & Labrador - Italy

| Table 11 | : Trade Balance Italy - Canada | | Year | |
|----------|---------------------------------------|---------|---------|---------|
| | Value in CAD Millions | 2017 | 2018 | 2019 |
| | Import Canada from Italy | 8,151 | 8,998 | 9,471 |
| | Export Canada To Italy | 2,292 | 3,044 | 3,242 |
| | Total Interchange | 1,0443 | 12042 | 1271 |
| | Balance for Italy | -5859 | -5954 | -6229 |
| Source: | Canada Trade Data Online | | | |
| Trade | Balance Italy – Newfoundland Labrador | | Year | |
| | Value in CAD Millions | 2017 | 2018 | 201 |
| | Import NL from Italy | 19,259 | 10,232 | 26,06 |
| | Export NL to Italy | 292,906 | 486,308 | 501,244 |
| | Total Interchange | 312,165 | 496,540 | 527,29 |
| | | | | |





TRADE SHOWS & CONFERENCES



Noia Oil & Gas Conference & Exhibition



Mineral Resources Review is now

Mineral Resources Review Newfoundland



Cleantech, Oil & Gas, Renewables, Electricity Conference



Aquaculture Canada and WAS North America 2020



Green Economy & Clean-Tech Conference



Maritime & Arctic Security & Safety Conference



Geomatics Atlantic 2020



NEWFOUNDLAND & LABRADOR: MAJOR PROJECTS & INVESTMENTS

OIL AND GAS MAJOR PROJECTS

Newfoundland is the site of numerous worldclass industrial projects in the areas of petroleum development, mineral development, and mineral processing.

The Bay du Nord Project– the Flemish Pass. Discovered in 2013, the Bay du Nord Project is expected to be sanctioned in 2020, with first oil expected in 2025. With reserves of nearly 300 million barrels of oil, Bay du Nord is the first remote, deep water project in the province's offshore (500 kilometres from shore and approximately 1,200 metres deep). It opens a new basin – the Flemish Pass and is the first project to be negotiated under Newfoundland and Labrador's generic oil royalty regulations. The Deepwater oil project is valued at \$6.8 billion.

Offshore Projects and Exploration in NL Currently, four oil projects produce offshore

Newfoundland and Labrador:

- <u>Hibernia</u>, operated by Hibernia Management and Development Company Ltd.
- <u>Terra Nova</u>, operated by Suncor Energy
- <u>White Rose</u>, operated by Husky Energy
- <u>Hebron</u>, operated by ExxonMobil Canada

Source: Government of Newfoundland

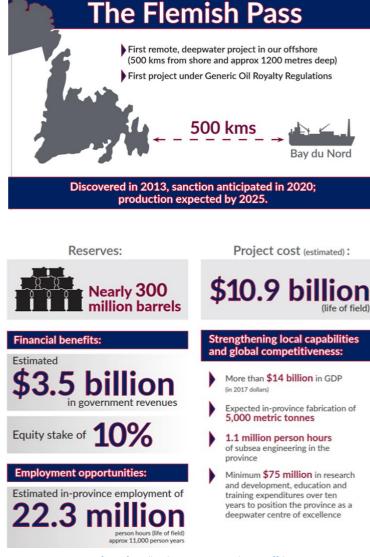
MAJOR MINING PROJECTS

Newfoundland is the site of numerous world-class projects in the areas of mineral development, and mineral processing.

Major Mining Projects include:

- <u>St. Lawrence Fluorspar Project</u>
- Kami Iron Ore Project
- Julienne Lake Iron Ore Deposit
- Ananconda Mining Inc. Point Rousse
- Vale Voisey's Bay Mine
- Tata Steel Minerals Iron Ore project

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Source: Government of Newfoundland
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Sourc: <u>Government of Newfoundland – Energy, Petroleum, Offshore projects</u>

MAJOR ENERGY PROJECTS

A total of 26 projects are currently under construction or planned over the next 10 years in Newfoundland and Labrador, repesenting \$30 billion in investments.

- Energy projects accounted for over 80% of the value of major projects in the province.
- In 2019, there were two clean technology project included in the Newfoundland & Labrador inventory, a hydroelectric project valued at \$10.1 billion, and a wood pellet plant worth \$20 million.

Source: Natural Resources Canada

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USEFUL LINKS

Government of Newfoundland and Labrador Newfoundland Bureau of Statistics Invest in Newfoundland Atlantic Chamber of Commerce

St. John's Board of Trade Government of Newfoundland and Labrador Major Capital Projects Inventory Newfoundland & Labrador Business Investment Program

For more information, visit:

ICE NEWS Anteprima Grandi Progetti

Gare Internazionali

https://www.gov.nl.ca/ https://www.stats.gov.nl.ca/ https://www.findnewfoundlandlabrador.com/invest/ https://www.atlanticchamber.ca/groups/grouproster/newfoundland-andlabrador-chambers-of-commerce-12 https://www.stjohnsbot.ca/ https://www.gov.nl.ca/fin/economics/mp-about/

https://www.gov.nl.ca/tcar/funding-programs/business-investmentprogram/

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ITALIAN INSTITUTIONS IN CANADA

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